



Process Transformation Suite

SAP Signavio 

Introductions



Gerard Tjoelker
Signavio Sales Specialist



Tony Beebe
Process Solution Engineer



John Lertola
Process Architecture Lead



Today's Reality

Companies need to transform...

53%
face unprecedented
rates of change¹⁾

30%
need to **transform business**
end-to-end¹⁾

29%
struggle with
new technologies¹⁾

...but most transformation projects fail to recognize their full value.

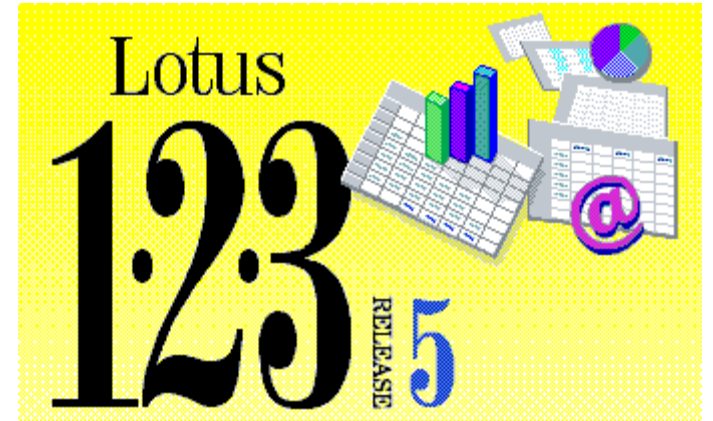
55%
of all ERP projects had
over-budget issues²⁾

60-70%
of all ERP projects
fail to meet their objectives²⁾

This.... Or That?



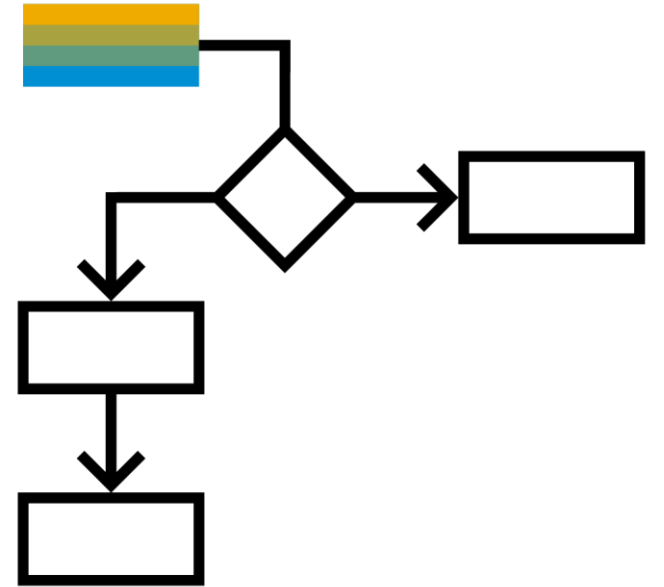
OR



This.... Or That?



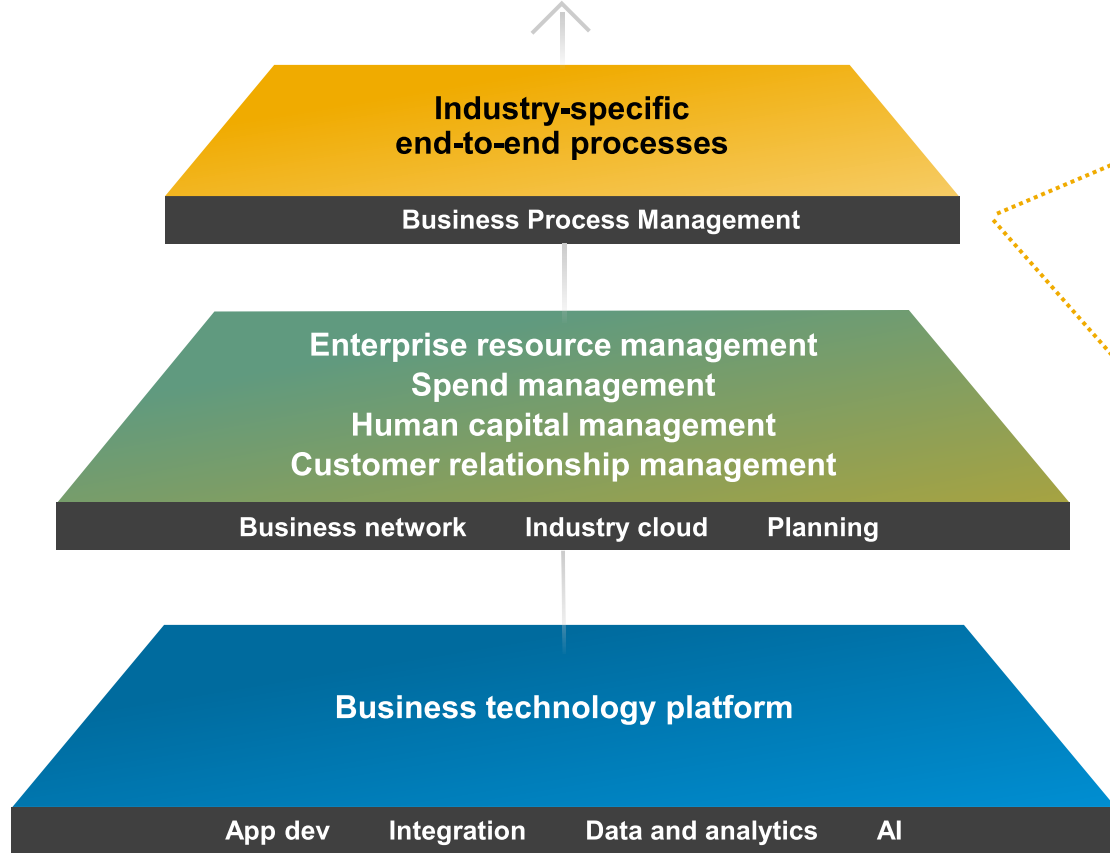
OR



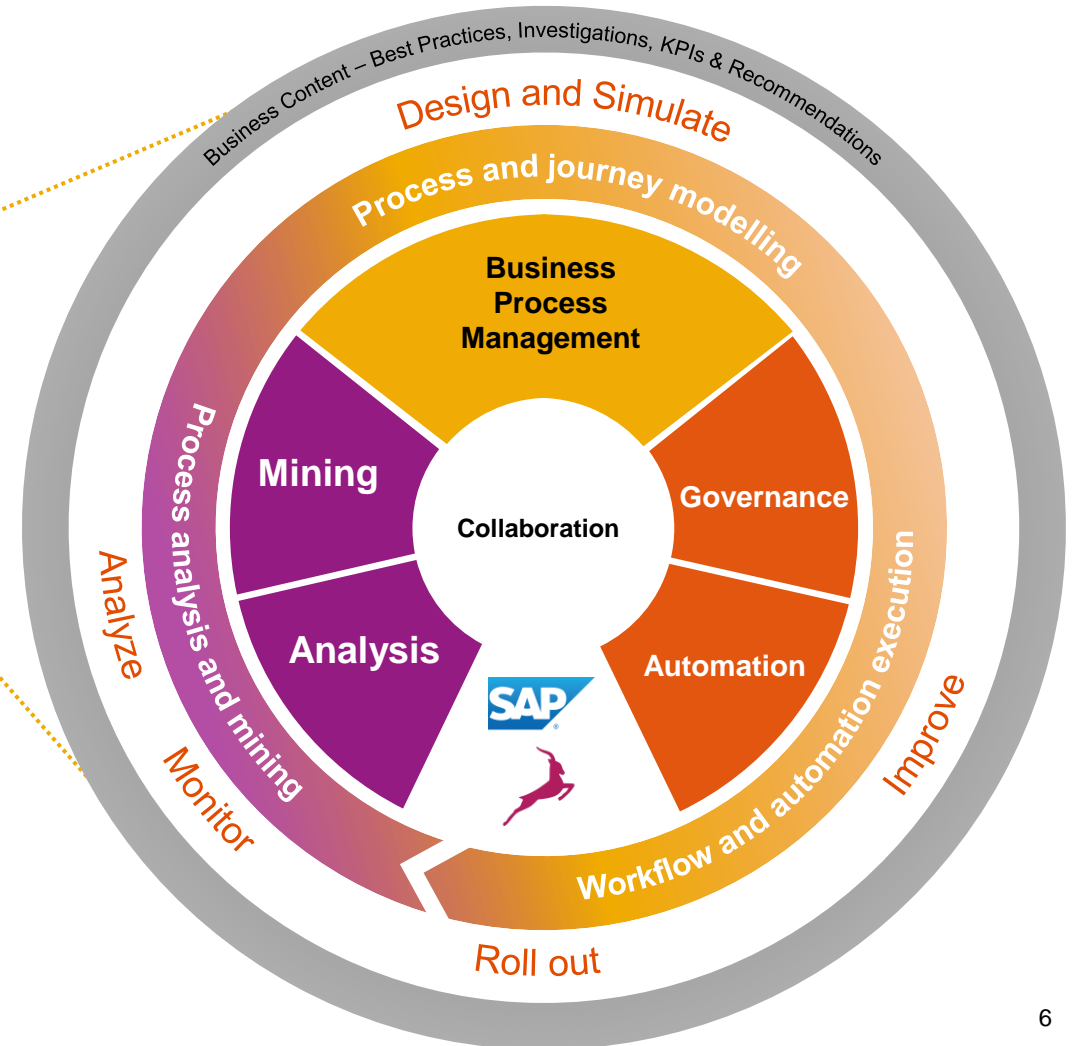
The **key** Component of the Intelligent Enterprise



Intelligent, sustainable enterprise



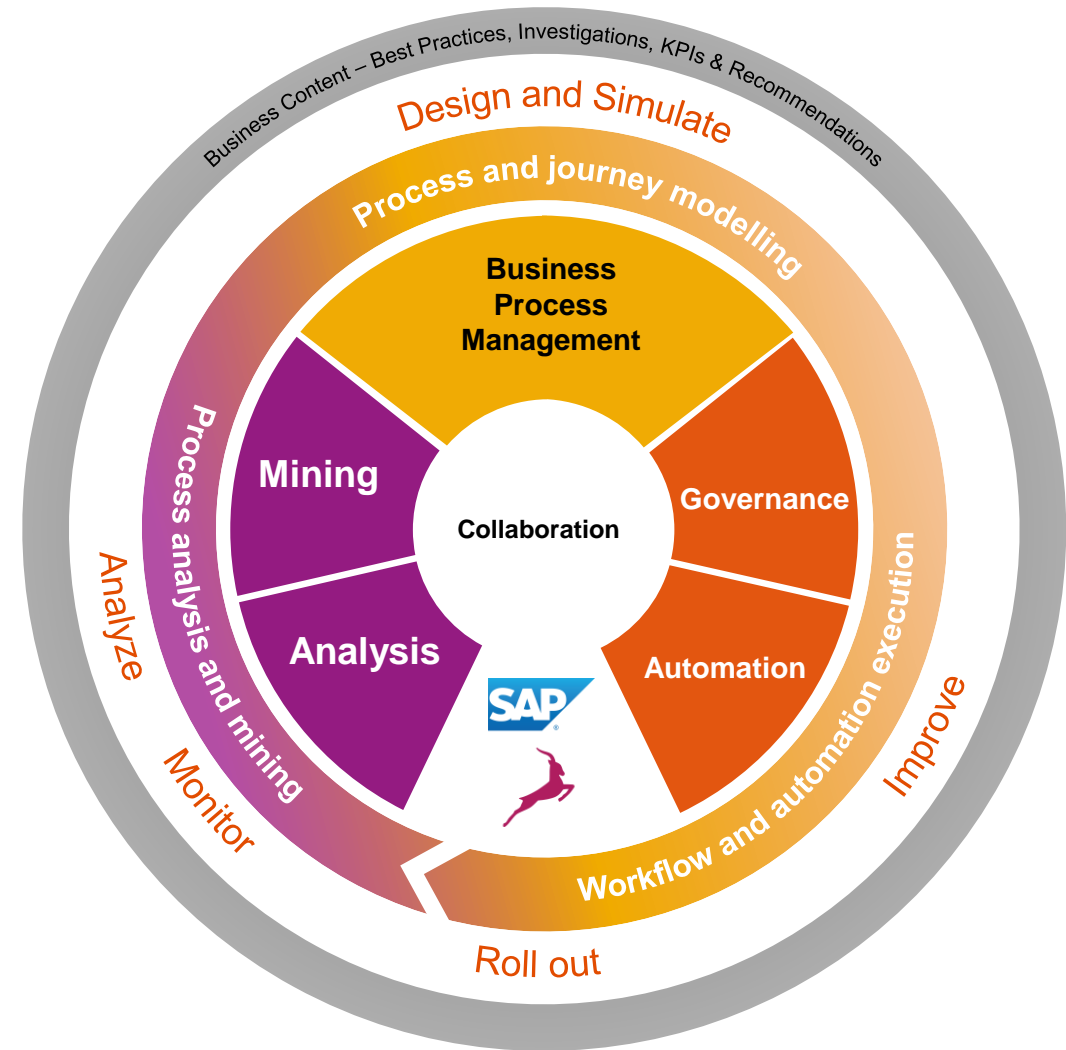
Transformation Platform



SAP Signavio Process Transformation Platform

Key Capabilities

A cloud-based **process management platform** that gives companies **the ability to understand, improve, and transform all their business processes**





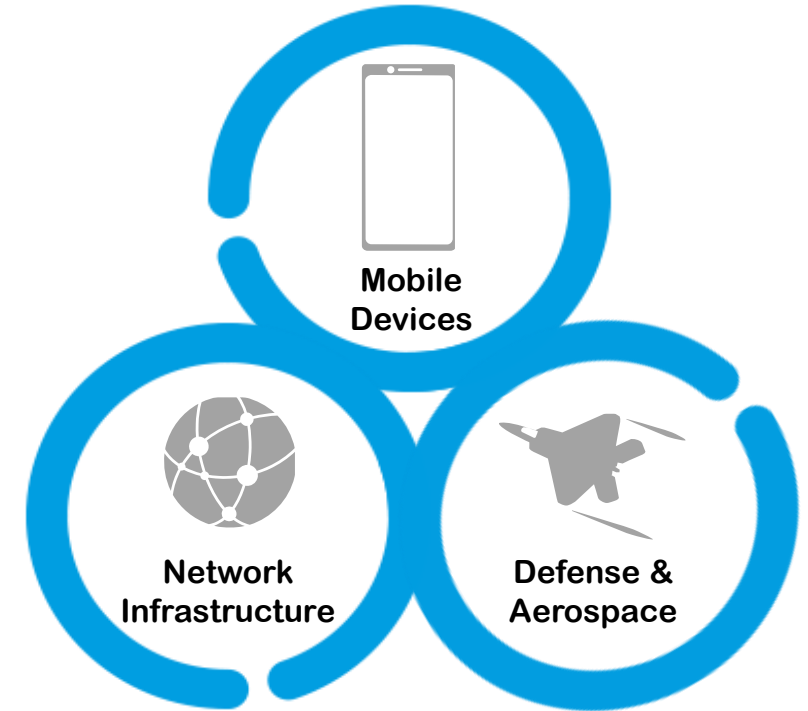
Business Transformation Status



We Are Qorvo®

Innovative solutions for everything that connects our world

- We provide innovative RF and power solutions at the center of connectivity
- 8,400 global employees
- Trailing 12-month revenue: \$4.65 billion
- An S&P 500 company – Nasdaq: QRVO



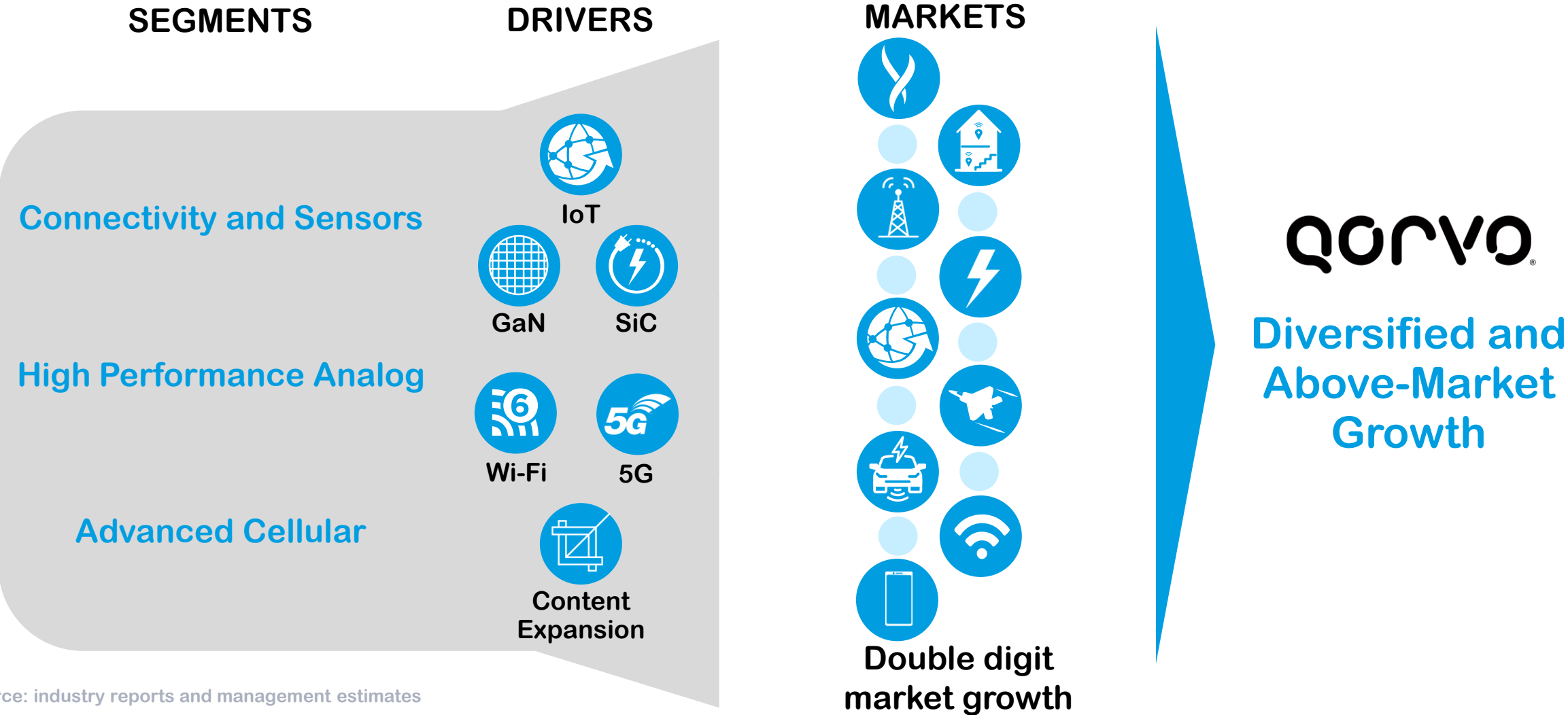
QORVO®

all around you



Multiple Long-Term Growth Drivers

Optimizing product portfolio to leverage technology leadership



Source: industry reports and management estimates

Our Global Footprint



- | | | | |
|----------------------|-----------------------------------|--------------------------|-------------------------|
| 1. Hillsboro, OR | 13. Farmers Branch, TX | 25. Zele, Belgium | 37. Taipei, Taiwan |
| 2. Bend, OR | 14. Richardson, TX | 26. Utrecht, Netherlands | 38. Zhubei City, Taiwan |
| 3. Plymouth, MN | 15. Greensboro, NC | 27. Norresundby, Denmark | 39. Zhongshan, China |
| 4. Waseca, MN | 16. Apopka, FL | 28. Nuremberg, Germany | 40. Shenzhen, China |
| 5. Hiawatha, IA | 17. Fort Lauderdale, FL | 29. Munich, Germany | 41. Hong Kong, China |
| 6. Princeton, NJ | 18. Heredia, Costa Rica | 30. Helsinki, Finland | 42. Hanoi, Vietnam |
| 7. Chelmsford, MA | 19. Dublin, Ireland | 31. Bangalore, India | 43. Ipoh, Malaysia |
| 8. Mountain View, CA | 20. Reading, United Kingdom | 32. Dezhou, China | 44. Singapore |
| 9. San Jose, CA | 21. Paris, France | 33. Beijing, China | 45. Biñan, Philippines |
| 10. Torrance, CA | 22. Colomiers, France | 34. Seoul, South Korea | |
| 11. Newbury Park, CA | 23. Toulouse, France | 35. Osaka, Japan | |
| 12. Chandler, AZ | 24. Nice/Sophia-Antipolis, France | 36. Shanghai, China | |

Business Transformation Readiness



Business Transformation Readiness

Fundamentally changing the processes, architecture and technology

- **Business Process Framework**
- **Business Process Modeling**



Business Process Framework



Business Processes Framework & Taxonomy

Move from home grown framework to APQC

Disparate methods & repositories



- Disjointed processes with no cross functional view or connections
- No clear linkage between strategy, operation, data and systems
- Lack of process foundation to support automation
- Several repositories and documentation formats



Common repository & taxonomy



- Enterprise Class Business Process Modeling Tool
- Global process repository
- Standard taxonomy (APQC)
- Process linkage across functional areas
- Cross Industry benchmarking
- Improve process efficiency through use of professional platform and tools

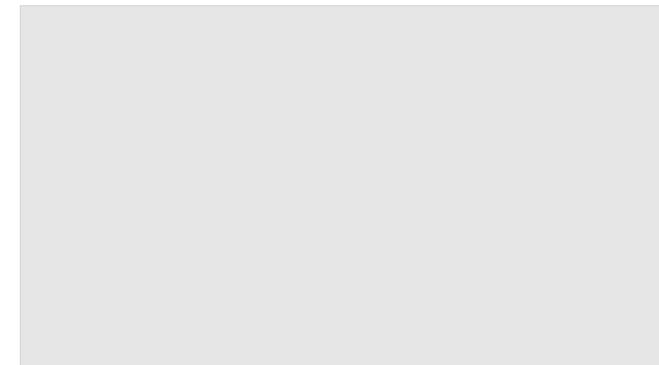
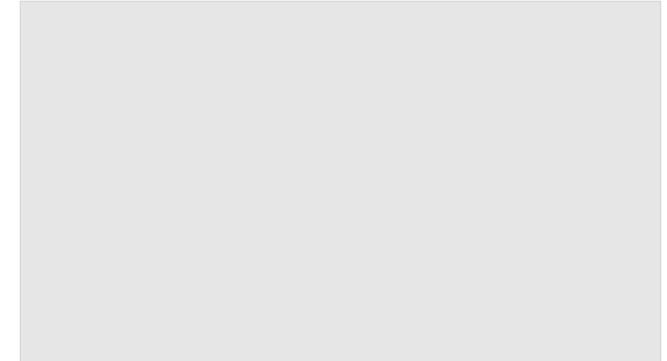
APQC: American Productivity & Quality Center

Note: Signavio tool for Process Modeling & storing



Value of American Productivity & Quality Center (APQC)

- APQC is a recognized authority on benchmarking, best practices, process and performance improvement, and knowledge management (KM).
- PCF is the framework developed by APQC in 1992 . The PCF is the most widely used business process model. It has since been adopted by hundreds of successful organizations worldwide (including some of our Peer Hi-tech companies).
- High-level Categories break down into increasingly granular units
 - Process Group
 - Process
 - Activity
 - Task
- APQC – A non-profit organization include
 - Over 1800 defined processes
 - Over 2600 associated metrics
 - Membership includes
 - Third-Party Research and data
 - Benchmarks of member companies
 - Professional Services

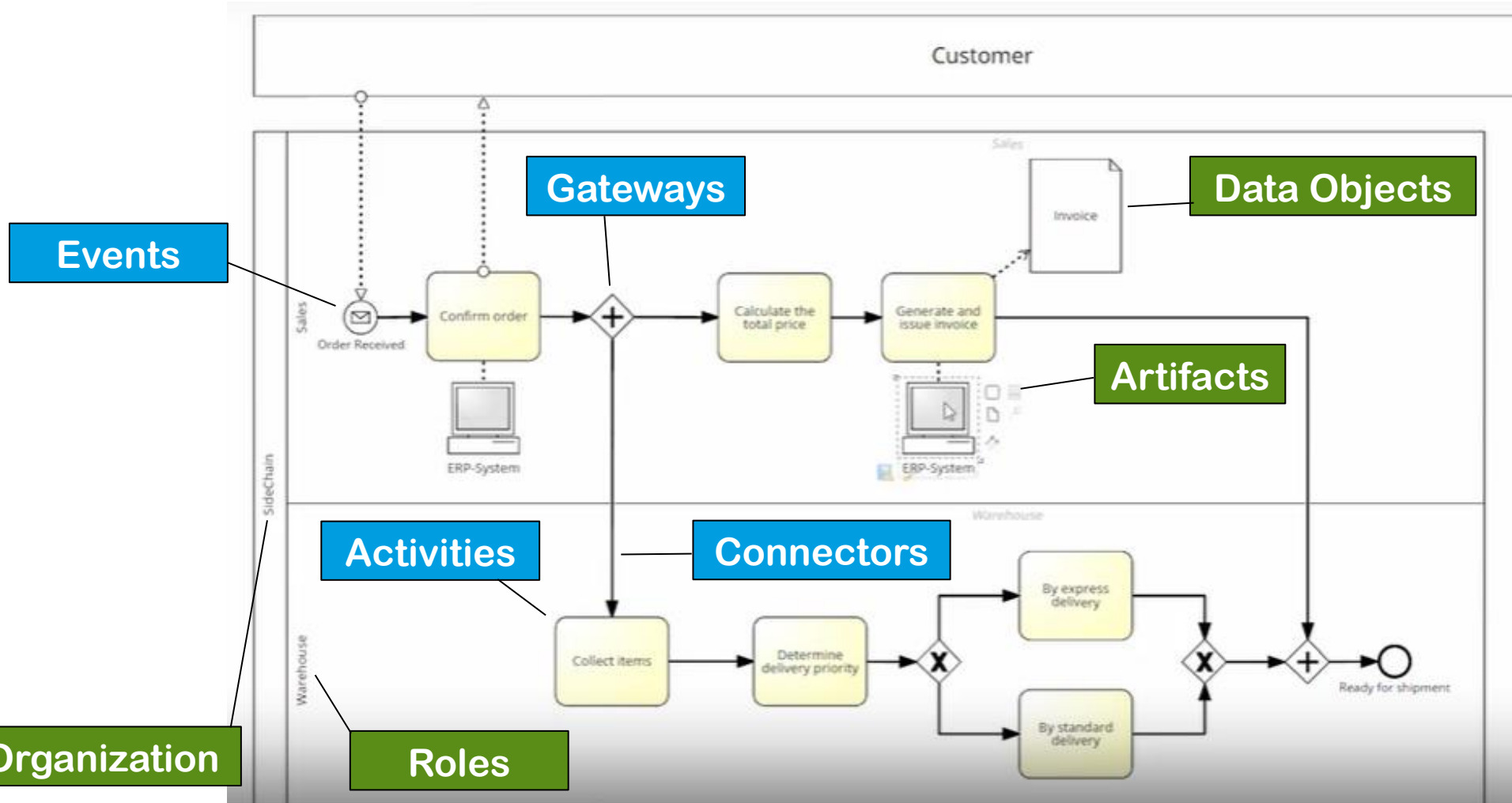


Business Process Modeling

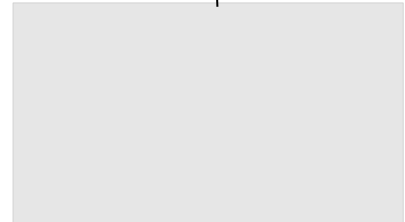


Signavio Business Process Modeling & Mining

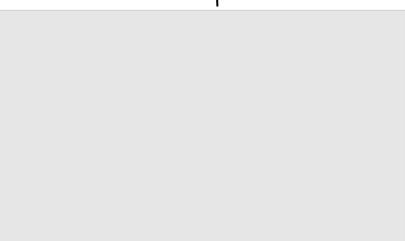
Guidelines and Process Elements



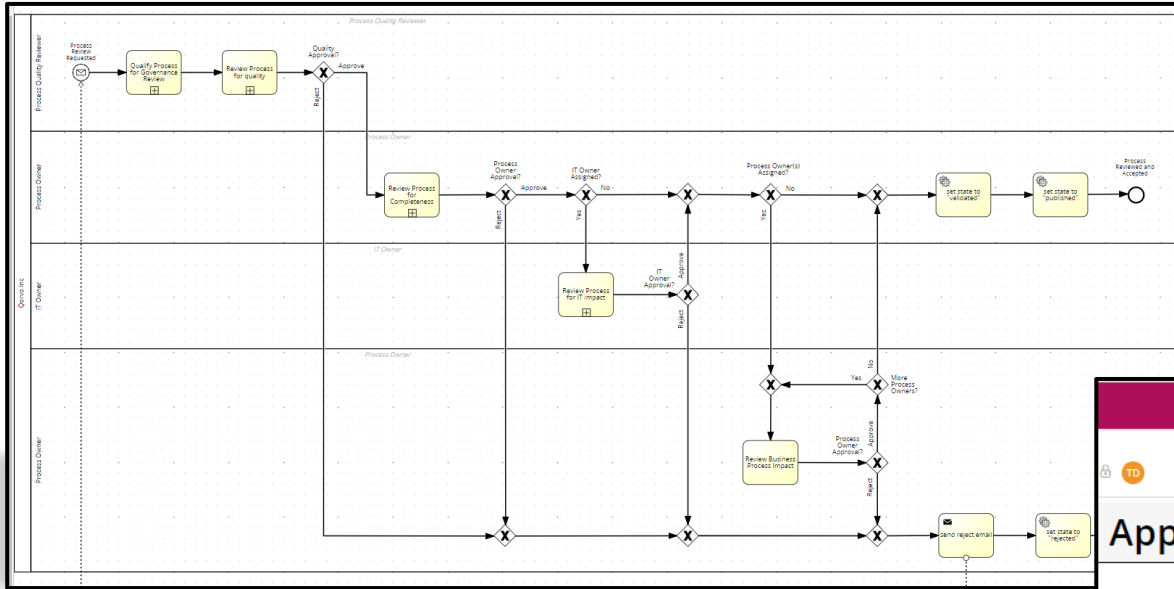
AP Example



Best Practices

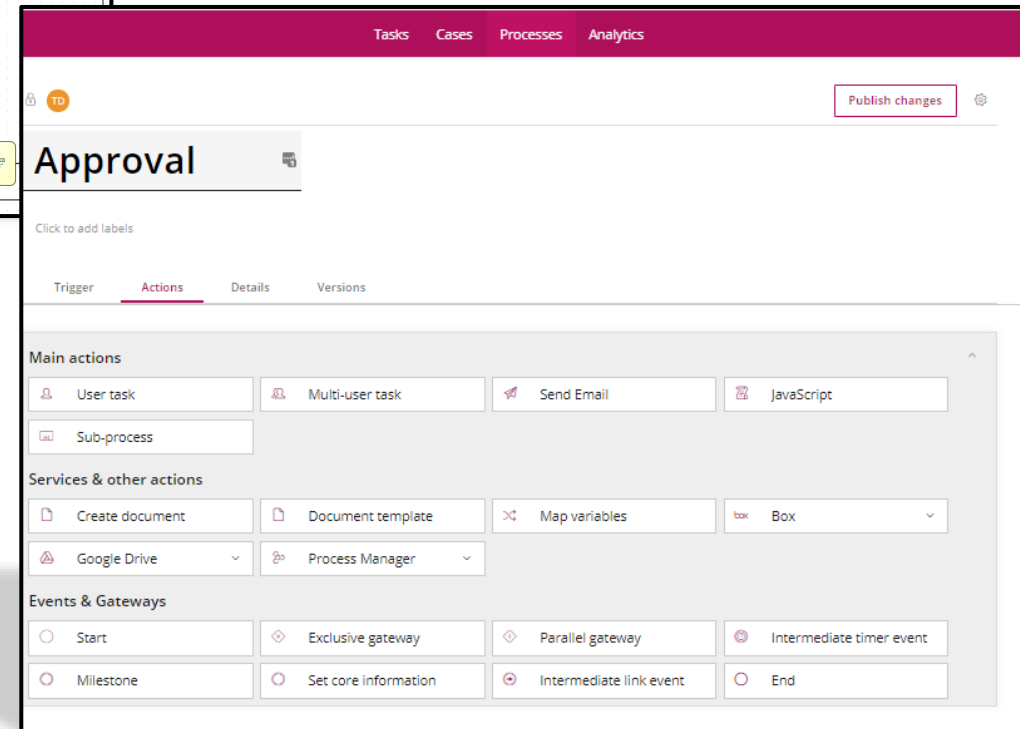


Governance and Workflow



- Graphical Flow of governance
- Enables multiple reviewers
 - Quality Review
 - Process Owner Review
 - Select Stakeholder Review

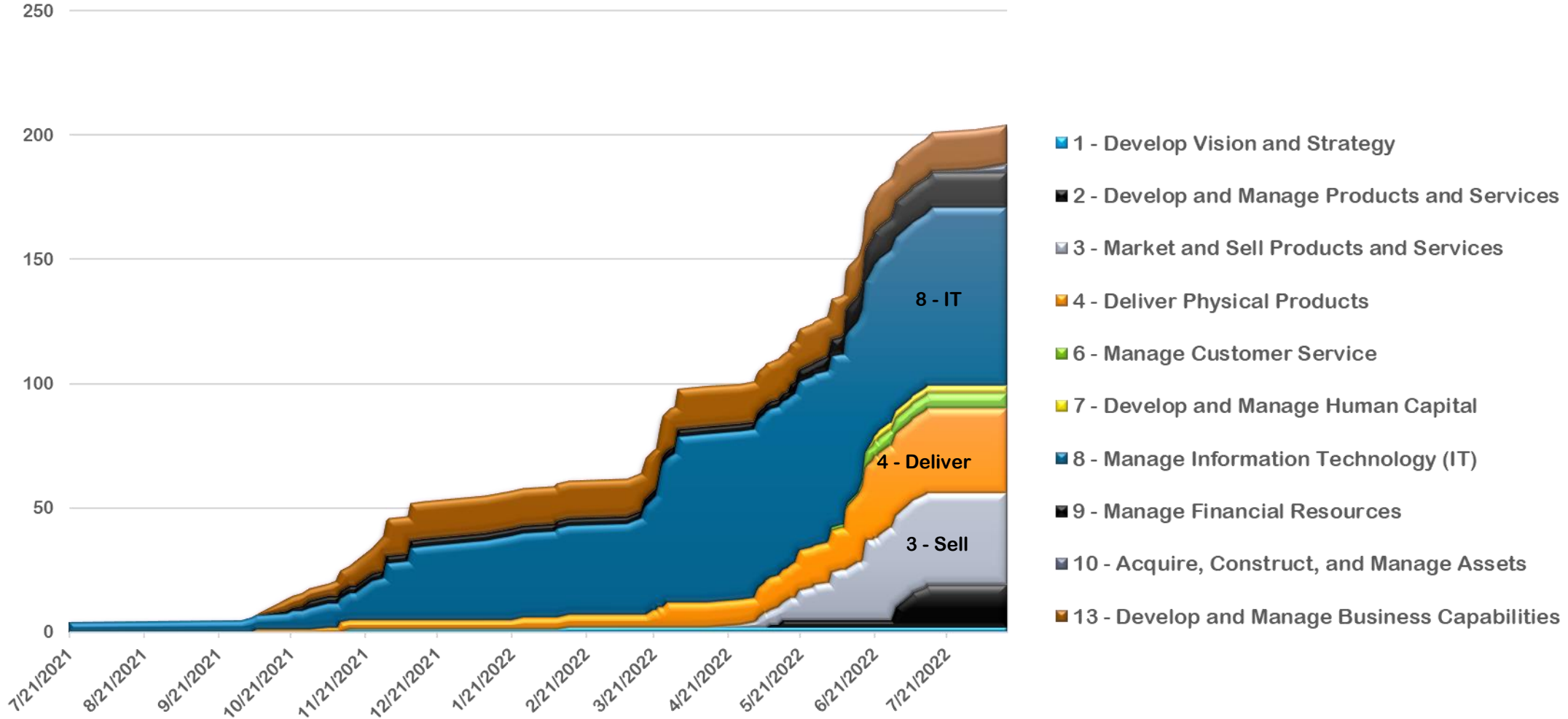
- Automated review of processes
 - Email as a notice
 - Simple Review and Approve
- Automated publishing once approved



Process Modeling Status

Building a Foundation of To-Be Processes

Cumulative Signavio Process Creation by APQC Category



Thank you

