3 key considerations to drive value from your cloud migration





Introductions

Zack Morin, SVP Southeast Region

Avantra, AIOps platform that enables hyperautomation



Agenda

- SAP in the cloud what does that mean?
- Technical automation
 - O Planned cloud automation
 - O Unplanned cloud automation
 - O Automation platform and fringe automation
- How Avantra can help

SAP in the cloud

Various Private Cloud Providers & Managed Service Providers

Private Cloud

laaS Infrastructure as a Service Hyperscalers aws Azure Google Cloud



SAP HANA Enterprise Cloud SaaS Software as a Service

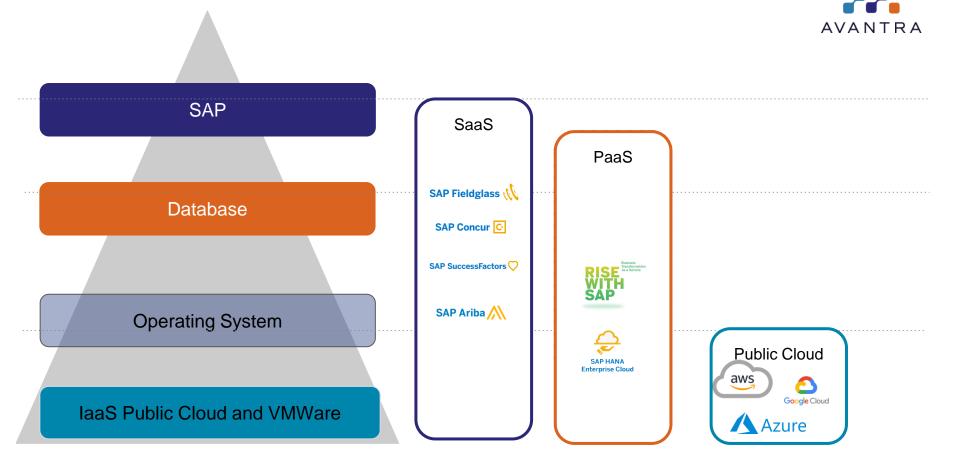
SAP Fieldglass 📢

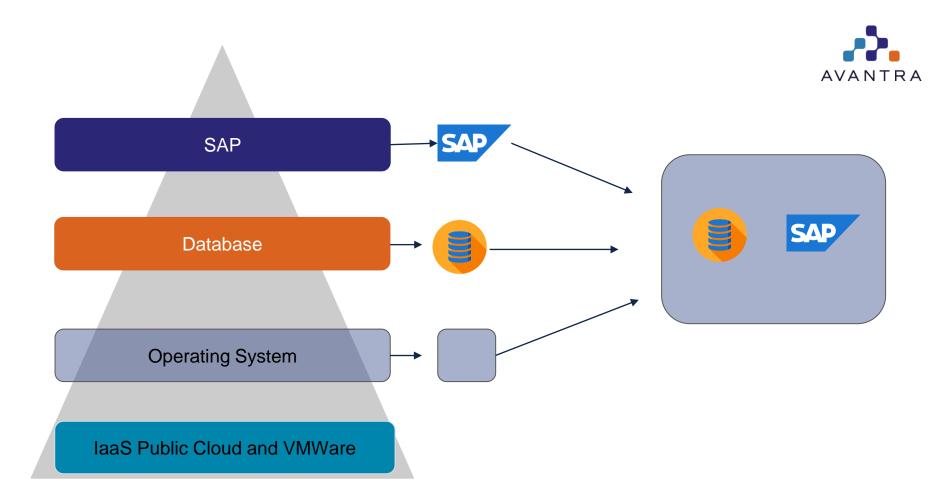
SAP Concur C

SAP SuccessFactors

SAP Ariba M

Cloud technical stack

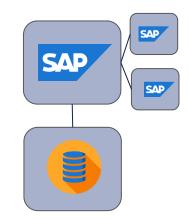




Technical SAP architecture



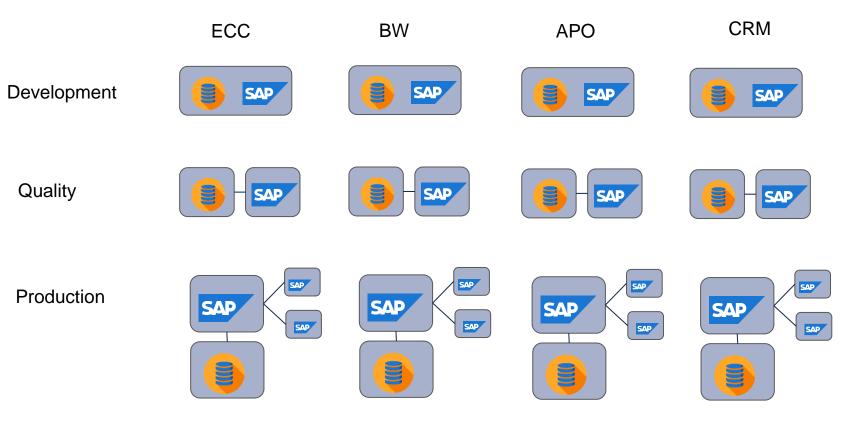




- SAP application and database on different servers
- Addition of application servers (work engines)
- SAP systems get much more complex

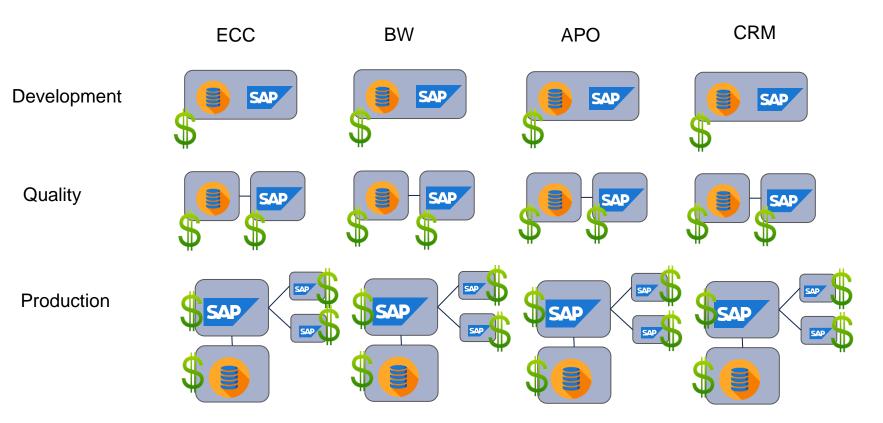
Complexity of SAP landscape





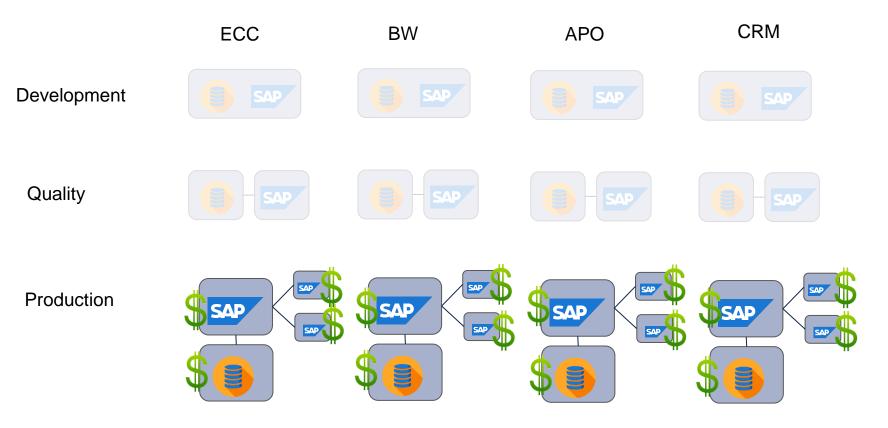












Planned cloud automation



- Significant cloud savings
- Consistent shutdown / startup processes
- Happy employees No recurring off hours work
- Sustainability

Consistent Shutdown/Startup Processes

Stopping a SAP system is easy Stopping large landscapes is time-consuming and error prone

Could lead to:

Data inconsistencies Need for emergency testing





Sustainability



Google's Carbon Sense Suite - Aim to reduce your cloud carbon emissions

- Accurately measure your gross carbon footprint
- Visualize carbon insights via dashboards and charts
- Breakdown by
 - Region
 - Project
 - Product
 - Month



Unplanned Cloud Automation: Scaling Out





Work Processes

- Little work engines
- Many other SAP based metrics
- Not visible to non-SAP monitoring

Use Cases

- Unknown performance issues
- Busy season
- Month end closing
- Unsure architecture, M&A

It's a Pretty Sweet Deal

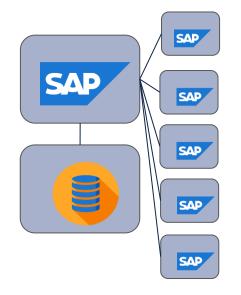
A candy company's incorrect journey to the cloud

Seasonal Busy Time

- 2 months out of the year they ran at full system capacity
- For 10 months they needed bare minimum

Cloud Migration

- Fork-Lift approach
- Didn't consider new architectural practices
- Ran at full capacity 12 months out of the year and paid for it!





**Not including non-Production overload

Unplanned cloud automation

- Maintain ongoing low cloud costs
- Keep business moving
- Better support life, give the team time to research issues

Automation platform

& fringe automation

Every SAP environment is unique

- Architecture
- Development
- Supporting software (3rd party, backups, etc...)
- Interfaces (legacy systems, banks, vendors, etc...)

A platform is needed where automation can be customized

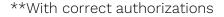
- Planned
- Unplanned

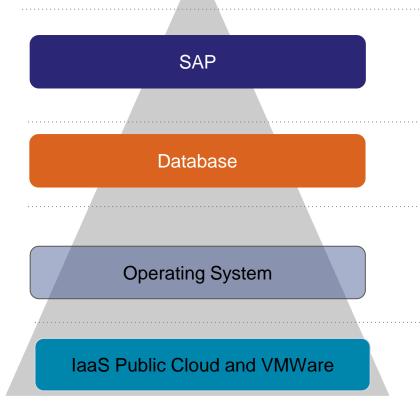




Automation across the technical stack

AVANTRA





Trigger an ABAP Event Calling remote function calls & BAPI Kernel Upgrades Identify HotNews/High security notes Start/Stop (SAP system or individual instances)

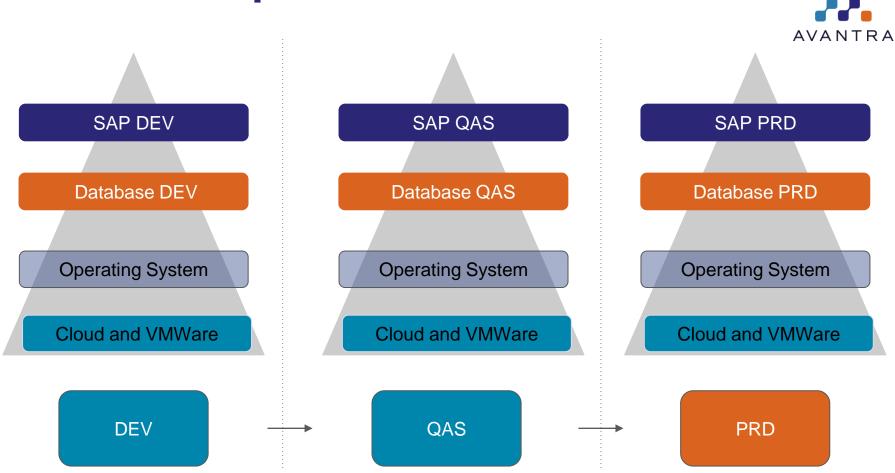
Database Refreshes Run SQL Scripts Start/Stop SAP database

Run Command Line Commands Run Scripts from central Avantra Master SSH Start/Stop with IaaS Public Cloud and VMWare Modifying SAP Profile Parameters

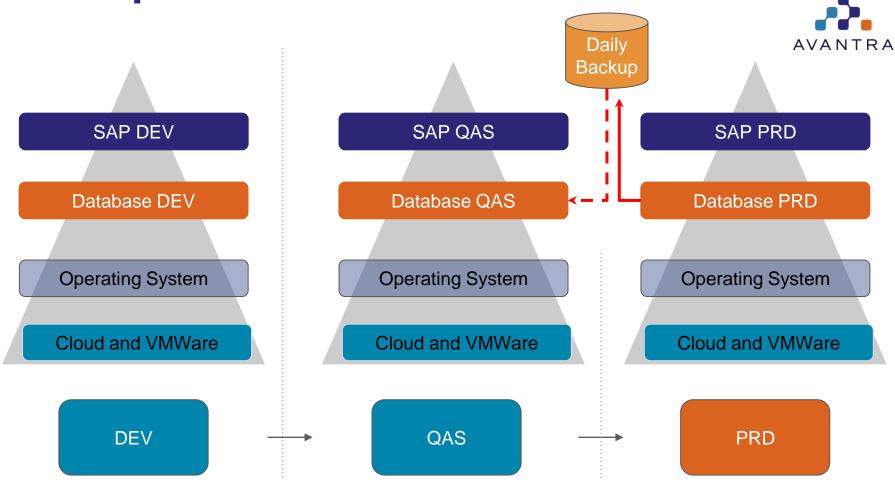
Start/Stop - Scheduled and Triggered

**Combine and Orchestrate Order

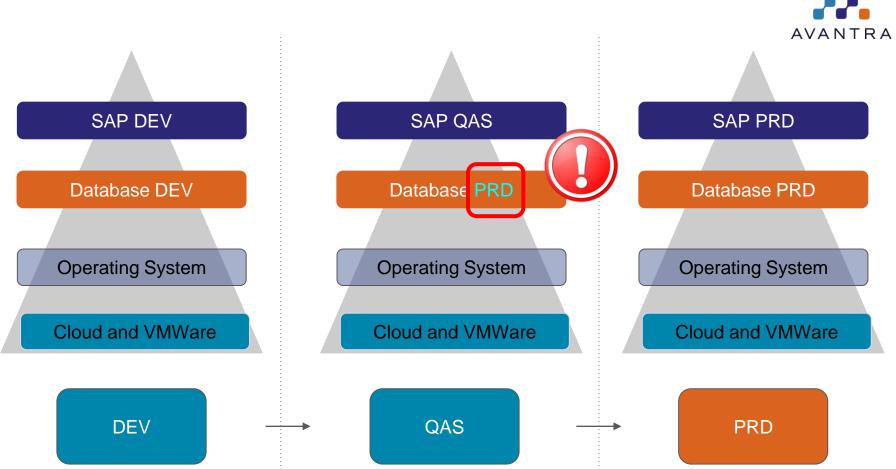
Refresh Example



Backup/Restore Method



Technical Stack Review





Benefits of Automatic Refreshes

- Drive consistency
- More frequent refreshes = better testing environments
- Expediate the timeline
 - o ~1 week to 15 hours for large environment
 - O Smaller environments still see value
- Minimize database sizes for testing environments

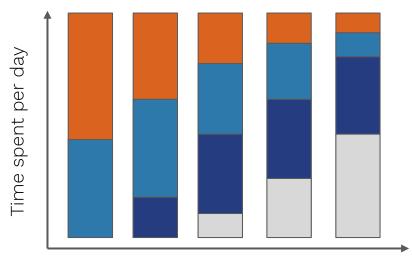


Automation platform

- Drive an innovative culture
- Reduce downtime
- Get ahead of business related issues
- Keep costs low
- Keep support teams focused with less interruptions
- Keep happy teams by minimizing off hours work

Driving an Innovative Culture





Time with Avantra

Day to day unplanned work

Day to day planned work



Project work



Designed to manage your SAP world





Operational Transparency





Automation

Customizable dashboards Business process technical monitoring Customizable reports Notification escalation

Best practice provided out of the box

AVANTRA

Intelligent alerts

Root-cause visibility

Predictive resource analysis

Consistent auditing & system governance

Agent-based deployment for deep insights

Consistent and rapid deployments
Best-practice monitoring automation
System hardening
Cloud automation
Build your own custom checks & actions





Reduction in manual daily repetitive tasks



AVANTRA

Reduction in support requests after only one year with an automation-first approach

$24_{x}7$

1

Zero unplanned downtime to ensure your business is always growing



Invista / Chemical Company



In the process of a migration to the cloud, the customer identified the need to manually scale that cloud as well as hybrid landscape monitoring and notifications. This was not available through other means.

"We selected Avantra to manage our AWS and on-premise SAP systems. Avantra empowered us with a monitoring solution that keeps us informed through real-time alerts, resource utilization, and integrations with business processes inside our ERP systems."

Company SAP Basis Lead

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Without scaling to match demand the customer would not have realized the true cost saving benefits from operating a managed hybrid cloud landscape.



Using Avantra, the customer could easily see how much cloud resource was expected to be used and adjust accordingly. They also deployed cloud scaling automation and have landscape wide (on-prem and cloud) monitoring with real time notifications.





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