



SAP HANA Analytics Reporting Platform

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Session ID 82544

About the Speakers

Brian Laughlin

- Manager IT – SAP Operations
- Eli Lilly and Company

Tim Leininger

- SAP Analytics Architect
- Eli Lilly and Company



Key Outcomes/Objectives

1. Technical overview of BW4 & HANA reporting
2. BW4 & HANA – the good and not so good
3. Demonstrate business value

Agenda

- Lilly SAP and SAP Reporting Background
- Strategy Alignment
 - S/4 Strategy and SAP Analytics
- SAP Analytics
 - Key Pillars to Success
 - Design Overview
 - Technical Wins & Challenges
- Business Goals achieved via SHARP



Lilly Global Fast Facts

A heritage more than **140 years strong**,
founded on May 10, 1876



Headquarters located in
Indianapolis, Indiana, U.S.A.



Approximately **38,000 employees** worldwide



More than **8,000 employees** engaged
in research and development

Lilly



Clinical research conducted
in more than **55 countries**



Research and development
facilities located in **8 countries**



Manufacturing plants located in **8 countries**



Products marketed in **120 countries**

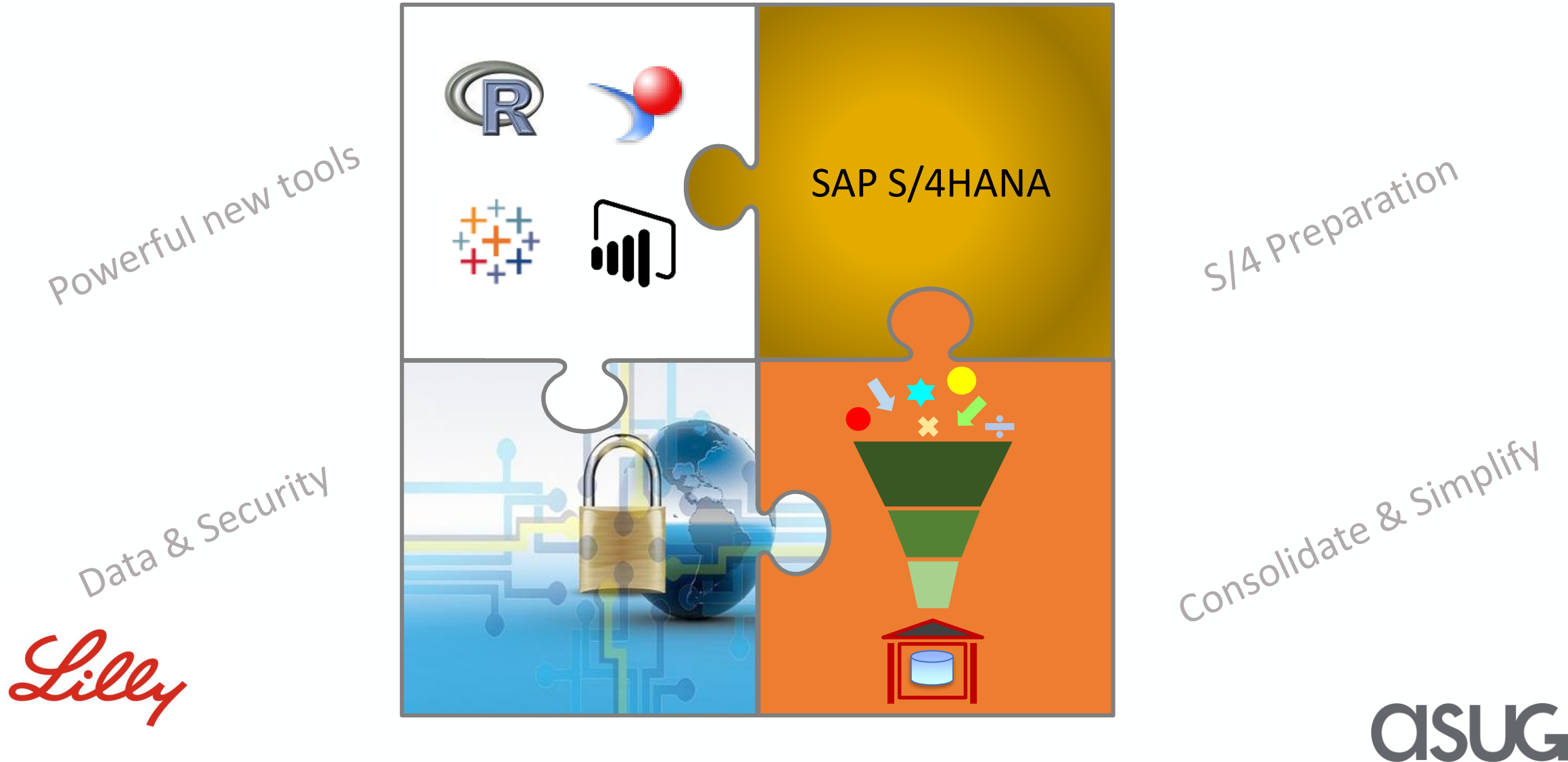
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Lilly SAP and SAP Reporting Background

Building a single global instance of SAP at Lilly (a *very* brief timeline)



Strategy Alignment



SHARP Key Pillars for Success



Right People

User Experience with Security Principles



Right Information

Simplification and Redundancy Reduction



Right Delivery

Innovation and Speed to Value

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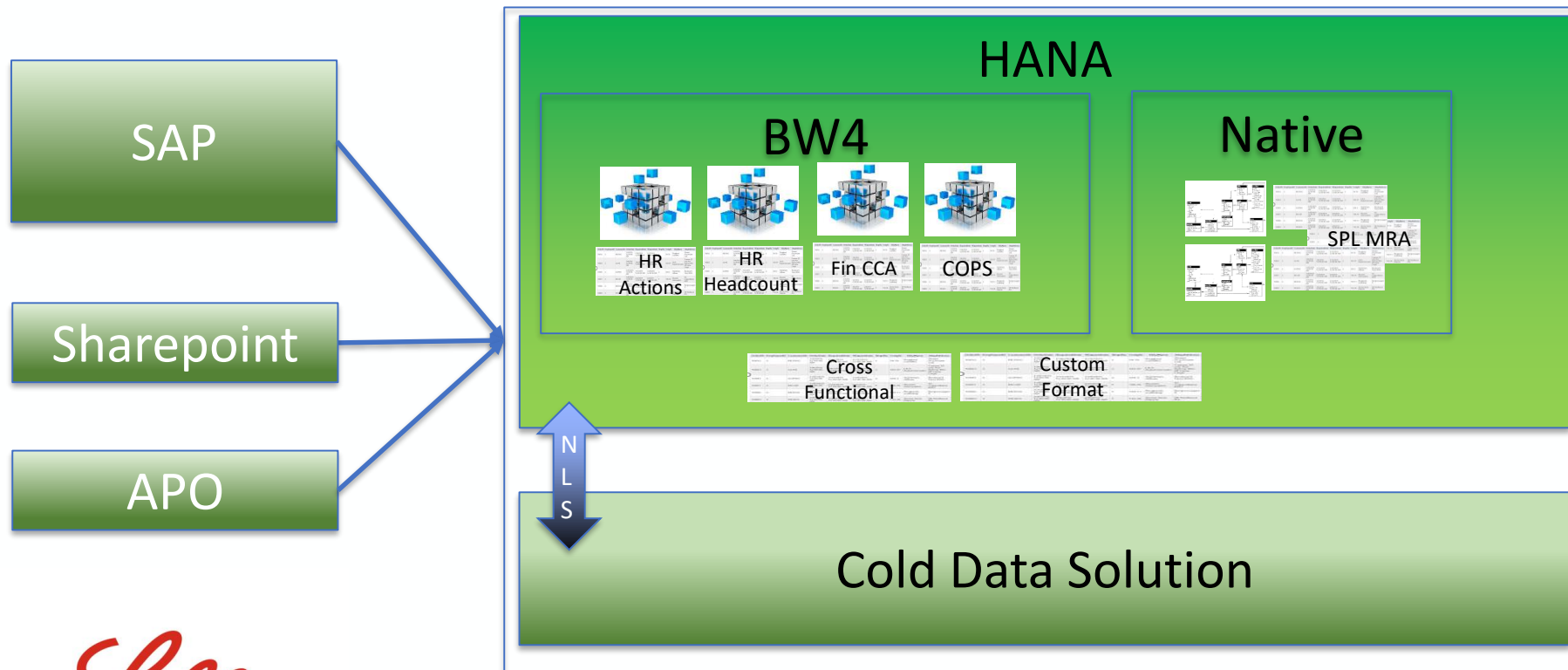
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SHARP Design

Data Sources / Systems

SHARP

Frontend Tools



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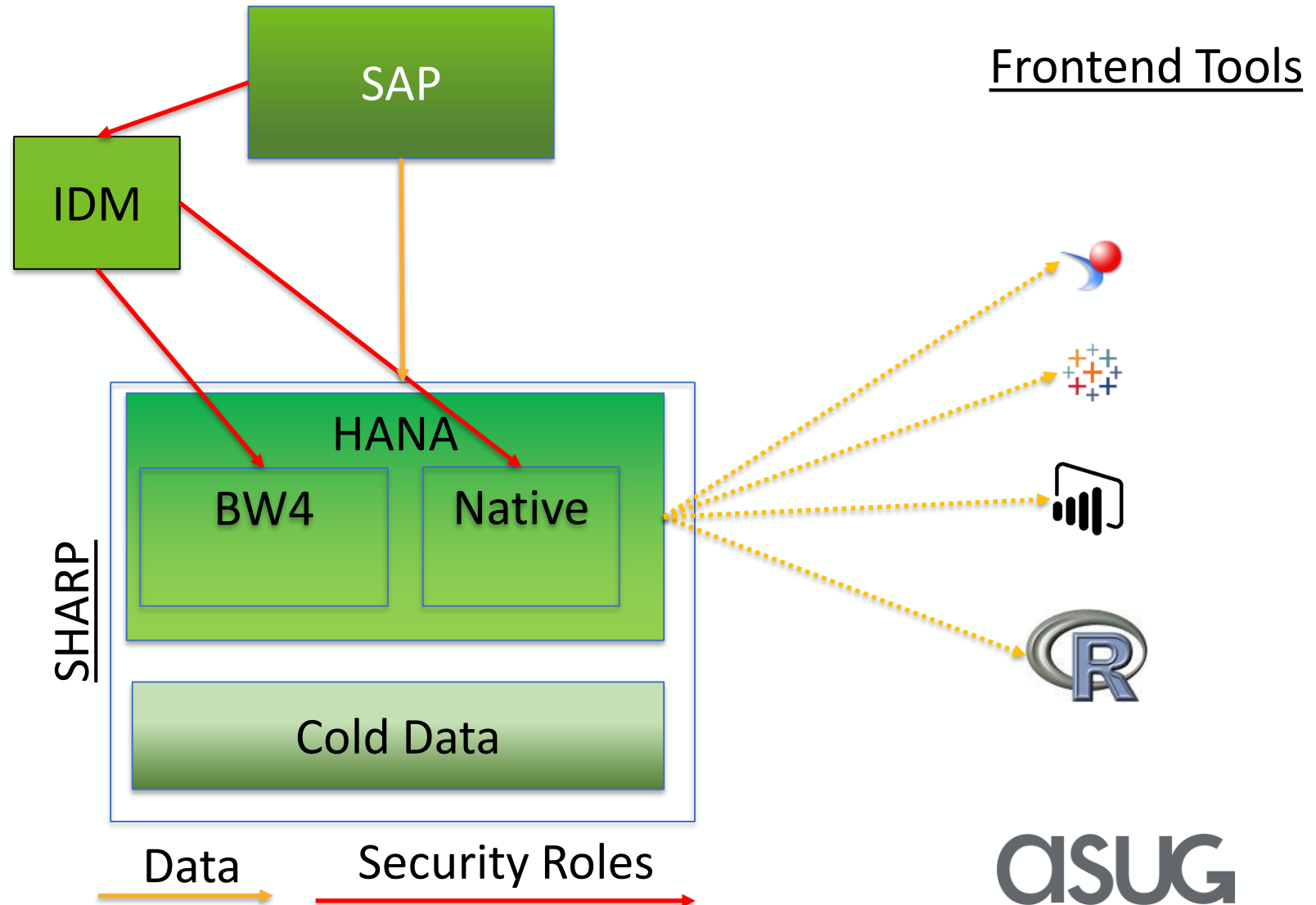
Right Information to Right People

Right Information

- Stored in one location
 - HANA – faster performance
 - Cold Data – lower cost

Right People

- Mapped roles based on SAP security & sensitivity of data



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Technical Challenges

- SAP cold data – connecting to Hadoop
- SAP BW/4HANA – many SAP notes
- Data integration options – when to use what?
- Third party tool connectivity

Technical Wins

- Simplicity in data models
- System performance improvements
- Direct connectivity / Reduce data duplicity
- Leverage Lilly SAP security model



Business Goals Powered by SHARP

“Reduction in report run times by 10-15 minutes in U.S. & 4-6 hours outside U.S.”



Improved Efficiency
& Reporting Time

“Significant run time reduction in reports. Reports running 1-2 minutes in old now 15-30 seconds in new”



Business Goals Powered by SHARP

Consolidated multiple reports into single global report.
Reduced updating and redesign



Business Goals Powered by SHARP

- Manufacturing & Quality forecasts \$31M in savings over next 3 years
- US Financial Reporting saving \$65k/year
- Elimination of reporting platforms



Improved Efficiency
& Reporting Time



Global reporting



Cost Reduction

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Presentation Materials

Access the slides from 2019 ASUG Annual Conference here:

<http://info.asug.com/2019-ac-slides>

Q&A

For questions after this session, contact either of us at laughlin@lilly.com or leiningertimothyj@lilly.com.

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