# UG Pulse Check



Fielded March 27, 2020



Fields weekly on Friday

### **Status of Operations Due to COVID-19**

"We are focusing on essential operations and technology that support those."



Above normal levels

**12**%

**-7**%



Operating normally

46%

Change vs. Week 1

+5%

Below normal levels

+1%

## Majority (60%) are experiencing a shift in spending due to COVID-19.

"Fewer new projects anticipated since the sales pipeline will take a big hit as the financial shock waves cascade across many industries. Existing projects and operations continue for now."

### **Shifts in Spending**

- Reduce Spending Preserve cash
- Changing Project Status Canceling or postponing
- Travel Suspensions For health and cost concerns
- Enabling Work from Home Required to maintain operations

## **Impact on Planned Initiatives**

are postponing some form of technology initiatives



NOT postponing any technology initiatives



NOT canceling any technology initiatives



Postponing most or all technology initiatives



Canceling most or all technology initiatives



"As a working mother with a family, working from home is a challenge due to distractions and trying to have a full, productive day. My husband is an SAP consultant. My new role is SAP S/4HANA transition and readiness. We are both trying to learn SAP S/4HANA. The free resources do not provide all and we are not in any position to purchase anything. I am trying to get all from openSAP, books, and web. Overall, we are doing our best."