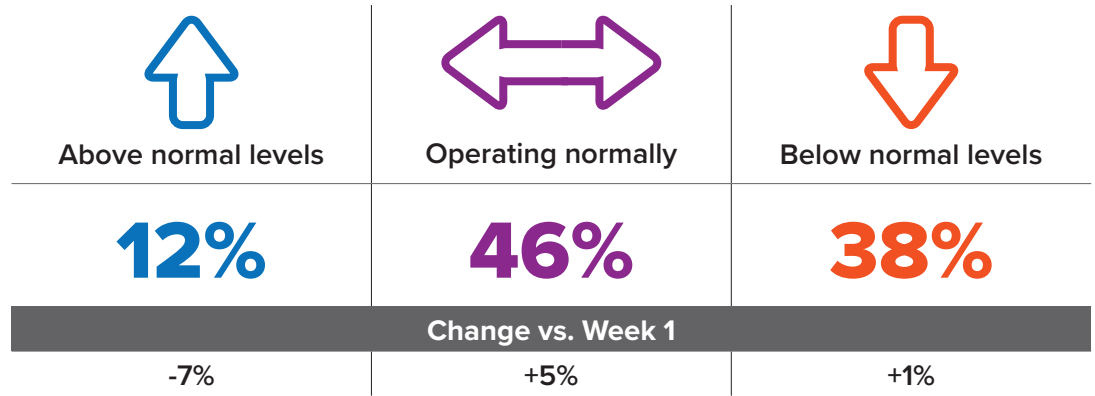




Status of Operations Due to COVID-19

“We are focusing on essential operations and technology that support those.”



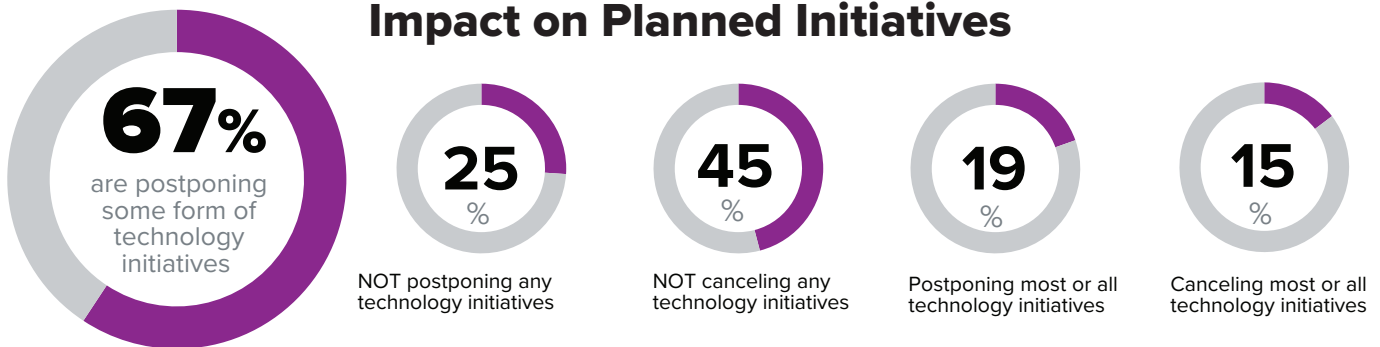
Majority (60%) are experiencing a shift in spending due to COVID-19.

“Fewer new projects anticipated since the sales pipeline will take a big hit as the financial shock waves cascade across many industries. Existing projects and operations continue for now.”

Shifts in Spending

- Reduce Spending
Preserve cash
- Changing Project Status
Canceling or postponing
- Travel Suspensions
For health and cost concerns
- Enabling Work from Home
Required to maintain operations

Impact on Planned Initiatives



“As a working mother with a family, working from home is a challenge due to distractions and trying to have a full, productive day. My husband is an SAP consultant. My new role is SAP S/4HANA transition and readiness. We are both trying to learn SAP S/4HANA. The free resources do not provide all and we are not in any position to purchase anything. I am trying to get all from openSAP, books, and web. Overall, we are doing our best.”