



Ready.....Set.....S/4HANA!!!

Ashwin Mundkur: Director of Customer Engagement for Canada

Nicole English: Director of Customer Engagement for West Mid-Market

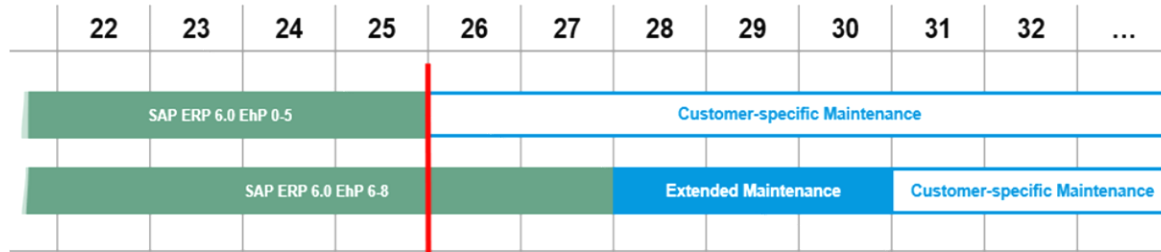
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WHEN SHOULD I MOVE TO S/4HANA?

S/4HANA MOVE CONSIDERATIONS:

End of mainstream maintenance (EOMM)

- 2025 EOMM - Enhancement Pack levels 0 through 5
- 2027 EOMM - Enhancement Pack levels 6 through 8



SAP ERP 6.0 EhP 0-5 runs out of mainstream maintenance on December 31, 2025.

- Customer-Specific Maintenance
 - No legal changes
 - No delivery of support packages
 - No guarantee for technological updates
- Extended Maintenance
- Mainstream Maintenance

SAP ERP 6.0 EOMM NOTES:

- [SAP Note 2881788 - EOMM of Business Suite 7](#)
- [SAP Note 52505 - Support After EOMM and Extended Maintenance](#)
- [SAP maintenance phases](#)

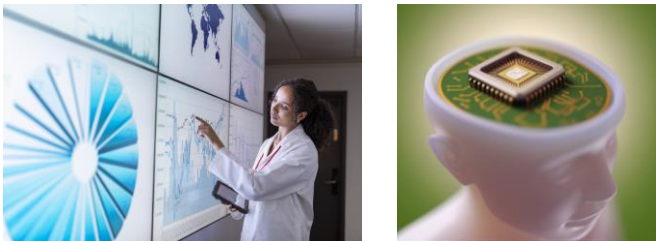
Budget availability



Hosting contract expiring



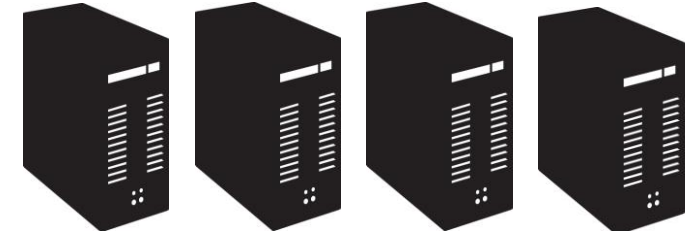
Innovation or additional functionality requirements



Implementation Partner / Services availability



Hardware / DB upgrade or purchase are required

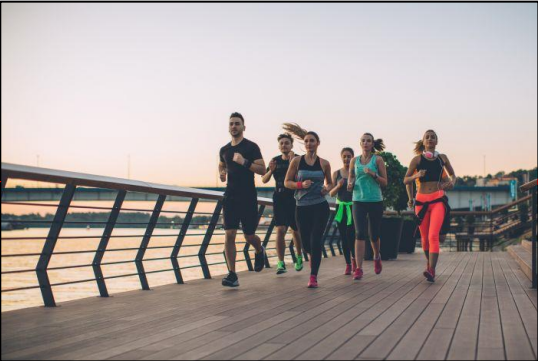


WHAT CAN I DO TO PREPARE FOR MY S/4HANA MOVE?

Recommended Services and Reports already included in your SAP Investment:



Remote Continuous Quality Checks
Enterprise Support Value Maps
Virtual S/4HANA Bootcamps
S/4HANA Readiness Check
Customer Evolution Kit
SAP Process Insights Discovery Edition
(slides available in the Appendix)



DATA VOLUME MANAGEMENT SERVICE (DVM): Real Customer Example

- SAP identified a potential of halving the DB size for just one system and just as an immediate quick win
- Customer is currently in the process of going through this exercise.

ARCHIVING / DELETION

Document Type	Current Size [GB]	Reduction Potential [%]	Reduction Potential [GB]	Remaining Size [GB]
Intermediate Documents	587,12	90	526,47	60,65
Application Logs	525,54	70	367,30	158,24
FI NewGL: Accounting Documents	69,72	65	45,46	24,26
Work Items	50,97	60	30,52	20,45
Billing Documents	27,88	78	21,74	6,14
Secondary Index for GL Accounts	27,07	50	13,56	13,51
Accounting Interface Documents (MM)	22,00	86	19,01	2,99
Material Documents	14,13	77	10,86	3,27
Sales Documents	13,55	27	3,68	9,87
Delivery Documents	12,85	65	8,35	4,50
Table Change Protocols	8,77	73	6,42	2,35
Total	1.359,60	77	1.053,37	
Total DB-Size	2.476,53	43	1.053,37	1.423,16

CONTINUOUS QUALITY CHECKS (CQC)

SAP Continuous Quality Checks

- SAP Business Process Improvement
- SAP Business Process Performance Optimization
- SAP Data Volume Management
- SAP Deployment Readiness
- SAP EarlyWatch Check
- SAP Financial Data Quality
- SAP Going-Live Support
- SAP Implementation
- SAP Interface Management
- SAP OS/DB Migration Check

- SAP Private Cloud Go-Live
- SAP Security Optimization
- SAP Technical Conversion Optimization
- SAP Transformation Assessment
- SAP Technical Performance Optimization
- SAP Upgrade
- SAP Upgrade Assessment

SAP Improvement Services

- SAP Modification Justification Check
- SAP Custom Code Maintainability Check

SAP Support Portal

- [SAP Enterprise Support Delivery \(CQCs & Improvement Services\)](#)
- [Remote Support](#)

SAP Note

How to request a CQC service ?

- Remote Services can be requested via the new [Get Support](#) application in SAP for Me ([SAP Note 1296527](#))

When submitting your request, select 'Product' **Continuous Quality Check & Improvement Services** and in 'Product function' choose either:

- **Service Request for a Cloud Solution**
- **Service Request for an On-Premise Solution**
- If you need assistance to submit your request, you may contact [your local Customer Interaction Center \(CIC\)](#)

DEPLOYMENT READINESS CONTINUOUS QUALITY CHECKS

Deployment Readiness

The continuous quality check for SAP Deployment Readiness provides an analysis of your key cloud solution settings. During this service, your cloud solution is reviewed for potential risks, and recommendations are given in alignment with SAP best practices. This service is most applicable prior to your go-live and, in some cases, it can also be delivered post-go-live. For further details, please review the infosheet(s) below:

- [SAP S/4HANA Cloud,public edition](#)
- [SAP Business Technology Platform](#)
- [SAP Integrated Business Planning](#)
- [SAP SuccessFactors](#)
- [SAP Ariba](#)
- [SAP Cloud Integration](#)
- [SAP Configure, Price, and Quote \(SAP CPQ\)](#)
- [SAP Customer Experience Solutions \(CX\)](#)

SAP ENTERPRISE SUPPORT VALUE MAPS



Program Offerings

- **Prescriptive guidance** - Structured content enables guided journey, simplification, and accelerated consumption of content
- **Expert access** - SAP experts provide prescriptive guidance, best practices and technology insight
- **Social Collaboration** - Forums allow you to exchange ideas and best practices with SAP experts and peers
- **Empowerment** - Interactive learning formats to empower you with the knowledge and skills for realizing your deployment strategy



User Benefits

- **Advance** digital skill level with interactive learning formats
- **Achieve** deployment and operational goals
- **Maximize** the value of your SAP solutions
- **Reduce** training expenditures
- **Get quick** advice from SAP experts and peers
- **Easy** access to latest news and releases
- **Access** to virtual events with leading experts
- **Record** of learning accomplishments

[Home](#) [Learn](#) [Content Library](#) [Collaborate](#) [Practice](#) [Certify](#) [Stay Current](#)

Become competent

Are you looking for in-depth knowledge on the topic? In the content in this scenario you will find guidance on what it takes and how it fits your company's need.

Generate Business Case

Build Your Product Roadmap – SAP Transformation Navigator

SAP Transformation Navigator provides clear guidance to the intelligent enterprise, and understand how to create your own SAP product roadmap

SAP Customer Evolution Kit

The SAP Customer Evolution kit helps our customers understand how to leverage SAP S/4HANA and how to transform their business into an intelligent, sustainable enterprise.

Assess the value of SAP S/4HANA Cloud, private edition for your business

Process Discovery for SAP S/4HANA Transformation (evolution of SAP BSR on Spotlight)

Receive tailored insights to build your case for SAP S/4HANA with Process Discovery (the evolution of SAP Business Scenario Recommendations on Spotlight)

Fiori Apps Library

SAP Fiori Apps Reference Library
SAP Fiori Apps Reference Library Tutorial

Define your transition path to SAP S/4HANA Cloud, private edition

Understand the Transition Paths to SAP S/4HANA

Understand the transition paths to SAP S/4HANA with a practical guide for senior IT leadership, to help you to define your roadmap to SAP S/4HANA.

Three key questions customers face considering SAP S/4HANA

Join this session, which covers three typical questions that SAP ECC customers face for the SAP S/4HANA business case.

SAP S/4HANA Discovery – Greenfield vs. Conversion

Get an overview introduction of different SAP S/4HANA transitions options of greenfield, brownfield, and conversion. Get to learn why and how customers decide on the migration approach.

Understand System Conversion to SAP S/4HANA Cloud, private edition

With these learning programs you will get to know how to plan and execute system conversion to SAP S/4HANA Cloud, private edition. You will learn how to prepare for conversion to SAP S/4HANA Finance and how to set-up customer vendor integration for conversion to SAP S/4HANA Cloud, private edition.

Understand SAP Readiness Check for SAP S/4HANA

SAP Readiness Check for SAP S/4HANA provides an overview of the most important aspects for an SAP ERP 6.0 system conversion to SAP S/4HANA Cloud, private edition or SAP S/4HANA. This learning program helps you learn what is SAP Readiness Check for SAP S/4HANA, how to execute the tool and how to read the result.

Step 1
Request access to SAP Learning Hub, edition for SAP Enterprise Support. Watch [the video](#) and refer to our [tutorial](#) to learn how to sign up and use the hub. If you are already registered you should use 'Access Value Maps' button.

[Sign Up](#)

Step 2
Access SAP Enterprise Support Value Maps Learning Room platform. If you reach the SAP Learning Hub login page, please login and click on [Access Value Maps](#) again.

[Access Value Maps](#)

JOIN APPLICABLE VALUE MAPS AND SET UP WEEKLY NOTIFICATIONS

SAP ENTERPRISE SUPPORT VALUE MAPS

[SAP S/4HANA](#)



[SAP Business Technology Platform](#)



[SAP S/4HANA Cloud](#)



[Application Lifecycle Management](#)



[SAP S/4HANA Cloud, private edition](#)



[Business Process Intelligence](#)



[SAP SuccessFactors](#)



[Business Process Improvement](#)



[SAP Customer Experience solutions](#)



[Data Volume Management](#)



[SAP Analytics Solutions](#)



[Security](#)



[SAP Ariba](#)



[SAP Jam Collaboration](#)



SAP VIRTUAL S/4HANA BOOTCAMP DETAILS

Boost your knowledge and confidence by executing an end-to end system conversion from SAP ERP to SAP S/4HANA Cloud, Private Edition.

S/4HANA RIG Experts explain step-by-step how to convert a system to SAP S/4HANA Cloud, Private Edition or SAP S/4HANA On-Premise in ten virtual classroom sessions distributed over a period of four weeks.

Every customer enrolled in this program performs the system conversion activities in a dedicated SAP ERP system provided by SAP.

RIG experts will provide activity documents for each step and will be available to answer questions and assist you through the entire duration of the bootcamp.

If you, as an SAP ERP customer, are planning to move to S/4HANA, this is a great opportunity to get hands-on experience and come out with confidence and a good understanding of what it takes to convert your system. We expect you to participate as a team (Basis, Finance, and Logistics) and complete all the steps.

FOR REGISTRATION AND DATES:

[10 Steps to S/4HANA for SAP Customers | SAP Blogs](#)

ID	Date	Region
EMEA-15	Mar 4 – 29, 2024	EMEA
AMER-15	Apr 4 – 30, 2024	Americas
APJ_GCN-13	May 6 – 31, 2024	APJ

Your Team

Important: Three members, one each with Basis, Finance, and Logistics experience, are required per customer team. Additional members from customer organization may be enrolled as guests to join the presentation sessions.



Basis

Senior technical expert with experience in OS/DB migrations and upgrades.

Main tasks: Technical preparation for system conversion, SUM execution, migration to HANA, Gateway configuration, FIORI initial configuration.

Hours of commitment: 50 hours (Presentation: ~20 and Hands-On: ~30)



Finance

Finance expert with experience in accounting.

Main tasks: Check consistency of finance data, period-end closing activities, posting data snapshot, finance migration to ACDOCA, customizing migration for SAP Accounting, credit management migration.

Hours of commitment: 30 hours (Presentation: ~20 and Hands-On: ~10)



Logistics

Logistics expert with a general understanding of Master data and MRP

Main tasks: Customer Vendor integration, MRP.

Hours of commitment: 30 hours (Presentation: ~20 and Hands-On: ~10)



ABAP (Optional)

Developer with experience in ABAP development and optimizations.

Main tasks: Check custom code for migration to S/4HANA, fix SPAU and SPDD, and learn S/4HANA Extensibility options.

Hours of commitment: 10 hours (Presentation: ~5 and Hands-On: ~5)

S/4HANA Readiness Check Analysis Included:

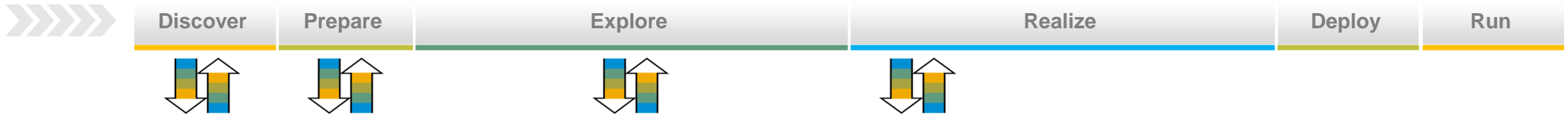
- Simplification Items
- Compatibility Scope Analysis
- Activities Related to Simplification Items
- Add-On Compatibility
- Active Business Functions
- SAP S/4HANA Sizing
- Custom Code Analysis
- Integration
- Customer Vendor Integration Analysis
- Planned Downtime Calculator
- Financial Data Quality
- Recommended SAP Fiori Apps
- SAP Innovative Business Solutions
- Business Process Discovery
- Innovation Potential

AVAILABLE READINESS CHECKS AND SET-UP NOTES

- ❖ [3193560 - SAP Readiness Check for SAP SuccessFactors Solutions](#)
- ❖ [3123220 – SAP Readiness Check for SAP Customer Experience solutions](#)
- ❖ [3112362 – SAP Readiness Check for SAP ERP usage and data profiling](#)
- ❖ [3061594 - SAP Readiness Check for SAP BW/4HANA](#)
- ❖ [3059197 – SAP Readiness Check for SAP S/4HANA upgrades](#)
- ❖ [2913617 – SAP Readiness Check for SAP S/4HANA](#)
- ❖ [3352301 – SAP Readiness Check for SAP Datasphere, SAP BW bridge](#)
- ❖ [3236443 – SAP Readiness Check for SAP Cloud ALM](#)

SAP READINESS CHECK FOR SAP S/4HANA: Example

Overview of the Dashboard



SAP Readiness Check for SAP S/4HANA

Relevant simplification items based on analysis of the existing SAP ERP system; with **effort ranking**

Simplification items relevant for **compatibility packages** to run classic SAP ERP solutions on SAP S/4HANA

Currently installed **add-ons** checked for compatibility with SAP S/4HANA

Estimated memory and disk **sizing**, before and after cleanup, including archiving potential

Integration analysis, which includes a **detailed interface inventory** of identified interfaces and **conversion related impact analysis**

Action items resulting from the relevant simplification items

Compatibility analysis of **active business functions** with SAP S/4HANA


Analysis of **custom code** with respect to SAP S/4HANA compatibility

Identification of **financial data inconsistencies** and **effort drivers** in preparation for the financial data conversion

Additional checks support:

- Customer/vendor integration
- Business process automation
- Recommended SAP Fiori Apps
- SAP Innovative Business Solutions

- A holistic system analysis is the foundation for further planning steps toward a successful and smooth SAP S/4HANA system transition.
- SAP Readiness Check for SAP S/4HANA **summarizes the most important aspects of the conversion in an easily consumable way.**

 [SAP Help Portal: SAP Readiness Check](#)
SAP Note [2913617](#) (Conversions)

DEMO

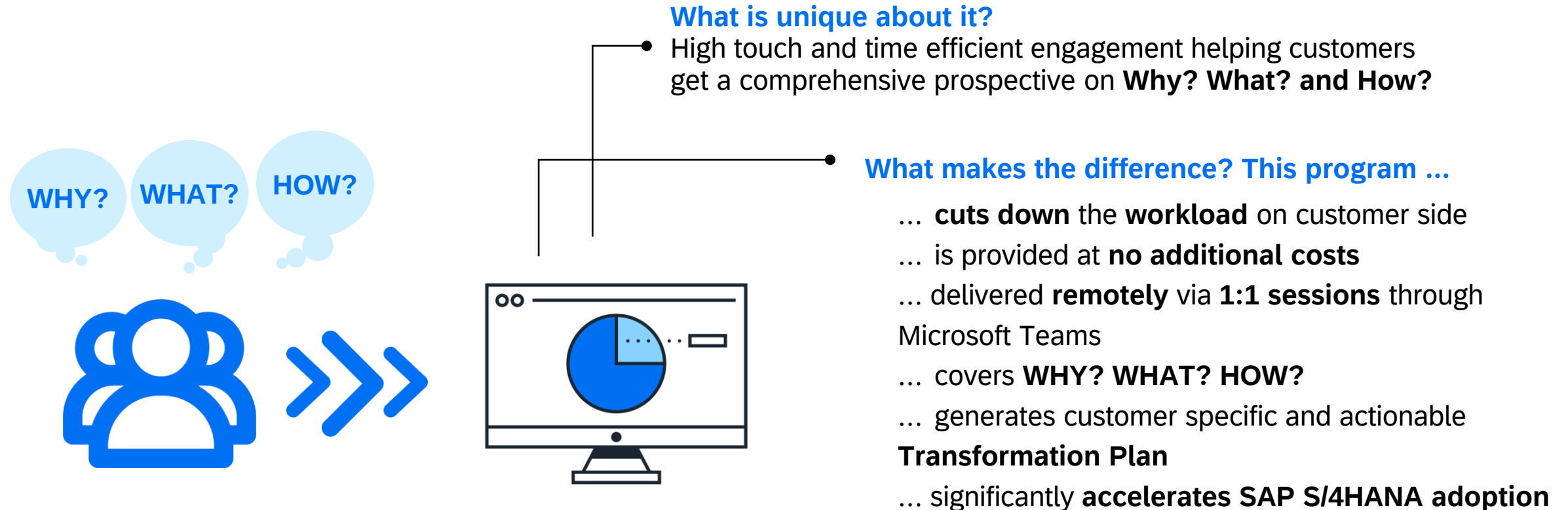
SAP

SAP Customer Evolution Kit

PUBLIC



WHY SAP CUSTOMER EVOLUTION KIT?



SAP CUSTOMER EVOLUTION KIT TARGET AUDIENCE:

Customer Target Group

- ERP installed base customers
- Not live on SAP S/4HANA yet
- All customers with a valid Support Agreement with no additional fees
- Direct and indirect customers
- Indirect customers are requested to join with their reselling or implementation partners
- Intended scope is business and technical focused



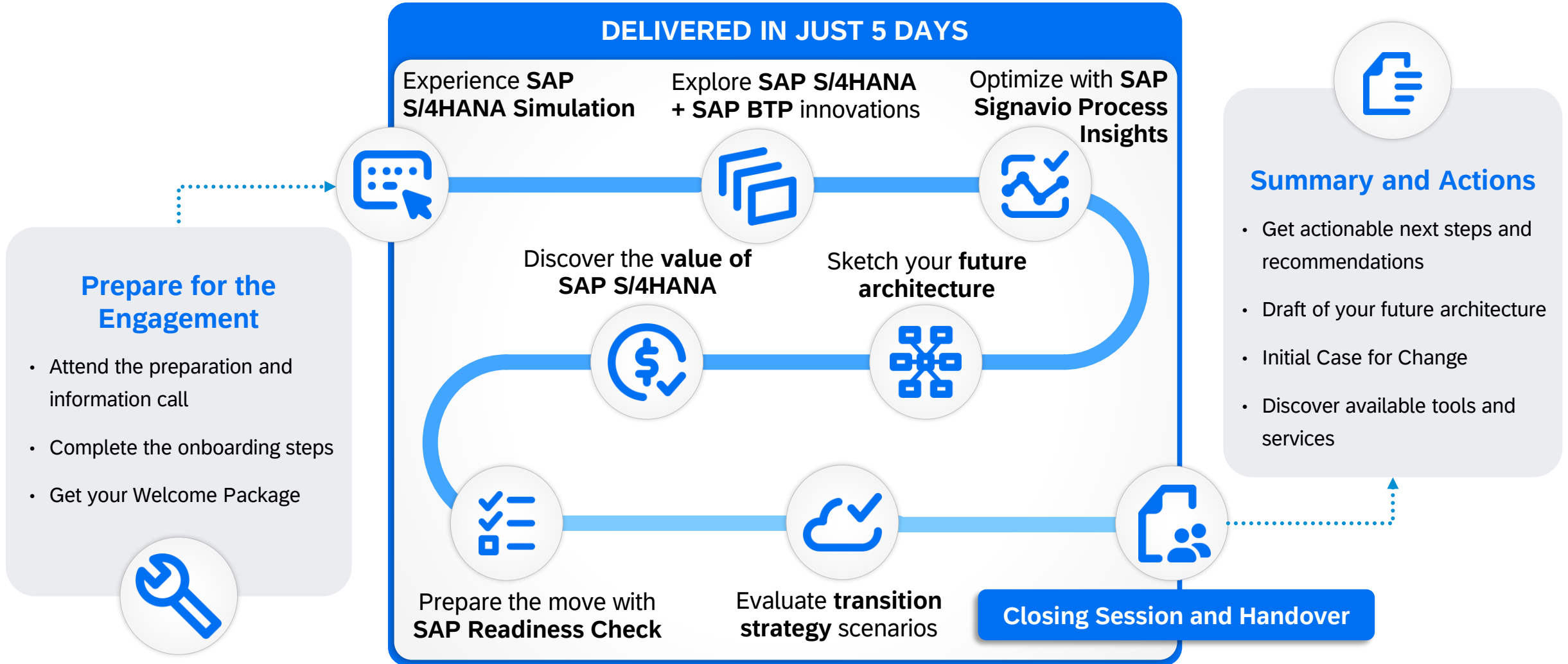
Timing and Set-up


- Ideal timing is evaluation or early planning phase (pre-license)
- Time bound, structured engagement
- 1:1 SAP & customer sessions
- Multiple participants from a customer are welcome



SAP CUSTOMER EVOLUTION KIT FOR SAP S/4HANA

How does the customer journey look like?






















 Excited about the SAP Customer Evolution Kit? [Register here](#)

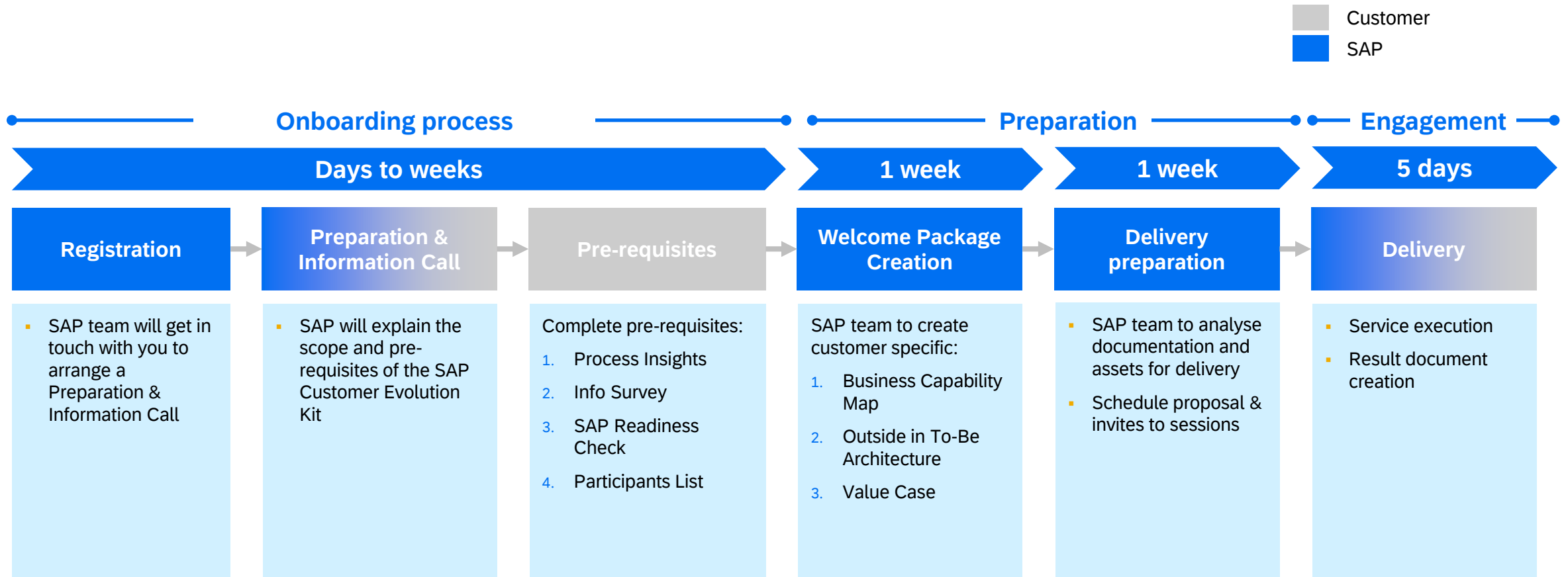
SAP CUSTOMER EVOLUTION KIT FOR SAP S/4HANA

What is covered?

Overview of topics for the individual days

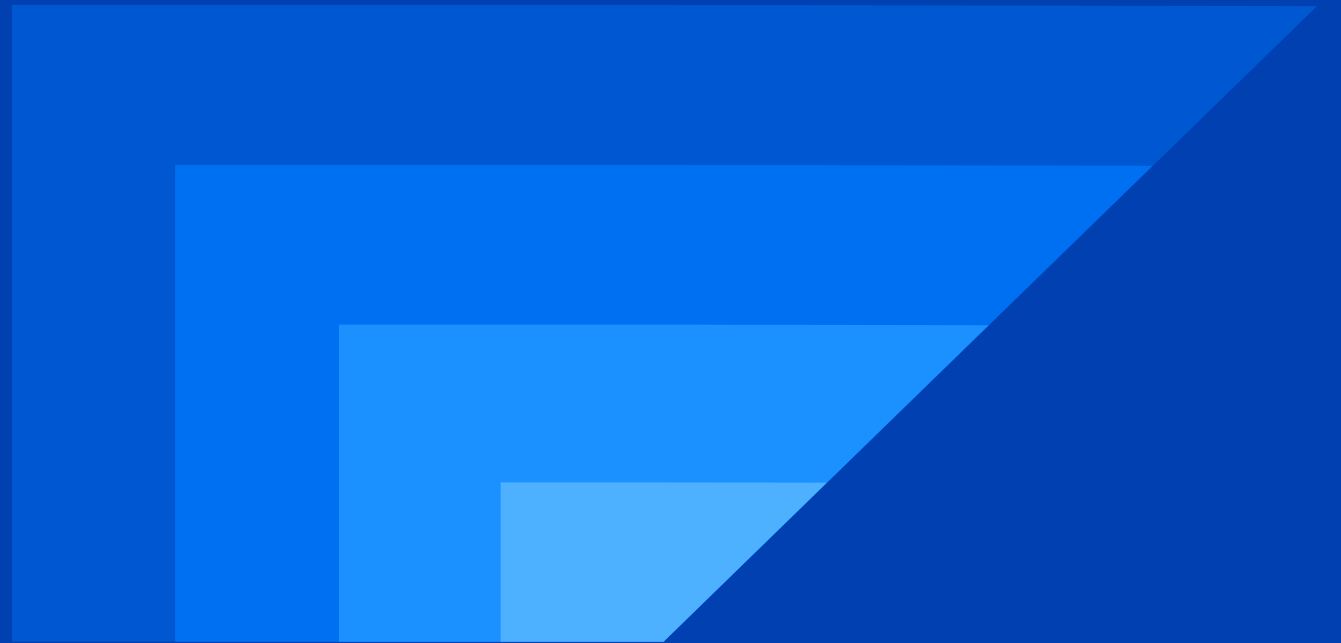
1 st Day	2 nd Day	3 rd Day	4 th Day	5 th Day
<p>Session 1: WHY? (3-4hr) Experience the value of SAP S/4HANA with SAP S/4HANA Simulations.</p> <p>powered by: SAP S/4HANA Simulation by Baton Simulations</p>   	<p>Session 2: WHY? (1hr) Explore the RISE offering from SAP, the innovations of SAP S/4HANA and SAP Business Technology Platform.</p> <p>powered by: Signavio Process Insights Discovery Edition</p>    	<p>Session 4: WHAT? (1hr) Sketch the future Architecture based on results of your Process Insights analysis.</p> <p>powered by: SAP Value Lifecycle Manager</p>    	<p>Session 6: WHAT (1.5hrs) Analyze software, infrastructure requirements, functional implications, custom code adaptations, and data migration requirements in advance</p> <p>powered by: SAP Readiness Check</p> <p>Session 7: HOW? (1hr) Discuss transition strategies and deployment options for moving to SAP S/4HANA</p>  	<p>Closing Session (1hr) Wrap up and presentation of Final Result document</p>   
				<p> Business</p> <p> IT</p> <p> Stakeholders</p>

TIMELINE:



Preparation Activities

Next Steps before the
engagement



PREPARATION ACTIVITIES:

Request your Process Insights Discovery Edition

[Learn more...](#)



Link to: [SPIDE How-To Guide](#)

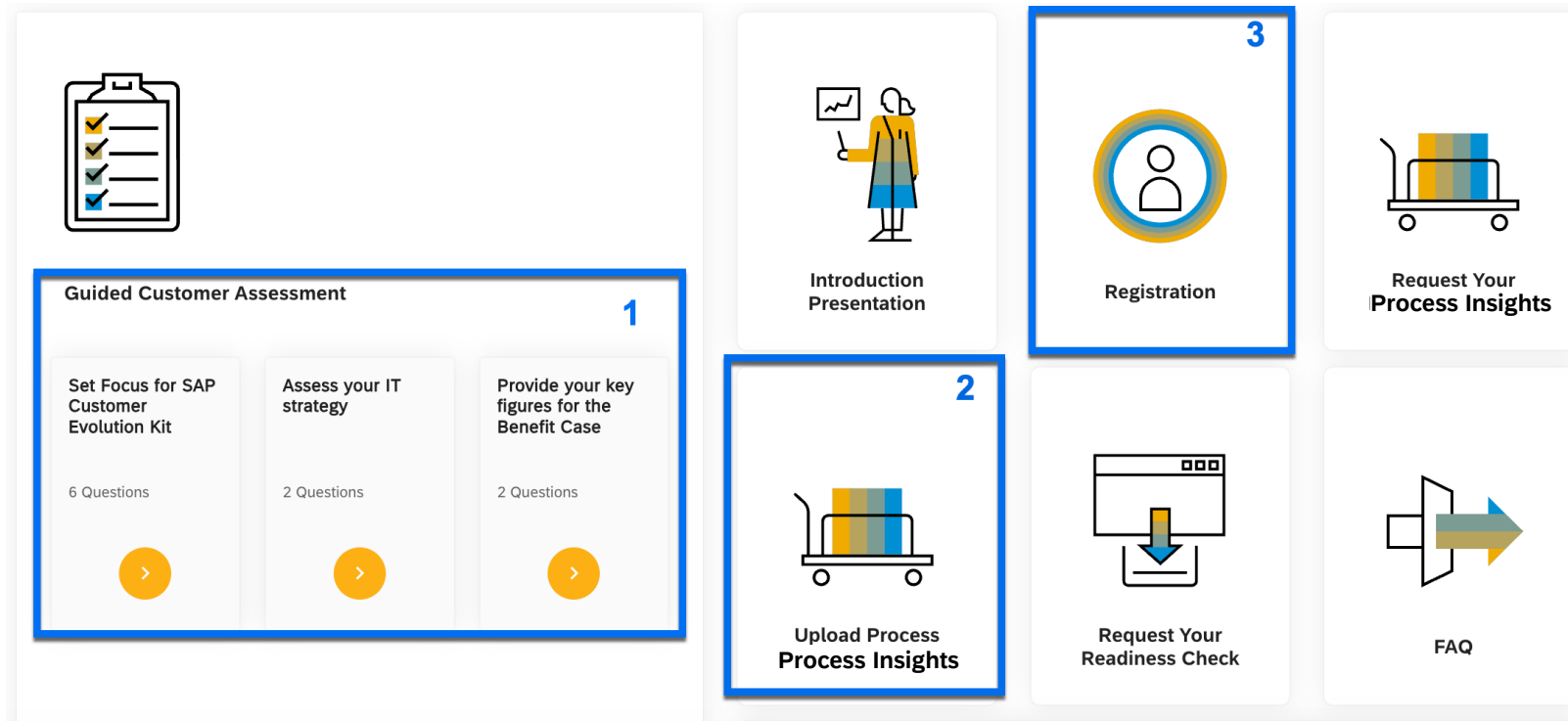
The screenshot displays a dashboard with several key sections:

- Favorites:** "Your favorite business content". It lists "Process Flows" (5 items) and "Performance Indicators" (1 item).
- Processes to Analyze:** "Process flows". It shows 75 process flows and 62 process flows with 3 or more blockers.
- Immediate Actions to Take:** "Correction recommendations". It shows 139 correction recommendations, 13 for automation, 39 for master data, and 24 for transactional data.
- Individual Metrics to Analyze:** "Performance indicators". It shows 249 performance indicators, 113 for backlog, and 26 for automation rates.
- Long-Term Improvements to Plan:** "Innovation recommendations". It shows 554 innovation recommendations and 88 SAP Fiori apps.

PREPARATION ACTIVITIES:

Access SAP Customer Evolution Kit platform to:

1. Complete the Guided Customer Assessment
2. Upload the Process Insights Dashboard link
3. Registration form (list of participants)



PREPARATION ACTIVITIES:



SAP Readiness Check

SAP Note [2913617](#) is the leading SAP Note for SAP Readiness Check.

Start by reading it completely before implementing.

- It is frequently updated with tips and changes, so stay up to date.
- The SAP Note explains in detail what data is extracted from your system and how you can “review” it if you are interested in this security-related information.



Bookmark this link to the SAP Readiness Check application entry page:

<https://rc.cfapps.eu10.hana.ondemand.com/>

2913617 - SAP Readiness Check 2.0

Version	8	Type	SAP Note
Language	English	Master Language	English
Priority	Correction with medium priority	Category	Advance development
Release Status	Released for Customer	Released On	11/20/2020
Component	SV-SCS-S4R (SAP Readiness Check)		

Please find the original document at <https://launchpad.support.sap.com/#/notes/2913617>

Symptom

You are planning a transition from your SAP ERP system to SAP S/4HANA. Therefore, you want to use SAP Readiness Check for SAP S/4HANA, checking the readiness of your SAP ERP system or using SAP Business Scenario Recommendations to find the most beneficial scenarios that can enable you to improve your business processes.

SAP Readiness Check for SAP S/4HANA supports the following releases as source releases: SAP ERP 6.0 (Enhancement Package 0 to 8) and SAP S/4HANA Finance 1503 and 1605 (technically based on SAP ERP 6.0 Enhancement Package 7 and8).

This SAP Note provides the basic setup to perform SAP Readiness Check for SAP S/4HANA. Moreover, it provides answers to frequently asked questions.

Other Terms

SAP Readiness Check; SAP S/4HANA; System Conversion

Reason and Prerequisites

To run SAP Readiness Check for SAP S/4HANA, APIs are required. To install these supporting APIs, implement the SAP Notes that are listed in the *Discovery Phase* and *Detailed Planning Phase* section below. For more information, see the [Transition to SAP S/4HANA](#) roadmap.

Note:

Always deimplement previous versions of the SAP Note before you implement the new version of the SAP Note. In case of an ABAP class inconsistency, please clean up the class header in the SE24 transaction, specify the object, and select *Utilities -> Regenerate sections* in the change mode. **If the dependent SAP Note 2310438 has been implemented before, it needs to be deimplemented first before implementing this SAP Note.**

Discovery Phase:

Well in advance of a transition from SAP ERP to SAP S/4HANA, you should know more about the technical and functional impacts to plan your project accordingly. The following SAP Notes are required to perform the SAP Readiness Check analysis for the discovery phase.

Preparation Step	SAP Note	Component for issues	Mandatory	Comment
Setting up SAP	2758146	SV-SCS-	Yes	SAP Note 2758146 is a prerequisite for executing SAP

GET STARTED:



Register for your own personalized **SAP Customer Evolution Kit** delivery here:

<https://webinars.sap.com/customer-evolution-kit/en/home> -

Contact me!



Questions?



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APPENDIX

SAP Mainstream Maintenance

Mainstream Maintenance

Mainstream maintenance is offered for all SAP software releases. Mainstream maintenance begins with the release-to-customer date and continues throughout the unrestricted shipment phase. During the mainstream maintenance phase, you receive support according to your support agreement with SAP. Towards the end of mainstream maintenance, you have three options:

- Upgrade - Typically SAP recommends to upgrade before you reach the end of the mainstream maintenance phase. The delivery of new releases of the licensed software (if available), as well as upgrade tools, are covered by the SAP support contract. Go to the Upgrade Information page to learn more about the possible transition options and SAP's offerings to efficiently support the upgrade.
- Extended Maintenance (see below)
- Customer-Specific Maintenance (see below)

On February 4, 2020, SAP has announced a maintenance commitment for SAP S/4HANA until the end of 2040. At the same time, SAP will provide the mainstream maintenance period for SAP Business Suite 7 core applications until end of 2027. This new maintenance strategy prevails over any other deviating statement regarding SAP S/4HANA and Business Suite 7 maintenance phase(s) in any other SAP document

SAP Extended Maintenance

Extended Maintenance

The scope of support for the extended maintenance period is similar to the scope of support provided during mainstream maintenance. Extended maintenance is available for SAP Business Suite 7, SAP S/4HANA 1709, SAP S/4HANA 1809, and SAP S/4HANA 1909.

For Business Suite 7

Extended maintenance is offered as an option for SAP Business Suite 7 core applications and SAP Business Suite 7 related add-on products from January 1, 2028 to December 31, 2030. This three-year extended maintenance phase comes at an additional fee on top of the respective maintenance fee. Details are documented in SAP Note [2881788](#). Extended maintenance is an optional offering and requires a separate, additional contract in addition to your support agreement. Customers can request a quotation for extended maintenance through the respective SAP Account Executive or respective partner contact.

Extended maintenance is also offered for certain products included in private cloud services. Please see details about the availability of extended maintenance in the context of RISE with SAP S/4HANA Cloud, private edition in SAP Note [3016524](#) and SAP ERP, private cloud edition in SAP Note [3016445](#).

SAP Customer-Specific Maintenance

Customer-Specific Maintenance

Customer-specific maintenance is generally offered for all SAP releases except for SAP Business One and SAP BusinessObjects solutions not based on SAP NetWeaver and SAP Predictive Analytics. Software deployed at the customer's site can enter the customer-specific maintenance phase in one of three ways:

- Customer's extended maintenance contract term ends.
- Mainstream maintenance period ends, and extended maintenance is not offered.
- Mainstream maintenance period ends, and extended maintenance is offered, but the customer does not choose to take advantage of the offer.

During customer-specific maintenance some restrictions apply to the scope of support (for details see [SAP Note 52505](#)). A release enters customer-specific maintenance automatically. There is no need to apply for an additional contract. During customer-specific maintenance, the customer continues to pay the annual support fee for the support option they have (for example SAP Enterprise Support).

Customer-specific maintenance currently does not have an expiry date.

SAP Enterprise Support Value Map for SAP S/4HANA Cloud, private edition

Quick wins

A **learning program** will guide you through a set of expertly chosen SAP Enterprise Support offerings, assets, and tools in a sequential and interactive format to empower you to achieve the defined outcome.

Plan and execute your system conversion to SAP S/4HANA Cloud, private edition

[Access Learning Program >>](#)

Prepare for your sandbox conversion to SAP S/4HANA Cloud, private edition

[Access Learning Program >>](#)

Learn SAP S/4HANA Finance

[Access Learning Program >>](#)

Learn SAP S/4HANA Central Finance

[Access Learning Program >>](#)

Learn SAP S/4HANA Logistics

[Access Learning Program >>](#)

Understand SAP Readiness Check for SAP S/4HANA

[Access Learning Program >>](#)

Prepare for conversion to SAP S/4HANA Finance

[Access Learning Program >>](#)

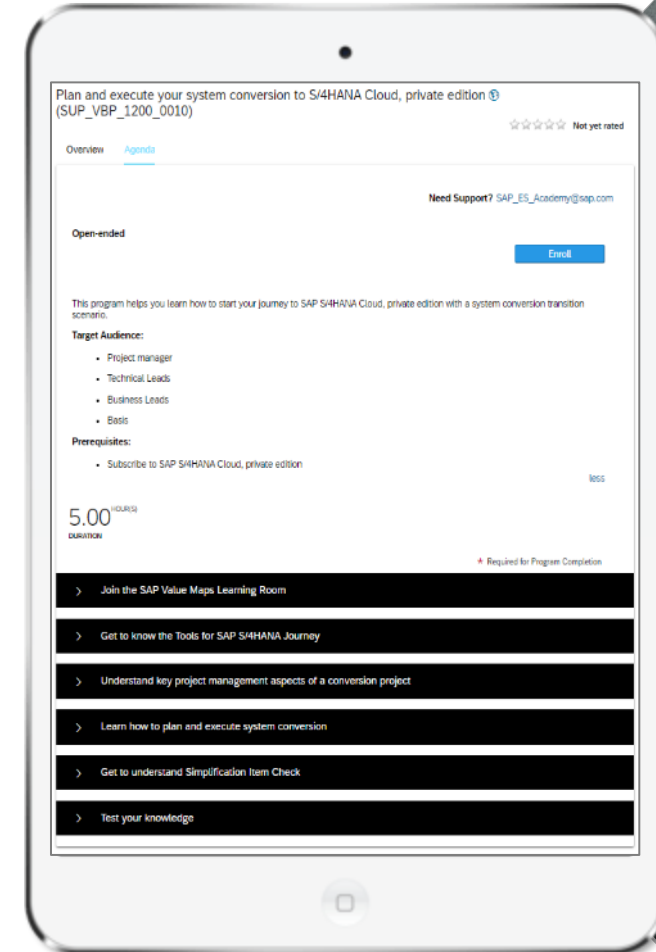
Prepare your custom code for SAP S/4HANA

[Access Learning Program >>](#)

Prepare Your SAP Fiori Implementation for SAP S/4HANA

[Access Learning Program >>](#)

[Access more learning programs here](#)



SAP Process Insights Discovery Edition Report (SPIDE)

You can now try the free solution **SAP Signavio Process Insights, discovery edition** to:

- Improve business processes
- Start the journey to SAP S/4HANA
- Optimize live SAP S/4HANA systems

Benefits

Identify issues and blockers as the first step of improving your business processes

Gain insights into the origins of those issues

Get tailor made recommendations for correcting and improving the processes

Discover the value of SAP S/4HANA for your business

Find out the most suitable innovations for your processes transformation

Receive value engineering benefit calculation

No more hidden issues!

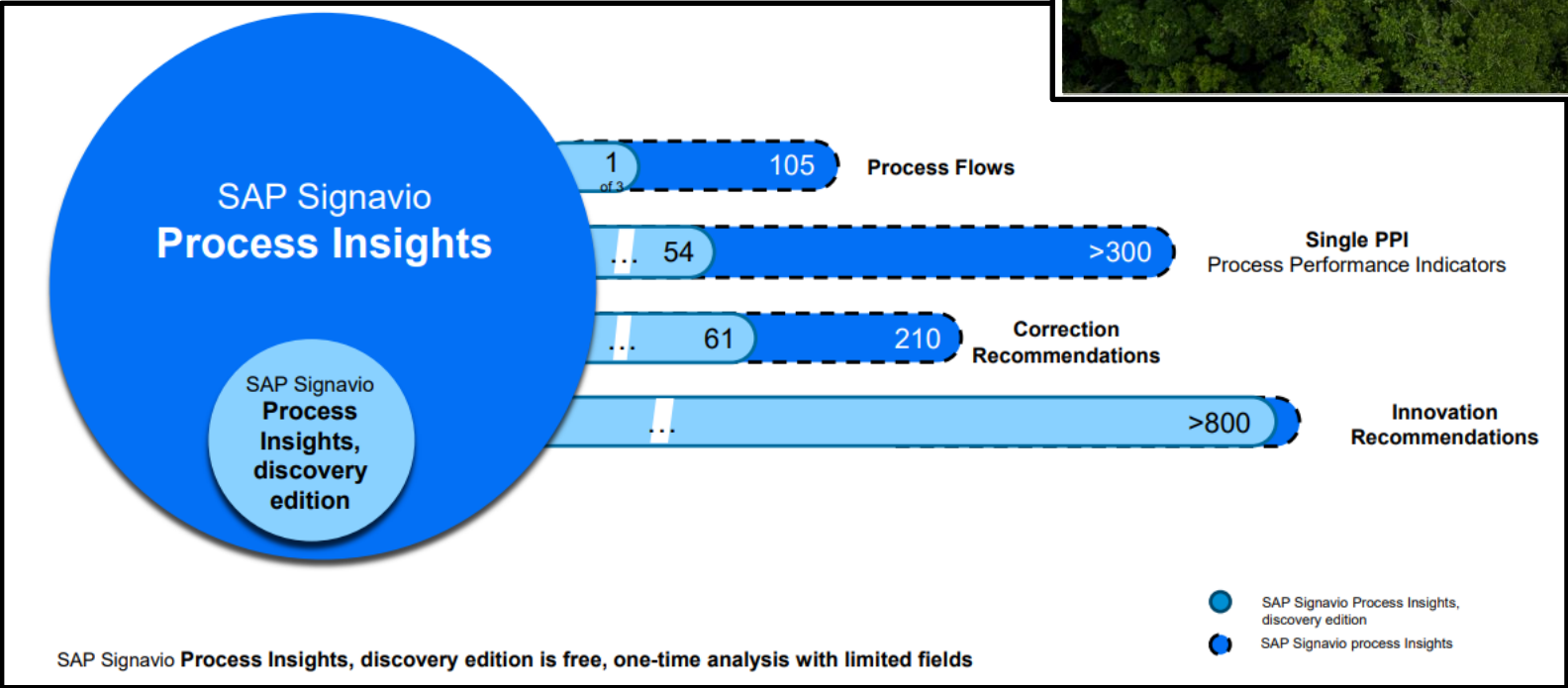
Untraced problems do not happen!

Knowing the issue brings no value without knowing how to fix it?

New functionalities for your fast-developing business?

No abstract generalized recommendations!

New features are on the way!



SAP Process Insights Discovery Edition Report: PDF _Top Opportunities Example

SAP Signavio

SAP Signavio Process Insights, discovery edition
Executive Summary

Customer Name: Sample Inc.

Customer Number: 12345 System ID: ABC
Date of analysis: 22 Jan, 2024 Current Release: SAP ERP -
Country/Region: USA Database: SAP HANA

Consumer Products Industry

Interactive Sample Report:
View in "Full Screen Mode" with Adobe Acrobat Reader

SAP Signavio Process Insights, discovery edition Executive Summary

Sample Inc. | System: ABC
Consumer Products Industry

OVERVIEW LINES OF BUSINESS NEXT STEPS

INTRODUCTION **TOP OPPORTUNITIES** PROCESS FLOW

Top SAP S/4HANA and Process Transformation Opportunities:

<p>Reduce Sales Cost</p> <p>Sales documents created</p> <p>Current metric: 3000 Documents</p>	<p>Estimated Benefits: 414.2K EUR</p> <p>Current Automation Rate: 8% Target Automation Rate: 77%</p> <p>Bottom 25% 30% Median 49% Top 25%</p>	<p>Recommended SAP S/4HANA capabilities</p> <p>Sales Order Management and Processing Sales Master Data Management</p> <p>Details »</p>
<p>Reduce Finance Cost</p> <p>Sales billing documents created</p> <p>Current metric: 4,179 Documents</p>	<p>Estimated Benefits: 289K EUR</p> <p>Current Automation Rate: 24% Target Automation Rate: 94%</p> <p>Bottom 25% 29% Median 86% Top 25%</p>	<p>Recommended SAP S/4HANA capabilities</p> <p>Sales Billing Solution Billing</p> <p>Details »</p>
<p>Reduce Total Manufacturing Cost</p> <p>Process orders created</p> <p>Current metric: 1,251 Documents</p>	<p>Estimated Benefits: 245.1K EUR</p> <p>Current Automation Rate: 0% Target Automation Rate: 82%</p> <p>Bottom 25% 9% Median 46% Top 25%</p>	<p>Recommended SAP S/4HANA capabilities</p> <p>Kanban Manufacturing Outsourced Manufacturing Production Execution</p> <p>Details »</p>

[Access the Full Value Calculation Details »](#) [Access Correction Recommendations »](#)

SAP Process Insights Discovery Edition: LOB Summary and Recommendations List Example

SAP Signavio Process Insights, discovery edition **Executive Summary**

OVERVIEW **LINES OF BUSINESS** NEXT STEPS Sample Inc. | System: ABC
Consumer Products Industry

INTRODUCTION **FINANCE** SOURCING & PROCUREMENT SALES SUPPLY CHAIN MANUFACTURING ASSET MANAGEMENT

LINE OF BUSINESS SUMMARY RECOMMENDATIONS LIST

Finance: Your Current Process Performance in SAP ERP System "ABC"

Value Drivers:	Reduce Days Payables Outstanding	Reduce Days Sales Outstanding	Reduce Finance Costs	Reduce Days to Close Annual Books
Process performance: In the green area, are the various process performance indicators coming from your system. All performance Indicators »	62,379 Overdue & open Account Payable items » not available Automation rate: Supplier invoice clearing »	112,292 Overdue & open Account Receivable items » not available Automation rate: Customer invoice clearing » 638 Sales invoices not posted to accounting »	38,283 Electronic bank statements not completely posted » 14% Open items in general ledger accounts » 2% Incorrect cost calculations from confirmations »	2,522 Delivery items shipped and overdue for billing » 52% Errors during variance calculation for manufacturing orders »

How SAP helps:
In the blue area, are the recommended SAP S/4HANA capabilities.
[All innovation recommendations »](#)

Accounts Payables »

Financial Accounting »

Entity Close »

SAP Signavio Process Insights, discovery edition **Executive Summary**

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INTRODUCTION **FINANCE** SOURCING & PROCUREMENT SALES SUPPLY CHAIN MANUFACTURING ASSET MANAGEMENT

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Recommended SAP S/4HANA Capabilities – Based on Your Current SAP Usage

The table below shows SAP S/4HANA capabilities that are enhancing process areas which you are already running: [See details »](#)

SAP S/4HANA CAPABILITIES	RELEVANCE	INDUSTRY POPULARITY
Access Governance and Identity Management	■■■	New
Enterprise Risk Management	■■■	■■■
Commodity Procurement	■■■	■■■
Profitability Analysis	■■■	■■■

SAP Process Insights Discovery Edition: Process Insights E2E Process Deep Dive Examples

The screenshot shows the SAP Signavio Process Insights interface. The breadcrumb path is 'Lines of Business / Finance / Improve Days Payable Outstanding'. The main view displays 'Process Flow Performance' for 'Supplier Invoice'. It includes a process flow diagram with steps: 'Supplier Invoices issued' (100% completion, 14.5K Documents, 1 Blocker), 'Supplier Invoices created and posted' (100% completion, 14.5K Documents, 1 Blocker), 'FI-AP items released for payment' (100% completion, 14.5K Documents, Average Days Taken: 3), 'FI-AP clearing documents created' (95% completion, 13.7K Documents, Average Days Taken: 25, 2 Blockers), and 'FI-AP items cleared' (95% completion, 13.7K Documents, Average Days Taken: 25, 2 Blockers). Below the flow, there is a section for 'Most Frequent Blockers and Other Information' with various metrics.

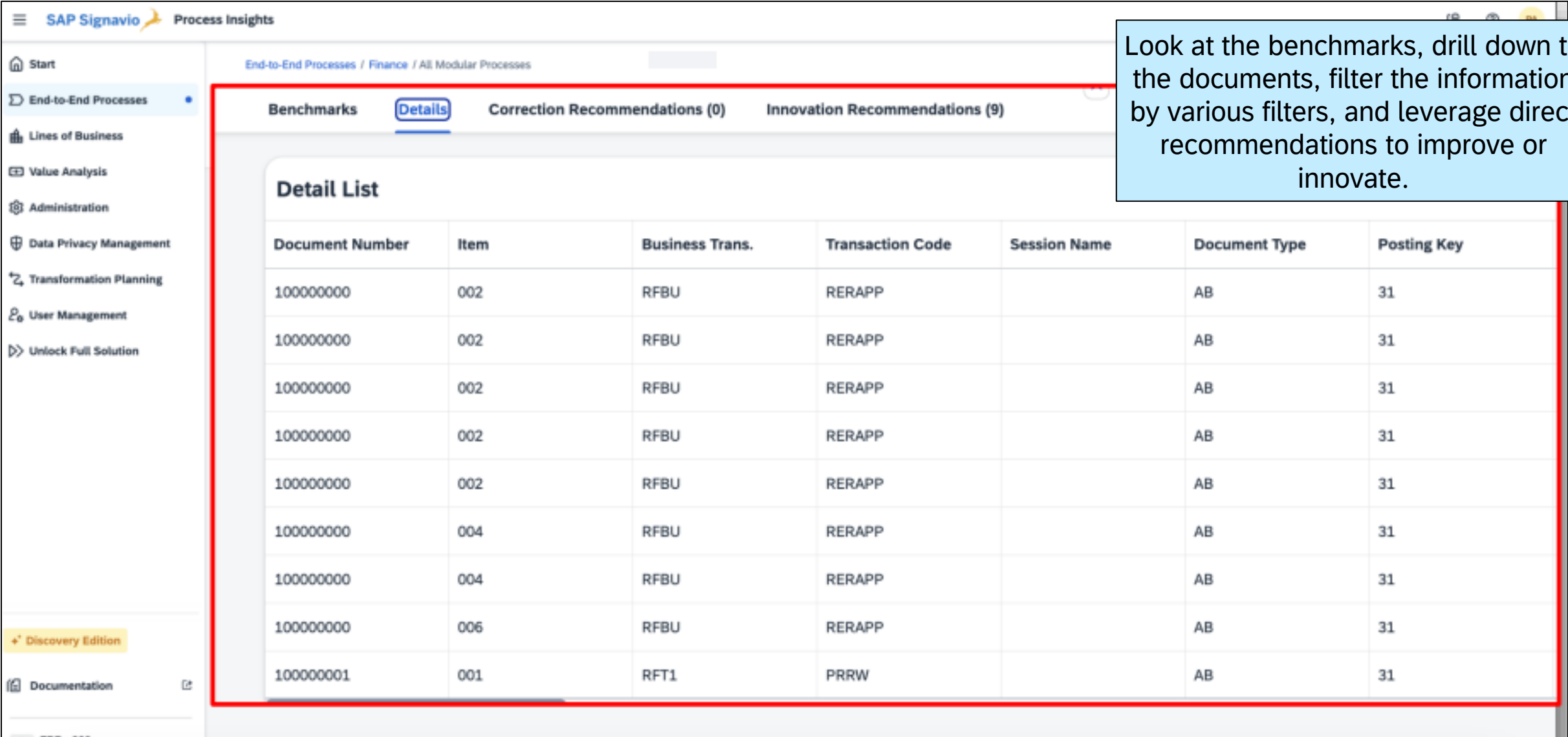
Control level and quality of performance and identify potential blockers.

The screenshot shows the 'Value Analysis' section of the SAP Signavio Process Insights interface. It displays 'Recurring Value (EUR / Year)' as 0 / 1.1M and 'One-Time Value (EUR / Year)' as 0 / 576.1K. Below this is a table of 'Performance Indicators (29)'. The table has columns for Value Driver, Performance Indicator, Baseline Date, Baseline, Current, Target, Improvement, and Potential.

Value Driver	Performance Indicator	Baseline Da...	Baseline	Current	Target	Improveme...	Potenti...
> Reduce Asset Main...	Asset Man...						502.8K EUR
> Reduce Sales Cost	Sales						416K EUR
> Reduce Finance ...	Fina... Sa...						397.5K EUR
> Reduce Total Manufa...	Manufa...						255.6K EUR
> Improve Procurem...	Sourcing &...						100.4K EUR
> Reduce Total Logisti...	Supply ...						16.2K EUR
> Reduce Service and Sup...	Ser...						11.8K EUR

Understand improvement potential which can be linked industry benchmarks, and derive optimization goals.

SAP Process Insights Discovery Edition: Process Insights E2E Process Deep Dive Examples



The screenshot displays the SAP Signavio Process Insights interface. The left sidebar contains navigation options: Start, End-to-End Processes (selected), Lines of Business, Value Analysis, Administration, Data Privacy Management, Transformation Planning, User Management, and Unlock Full Solution. The main content area shows a breadcrumb trail: End-to-End Processes / Finance / All Modular Processes. Below this, there are tabs for Benchmarks, Details (selected), Correction Recommendations (0), and Innovation Recommendations (9). The 'Detail List' table is the central focus, containing the following data:

Document Number	Item	Business Trans.	Transaction Code	Session Name	Document Type	Posting Key
100000000	002	RFBU	RERAPP		AB	31
100000000	002	RFBU	RERAPP		AB	31
100000000	002	RFBU	RERAPP		AB	31
100000000	002	RFBU	RERAPP		AB	31
100000000	002	RFBU	RERAPP		AB	31
100000000	004	RFBU	RERAPP		AB	31
100000000	004	RFBU	RERAPP		AB	31
100000000	006	RFBU	RERAPP		AB	31
100000001	001	RFT1	PRRW		AB	31

SAP Process Insights Discovery Edition: Process Insights Correction Recommendations Example

The screenshot shows the SAP Signavio Process Insights interface. The left sidebar contains navigation options: Start, End-to-End Processes (selected), Lines of Business, Value Analysis, Administration, Data Privacy Management, Transformation Planning, User Management, and Unlock Full Solution. The main content area is titled 'Finance' and shows 'Innovation Recommendations (221)'. A table lists various recommendations such as Corporate Close, Entity Close, Profitability Analysis, Product Costing, Financial Reporting, Financial Accounting, Overhead Cost Management, Accounts Payable, Periodic Billing Processes, Service Billing, Sales Billing, Invoice Processing, Accounts Receivable, and Commodity Procurement. Each recommendation includes an industry popularity score (Automotive), a type (SAP S/4HANA Capabilities), and associated end-to-end processes and lines of business.

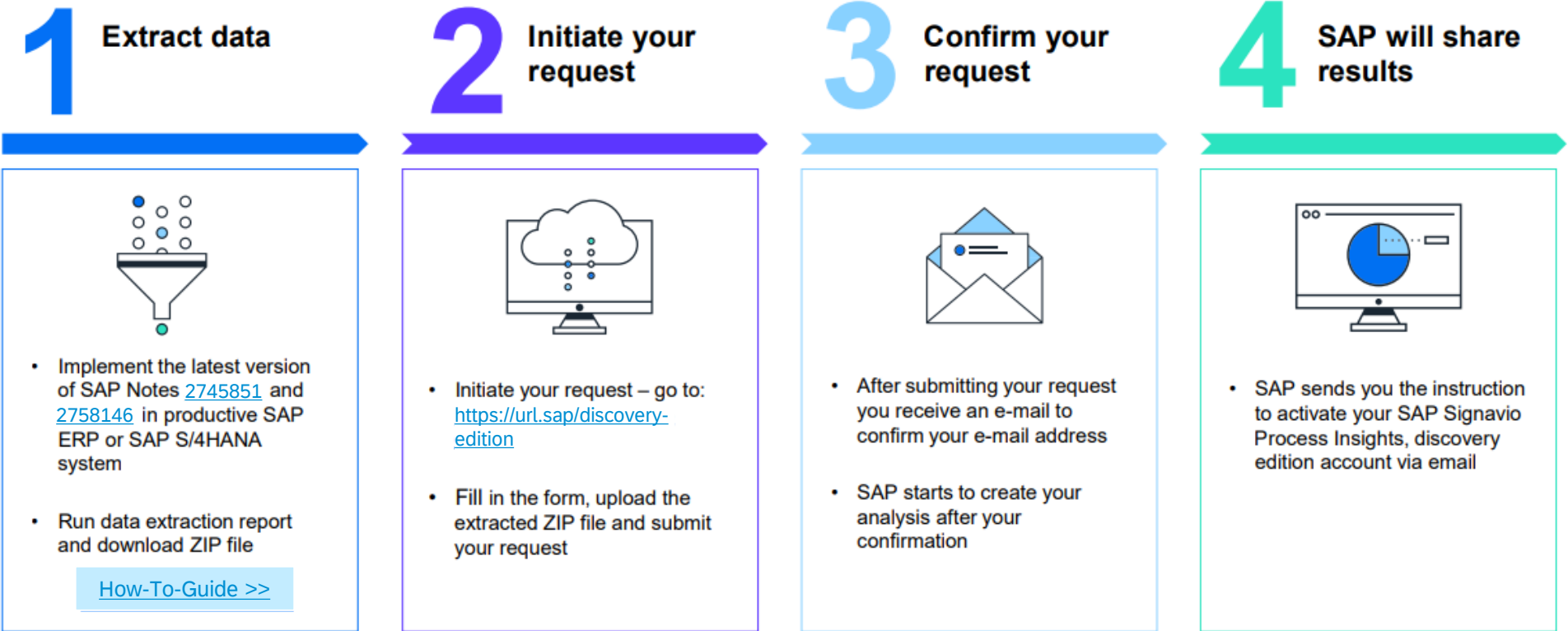
Recommendation	Industry Popularity (Automotive)	Type	End-to-End Processes	Lines of Business
Corporate Close	3/5	SAP S/4HANA Capabilities	Finance	Finance
Entity Close	3/5	SAP S/4HANA Capabilities	Finance	Finance
Profitability Analysis	3/5	SAP S/4HANA Capabilities	Finance	Finance
Product Costing	3/5	SAP S/4HANA Capabilities	Finance, Plan to Fulfill, Source to Pay	Finance
Financial Reporting	3/5	SAP S/4HANA Capabilities	Finance	Finance
Financial Accounting	3/5	SAP S/4HANA Capabilities	Finance	Finance
Overhead Cost Management	3/5	SAP S/4HANA Capabilities	Finance	Finance
Accounts Payable	3/5	SAP S/4HANA Capabilities	Finance, Source to Pay	Finance
Periodic Billing Processes	3/5	SAP S/4HANA Capabilities	Finance, Lead to Cash	Service
Service Billing	3/5	SAP S/4HANA Capabilities	Finance, Lead to Cash	Service
Sales Billing	3/5	SAP S/4HANA Capabilities	Finance, Lead to Cash	Service
Invoice Processing	3/5	SAP S/4HANA Capabilities	Finance, Source to Pay	Finance
Accounts Receivable	3/5	SAP S/4HANA Capabilities	Finance, Lead to Cash	Finance
Commodity Procurement	3/5	SAP S/4HANA Capabilities	Finance, Plan to Fulfill, Source to Pay	Finance, Sourcing & Procurement

Check for available innovation recommendations based on your system.

SAP Process Insights Discovery Edition: How-To-Request

Please Note: only one E2E process can be requested for each production system, once per year; additional requests will be declined.

Request Process Overview



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