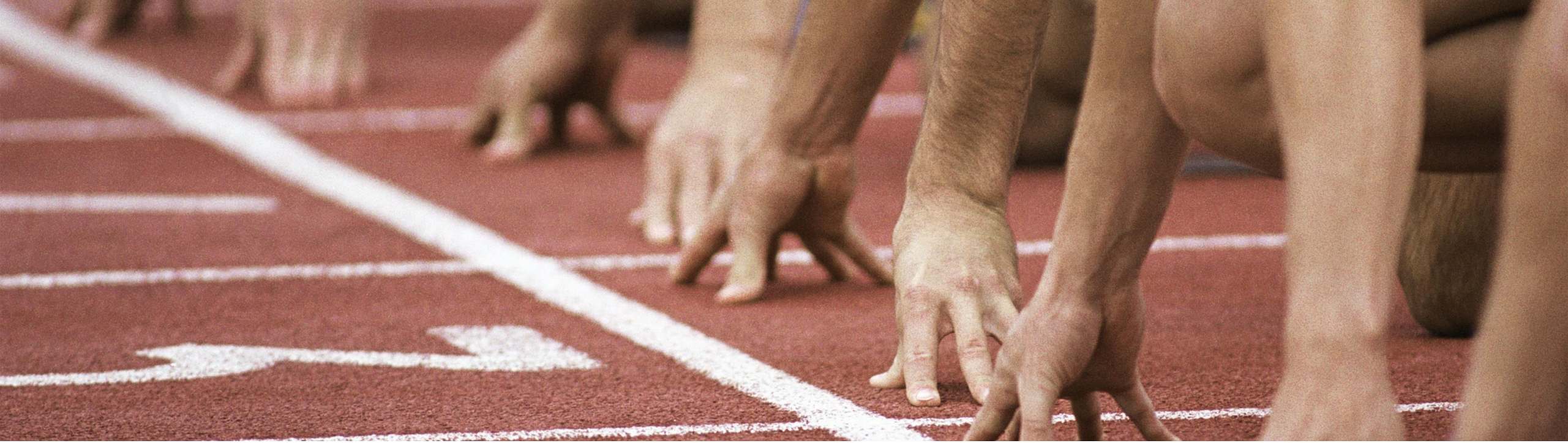

Ready.....Set.....S/4HANA!!!

Ashwin Mundkur: Director of Customer Engagement for Canada

Nicole English: Director of Customer Engagement for West Mid-Market

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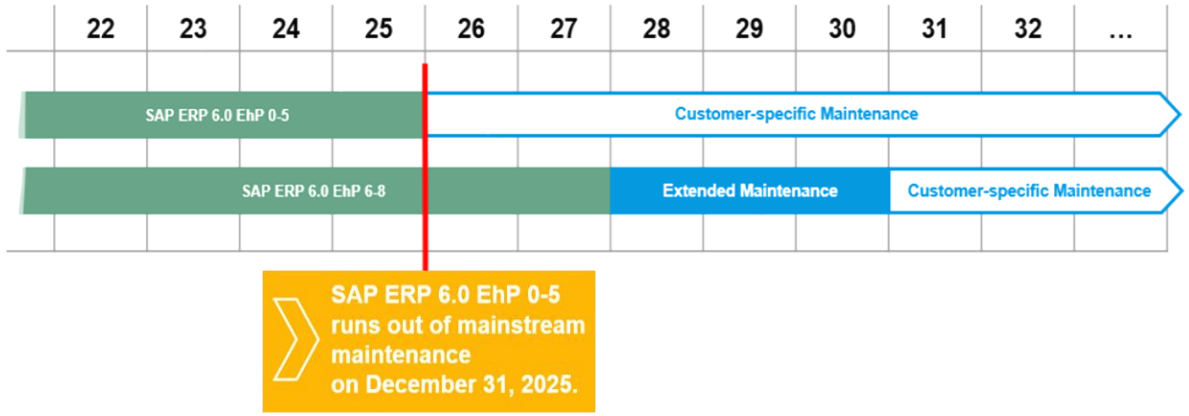
THE BEST RUN SAP®

WHEN SHOULD I MOVE TO S/4HANA?

S/4HANA MOVE CONSIDERATIONS:

End of mainstream maintenance (EOMM)

- 2025 EOMM - Enhancement Pack levels 0 through 5
- 2027 EOMM - Enhancement Pack levels 6 through 8



Customer-Specific Maintenance
- No legal changes
- No delivery of support packages
- No guarantee for technological updates

Extended Maintenance

Mainstream Maintenance

SAP ERP 6.0 EOMM NOTES:

SAP Note 2881788 - EOMM of Business Suite 7

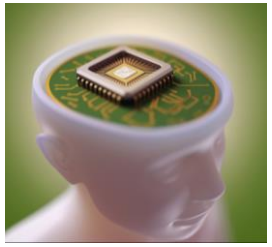
SAP Note 52505 - Support After EOMM and Extended Maintenance

SAP maintenance phases

Budget availability

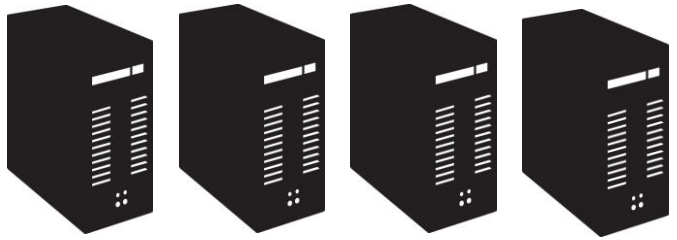
Hosting contract expiring

Innovation or additional functionality requirements



Implementation Partner / Services availability

Hardware / DB upgrade or purchase are required



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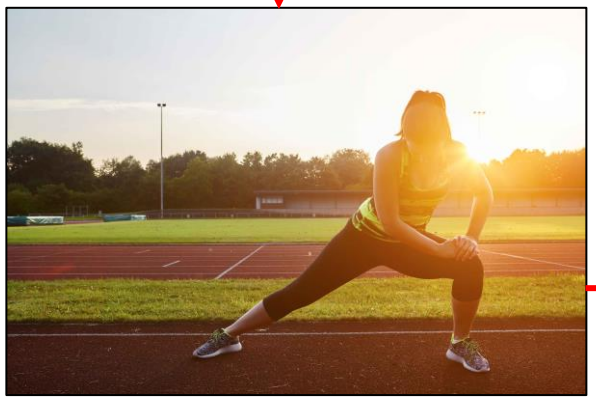
WHAT CAN I DO TO PREPARE FOR MY S/4HANA MOVE?

Recommended Services and Reports already included in your SAP Investment:



Remote Continuous Quality Checks

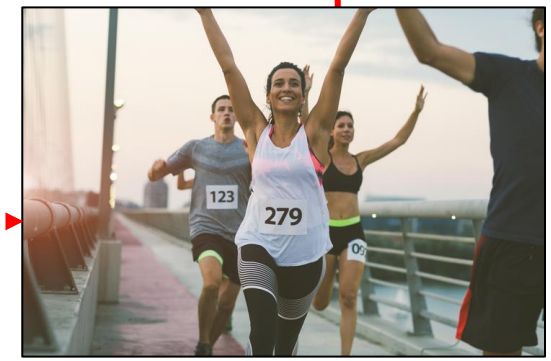
Enterprise Support Value Maps

Virtual S/4HANA Bootcamps

S/4HANA Readiness Check

Customer Evolution Kit

SAP Process Insights Discovery Edition
(slides available in the Appendix)



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SAP REMOTE CONTINOUS QUALITY CHECKS

[DATA VOLUME MANAGEMENT CHECK]

Cleaning up and removing the clutter means that more people can use, trust, and leverage the data. It also means you aren't maintaining data / customizations that are no longer needed in your production environment.

[CUSTOM CODE MAINTAINABILITY CHECK]

[FINANCIAL DATA QUALITY CHECK]

For a list of all available checks, info docs, and sample reports please visit:

[SAP Continuous Quality Checks]

Remote services can be requested by logging a support ticket via the new "Get Support" Application in [SAP for Me].

When submitting your request please select:

1. **Product:** "Continuous Quality Check & Improvement Services"
2. **Product function:** "Service request for an On-Premise Solution"

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DATA VOLUME MANAGEMENT SERVICE (DVM): Real Customer Example

- SAP identified a potential of halving the DB size for just one system and just as an immediate quick win
- Customer is currently in the process of going through this exercise.

ARCHIVING / DELETION

Document Type	Current Size [GB]	Reduction Potential [%]	Reduction Potential [GB]	Remaining Size [GB]
Intermediate Documents	587,12	90	526,47	60,65
Application Logs	525,54	70	367,30	158,24
FI NewGL: Accounting Documents	69,72	65	45,46	24,26
Work Items	50,97	60	30,52	20,45
Billing Documents	27,88	78	21,74	6,14
Secondary Index for GL Accounts	27,07	50	13,56	13,51
Accounting Interface Documents (MM)	22,00	86	19,01	2,99
Material Documents	14,13	77	10,86	3,27
Sales Documents	13,55	27	3,68	9,87
Delivery Documents	12,85	65	8,35	4,50
Table Change Protocols	8,77	73	6,42	2,35
Total	1.359,60	77	1.053,37	
Total DB-Size	2.476,53	43	1.053,37	1.423,16

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CONTINUOUS QUALITY CHECKS (CQC)

SAP Continuous Quality Checks

- SAP Business Process Improvement
- SAP Business Process Performance Optimization
- SAP Data Volume Management
- SAP Deployment Readiness
- SAP EarlyWatch Check
- SAP Financial Data Quality
- SAP Going-Live Support
- SAP Implementation
- SAP Interface Management
- SAP OS/DB Migration Check
- SAP Private Cloud Go-Live
- SAP Security Optimization
- SAP Technical Conversion Optimization
- SAP Transformation Assessment
- SAP Technical Performance Optimization
- SAP Upgrade
- SAP Upgrade Assessment

SAP Improvement Services

- SAP Modification Justification Check
- SAP Custom Code Maintainability Check

SAP Support Portal

- SAP Enterprise Support Delivery (CQCs & Improvement Services)
- Remote Support

SAP Note

How to request a CQC service ?

- Remote Services can be requested via the new Get Support application in SAP for Me (SAP Note 1296527)

  When submitting your request, select 'Product' **Continuous Quality Check & Improvement Services** and in 'Product function' choose either:

  - **Service Request for a Cloud Solution**
  - **Service Request for an On-Premise Solution**

- If you need assistance to submit your request, you may contact your local Customer Interaction Center (CIC)

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DEPLOYMENT READINESS CONTINUOUS QUALITY CHECKS

Deployment Readiness

The continuous quality check for SAP Deployment Readiness provides an analysis of your key cloud solution settings. During this service, your cloud solution is reviewed for potential risks, and recommendations are given in alignment with SAP best practices. This service is most applicable prior to your go-live and, in some cases, it can also be delivered post-go-live. For further details, please review the infosheet(s) below:

- SAP S/4HANA Cloud,public edition
- SAP Business Technology Platform
- SAP Integrated Business Planning
- SAP SuccessFactors
- SAP Ariba
- SAP Cloud Integration
- SAP Configure, Price, and Quote (SAP CPQ)
- SAP Customer Experience Solutions (CX)

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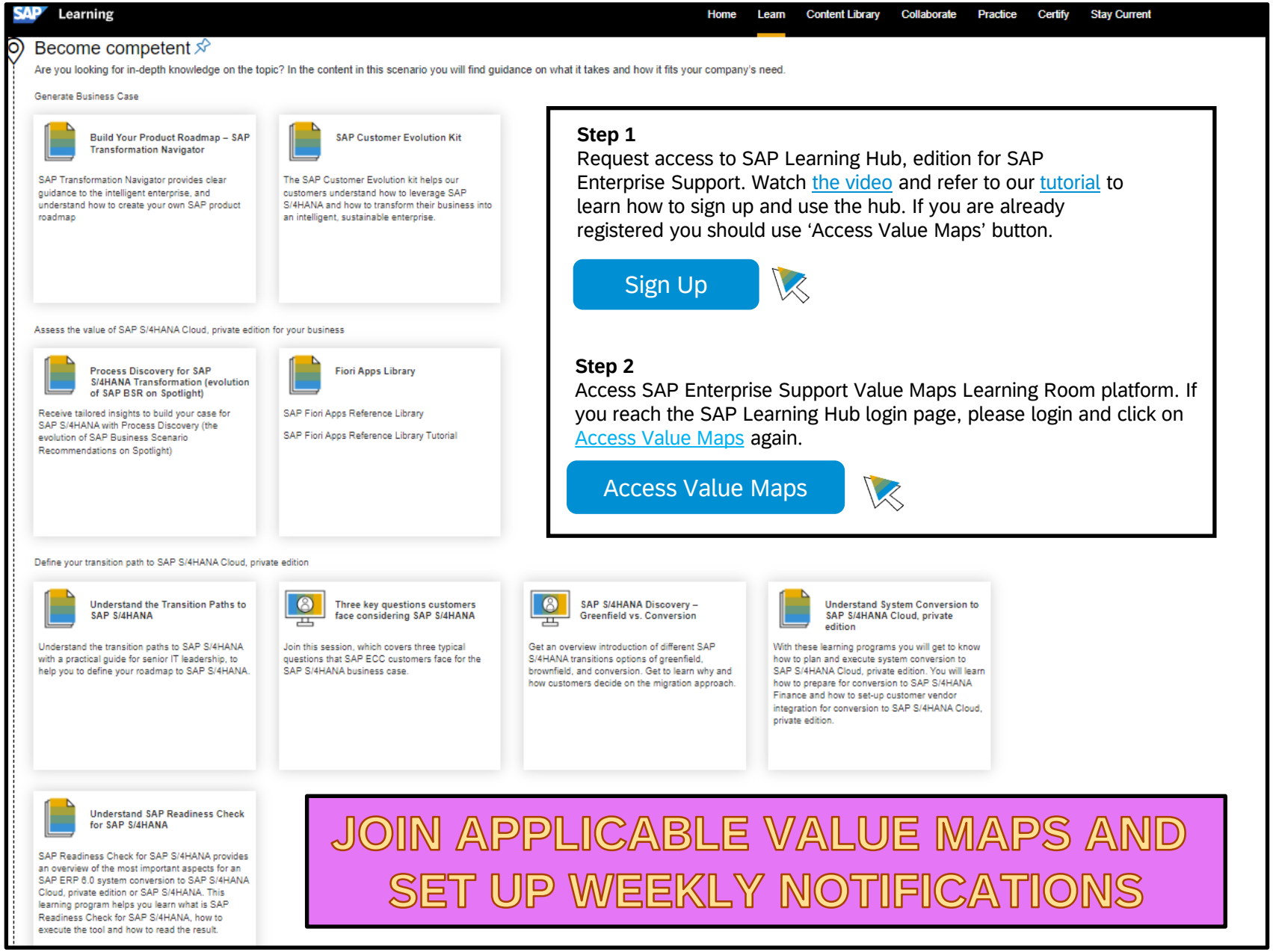
SAP ENTERPRISE SUPPORT VALUE MAPS

Program Offerings

- **Prescriptive guidance -** Structured content enables guided journey, simplification, and accelerated consumption of content
- **Expert access -** SAP experts provide prescriptive guidance, best practices and technology insight
- **Social Collaboration -** Forums allow you to exchange ideas and best practices with SAP experts and peers
- **Empowerment** - Interactive learning formats to empower you with the knowledge and skills for realizing your deployment strategy

User Benefits

- **Advance** digital skill level with interactive learning formats
- **Achieve** deployment and operational goals
- **Maximize** the value of your SAP solutions
- **Reduce** training expenditures
- **Get quick** advice from SAP experts and peers
- **Easy** access to latest news and releases
- **Access** to virtual events with leading experts
- **Record** of learning accomplishments



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SAP ENTERPRISE SUPPORT VALUE MAPS

- SAP S/4HANA
- SAP S/4HANA Cloud
- SAP S/4HANA Cloud, private edition
- SAP SuccessFactors
- SAP Customer Experience solutions
- SAP Analytics Solutions
- SAP Ariba
- SAP Business Technology Platform
- Application Lifecycle Management
- Business Process Intelligence
- Business Process Improvement
- Data Volume Management
- Security
- SAP Jam Collaboration

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SAP VIRTUAL S/4HANA BOOTCAMP DETAILS

Boost your knowledge and confidence by executing an end-to end system conversion from SAP ERP to SAP S/4HANA Cloud, Private Edition.

S/4HANA RIG Experts explain step-by-step how to convert a system to SAP S/4HANA Cloud, Private Edition or SAP S/4HANA On-Premise in ten virtual classroom sessions distributed over a period of four weeks.

Every customer enrolled in this program performs the system conversion activities in a dedicated SAP ERP system provided by SAP.

RIG experts will provide activity documents for each step and will be available to answer questions and assist you through the entire duration of the bootcamp.

If you, as an SAP ERP customer, are planning to move to S/4HANA, this is a great opportunity to get hands-on experience and come out with confidence and a good understanding of what it takes to convert your system. We expect you to participate as a team (Basis, Finance, and Logistics) and complete all the steps.

FOR REGISTRATION AND DATES:

10 Steps to S/4HANA for SAP Customers | SAP Blogs

ID	Date	Region
EMEA-15	Mar 4 – 29, 2024	EMEA
AMER-15	Apr 4 – 30, 2024	Americas
APJ_GCN-13	May 6 – 31, 2024	APJ

Your Team

Important: *Three members, one each with Basis, Finance, and Logistics experience, are required per customer team. Additional members from customer organization may be enrolled as guests to join the presentation sessions.*

Basis

Senior technical expert with experience in OS/DB migrations and upgrades.

Main tasks: Technical preparation for system conversion, SUM execution, migration to HANA, Gateway configuration, FIORI initial configuration.

Hours of commitment: 50 hours (Presentation: ~20 and Hands-On: ~30)

Finance

Finance expert with experience in accounting.

Main tasks: Check consistency of finance data, period-end closing activities, posting data snapshot, finance migration to ACDOCA, customizing migration for SAP Accounting, credit management migration.

Hours of commitment: 30 hours (Presentation: ~20 and Hands-On: ~10)

Logistics

Logistics expert with a general understanding of Master data and MRP

Main tasks: Customer Vendor integration, MRP.

Hours of commitment: 30 hours (Presentation: ~20 and Hands-On: ~10)

ABAP (Optional)

Developer with experience in ABAP development and optimizations.

Main tasks: Check custom code for migration to S/4HANA, fix SPAU and SPDD, and learn S/4HANA Extensibility options.

Hours of commitment: 10 hours (Presentation: ~5 and Hands-On: ~5)

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SAP READINESS CHECK FOR SAP S/4HANA

Stay up-to-date on the available Readiness Checks:
SAP Readiness Check | SAP Help Portal

S/4HANA Readiness Check Analysis Included:

- Simplification Items
- Compatibility Scope Analysis
- Activities Related to Simplification Items
- Add-On Compatibility
- Active Business Functions
- SAP S/4HANA Sizing
- Custom Code Analysis
- Integration
- Customer Vendor Integration Analysis
- Planned Downtime Calculator
- Financial Data Quality
- Recommended SAP Fiori Apps
- SAP Innovative Business Solutions
- Business Process Discovery
- Innovation Potential

AVAILABLE READINESS CHECKS AND SET-UP NOTES

- 3193560 - SAP Readiness Check for SAP SuccessFactors Solutions
- 3123220 – SAP Readiness Check for SAP Customer Experience solutions
- 3112362 – SAP Readiness Check for SAP ERP usage and data profiling
- 3061594 - SAP Readiness Check for SAP BW/4HANA
- 3059197 – SAP Readiness Check for SAP S/4HANA upgrades
- 2913617 – SAP Readiness Check for SAP S/4HANA
- 3352301 – SAP Readiness Check for SAP Datasphere, SAP BW bridge
- 3236443 – SAP Readiness Check for SAP Cloud ALM

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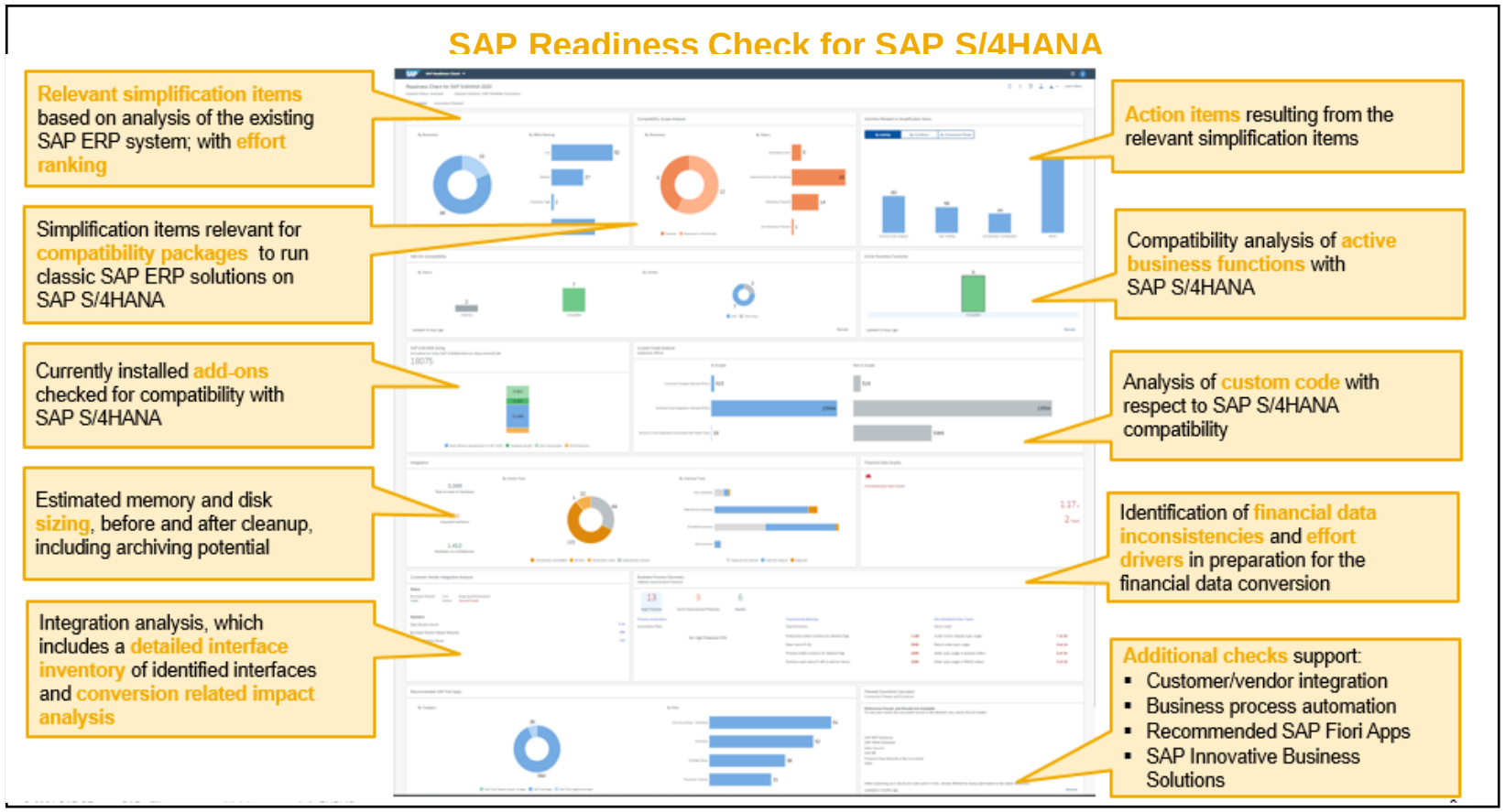
SAP READINESS CHECK FOR SAP S/4HANA: Example

Overview of the Dashboard

Discover | Prepare | Explore | Realize | Deploy | Run



- A holistic system analysis is the foundation for further planning steps toward a successful and smooth SAP S/4HANA system transition.
- SAP Readiness Check for SAP S/4HANA **summarizes the most important aspects of the conversion in an easily consumable way**.

SAP Help Portal: SAP Readiness Check
SAP Note **2913617** (Conversions)

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DEMO

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SAP Customer Evolution Kit

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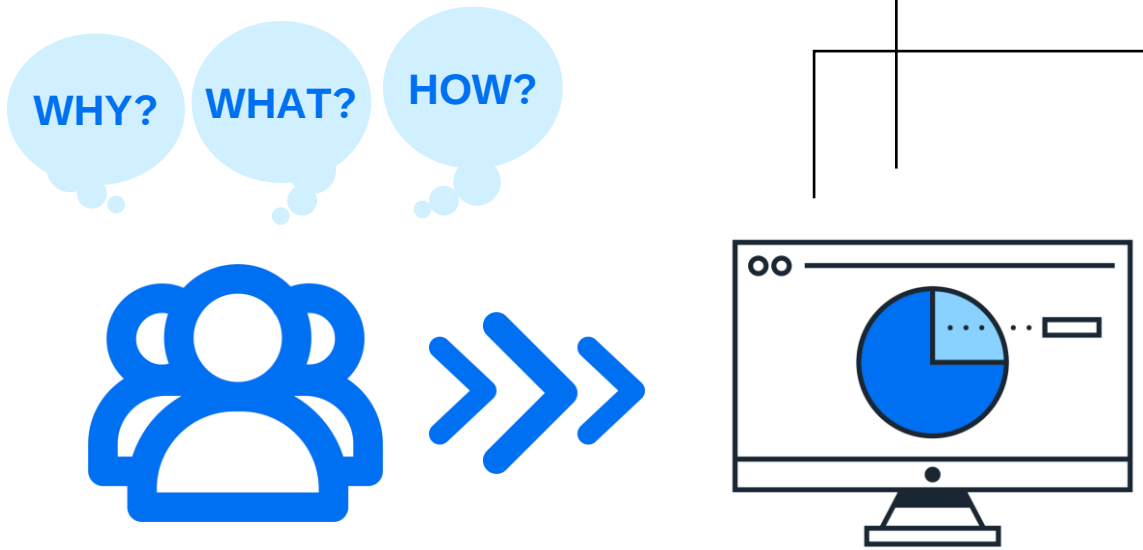
WHY SAP CUSTOMER EVOLUTION KIT?



What is unique about it?

High touch and time efficient engagement helping customers get a comprehensive prospective on **Why? What? and How?**

What makes the difference? This program …

… **cuts down** the **workload** on customer side

… is provided at **no additional costs**

… delivered **remotely** via **1:1 sessions** through Microsoft Teams

… covers **WHY? WHAT? HOW?**

… generates customer specific and actionable **Transformation Plan**

… significantly **accelerates SAP S/4HANA adoption**

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SAP CUSTOMER EVOLUTION KIT TARGET AUDIENCE:

Customer Target Group

- ERP installed base customers
- Not live on SAP S/4HANA yet
- All customers with a valid Support Agreement with no additional fees
- Direct and indirect customers
- Indirect customers are requested to join with their reselling or implementation partners
- Intended scope is business and technical focused

Timing and Set-up

- Ideal timing is evaluation or early planning phase (pre-license)
- Time bound, structured engagement
- 1:1 SAP & customer sessions
- Multiple participants from a customer are welcome

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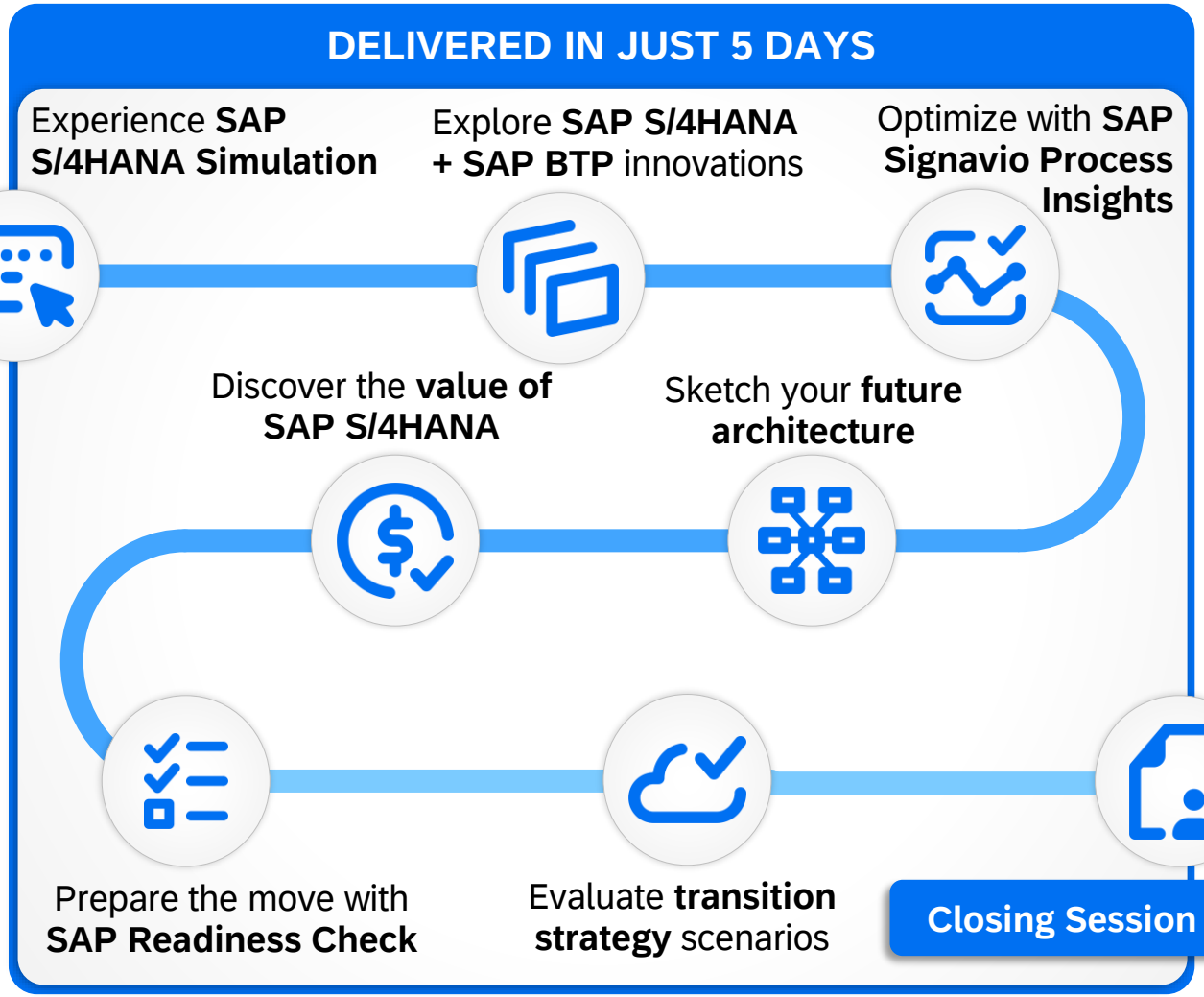
SAP CUSTOMER EVOLUTION KIT FOR SAP S/4HANA

How does the customer journey look like?



Prepare for the Engagement

- Attend the preparation and information call
- Complete the onboarding steps
- Get your Welcome Package

Summary and Actions

- Get actionable next steps and recommendations
- Draft of your future architecture
- Initial Case for Change
- Discover available tools and services

Excited about the SAP Customer Evolution Kit? **Register here**

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SAP CUSTOMER EVOLUTION KIT FOR SAP S/4HANA

What is covered?

Overview of topics for the individual days

1st Day

Session 1: WHY? (3-4hr)

Experience the value of SAP S/4HANA with SAP S/4HANA Simulations.

powered by:
SAP S/4HANA Simulation by Baton Simulations

2nd Day

Session 2: WHY? (1hr)

Explore the RISE offering from SAP, the innovations of SAP S/4HANA and SAP Business Technology Platform.

Session 3: WHY? (1.5hrs)

Identify SAP S/4HANA innovation & improvement potential based on your system data

powered by:
Signavio Process Insights Discovery Edition

3rd Day

Session 4: WHAT? (1hr)

Sketch the future Architecture based on results of your Process Insights analysis.

Session 5: WHY? (1hrs)

Identify and quantify financial benefit to establish a Value Case for the SAP S/4HANA Transformation

powered by:
SAP Value Lifecycle Manager

4th Day

Session 6: WHAT (1.5hrs)

Analyze software, infrastructure requirements, functional implications, custom code adaptations, and data migration requirements in advance

powered by:
SAP Readiness Check

Session 7: HOW? (1hr)

Discuss transition strategies and deployment options for moving to SAP S/4HANA

5th Day

Closing Session (1hr)

Wrap up and presentation of Final Result document

Business

IT

Stakeholders

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TIMELINE:

Customer
SAP

Onboarding process

Preparation

Engagement

Days to weeks | **1 week** | **1 week** | **5 days**

Registration

- SAP team will get in touch with you to arrange a Preparation & Information Call

Preparation & Information Call

- SAP will explain the scope and pre-requisites of the SAP Customer Evolution Kit

Pre-requisites

Complete pre-requisites:

1. Process Insights
2. Info Survey
3. SAP Readiness Check
4. Participants List

Welcome Package Creation

SAP team to create customer specific:

1. Business Capability Map
2. Outside in To-Be Architecture
3. Value Case

Delivery preparation

- SAP team to analyse documentation and assets for delivery
- Schedule proposal & invites to sessions

Delivery

- Service execution
- Result document creation

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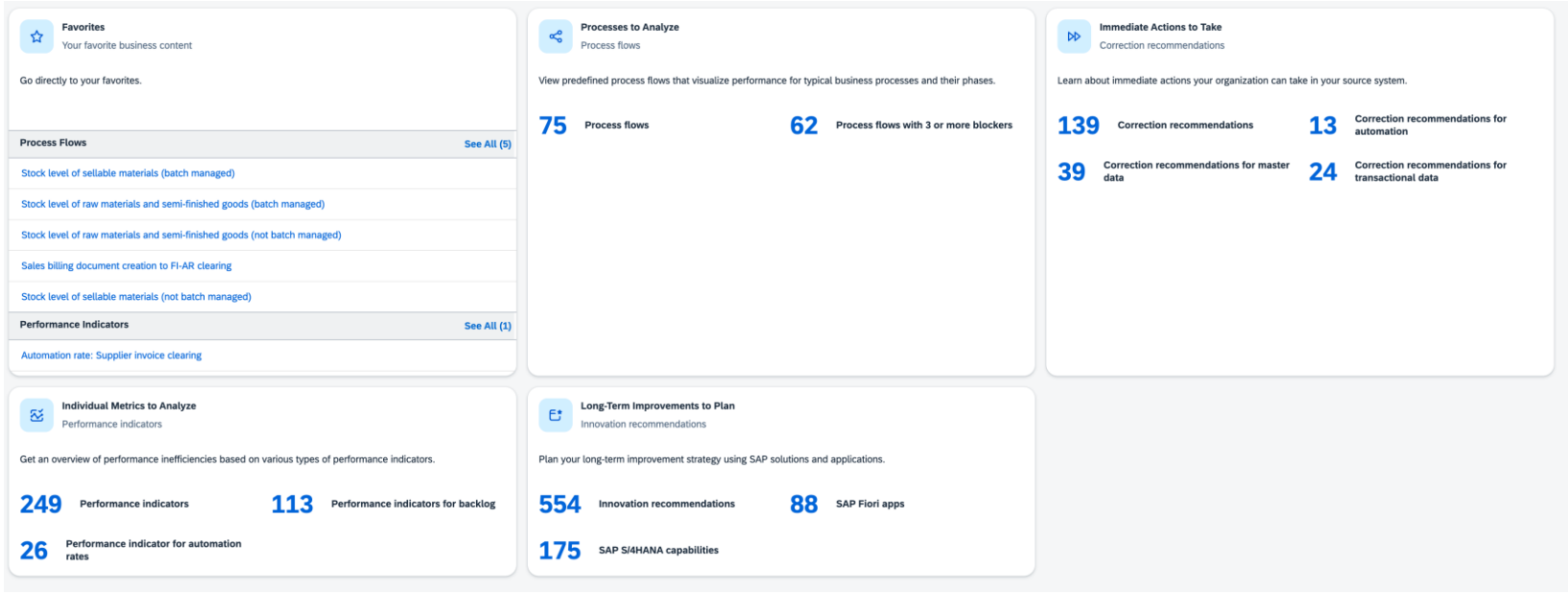
Preparation Activities

Next Steps before the engagement

PREPARATION ACTIVITIES:

Request your Process Insights Discovery Edition
Learn more...

Link to: SPIDE How-To Guide



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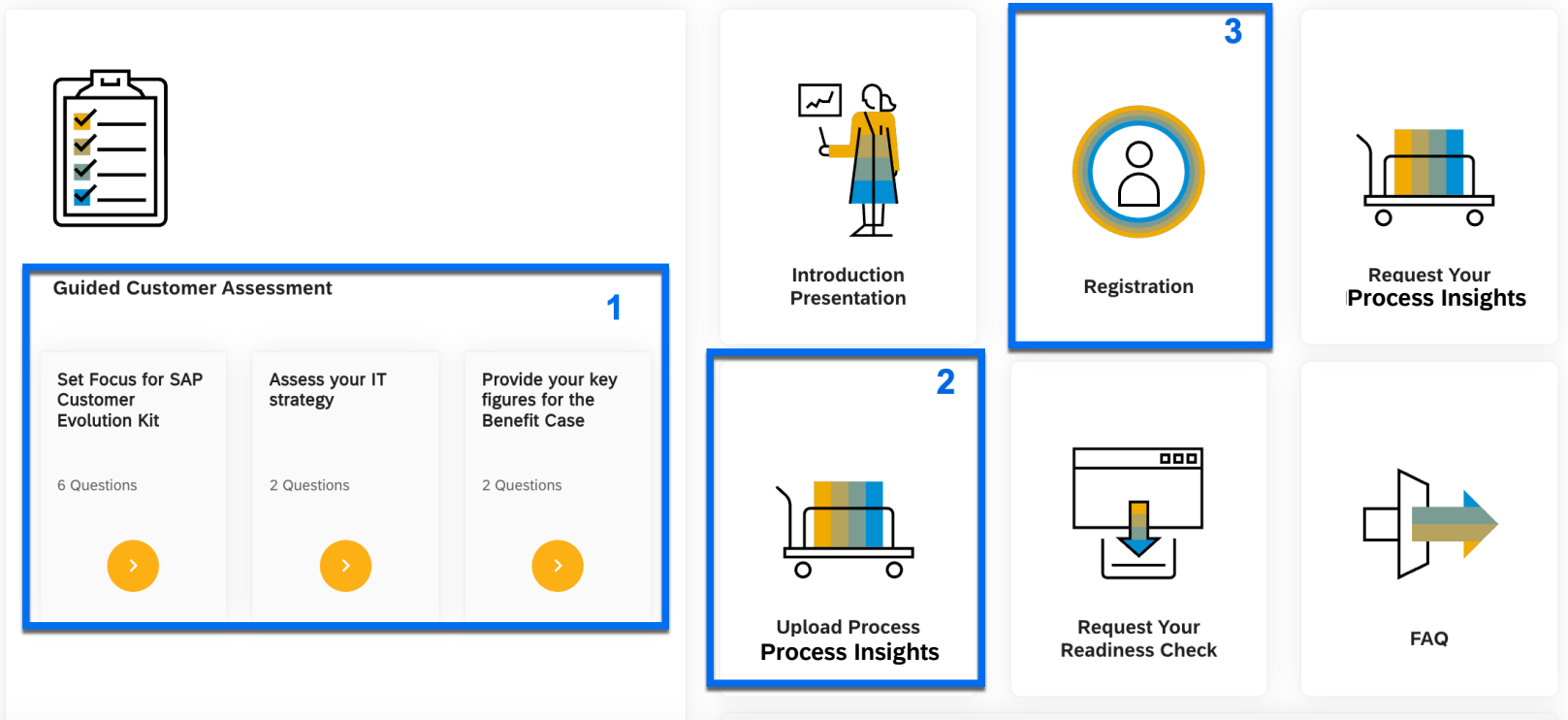
PREPARATION ACTIVITIES:

Access SAP Customer Evolution Kit platform to:

1. Complete the Guided Customer Assessment
2. Upload the Process Insights Dashboard link
3. Registration form (list of participants)



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PREPARATION ACTIVITIES:

SAP Readiness Check

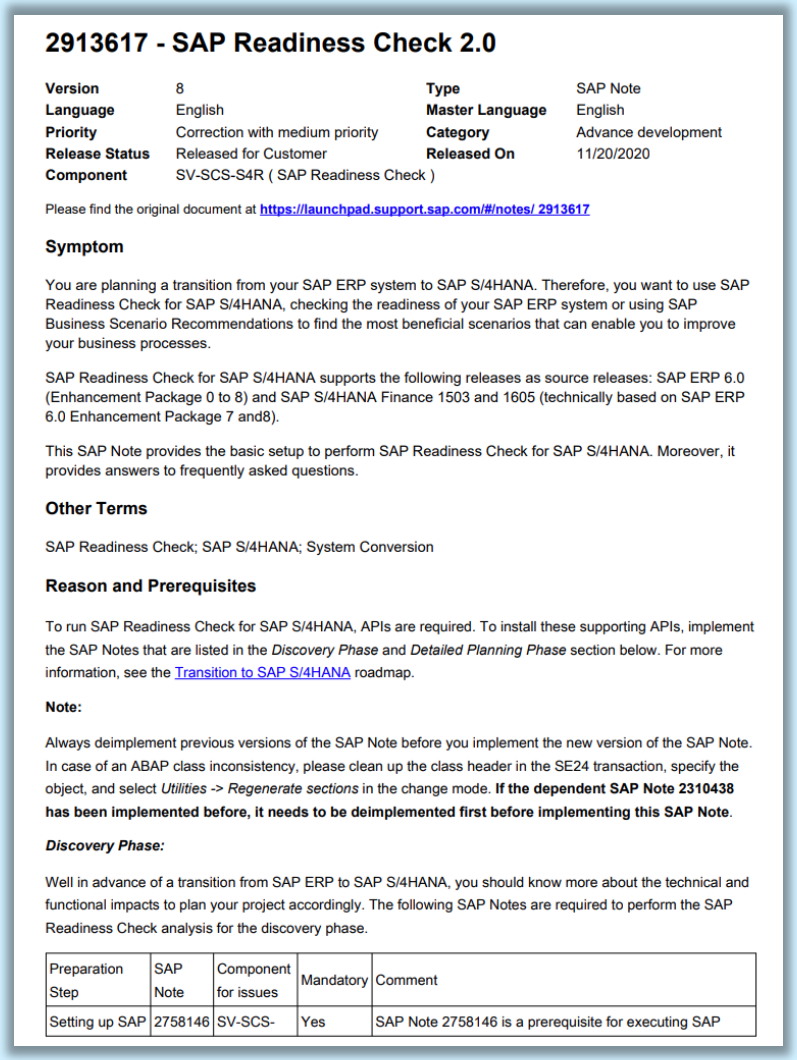
SAP Note 2913617 is the leading SAP Note for SAP Readiness Check.

Start by reading it completely before implementing.

- It is frequently updated with tips and changes, so stay up to date.
- The SAP Note explains in detail what data is extracted from your system and how you can “review” it if you are interested in this security-related information.

Bookmark this link to the SAP Readiness Check application entry page:

https://rc.cfapps.eu10.hana.ondemand.com/



2913617 - SAP Readiness Check 2.0

Version	8	**Type**	SAP Note
Language	English	**Master Language**	English
Priority	Correction with medium priority	**Category**	Advance development
Release Status	Released for Customer	**Released On**	11/20/2020
Component	SV-SCS-S4R (SAP Readiness Check)		

Please find the original document at **https://launchpad.support.sap.com/#/notes/ 2913617**

Symptom

You are planning a transition from your SAP ERP system to SAP S/4HANA. Therefore, you want to use SAP Readiness Check for SAP S/4HANA, checking the readiness of your SAP ERP system or using SAP Business Scenario Recommendations to find the most beneficial scenarios that can enable you to improve your business processes.

SAP Readiness Check for SAP S/4HANA supports the following releases as source releases: SAP ERP 6.0 (Enhancement Package 0 to 8) and SAP S/4HANA Finance 1503 and 1605 (technically based on SAP ERP 6.0 Enhancement Package 7 and8).

This SAP Note provides the basic setup to perform SAP Readiness Check for SAP S/4HANA. Moreover, it provides answers to frequently asked questions.

Other Terms

SAP Readiness Check; SAP S/4HANA; System Conversion

Reason and Prerequisites

To run SAP Readiness Check for SAP S/4HANA, APIs are required. To install these supporting APIs, implement the SAP Notes that are listed in the *Discovery Phase* and *Detailed Planning Phase* section below. For more information, see the Transition to SAP S/4HANA roadmap.

Note:

Always deimplement previous versions of the SAP Note before you implement the new version of the SAP Note. In case of an ABAP class inconsistency, please clean up the class header in the SE24 transaction, specify the object, and select *Utilities -> Regenerate sections* in the change mode. **If the dependent SAP Note 2310438 has been implemented before, it needs to be deimplemented first before implementing this SAP Note**.

Discovery Phase:

Well in advance of a transition from SAP ERP to SAP S/4HANA, you should know more about the technical and functional impacts to plan your project accordingly. The following SAP Notes are required to perform the SAP Readiness Check analysis for the discovery phase.

Preparation Step	SAP Note	Component for issues	Mandatory	Comment
Setting up SAP	2758146	SV-SCS-	Yes	SAP Note 2758146 is a prerequisite for executing SAP

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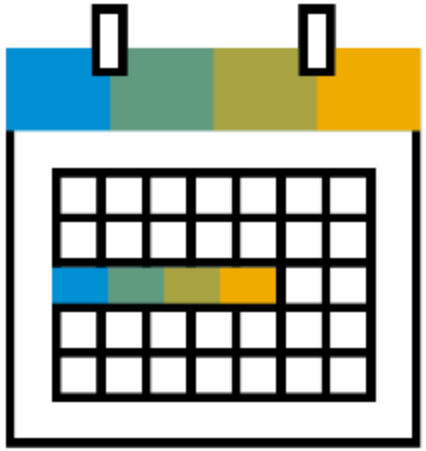
GET STARTED:



Register for your own personalized **SAP Customer Evolution Kit** delivery here:
https://webinars.sap.com/customer-evolution-kit/en/home -

Contact me!

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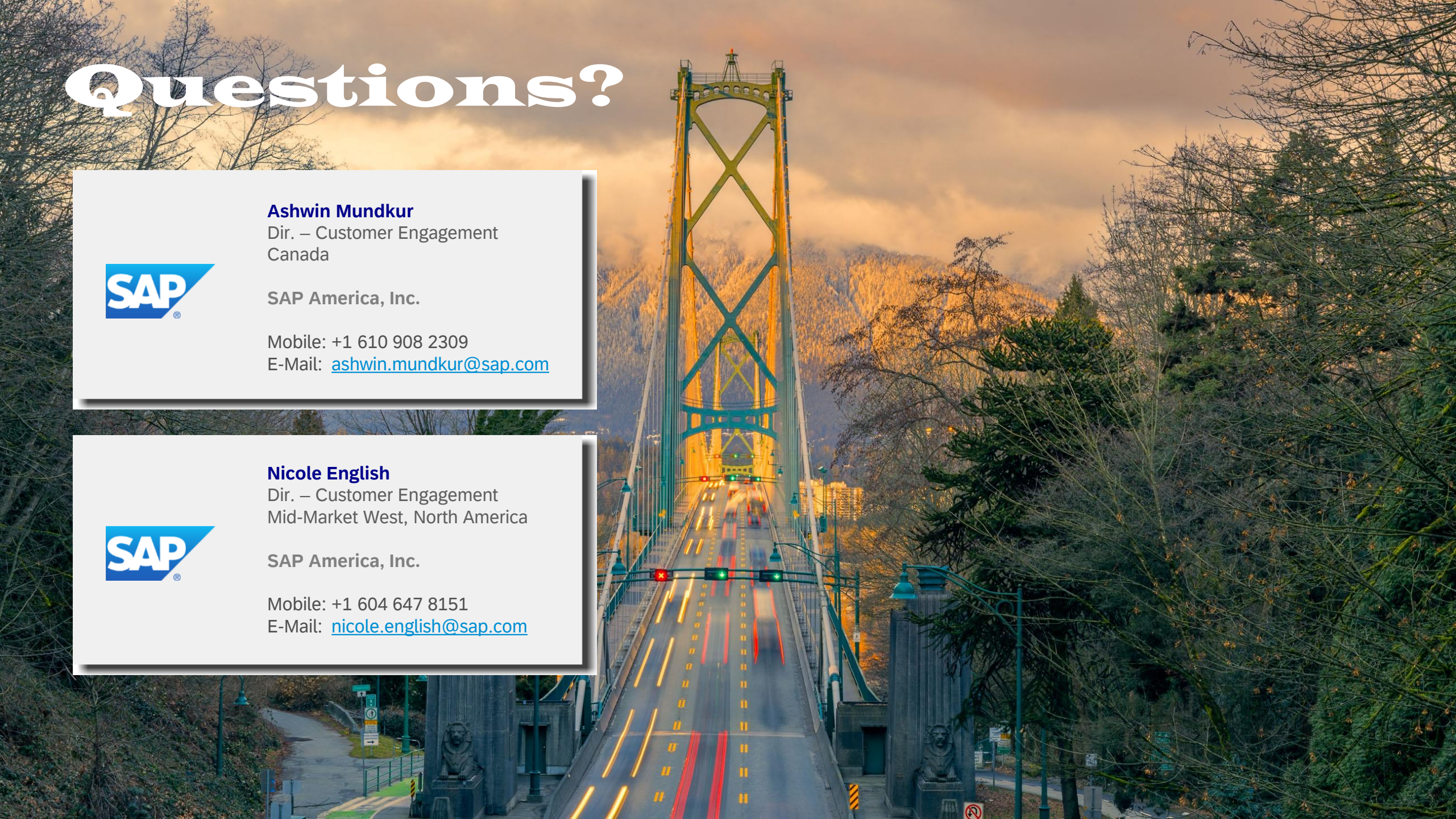
Questions?



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APPENDIX

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SAP Mainstream Maintenance

Mainstream Maintenance

Mainstream maintenance is offered for all SAP software releases. Mainstream maintenance begins with the release-to-customer date and continues throughout the unrestricted shipment phase. During the mainstream maintenance phase, you receive support according to your support agreement with SAP. Towards the end of mainstream maintenance, you have three options:

- Upgrade - Typically SAP recommends to upgrade before you reach the end of the mainstream maintenance phase. The delivery of new releases of the licensed software (if available), as well as upgrade tools, are covered by the SAP support contract. Go to the Upgrade Information page to learn more about the possible transition options and SAP's offerings to efficiently support the upgrade.

- Extended Maintenance (see below)

- Customer-Specific Maintenance (see below)

On February 4, 2020, SAP has announced a maintenance commitment for SAP S/4HANA until the end of 2040. At the same time, SAP will provide the mainstream maintenance period for SAP Business Suite 7 core applications until end of 2027. This new maintenance strategy prevails over any other deviating statement regarding SAP S/4HANA and Business Suite 7 maintenance phase(s) in any other SAP document

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SAP Extended Maintenance

Extended Maintenance

The scope of support for the extended maintenance period is similar to the scope of support provided during mainstream maintenance. Extended maintenance is available for SAP Business Suite 7, SAP S/4HANA 1709, SAP S/4HANA 1809, and SAP S/4HANA 1909.

For Business Suite 7

Extended maintenance is offered as an option for SAP Business Suite 7 core applications and SAP Business Suite 7 related add-on products from January 1, 2028 to December 31, 2030. This three-year extended maintenance phase comes at an additional fee on top of the respective maintenance fee. Details are documented in SAP Note 2881788. Extended maintenance is an optional offering and requires a separate, additional contract in addition to your support agreement. Customers can request a quotation for extended maintenance through the respective SAP Account Executive or respective partner contact.

Extended maintenance is also offered for certain products included in private cloud services. Please see details about the availability of extended maintenance in the context of RISE with SAP S/4HANA Cloud, private edition in SAP Note 3016524 and SAP ERP, private cloud edition in SAP Note 3016445.

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SAP Customer-Specific Maintenance

Customer-Specific Maintenance

Customer-specific maintenance is generally offered for all SAP releases except for SAP Business One and SAP BusinessObjects solutions not based on SAP NetWeaver and SAP Predictive Analytics. Software deployed at the customer's site can enter the customer-specific maintenance phase in one of three ways:

- Customer's extended maintenance contract term ends.
- Mainstream maintenance period ends, and extended maintenance is not offered.
- Mainstream maintenance period ends, and extended maintenance is offered, but the customer does not choose to take advantage of the offer.

During customer-specific maintenance some restrictions apply to the scope of support (for details see SAP Note 52505). A release enters customer-specific maintenance automatically. There is no need to apply for an additional contract. During customer-specific maintenance, the customer continues to pay the annual support fee for the support option they have (for example SAP Enterprise Support).

Customer-specific maintenance currently does not have an expiry date.

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SAP Enterprise Support Value Map for SAP S/4HANA Cloud, private edition

Quick wins

A learning program will guide you through a set of expertly chosen SAP Enterprise Support offerings, assets, and tools in a sequential and interactive format to empower you to achieve the defined outcome.

Plan and execute your system conversion to SAP S/4HANA Cloud, private edition
Access Learning Program >>

Prepare for your sandbox conversion to SAP S/4HANA Cloud, private edition
Access Learning Program >>

Learn SAP S/4HANA Finance
Access Learning Program >>

Learn SAP S/4HANA Central Finance
Access Learning Program >>

Learn SAP S/4HANA Logistics
Access Learning Program >>

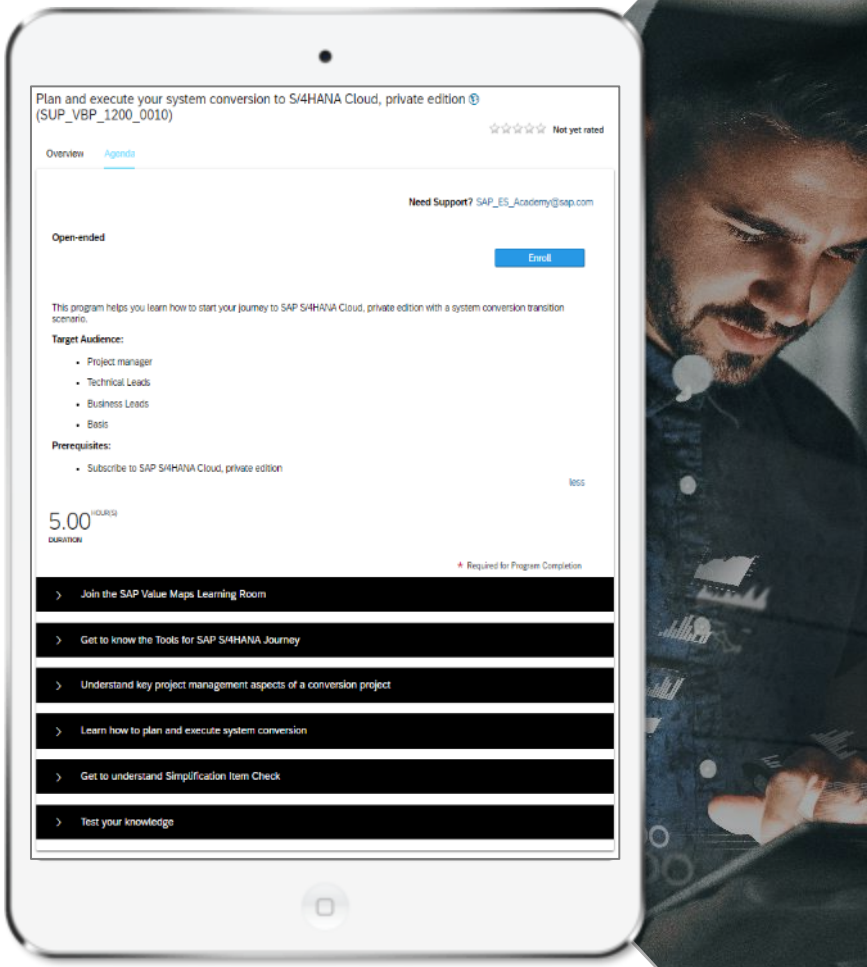
Understand SAP Readiness Check for SAP S/4HANA
Access Learning Program >>

Prepare for conversion to SAP S/4HANA Finance
Access Learning Program >>

Prepare your custom code for SAP S/4HANA
Access Learning Program >>

Prepare Your SAP Fiori Implementation for SAP S/4HANA
Access Learning Program >>

Access more learning programs here



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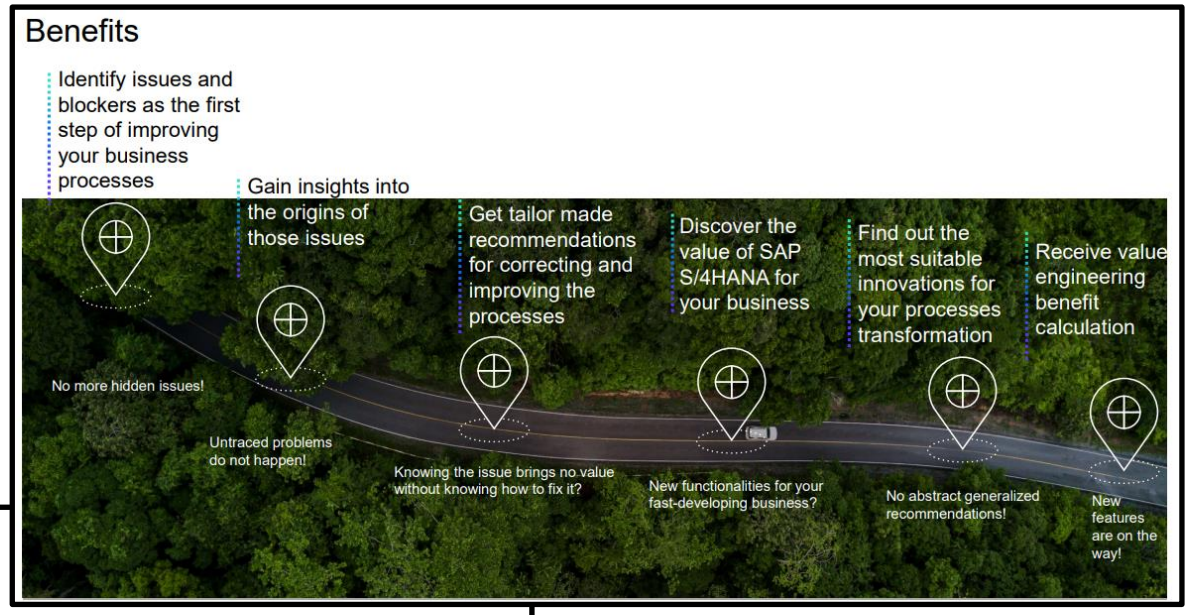
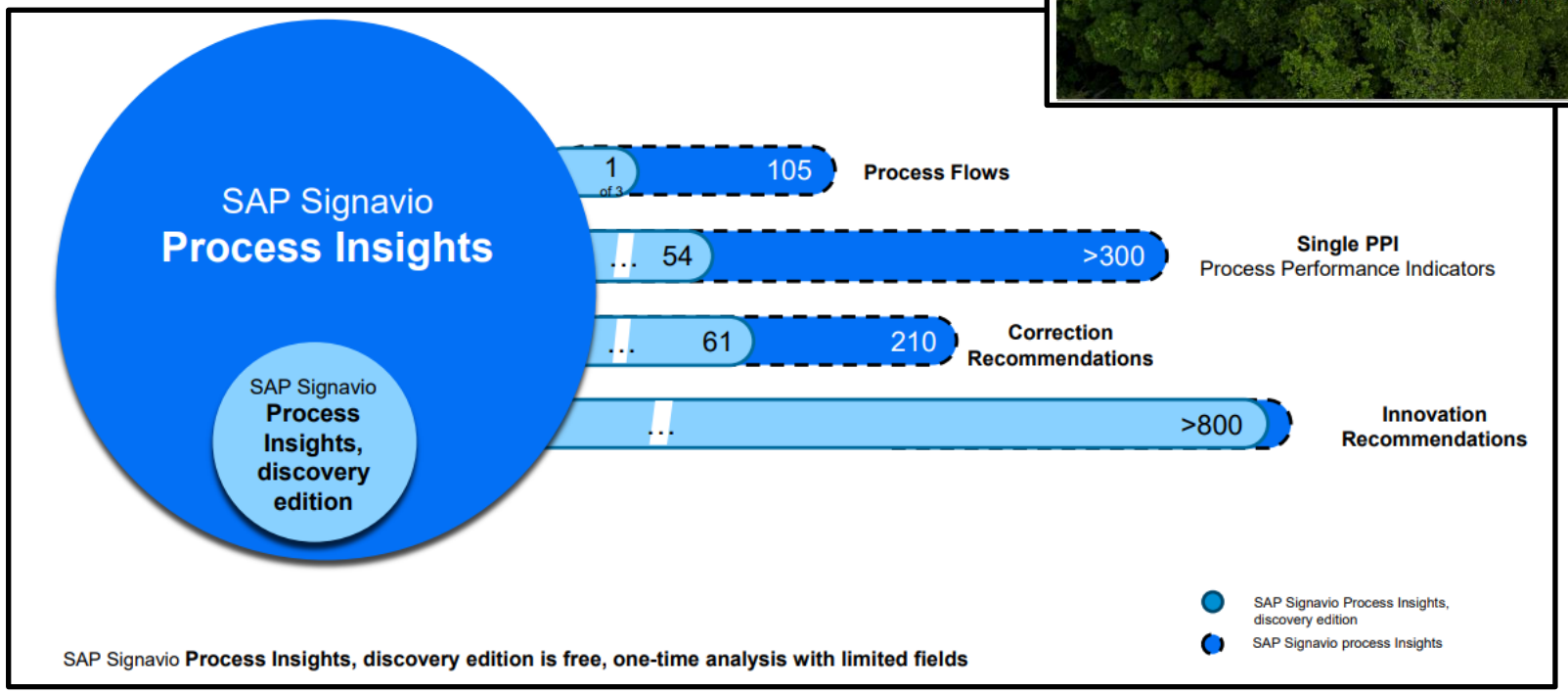
SAP Process Insights Discovery Edition Report (SPIDE)

You can now try the free solution **SAP Signavio Process Insights, discovery edition** to:

- Improve business processes
- Start the journey to SAP S/4HANA
- Optimize live SAP S/4HANA systems





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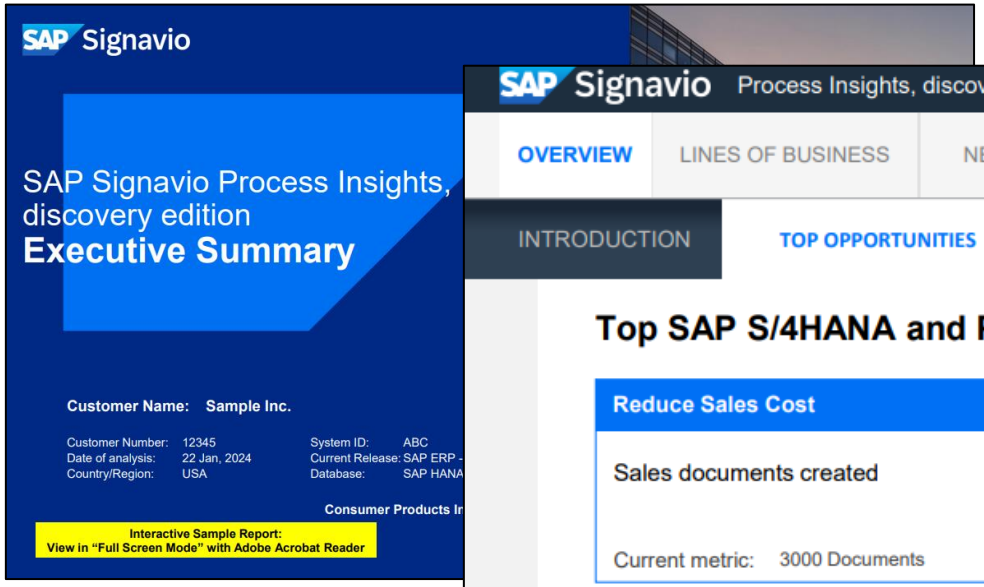
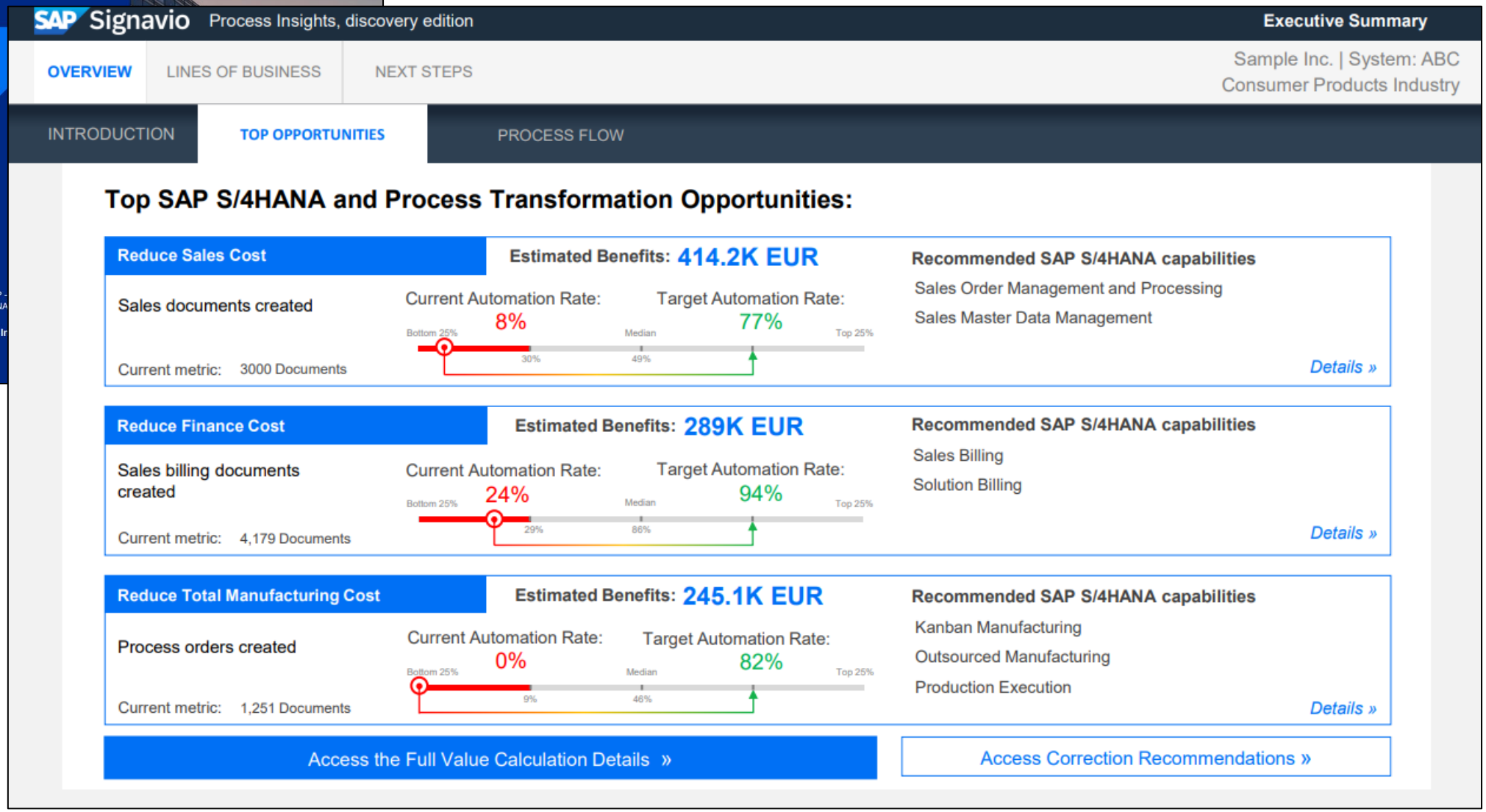
SAP Process Insights Discovery Edition Report: PDF _Top Opportunities Example





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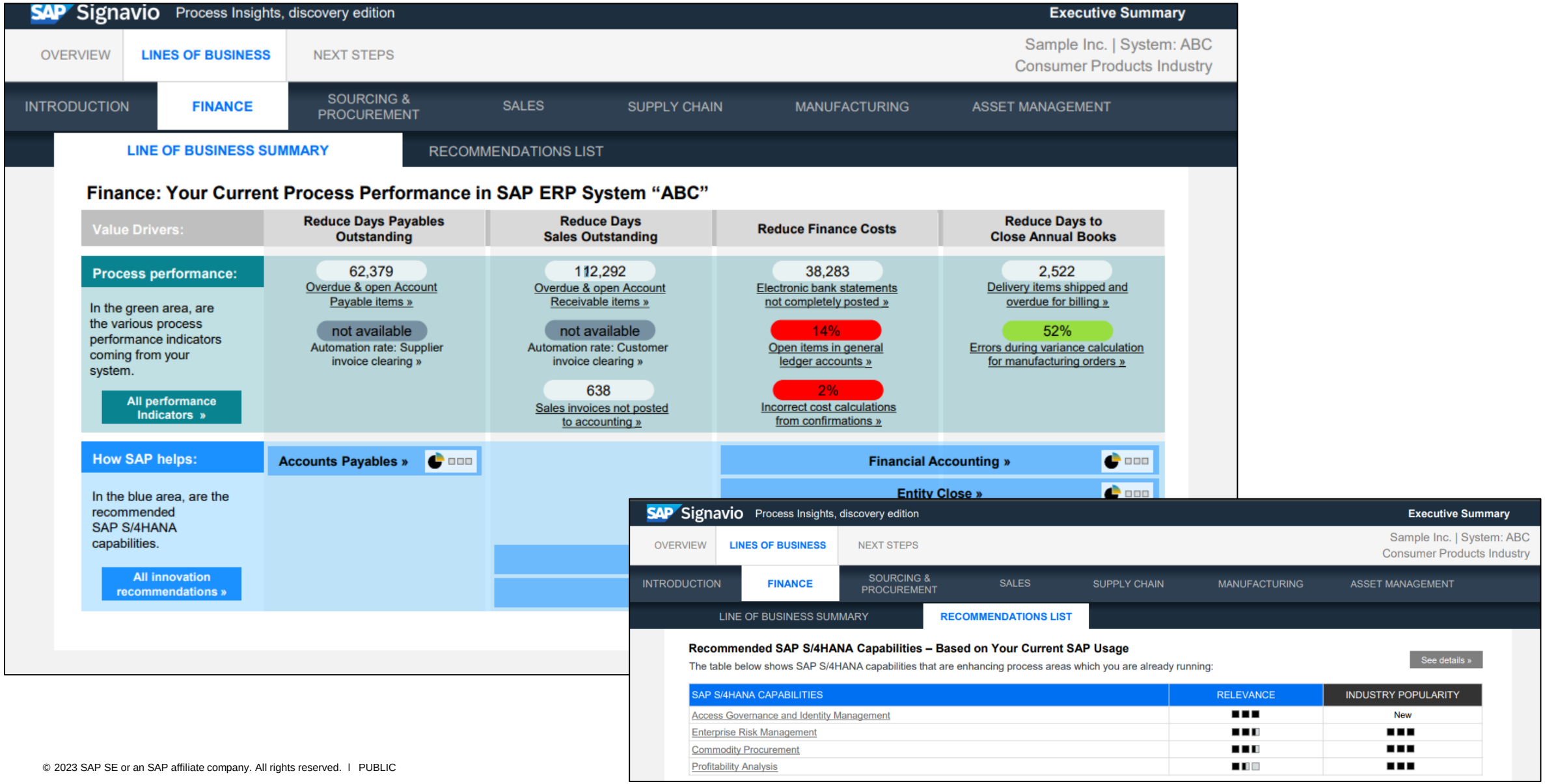
SAP Process Insights Discovery Edition: LOB Summary and Recommendations List Example



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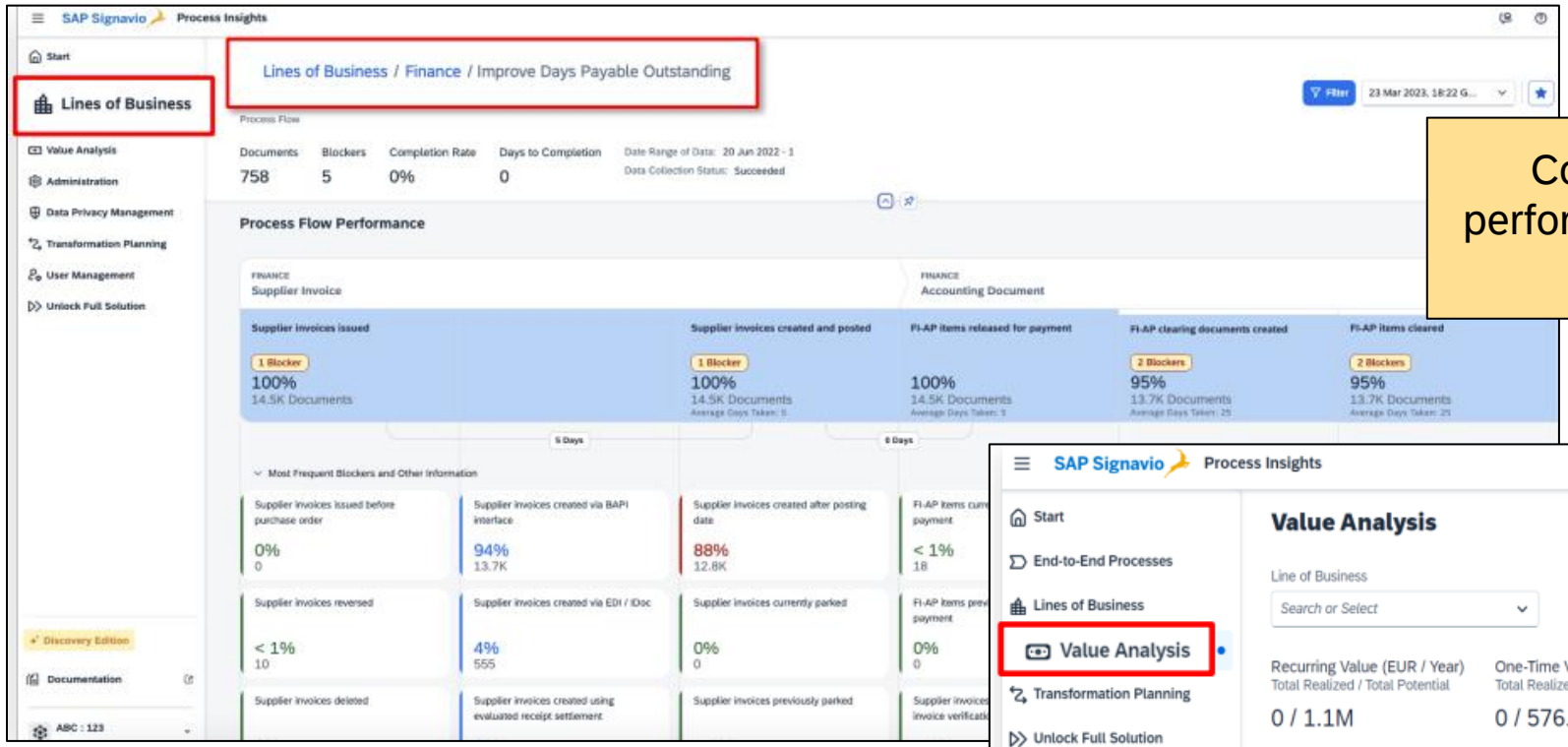
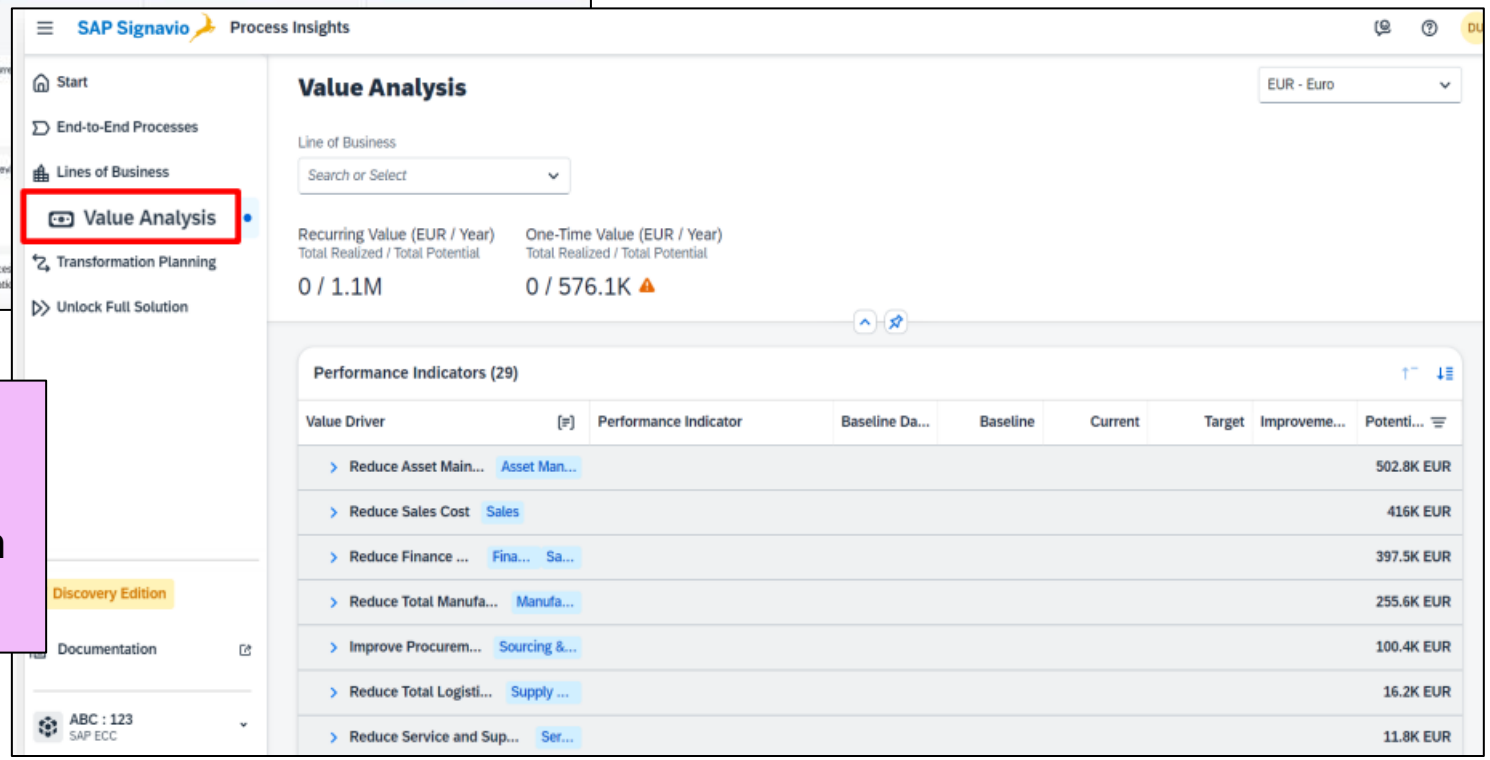
SAP Process Insights Discovery Edition: Process Insights E2E Process Deep Dive Examples



Control level and quality of performance and identify potential blockers.



Understand improvement potential which can be linked industry benchmarks, and derive optimization goals.

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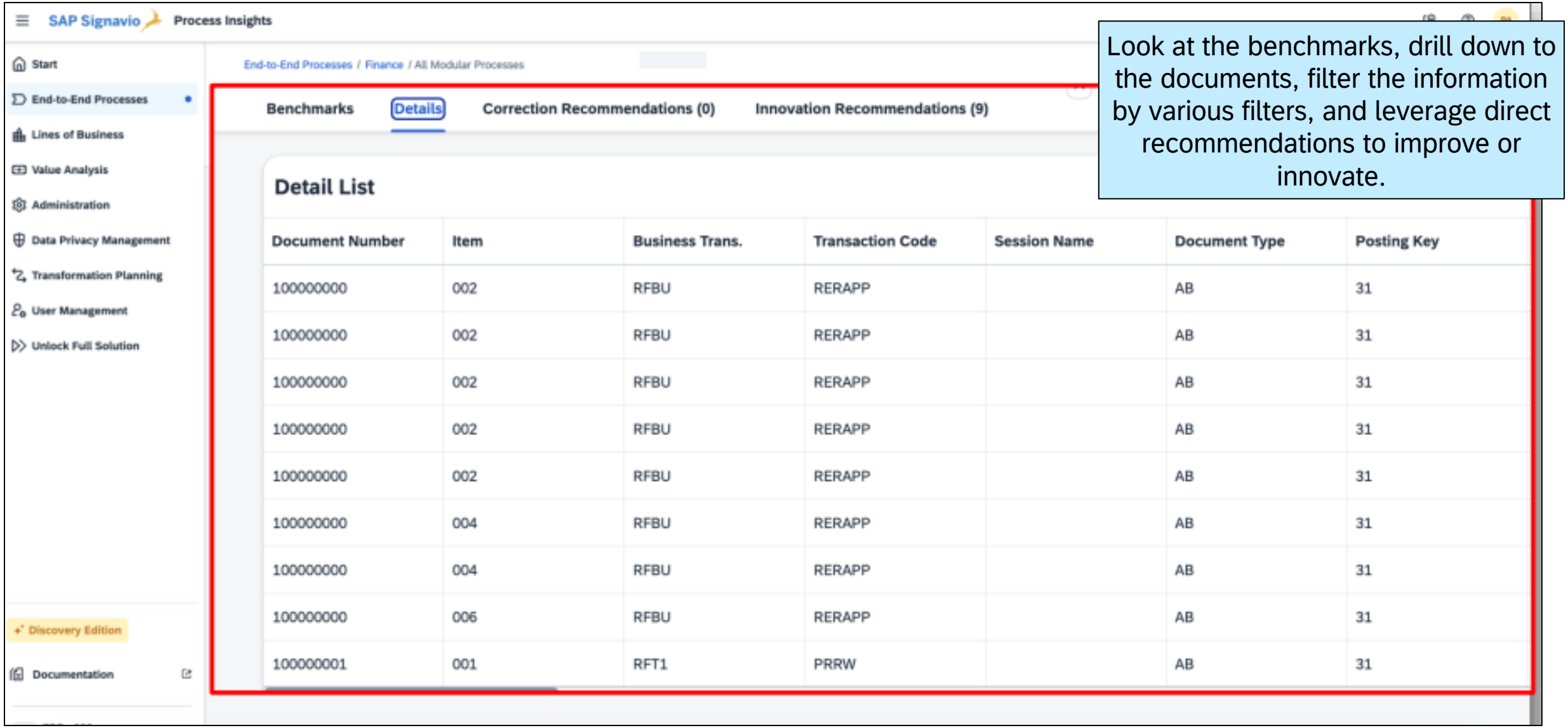
SAP Process Insights Discovery Edition: Process Insights E2E Process Deep Dive Examples



Look at the benchmarks, drill down to the documents, filter the information by various filters, and leverage direct recommendations to improve or innovate.

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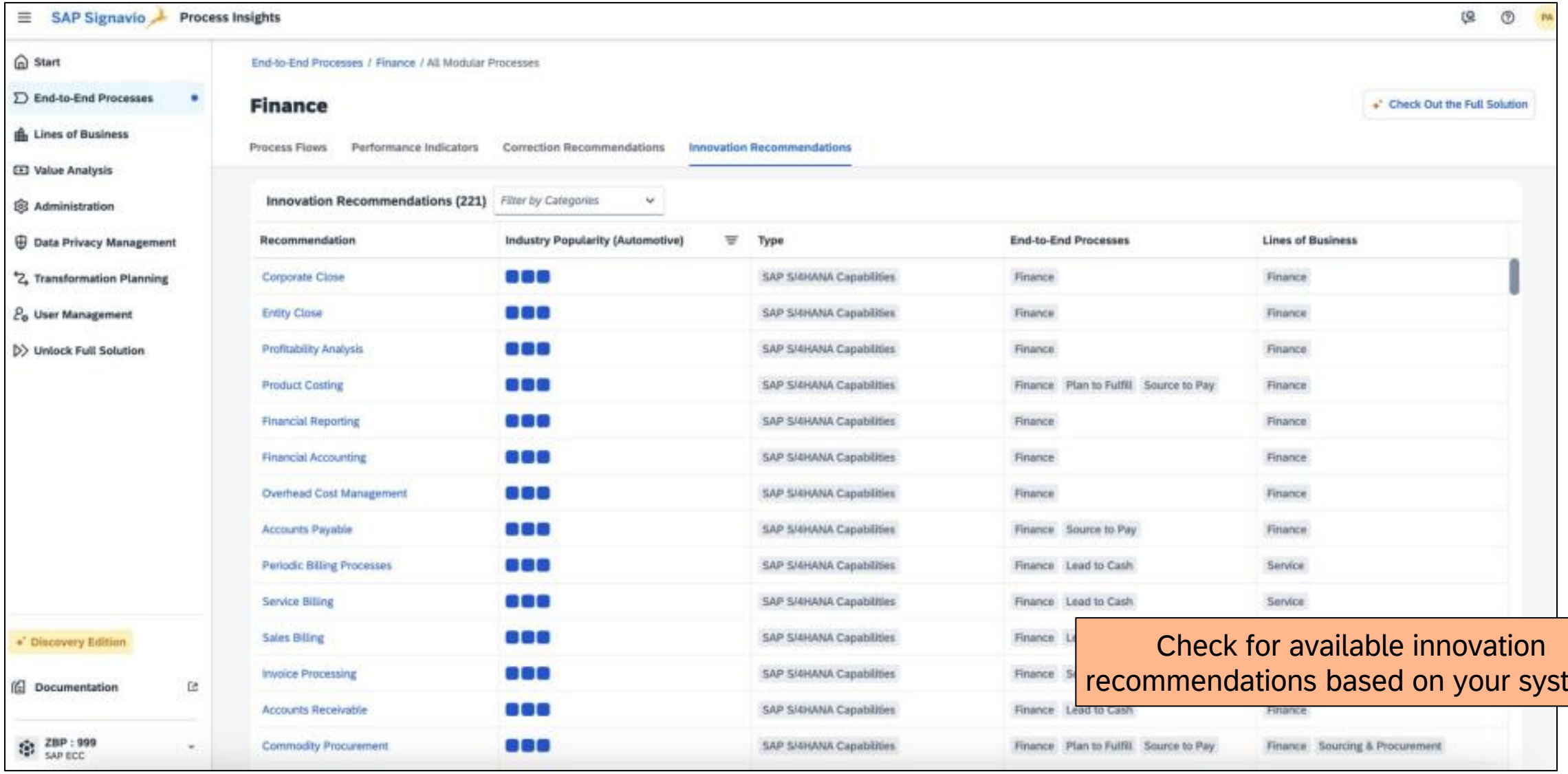
SAP Process Insights Discovery Edition: Process Insights Correction Recommendations Example



Check for available innovation recommendations based on your system.

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SAP Process Insights Discovery Edition: How-To-Request

Please Note: only one E2E process can be requested for each production system, once per year; additional requests will be declined.

Request Process Overview

1 Extract data

- Implement the latest version of SAP Notes 2745851 and 2758146 in productive SAP ERP or SAP S/4HANA system
- Run data extraction report and download ZIP file

How-To-Guide >>

2 Initiate your request

- Initiate your request – go to: https://url.sap/discovery-edition
- Fill in the form, upload the extracted ZIP file and submit your request

3 Confirm your request

- After submitting your request you receive an e-mail to confirm your e-mail address
- SAP starts to create your analysis after your confirmation

4 SAP will share results

- SAP sends you the instruction to activate your SAP Signavio Process Insights, discovery edition account via email

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