

precisely

Change the way you
work with SAP through
automation



Winshuttle is now
part of Precisely,
the leader in data
integrity

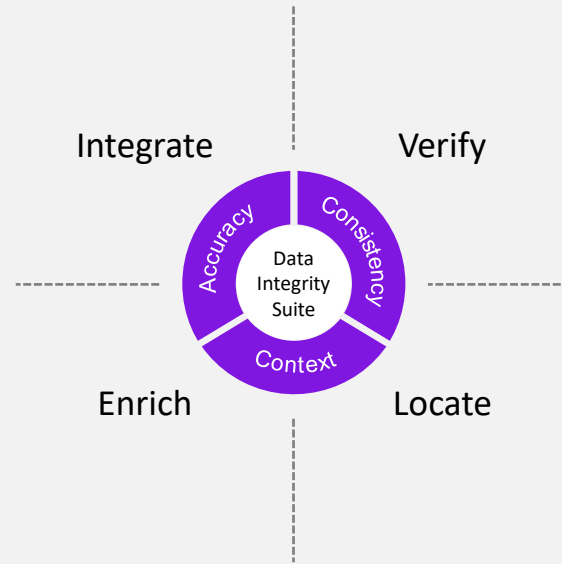
The logo for Precisely features the word "precisely" in a white, lowercase, sans-serif font. The letter "p" is stylized with a vertical bar extending downwards. The letter "o" is a large, 3D-rendered ring with a dark purple gradient and a shadow on the ground below it. The background is a solid purple color with a subtle gradient.

precisely



The global leader in data integrity software

Our data integrity software, data enrichment products, and strategic services deliver accuracy, consistency, and context to power confident business decisions.



12,000

customers

Customers in more than
100 countries

99

of the Fortune 100

2,300

employees

Brands you trust, trust us



Data leaders partner with us



The background features several abstract, 3D-rendered geometric shapes in various shades of purple and blue. These include a large horizontal rectangle at the top left, a sphere to its right, a vertical rectangle on the right side, a sphere below the top-left rectangle, a vertical rectangle below the top-right sphere, a sphere at the bottom left, and a horizontal rectangle at the bottom center. The shapes have soft shadows, giving them a sense of depth.

Empowering business teams
to make an impact

Explosion of data

Data is the fuel for decision-making today



\$1.3 trillion spent
on digital transformation
last year



80% of CEOs
accelerating digital
transformation



67% spending
more on technology
than people

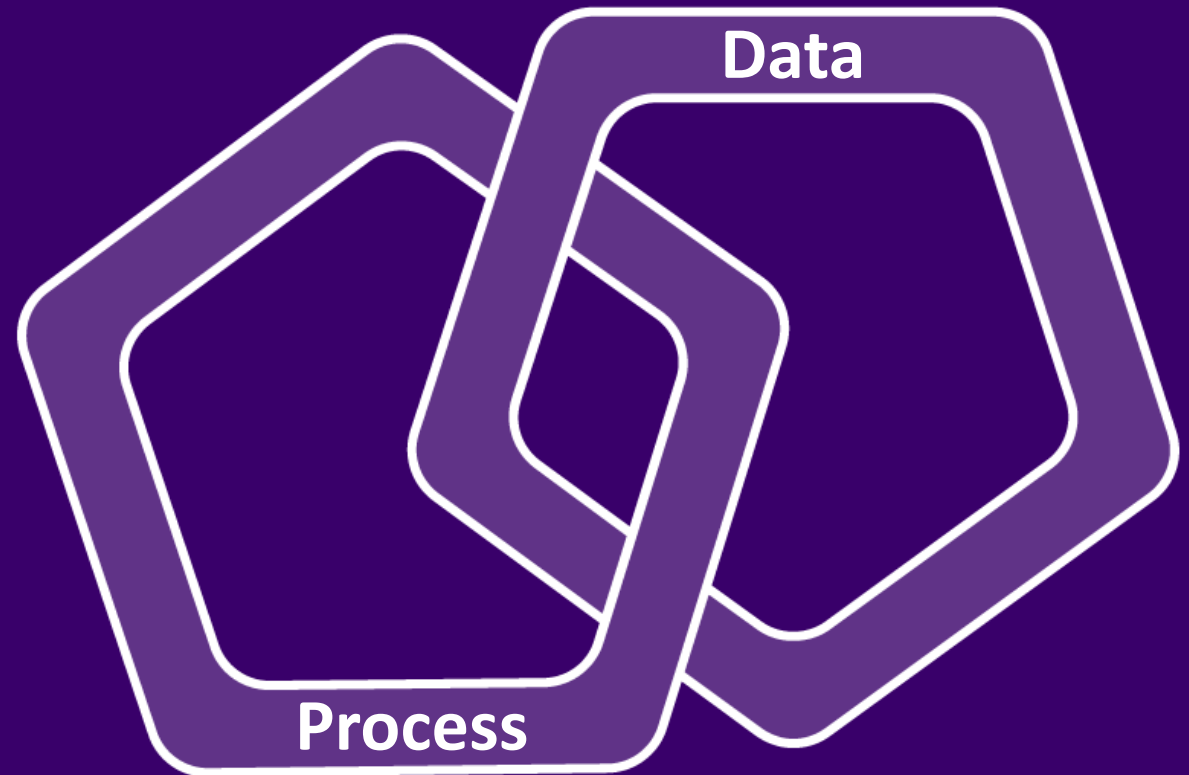


64 Zetabytes
of data today,
growing to 180+
zetabytes by 2025

Tackle process and data together

- Product launches
- Product data management
- Customer onboarding & management
- Vendor onboarding & management
- Asset management
- Financial master data

and more...



Compete and thrive in today's dynamic world



Go faster

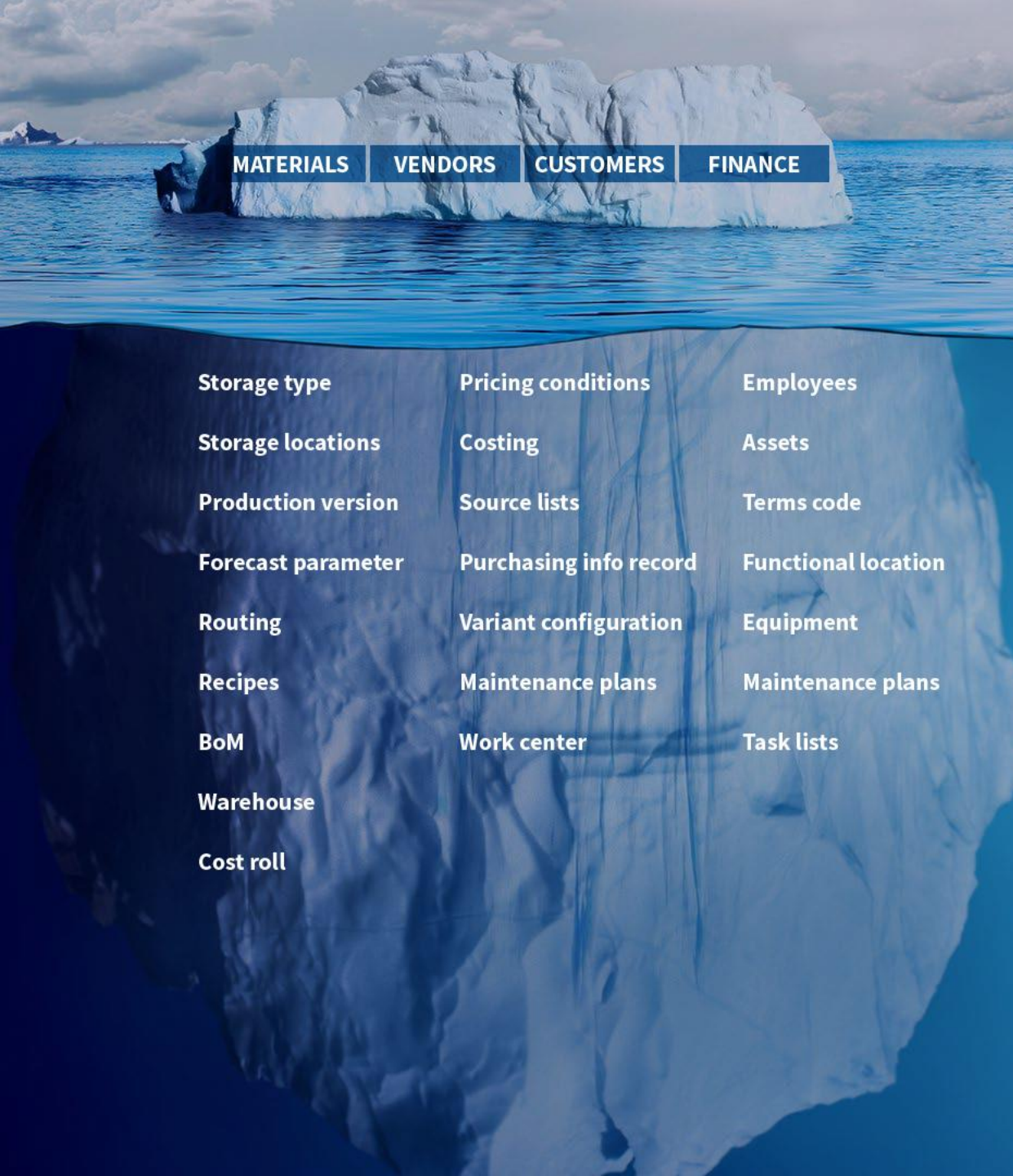


Be more agile



Improve the quality of your most important data





MATERIALS

VENDORS

CUSTOMERS

FINANCE

Storage type

Pricing conditions

Employees

Storage locations

Costing

Assets

Production version

Source lists

Terms code

Forecast parameter

Purchasing info record

Functional location

Routing

Variant configuration

Equipment

Recipes

Maintenance plans

Maintenance plans

BoM

Work center

Task lists

Warehouse

Cost roll

The complexity of SAP master data

The problems we solve



Precisely Automate portfolio

Automate Studio

STANDALONE

Exchange data with SAP quickly and easily using Excel

- Data creation and maintenance
- Data migration
- Operational reporting
- Data stewardship

Business users work in Excel



Automate Studio Manager

GOVERNED

Share, manage, & control Precisely across the enterprise

- Basic 2-step workflow
- Centralized management
- Granular control of licenses, users & policies
- Extensive audit and ROI reporting
- Server-side job execution

Business users work in Excel



Automate Evolve

WORKFLOW-ENABLED

Automate and streamline SAP processes using workflows

- Advanced form and workflow capabilities
- Advanced data stewardship capabilities via web forms
- Detailed process analytics

Business users work in Excel or web forms



A complete automation platform

Desktop Automation

Excel to SAP

Exchange data with SAP quickly and easily using Excel



Process Automation

Excel Workflow

Automate and accelerate SAP business processes through Excel file management workflows

Form & Workflow

Automate and accelerate SAP business processes with integrated forms and workflows

Start with desktop automation

Desktop Automation

Excel to SAP

Exchange data with SAP quickly and easily using Excel



Process Automation

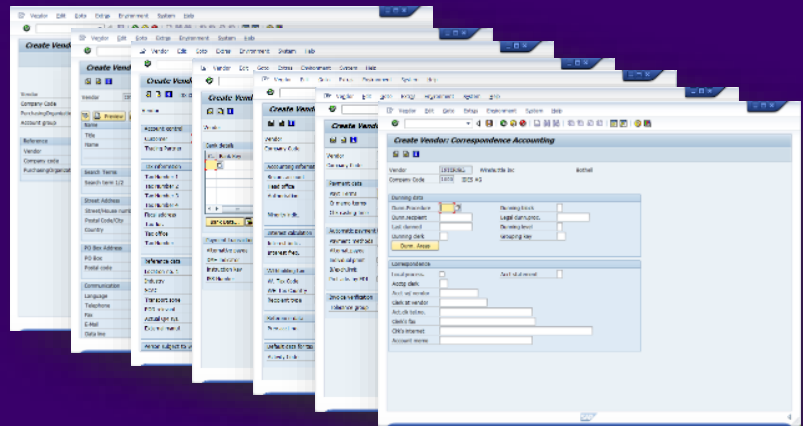
Excel Workflow

Automate and accelerate SAP business processes through Excel file management workflows

Form & Workflow

Automate and accelerate SAP business processes with integrated forms and workflows

Replace multiple SAP screens with business-friendly Excel



Run completed. Successful runs: 14

No.	RUN LOG	VALIDATE LOG	*Material Number (uses external numbering)	*Industry sector	*Material Type	*Material (Sh
1	Material DEMOMATERIAL-0003 created	Success	DEMOMATERIAL-0003	F	FERT	Demo Ma
2	Material DEMOMATERIAL-0004 created	Success	DEMOMATERIAL-0004	F	FERT	Demo Ma
3	Material DEMOMATERIAL-0005 created	Success	DEMOMATERIAL-0005	F	FERT	Demo Ma
4	Material DEMOMATERIAL-0006 created	Success	DEMOMATERIAL-0006	F	FERT	Demo Ma
5	Material DEMOMATERIAL-0007 created	Success	DEMOMATERIAL-0007	F	FERT	Demo Ma
6	Material DEMOMATERIAL-0008 created	Success	DEMOMATERIAL-0008	F	FERT	Demo Ma
7	Material DEMOMATERIAL-0009 created	Success	DEMOMATERIAL-0009	F	FERT	Demo Ma
8	Material DEMOMATERIAL-0010 created	Success	DEMOMATERIAL-0010	F	FERT	Demo Ma
9	Material DEMOMATERIAL-0011 created	Success	DEMOMATERIAL-0011	F	FERT	Demo Ma
10	Material DEMOMATERIAL-0012 created	Success	DEMOMATERIAL-0012	F	FERT	Demo Ma

Automate Studio

The right capabilities to get SAP work done faster and improve data quality.

Mass create &
update using Excel

Data
stewardship

Deep SAP
integration

Low-code/no-code
design

What you can do with Automate Studio



Automate any SAP
business process



Streamline data migration
and conversions



Create operational
reports



Dorman speeds through master data changes



Challenge

- Change subset of materials from 'Manufactured' to 'Kitted'
- Update BoMs and Routings
- Change sales order to reflect non-kitted materials

Results

PER 100 MATERIALS

	Hours	Total Cost	Difference
Manual Processes	60	\$4,500	
Using desktop automation	5	\$375	\$4,125 saved

NEW SINCE 1918 3,000 materials converted
Savings = \$123,750

- Minimal business impact
- Improved data quality

Automate Evolve

The right combination of capabilities to automate data-intensive processes.

Enterprise-grade
workflow &
automation

Robust data
stewardship

Deep SAP
integration

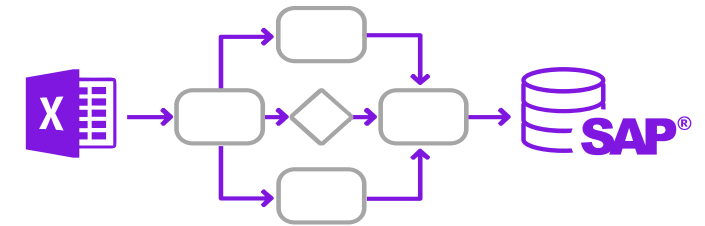
Low-code/no-code
design

Automate Evolve

Includes Automate Studio—our market leading Excel-to-SAP automation platform

Automate and streamline SAP business processes using workflows

- Advanced form and workflow capabilities
- Advanced data stewardship capabilities via web forms
- Detailed process analytics



Automate Studio

Exchange data with SAP quickly and easily using Excel

- Data creation and maintenance
- Data migration
- Operational reporting
- Data stewardship



Share, manage, & control Precisely solutions across the enterprise

- Centralized content management
- Granular control of licenses, users & policies
- Extensive audit and ROI reporting
- Server-side job execution



Look for a complete set of capabilities



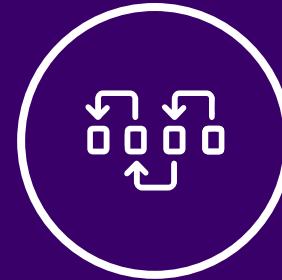
Choice of forms or
Excel front end



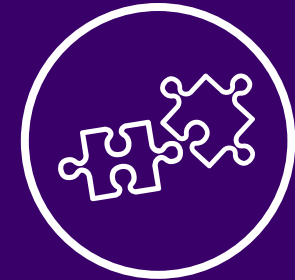
Smart, tailored, role-
based forms



SmartTables



Dynamic process
linking



Flexible, extensible
solution architecture



Process dashboards
& reports



Audit trails for
process & data



Automated data
exchange with SAP



Live SAP data
validation



Granular user & policy
management

Make an impact

across your SAP landscape



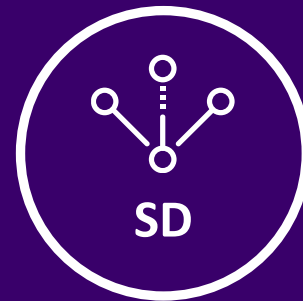
FI

Financial
Accounting



CO

Controlling



SD

Sales and
Distribution



MM

Materials
Management



PM

Plant
Maintenance



AM

Asset
Management



PS

Project Systems



PP

Production
Planning



QM

Quality
Management



HR

Human
Resources

Make an impact at **scale** low-code, no-code design



Product data solutions

Get products to market faster



The systems and processes need
to match the speed of the market.

Sr. Product Development Manager



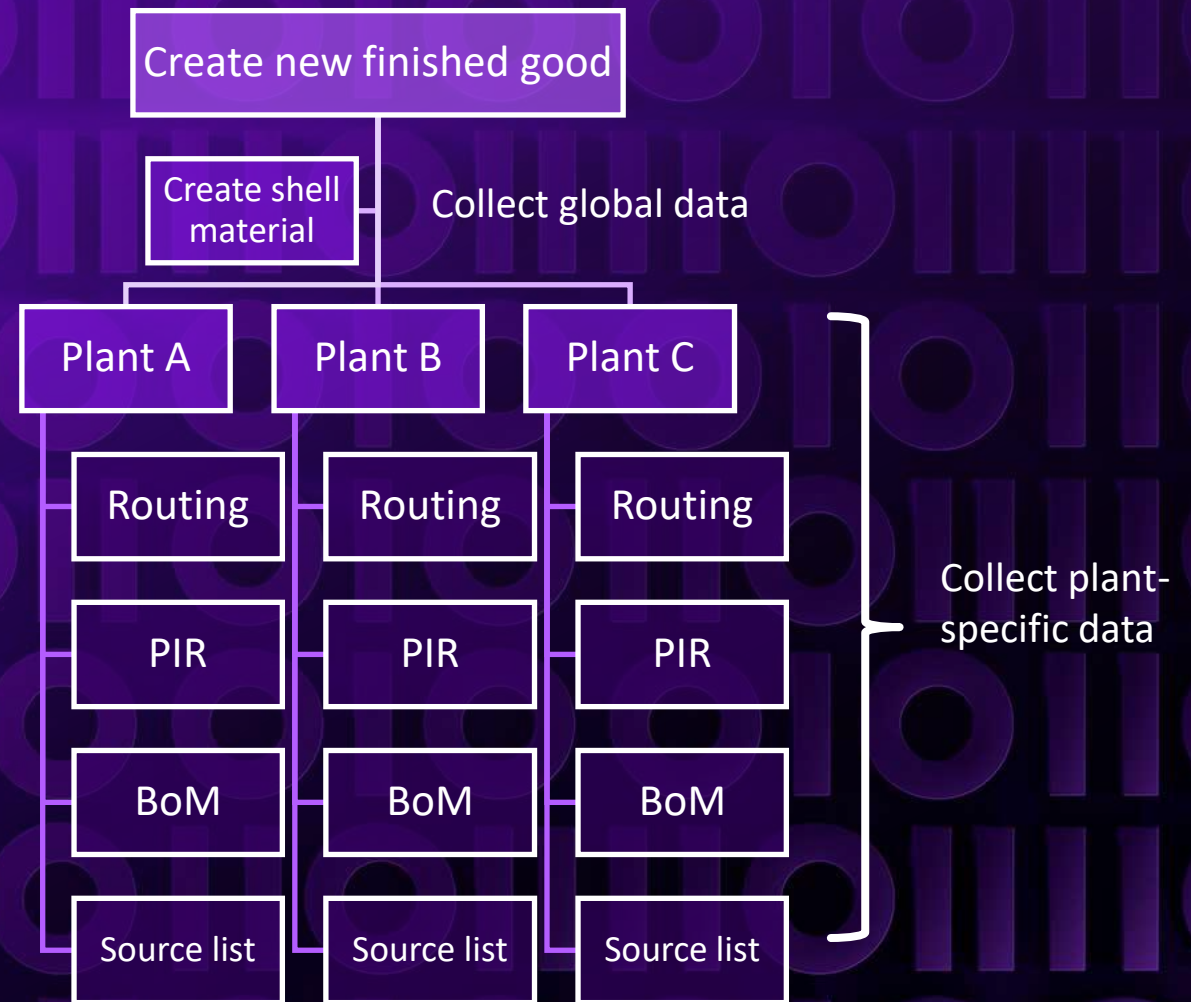
Speed up
SAP launch
processes by **50%**
or more

The screenshot shows the SAP New Product Launcher Project Manager View interface. At the top, there is a green header with the text "Operations" and a cursor icon. Below the header, the title "New Product Launcher" is displayed in green, with "Project Manager View" underneath. The NorthWest Holding logo is in the top right corner. The main content area features four large buttons: "New or Line Ext" (with a product icon), "Component Change" (with a flask icon), "Package Change" (with a box icon), and "Geo Expansion" (with a globe icon). Below these buttons are two dropdown menus for "Business Unit" (set to "Food") and "Region" (set to "NA"). A "Project Scope" section contains several input fields: "Project Name" (VEGAN ENERGY BAR), "Project ID" (NPI - 000459), "Project Manager" (Heather Oebel), "Project Type" (New Product or Line Extension), and "Project Value" (empty). Below these are "Launch Date" (10/06/2019), "Brand" (Good Eats), "Business Unit" (Food), "Region" (NA), "Customer Type" (B), and "Request Date" (07/08/2019). A note below the launch date asks "When is the expected project launch?". At the bottom of the form are "Priority" (Standard), "Project Status" (New), and "Stage Gate" (Plan Ready). A "New Product Data" section is visible at the very bottom.

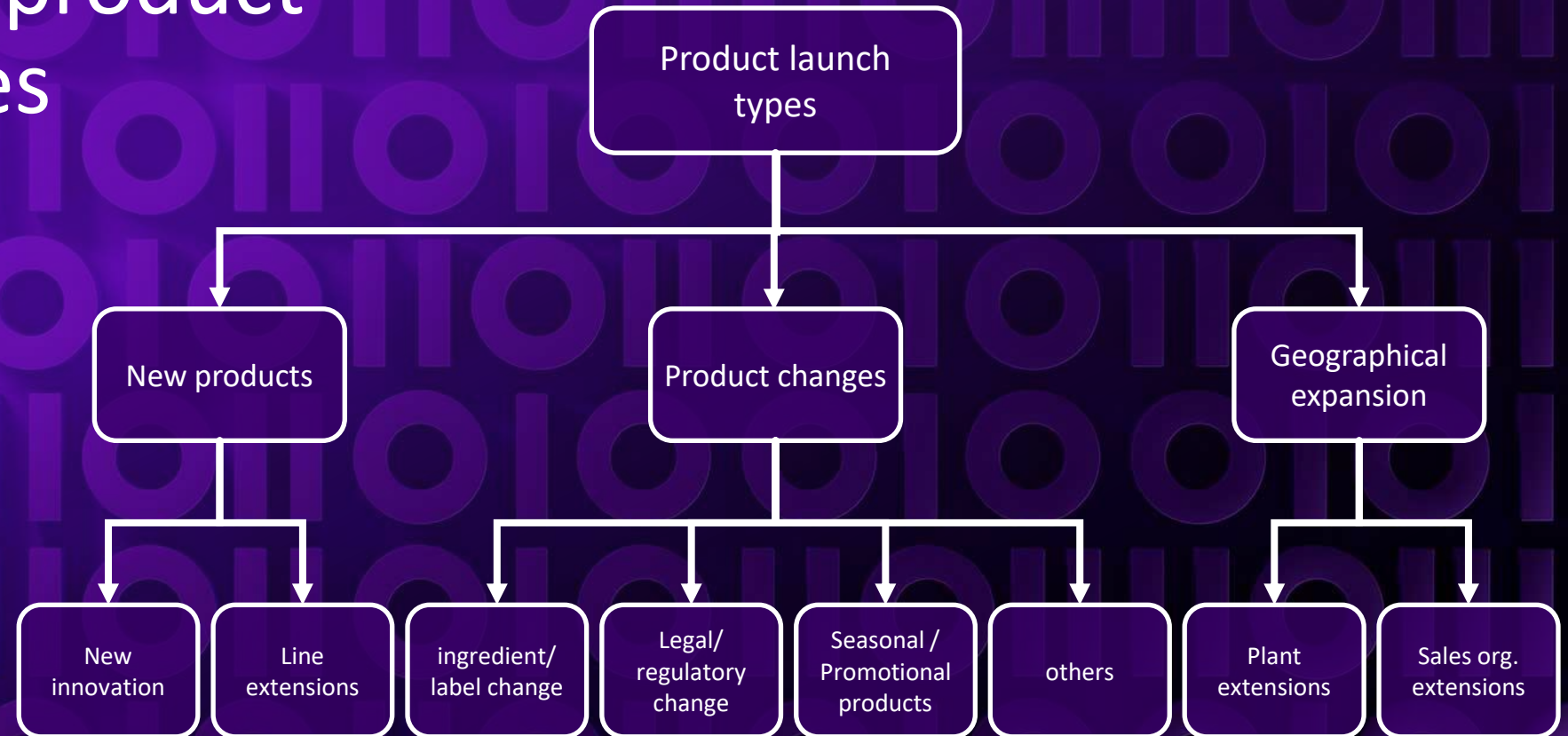
Streamline complex processes

Dynamic process linking

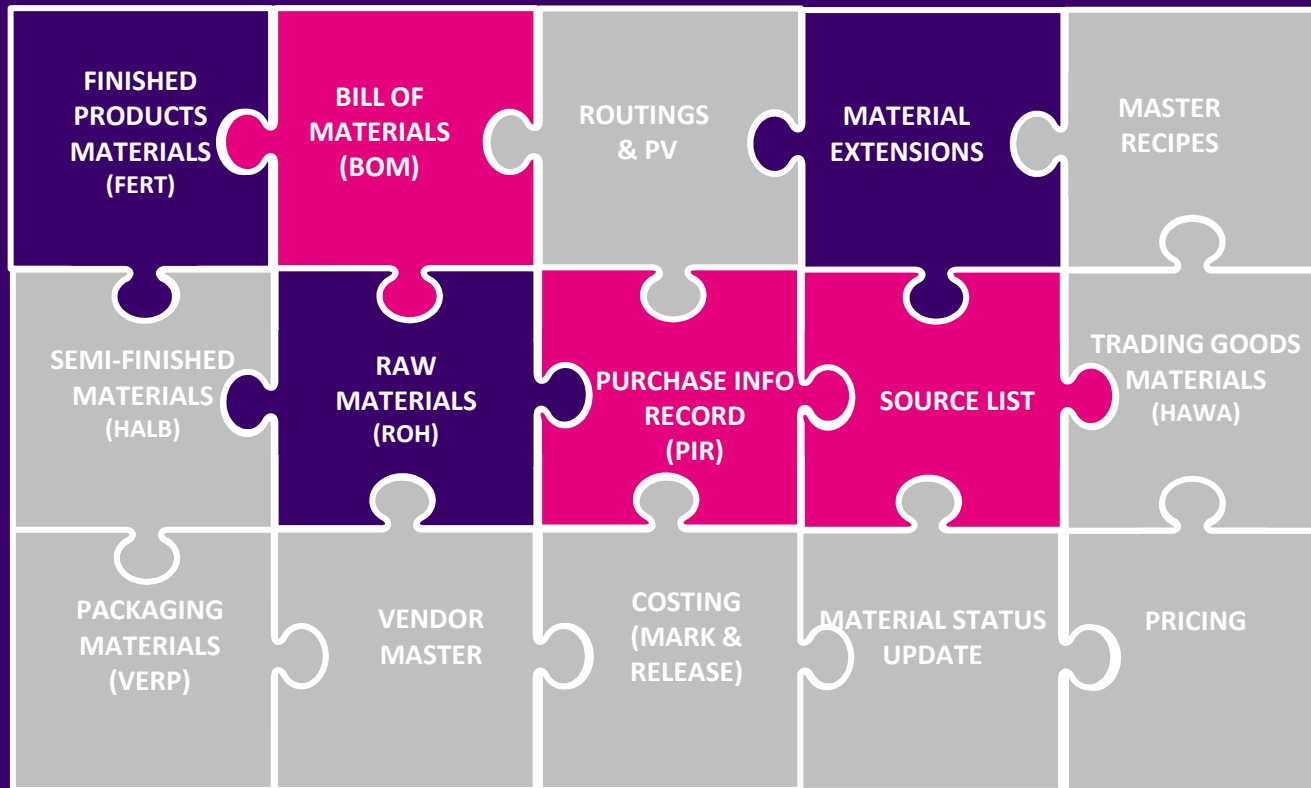
- Automate complex multi-layered processes
- Streamline data collection across data objects and business units
- Handle centralized and decentralized data in one solution



Use **one solution**
for all your product
launch types



Modular, strategic product launch platform



- Start with the data objects that make sense for your business
- Expand over time
- Meet the needs of any organizational structure type
- Supports high complexity and volume



Automate SAP processes when:

- Errors have costly consequences
- Take too long, impacting business/revenue
- Are complex with many participants
- Contain complex data & can span many objects
- With high volumes of data maintenance requests



CUSTOMER STORY:

Energy Drink Company

CHALLENGE

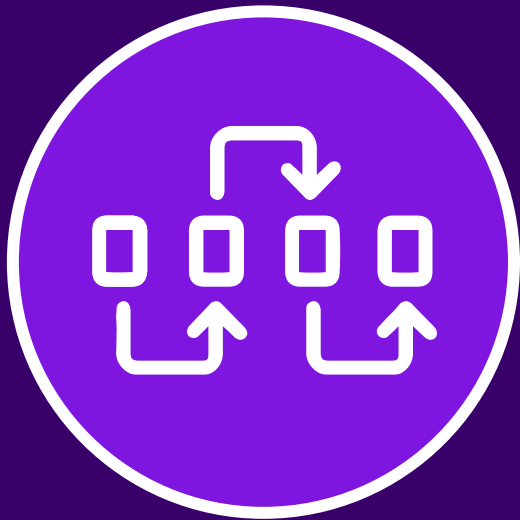
- Slow, manual processes causing product launch bottlenecks
- Lack of visibility into launch project status

SOLUTION

- Digitized three launch processes
- Reduced product launch cycle times by 50-75%
- Increased visibility and improved governance
- Achieved repeatable, predictable processes



What's next for SAP automation?



**Integration into
larger, complex
processes**



**Incorporation of
AI and machine
learning**



**Automating Fiori
processes**



Let's continue the conversation...



www.winshuttle.com

Demos

White Papers

Case Studies



Contact us

Set up a 30 minute personalized demo

info@winshuttle.com

precisely

Microsoft Partner

Gold Application Development
Gold Collaboration and Content



SAP® Certified
Integration with SAP® S/4HANA

Questions!



precisely

Questions!



CASE STUDY: ENERGY DRINK COMPANY

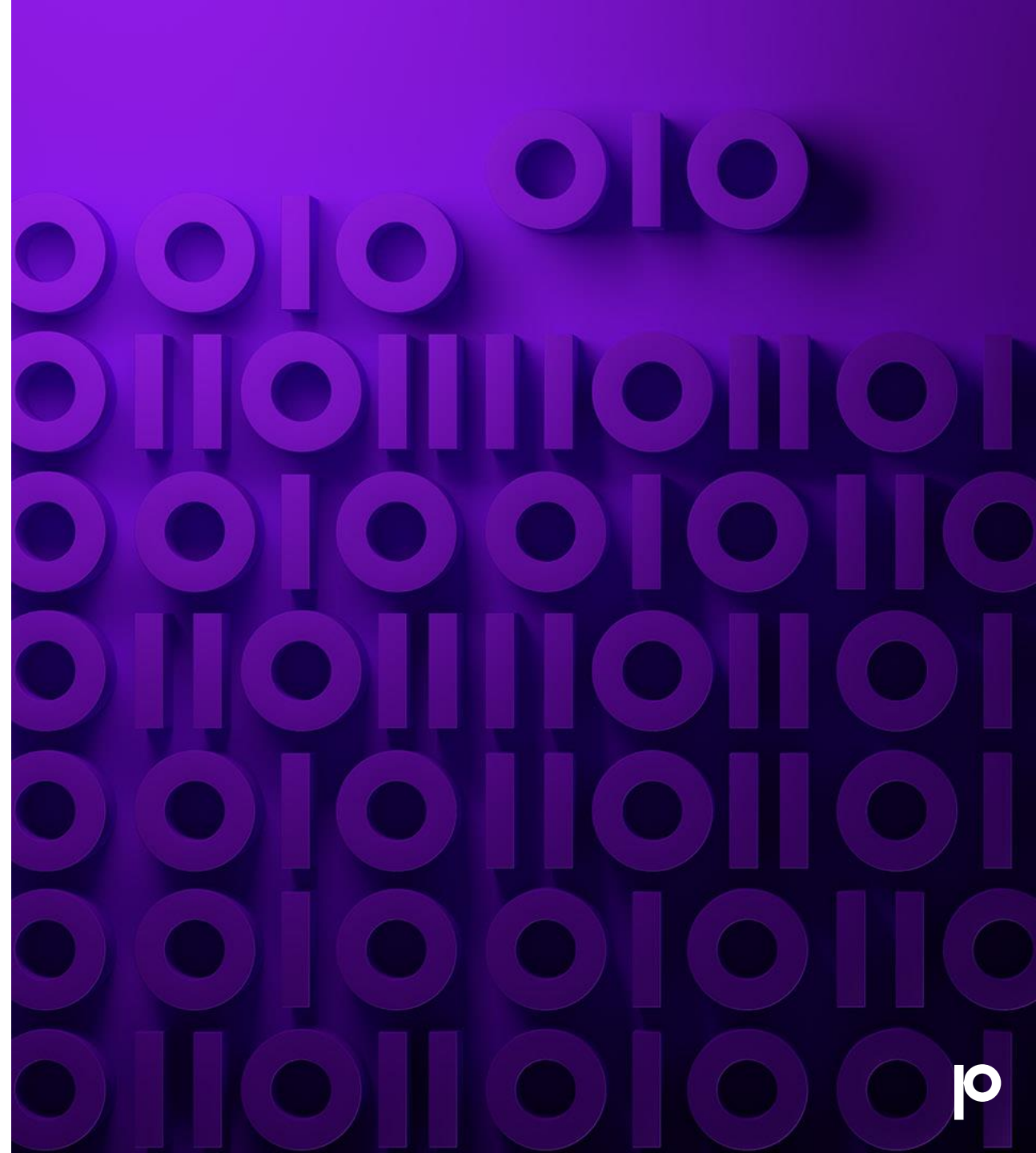
A major transformation



“Organized chaos”

Then the global
distribution deal
happened....

...and their SAP launch processes became a
bottleneck



Projects identified



Point of Sale Materials

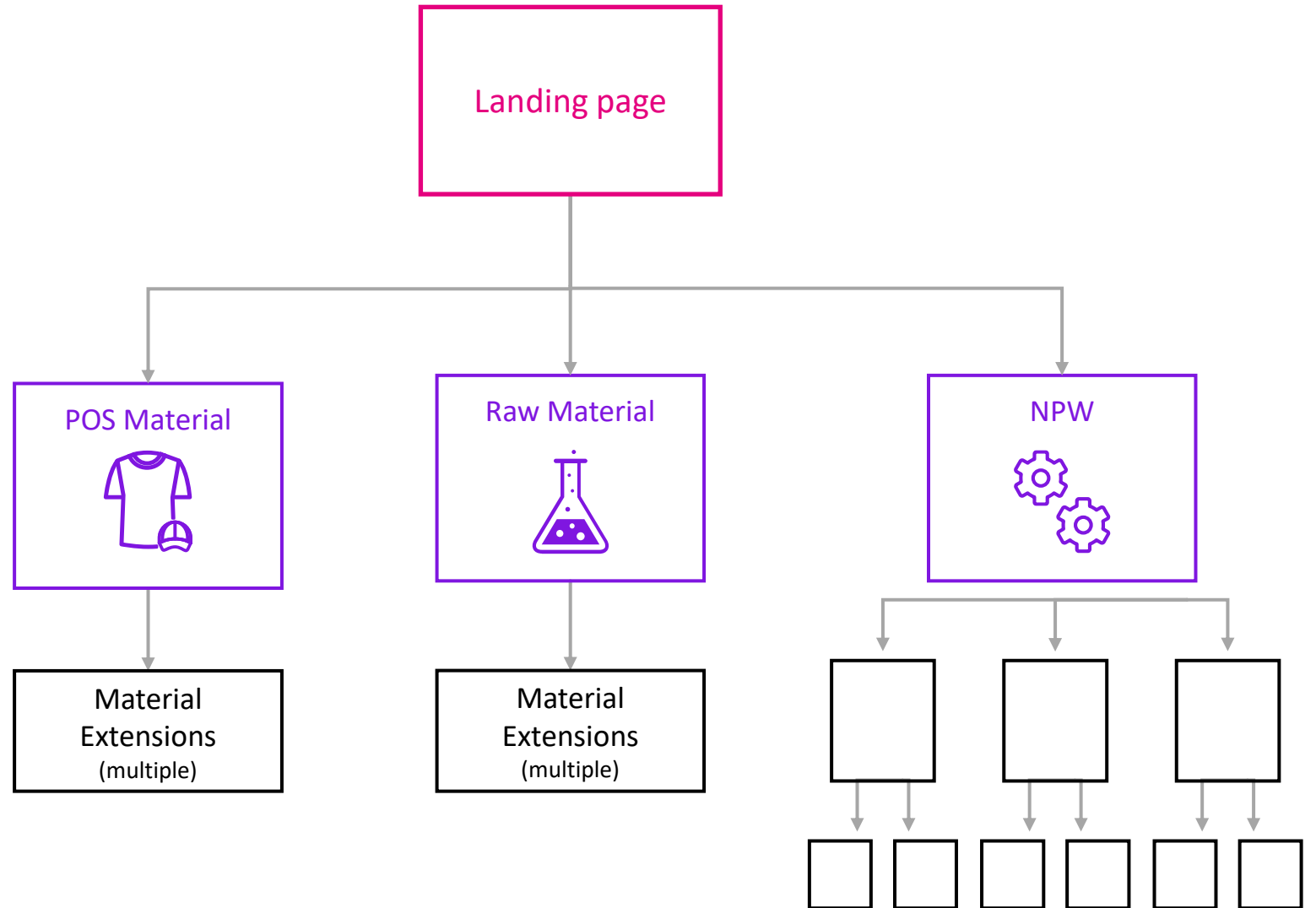


Raw Materials



NPI Process

Solution highlights



Reduced cycle times by

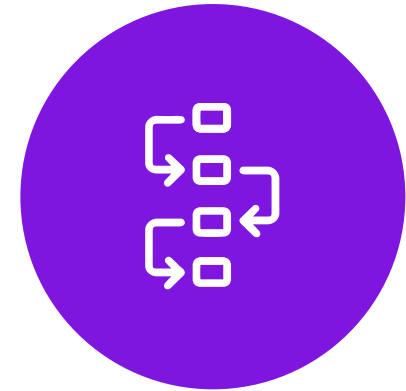
50-75%



Visibility



Governance



Repeatable

67% of global CEOs
agree with this
statement:

“Acting with agility is the
new currency of business; if
we are too slow, we will be
bankrupt.”

KPMG's 2019 CEO Outlook



80%

of leaders have seen DX efforts accelerate during the pandemic



67%

are likely to invest more in technology than they are in people.