

You've Paid For It, So Let's Use It!

Public



Confidently power your own success

with **SAP Enterprise Support** to drive both immediate and long-term measurable results.



Empower your team using the SAP Enterprise Support Academy program to gain knowledge and skills.

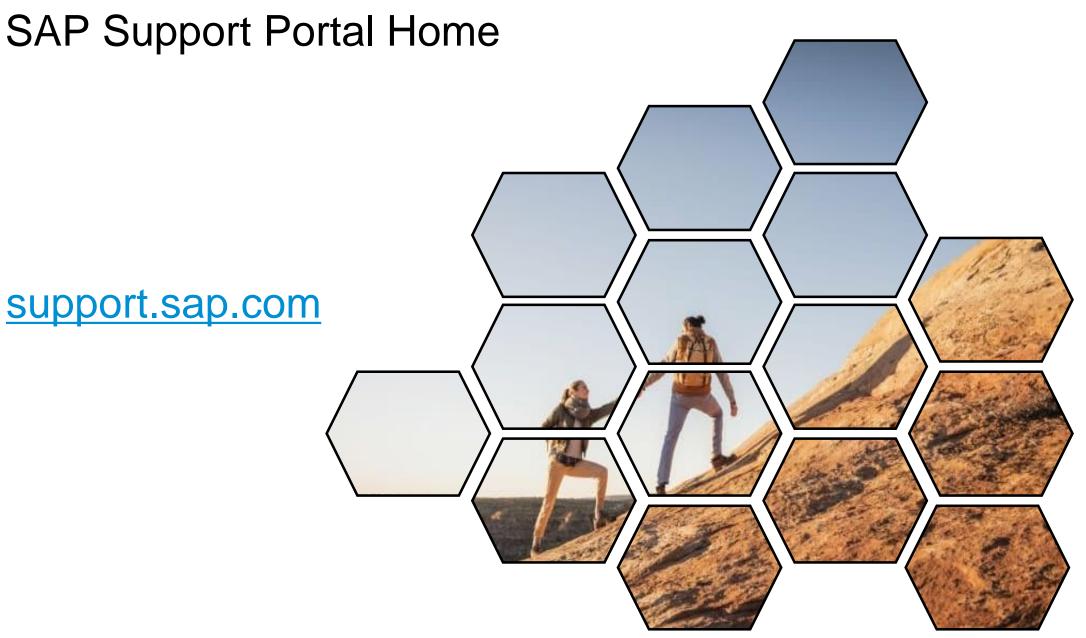
Collaborate with experts in real-time for answers to support-related questions.

Receive guidance and realize value through continuous innovation, value maps, accelerators, best practice content, remote quality checks, and embedded services.

Protect business continuity with proactive and preventative mission-critical support.

Transform your end-to-end landscape with application lifecycle management solutions for implementation and operations.

Learn More >



SAP Enterprise Support

Key deliverables



Collaboration



Innovation and value realization



Mission-critical support

Expert guidance

- SAP Enterprise Support value maps (link)
- SAP support advisory services
 SAP Support Portal (link)

Customer Interaction Center • (link)

Enablement

- SAP Enterprise Support Academy (link)

Services and tools

- Remote services (link)
- Releases, updates, patches
- Intelligent tools (link)
- SAP Enterprise Support Advisory Council (link)

Digital support experience

- Service-level agreements
- Real-Time Support (link)
- SAP for Me (link)



Find more information about SAP Enterprise Support here

Collaboration

Receive expert guidance

As part of SAP Enterprise Support, you have access to multiple collaborative resources, that have a **defining impact on your success**.

- Expert access through collaborative social communities
- Rely on functional and technical expertise on key areas
- Get expert advice on the support deliverables and assets
- Receive guidance for enhanced consumption of services and educational content
- Explore the best options to drive innovations



Your fast lane to support expertise

SAP Enterprise Support value maps – a collaboration program, which leads you through the knowledge, skills, experts and services needed to address business challenges and adopt intelligent technologies. Learn more <u>here</u>.



Guidance

Structured content enables guided journey, simplification, and accelerated consumption of content



Social collaboration

Forums allow you to exchange ideas and best practices with SAP experts and peers



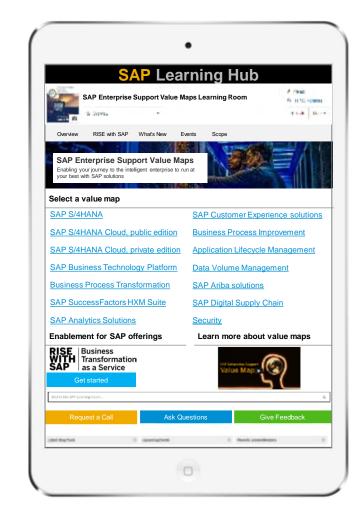
Expert access

SAP experts provide prescriptive guidance, best practices and technology insight



Enablement

Carefully curated learning content to empower you with the knowledge and skills for realizing your deployment strategy



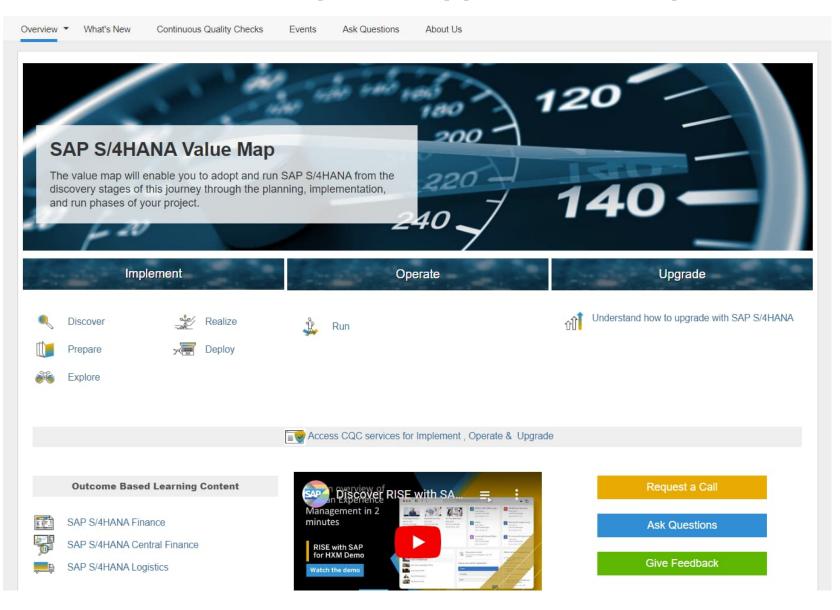
Your fast lane to support expertise

SAP Enterprise Support Value Maps Explore the value map for SAP S/4HANA

The value map will enable you to adopt and run SAP S/4HANA. It will guide you from the very beginning: from the discovery stages of this journey through the planning, implementation, and run phases of your project.

	SAP Learning		
ne Goop+		£ 7 K	
Martin Contraction of the Contra	Map - SAP Enterprise Support + nis logant catories to start and on SAP Scheme		
C Dester		+ inde i liter -	
Overview What's New Learning	ng Journeys Learning Program	ns CQCs Events Ask Questions	12
SAP ENTERPRISE SUPPORT	stages of the	you from the very beginning: from the dis is journey through the planning, impleme sets of your project.	
SAP ENTERPRETE SUPPORT	stages of the	s journey through the planning, impleme sets of your project. Request a Call	
VALUE MAP	stages of the	s journey through the planning, impleme ses of your project Request a Call Ask Questions	
VALUE MAP	stages of the	s journey through the planning, impleme sets of your project. Request a Call	
SAP S/4HANA	stages of the	s journey through the planning, impleme ses of your project Request a Call Ask Questions	
SAP S/4HANA	stages of the	s journey through the planning, impleme ses of your project Request a Call Ask Questions	
VALUE MAP SAP S/4HANA Perer Brake Manadala Jah Lanaka Basa Same Alaine	Answerd Stations	is journey through the planning, impleme sets of your project Request a Call Ask Questions Give Feedback	
VALUE MAP SAP S/4HANA	Answerd Sections Answerd Answerd Answerd Answerd Answerd Answerd Answerd Answerd Answerd Answerd Answerd Answerd Answerd Answerd A	is journey through the planning, impleme ses of your project Request a Call Ask Questions Give Feedback	
VALUE MAP SAP S/4HANA Care Same Same Same Same Same Same Same Sam	Answerd Stations	journey through the planning, implemented of your project Request a Call Ask Questions Give Feedback Improve Feedback Improve State Mark 2012 Tables 12.822 Improve State Mark State Interferences	

- Learn how to create your own product map, build your own business case based on your own system data, and plan your own digital transformation journey with SAP tools, products, and services
- · Discover the business value of SAP HANA and SAP S/4HANA and learn about new innovations
- Understand how to leverage SAP Activate framework and SAP Best Practices to implement a successful SAP S/4HANA project
- Understand how to perform an SAP S/4HANA migration by New Implementation, System Conversion, or Landscape Transformation
- Have a comprehensive overview of the required prerequisites for the system conversion, the potential risks, and main effort drivers.
- Prepare your SAP S/4HANA implementation by preparing business processes and custom code, and by managing data volume
- Support the migration of your database to SAP HANA
- Learn how to operate and monitor your SAP HANA database
- Learn about SAP Fiori implementation
- Leverage Continuous Quality Check services to ensure a smooth Go-live



SAP Enterprise Support Value Map for SAP S/4HANA Quick wins

A learning program will guide you through a set of expertly chosen SAP Enterprise Support offerings, assets, and tools in a sequential and interactive format to empower you to achieve the defined outcome.

Plan S/4HANA - Choose a deployment option and a transition path Access Learning Program >>

Plan your Digital Transformation journey with SAP S/4HANA Access Learning Program >>

Learn SAP S/4HANA Finance Access Learning Program >>

Learn SAP S/4HANA Central Finance Access Learning Program >>

Learn SAP S/4HANA Logistics Access Learning Program >>

Application and Business Process Monitoring for SAP S/4HANA Access Learning Program >>

Data Volume Management for SAP S/4HANA Access Learning Program >>

Prepare your custom code for SAP S/4HANA

Access Learning Program >>

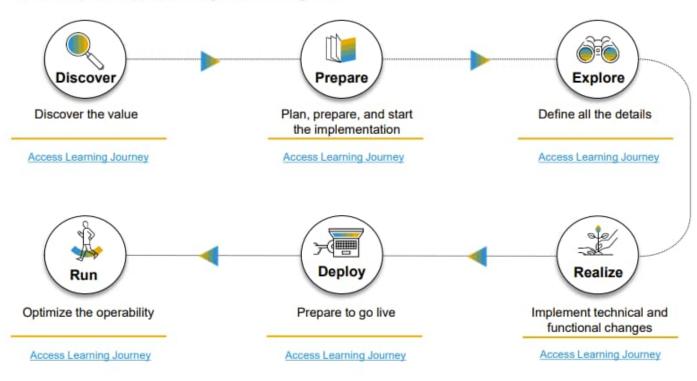
Prepare your transactional data and master data for migration to SAP S/4HANA Access Learning Program >>

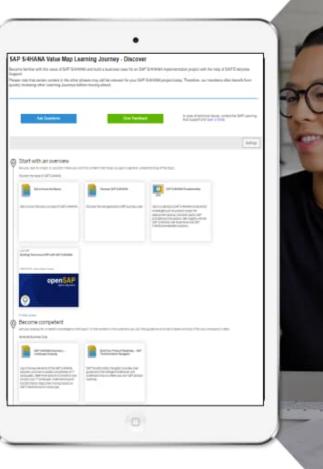
Access more learning programs here



SAP Enterprise Support Value Map for SAP S/4HANA Learning Journeys

A learning journey is an interactive visual guide designed to help you complete your learning and empowerment path for a particular SAP topic by exploring, filtering, and accessing a curated set of SAP Enterprise Support offerings and learning assets.





SAP Learning		Home	Learn Collabor	rate Practice	Certify Stay Cu		Q (?)
		Му	SAP Learning Jou	All SAP	Learning Journeys		
All SAP Learning	g Journeys Learn mor	re about SAP Learning Journeys					
33 Results HAN	IA	×Q	Product Categor	ries 🗸	Roles	\sim	
Active Filter:					Administrator		
	PRISE SUPPORT × Clear All				Architect		
					Consultant		
SAP Learning Journey Get Onboarded with S	AP S//HANA Cloud	SAP Learning Journey Get Onboarded with SAP S/4		SAP Learning J			SAP Learning Journey Get Onboarded with SAP S/4HANA Cloud,
private edition – Go-Li		private edition – Project Gui		private editio			private edition – Project Readiness
					IT Lead	1	
- Caller	Nu Contract		Contract I		Project Manager		WINT No.
	AT A				- IF		
						and the second se	
	N. Com						
SAP E	nterprise Support Academy	SAP Enterpri	se Support Academy	Available for	SAP Enterprise Supp	ort Academy	SAP Enterprise Support Acad Available for

Collaboration – Customer Interaction Center

Getting the most from support

The Customer Interaction Center (CIC) is one of the main interfaces between customers and the SAP support organization. It's available 24 hours a day, 7 days a week, 365 days a year, and provide a central point of contact for queries not related to the functionality of your SAP solution. CIC can help you with:

- New and existing incidents
- SAP for ME and supporting applications
- S-user queries and support
- SAP remote service requests



Empowerment Gain required knowledge and skills

Through the **SAP Enterprise Support Academy**, we help you **build the digital skills needed to drive continuous success**.

- Get empowered by enriched learning and education offerings
- Easily access learning content and services via the SAP Learning Hub platform anytime, anywhere
- Leverage expert content in various delivery formats and levels of detail to build the right digital skills
- Learn how to optimize your software solution to run at peak performance



Enablement for digital transformation

SAP Enterprise Support Academy empowers you with a wide range of educational content to help you adopt and run your SAP solutions. Gain the skills needed to increase value and business outcomes with self-paced learnings, expert-led live sessions, and guidance.



High-impact knowledge transfer

services on integration, deployment, and system operations tailored for you, to improve digital business processes and performance



Enhanced learning

with expert and social-driven guidance through live and on-demand support offerings and a personalized learning plan



Trusted expertise

from SAP helps to close the skills gap of key users, IT and line-of-business experts to succeed in achieving your business outcomes, while boosting proficiency and fostering continuous innovation

Highlights

>> Home page & sign-up

1,400+ learning assets and services

All

deployment scenarios covered (cloud, on-premise, hybrid)

Included

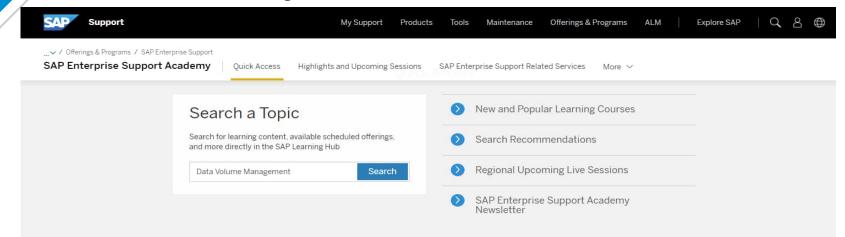
in SAP Enterprise Support at no additional cost

14

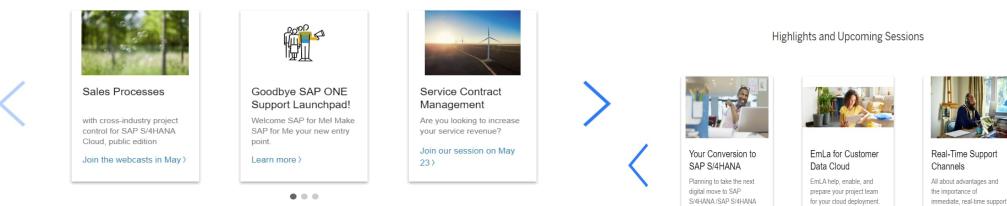
SAP Enterprise Support value maps for more guidance and collaboration

14

Enablement for digital transformation



Highlights and Upcoming Sessions



Read the article >

Access the learning

journeys >

Cloud?

Join the EGI session >

Enablement for digital transformation

Public

Learning Content	~	SAP Learning Hub	Search Learning Rooms	Q Ø D 🔒
Results for "Data Volume Mana; 439 479 Titles Social Learning	gement"			
			to Cale	andar View 🔝 🔚 Sort By Title 🗸
Refine By Learning Type Course Level Clear	Expert Guided Implementation	Expert Guided Implementation	Expert Guided Implementation	Expert Guided Implementation
Delivery Method	Business Process Change Analyzer (EXPERT_LED SUP_EDE_0090_1312)	Change Request management advanc (EXPERT_LED SUP_EDE_0030_1512)	Component Based Test Automation (C (EXPERT_LED SUP_EDE_0020_1412)	E2E Monitoring & Analysis of SAP Fiori (EXPERT_LED SUP_EDE_0480_1312)
Subject Areas ට	★★★★★ (4.3 out of 5 stars from 10	★★★★★ (4.59 out of 5 stars from 1 Ö See Classes	★★★★★ (4.7 out of 5 stars from 20	★★★★★ (3.8 out of 5 stars from 10
	Save for Later ↓ More	Start Course ↓ More	Start Course ↓ More	Save for Later ↓ More
	SAP Enterprise Support Academy	SAP Enterprise Support Academy	Expert Guided Implementation	Expert Guided Implementation
	Enterprise Support Advisory Council C (SELF_PACED SUP_EBW_1010_1605)	Paths to SAP BW4HANA. Remote and (SELF_PACED SUP_ELT_0470_2104)	Roles and Authorization Concept. (EXPERT_LED SUP_EDE_0080_1312)	SAP HANA: Monitoring and Troublesho (EXPERT_LED SUP_EDE_0400_1312)

Empowerment - SAP Enterprise Support Academy SAP Enterprise Support Related Services – Embedded Launch Activities

... V / SAP Enterprise Support / SAP Enterprise Support Academy

Embedded Launch Activities

Solutions

Focus Areas Additional Resources



Embedded Launch Activities

Embedded launch activities (EmLA) help, enable, and prepare your project team for your cloud deployment. It is a standardized approach which guides you through the initial steps along a successful cloud journey. It provides focused guidance regarding how to best start enablement and learning, allows you to get early insight into the system, and offers touchpoints to track user enablement and solution-specific adoption metrics.

These activities do not include implementation, review, or advisory services related to customerspecific customizations for which you may engage a service partner.

Embedded launch activities (EmLA) are available for selected solutions.

Solutions

A valid S-user ID to access SAP Learning Hub, edition for SAP Enterprise Support is required. <u>Click here to sign up</u>





SAP Customer Experience solutions

SAP Enterprise Support Related Services – Onboarding Resource Center

V / Products

Onboarding Resource Center



• • EXPLORE YOUR SOLUTION-SPECIFIC PAGES BY OPENING THE DROPDOWNS BELOW • •

We have an Onboarding Journey designed to support your success.

Select the solution of interest for access to the relevant onboarding resources.

- SAP Business Technology Platform
- SAP Enterprise Resource Planning and Finance
- SAP Training and Adoption
- SAP SuccessFactors
- SAP Intelligent Spend and Business Network
- SAP Customer Experience

SAP Enterprise Resource Planning and Finance



Discover key assets, explore best practices, and register for live onboarding events in the SAP Onboarding Resource Center.

Please select your corresponding solution and enjoy the onboarding experience we have created for you.

Enterprise Resource Planning

- SAP S/4HANA Cloud, Public Edition
- <u>SAP S/4HANA Cloud, Private Edition</u>

Finance Management

✓ <u>SAP CPQ</u>
 ✓ <u>BlackLine</u>

SAP Supply Chain Management

Innovation & Value Realization Benefit from continuous innovations

We provide you with tools and proactive services that **help in identifying and realizing business value.**

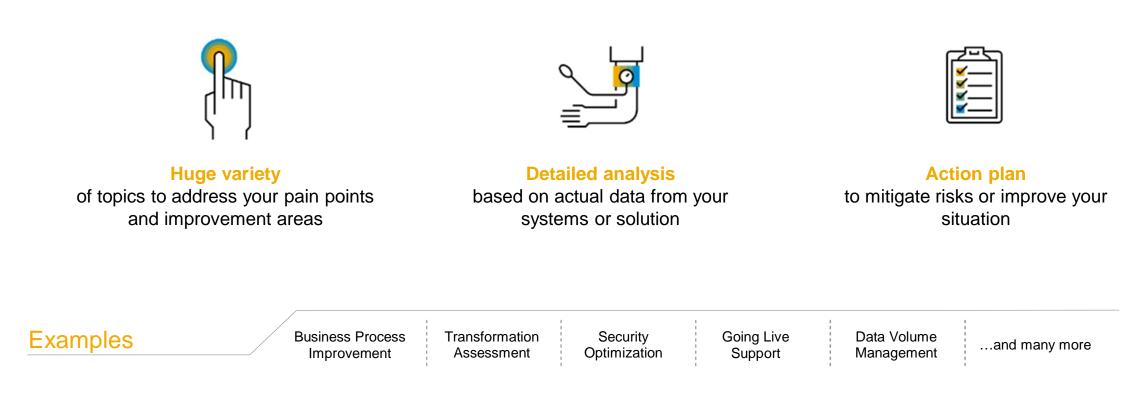
- Benefit from usually quarterly releases to develop an appropriate strategy that increases feature adoption
- Become an early adopter of support innovations and help improve the support offering by innovating on SAP solution deliverables



Innovation & Value Realization – Remote Services

Proactive and preventive remote services for the intelligent enterprise

SAP Enterprise Support provides a wide range of **continuous quality checks** and **improvement services** to connect you with our experts to analyze your system and/or specific situation. You can learn more <u>here</u>.



Innovation & Value Realization – Remote Services Examples

SAP Continuous (SAP Improvement Services	
SAP CQC Business Process Improvement (only applicable for SAP ERP software) SAP CQC Business Process Performance Optimization SAP CQC Data Volume Management SAP CQC Deployment Readiness SAP CQC Deployment Readiness SAP CQC EarlyWatch Check SAP CQC Financial Data Quality SAP CQC Going Live Support SAP CQC For Implementation	 SAP CQC Interface Management SAP CQC OS/DB Migration Check SAP CQC Security Optimization Check SAP CQC Technical Performance Optimization SAP CQC Upgrade SAP CQC Upgrade Assessment 	 SAP CQC SAP <u>Modification</u> <u>Justification Check</u> SAP CQC SAP <u>Custom Code</u> <u>Maintainability Check</u>

SAP Support Portal

- <u>SAP Enterprise Support Delivery</u> (CQCs & Improvement Services)
- Remote Support

SAP Note

- Central preparatory note (91488)
 - Open a customer incident on component "SV-BO-REQ" to request a remote service
 - Contact your SAP Enterprise Support advisory to get a tailored service plan

Innovation & Value Realization – Remote Services

Business Process Performance Optimization Example

 Customer provided 3 transactions (Highlighted in yellow) to SAP for optimization. However the service engineer analyzed 3 extra transactions (in grey) as they were part of the same process chains and had significant scope for optimization.

No.	Priority	Issue Description
1	High	Long Running ZPAK_3Z0NTWZQ9E30P6X3QYDR6BCX1
2	High	Long Running ZPAK_3RLC4US3X8WU4YR5VKQ4RZJFP
3	High	Long Running ZPAK_3YQ12OO3DSCAFX3FMLD38OILH
4	High	Long Running DTP_0002TMDWZ3G2LYQLZR9NOC280
5	High	Long Running ZPAK_438OKSBC583DX0RGCJGUM0XLX
6	High	Long Running ZPAK_518LUG5UGR81FWB0CACFN4F1Z

- SAP Service Engineer noted there were lots of code changes as part of the recommendation.
- SAP Service Engineer worked with the ABAP consultant team to make the code changes in DEV environment.
- Successfully tested in the QA environment and eventually implemented in BWP Production.

Performance Improvement runtime results after the CQC recommendations were applied to BW's Production environment.

			Pre-Implementation	Post-Implementation	
No.	Priority	Issues Description	Runtime (in mins)	Runtime(in mins)	Reduction %
1	High	Long Running ZPAK_3Z0NTWZQ9E30P6X3QYDR6BCX1	54.46 m	3.091 m	94%
2	High	Long Running ZPAK_3YQ12OO3DSCAFX3FMLD38OILH	2.24 h	37.66 m	72%
3	High	Long Running DTP_0002TMDWZ3G2LYQLZR9NOC280	56m 14s	13m 34s	77%
4	High	Long Running ZPAK_438OKSBC583DX0RGCJGUM0XLX	40.217 m	16.026 m	60%
5	High	Long Running ZPAK_518LUG5UGR81FWB0CACFN4F1Z	3.089 h	1.899 h	39%

Innovation & Value Realization – Remote Services

Data Volume Management Services Example

- SAP identified a potential of halving the DB size for just one system and just as an immediate quick win
- Customer is currently in the process of going through this exercise.

Document Type	Current Size [GB]	Reduction Potential [%]	Reduction Potential [GB]	Remaining Size [GB]
Intermediate Documents	587,12	90	526,47	60,65
Application Logs	525,54	70	367,30	158,24
FI NewGL: Accounting Documents	69,72	65	45,46	24,26
Work Items	50,97	60	30,52	20,45
Billing Documents	27,88	78	21,74	6,14
Secondary Index for GL Accounts	27,07	50	13,56	13,51
Accounting Interface Documents (MM)	22,00	86	19,01	2,99
Material Documents	14,13	77	10,86	3,27
Sales Documents	13,55	27	3,68	9,87
Delivery Documents	12,85	65	8,35	4,50
Table Change Protocols	8,77	73	6,42	2,35
Total	1.359,60	77	1.053,37	
Total DB-Size	2.476,53	43	1.053,37	1.423,16

ARCHIVING / DELETION

Innovation & Value Realization – Intelligent Tools

Tailored Recommendations



SAP Innovation and Optimization Pathfinder on Spotlight

Innovation recommendations, industry benchmarks, and optimization potentials <u>http://www.sap.com/pathfinder</u>



SAP Road Map Explorer Roadmap of software innovations https://www.sap.com/products/roadmaps.html



Process Discovery SAP S/4HANA recommendations www.s4hana.com



SAP Transformation Navigator Creation of the plan for your digital transformation journey http://www.sap.com/transformationnavigator



SAP Fiori Apps Library – Recommendations Self-Service

Improvement through SAP Fiori Apps http://www.sap.com/fiori-apps-library



SAP Readiness Check

Identification of prerequisites for migration, setup and usage of SAP solutions

https://help.sap.com/viewer/p/SAP_READINESS_ CHECK

Innovation & Value Realization – SAP Enterprise Support Advisory Council Collaborate with SAP on strategic support topics

As part of the <u>SAP Enterprise Support Advisory Council</u> program, participants collaborate closely with SAP to innovate, pilot or confirm latest support innovations. They also profit from a bigger investment from SAP's side and can directly influence SAP's support offering in a meaningful way based on their own requirements.



Mission-Critical Support

Protect business continuity

We help to relieve you of critical situations and provide various cutting-edge access points to **facilitate rapid collaboration with SAP support experts**.

- Rely on service-level agreements for faster issue resolution, whereat initial response time typically already includes a first qualified answer
- Easily access support resources via the SAP for Me including incident dashboard and cloud availability center
- Benefit from Real-Time Support features such as Schedule an Expert product sessions and Expert Chat, if available for the solution
- Count on 24x7 mission-critical support and speed up incidents through the Customer Interaction Center if needed

* SAP will provide a resolution, workaround, or action plan for very high customer incidents within four hours after the initial response. More details can be found here.



Service-Level Agreements

Priority	Initial Response Time	Corrective Action Plan*	
1	1 hour (real-time)	4 hours (real-time)	
2	4 hours (real-time)		
3	1 business day		
4	2 business days		
	A STATE OF STATE		

Mission-Critical Support

Reliable end-to-end support across all deployment scenarios

Through **mission-critical support**, SAP Enterprise Support provides problem resolution for system incidents and critical projects, minimizes business disruption and reduction of unforeseen downtime. This is further enriched by SAP's Real-Time Support features.



SAP for Me

is the personalized central entry point to SAP's support. SAP for Me provides transparency across all SAP solutions and ensures a harmonized support experience. SAP for Me makes support-related tasks easy with an end-to-end view of the product portfolio all in one place.



Real-Time Support

provides always-on support, including direct access to our support experts. This includes live support channels, context-sensitive help and support built into our software, and Al-driven self-service access to our vast knowledge base and user community.



Service-level agreements

for a timely initial reaction and a corrective action to minimize business disruption and accelerate problem resolution.

Mission-Critical Support – SAP for Me

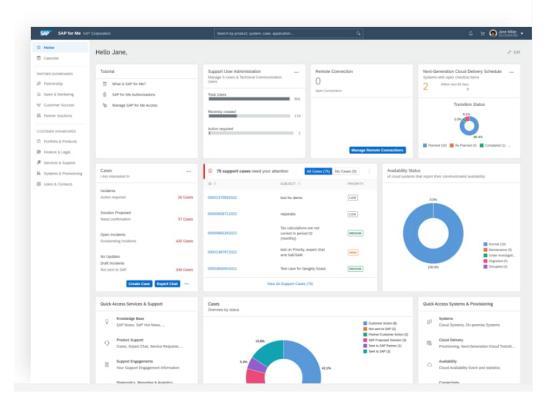
Your personalized central entry point to SAP's support

SAP for Me is the personalized central entry point to SAP's support. SAP for Me provides transparency across all SAP solutions and ensures a harmonized support experience. SAP for Me makes supportrelated tasks easy with an end-to-end view of the product portfolio all in one place.

Engaging with SAP's support with SAP for Me means to:

- have a single-entry point for all support-related topics and questions
- easily find information and help needed
- perform self-services, such as cloud system provisioning
- get a holistic view of licenses, orders, and consumption status

SAP for Me is made for you.



Mission-Critical Support

Live Business needs live support



Self-service and incident prevention





Digital support experience



AI / Machine Learning

<u>Real-Time Support</u> has several comprehensive solutions to provide prompt answers to your questions.

- SAP Support Portal
- <u>SAP Knowledge Base Articles</u> (KBAs) via Google search
- Automatic translation
- Guided Answers
- <u>SAP BusinessObjects BI support</u>
 <u>tool</u>
- Automated search for SAP Notes
- Performance Assistant
- SAP Community
- Support by Product
- Product Support Accreditation program

We offer real-time support channels with live and direct access to SAP's support experts.

- Expert Chat
- <u>Schedule an Expert</u>
- Ask an Expert Peer
- Schedule a Manager
- <u>Call-1-SAP & Customer Interaction</u> <u>Center (CIC)</u>

Benefit from an intuitive support experience with personalized, context- sensitive support when and where you need it.

- Incident creation and management application
- Social Media integration
- Built-in support
- Cloud Availability Center
- SAP Trust Center
- SAP for Me Customer Portal

SAP constantly innovates to improve our products and provide you with an amazing support experience.

- Artificial Intelligence / Machine Learning
- Incident Solution Matching

Thank you.

Ashwin Mundkur Senior Director SAP Customer Evolution



SAP America, Inc.

Mobile +1 610-908-2309 E-Mail <u>ashwin.mundkur@sap.com</u>

Learn more

by visiting the Power Your Success website:

https://sap.com/enterprise-support



Check out

what other SAP Enterprise Support customers say:

SAP Enterprise Support customer references





www.sap.com/contactsap

© 2023 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.



See www.sap.com/trademark for additional trademark information and notices.