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# Implementing SAP S/4HANA Cloud with SAP Cloud ALM at Beyond Technologies

Leonardo De Araujo, Partner, Beyond Technologies

Tim Steuer, Vice President, SAP SE

ASUG83267

# About the Speakers

## Leonardo De Araujo

- Partner and CTO
- 22 years of SAP experience,
- Functional/Technical Architect
- Business>Functional>Tech (the other way around)

## Tim Steuer

- Vice President, SAP SE
- Voice of the customer, driving customer influence
- Playing cornhole in my backyard

# Key Outcomes/Objectives

1. Cloud projects require new ways of thinking
2. Automation is key to success
3. SAP Cloud ALM is reality today

# Agenda

- Beyond Technologies SAP S/4HANA Cloud implementation
- SAP Cloud ALM and SAP S/4HANA Cloud projects
- Overview of current SAP S/4HANA Cloud projects and lessons learned
- SAP Cloud ALM future plans
- Summary

# WHAT WE DO



SAP Functional Business &  
Services Consulting



Acceleration Services



Business Intelligence &  
Analytics Consulting



Project Management &  
Implementation Services



SAP Cloud Solution  
Hosting



Application Management  
Services



Staff Augmentation  
Services

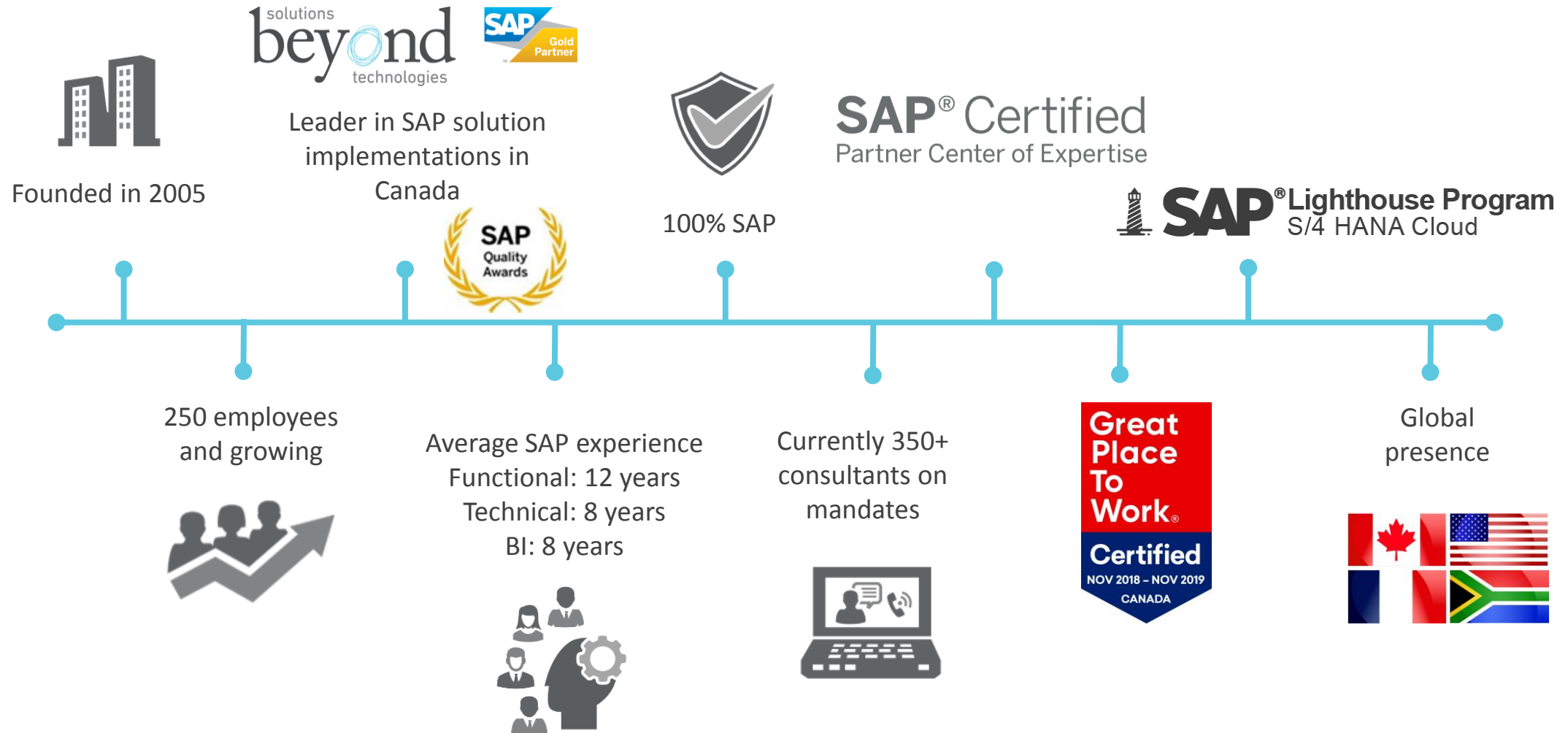


SAP Technology Know-  
How

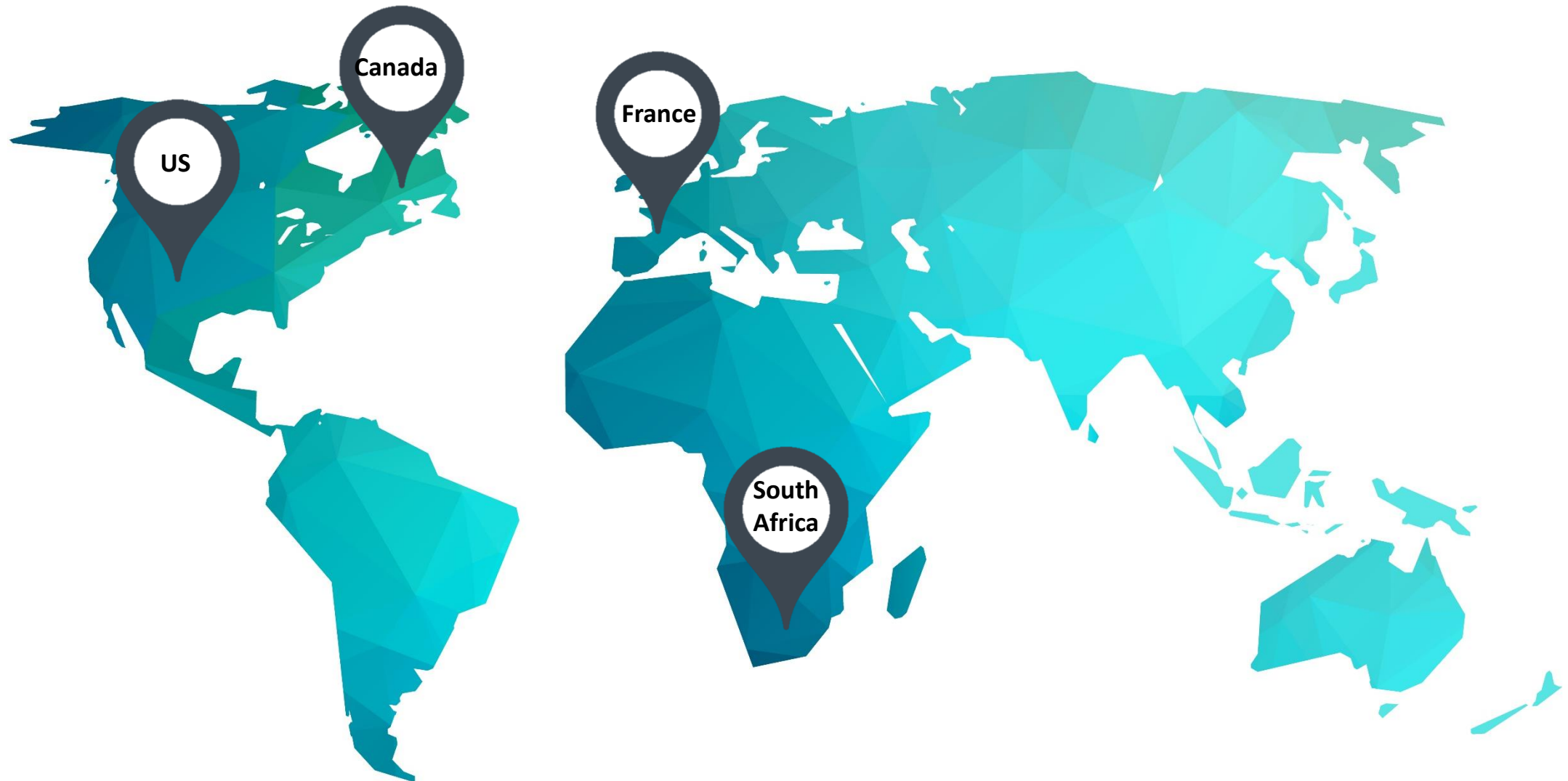


SAP Enterprise Health  
Check

# Beyond Technologies overview



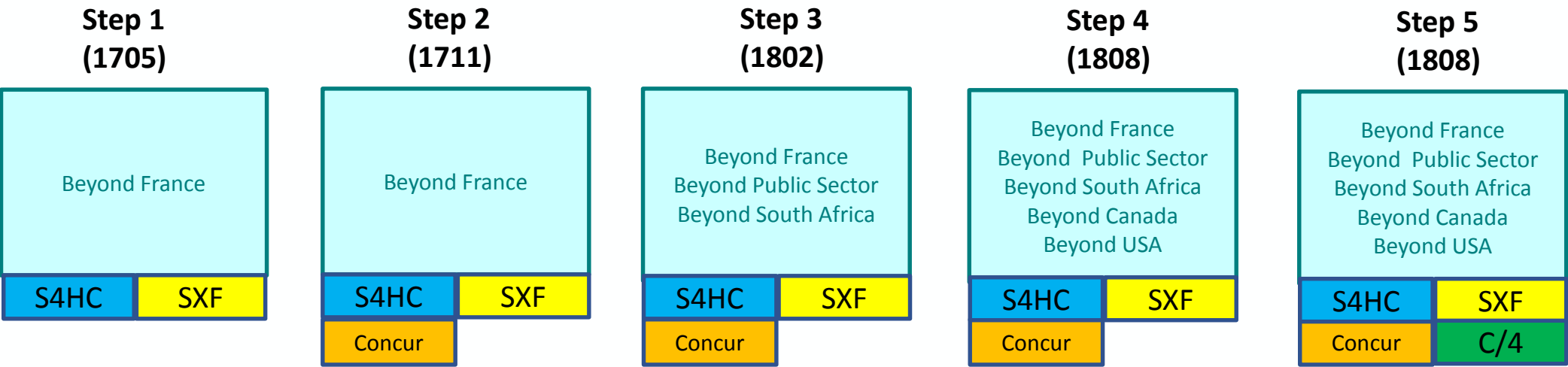
# Our global presence



# Beyond Technologies SAP S/4HANA Cloud implementation

## Our Project Strategy

- Start small and manage the risk to the organization.
- Allow time for the product, the team & the customer to mature through a continuous improvement cycle. (1611 to 1808)

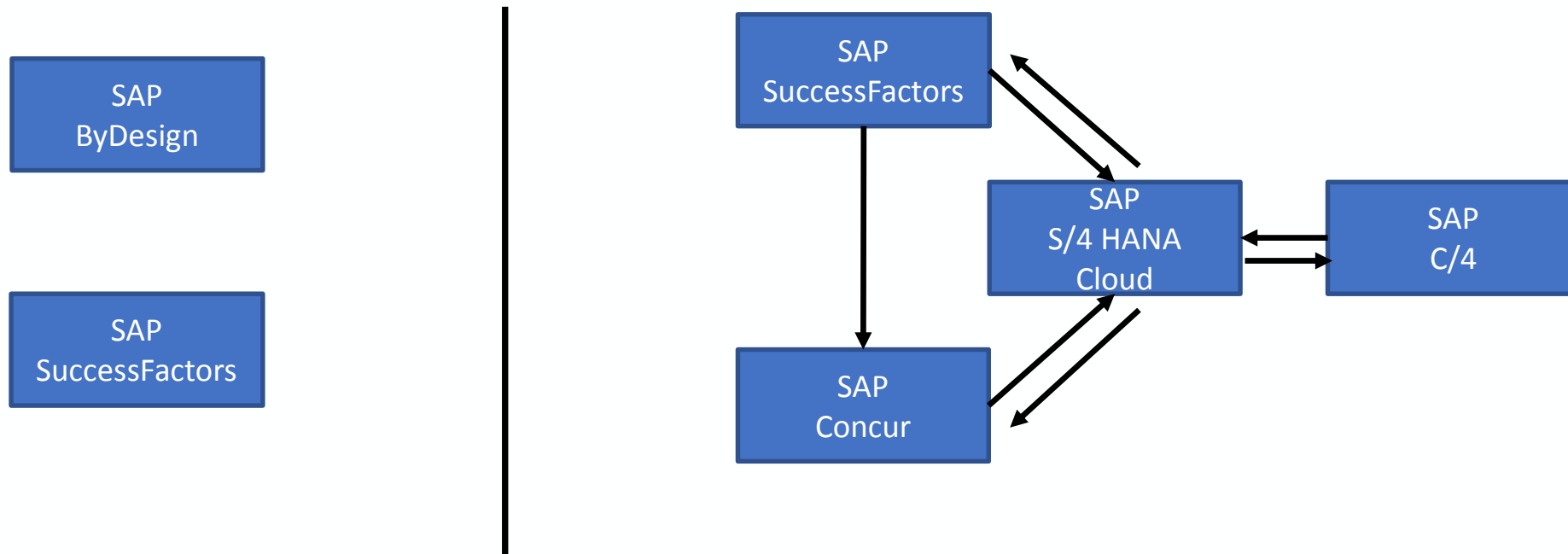




# Internal Project Overview

## Our Integration Objective

- Transition from ByDesign & SuccessFactors (stand alone) to a fully integrated Intelligent ERP (S/4 HANA Cloud, C/4, SuccessFactors & Concur)



# Internal Project Overview

## Business Benefits

- Accelerated Billing Process – accelerating process by 5% → 25%;
- Accelerated Month-end / Year-end Closure (Projected)
  - Universal Ledger – Allowing holistic financial accounting
  - Revenue Recognition – Allowing the review and confirmation of revenue through-out the month
  - Projects – Centralized in one place (Integrated Sales Order & On-account Payments)
  - Interco Projects – No longer required to create mirror projects and automation of process;
- Better Project Profitability Visibility (Event-based Recognition);
- Positive feedback on Concur user experience – ease and speed compared to ByDesign.

# Project challenges

- Multiple activities require coordination
- Several tools provided by SAP are not necessarily interconnected (Best Practices vs Project Management)
- Issue tracking not connected to product design



# SAP Cloud ALM

and SAP S/4HANA Cloud projects

# A brand new, **cloud-based** ALM offering.



### For the Intelligent Suite

- for cloud-centric customers
- manages cloud and hybrid solutions
- supports every SAP solution



### In the public cloud

- re-thought, newly designed, and built on modern cloud technology
- starts with trial and is for life
- ready for immediate consumption
- is cost-efficient for customers

# Manage implementation of the Intelligent Suite



**Harmonized, Content-Driven** Implementation of the Cloud-centric Intelligent Suite. Quality assurance and knowledge transfer for partner-led implementations.

**Demand**

**Build**

**Test**

**Deploy**

Consume best practice content and perform Fit-to-Standard Workshops

Perform configuration activities and manage extensions

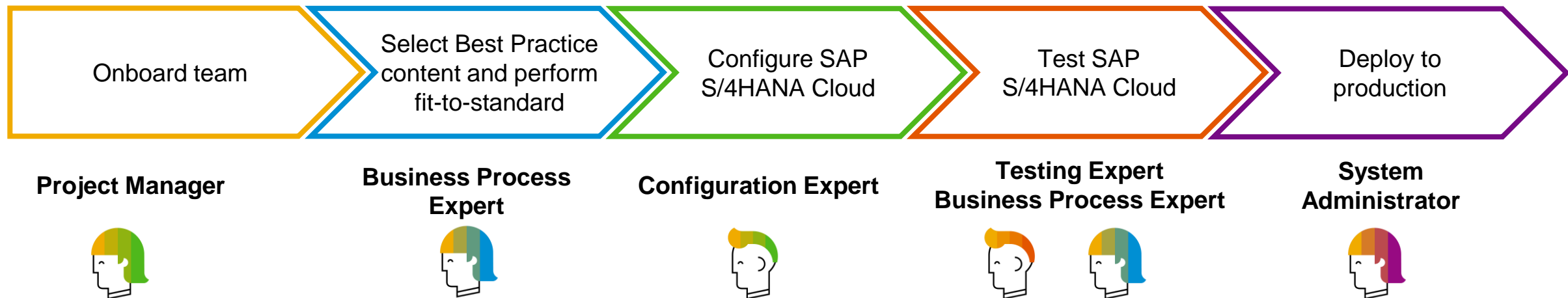
Manage integration and acceptance tests

Orchestrate consistent deployment to production

# SAP Cloud ALM: Implementing SAP S/4HANA Cloud

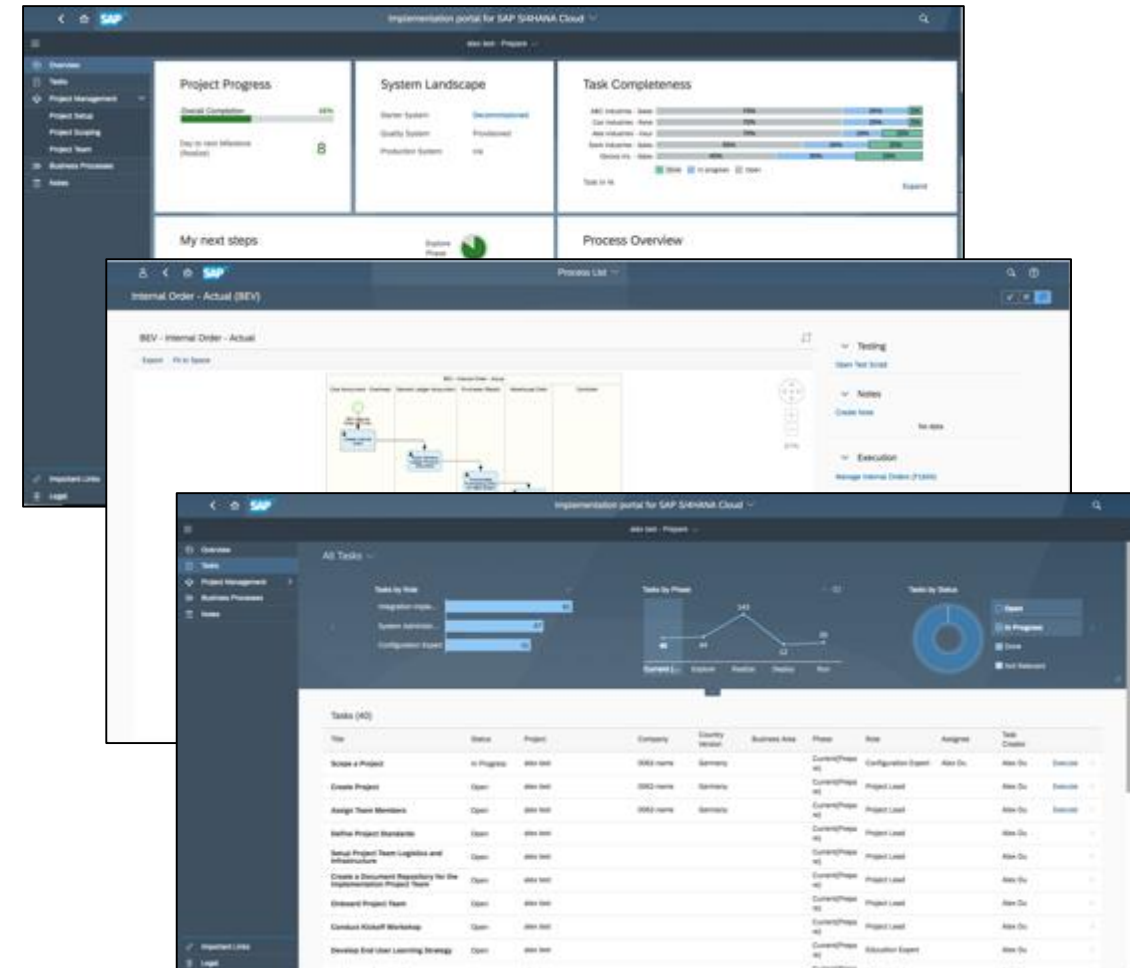
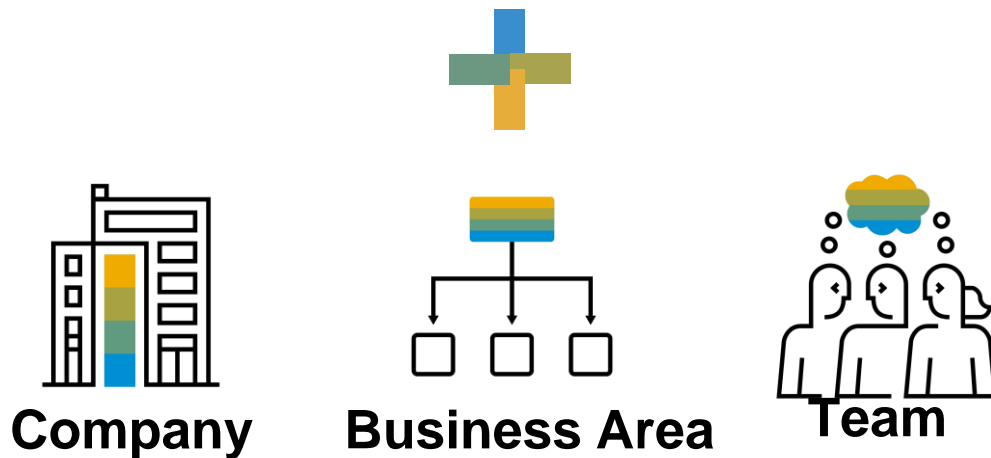
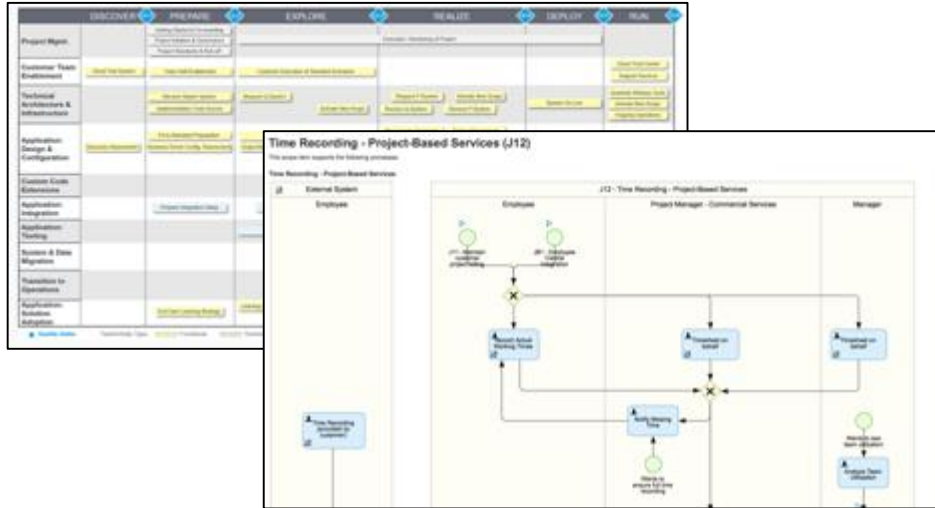
**SAP Cloud ALM** provides an implementation process:

- based on **fit-to-standard** workshops
- following the SAP S/4HANA Cloud implementation roadmap
- which has a high degree of **role-based task** sequencing
- offering release-specific best practice process content with process models and descriptions
- **instantaneous** availability – no setup or configuration



# Implementation portal for SAP S/4HANA Cloud

## Content-driven implementation projects





# Implementation portal for SAP S/4HANA Cloud

## Customer benefits

**Fast time-to-value** through guidance and task-driven implementation

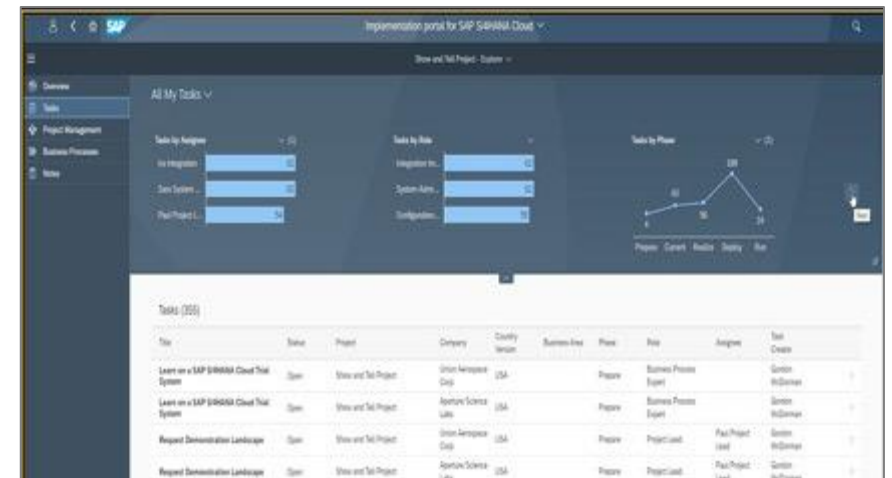
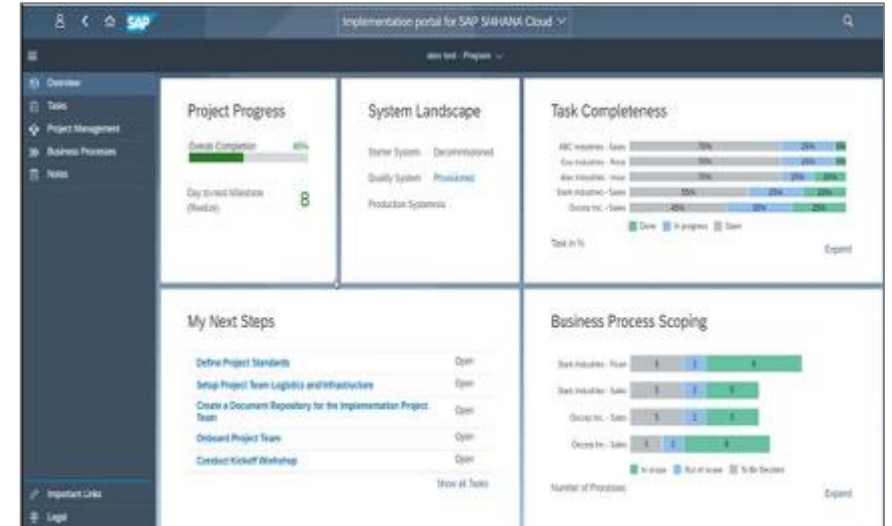
**Instantaneous** availability, no deployment or configuration activities

**Fast** onboarding of your project team

Role-based **automatic assignment** of tasks to the project team

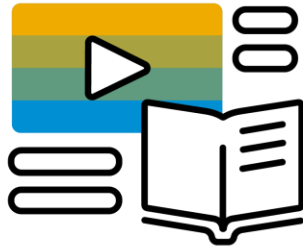
**Integrated** workspace for fit-to-standard workshops

**Built-in transparency** about implementation progress



# Demo

## Implementation portal for SAP S/4HANA Cloud



[Demo](#) Project Lead



[Demo](#) Consultant



[Overview](#) Presentation

# Introduction

## Why the implementation Portal?

- Beyond Technologies has been using the Implementation Portal to accelerate the delivery of its S/4HANA Cloud Projects.
- Project: PowerCorp S/4HANA Cloud Implementation

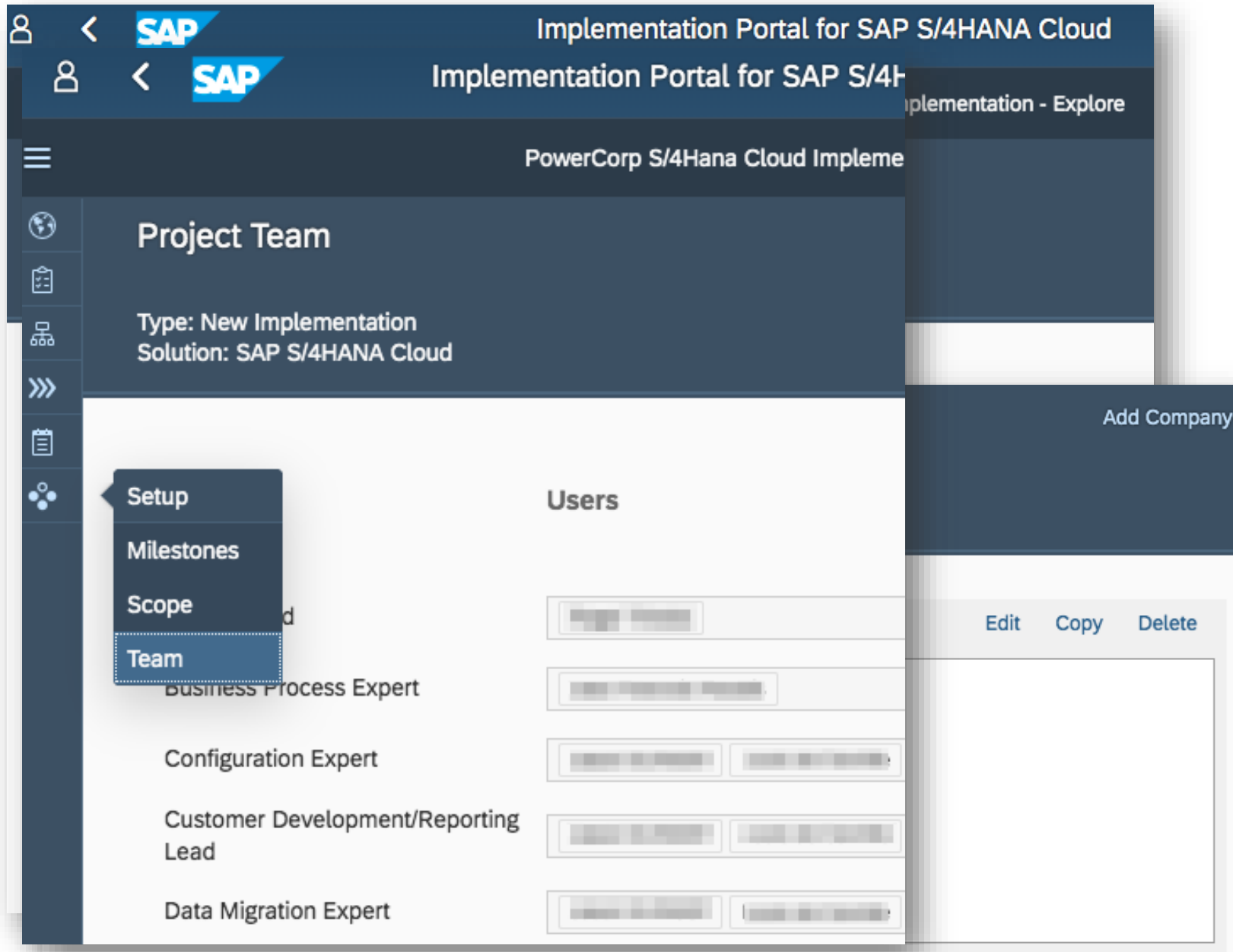
# PowerCorp S/4Hana Cloud Implementation

# Main Advantages

## Why the implementation Portal?

- Central repository for accelerators, project scope, actions and progress
- Tasks can be created directly into the process map. Also they can be filtered by resource or status

# Implementation Portal Overview

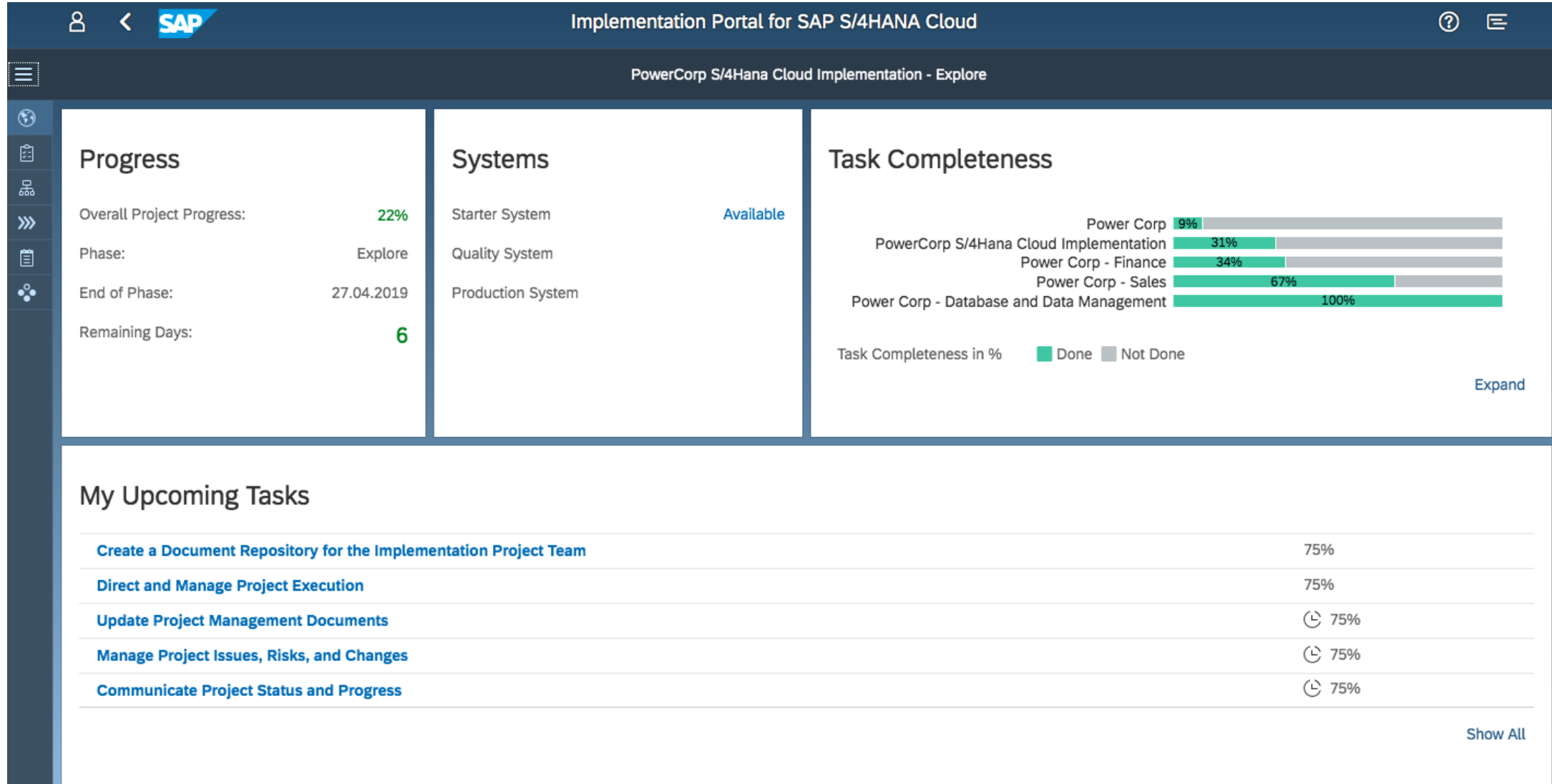


The initial setup is completed in a few minutes and consisted in :

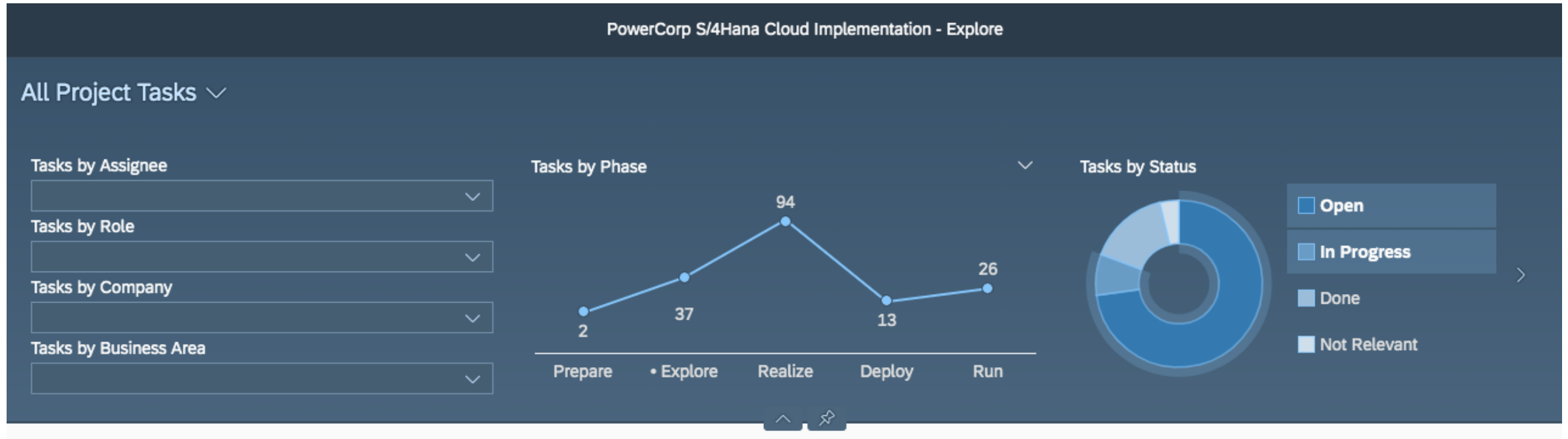
1. Setting the milestones (dates of each phases)
2. Scoping the project
3. Assigning resources

# Project Overview

## Global status of the project



# Project Tasks



Tasks status can be reviewed by assignee, role, company or business area



# Process Map

## Accounting and Financial Close (J58)

Company: Power Corp

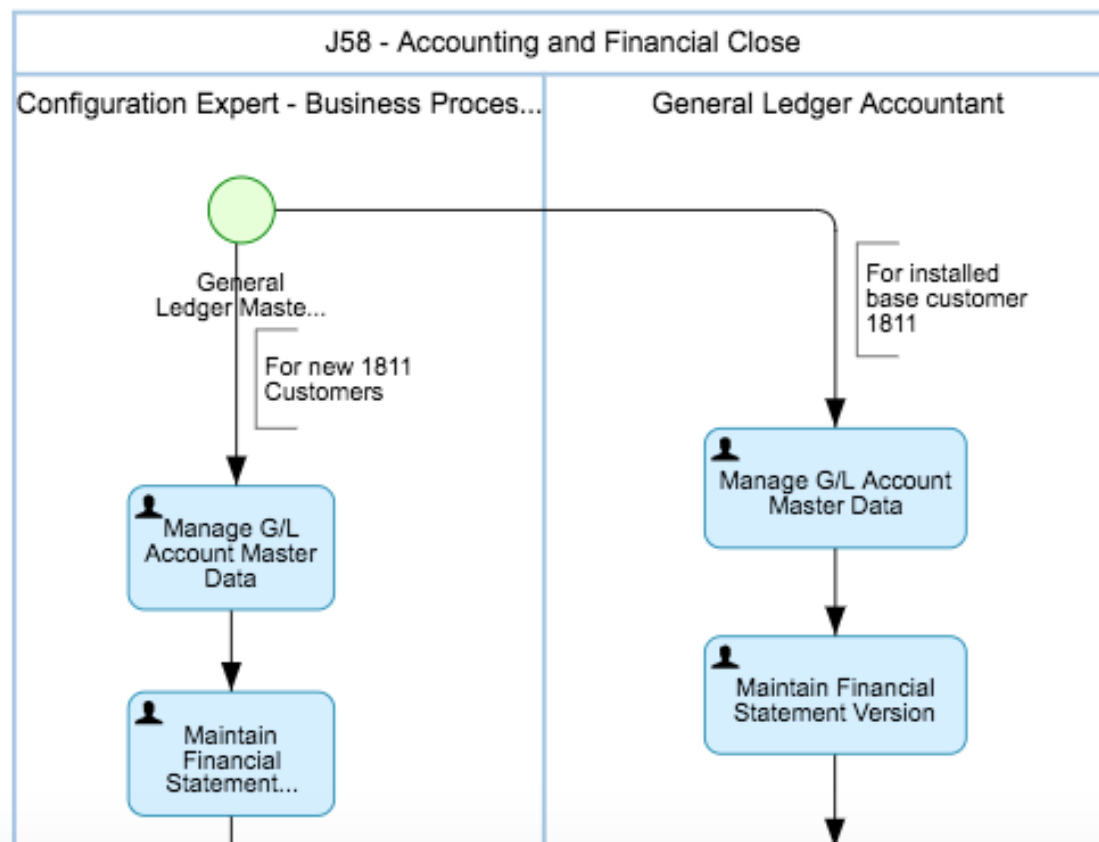
Business Area: Finance

Outline



### J58 - 01 - Accounting and Financial Close - Master Data

Export Fit to Space



90%

### Summary



#### Description

The central task of general ledger accounting is providing a comprehensive overview of external accounting and accounts. By recording all business transactions, including primary postings and settlements from internal accounting, in a system that is fully integrated with all the other operational areas of a company, you ensure accuracy and completeness for accounting data.

General Ledger Accounting serves as a complete record of all business transactions providing a centralized, up-to-date reference for the rendering of accounts. Actual individual transactions are reviewed with real-time processing, displaying the

# Process List

PowerCorp S/4Hana Cloud Implementation - Explore

## Process List

Company

Business Area

Process

Processes by Scope



In Scope	19
Out of Scope	209
To Be Decided	8

### Processes (236)

↑↓ [≡] [📄] Search 🔍

Title	Business Area	Company	Scoping	Requirements and Notes
Accelerated Customer Returns (BKP)	Sales	Power Corp	Out of Scope	0 >
Accelerated Third Party Returns (1Z3)	Sales	Power Corp	Out of Scope	0 >
Accounting and Financial Close (J58)	Finance	Power Corp	In Scope	1 >

# Requirements and Notes

PowerCorp S/4Hana Cloud Implementation - Explore

Requirements and Notes

Generate Tasks

Company

Business Area

Process

Category

Note

2

Requirement

0

Requirements

(None)

Configuration

Expert Configi >

Requirements and Notes (2)					<div>↕ [≡] 📄 Search 🔍</div>	
Title	Process	Business Area	Company	Categorization		
Note for Accounting and Financial Close (J58)	Accounting and Financial Close (...)	Finance	Power Corp	NOTE	>	
Note for Notify Bank to Change	Advanced Bank Account Manage...	Finance	Power Corp	NOTE	>	



# SAP Cloud ALM

future plans

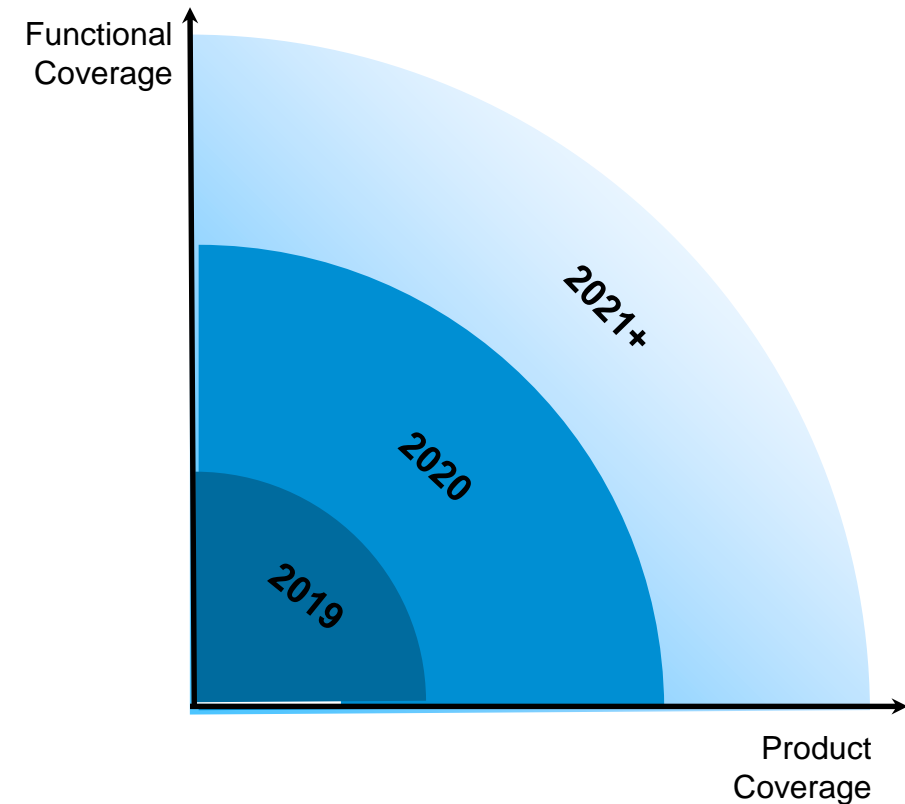
# What is the SAP Cloud ALM Roadmap?

**SAP makes SAP Cloud ALM available step-by-step.**

SAP Cloud ALM starts with the implementation portal for SAP S/4HANA Cloud.

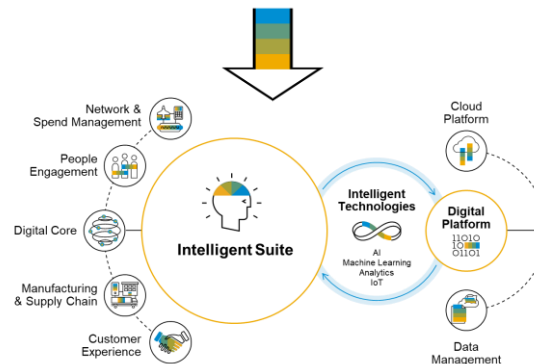
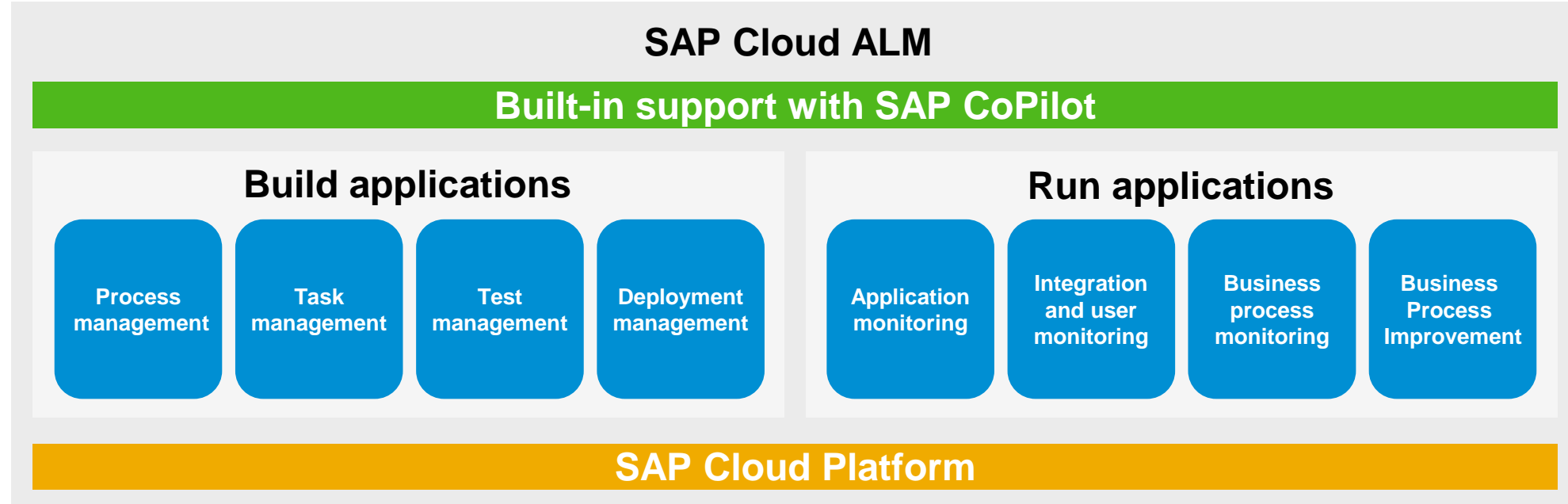
We will extend the scope to complete lifecycle coverage.

We will extend coverage of SAP products to all SAP solutions.



# SAP Cloud ALM

In the SAP support portfolio



Intelligent Suite

This is the current state of planning and may be changed by SAP at any time without notice.

## What the analysts say ...



**“SAP Cloud ALM has the potential to really change the game for SAP”**

<https://wp.me/p1RZ4t-md>

Josh Greenbaum  
Principal, Enterprise Applications  
Consulting

# Take the Session Survey.

We want to hear from you! Be sure to complete the session evaluation on the SAPPHIRE NOW and ASUG Annual Conference mobile app.





# Presentation Materials

Access the slides from 2019 ASUG Annual Conference here:

<http://info.asug.com/2019-ac-slides>

# Q&A

For questions after this session, contact us at  
[leonardo@beyondtechnologies.ca](mailto:leonardo@beyondtechnologies.ca) and [tim.steuer@sap.com](mailto:tim.steuer@sap.com).

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