

How to Simplify the S/4HANA Journey through Selective Data Migration and Management Options

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AGENDA

- S/4HANA Adoption Challenges and Options
- Customer Project Success
- SNP – Overview and Data Management Solutions
- OFFER!



SAP S/4HANA Adoption Challenges

- Challenge to build a compelling business case
- Lack of executive alignment and buy-in
- Continue to benefit from existing investment
- Not enough customer references in the industry
- Evolving technology
- SAP ends ECC support and maintenance in 2027



New Implementation – “Green Field”

- Starting Point – Newly installed instance
- Full Process Re-engineering
- New Customizing and Development
- Master Data / Open Item Data Migration

BLUEFIELD™ – Selective Data Transition or Hybrid

- Starting Point – Existing ECC Environment Shell
- S/4 Simplification Adoption plus transformations
- Targeted process transformation in same project
- Combine mandatory pre-projects
- Selective data migration

System Conversion – “Brown Field”

- Starting Point – Existing ECC Environment
- Mandatory S/4 Simplification adoption only
- Mandatory Pre-Projects
- Post conversion process transformation
- Full system data migration

BLUEFIELD™ Value Proposition

BLUEFIELD™ Characteristics

Downtime reduction

Selective data migration

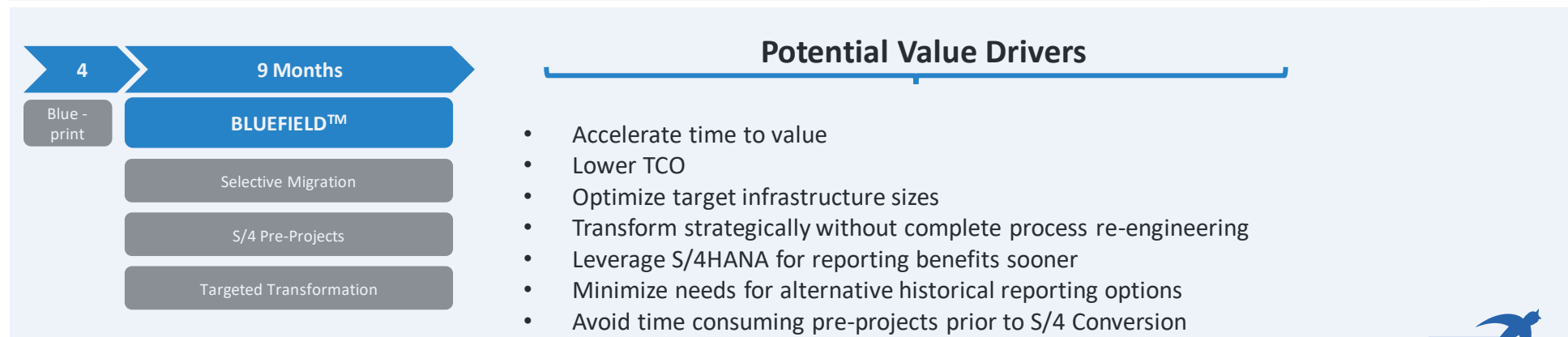
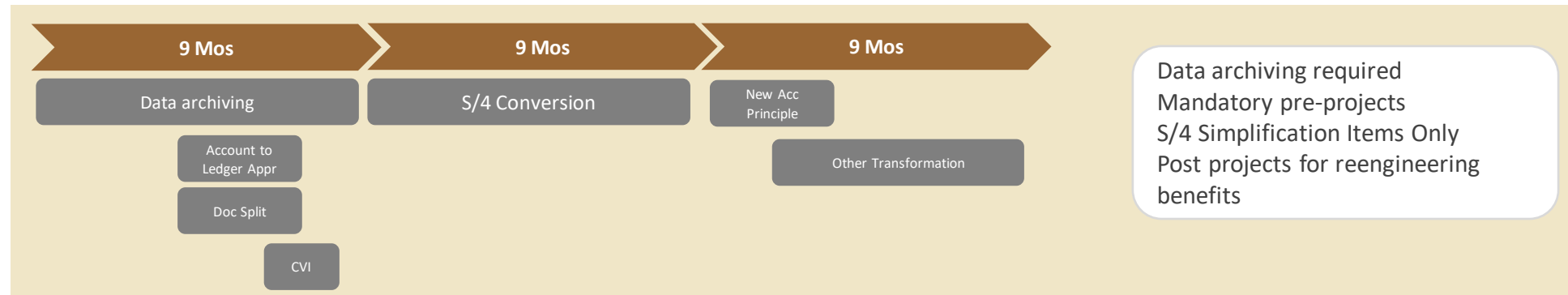
Leverage existing functionality

Historical data requirements

“Enhanced” S/4 Simplifications

Targeted transformation

Landscape optimization



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SNP S/4HANA Migration Experience

- SNP has successfully completed 391 S/4 projects.
- 200+ were Selective Data Migration Upgrades to SAP S/4HANA
- 100+ projects incorporated a one-step conversion from Classic GL to New GL



Successful Customer Case Studies



Scenario	Timeline	Customer Need	Customer Benefits
S/4HANA & Cloud	5 Months	<ul style="list-style-type: none"> S/4 Conversion with historical data and NewGL requirements Move to hyperscaler cloud Alignment with ongoing Ariba implementation 	<ul style="list-style-type: none"> Reduced timeline from 12-18 months to 5 months Overall Project TCO cut in half Right sized hyperscaler environment Database reduction – 2.5 TB to 900 GB
S/4HANA	7 Months	<ul style="list-style-type: none"> Consolidate legacy SAP system from 3 plant locations into 1 S/4HANA system Create global process template for future S/4 projects 	<ul style="list-style-type: none"> Implementation timeline accelerated by 50% Costs reduced by 30% due to system consolidation and automated migration efforts Data volume reduced by 60%
S/4HANA	12 Months	<ul style="list-style-type: none"> Consolidate 5 ERP systems to a uniform platform (Central Finance) History transfer and upgrade to New GL 	<ul style="list-style-type: none"> S/4HANA conversion timeline accelerated by 50% Minimal downtime due to selective data migration approach Data volume reduced by 50%
S/4HANA & Cloud	-- Months	<ul style="list-style-type: none"> Simplify business processes through digitization (S/4HANA Migration & move to IBM Cloud) Introduce New GL and convert to Unicode 	<ul style="list-style-type: none"> Selective migration of 17 TB Downtime less than 48 hours 50%-time savings on Unicode conversion activities
S/4HANA	12 Months	<ul style="list-style-type: none"> Transition to S/4HANA with zero impact on day-to-day operations 	<ul style="list-style-type: none"> Over 60% downtime reduction from traditional technical migration approach to avoid business disruption Conversion of logistical and financial data

Colombina S.A.

“We decided to use Bluefield, the SNP solution, because of its software-based approach and methodology which, by not impacting on the business, allows one to sleep peacefully.”

***Jesus Antonio Brand
Corporate IT Director, Colombina***

- Migration of an SAP R/3 ECC 6.0 system with 22 TB Oracle DB to S/4HANA in IBM Cloud with Bluefield approach
- Creation of empty shell (1 TB) from production (22 TB)
- Conversion of customers and suppliers to business partners
- SNP NZD approach 44hr downtime
- Project duration: 12 months

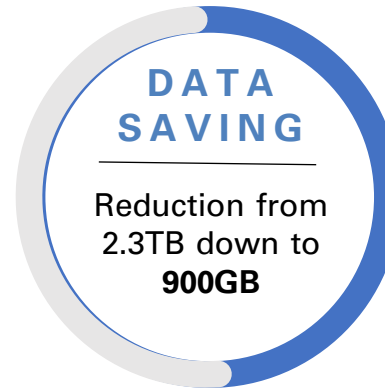




Leading Australian retailer Coles services more than 2,500 on SAP. For more than 100 years, Coles has delivered quality, value and service to more than 21 million customers each week.

BLUEFIELD™ S/4 MIGRATION

BUSINESS BENEFITS



“ SNP’s BLUEFIELD™ approach **seemingly does the impossible** of taking the old SAP system and **automating a large part of the migration** of not only the data but all of the other parts and interfaces of our old system, ensuring that we could go live with S/4HANA. ”

Roger Sniezek

Chief Information and Digital Officer at Coles



AIRBUS

“With the help of the SNP transformation approach, we were able to adapt to current process requirements (New General Ledger) and convert our finance system to S/4HANA in a single step. This created the basis for developing a uniform central finance system for Airbus Commercial Aircraft.”

Thomas Heine, Airbus Operations GmbH

- Consolidated five (5) local ERP systems into one
- Migrated legacy SAP to S/4HANA Central Finance
- Implemented NewGL
- Reduced the data footprint by 50%
- Improved system speed and data-driven decision-making
- Minimized technical downtime using SNP’s NZDT capabilities
- Did all of this in a single go-live in 50% of the planned time

AIRBUS



VOLKSWAGEN



“The flexible and energetic commitment of the SNP project team contributed significantly to the timely completion of the project.”

Kai Siedlatzek, Managing Director at VW Sachsen

- Accelerate innovation with the digital transformation journey
- Migrate legacy SAP systems from three VW plants to one central SAP S/4HANA system
- Develop a global process template for S/4HANA projects within the VW Group
- Costs reduced by 30% by reducing SAP instances and automating the migration Implementation accelerated by 50% and Data volume reduced by 60%
- Process standardization of about 800 users in various departments and about 2,000 users of service functions



- Migrate to SAP S/4HANA with BLUEFIELD™
- Migrate data to the IBM Cloud
- Introduce the New General Ledger
- Convert to Unicode (Time savings of up to 50%)
- Modernization of existing processes
- Update and transformation of Arauco's existing SAP systems in the areas of finance, procurement and production
- Selective data migration of about 17 TB & Downtime under 48 hours



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SNP's CrystalBridge® Software accelerates SAP Transformation



BUSINESS EVENTS

- Mergers and acquisitions



- Carve-outs



- Business Reorganizations and change Org Structures, Chart of Accounts



S/4HANA MIGRATION

- Selective Data Transition



- Analyze ECC or S/4 HANA systems

- Harmonization and Near Zero downtime

COST OPTIMIZATION

- Landscape consolidation



- Test Data Optimization – Selective Refresh

- Data Management Solutions:

- Integration
- Data Archiving
- BW Data Tiering
- System Decommissioning

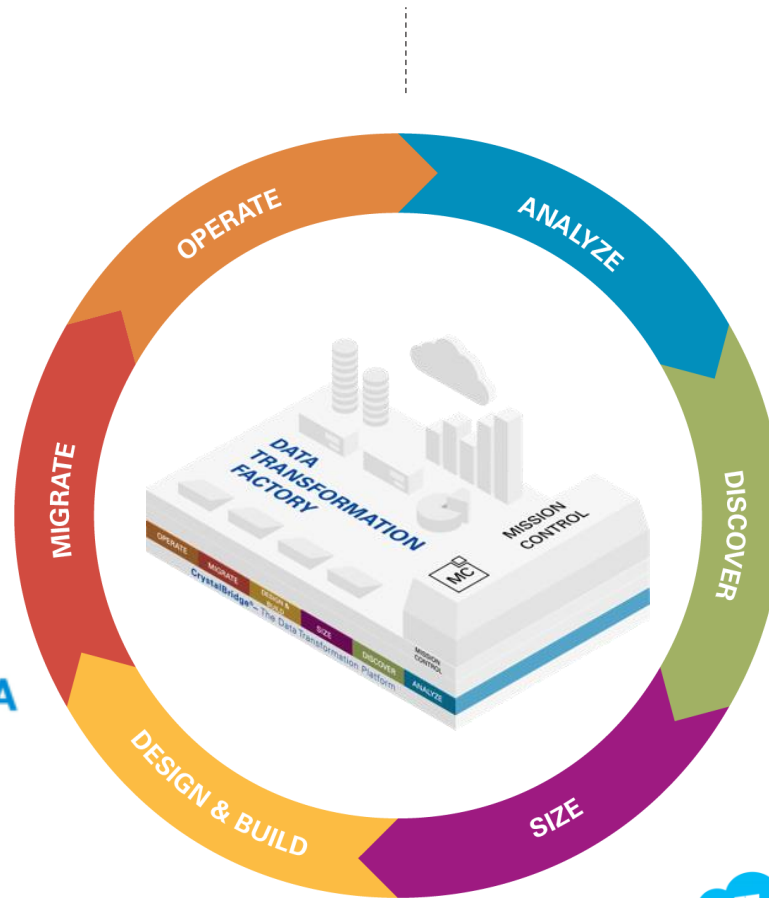


CLOUD MIGRATION

- Premium Lift & Shift w. Near Zero Downtime

- Selective Migration

- Near Real Time integration with low-cost data stores



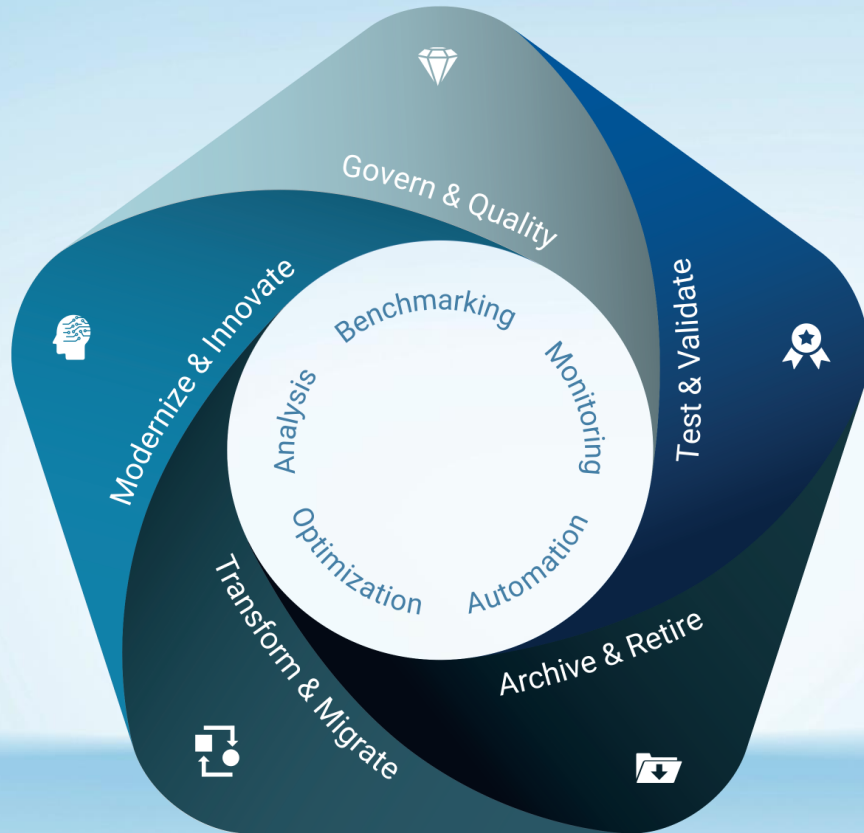
BLUEFIELD™



RIGHT DATA. Selective Data Migration, History Conversion, Merge, Divest, Acquire

RIGHT PLACE. Archiving, Move to Cloud, Re-platform, Migration for Analytics

RIGHT TIME. Multiple Projects with only 1 Go Live, Near Zero Downtime



SNP | CrystalBridge®

The platform for SAP-centric technology transformation.



Govern & Quality

Actively monitor & manage your data



Test & Validate

Automate to reduce time, risk and increase quality



Archive & Retire

Actively manage data footprint and compliance



Transform & Migrate

Harmonize, Carve, Merge. Move to S/4, BW/4, DWH, Cloud.



Modernize & Innovate

Innovate with SAP data on your platform of choice

Book your free SAP system scan today! A \$20K+ offering for free by SNP.



Know what is under the hood of your SAP system(s) – the first step in the transformation process

[Click here to sign up today!](#)

- KNOW – what data is generated by organization unit, by location, by year
- IDENTIFY – pre-projects that are required for SAP S/4HANA
- EVALUATE – current process deviations from SAP best practices
- ANALYZE – your SAP database size to identify current vs. historical data
- CALCULATE – the amount of data associated with unused organizational elements
- OPPORTUNITY – to work with experts to assess how to right size your ECC database in advance of a cloud or SAP S/4HANA migration

A \$20K+ offering – free¹

Q&A

Thank you for your time!

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