



# The RISE to One Ecobat

The journey to one globally connected  
and standardized enterprise.

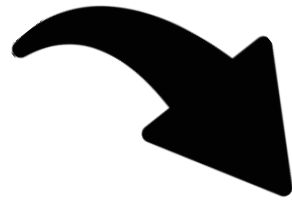




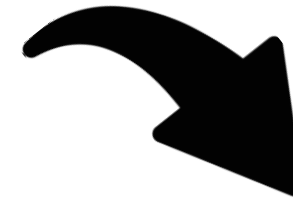
- Faith and Family
- “People first, tech second”
- 3 decades experience
- 7 different industries

... Businesses Need People + Scalability 2

**About Ecobat**



**Our Journey  
With RISE**



**The Outcome  
“Digital Reach”**



# Who We Are

ecobat



## OUR MISSION

To lead in the responsible collection, recycling, production, and distribution of resources essential to modern life.

# ... Batteries Are Everywhere 4



# Our Business

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3

OPERATING ON  
THREE CONTINENTS

4,300

EMPLOYEES AROUND  
THE WORLD

\$2B

GLOBAL TURNOVER



... Keeping Batteries Out of Landfills 5





... Any Battery, Anywhere



65k

COLLECTION  
POINTS

15k

MEMBERS /  
CUSTOMERS

120m

USED BATTERIES  
PER YEAR

100

VEHICLES IN OUR  
OWN FLEET

... and Essential to Life 7



# Battery Tech is Evolving

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... Lead, Lithium, Graphene 8





... Without Ecobat Where  
Would We Put 70m  
Batteries a Year?

... Purpose for Society 9

# Our Journey from Many

*“The Cult of the General Manager” to an Ecobat Business System (EBS)”*

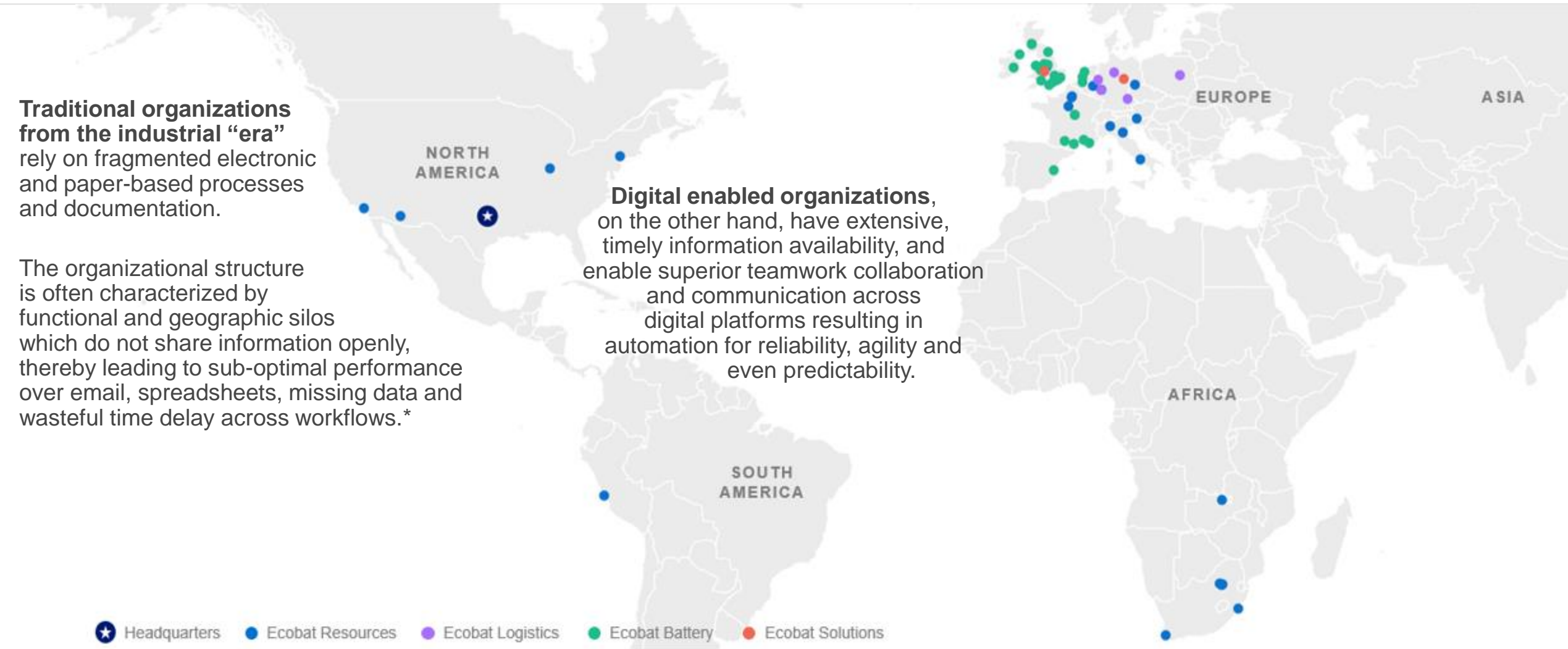


*“IT is the Drumbeat”*

**...to ONE Ecobat**



# Ecobat “Digital Reach”



... for Digital “Era” to Reliability, Agility, Predictability 11

*One ERP Platform enabling “Stronger footprint across geographies”*

*Powerful teamwork*

*Standardization, Harmonization and Globalization for processes and data*

*Elevate ECOBAT to a higher level to meet our customers expectations*

*One face to customer*

*Create a globally uniform ERP platform with Global Data Warehouse*

*To build better global future*

*Become a Best Run Business*

... Program Objectives 12



**De-risk** company's fragile and mostly unsupported ERP systems and **support higher operating margin** goals

## **Aged with risks**

\* cyber security \* business continuity \* equipment replacement \* available support labor \* audit and governance controls \* inability to patch software revisions \* higher audit fees

## **Disconnected with fractured data sources**

\* limited or no visibility for measuring and improving performance specifically in operations and purchasing

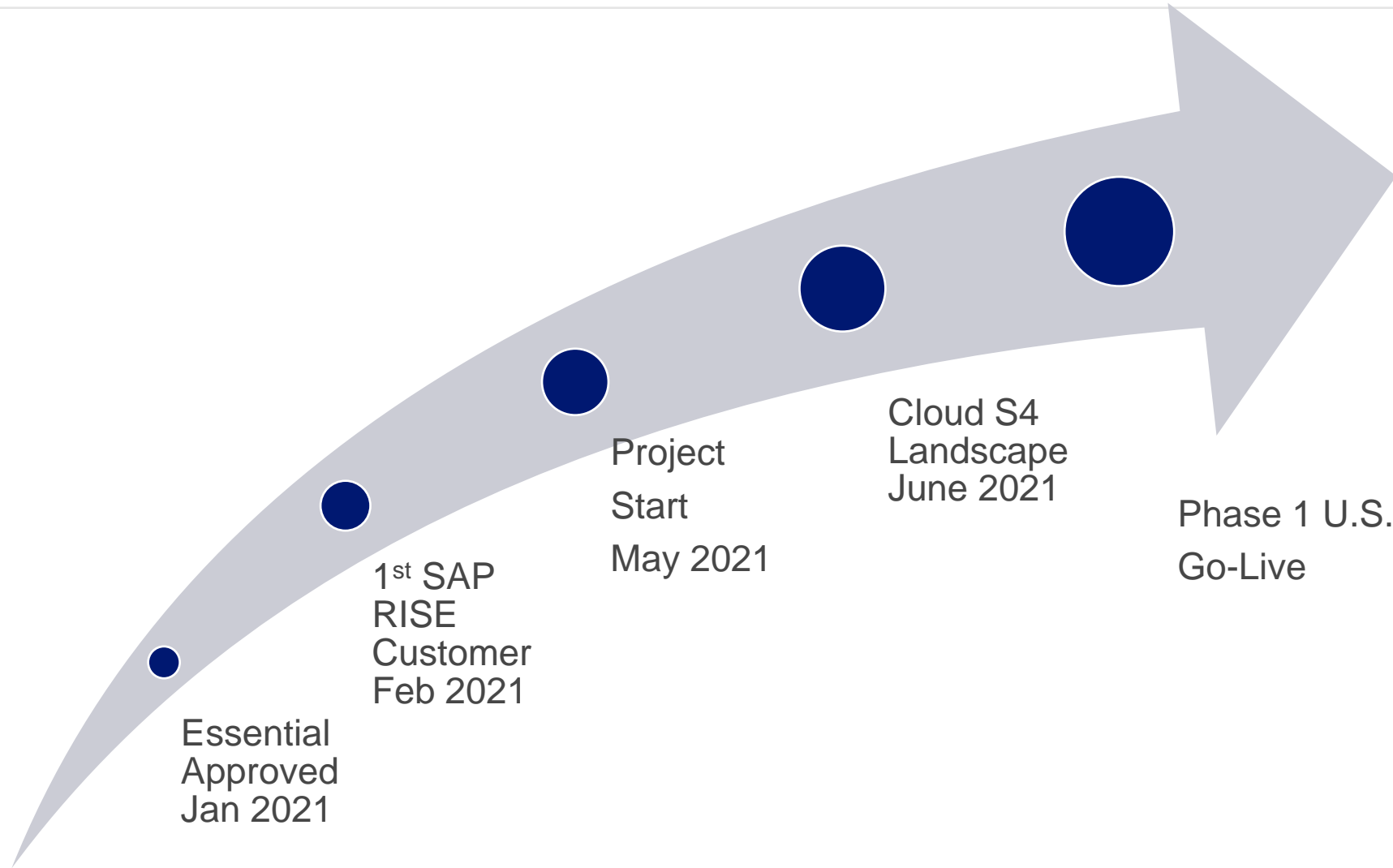
## **Inefficient back-office processing**

generating higher transaction costs and bloated overhead structure

***24 ERPs, 100's XLS  
1,100 Teams Mtgs/Day***

**... 3 Year Investment with SAP RISE**

# Project Essential is Born







Quality



Timeline



Cost





# Essential Global ERP Architecture



# Keeping Focus on Essential While Navigating Change

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**Remote  
Work**

**Talent  
Market**

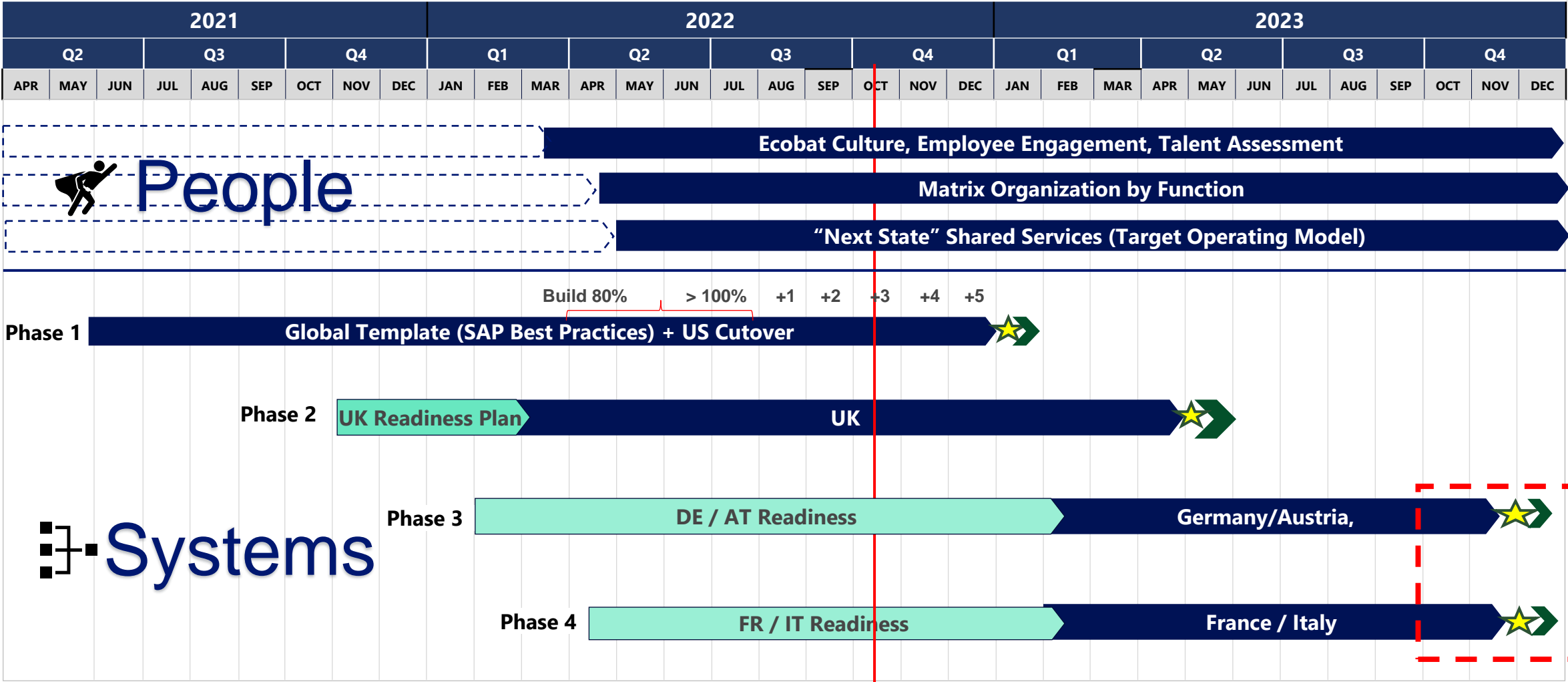
Company Culture  
Rebranding / Identity  
Global Network / O365  
CEO / CFO Change  
New C-suite  
Matrix Org  
Payroll Migration  
Cyber Security Attack  
Building Moves  
Divestitures & Acquisitions  
Shared Services Design  
War in Europe / Energy Costs

**C  
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D**

**No Travel**

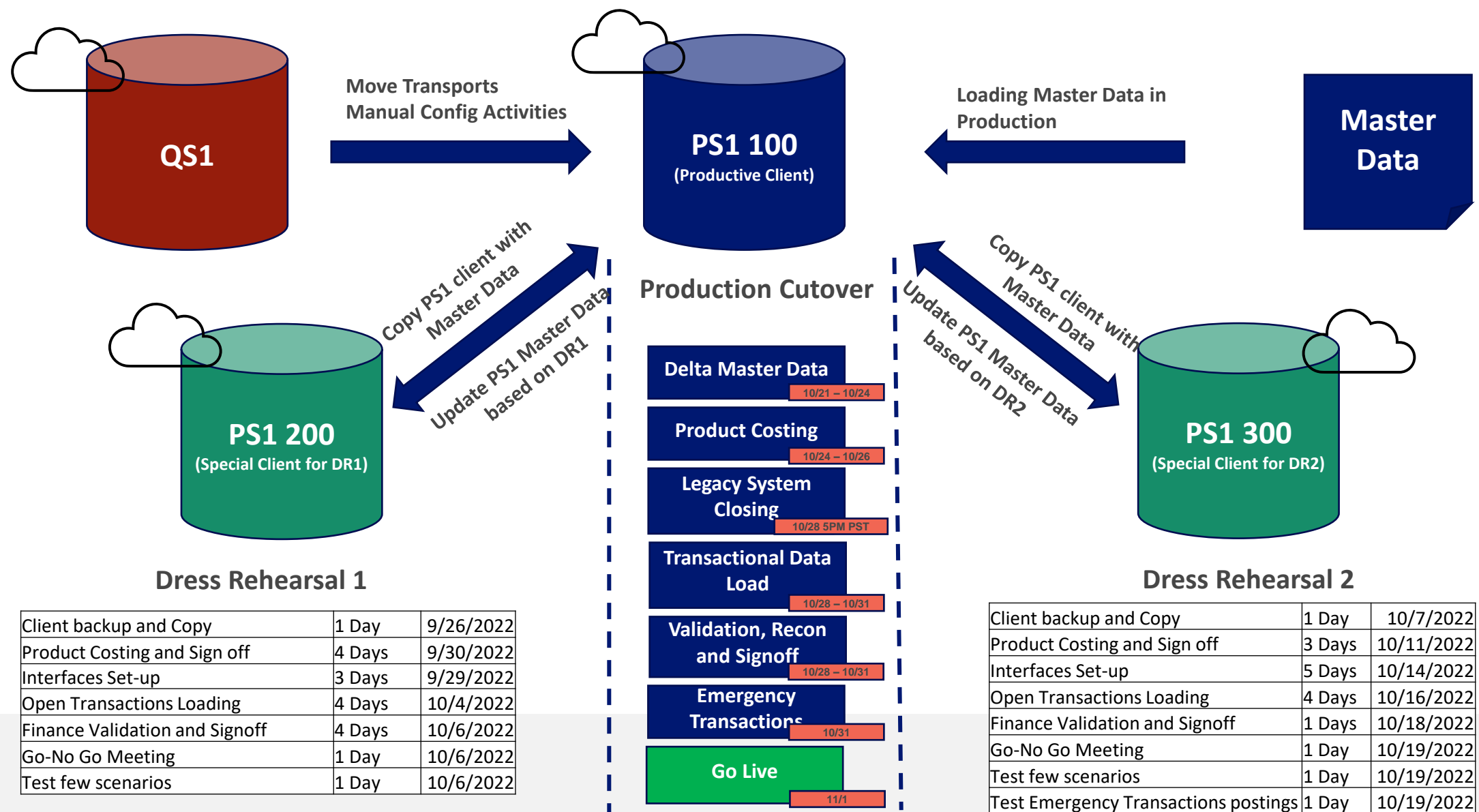


# Overall Ecobat Transformation





# SAP Production Cutover Approach



1. Simplified Licensing & Contracting
2. Simplified Buying & Selection (Menu of Options)
3. Selection of Deployable Packages / Accelerators
4. #Teamwork Around Client for Ready Response
5. Commitment for Issue Support & Resolution
6. Clear Roles & Responsibilities
7. GDPR & Data Privacy Compliance

- Yash Technologies
- Gyansys
- KPMG
- Fidelis
- SunSource



GYANSYS



... Thanks to our partners 22



ecoboot