



SAP Globalization Services

Localization – a strategic priority for SAP and a must-have for enterprises

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SAP Globalization Services

Local Solutions. Global Success.

THE BEST RUN



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Content

Global Dynamics & Digital Transformation

Software Localization at SAP

Local Solutions for Global Success

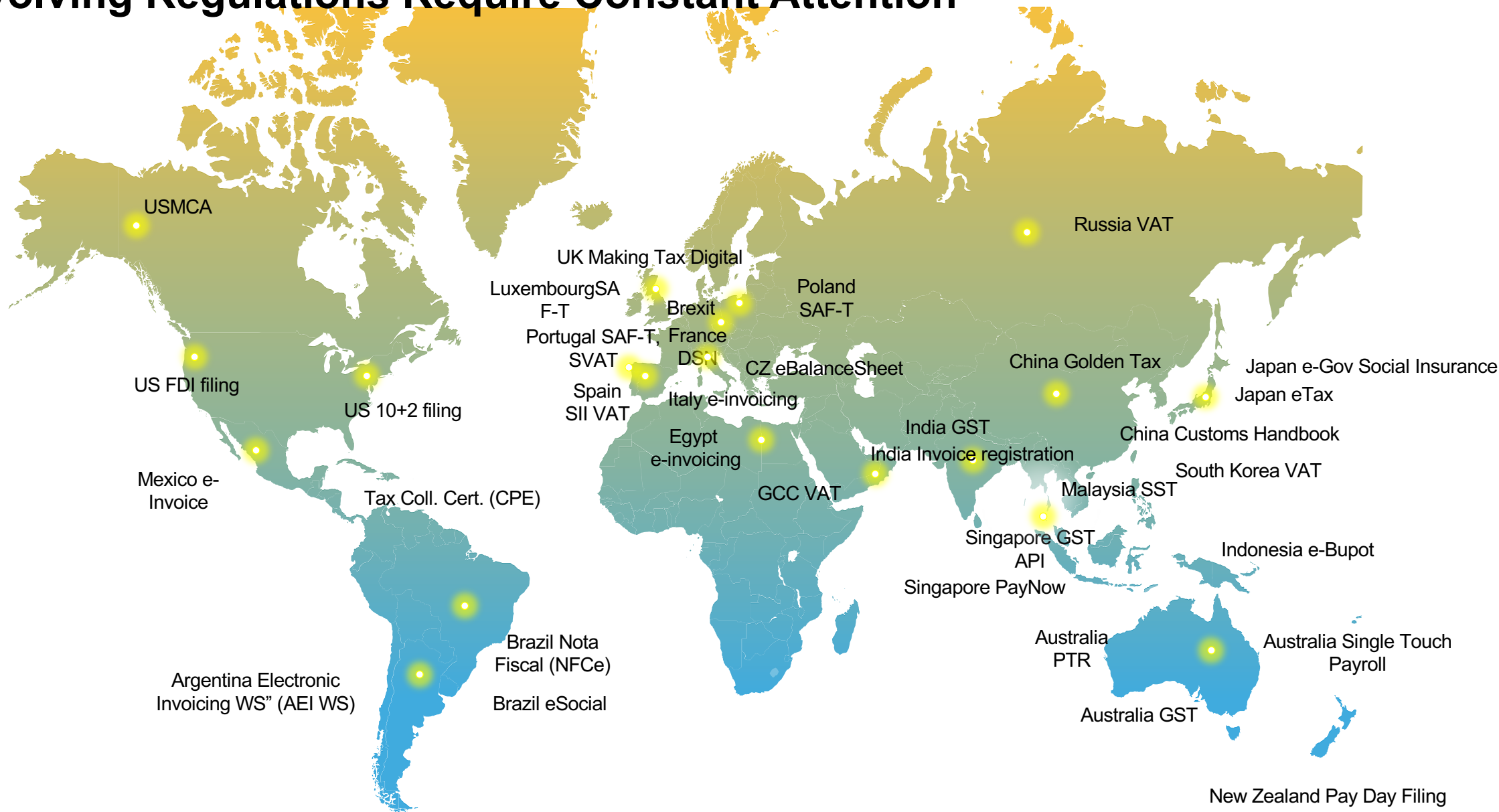
Engage with Us



We are Surrounded by Drivers of Transformation



Evolving Regulations Require Constant Attention



Common Regulatory Pain Points For an Enterprise

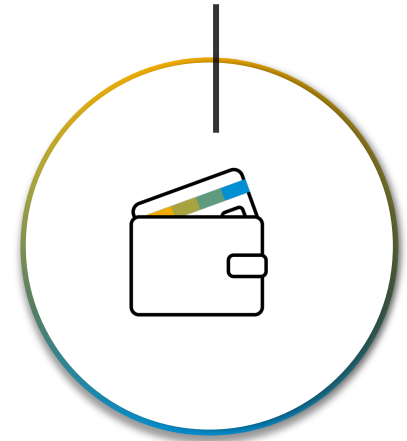
Payroll Processing



Order Invoicing



Payments



**Transaction Tax
Calculation and Reporting**



Regulatory Audits



SAP Empowers Every Customer to Succeed Locally and Globally



440,000 customers in 180+ countries

200 million users worldwide

22,200 SAP partner companies in 140 countries

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Global Dynamics & Digital Transformation

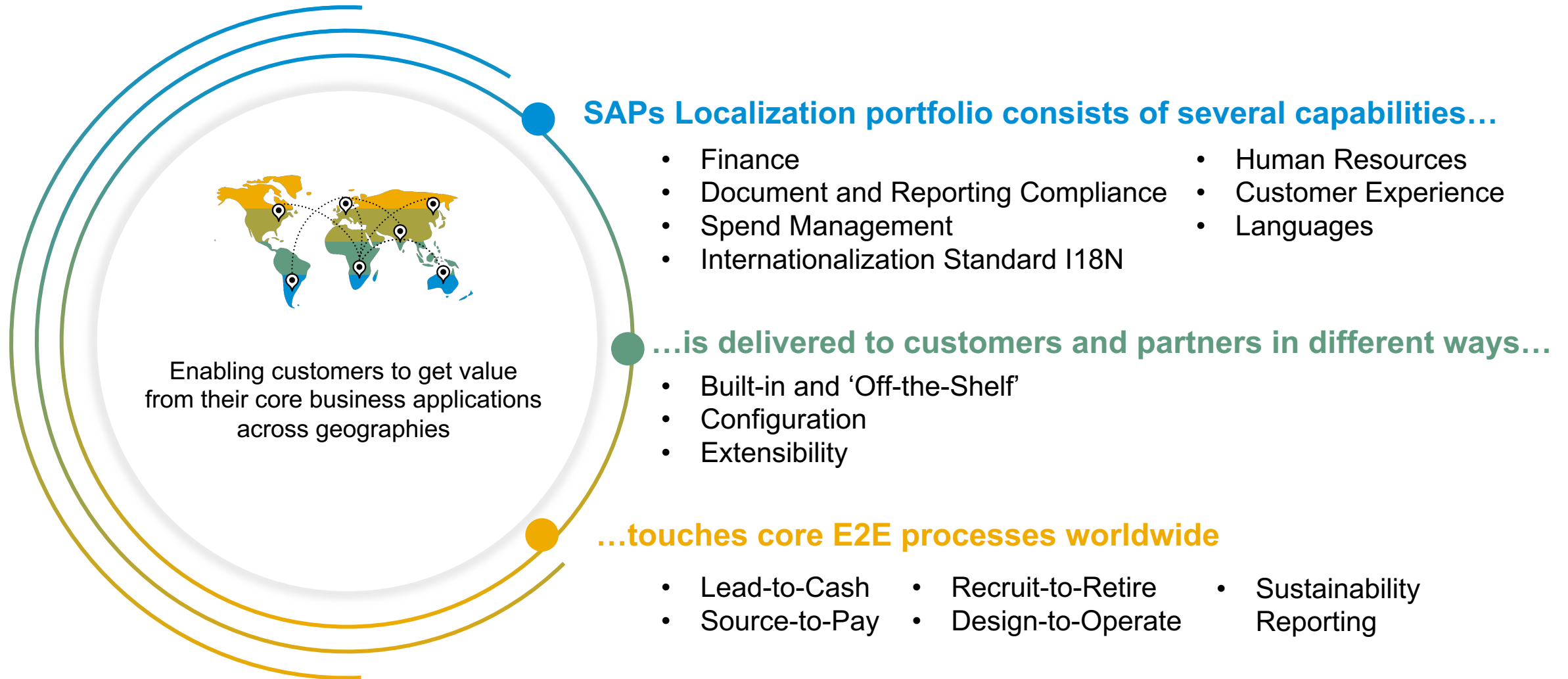
Software Localization at SAP

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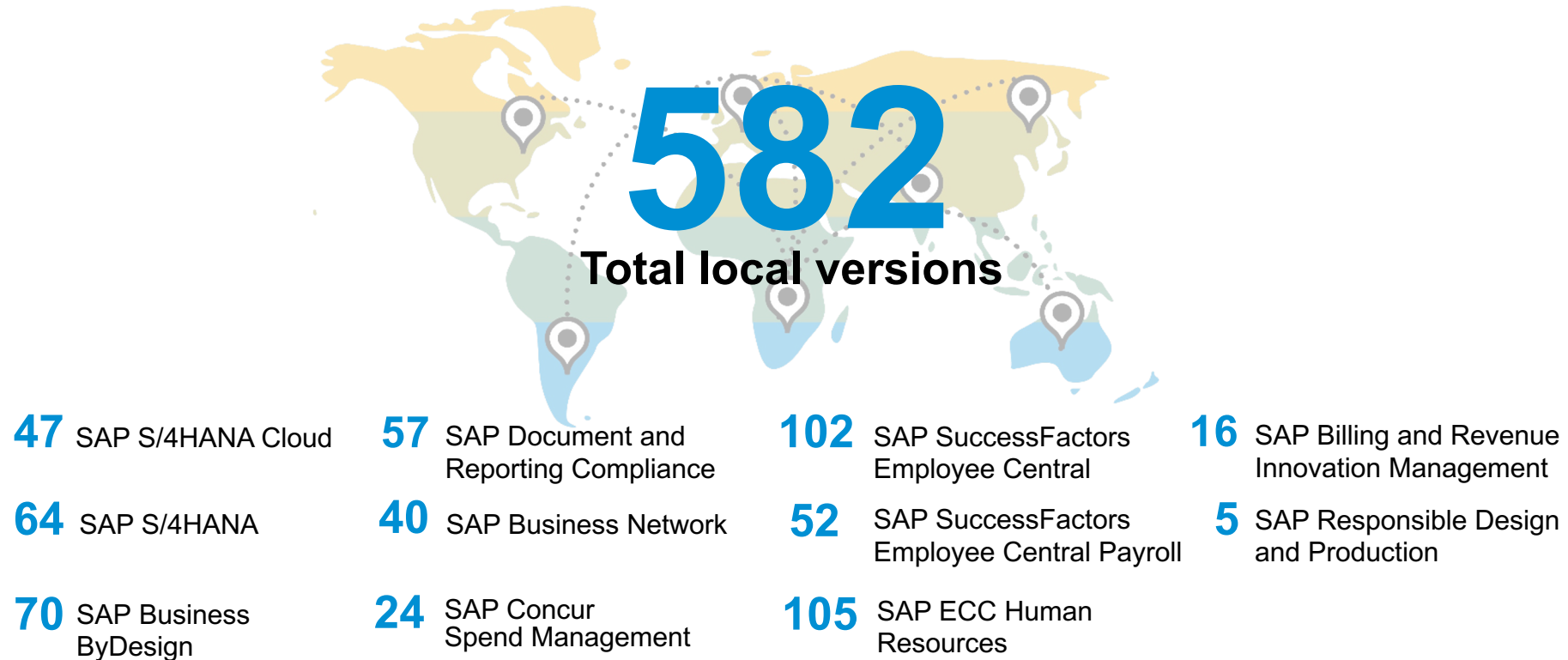


What Is Software Localization?



SAP Software Localization

Providing a Holistic Localization Experience Contributing to Customers' Global Success



SAP Globalization Services – Key Values



Enable Adherence to Legal Mandates

for new and evolving regulations for
the lifespan of an SAP solution
providing customers with peace of
mind



Scale with confidence

with efficient and integrated
business processes locally
and globally, leading to
sustainable business
practices

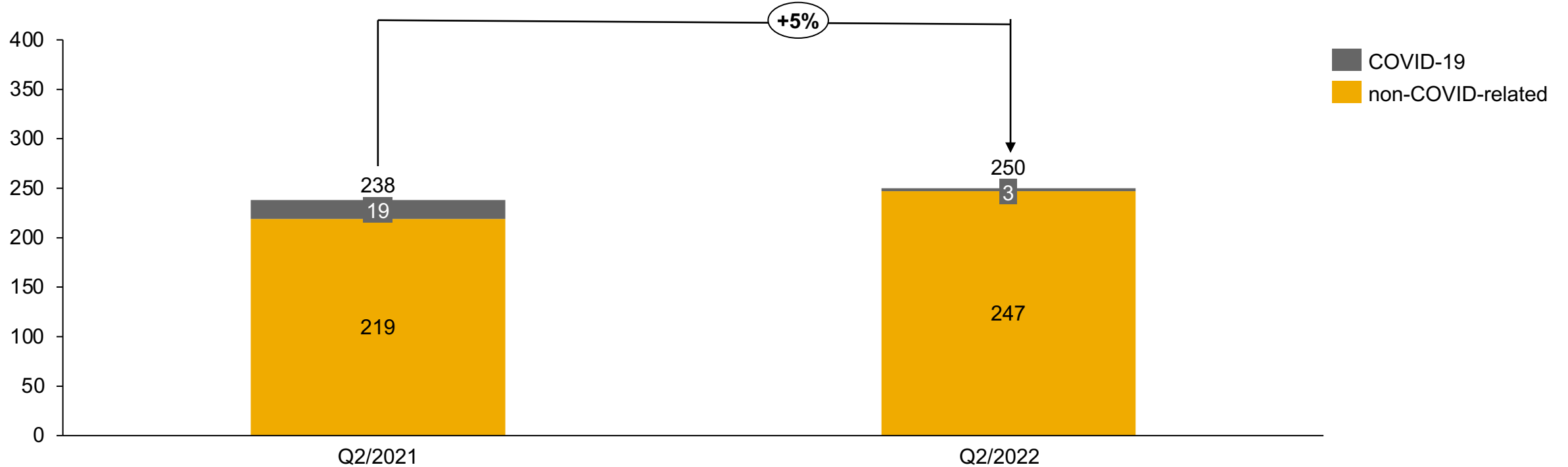


Automate

repetitive tasks, such as payroll,
Business-to-Government interaction
and free capacity for value creating
tasks

Legal Change Delivery

- 250 Legal Changes delivered in Q2/2022 (+12/+5% YoY).
- 247 non-COVID-related Legal Changes delivered in Q2/2022 (+28/+13% YoY).



Delivering Peace of Mind

E2E Business processes

Lead-to-Cash

Source-to-Pay

Recruit-to-Retire

Design-to-Operate

Legal Mandates



Robust up-to-date accounting processes generate audit-proof financial statements across all global entities



Cross-country transparency on existing and upcoming legal reports



Global workforce paid according to complex local regulations in over 100 countries



Employees run global discretionary expense claiming as a “non-event”



Electronic business documents are submitted in line with legal mandates and auditable

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Globalization as a Key Strength for SAP S/4HANA Cloud, public edition

SAP S/4HANA Cloud, public edition localization is provided out of the box for many local versions offering enterprises the ability to scale their business processes across the globe by addressing country-specific requirements and regulatory needs.

- Today **47 SAP Delivered Local Versions** are available for SAP S/4HANA Cloud with **12 additional local versions planned**.
- In addition, SAP facilitates Customer Local Versions via **Localization as a self-service for SAP S/4HANA Cloud, public edition**.



Run Globally

Run business operations globally with ease utilizing SAP delivered localizations



Keep Up with the Legal Mandates

Address increasing legal changes part of SAP Delivered Local Versions



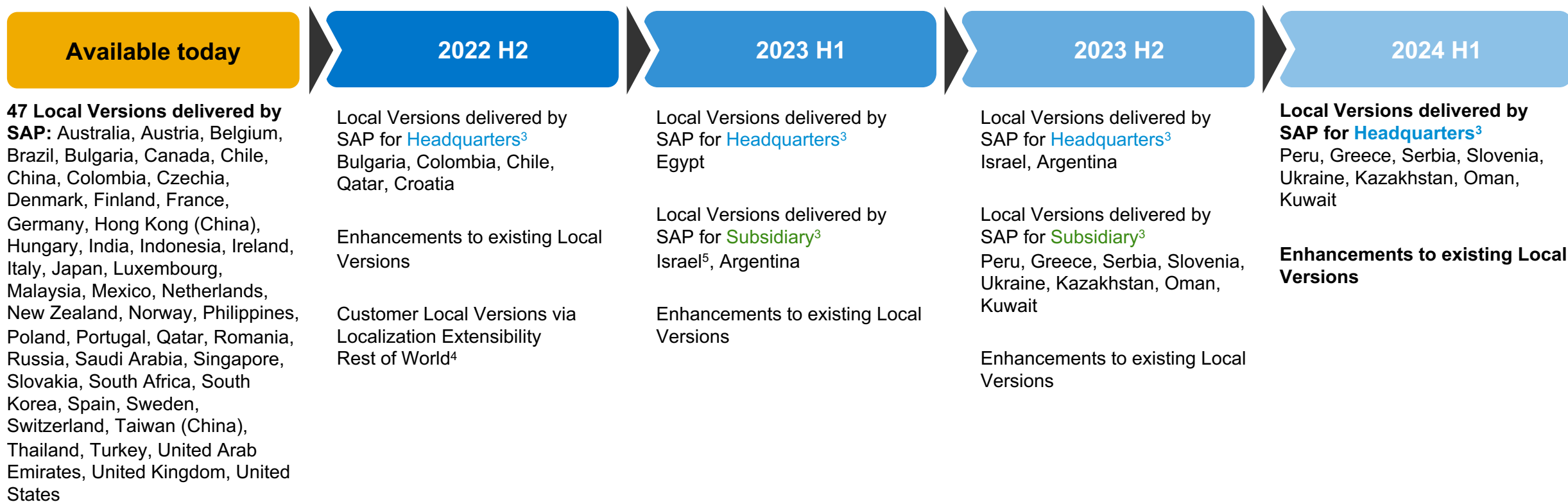
Benefit from Standardization

Leverage standard processes and automation for e-invoicing, statutory reporting, and tax management worldwide

SAP S/4HANA Cloud, public edition: Localization Coverage

SAP S/4HANA Cloud, public edition localization is provided out of the box for many local versions offering enterprises the ability to scale their business processes across the globe by addressing country-specific requirements and regulatory needs.

- 47 local versions available as of August 2022, 48 as of November 2022, 11 additional local versions on the roadmap for 2023 and 2024
- In addition, SAP facilitates Customer Local Versions via **Localization as a self-service for SAP S/4HANA Cloud, public edition**.



Customer Local Versions via Localization Extensibility Rest of World² (Early Adoption)

¹ As per current planning, subject to change. Refer to [scope](#) for planned local versions..

² Current S/4HANA Cloud customers using SAP Central Business Configuration (CBC) with 3-system landscape environment can participate in early adoption program by reaching out to [DL](#). Refer [note 3107866](#) for scope and restrictions. Belarus, Venezuela, [embargo countries](#) and SAP delivered/planned Local Versions are excluded.

³ [Scope](#) includes mandatory localizations to go-live for a Headquarter/subsidiary in the country/region

⁴ As per current planning, CBC-Configuration Localization Tool to be generally available with SAP S/4HANA Cloud 2208.3 for 3-system landscape installations only and will support [expanded scope items](#). Subject to change.

⁵ Asset Accounting and Form 6111 are not included

SAP ERP Central Component (ECC)

Including SAP and Partner Local Versions



Argentina	India	Qatar
Australia	Indonesia	Romania
Austria	Ireland	Russia
Belgium	Israel (*)	Saudi Arabia
Brazil	Italy	Serbia
Bulgaria	Japan	Singapore
Canada	Kazakhstan	Slovakia
Chile	Kuwait	Slovenia
China	Latvia	South Africa
Colombia	Lithuania	South Korea
Croatia	Luxembourg	Spain
Czech Republic	Malaysia	Sweden
Denmark	Mexico	Switzerland
Egypt	Netherlands	Taiwan, China
Estonia	New Zealand	Thailand
Finland	Norway	Turkey
France	Oman	Ukraine
Germany	Peru	United Arab Emirates
Greece	Philippines	United Kingdom
Hong Kong, China	Poland	United States
Hungary	Portugal	Venezuela

SAP Partner Solutions:

Belarus (EPAM)

Iceland (Nyherjihf)

Remark:

(*) Functionality fully covered in SAP ERP Standard. For specific category details please contact Globalization@sap.com.

SAP Human Capital Management for SAP S/4HANA, on-premise edition



Continuity and investment protection for HCM on-premise customers

Solution will be based on SAP ERP HCM **with selected** SAP HANA database related **enhancements**.

This option is intended to serve those customers who are not yet ready to partially or fully transform their HR processes into a cloud-based model.

The future of digital HR in the cloud is powered by SAP SuccessFactors.

SAP Human Capital Management for SAP S/4HANA – Localization Aspects

Key capabilities

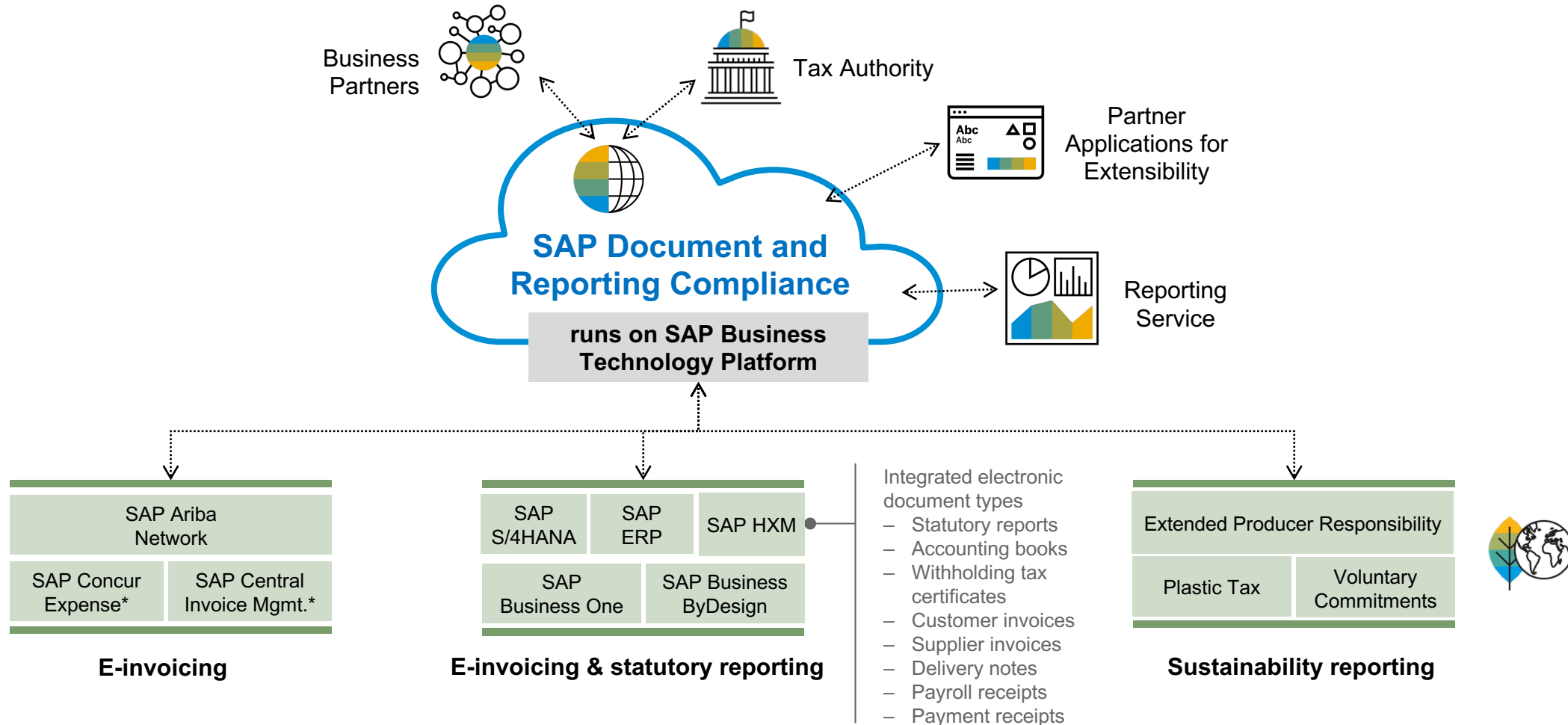
Product

- Scope matches the SAP S/4HANA Compatibility Pack and the key functionality of SAP ERP HCM
- Supports all SAP standard payroll local versions for SAP HCM
- Selective enhancements and localization across Core HR and Payroll processes to support continuity
- Available in Q4 2022 for OnPremise and follows SAP S/4HANA maintenance strategy until 2040

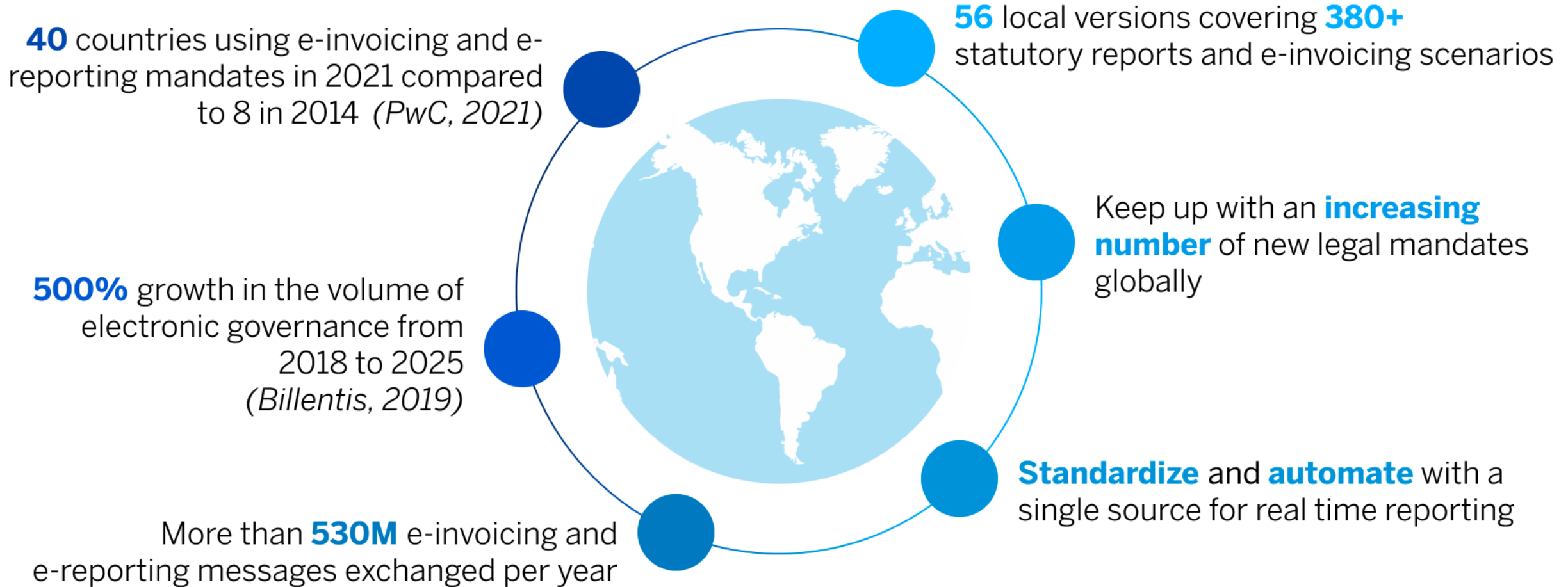


SAP Document and Reporting Compliance

Enables companies to adhere to evolving legal mandates driven by global digitalization



SAP Document and Reporting Compliance



SAP Document and Reporting Compliance

Global Coverage for SAP S/4HANA

Compliance obligations

- **Statutory reporting**
 - VAT, GST & Withholding Tax Reports
 - Audit files (SAF-T)
 - Electronic accounting reports
 - Financial Statements
 - Fixed Assets Reports
 - Payments Reports
 - Ledgers & Sales Lists
 - Cashflow Reports
 - Sustainability Reports
- **E-Invoicing scenarios**
 - Customer Invoices
 - Supplier Invoices
 - Consumer Invoices
 - Credit Invoices
 - E-Reporting scenarios
 - Delivery Notes
 - Payment Receipts
 - Tax Certificates
 - Tax Register Books
 - Electronic Payroll



381

Reports and scenarios
enabled in 56 countries

Localization coverage

- **Americas**
 - Brazil, Chile, Colombia, Mexico, Peru, Argentina, Canada, US, Venezuela
- **APJ**
 - Australia, India, New Zealand, Singapore, South Korea, Taiwan, Thailand, China, Indonesia, Japan, Malaysia, Philippines
- **Europe**
 - Austria, Belgium, Denmark, France, Germany, Greece, Hungary, Ireland, Luxembourg, The Netherlands, Norway, Poland, Portugal, Spain, Sweden, Turkey, Czech Republic, Finland, Israel, Kazakhstan, Romania, Russia, Serbia, Slovakia, Switzerland, Ukraine, United Kingdom, Italy
- **Middle East & Africa**
 - Saudi Arabia, Egypt, Qatar, South Africa, United Arab Emirates, Oman, Angola

SAP Document and Reporting Compliance – Customer Story

A US Based Chemical Manufacturer with multiple subsidiaries abroad

Before: Challenges

- Increase in mandatory e-invoicing legislation worldwide
- Multiple disparate solutions for document compliance management in different countries
- Use of manual processes, third-party services, and custom software created in-house

Why SAP

- Standardized framework offered by the SAP Document & Reporting Compliance solution supporting operations in multiple countries with a wide array of compliance management capabilities through a single solution
- Ability to create legal XML files that are directly based on transactional system data from SAP solutions
- Single communication layer with content that users can submit directly to authorities or local partners when required
- Regular updates on new legal mandates and mandate changes

After: Value-Driven Results

- Improved control through the ability to communicate information directly to authorities, without relying on third parties
- Reduced compliance risk and significant time and cost savings as a result of more-efficient management of global document compliance processes
- Streamlined IT landscape, with document compliance activities supported by a single solution
- Improved user experience, with country-specific scenarios managed in an e-cockpit within SAP Document and Reporting Compliance

“We saw SAP DRC as an opportunity to optimize operational performance and resource management. The solution exceeds expectations by **streamlining our response to an increasing number of regulations** that differ by country.”

30%

Faster document processing for the accounts payable department

10%

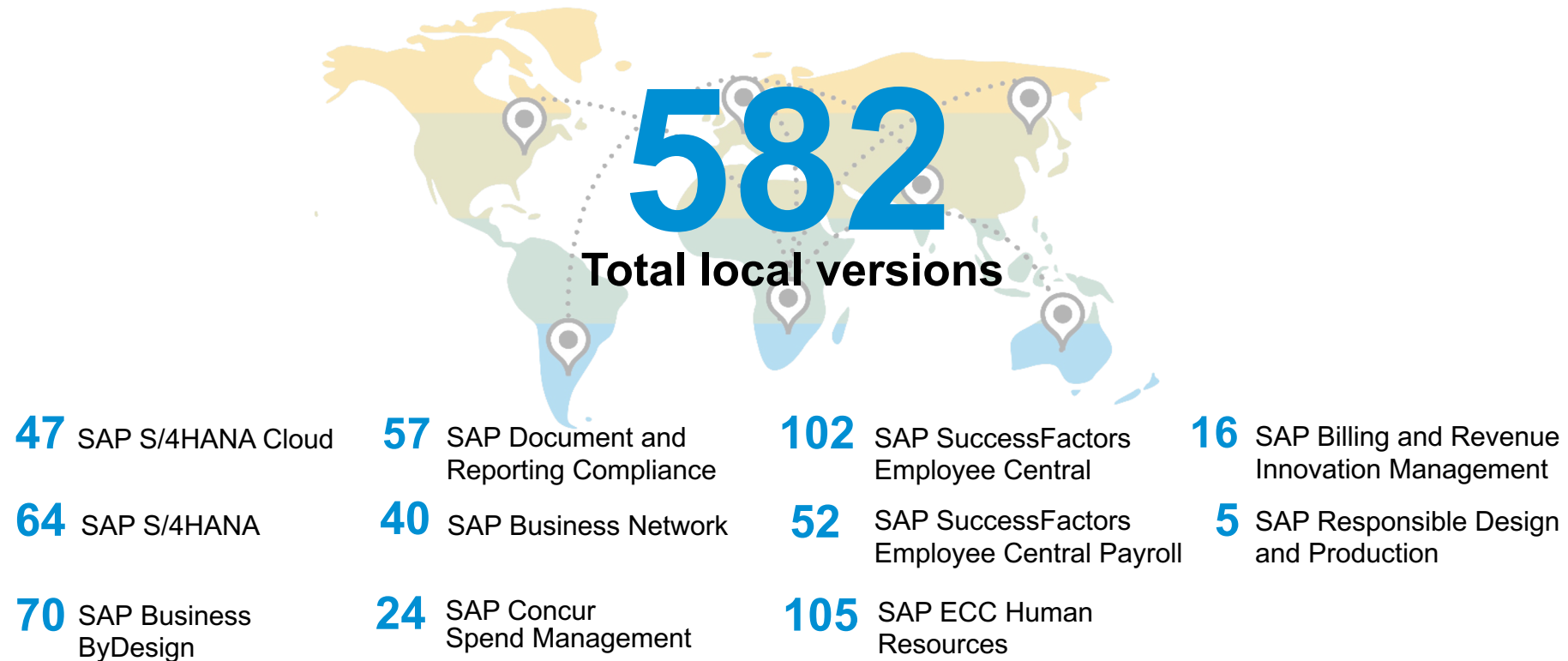
Reduction in the invoice processing cycle

24,000

Low-value activities eliminated

SAP Software Localization

Providing a Holistic Localization Experience Contributing to Customers' Global Success



SAP Globalization Services

High-level Roadmap for 2022

SAP S/4HANA

- Deliver on Localization as a self-service for SAP S/4HANA Cloud as per roadmap
- Strengthen localization capabilities for in-market local versions and deliver 5 local versions in 2022
- Deliver on SAP Billing and Revenue Innovation Management (SAP BRIM) localization as per roadmap

SAP Document and Reporting Compliance

- Expand local version coverage for SAP Spend Management solutions
- Continue to enable customer and partner extensibility

Human Experience Management

- Strengthen localization for SAP HXM for SuccessFactors Employee Central, SuccessFactors Employee Central Payroll, and HCM On Premise

Spend Management

- Deliver Localized Solution for digital document and tax compliance within SAP Concur Spend Management
- Deliver customer and partner extensibility of SAP Business Network and new country specific e-Invoice mandates

Sustainability

- Enhance country coverage for Sustainability for France, Canada, United Kingdom, EMF (Ellen McArthur Foundation) and Plastic Taxes for United Kingdom, Spain and Italy
- Kickstart execution on Social Sustainability (Lieferkettengesetz - Supply Chain due Diligence Act)

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Where to Find Us

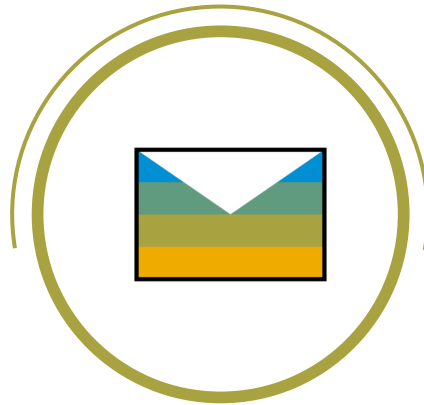
[SAP Globalization Services Support Portal](#)

Access all localization focused information e-books, service offerings & products in one place



[Legal Change Notification](#)

Get hold of updated information on legal changes & maintenance across SAP's solutions



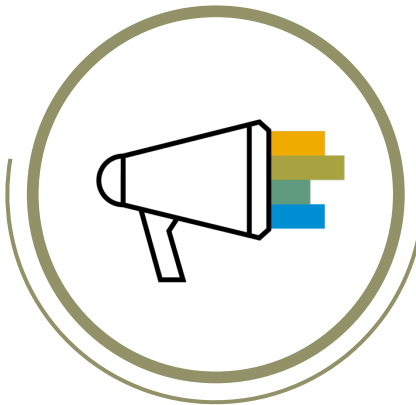
[SAP Localization and Country-Specific Collaboration Groups](#)

Tap into the full list of Country/Region specific collaboration groups and connect with your peers and SAP experts



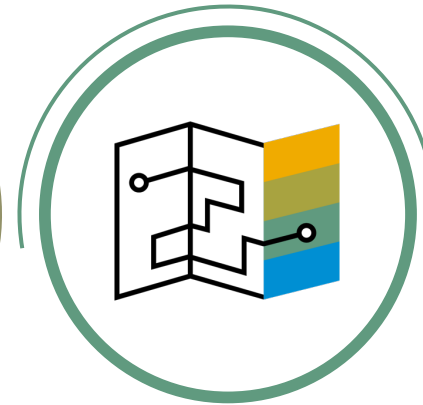
[SAP Globalization Mailbox](#)

Reach out to the experts from SAP Globalization Services to address your queries around legal changes



[Influence SAP Software Development](#)

Adopt new innovations early on and influence SAP software development



[SAP Roadmap Explorer](#)

Find the latest Innovations and outlook on planned innovations



Open Forum – Questions and Feedback

Thank you.

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