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Best Local Partner



Midwest Manufacturing Powerhouse

Modernize Production, Warehousing, Shipping

S/4 Business Transformation

~ 100 sites across NA



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Modernize Production, Warehousing, Shipping

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# Data Usage

How can we best use this data ?

# Decision Making

How do get answers for questions we have not thought of ?

# ROI

How can we utilize this system to its full value ?



No Matter where you are  
in your SAP Journey

These 3 Solutions could help you immensely



# 3 SAP Solutions that you should consider to be relevant in the years to come

**SAP® Fiori®**

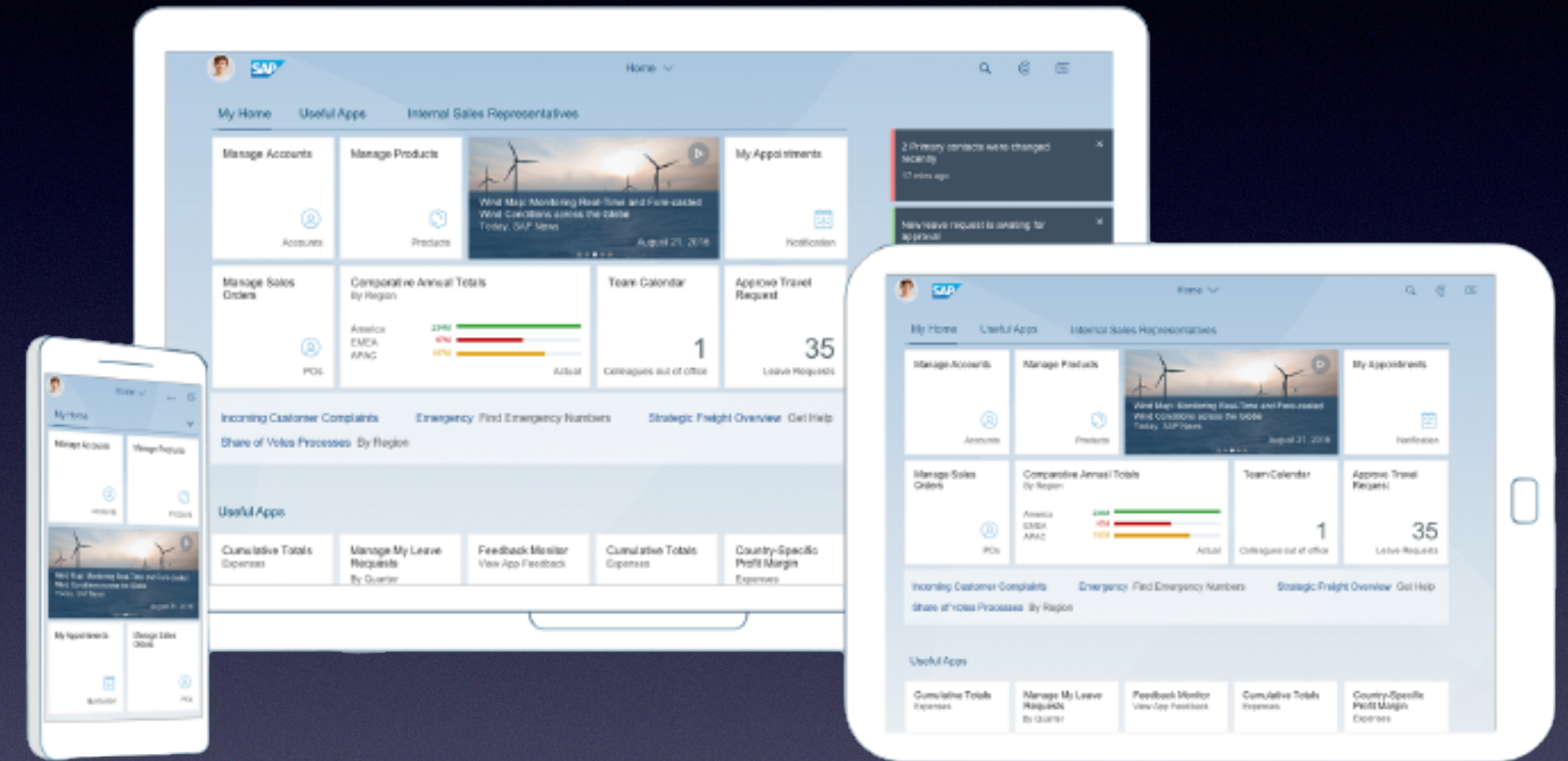
**SAP®** Analytics Cloud

**SAP Intelligent RPA 2.0**



# SAP Fiori

The UI Layer to keep your SAP landscape **relevant**





What is it ?



# Fiori App

Any application that follows an OPEN DATA architecture



< **SAP** Change Sales Documents

Display Document Flow
Status

Order:

Search Criteria

Purchase Order No.:   
 Sold-To Party:   
 Delivery:   
 Billing Document:   
 WBS Element:   
 Material:



# They are all FIORI apps



Form based

Charts & Graphs

Conversational

No UI



“It's all in the use-case”





**SAP  
S/4HANA  
GUI Tcode**

**SAP Fiori**



# SAP Analytics Cloud

Patterns  
Prediction  
Planning





“We have been doing analytics for a while.  
We are an SAP BW shop.”



# Reporting

What

When

Sales Order Processing Report

Incoming Orders Per Customer Report

Warehouse Workload Report

Sales & Order Values Report

Delivery Delays Per Sold To Party Report

# Analytics

What

When

How

Will

Why



Provide plant throughput data

Call out surge

Indicate surge starting to  
happen again

Provide details of why pattern  
keeps repeating

Provide details of what key  
indicators could help



# SAP<sup>®</sup> Analytics Cloud

## BI

Smart Discovery

Self-service  
preparation

What-If

## Planning

Extended Planning

Scenario Planning

Predictive

## Leg Up

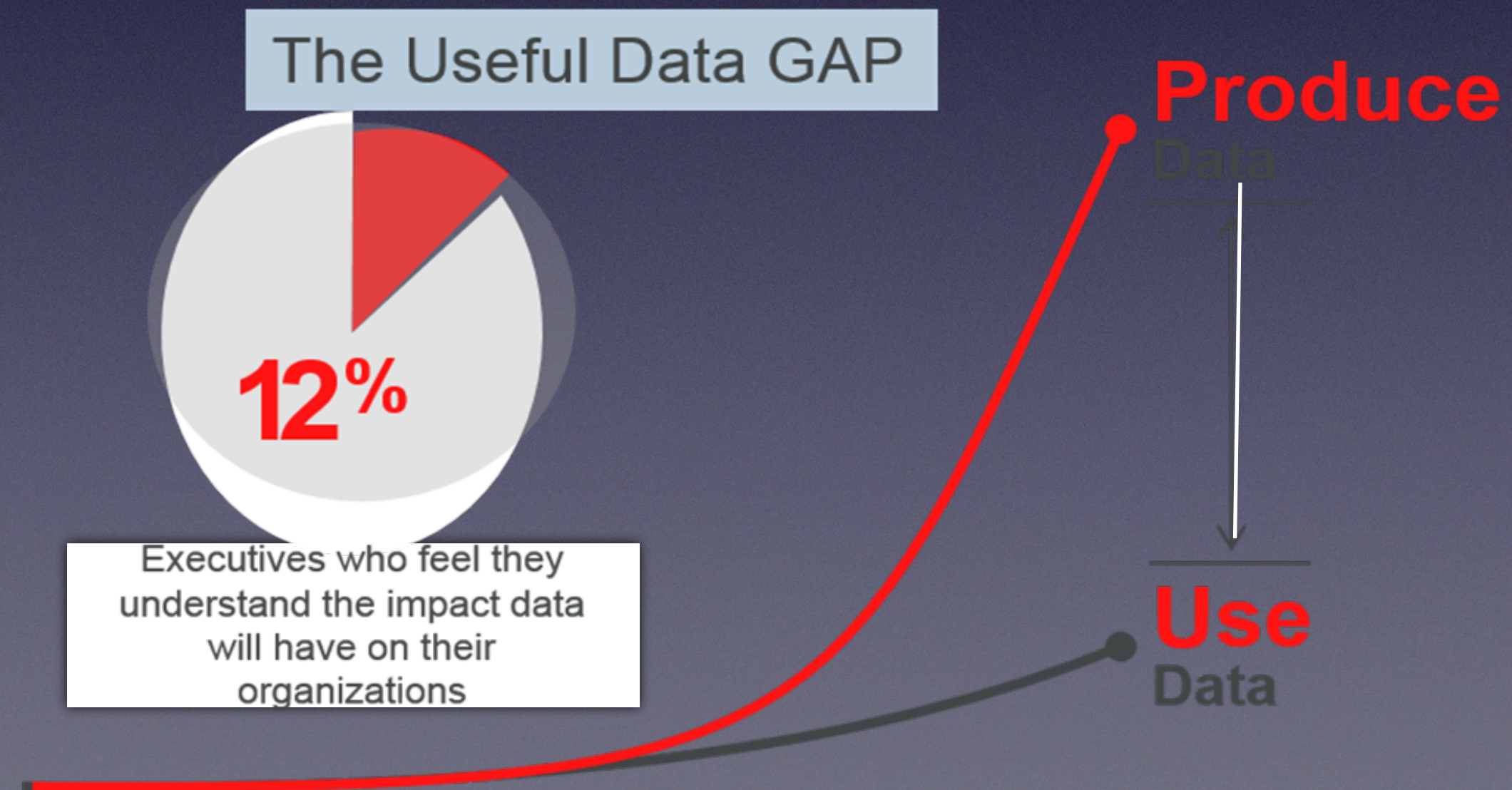
Real-time Connection

Pre-build Content

Augmented / ML



Data : Useless  
Information : Useful



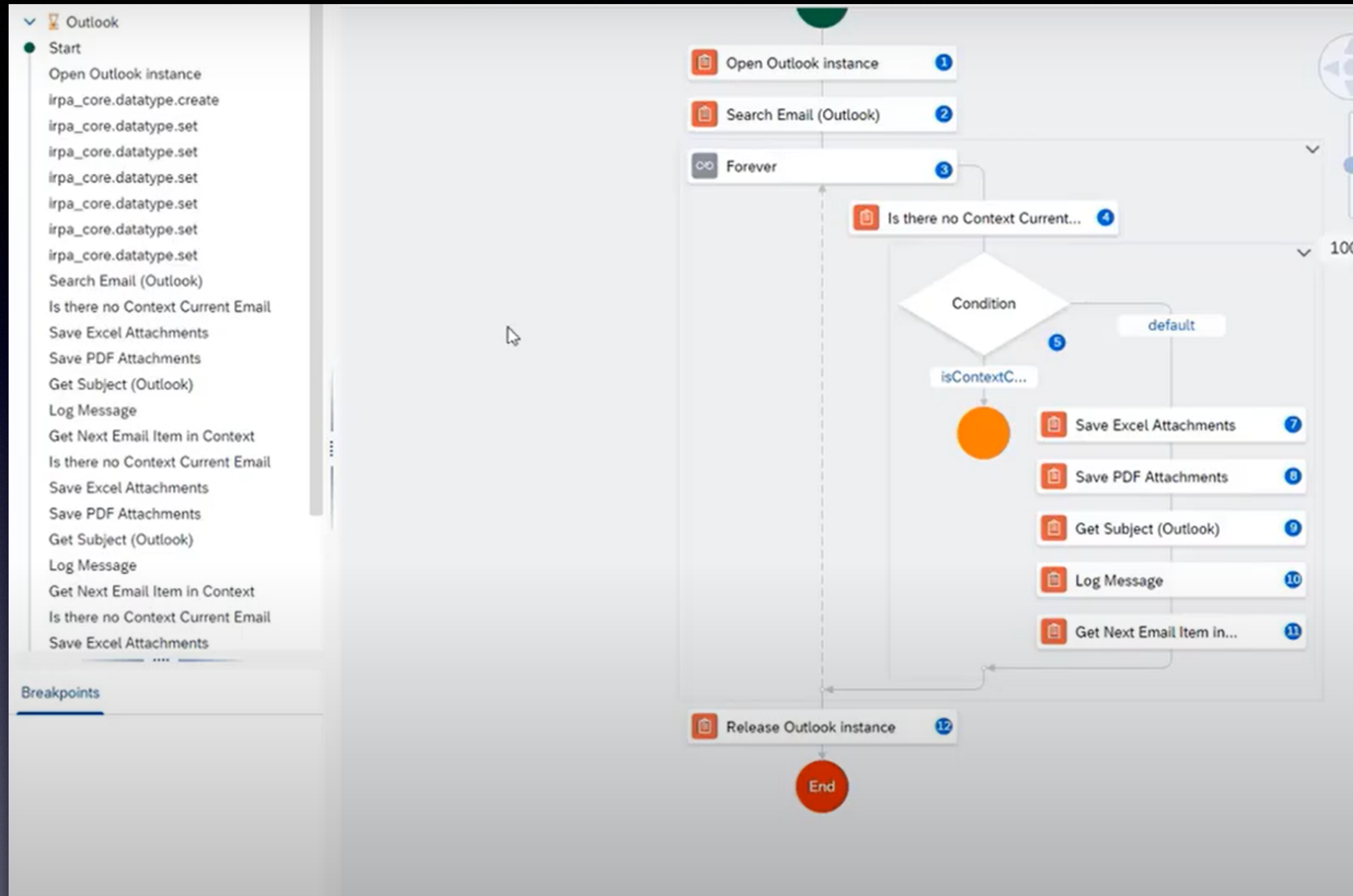


# SAP Intelligent RPA

A platform of **On demand, self service** engines that can be used **24 / 7** to **automate** tasks that are usually repetitive and scripted.







Scan Inbox for certain kind of emails and automatically download the attachments.



## Alexa Meets Business

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Voice Bots can be used to connect to  
SAP & many other datasources in unison



# SAP Intelligent RPA 2.0

## Flows

Workflows

Repetitive Tasks

Time Sensitive

## Bots

Chatbots &  
Voicebots

90+ pre-built

Integrated

## Usage

Citizen Developers

No-Code

Rapid Deployment



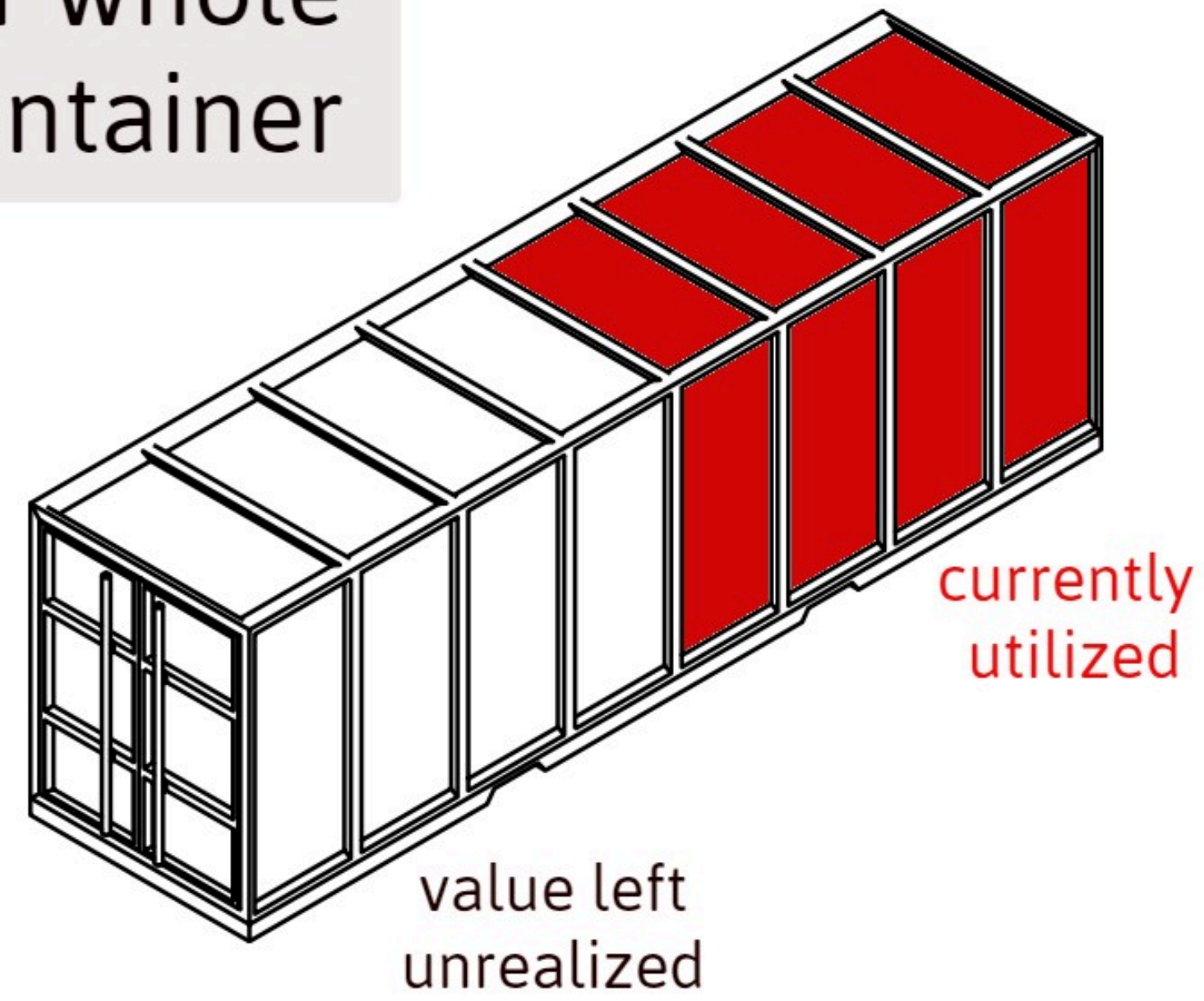


**SCAN ME**

Resources you will need



\$\$ paid  
for whole  
container



currently  
utilized

value left  
unrealized



## WHAT MATTERS



- We focus on our core area on competence and do not pretend to know/do everything
- We are the best in what lies within our circle of competence
- We don't do/sell anything that doesn't add value to the client's business
- Every client should be willing to provide a referral with 100% conviction
- Be socially responsible – the community made us and so we will give back what we can
- We try to differentiate ourselves in everything we do – we challenge herd mentality
- Goals are to have 50:50 Male:Female employee ratio and 20% Specially-Abled workforce by 2025

Why do so many **multi-billion \$** clients trust us?

**Personal**  
we're in this  
together

**Unbiased**  
we'll tell you what  
you need to hear

**Specialized**  
we do what we  
do very well

**The extra mile**  
satisfaction comes  
not only from \$\$

# THANK YOU !