

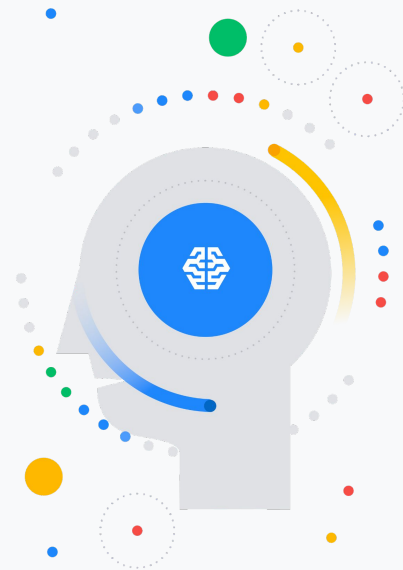


The Future is Now: Google's Vision for Leading in AI



The Generative AI Opportunity

Peter Leonard
Director, Customer Engineering



There has never been a time where the cloud can do more for every industry



Telecom

Orange: Putting the edge in cutting-edge connectivity services



Financial Services

BNY Mellon: Helping Transform U.S. Treasury Market Settlement and Clearance Process



Retail

Kroger: Using cutting-edge AI and data analytics to optimize daily work planning and enhance stores for customers

What's next for cloud?



AI Transformation Era

AI is foundational



Infrastructure Cloud Era

Move to the cloud



VM Cloud Era

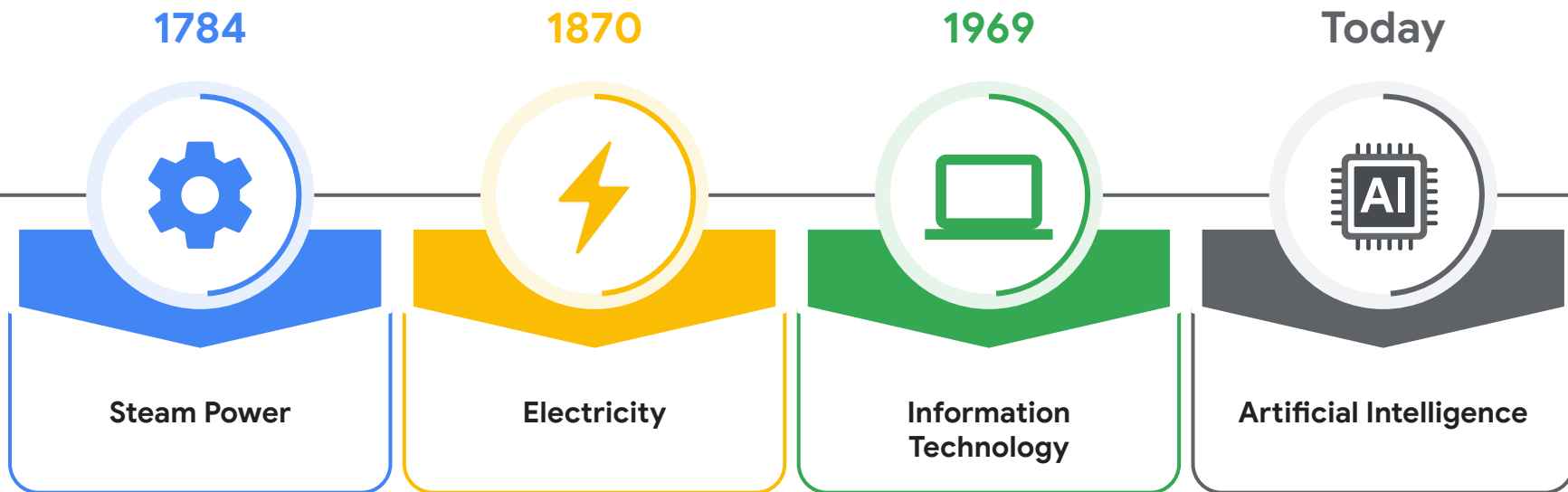
Start in the cloud

Our mission

**Accelerate every
organization's ability
to digitally
transform its
business and
industry**



We're in an AI-driven revolution



What are large language models?



ML algorithms that can **recognize, predict, and generate** human languages



Pre-trained on petabyte scale text-based datasets resulting in large models with **10s to 100s of billions of parameters**



LLMs are normally **pre-trained on a large corpus of text** followed by fine-tuning on a specific task



LLMs can also be called **Large Models** (includes all types of data modality) and **Generative AI** (a model that produces content)



Go read this huuuuuge pile of books.



So, you've learned about cats and millions of other concepts ... what's a cat?

A cat is a small, domesticated carnivorous mammal.



Generative language models

LaMDA, PaLM, GPT-3, etc.

Why are large language models different?



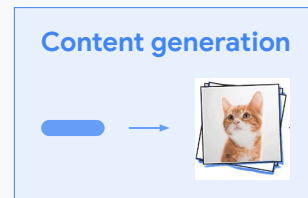
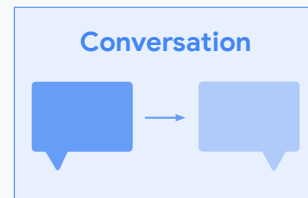
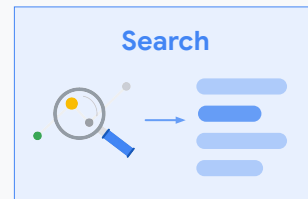
LLMs are characterized by **emergent abilities**, or the ability to perform tasks that were not present in smaller models.



LLMs contextual understanding of human language **changes how we interact** with data and intelligent systems.



LLMs can find patterns and connections in **massive, disparate data corpora**.



This revolution started at Google and we continue to innovate



2017
Transformer

Google invents
Transformer
kickstarting LLM
revolution



2018
BERT

Google's
groundbreaking
large language
model, BERT



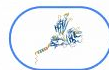
2019
T5

Text-to-Text
Transfer Transformer
LLM 10B P model open
sourced



2020
LaMDA

Google LaMDA
model trained to
converse



2021
AlphaFold

AlphaFold predicts
structures of all
known proteins



2022
PaLM

Industry leading
large language
model



2023
Bard

A conversational AI
Service powered by
LaMDA.

Responsible AI at the foundation

The 5 key questions customers are asking



1. Are we partnering with the right technology providers who will position us for success today and in the future?



2. How do we make AI accessible to everyone in our organization?



3. Do we have the best technology infrastructure to build scalable systems that work better together through an open ecosystem?



4. Are we using the best tools to boost productivity of our employees to leverage AI-powered tools and workflows?



5. Are we confident that our data, which is our ultimate differentiator is protected and secure as we leverage new AI tools?



Generative AI is driving new opportunities

Operational efficiencies, cost savings, and value creation



**Complex data,
intuitively accessible**

Improve time-to-value to search, navigate, and extract insights and understanding from large amounts of complex data



Analyst



**Online interactions
made conversational**

Improve customer experience, reaching larger client bases by making online interactions more natural, conversational, and rewarding



**Customer
Service**



**Content generation at
the click of a button**

Generate text, code, image, video, or music quickly and multi-modally, speeding up every business process and **maximizing employee productivity**



Creative




**Customize
Foundational models**

Customize large models and incorporate state of the art generative capabilities natively into **your own internal ML operational platforms**



**AI
Practitioner**

Consumers & enterprises have different needs....



Consumers

Plan a 3 day trip to Patagonia

Create a valentine poem.


How to make GF pancakes?

A picture of a panda playing yahtzee


I want to write a novel. How do I get started?

Create a jazz song for a bday card

Bard + MakerSuite



Q



Enterprises

How do we **control our data**


How do we deal with **fraud & security**

We need to be **accurate & explainable**

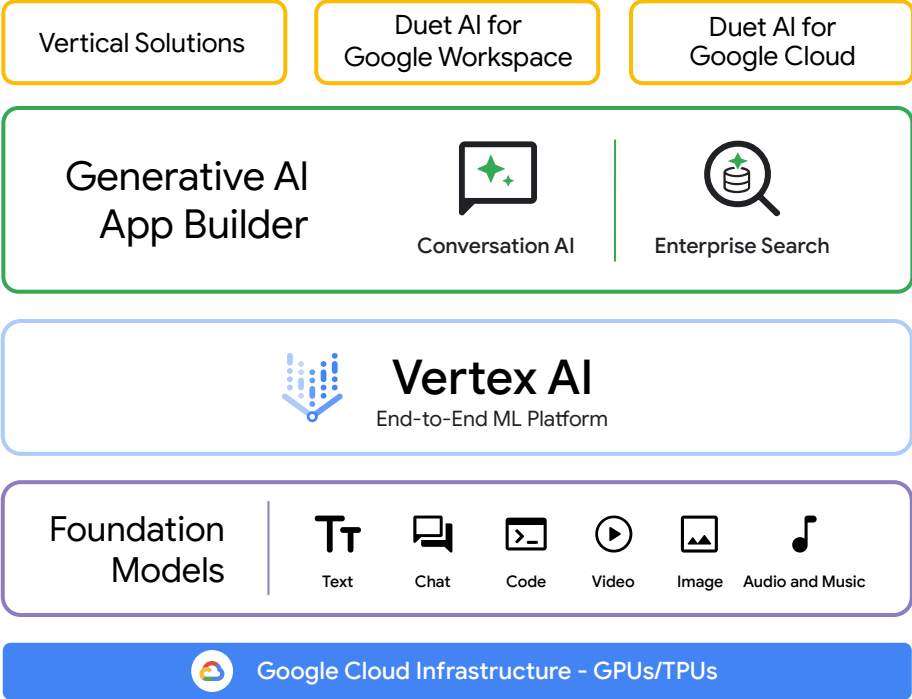
How will we **control costs**?

How do we integrate our existing **data & applications**

Vertex AI + Duet AI



Google Cloud AI Portfolio





Leveraging Google's AI technology to transform the entire restaurant experience



Wendy's is working with Google Cloud on a groundbreaking AI solution, Wendy's FreshAI, designed to revolutionize the quick service restaurant industry



The technology is transforming Wendy's drive-thru food ordering experience with Google Cloud's generative AI and LLMs — with the ability to discern the billions of possible order combinations on the Wendy's menu



In June, Wendy's plans to launch its first pilot of the technology in a Columbus, Ohio-area restaurant, before expanding to more drive-thru locations

Are we bringing our data together and applying the latest AI and the best tools to innovate?



The ability to
access & act on
data insights is
vital. But a
data-to-value
gap still exists.

76%

Of leaders say the ability to access and analyze data in real time plays a vital role in business performance.

Yet only a third

Of leaders say they actually have mature, real-time data access and analytics capabilities.

We help teams
innovate faster using
data and AI in ways
that were **previously**
unimaginable.



Cut health claims processing times by 50% using Myndshift running in Google Cloud, accelerating patient care and reducing physician burnout



The current prior authorization process for treatment takes 10 days on average, contributing to delays in patient care and is a leading source of physician burnout










Lifepoint Health used Google Cloud Healthcare Data Engine to create new digital solutions and care models across its more than 60 acute care facilities



Saw a 50% reduction in time to process prior authorization using Myndshift running in Google Cloud, with a clear path to 80% reduction

Industry outlook:

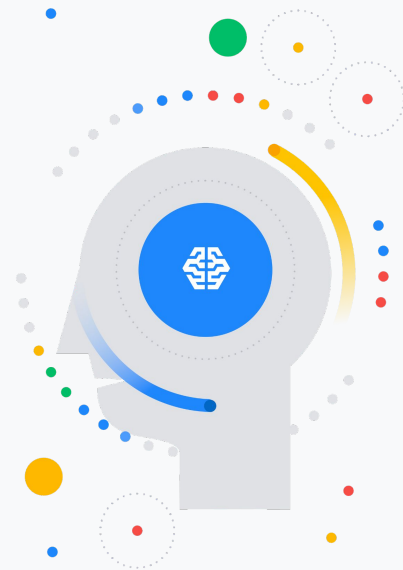
A paradigm shift powered by Gen AI

 Technology	 Media & Telecom	 Consumer & Retail	 Life Sciences & Healthcare	 Banking & Fin. Services	 Industrial & Manufacturing	 Government & Public Sector
Personalized AR/VR experience generation	Enhanced personalized experiences and expanded content monetization opportunities	Conversational eCommerce & Retail	AR/VR Content Generation for Digital Therapy	Fraud Simulation & Pattern Detection	Generative AR/VR Product design	Academic 24/7 Office Hours Virtual Assistant
Personalized & Automated UI/UX Design	Trailer Generation & Feedback Curation	Customized Product Design & Recommendation	Predictive & Virtual Patient Triage	Tax and Compliance Audit & Scenario Testing	Generative Simulation & Safety Testing	Infrastructure Mapping & Planning
Synthetic Outage / Threat Simulation for Testing	Script/Score Design & Subtitle Generation	Product Details & Photography Generation	Protein Sequence Modeling for Drug Discovery	Personalized Virtual Financial Advisor	Text-to-Simulation Product Design & Development	Predictive Policing & Emergency Response

How can we help you accelerate digital transformation in the AI transformation era?

Google Cloud and SAP

Andy Hillaker
Google Cloud SAP Sales



What's new with Google Cloud and SAP?



- **SAP/Google Partnership and co-innovation**

- [Better Together](#) - Extend SAP data with Google Analytics and AI
- [BTP Partnership](#) - Leverage Google Services with SAP Data using BTP
- [ABAP SDK for Google Cloud](#) - a Google Cloud product that allows for real-time, bi-directional integration between SAP applications and Google Cloud services



- **Alphabet runs SAP**

- **Alphabet** - Google runs a single instance of S/4 globally - migrated **from Oracle**
- **AI Innovation** - Google enhances SAP with AI functionality
- **Cortex** - Out of the Box business content for reporting and analytics: the data foundation for enterprise AI



Alphabet - An SAP Reference



Alphabet's SAP

- Shifted from Oracle to SAP - a trigger for a more comprehensive process change 2020
- 94% **Out-of-the box** SAP functionality
- Single SAP instance for all Finance and partner business units
- AI enhanced Financial Use Cases

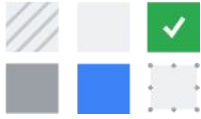


Ruth Porat, Alphabet CFO

“Within 3 years, we will have even more useful and accurate data at our fingertips and the processes and technology to maximize business velocity and growth.”

Alphabet Early investments are showing tangible results

Duplicate Invoice Detection



AI classification model predicts the likelihood of an invoice being a duplicate

\$Ms

Historical annual duplicate invoice amount

\$Ms

Incremental duplicates identified

Document Content Extraction



OCR and NLP models are used to extract Unstructured Data from millions of documents

3 Use Cases

MVPs under development for 3 differentiated use cases

>Ms docs / year

Opportunity to programmatically parse documents and automate processes

Forecasting



Time series Cash Forecasting models are enabling incremental investment yield to be achieved

30-60-90 day forecast

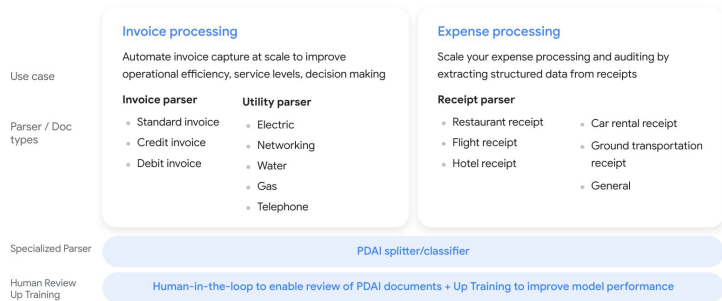
Launched in September 2023

~\$Ms
Scaled potential

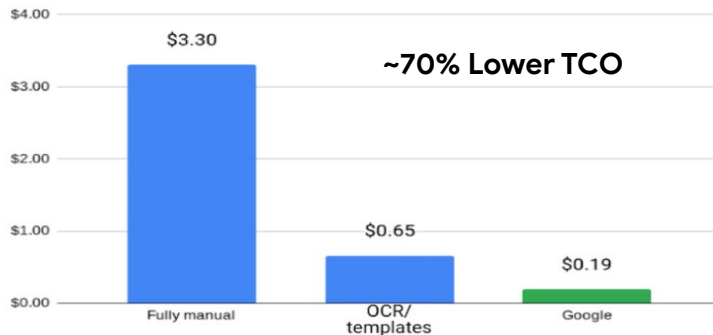
Once scaled the potential annual interest income is significant

Alphabet - Procurement DocAI Delivers 90% + Accuracy

Procurement DocAI (PDAI) can process and extract data from invoices and expenses



Avg. processing cost per doc



1

Specialty DocAI pre-processes, splits & classifies documents

2

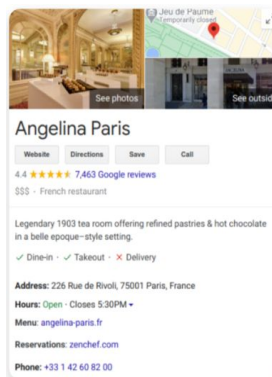
Specialty DocAI extracts key information with best-in-class accuracy

3

Specialty DocAI standardizes data and enriches it with additional business & product details

4

As needed: Human review interface to ensure accuracy + use Up Training to increase Accuracy



Three names appear on the receipt —which is the restaurant name?

Angelina
Angelina Paris
Angelina Rivoli

Google validates data using Knowledge Graph, checking company names, addresses, phone, logos, and other details against entities on the Internet



“Let’s do something amazing together”