

Using Your SAP Support Investment to Research, Plan and Move to SAP S/4HANA

ASUG Ontario Chapter Meeting – Nov 2022

Femke Swansky

Director - Customer Engagement | Customer Evolution Program

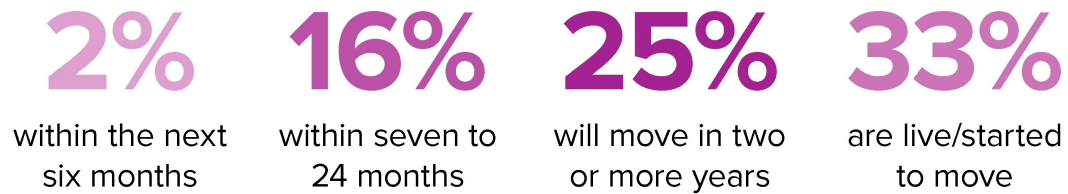
SAP



ASUG Pulse of the SAP Customer

2021

The Move to SAP S/4HANA



6%
are not considering a move

18%
have plans on hold

Agenda - Quick Wins

Using Your SAP Support Investment to Research, Plan and Move to SAP S/4HANA

- ❑ Discover the value with **Process Discovery for SAP S/4HANA Transformation**
www.s4hana.com or www.sap.com/process-discovery
- ❑ Start your **Readiness Check for SAP S/4HANA**
https://help.sap.com/viewer/product/SAP_READINESS_CHECK/200/en-US
- ❑ Join the **S/4HANA SAP Enterprise Support Value Maps**
<http://support.sap.com/valuemaps>

Agenda - Quick Wins

Using Your SAP Support Investment to Research, Plan and Move to SAP S/4HANA

- ❑ Discover the value with **Process Discovery for SAP S/4HANA Transformation**
www.s4hana.com or www.sap.com/process-discovery
- ❑ Start your **Readiness Check for SAP S/4HANA**
https://help.sap.com/viewer/product/SAP_READINESS_CHECK/200/en-US
- ❑ Join the **S/4HANA SAP Enterprise Support Value Maps**
<http://support.sap.com/valuemaps>

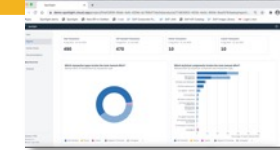
Discover the value with Process Discovery for SAP S/4HANA Transformation



Audience:
Process Experts

Process Discovery Solution

Online application
(Currently named Spotlight)



Deep-dive into process performance and efficiency

Identification of areas for improvement and automation potential

Tool-based support to identify standardization opportunities

Process Discovery

For SAP S/4HANA Transformation

Executive summary

Starting point to build a case for SAP S/4HANA

Easy to share including direct links to Process Discovery solution



Audience:
Business executives

Process Discovery Summary



Interactive PDF document
(Evolution of SAP Business Scenario Recommendations)

**RISE
WITH
SAP**

Business
Transformation
as a Service

SAMPLE ANALYSIS



Process Discovery Summary for SAP S/4HANA Transformation

Evolution of SAP Business Scenario Recommendations on Spotlight

Customer Name:	Sample Inc.	System ID:	PRD
Customer Number:	12345	Current Release:	SAP ERP - EHP6
Date of analysis:	16 Jul, 2021	Database:	Oracle
Country/Region:	Germany		

Consumer Products Industry

SAP

BUSINESS
PROCESS
INTELLIGENCE

Process Discovery for SAP S/4HANA Transformation

Request Process Overview

1 Extract data



- Implement SAP Notes [2745851](#) and [2758146](#) in productive SAP ERP system
- Run data extraction report and download ZIP file

[How-To Guide »](#)

2 Initiate your request



- Initiate your request – go to: www.s4hana.com
- Fill in the form, upload the extracted ZIP file and submit your request

3 Confirm your request



- After submitting your request you receive an e-mail to confirm your e-mail address
- SAP starts to create the PDF summary and the Process Discovery solution after your confirmation

4 SAP will share results



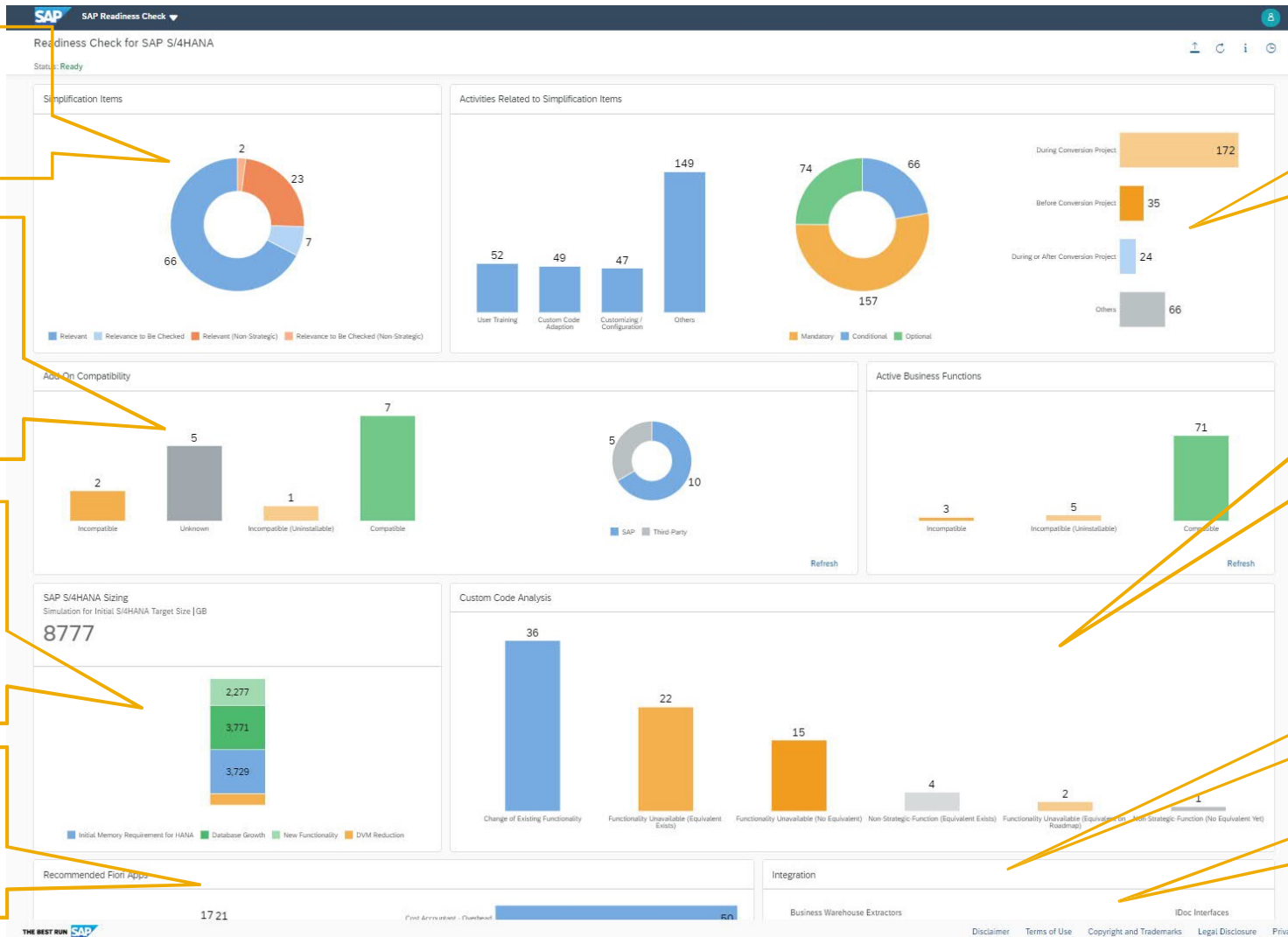
- SAP sends you the PDF summary and the instruction to activate your Process Discovery solution account (Spotlight by SAP) via email

Agenda - Quick Wins

Using Your SAP Support Investment to Research, Plan and Move to SAP S/4HANA

- ❑ Discover the value with **Process Discovery for SAP S/4HANA Transformation**
www.s4hana.com or www.sap.com/process-discovery
- ❑ Start your **Readiness Check for SAP S/4HANA**
https://help.sap.com/viewer/product/SAP_READINESS_CHECK/200/en-US
- ❑ Join the **S/4HANA SAP Enterprise Support Value Maps**
<http://support.sap.com/valuemaps>

SAP Readiness Check 2.0 for SAP S/4HANA



Relevant Simplification Items based on your current usage in SAPECC

Your currently installed **Add-Ons** and **Business Functions** checked for compatibility with SAP S/4HANA

Estimated memory and disk **size**, before and after clean up, including **archiving potential**

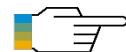
Recommended **Fiori Apps** based on your current usage

Action Items resulting from your relevant Simplification Items

Your **Custom Code** analyzed with respect to SAP S/4HANA compatibility

Shows whether your **BW extractors** and **idocs** are still working under SAP S/4HANA

Business Process Improvement potential



[SAP Help Portal: SAP Readiness Check](#) and SAP note [2290622](#)

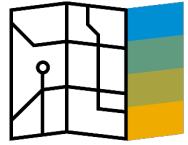
Agenda - Quick Wins

Using Your SAP Support Investment to Research, Plan and Move to SAP S/4HANA

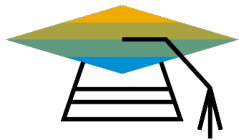
- ❑ Discover the value with **Process Discovery for SAP S/4HANA Transformation**
www.s4hana.com or www.sap.com/process-discovery
- ❑ Start your **Readiness Check for SAP S/4HANA**
https://help.sap.com/viewer/product/SAP_READINESS_CHECK/200/en-US
- ❑ Join the **S/4HANA SAP Enterprise Support Value Maps**
<http://support.sap.com/valuemaps>



Collaboration SAP Enterprise Support Value Maps



**Prescriptive Approach
to reach your objective**



**Empowerment
to build the knowledge
and skills you need**

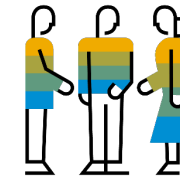
**>> Sign up
to available Value Maps**

Register to SAP Enterprise Support value maps.

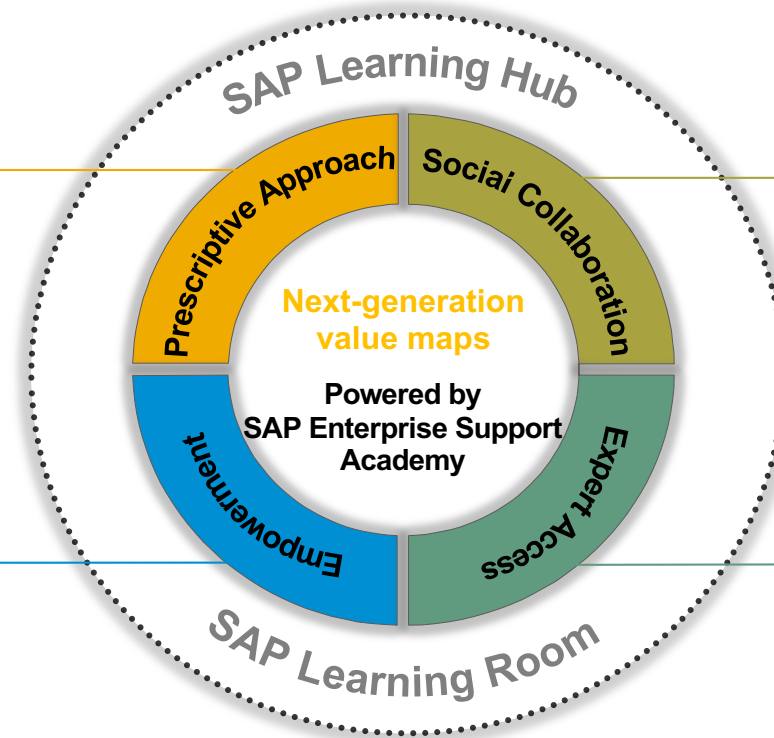
[<http://support.sap.com/valuemaps>]



**Social Collaboration
to connect directly with
SAP experts and peers**



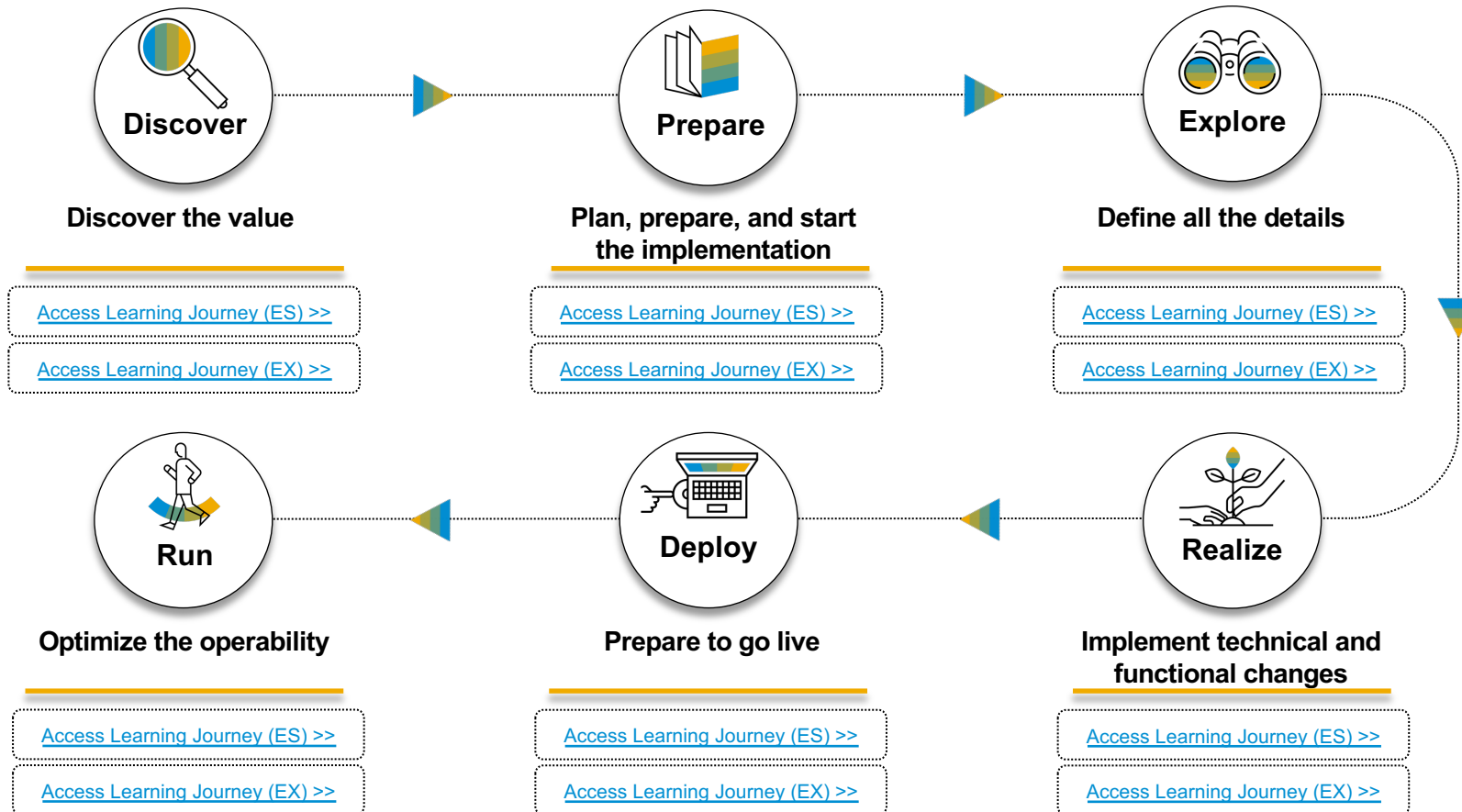
**Expert Access
to obtain guidance from
SAP support experts**



SAP Enterprise Support Value Maps

SAP S/4HANA Cloud Value Map – Triggers

The SAP S/4HANA Cloud value map helps you to ensure your success in adopting and running SAP S/4HANA in the cloud. This value map includes SAP S/4HANA Cloud, extended edition (EX) and SAP S/4HANA Cloud, essentials edition (ES).

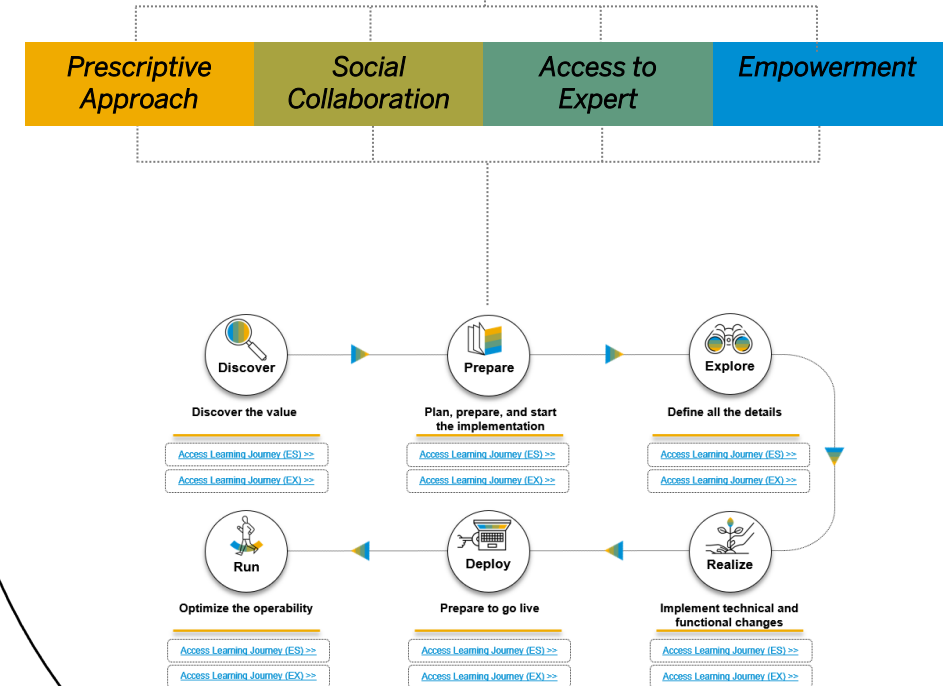


SAP Enterprise Support Value Map for SAP S/4HANA Cloud

Benefits

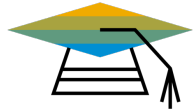
- Choose the best SAP S/4HANA Cloud solution for your business model
- Take the right next steps when planning an implementation project
- Configure your SAP S/4HANA Cloud solution in the most effective way
- Extend your SAP S/4HANA Cloud solution to cover your business processes
- Keep updated with the quarterly innovation cycle

SAP Enterprise Support Value Maps for SAP S/4HANA Cloud



SAP Enterprise Support Value Map for SAP S/4HANA Cloud

Quick wins



A learning program will guide you through a set of expertly chosen SAP Enterprise Support offerings, assets, and tools in a sequential and interactive format to empower you to achieve the defined outcome.

Learning Programs for SAP S/4HANA Cloud, Essentials Edition

[Access Learning Programs >>](#)

Learning Programs for SAP S/4HANA Cloud, Extended Edition

[Access Learning Programs >>](#)



Quick Wins

Using Your SAP Support Investment to Research, Plan and Move to SAP S/4HANA

- ❑ Discover the value with **Process Discovery for SAP S/4HANA Transformation**
www.s4hana.com or www.sap.com/process-discovery
- ❑ Start your **Readiness Check for SAP S/4HANA**
https://help.sap.com/viewer/product/SAP_READINESS_CHECK/200/en-US
- ❑ Join the **S/4HANA SAP Enterprise Support Value Maps**
<http://support.sap.com/valuemaps>

10 Steps to S/4HANA Bootcamp for Customers

Brought to you by S/4HANA Regional Implementation Group (RIG)

Boost your knowledge and confidence by executing an end-to-end system conversion from SAP ERP to SAP S/4HANA.

S/4HANA RIG Experts explain step-by-step how to convert a system to SAP S/4HANA in ten virtual classroom sessions distributed over a one-month period.

Every customer enrolled in this program performs the system conversion activities in a dedicated SAP ERP system provided by SAP.

RIG experts will provide activity documents for each step and will be available to answer questions and assist you through the entire duration of the bootcamp.

If you, as an SAP ERP customer, are planning to move to S/4HANA, this is a great opportunity to get hands-on experience and come out with confidence and a good understanding of what it takes to convert your system. We expect you to participate as a team (covering technical basis, ABAP development, financial and logistics functional expertise) and complete all the steps

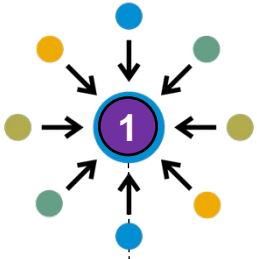
BLOG: <https://blogs.sap.com/2021/09/07/10-steps-to-s-4hana-for-sap-customers/>



Evolution Kit | Engagement Model

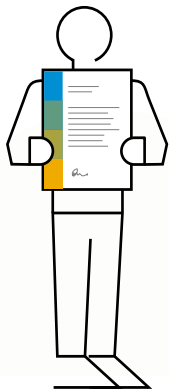
How does the customer journey look like?

PLUS



Get in touch with your Account Team and receive customer-specific outside in **point-of-view document**

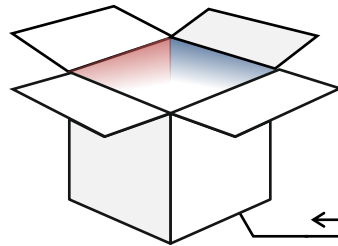
2



Preparation & Information Call

Customer Engages with SAP to investigate more details about the Evolution Kit and to set the focus for the Engagement

3



Elements are part of the **welcome package**

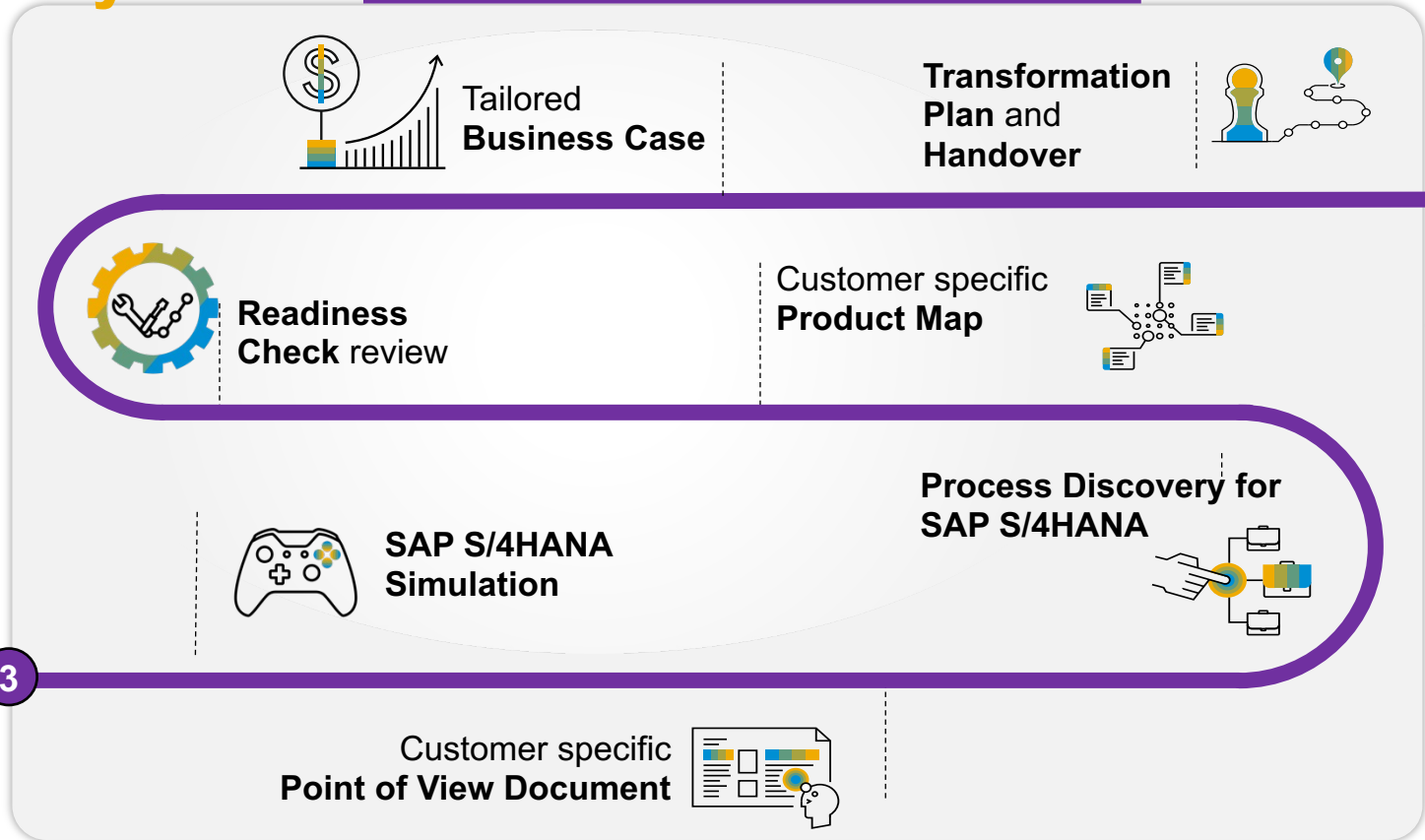
Market Research & Bot Mining



Solution Value Data



Consulting Know-How on Customer



4



Handover Session:
Case for Change

Questions?

Contact information:

Femke Swansky

Director – Customer Engagements Canada

SAP Customer Evolution Program

Femke.swansky@sap.com

M: (778)-918-2859

Thank you.

Stay connected. Share your SAP experiences anytime, anywhere.
Join the ASUG conversation on social media: **@ASUG365 #ASUG**



SAP Enterprise Support – The foundation for continuous customer success

