



What We'll Cover

Introduction to Dole Packaged Foods

AP Before and After Automation

3 Vendor Selection Process

4 Live Demo

5 Value Proposition



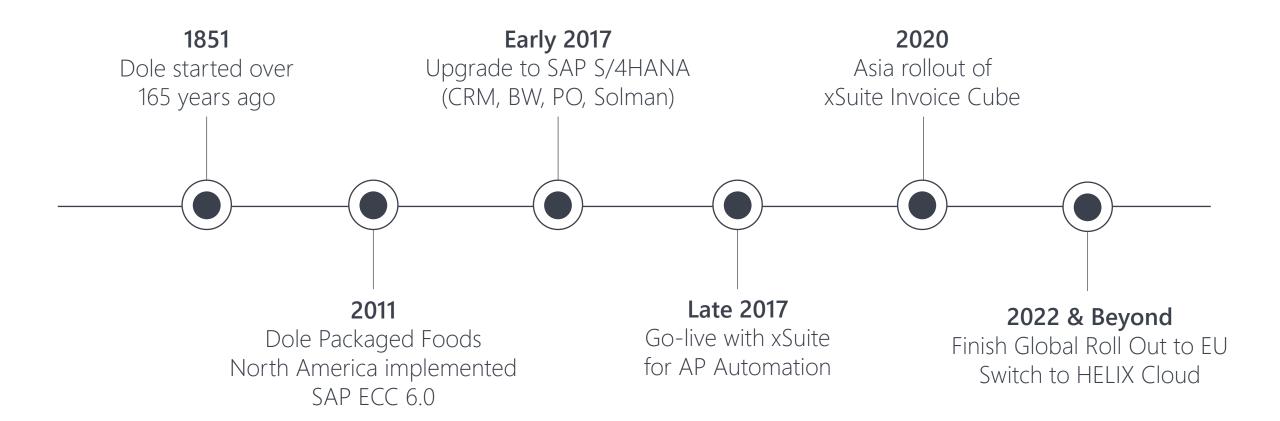


Introducing Dole Packaged Foods

- Dole started in 1851
- In 2013, Dole Packaged Foods was sold to Itochu Corporation, Tokyo based company
- Dole Packaged Foods globally accounts for about half of the revenue of almost \$3.5 billion



Information Technology at Dole Packaged Foods









Accounts Payable at Dole Before Automation

- Many different systems and processes with nothing to tie together or link back to SAP documents (no visibility of end-to-end invoice processing)
- Manual paper-based coding and approvals
- Manual entry to FB60 and MIRO (manual filing too)
- Battalion of people to resolve any issues and zero cash discounts
- Costa Rica AP, Westlake Accounting, Buyer, Approver, and IT





Vendor Selection Check List

- Intuitive, easy to use was a must
- Price tag has to fit my cost-cutting savings
- Integrate with SAP and Office 365
- OCR capabilities
- > AP and beyond





AP Automation with xSuite Invoice

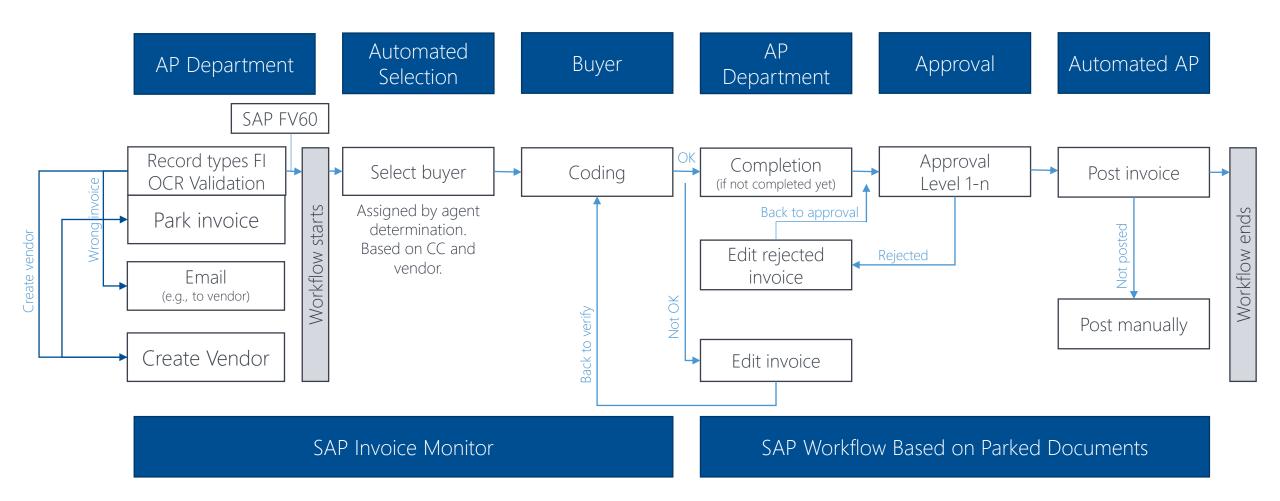
- > See an invoice processed through xSuite Invoice
- Automated workflow
- Document archiving and retrieval





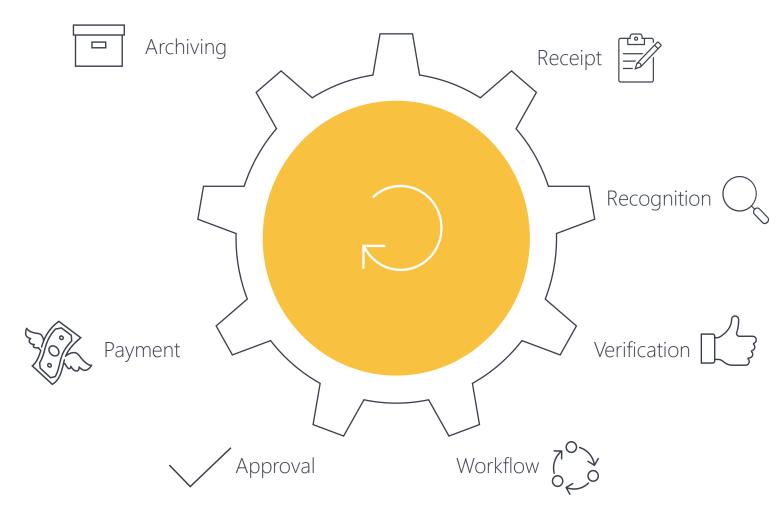


Automated AP Workflow at Dole Packaged Foods





Process Automation in SAP





- One environment, SAP
- All visible in SAP
- 1100 + implementations
- "Single vendor and one-stop shop for all SAP-related needs"
- Stackable solution





Project Implementation and Timeline

- Smooth Go Live (minimal training of transaction codes)
- > Price tag below budget and delivered on time across 3 locations (Canada, United States, and Costa Rica)
- Integration with SAP and Office 365 for all xSuite Invoice workflows and data archiving images and documents
- > OCR capabilities for recognition, data extraction, and data validation
- ▶ Beyond AP implementing xSuite Orders for customers
- Project only took 3 months to Go Live



Key Points to Take Home

- AP Automation is no longer a need but a must
- Automation is affordable and reliable (just need to look)
- > Selecting the right partner is key
- Being automated allows for new innovations



Thank you! Any questions?







Please remember to complete your session evaluation!

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Thank Moul