

## **SAP Signavio Process Transformation Suite**for Collaborative Data-Driven Performance Improvement

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You have the opportunity to dramatically improve HOW you shape the future of your company.



#### **Safeguarding Your S/4HANA Transformation**

Company misalignment, conflicting priorities, and personal biases...

...result in implementation delays, cost overruns, and poor fit of the new enterprise system.

SAP Signavio provides a collaborative change management solution for:

- Aligning the organization to a common set of objectives
- Focusing employees on the most significant threats and opportunities with data-driven insight
- Design of future agreed-upon business processes prior to implementation



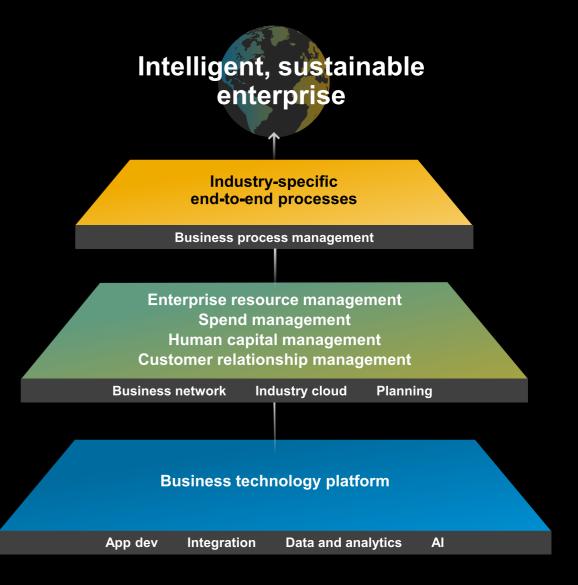
Our S/4HANA Implementation Team

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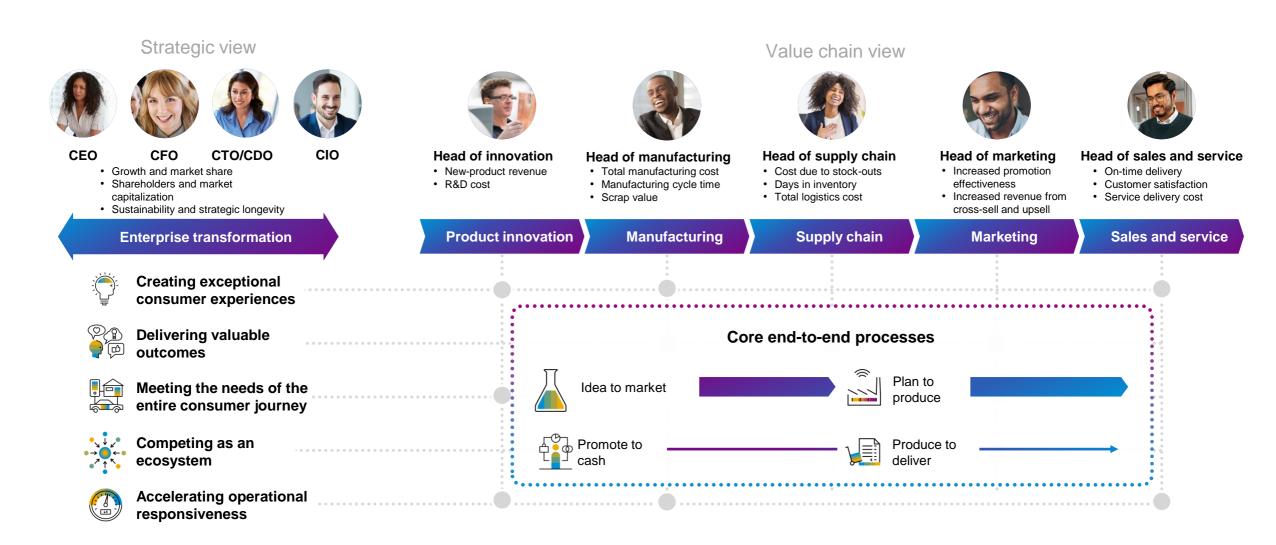
#### How can I keep SAPGUI?

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# Enable every enterprise to become an intelligent, sustainable enterprise

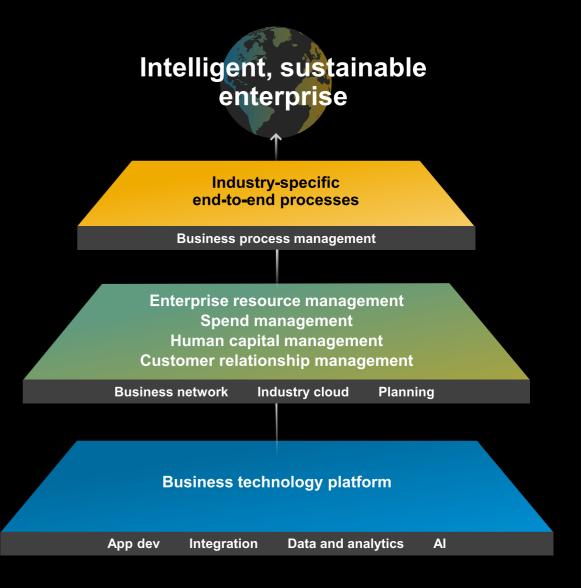


#### Consumer product companies pursue 5 strategic priorities

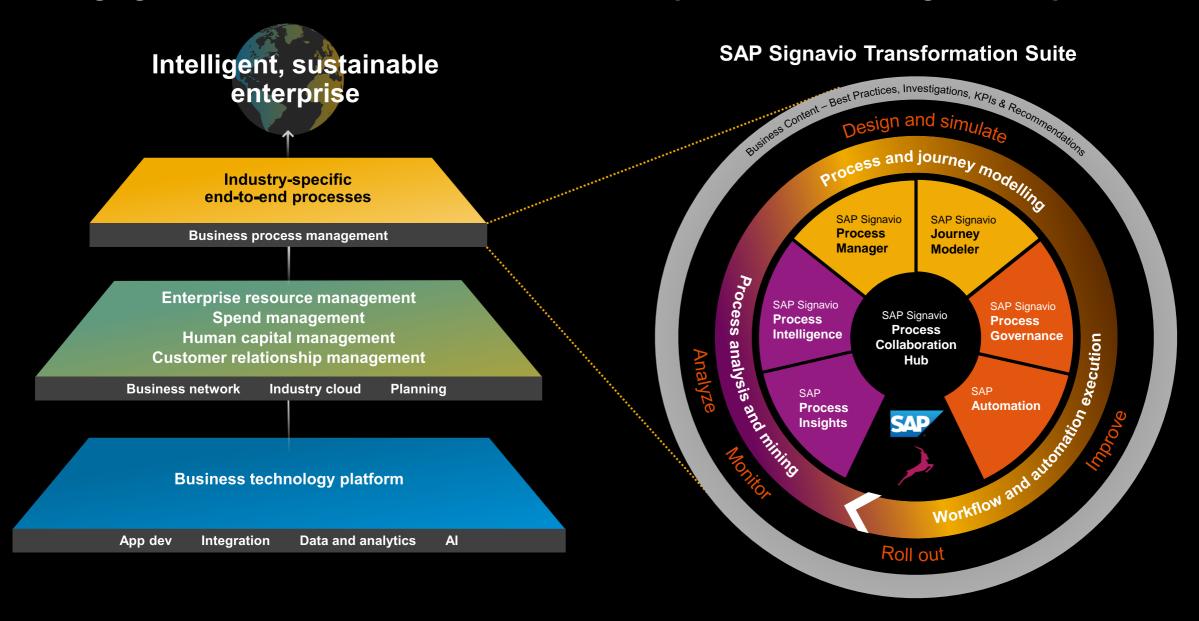


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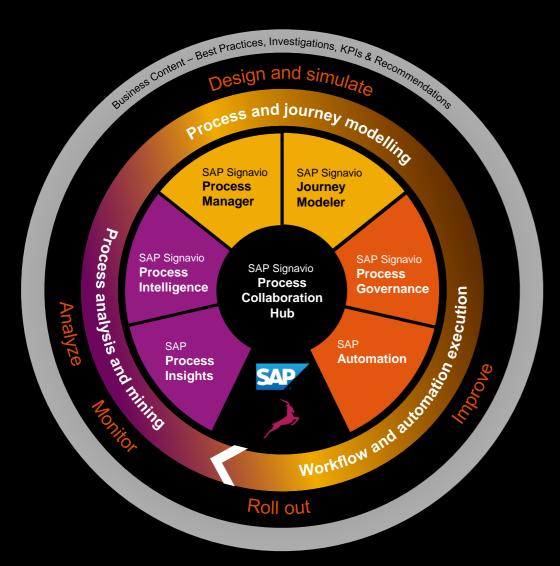
# Enable every enterprise to become an intelligent, sustainable enterprise



#### Managing Business Processes is an Essential Component of the Intelligent Enterprise



#### SAP Signavio Process Transformation Suite – Enabling "Process-Orientation"



#### **Process structure and consistency enable:**

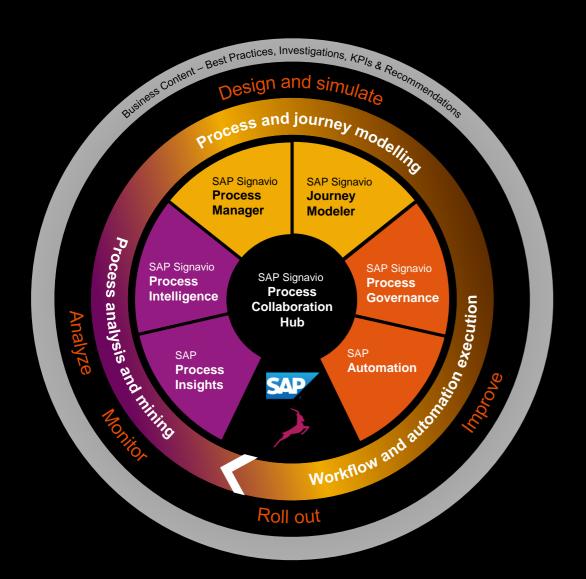
- Consistent and predictable performance
- ✓ Standardization and simplification
- ✓ More effective improvement efforts
- ✓ Ability to automate more effectively.
- ✓ Foundation for "Process Excellence" and "Continuous Improvement" programs

"If you can't describe what you are doing as a process, you don't know what you're doing."

(W. E. Deming – Pioneer of modern BPM concepts and methods)



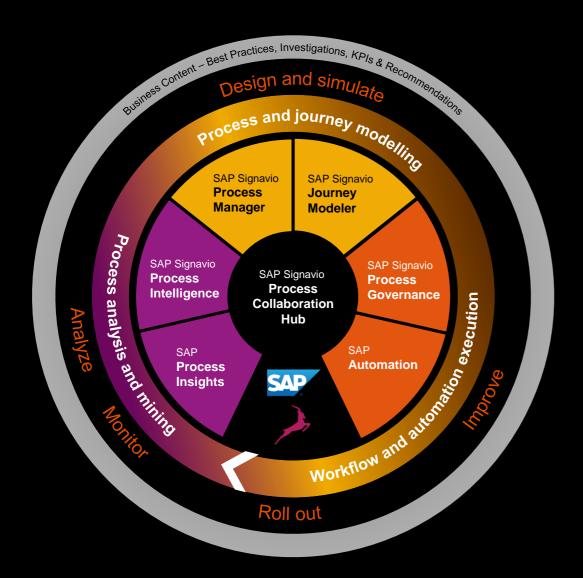
#### **SAP Signavio Process Transformation Suite**



Enterprise performance is the direct result of the execution of business processes capable of achieving enterprise objectives

SAP Signavio is an end-to-end solution for managing business processes for enterprise transformation and continuous improvement.

#### **SAP Signavio Process Transformation Suite – Managing Enterprise Change**



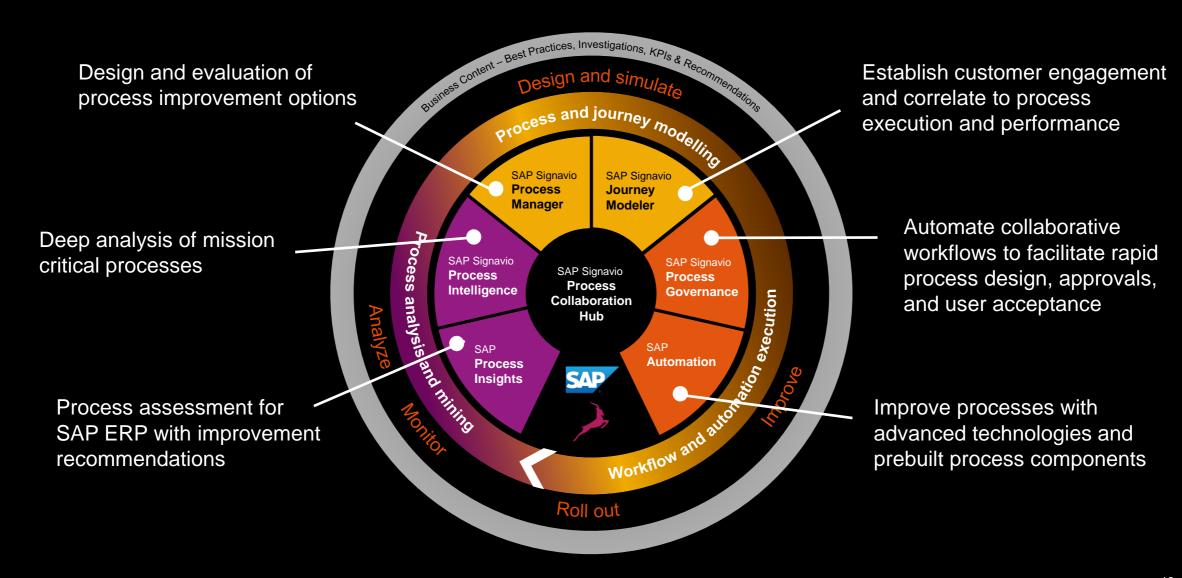
#### **Supporting Enterprise Transformation**

- ☐ Alignment to a common set of objectives
- ☐ Analysis and assessment of current processes
- ☐ Collaborative design of future processes
- ☐ Establish standards for customer engagement
- Monitor process performance post go-live

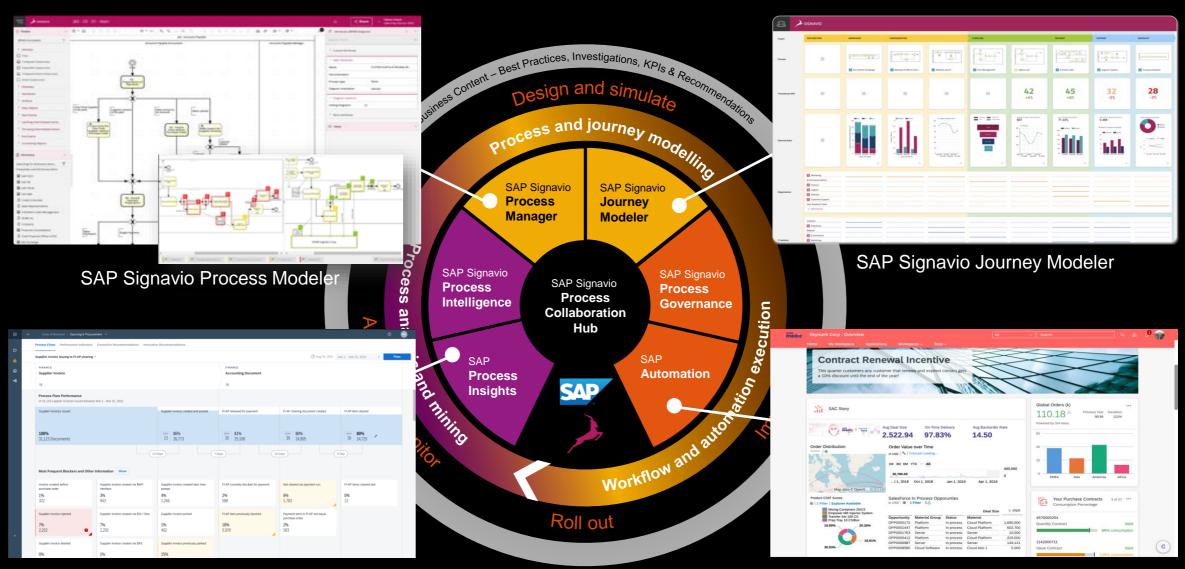
#### **Enabling Continuous Improvement**

- Ongoing monitoring of performance
- ☐ Discovery of process improvement opportunities
- Automatic recommendations for improvement
- Collaborative design of improvements
- Access to repositories of prebuilt process components
- Connection to enterprise systems for fast improvements

#### **SAP Signavio Process Transformation Suite – Suite Components**



#### **SAP Signavio Process Transformation Suite – Suite Components**



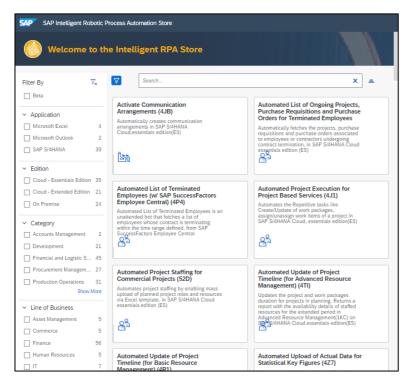
#### **Getting More From Your SAP Systems – Process Improvement**

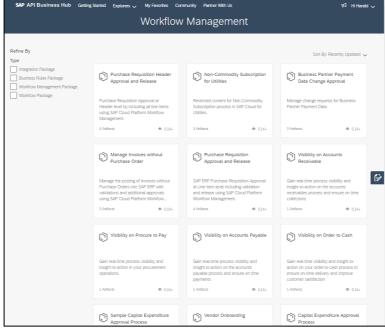
<b>Improvement Type</b>	<u>Description</u>	<b>Example</b>	<b>SAP Capabilities</b>
Re-Configuration	Use standard application features embedded in the software	Turn on material availability checks during sales order entry	ECC, S/4HANA
Automation – Process Tasks	Automate a task(s) currently being executed manually	Automate load of master data from an excel spreadsheet	
Automation – Actions and Alerts	Automatic triggering of actions	Send an alert to material control if unwanted inbound material is intransit	BTP Process Automation (Workflow, Intelligent RPA, LCNC), MyInbox, various BTP capabilities
Streamlining	Remove process delays and waste	Automate communication and enable better collaboration between users	
Integrating and Interfacing	Connect multiple applications	Connect ERP production scheduling to shop floor systems	Integration Suite, API Business Hub
Custom User Experience	Assemble a user interface specific to efficiently performing a specific role	User interface for monitoring all aspects of inbound and outbound material flow	Work Zone, Fiori, misc BTP capabilities
Application Replacement	Replace aging, unsupported, or inadequate software	Replace manual freight management with SAP Transportation Management	SAP business applications
Application Development and Innovation	Build customer-specific applications and functionality, innovation	Develop a special pricing application for complex price calculations	Application development, LCNC

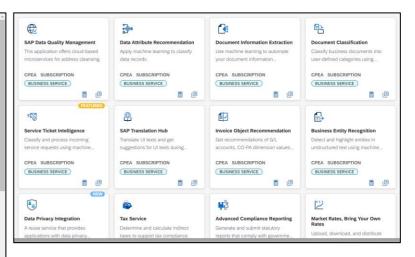
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#### Deliver Outcomes Faster by Relying on Pre-built Content

#### Start quickly and Choose from Bots, Live Process Content & Business Services









Pre-built bots in store
13 LoBs | 24 Industries



Live process packages



**Business** services

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#### **SAP Work Zone – Improving Processes with Tailored User Experience**

SELF SERVICE INTRANET

Easy-to-manage, self-service for the entire organization

EMPLOYEE-FOCUSED

Personalized and easy to use with role-based data

LAUNCHPAD

A centralized location for your SAP business applications, data and processes

COMMUNICATE AND ENGAGE

Self-sufficient, freeform layout and drag-and-drop design to engage employees

**TEAM COLLABORATION** 

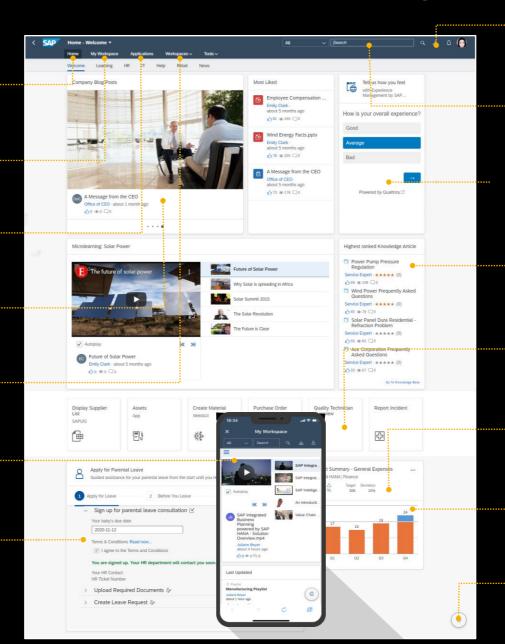
Self-service personal, project, topical, departmental and community workspaces

MOBILE READY

Anytime, anywhere access with responsive web and a dedicated mobile app

CREATE GUIDED WORKFLOW EXPERIENCES

Use a template project to build guiding user experiences on top of workflows



MY INBOX

Process workflow tasks that matter to you within the integrated My Inbox application

SEARCH

Discover and find information with powerful content and document indexing

INTEGRATE EXPERIENCE MANAGEMENT

Engage, monitor and measure with Qualtrics embedded within the experience

KNOWLEDGE BASE

Create, retain and share knowledge across the entire organization

SAP BUSINESS APPS

Quick access to SAP S/4HANA and other frequently used business apps

**UI INTEGRATION CARDS** 

Embed and display SAP and third-party business data from across your organization

EXTEND AND DEVELOP

Extend with full IDE based on SAP Business
Application Studio

INTEGRATE CONVERSATIONAL AI

Develop and integrate chatbots

#### **SAP Signavio Process Transformation Suite - Differentiators**

**End-to-End Business Process Management** 

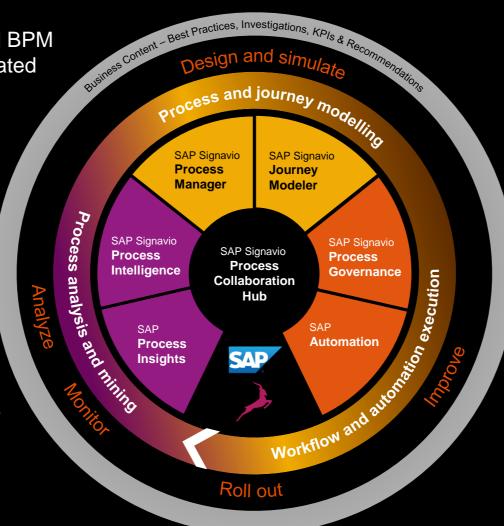
Includes capabilities for all BPM activities in a single integrated package

### Integration with SAP Solution Manager and Best Practices

Share process models with SolMan and optionally use Best Practices processes

#### **Tailored Analytics and Diagnostics for SAP ERP**

Data-driven discovery of process improvement opportunities with recommendations for SAP ERP improvement with available prebuilt components



#### **Customer Journey Mapping**

Proactively model how you plan to engage and interact with customers and assess process performance and achievement

#### **Process Improvement**

Use SAP capabilities and technologies to automate, streamline, and innovate new processes

#### Participation in Process Improvement

The easy-to-use collaborative user experience of SAP Signavio facilitates and encourages participation across all leaders, knowledge workers, and IT people

### SAP Signavio Process Transformation Suite Complementary to SAP Solution Manager\*

Capabilities for Enterprise Transformation and for Continuous Improvement	SAP Signavio Suite	Solution Manager	Comments
Pre-Deployment Implementation Planning			
Alignment on Enterprise performance Objectives	$\checkmark$		
Assessment of current "as is" processes	$\checkmark$		
User and IT collaboration for process harmonization/standardization	$\checkmark$		
Modeling of "as is" and "to-be" processes	$\checkmark$	$\checkmark$	SolMan designed primarily for IT professionals
Performance simulation of process options	$\checkmark$		
Process model selection, approval, finalization	$\checkmark$		
System Implementation			
Central repository of company process documentation	$\checkmark$	$\checkmark$	SolMan designed primarily for IT professionals
Discover applicable prebuilt process content	$\checkmark$		
Tailor process workflows and automations	$\checkmark$		
Roll out new and reengineered processes	$\checkmark$	$\checkmark$	This is the point of hand-off from BPI to SolMan
System Execution			
Monitoring of technical performance / IT alerts		$\checkmark$	SolMan designed primarily for IT professionals
Monitoring of business process performance / user alerts	$\checkmark$		
Process improvement recommendations	$\checkmark$		
Monitoring of user compliance to approved processes	$\checkmark$		
Analysis of process variations / exceptions with value analysis	$\checkmark$		

#### **SAP Signavio – Strategic Objectives**



**Company Culture of Continuous Improvement** 



**Data-Driven** Business Process Management



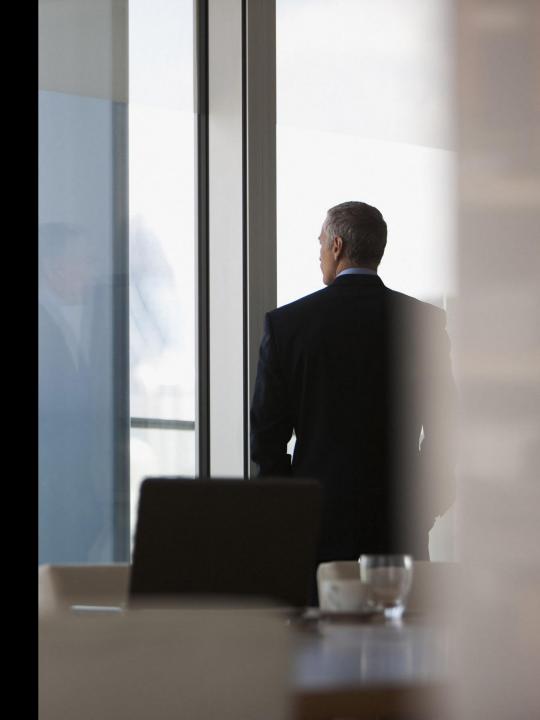
**Business Process Structure and Consistency** 



**Enterprise Resiliency** 



**Getting More Value from Your SAP Investments** 



You have the opportunity to dramatically improve HOW you shape the future of your company.



Questions?

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