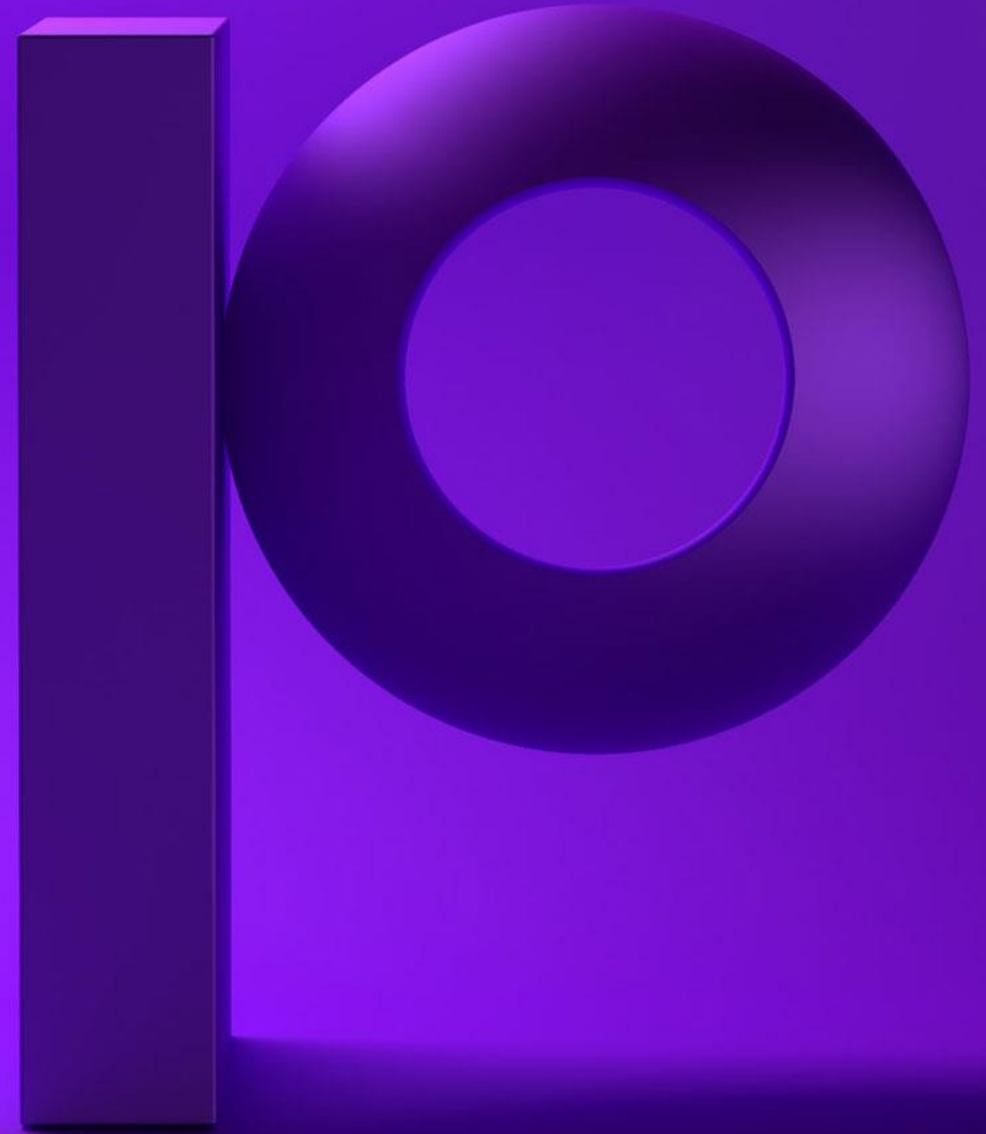




# Change The Way You Work With SAP® Through Automation

Scott Lewis- Strategic Account Executive Mid Market  
Chris Clexton- Strategic Account Executive Large Enterprise



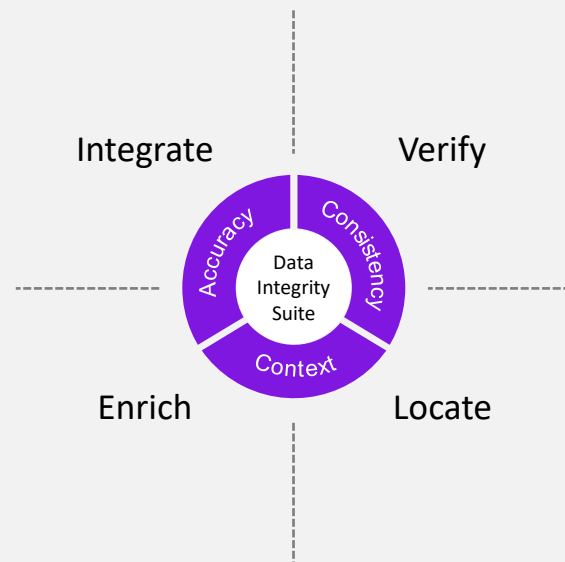
Winshuttle is now  
part of Precisely,  
the leader in data  
integrity





## The global leader in data integrity software

Our data integrity software, data enrichment products, and strategic services deliver accuracy, consistency, and context to power confident business decisions.



# 12,000

customers

Customers in more than  
**100** countries

# 99

of the Fortune 100

# 2,300

employees

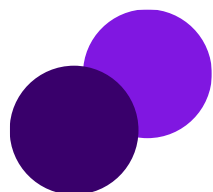
## Brands you trust, trust us



## Data leaders partner with us



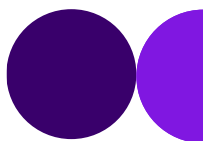
# Precisely product portfolio



## Integrate



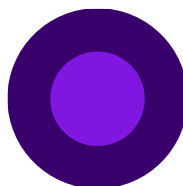
Precisely Connect  
Precisely Ironstream  
Precisely Automate  
Precisely Assure  
Precisely Syncsort



## Verify



Precisely Data360  
Precisely Trillium  
Precisely Spectrum Quality  
Precisely EnterWorks



## Locate



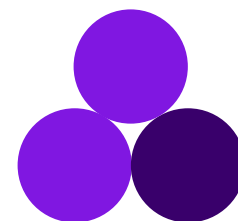
Precisely Spectrum Geocoding  
Precisely Spectrum Spatial  
Precisely MapInfo



## Enrich



Precisely Streets  
Precisely Boundaries  
Precisely Points of Interest  
Precisely Addresses  
Precisely Demographics



## Engage



EngageOne Communicate  
EngageOne Compose  
EngageOne Digital Self Service  
EngageOne Enrichment

The background is a solid deep purple. It features several 3D-rendered geometric shapes: a horizontal rectangular prism in the top left, a sphere to its right, a vertical rectangular prism in the bottom left, a sphere to its right, a small vertical rectangular prism in the center, a sphere to its right, and a tall vertical rectangular prism on the right side with a sphere positioned above it. All shapes have soft shadows and highlights, giving them a three-dimensional appearance.

Empowering business teams  
to make an impact

# Explosion of data

Data is the fuel for decision-making today



\$1.3 trillion spent  
on digital transformation  
last year



80% of CEOs  
accelerating digital  
transformation



67% spending  
more on technology  
than people

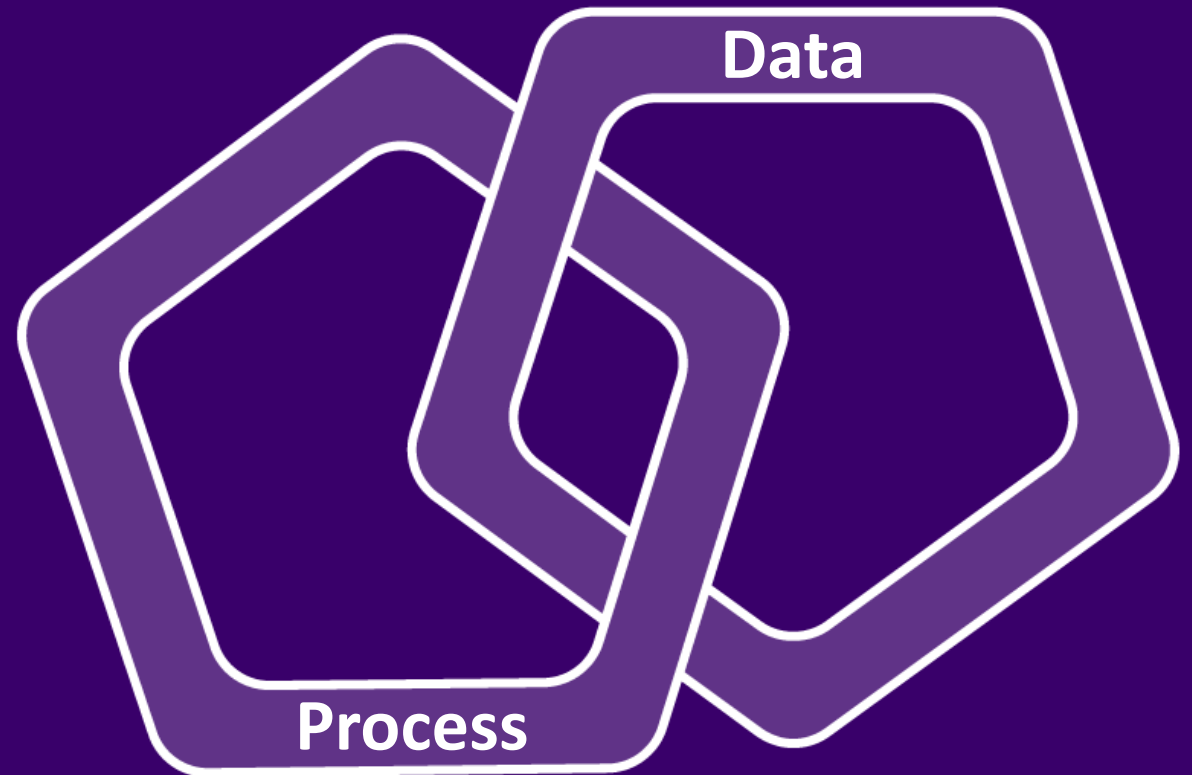


64 Zetabytes  
of data today,  
growing to 180+  
zetabytes by 2025

# Tackle process and data together

- Product launches
- Product data management
- Customer onboarding & management
- Vendor onboarding & management
- Asset management
- Financial master data

and more...



# Compete and thrive in today's dynamic world



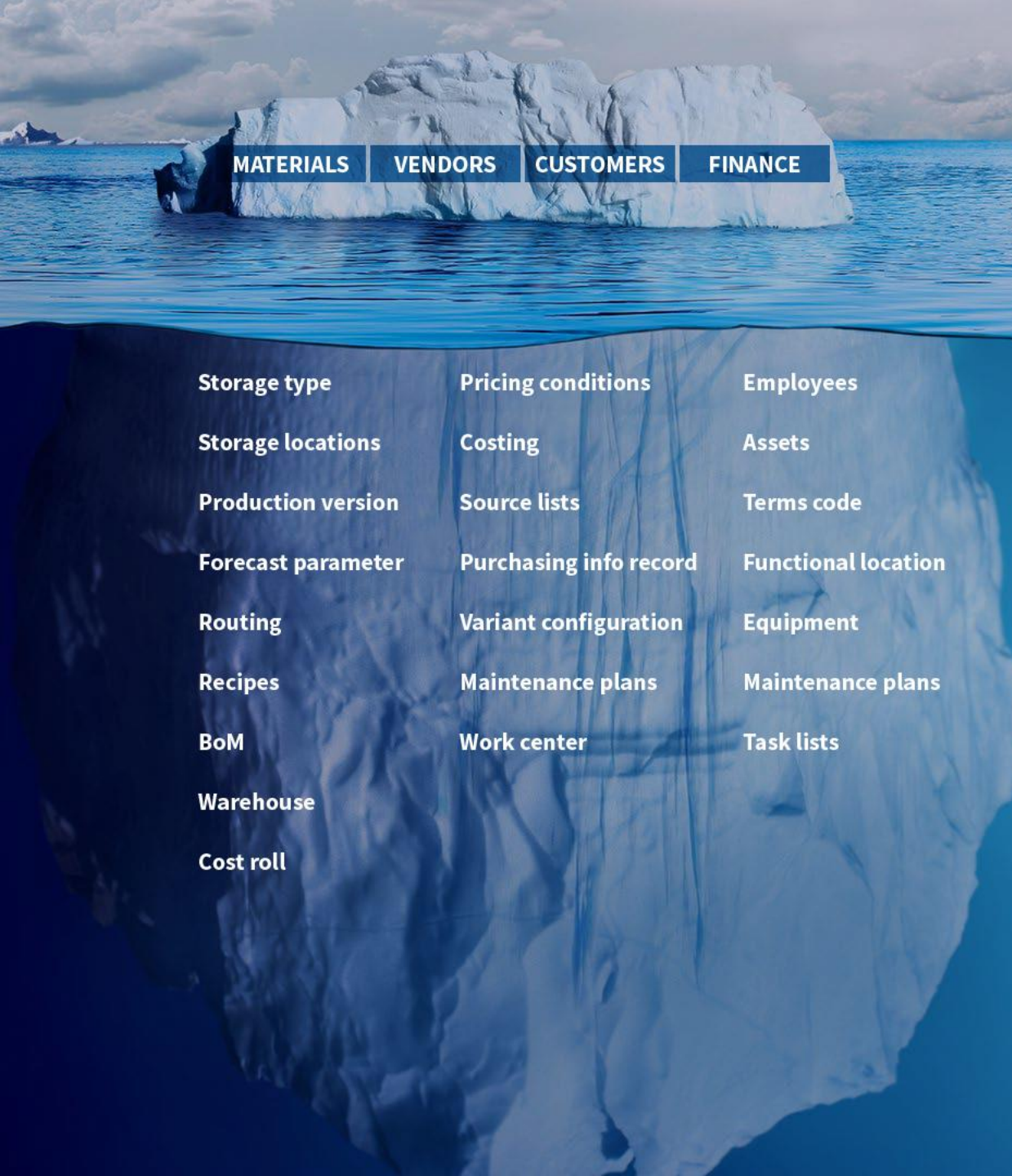
Go faster



Be more agile



Improve the quality of your  
most important data



MATERIALS

VENDORS

CUSTOMERS

FINANCE

Storage type

Pricing conditions

Employees

Storage locations

Costing

Assets

Production version

Source lists

Terms code

Forecast parameter

Purchasing info record

Functional location

Routing

Variant configuration

Equipment

Recipes

Maintenance plans

Maintenance plans

BoM

Work center

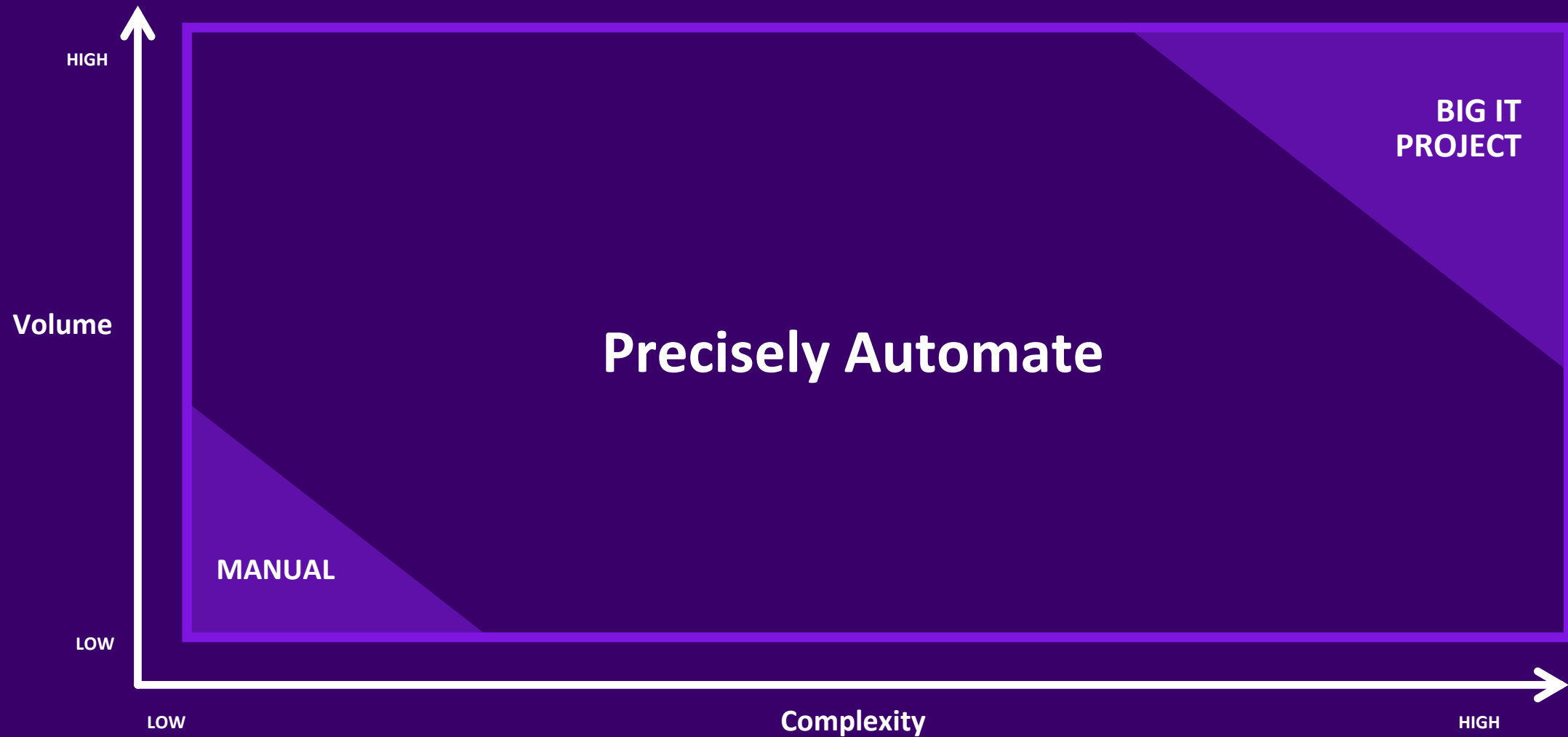
Task lists

Warehouse

Cost roll

# The complexity of SAP master data

# The problems we solve



# Precisely Automate portfolio

## Automate Studio

### STANDALONE

Exchange data with SAP quickly and easily using Excel

- Data creation and maintenance
- Data migration
- Operational reporting
- Data stewardship

Business users work in Excel



## Automate Studio Manager

### GOVERNED

Share, manage, & control Precisely across the enterprise

- Basic 2-step workflow
- Centralized management
- Granular control of licenses, users & policies
- Extensive audit and ROI reporting
- Server-side job execution

Business users work in Excel



## Automate Evolve

### WORKFLOW-ENABLED

Automate and streamline SAP processes using workflows

- Advanced form and workflow capabilities
- Advanced data stewardship capabilities via web forms
- Detailed process analytics

Business users work in Excel or web forms



# Start with desktop automation

## Desktop Automation

### Excel to SAP

Exchange data with SAP  
quickly and easily using Excel



## Process Automation

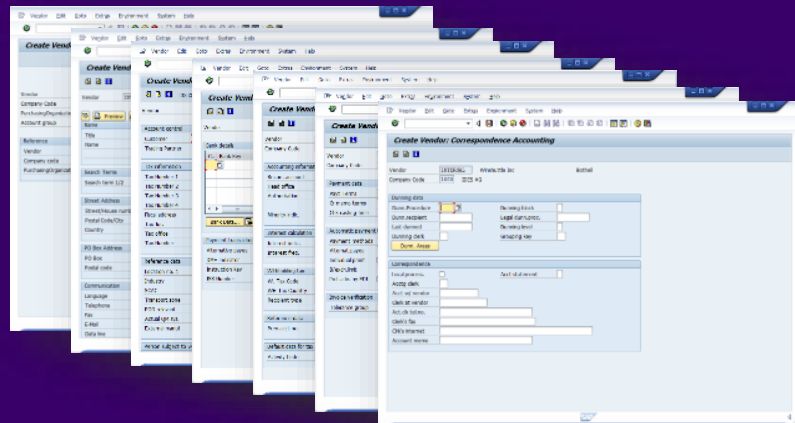
### Excel Workflow

Automate and accelerate  
SAP business processes  
through Excel file  
management workflows

### Form & Workflow

Automate and accelerate  
SAP business processes with  
integrated forms and  
workflows

# Replace multiple SAP screens with business-friendly Excel



Winshuttle for Journal Entry

Run completed. Successful runs: 14

**Log Winshuttle Studio 11.2**  
SAP System: Client: SAP User - WE6800-sigridk  
Script Name - MM01\_Create\_Materials\_Script.Tor  
Mode - Standard (Non Batch without controls)  
Start Row - 7 End Row - 0  
Number of Errors - 0 Records Uploaded - 14  
Date and Time - 2/14/2018 4:22:28 PM  
Execution Time - 00:01:26  
Run Reason -

**Validate Log Winshuttle Studio 11.2**  
SAP System: Client: SAP User - WE6800-sigridk  
Script Name - MM01\_Create\_Materials\_Script.Tor  
Mode - Standard (Non Batch without controls)  
Start Row - 7 End Row - 0  
Number of Errors - 0 Records Validated - 14  
Date and Time - 2/14/2018 4:19:29 PM  
Execution Time - 00:01:01  
Run Reason -

**WINSHUTTLE** MM01 CREATE MATERIAL - Finished Goods

**RUN RESULTS**

**DATA INPUT (\* means required field)**

No.	RUN LOG	VALIDATE LOG	*Material Number (uses external numbering)	*Industry sector	*Material Type	*Material Short Name
7	Material DEMOMATERIAL-0003 created	Success	DEMOMATERIAL-0003	F	FERT	Demo Ma
8	Material DEMOMATERIAL-0004 created	Success	DEMOMATERIAL-0004	F	FERT	Demo Ma
9	Material DEMOMATERIAL-0005 created	Success	DEMOMATERIAL-0005	F	FERT	Demo Ma
10	Material DEMOMATERIAL-0006 created	Success	DEMOMATERIAL-0006	F	FERT	Demo Ma
11	Material DEMOMATERIAL-0007 created	Success	DEMOMATERIAL-0007	F	FERT	Demo Ma
12	Material DEMOMATERIAL-0008 created	Success	DEMOMATERIAL-0008	F	FERT	Demo Ma
13	Material DEMOMATERIAL-0009 created	Success	DEMOMATERIAL-0009	F	FERT	Demo Ma
14	Material DEMOMATERIAL-0010 created	Success	DEMOMATERIAL-0010	F	FERT	Demo Ma
15	Material DEMOMATERIAL-0011 created	Success	DEMOMATERIAL-0011	F	FERT	Demo Ma
16	Material DEMOMATERIAL-0012 created	Success	DEMOMATERIAL-0012	F	FERT	Demo Ma

# Automate Studio

The right capabilities to get SAP work done faster and improve data quality.

Mass create &  
update using Excel

Data  
stewardship

Deep SAP  
integration

Low-code/no-code  
design

# What you can do with Automate Studio



Automate any SAP  
business process



Streamline data migration  
and conversions



Create operational  
reports



# Automate Evolve

The right combination of capabilities to automate data-intensive processes.

Enterprise-grade  
workflow &  
automation

Robust data  
stewardship

Deep SAP  
integration

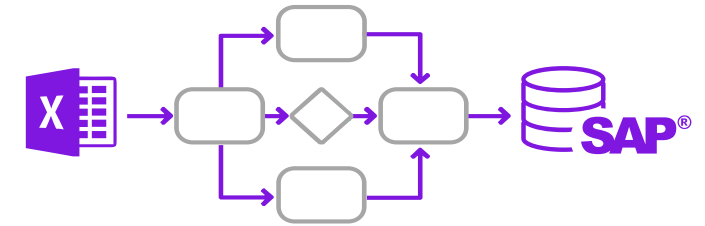
Low-code/no-code  
design

# Automate Evolve

Includes Automate Studio—our market leading Excel-to-SAP automation platform

Automate and streamline SAP business processes using workflows

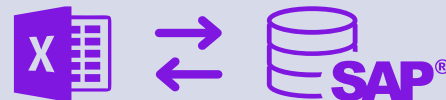
- Advanced form and workflow capabilities
- Advanced data stewardship capabilities via web forms
- Detailed process analytics



## Automate Studio

Exchange data with SAP quickly and easily using Excel

- Data creation and maintenance
- Data migration
- Operational reporting
- Data stewardship



Share, manage, & control Precisely solutions across the enterprise

- Centralized content management
- Granular control of licenses, users & policies
- Extensive audit and ROI reporting
- Server-side job execution



# Look for a complete set of capabilities



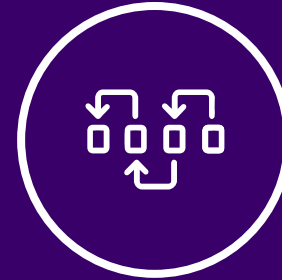
Choice of forms or  
Excel front end



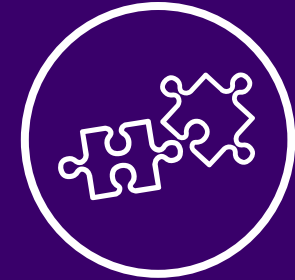
Smart, tailored, role-  
based forms



SmartTables



Dynamic process  
linking



Flexible, extensible  
solution architecture



Process dashboards  
& reports



Audit trails for  
process & data



Automated data  
exchange with SAP



Live SAP data  
validation



Granular user & policy  
management

# Make an impact

across your SAP landscape



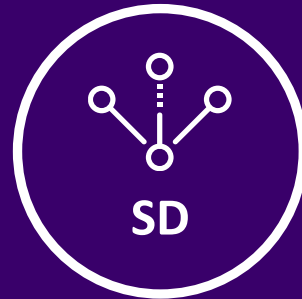
FI

Financial  
Accounting



CO

Controlling



SD

Sales and  
Distribution



MM

Materials  
Management



PM

Plant  
Maintenance



AM

Asset  
Management



PS

Project Systems



PP

Production  
Planning



QM

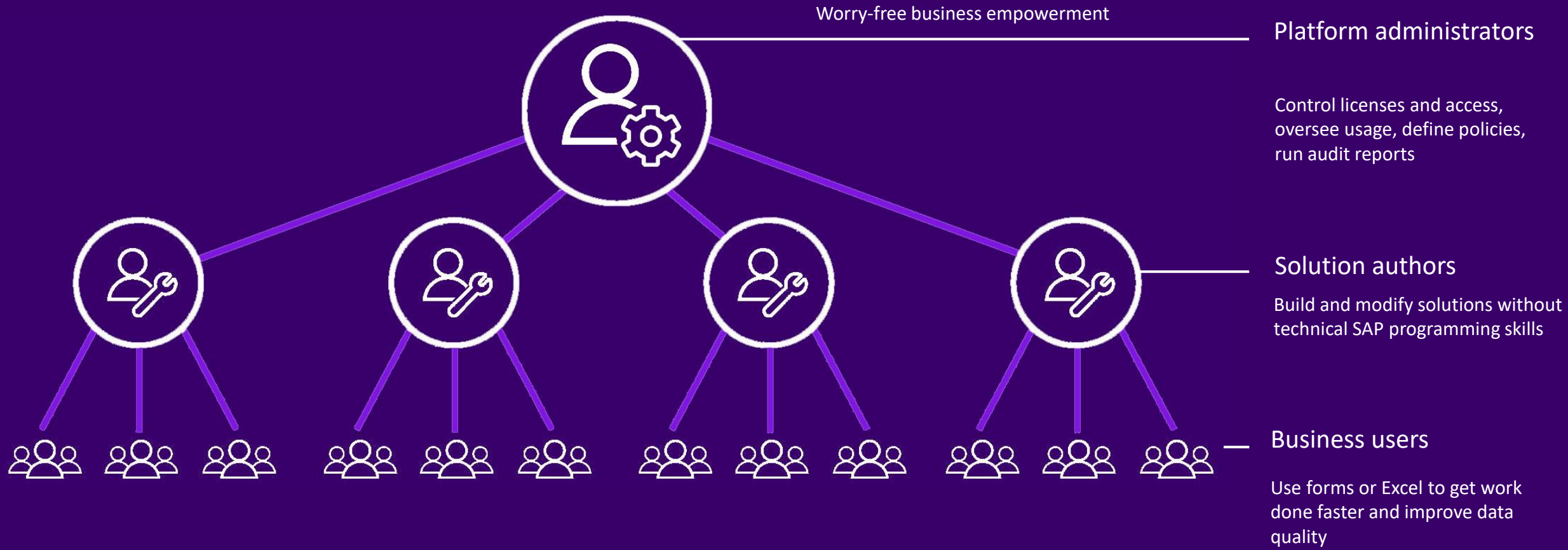
Quality  
Management



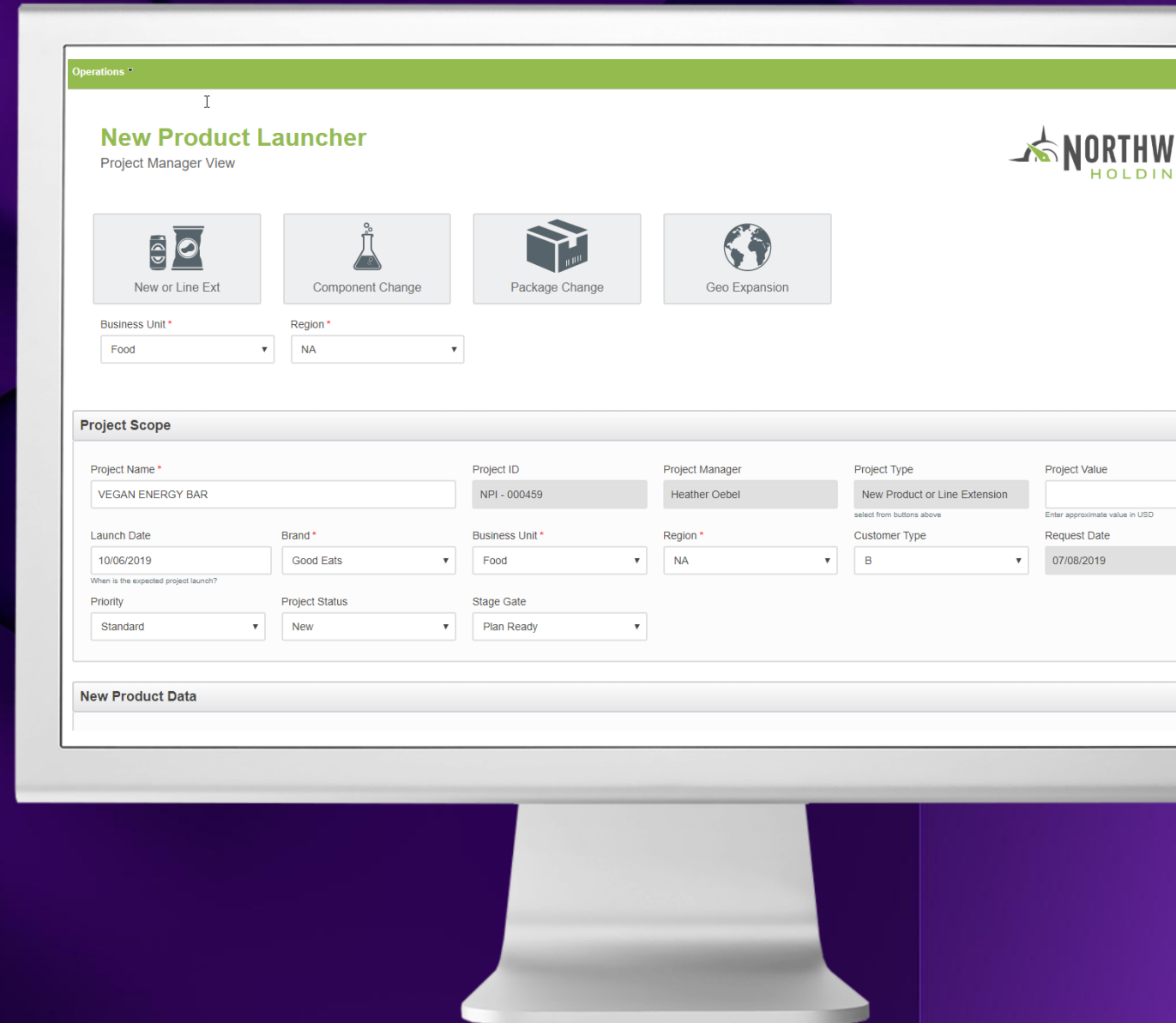
HR

Human  
Resources

# Make an impact at **scale** low-code, no-code design



Speed up  
SAP launch  
processes by 50%  
or more



The screenshot displays the 'New Product Launcher' interface, titled 'Project Manager View'. At the top, there's a green header bar with the 'Operations' tab selected. Below the header, the title 'New Product Launcher' is prominently displayed in green, with 'Project Manager View' underneath it. The Northwold Holding logo is visible in the top right corner. The main content area features four large, light gray buttons with icons: 'New or Line Ext' (cans), 'Component Change' (flask), 'Package Change' (box), and 'Geo Expansion' (globe). Below these buttons are two dropdown menus for 'Business Unit' (set to 'Food') and 'Region' (set to 'NA'). A section titled 'Project Scope' contains a grid of input fields: 'Project Name' (VEGAN ENERGY BAR), 'Project ID' (NPI - 000459), 'Project Manager' (Heather Oebel), 'Project Type' (New Product or Line Extension), 'Project Value' (empty), 'Launch Date' (10/06/2019), 'Brand' (Good Eats), 'Business Unit' (Food), 'Region' (NA), 'Customer Type' (B), and 'Request Date' (07/08/2019). Below these are three more dropdowns: 'Priority' (Standard), 'Project Status' (New), and 'Stage Gate' (Plan Ready). A 'New Product Data' section is at the bottom, currently empty.

Operations

## New Product Launcher

Project Manager View

Northwold Holding

New or Line Ext

Component Change

Package Change

Geo Expansion

Business Unit \*  
Food

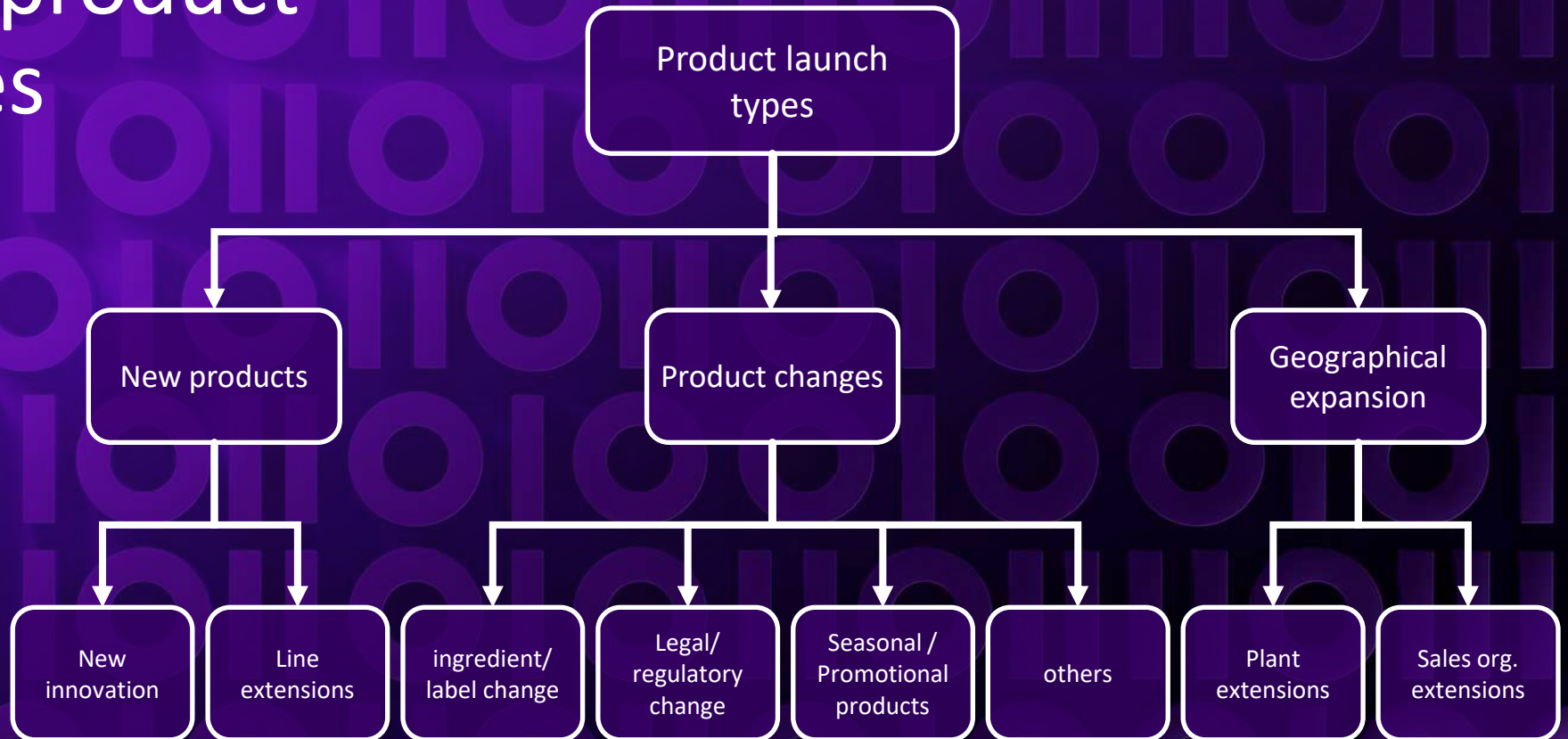
Region \*  
NA

### Project Scope

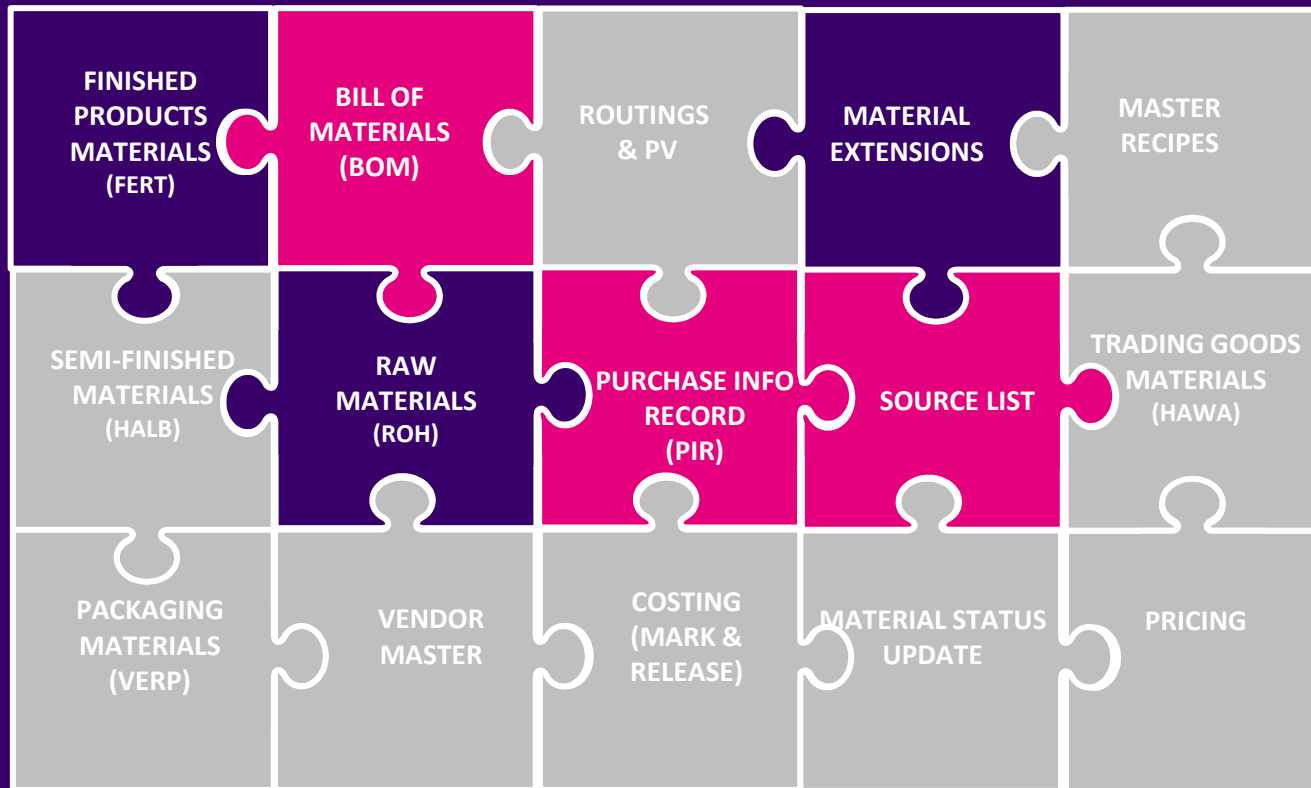
Project Name *	Project ID	Project Manager	Project Type	Project Value
VEGAN ENERGY BAR	NPI - 000459	Heather Oebel	New Product or Line Extension	
Launch Date	Brand *	Business Unit *	Region *	Customer Type
10/06/2019	Good Eats	Food	NA	B
When is the expected project launch?	Priority	Project Status	Stage Gate	Request Date
	Standard	New	Plan Ready	07/08/2019

### New Product Data

Use **one solution**  
for all your product  
launch types



# Modular, strategic product launch platform



- Start with the data objects that make sense for your business
- Expand over time
- Meet the needs of any organizational structure type
- Supports high complexity and volume

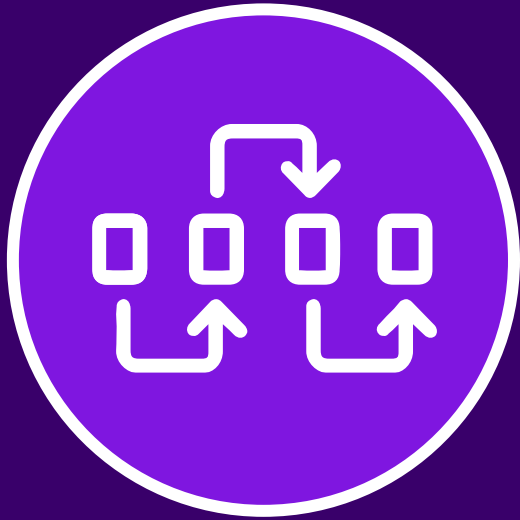


# Automate SAP processes when:

- Errors have costly consequences
- Take too long, impacting business/revenue
- Are complex with many participants
- Contain complex data & can span many objects
- With high volumes of data maintenance requests



# What's next for SAP automation?



Integration into  
larger, complex  
processes



Incorporation of  
AI and machine  
learning



Automating Fiori  
processes



Questions!

# Let's continue the conversation...



[www.precisly.com](http://www.precisly.com)

Demos  
White Papers  
Case Studies



Contact us

Set up a 30 minute personalized demo  
[info@winshuttle.com](mailto:info@winshuttle.com)

# precisely

**Microsoft Partner**

Gold Application Development  
Gold Collaboration and Content



**SAP® Certified**  
Integration with SAP® S/4HANA