

ERP Roadmap Review

It's time to look at your ERP roadmap

Glen Moffatt, S/4HANA Center of Excellence, SAP North America
March 22, 2023

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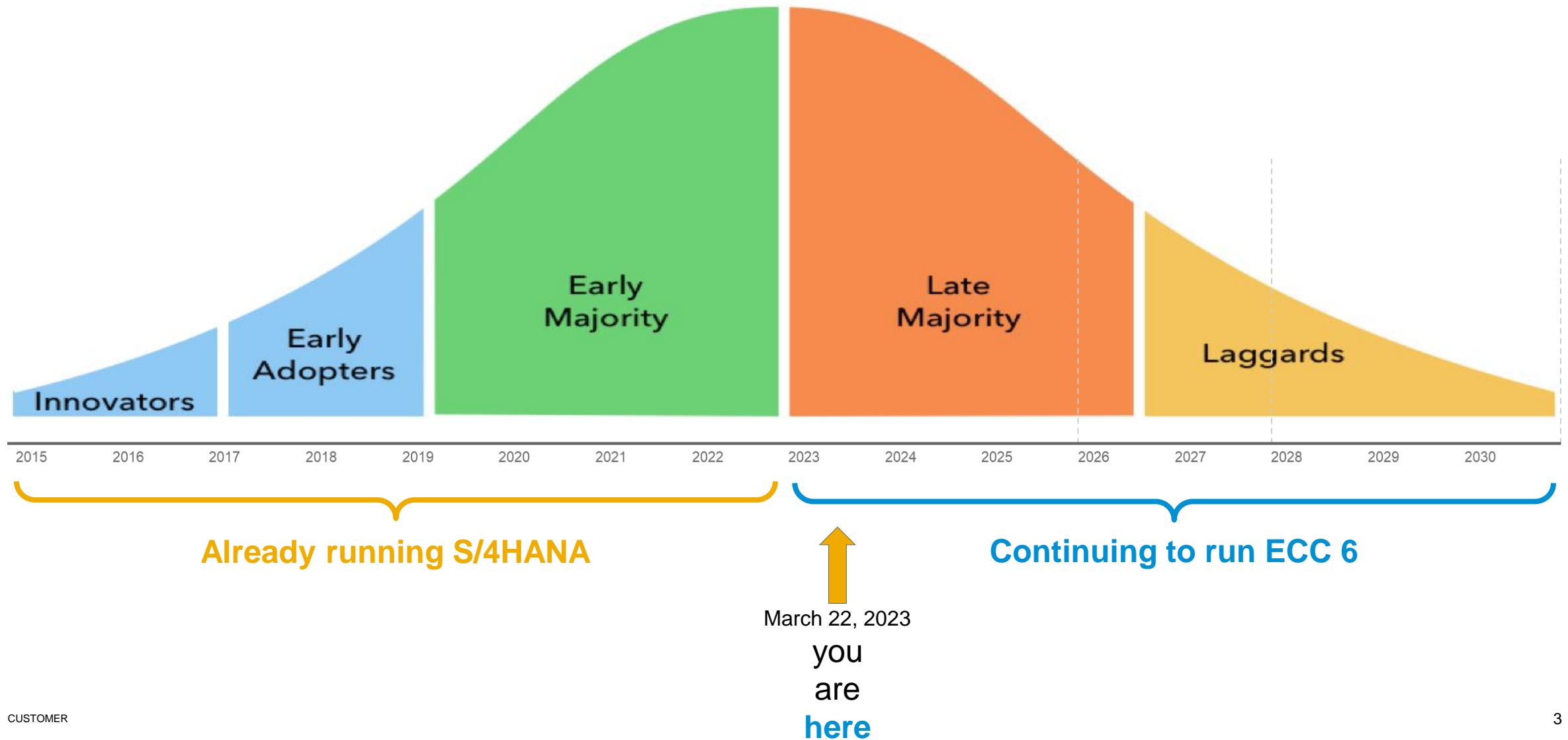
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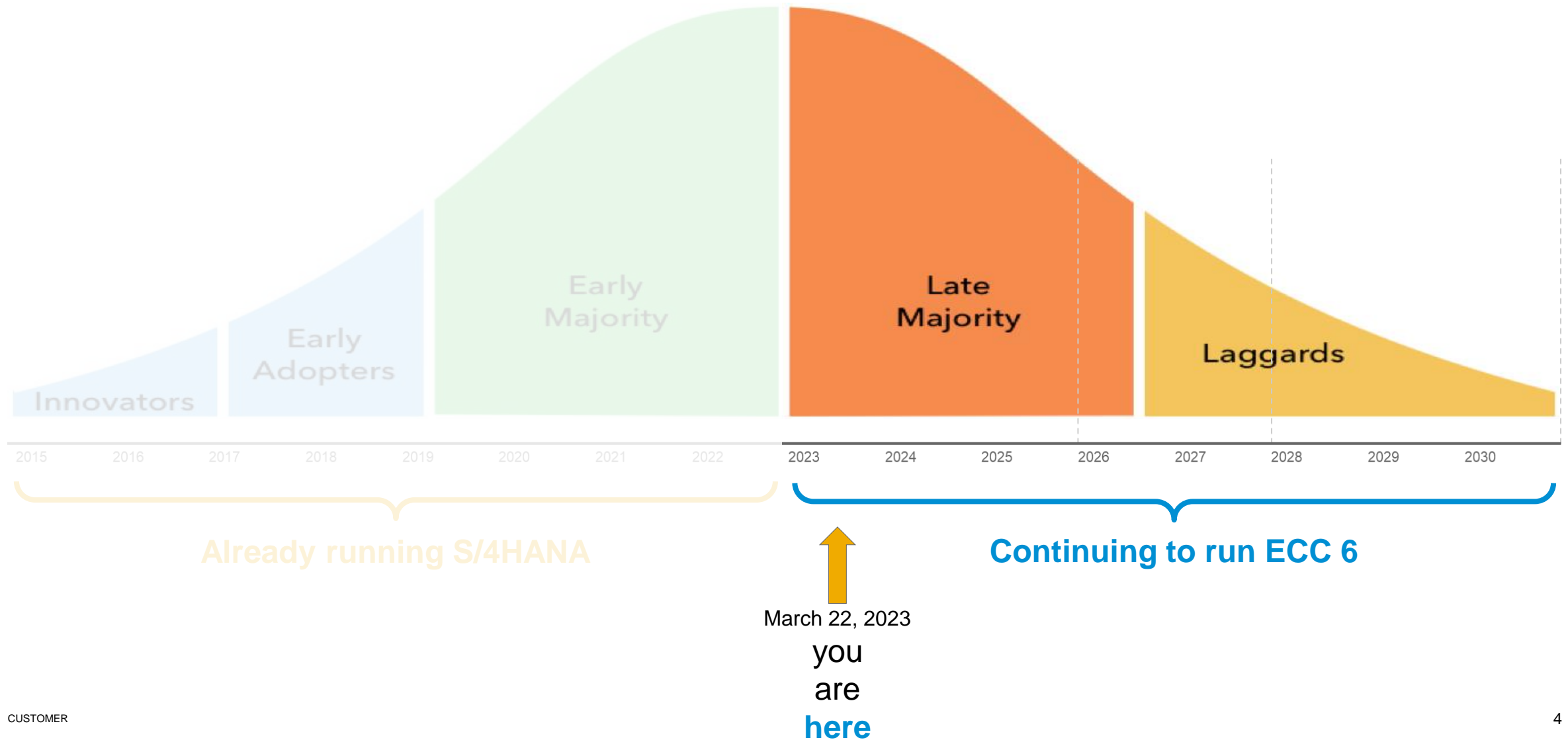
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What is the **ERP Conversation** in 2023?



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ERP Roadmap Review

National Program for ECC Customers

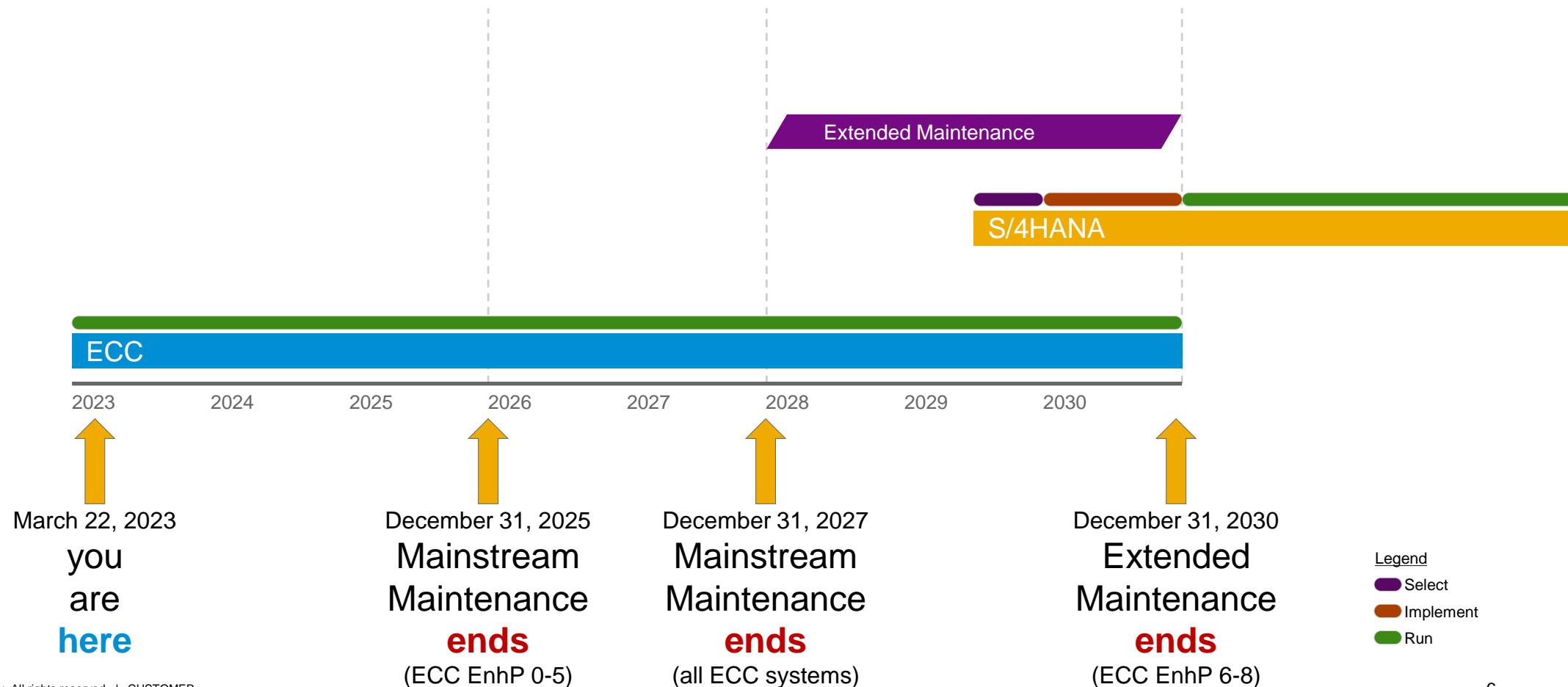
S/4HANA Center of Excellence, SAP North America
January, 2023

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ERP Roadmap Review: Why review your ERP Roadmap now?

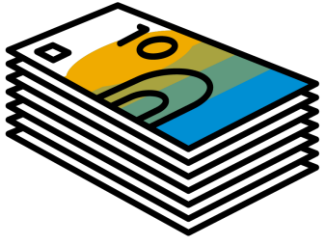
Your Current Roadmap

An ERP replacement is now within your planning and investment horizons



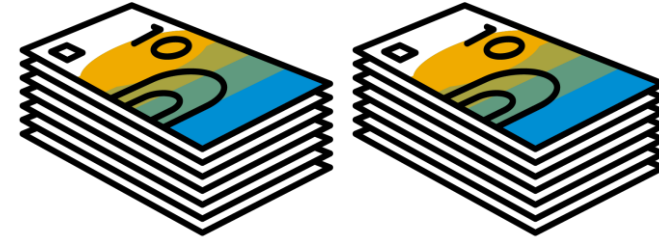
ERP Roadmap Review: Why review your ERP Roadmap now?

Technical Debt – Definitions



Avoidable Spend

- Spend to create or maintain functionality when an alternative already exists in the replacement ERP system
- Example: Advanced ATP
- **Paying for something common, that others get as part of their core**

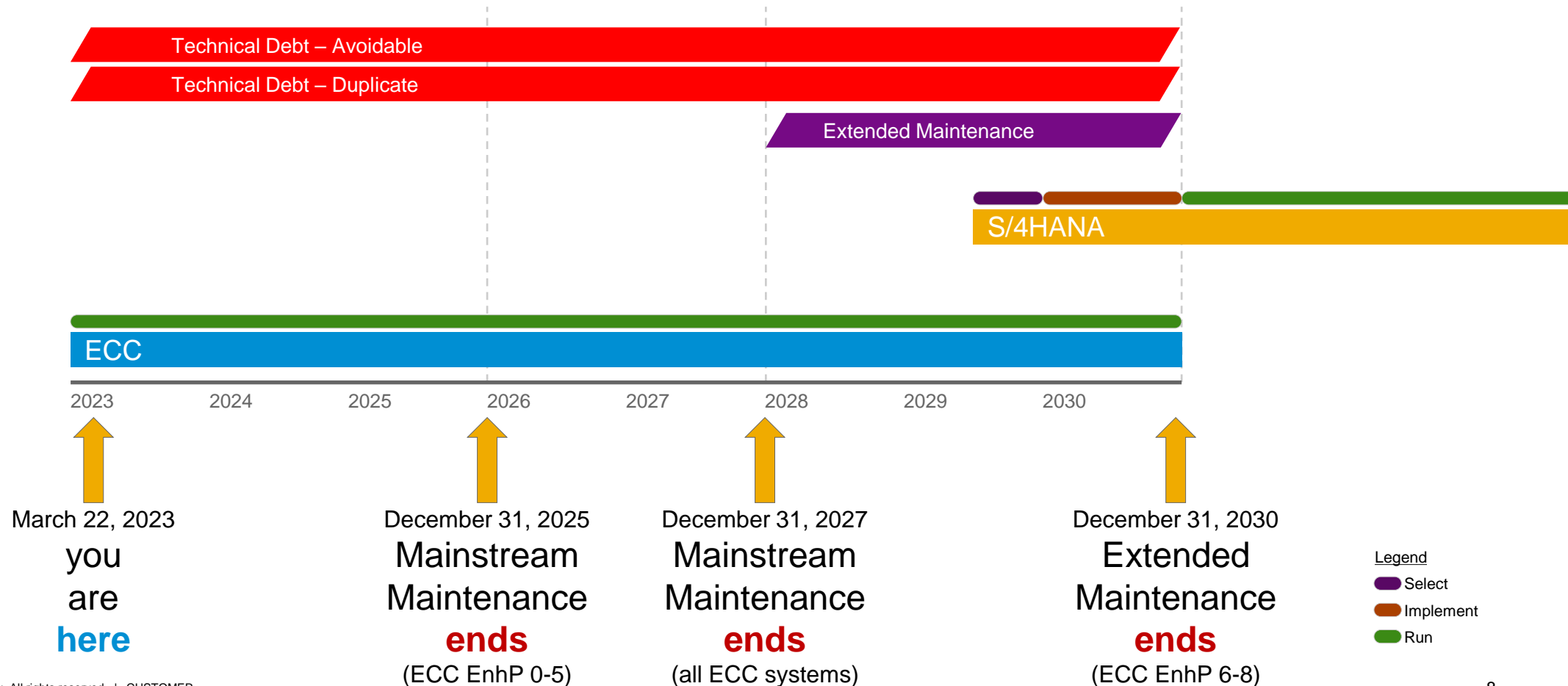


Duplicate Spend

- Spend to create or maintain functionality that doesn't exist in the replacement ERP system and will need to be re-implemented
- Example: Custom app interface
- **Paying for something unique, but paying for the same thing twice**

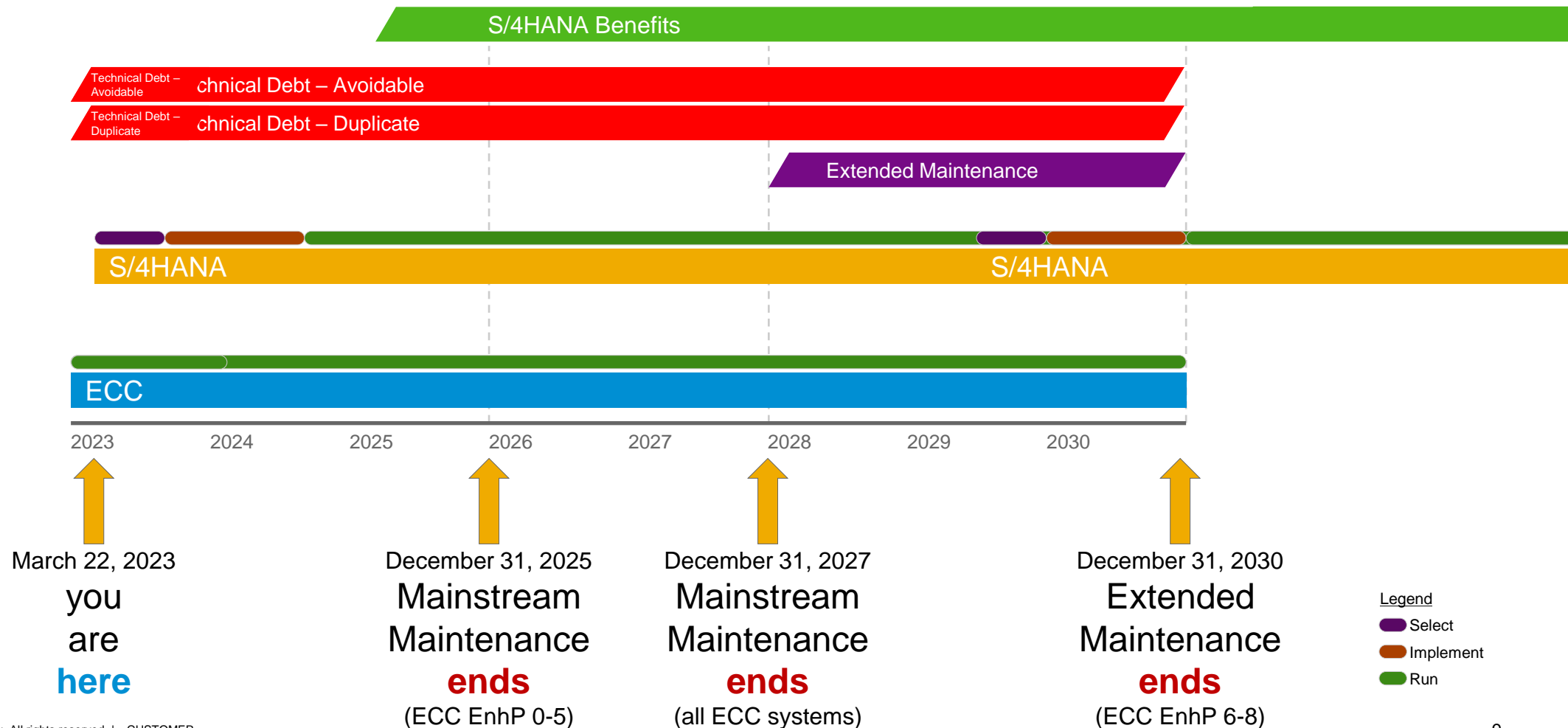
ERP Roadmap Review: Why review your ERP Roadmap now?

Your Current Roadmap: Technical Debt



ERP Roadmap Review: Why review your ERP Roadmap now?

Proposed Roadmap



ERP Roadmap Review: Why consider a move to S/4HANA?

Proposed Roadmap: How can SAP help?



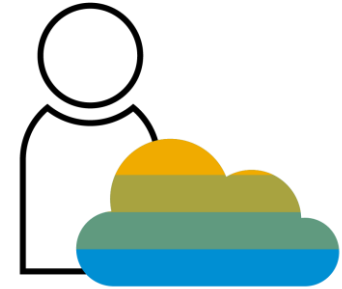
Rapid Implementations

- Activate Methodology
- Agile implementation – much faster than the “waterfall” implementations of the past



Experience

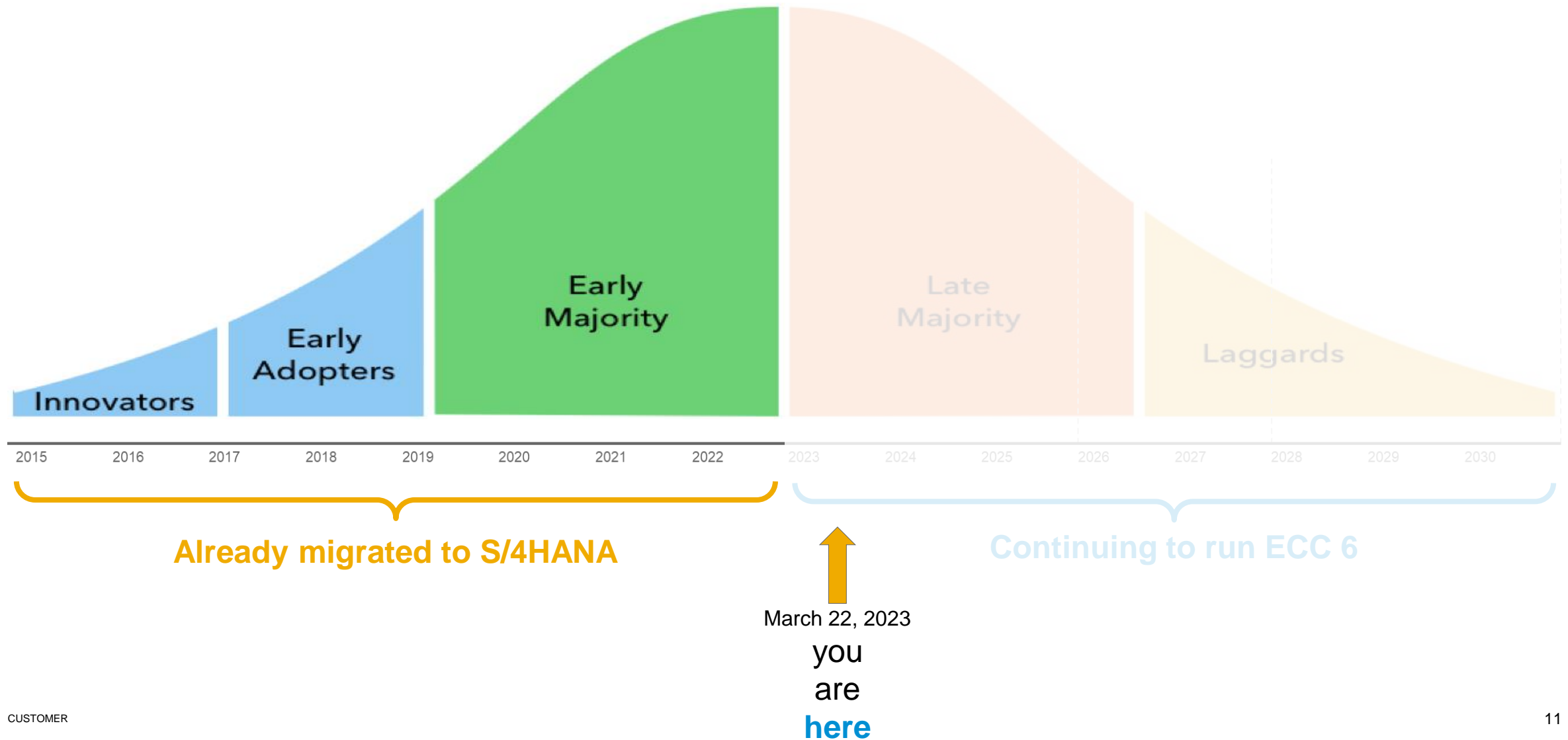
- Benefit from Others' Experience
- Benefit from the experience of 20,000+ S/4HANA customers and countless accelerators and tools from countless vendors



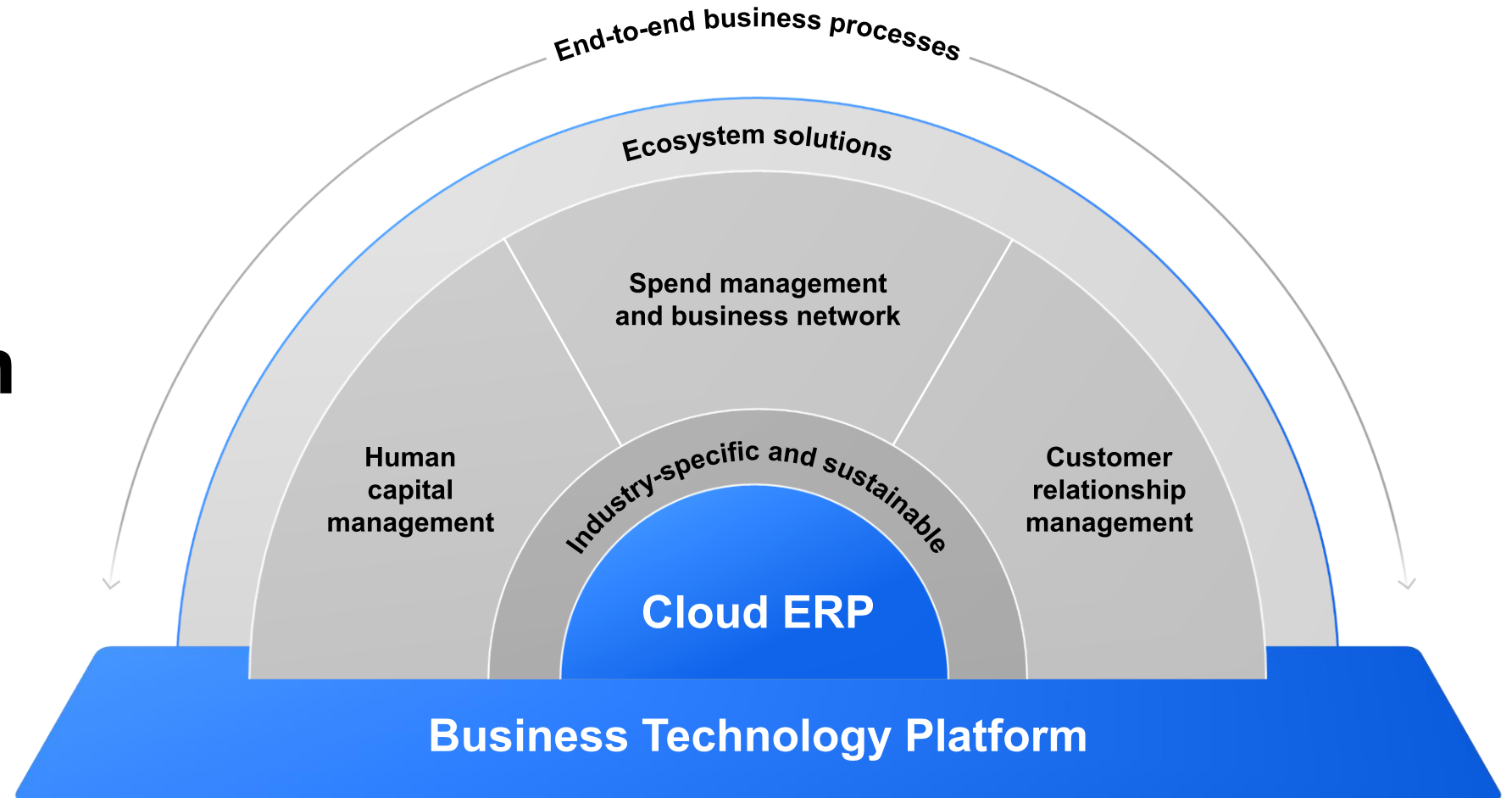
Mitigate Market Resource Risk

- RISE with SAP S/4HANA Cloud
- Cloud deployment relieves pressure on increasingly scarce IT resources

S/4HANA Adoption and the S/4HANA Conversation in 2023

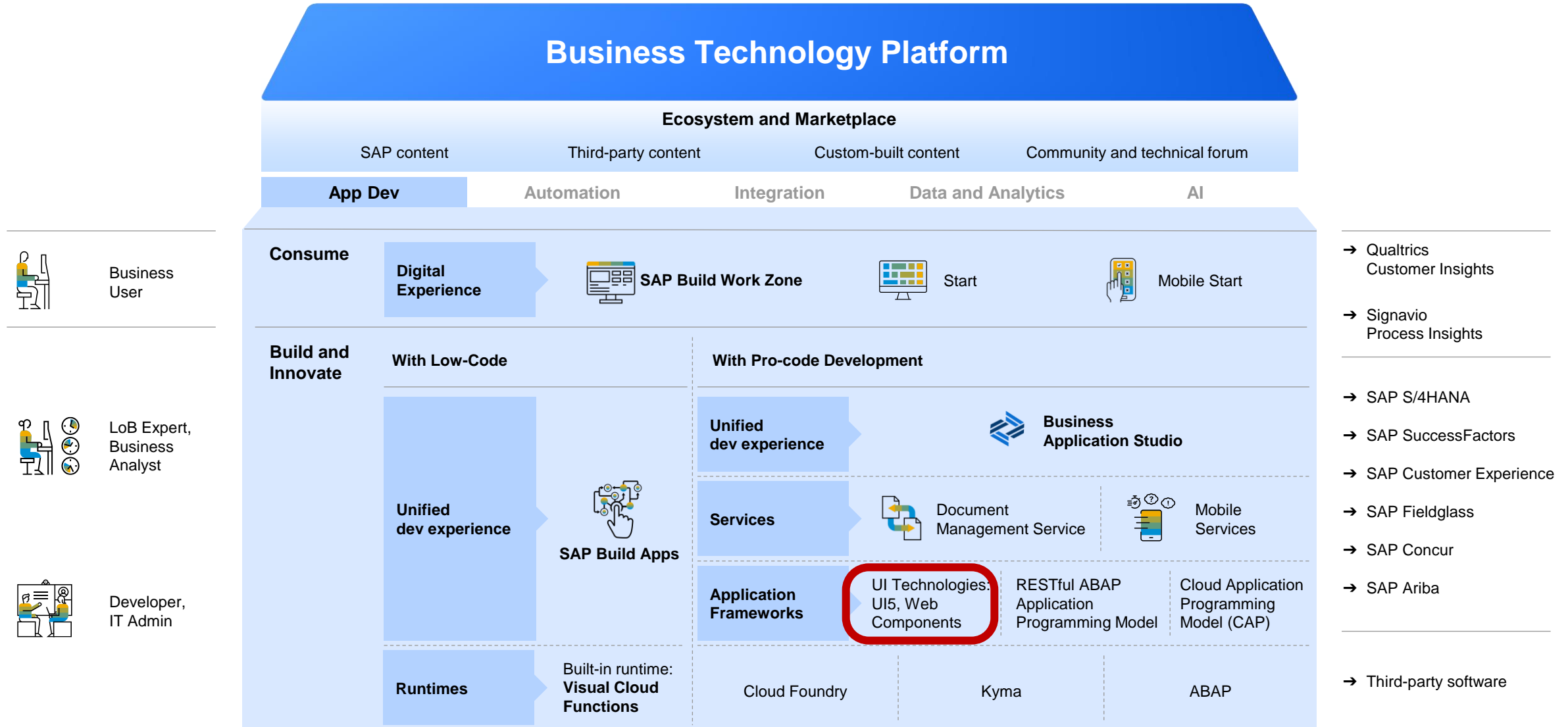


Enable every
enterprise
to become an
**intelligent,
sustainable
enterprise**



Application Development

Application Dev and Digital Experience with SAP Build Apps and SAP Build Work Zone

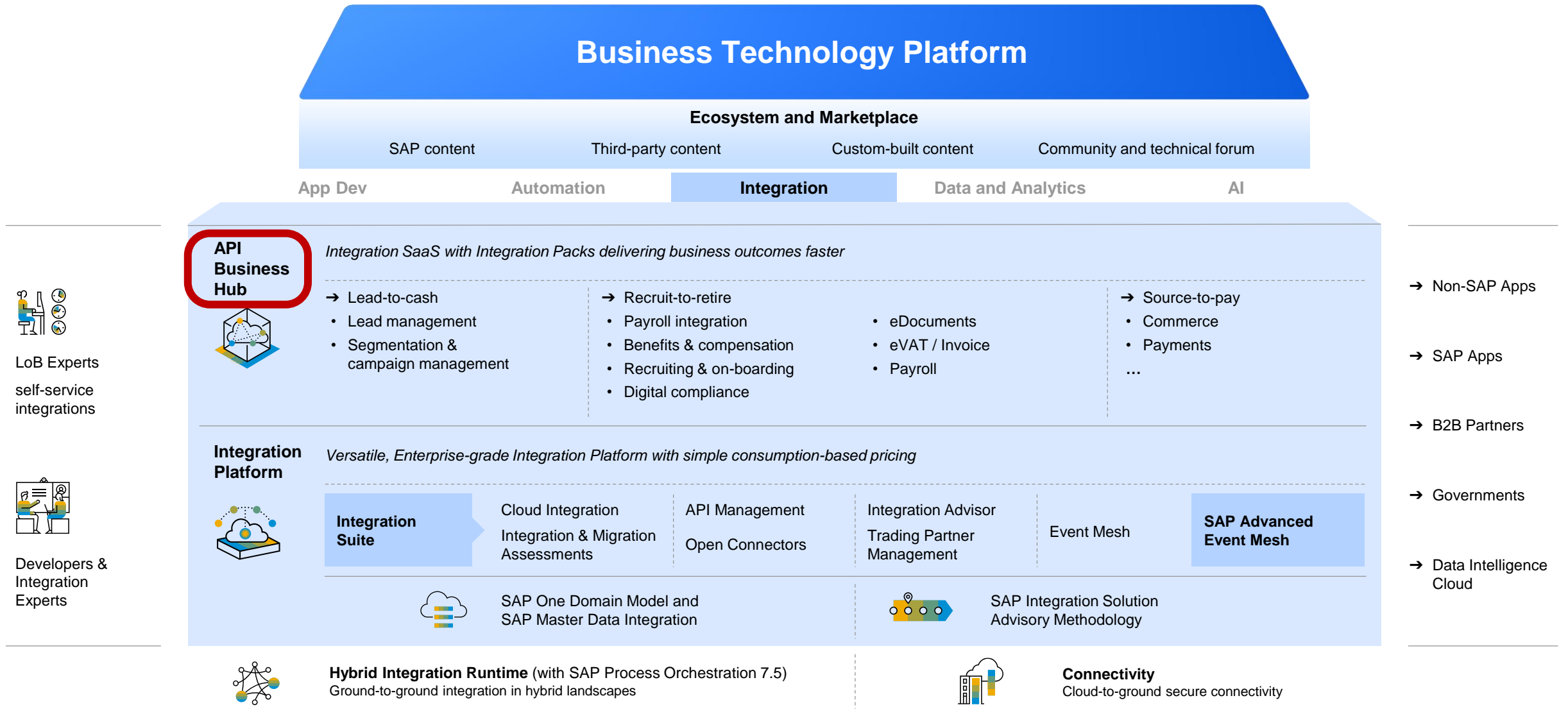


Automation

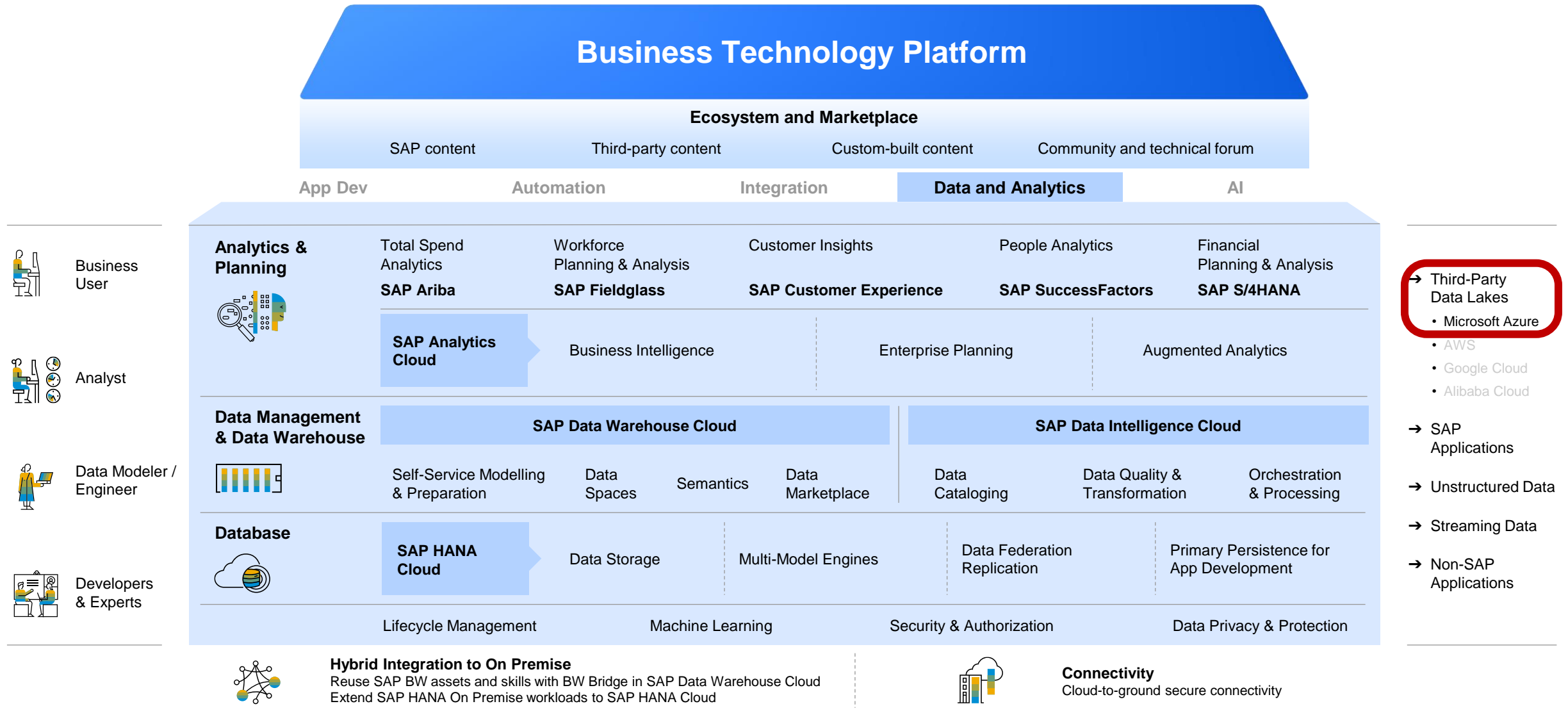
Process Automation



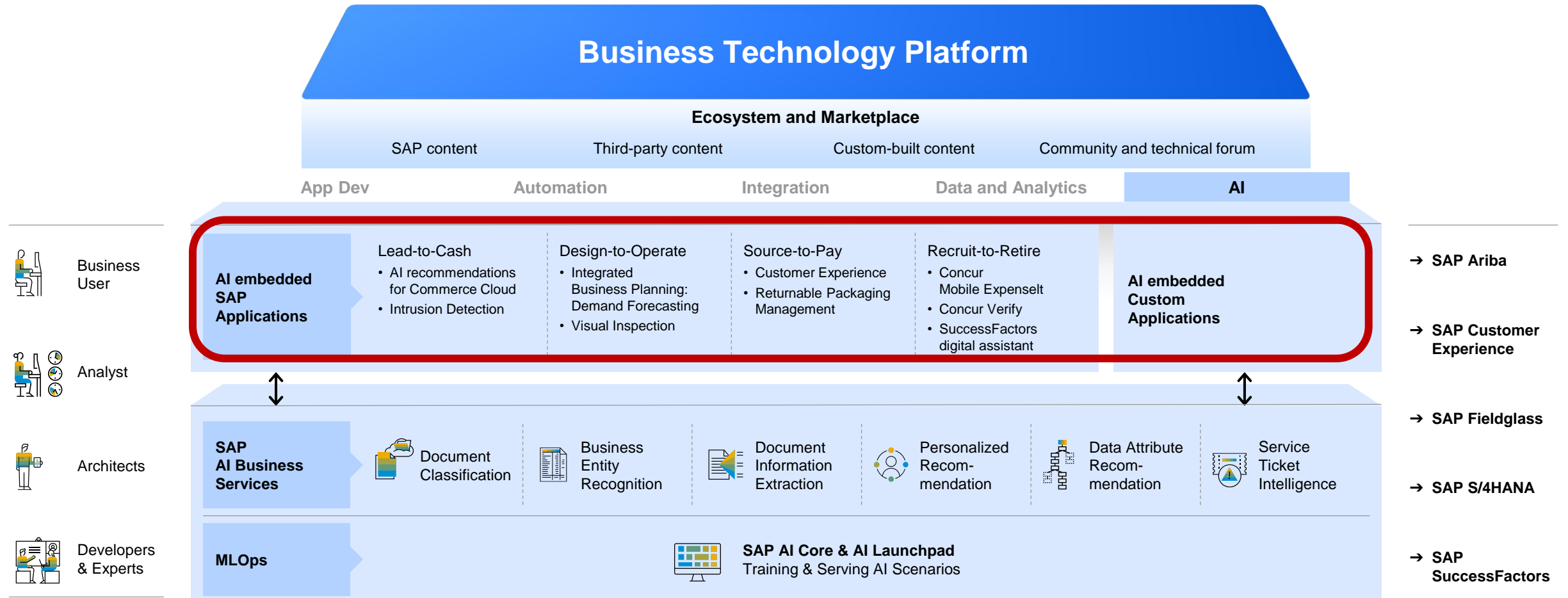
Integration



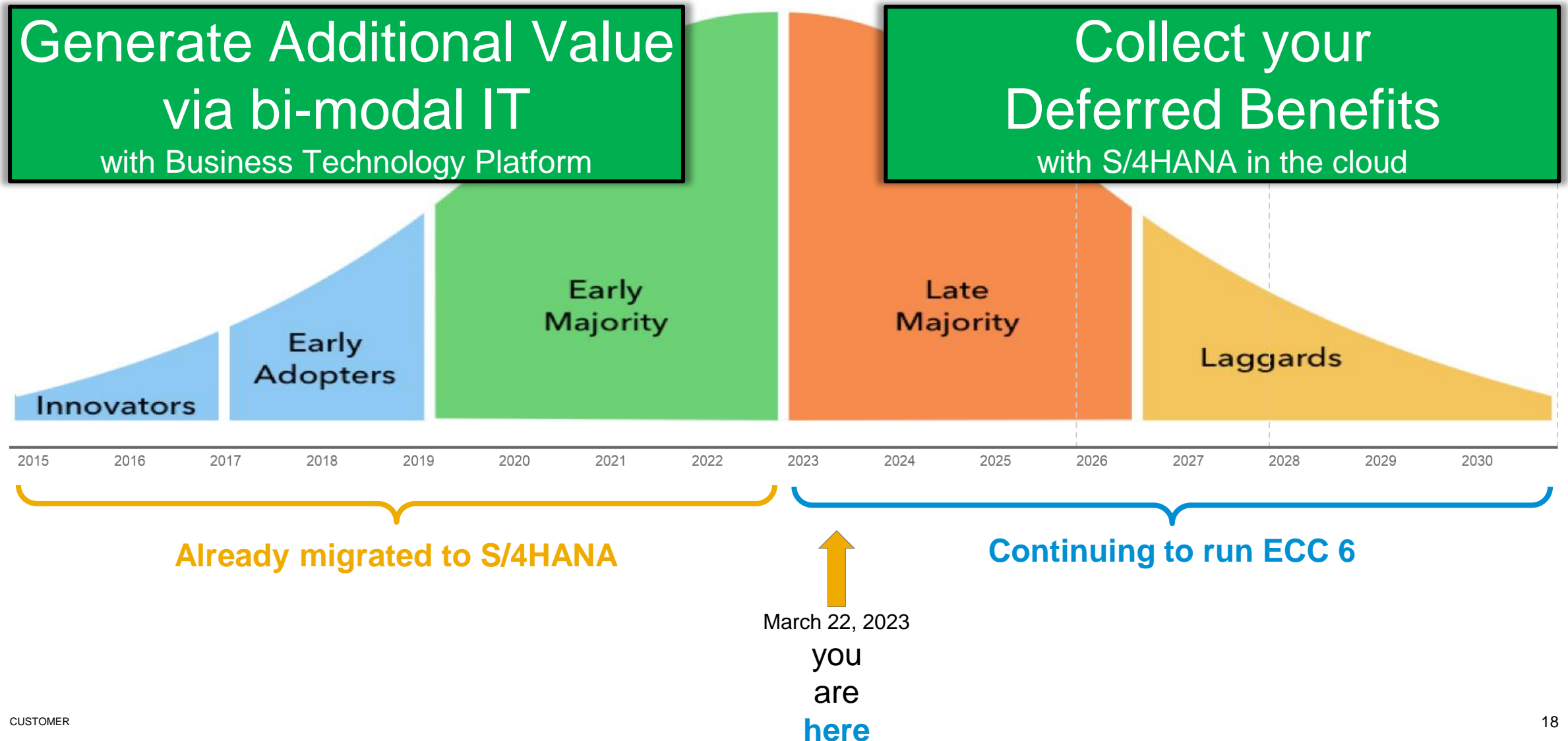
Data and Analytics



Artificial Intelligence



What is the **ERP Conversation** in 2023?



What is the **ERP Conversation** in 2023? See these resources for the latest...



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Thank you.

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