





#### **Trusted Advisor**



Passionate evangelist for Enterprise Compute, Storage & Software technologies. Recognized specialist in software cost reduction and competitive selling. Focus over the past 12 years has been on Architecture & Solution Design for clients running large, complex ERP environments.

https://www.linkedin.com/in/murphy-brett/



## Nation State Actors and their Proxies Capable of Cyber Warfare

**Your Cyber Warfare Threat** 

#### **Russian Intelligence Services Conducting Cyber Warfare**

#### GRU Main Directorate of the General Staff of the Armed Forces



https://en.wikipedia.org/wiki/GRU

SVR Foreign Intelligence Service



https://en.wikipedia.org/wiki/Foreig n Intelligence Service (Russia)

**FSB Federal Security** Service



https://en.wikipedia.org/wiki/ Federal Security Service

#### Russian Trained and Supported Proxies Conducting Cyber Warfare

The Cooming Project XakNet MUMMY SPIDER

SALTY SPIDER SCULLY SPIDER SMOKEY SPIDER WIZARD SPIDER

#### Killnet

https://en.wikipedia.org/wiki/

Killnet

**Partial List Only** 

Sandworm

https://en.wikipedia.org/wiki/ Sandworm (hacker group)

Your Cyber Warfare Threat

#### North Korean Intelligence Services Conducting Cyber Warfare

Bureau 121



https://en.wikipedia.org/wiki/ Bureau 121

Reconnaissance General Bureau (RGB)



https://en.wikipedia.org/wiki/Rec onnaissance General Bureau

North Korean Trained and Supported Proxies Conducting Cyber Warfare

Lazarus Group



https://en.wikipedia.org/wiki/Lazarus Group

**Partial List Only** 

**Your Cyber Warfare Threat** 

#### **Chinese Intelligence Services Conducting Cyber Warfare**

**PLA Unit 61398** 



https://en.wikipedia.org/wiki/PLA Unit 61398

PLA Unit 61486



https://en.wikipedia.org/wiki/ PLA Unit 61486

Ministry of State Security



https://en.wikipedia.org/wiki/Minis try of State Security (China)

#### **Chinese Trained and Supported Proxies Conducting Cyber Warfare**

Double Dragon

ble Dragon (hacking group)

Hafnium

https://en.wikipedia.org/wiki /Hafnium (group)

**Honker Union** 

https://en.wikipedia.org/wiki/

Network Crack Program Hacker Group (NCPH Group)

**Partial List Only** 

https://en.wikipedia.org/wiki/Network Crack Program Hacker Group

**Your Cyber Warfare Threat** 

#### Iranian Intelligence Services Conducting Cyber Warfare

Iranian Cyber Army



https://en.wikipedia.org/wiki/ Iranian Cyber Army

**Revolutionary Guard Corps** 



https://en.wikipedia.org/wiki/Islamic Revolutionary Guard Corps#Basij

Basij

**Passive Defense** Organization (NPDO)



https://en.wikipe

https://www.iranwatch.org/irani an-entities/passive-defenseorganization

#### Iranian Trained and Supported Proxies Conducting Cyber Warfare

Rocket Kitten

https://en.wikipedia.org/wiki/ Rocket Kitten

Iranian Cyber Brigades

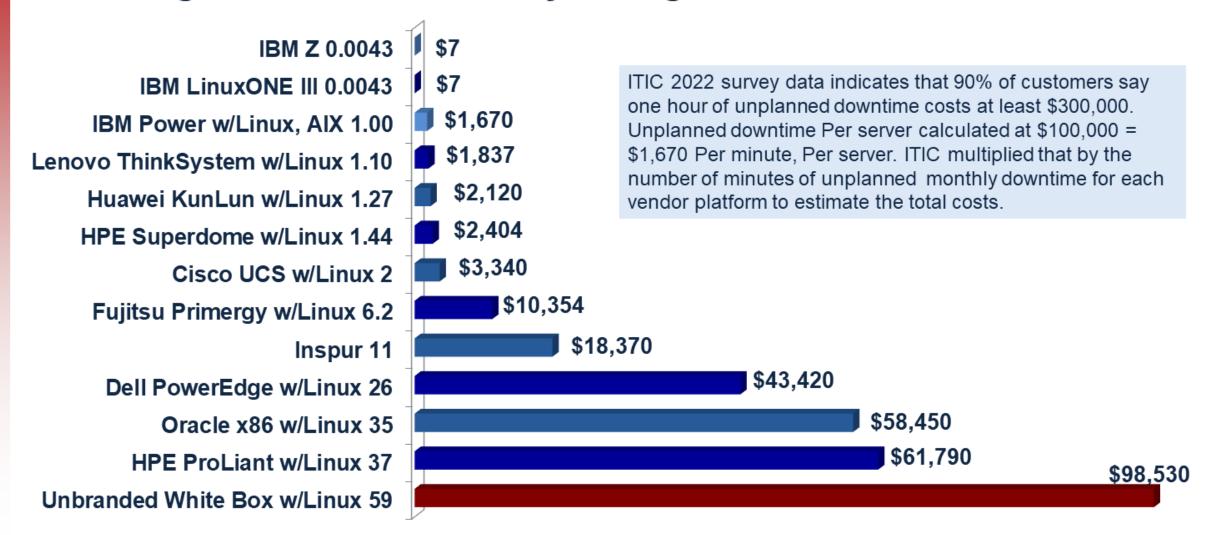


**Partial List Only** 

https://www.interregional.com/en/hacker-brigades/

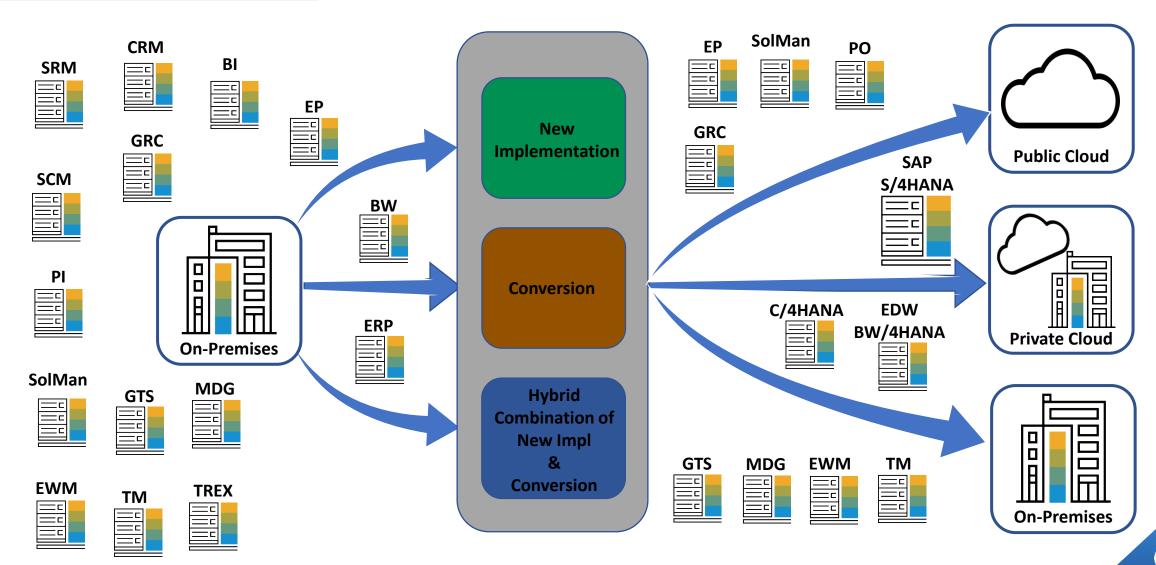
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# Monthly Cost Unplanned Downtime Per Server/Per minute, Assuming Cost of \$100K Hourly in August 2022



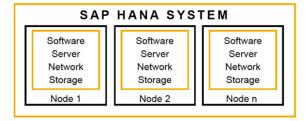
## **SAP Big Picture**





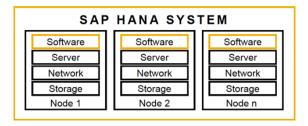
# Two deployment options to choose from

#### **Appliance**



All-in one box certified partners (1,100+ configurations – 64GB to 24TB)

#### **Tailored Data Center Integration**



Choice of components that meet SAP requirements from different vendors



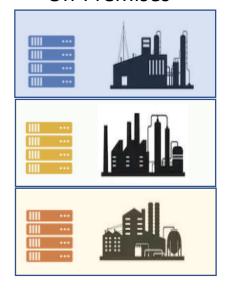
## **Consistency Matter?**

## **On-Premises**

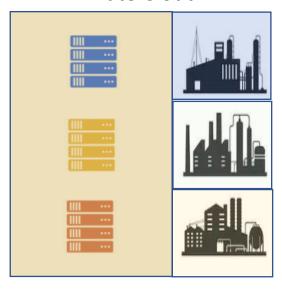
Company A

Company B

Company C



#### **Private Cloud**



Company A

Company B

Company C

## **Public Cloud**















**Bare Metal** 

wmware<sup>\*</sup> vSphere

GCP KVM Azure Mod-Hyper-V

**AWS Nitro** 















## IBM **Power**

Watch "The Legacy and Future of IBM POWER with IBM POWER10"

Visit us: https://www.ibm.com/it-infrastructure/power

## SAP HANA EXCELLENCE





Per core performance of 8-socket E1080 two-tier SAP SD benchmark compared to best x86 8-socket HPE Superdome Flex



Largest Customers 4-5

of America's top 50 largest revenue generating companies are active Power customers



Availability rating in ITIC survey of 1,200 corporations across 28 vertical markets



Power

Largest certified Memory instance



SAP on Power

>4,500 SAP HANA on Power customers



<0.013% Security vulnerabilities in PowerVM hypervisor compared to VMware



SAP on Power

16 LPARs



Highest # of production virtual partitions

SAP HANA on Power Public References

## **IBM Power Security**



- ✓ Enhanced end-to-end security, co-optimized with PowerVM
- ✓ Built-in security features at all layers in the stack (i.e., processor, memory, systems, firmware, OS, and hypervisor).
- ✓ Transparent encryption of all the memory
- ✓ Transparent encryption/compression for fast VM mobility
- ✓ Cybersecurity (Transparent memory encryption, 4x crypto engines, ready for quantum-safe cryptography)
- √ 100X fewer security vulnerabilities than VMware

Protect data from core to cloud

- Transparent memory encryption
- Support for Quantum safe cryptography and Fully Homomorphic Encryption
- 2.5X faster AES crypto performance per core vs. Power E980<sup>4</sup>
- Advanced protection for ROP attacks



#### **IBM Power RAS**

#### **Processor:**

- Processor Instruction Retry
- Dynamic deallocation of cores for predictive errors
- L2/L3 Cache ECC protection with cache line-delete
- CRC checking with retry, lane sparing, and 1/2 bandwidth mode for processor-to-processor fabric busses
- Architecture for persistent guarding of failed elements

#### **Memory (Differential DIMM – DDIMM):**

- Full x4 chipkill corrections, can survive 3 chipkills, leveraging memory ECC and spare DRAMs without memory bandwidth performance loss
- Dynamic row repair allows for fixing certain DRAM fails without taking the memory/system down
- Uses fewer signals than ISDIMMs which means lower chance for bus failure
- CRC protection with OMI bus retry
- Operational with up to 4 OMI lane failures
- Redundant on-board Power Management IC (PMIC) to handle single phase errors
- Redundant temperature sensor
- Hypervisor Memory Mirroring

#### Other:

- First Failure Data Capture
- Power & Cooling redundancy
- Redundant System Clocks
- Redundant Service Processors
- Trusted Platform Module (TPM) for secure Boot
- Hot Plug & Repair I/O adapters (PCIe GEN5)
- Passive node to node cabling for reliability and ease of repair



## **IBM Power Memory Performance**

With SAP HANA being an in-memory database, system memory is crucially important in keeping your SAP application running 24x7

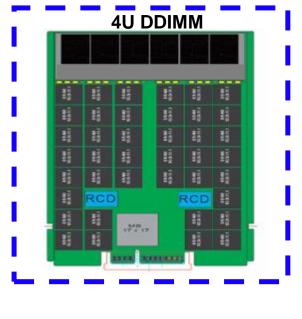
## New Differential DIMM Technology (DDIMM)

4U Enterprise DDIMM has enhanced buffer, N+1 voltage regulation, and spare DRAM technology

## New Open Memory Interface (OMI)

Providing higher bandwidth and flexibility for future memory technologies Full memory encryption for added security

- 2X better memory RAS than industry standard DIMMs<sup>1</sup>
- 2.4X higher memory bandwidth than scalable x86 processors
- DDR4 running at up to 3200 Mbps data rate provides 409 GB/s peak memory bandwidth per socket
- Transparent memory encryption with no additional management setup and no performance impact
- Chipkill technology with advanced ECC protects from memory chip failure plus spare



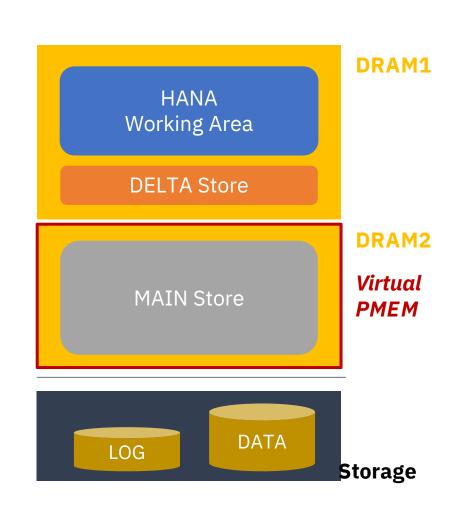
 Active Memory Mirroring (AMM) feature supported -Mirrors hypervisor memory to provide resiliency from uncorrectable memory errors



#### **IBM Power PMEM**

### How it will work

- DRAM is split into two regions DRAM1
   & DRAM2
- Data in DRAM2 are preserved across HANA, OS, and LPAR restarts, i.e. it is is virtually persistent.
- DRAM2 is advertised as PMEM device (standard Linux i/f exploited by HANA)
- DRAM2 region is initialized with Main region when used for the first time
- Restart of HANA or Linux do **not** require main region to be re-loaded
   from storage into memory
- Storage is used for data persistency;
   changes to database continuously
   logged to LOG volume



## **Client Value**

- Fast Restart of SAP HANA environment in case of planned and unplanned downtime
- Applicable to >90 % of maintenance scenarios\*
- No additional cost
- No impact on runtime performance or latency
- \* According to survey with large POWER customers.



## PMEM Advantages

Faster SAP HANA restart

Improves shutdown time

**Maximize uptime** 

Preserves runtime performance

**NUMA** aware **PMEM** 

**Continue to get faster insights** 

Virtualization enabled

Change PMEM allocation on demand

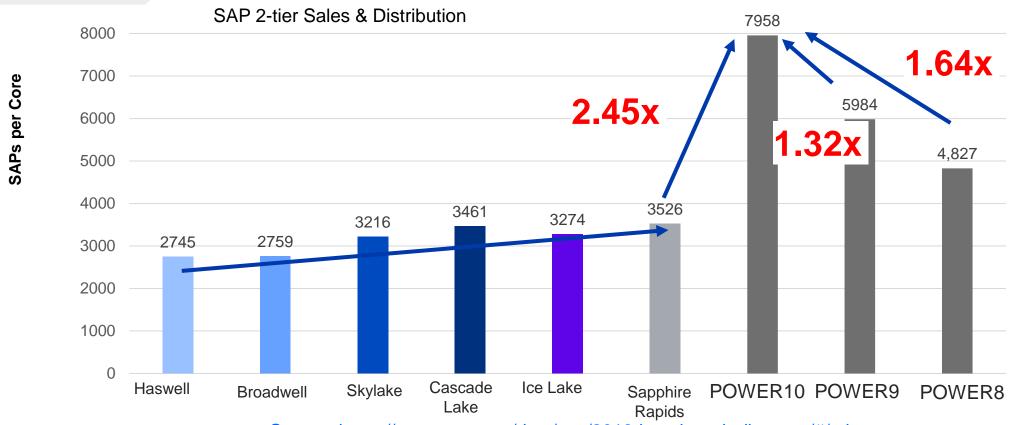
**Improved flexibility** 

## Available at no additional cost on Power Systems servers!



### SAP SD Benchmarks

## Power Systems continuously improves per core performance



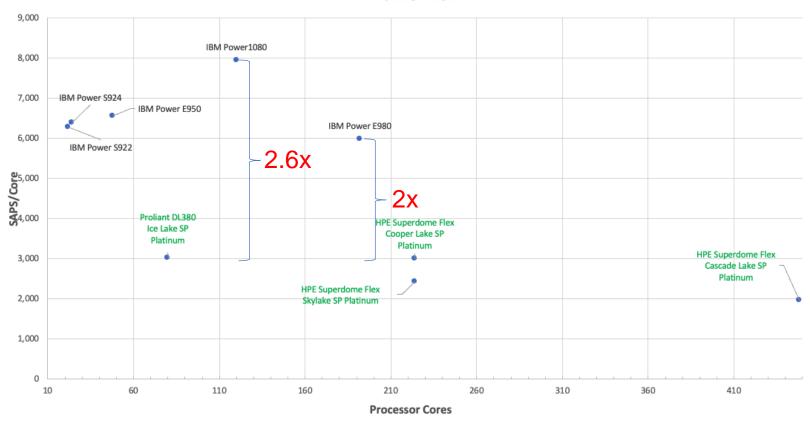
Source: https://www.sap.com/dmc/exp/2018-benchmark-directory/#/sd

- World record 8-socket performance
- More performance per core
  - 4X vs 16-socket Intel<sup>1</sup>
  - 2.7X vs 8-socket Intel<sup>2</sup>
- 1. Google Cloud Platform; two-tier SAP SD standard application benchmark running SAP ERP 6.0 EHP5 (cloud); Intel Xeon Platinum 8280L 2.7 GHz, 16p/448c/896t, 157,000 SD benchmark users (892,270 SAPS), running Windows Server 2019 and Microsoft SQL Server 2017, Certification # 2021008.
- 2. HPE Superdome Flex; two-tier SAP SD standard application benchmark running SAP ERP 6.0 EHP5; Intel Xeon Platinum 8380H 2.9 GHz, 8p/224c/448t, 122,300 SD benchmark users (670,830 SAPS), Windows Server 2016 and Microsoft SQL Server 2012, Certification # 2021006.



#### **IBM Power vs HPE**





Power10 with 120c are **2.6x** better than HPE Superdome Flex 280 with Cooper Lake using 224c

Power10 with 120c are 4x better than HPE Superdome Flex with Cascade Lake using 448c

Power10 E1080 - 8 sockets 120c 995,050 SAPS

HPE 280 – 8 sockets 224c 670,830 SAPS

HPE 280 – 16 sockets 448c 877,050 SAPS



## **IBM Power HANA Support**

## BW on HANA and BW/4HANA (OLAP Workloads):

ScaleUp: 40 TB

(Up to 20TB for L class sizing; up to 40TB is allowed for M & S class sizing)

**ScaleOut: 16 x 32 TB = 512 TB** 

Suite on HANA and S/4HANA (OLTP & Mixed Workloads):

ScaleUp: 32 TB

ScaleOut (S/4HANA only): Min. 2 x 6 TB up to 4 x 32 TB = 128 TB

Models L/S1022, L/S1024, and E1050 supported with production HANA since November 8, 2022

- E1050:

Up to 96 cores, 16 TB
Up to 8 production LPARs

L/S1022, L/S1024:
 Up to 48 cores – 8 TB
 Up to 4 production LPARs

Model E1080 supported with HANA production since February 24, 2022

2188462 - SAP HANA on IBM Power Systems: Allowed Handware

- Up to 240 cores 40 TB OLAP & 32 TB OLTP
- - Up to 16 productions LPARs



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## Power v Intel - Comparison

## What's Different

Reliability – Enhanced availability through redundancy and enterprise memory

Scalability – Support up to 40TB memory in a single instance

Flexibility – Adjust sizing on the fly with no downtime

Performance – World record benchmarks and 2x memory bandwidth

Virtualization – Fully supported on Power with no performance impact

Security – Built-in Security extend to Storage

## What's The Same

SAP Itself – SAP Code does not change across platforms

Operating System – RedHat or SUSE

Management Tools – Chef, Ansible, OpenStack, and more!

Application / Database Skills



### What's the 'V' Difference

## x86

#### SAP Support for VMware is very restrictive

- Production HANA VM CPU Sizing Options:
  - Minimum ½ Socket (½ socket HANA VMs can only share the other ½ socket with other HANA VM's)
  - Next size up is 1 Full Socket
  - Then 2 Socket
    - CPU granularity beyond one socket on x86 is in full socket increments!
  - CPU's MUST be set to Dedicated mode
- Memory allocation could result in stranded CPU capacity.
- SAP supports up to 12TB of memory in a VM, or 24TB bare metal.
- VMware Restricts Performance
  - SAP recommends 15% buffer for CPU due to VMware overhead
  - Vmware virtual network latency increases as CPU utilization increases - <a href="https://kb.vmware.com/s/article/83957">https://kb.vmware.com/s/article/83957</a>

## Power

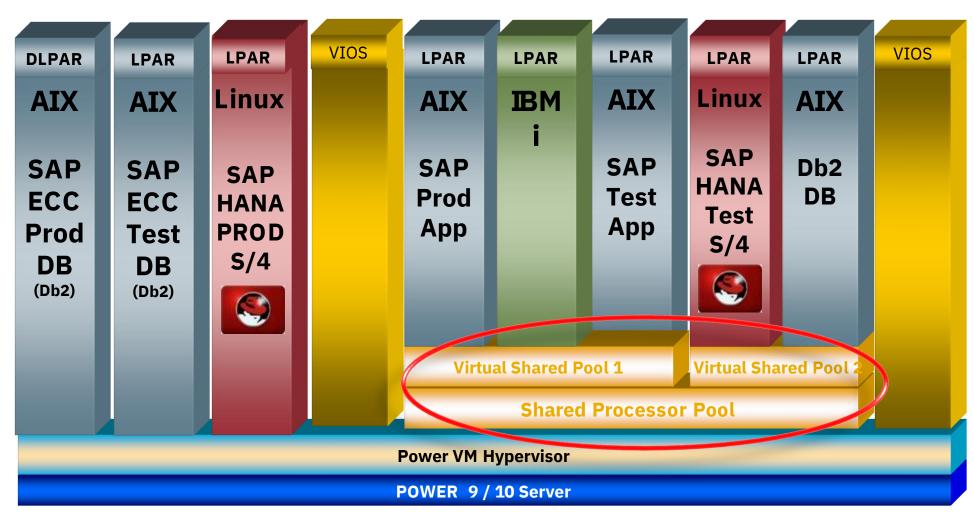
#### SAP Supports nearly every feature of PowerVM

- Production HANA VM CPU Sizing Options:
  - Minimum 4 Virtual Processors
    - Can increase Entitlement in increments of .01
    - There are no restrictions on socket boundaries
- CPU's can be shared across all other VM's on the system –
   over commitment is supported
  - Dynamic add/remove of CPU is supported without reboot
- Memory Size is not tied to sockets, cores, or system architecture. Any
  combination of CPU + Memory is supported as long as the
  assignments are greater than the minimum requirements of 4 Virtual
  Processors and 128GB of RAM. Memory minimum is the same as on
  x86.
- Can increase/decrease memory in 1GB increments without downtime
- SAP supports up to 40TB of memory in a VM
- PowerVM does not introduce additional CPU overhead
  - SAP does not have a buffer recommendation when using PowerVM



## Secret Sauce - PowerVM

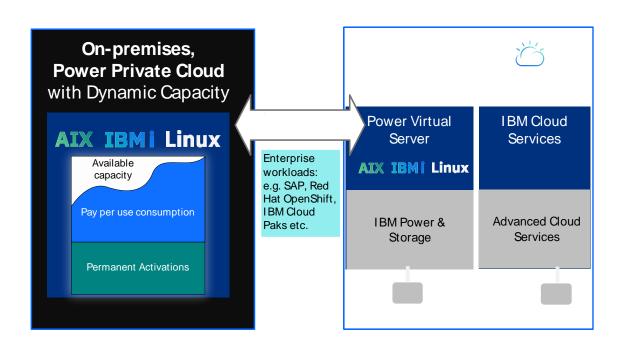






## Frictionless Hybrid Cloud

# Consistent experience for elastic computing across the IT environment



- Consistent and compatible IT architecture

   no additional middleware or application
   refactoring required
- Extend workloads across on-premises and Power Virtual Server
- Consistent management and automation services across hybrid & heterogeneous architectures



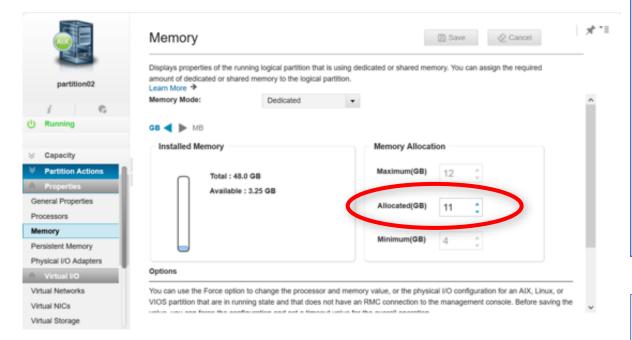
## Infrastructure Granularity

Looks like Smells like	•••
"KA	

Hybrid Cloud

					Guaranteed
LPAR	LPAR Details	Memory in GB	vCPUs	<b>Entitlement</b>	cores
1	HANA OLAP L	1,200	10.0	75%	7.5
2	HANA OLAP S	1,200	5.0	75%	3.75
3	HANA OLAP S	1,200	5.0	50%	2.5
4	HANA OLAP M	1,440	8.0	60%	4.8
5	HANA OLTP1 High Priority	960	4.0	75%	3
6	HANA OLTP2 Low Priority	960	4.0	50%	2
7	App-Server 1	320	8.0	50%	4
8	App-Server 2	320	8.0	50%	4
9	App-Server 3	320	8.0	50%	4
10	App-Server 4	320	8.0	50%	4
11	test1	128	2.0	30%	0.6
12	test2	512	2.0	30%	0.6
13	test3	256	4.0	30%	1.2
14	test4	128	4.0	30%	1.2
15	demo	256	5.0	30%	1.5
	Total Resources Required	9264.0	80.0		43.15
			1		

## Memory Flexibility



# SAP HANA now supports changing the memory size <u>without</u> restarting SAP HANA

DLPAR Memory <u>add</u> and <u>remove</u> on the HMC allows you to change the **memory** allocated to an LPAR <u>dynamically</u> in the range of Min and Max as defined in the LPAR profile without restarting the LPAR

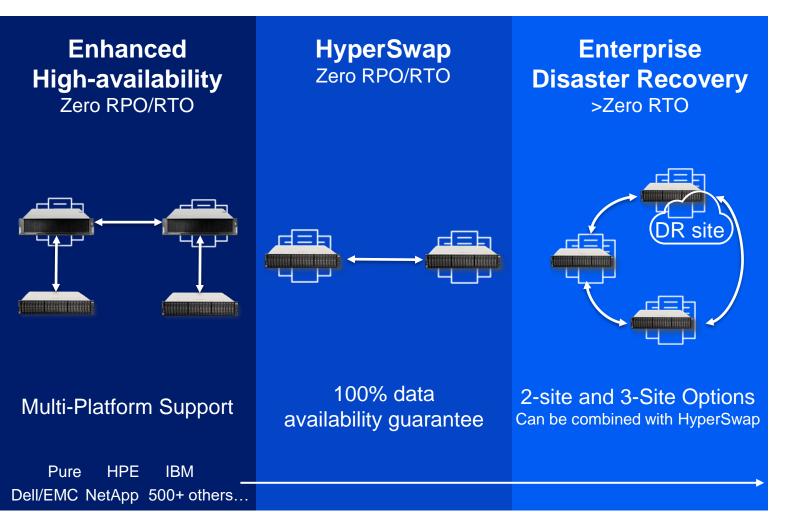
See SAP Note 3114051 for more details

IBM "Dynamic LPAR" (DLPAR) operation to add memory to or remove memory from a running LPAR on POWER9

- •LPARs must use HANA 2.0 SPS05 revision 52 (or newer) and SLES 15 SP2 or RHEL 8.3
- •Use a DLPAR operation to adjust memory if you immediately need more memory to fulfill a critical business task, and shutting down the SAP HANA system is not possible.
- •When adding or removing memory permanently to or from an LPAR it is required to verify the sizing of the target configuration to ensure it still satisfies the workload requirements for that LPAR. If the new configuration does not satisfy the workload demand, then corrective actions need to be taken.



## Increasing Security, Performance & Resiliency





**IBM Spectrum Virtualize** 



1

# Make Immutable Copies of Data

Safeguarded Copy

CSM/CDM/Internal Scheduler to automate creation and restore of data copies

2

## **Test Copies of Data**

Isolated infrastructure to test data copies

Ensure copies are not corrupted/infected using application tools Test infrastructure can be logically or physically isolated

Blueprint for testing and recovery process

3

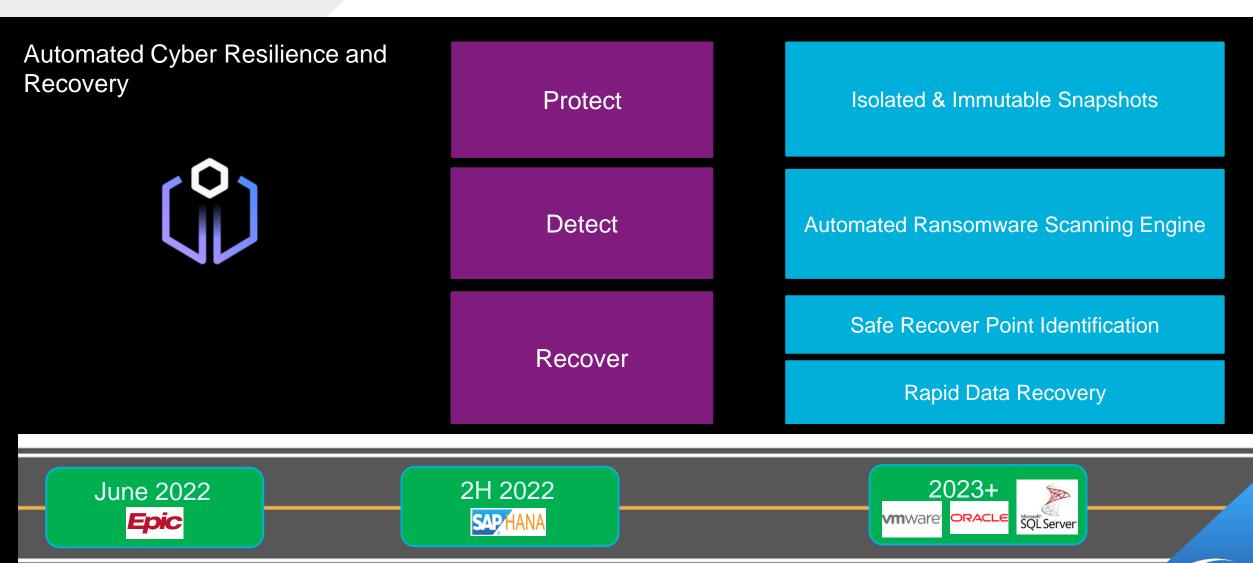
## **Automate Process**

Automation of taking copies and testing

Automation of test & restore process



## IBM Storage Sentinel



#### **Assessments**

## **Cyber Resilience Assessment Tool (CRAT)**

### Workshop includes:

- Two-hour virtual consulting workshop with IBM Storage, Security, & Resiliency POV
- Assessment probes over 100 different controls across 23 key categories from a Cyber Resilience standpoint
- Delivered using technology / vendor neutral framework
- <u>Audience</u> IT Director / Storage Management teams
   + member of the Client Security Team

#### Client Outcomes:

- Identification of blind-spots and recommended areas for improvement
- Discovery of the utilization of various existing solutions, integrations and overlaps that can be finetuned
- Customized Cyber Resilience strategy fitting the client's vision & mission

#### **Deliverables:**

- Detailed assessment report <u>Sample Report</u>
- Management presentation
- Prioritized list of recommended improvements & considerations

## SAP HANA Technical Assessment (SHAT)

### Workshop includes:

- Eight-hour virtual consulting workshop with Clear SAP POV
- Assess Business Scenario Report
- Details extracted from the system
- Assessment probes Functional & Technical areas across 23 key categories from a Cyber Resilience standpoint
- Evaluating SAP and 3<sup>rd</sup> party tools
- Review functions & customizations

#### Client Outcomes:

- Reduction of test scope
- Know where custom code can be retired and made more efficient
- See the impact to the business process
- Governance clarify of role conflicts

#### **Deliverables:**

- Detailed assessment report <u>Sample Report</u>
- Management presentation
- Combined findings & enhanced business case



## **About Clear Technologies**





- On-premises, Private Cloud and Public Cloud hosting & infrastructure reseller
- SAP Infrastructure Practice
- Managed services
- Hardware, Software & Services focused

- Cloud based storage reporting and analytics
- Heterogenous storage dashboard
- SaaS



## Partnership & Trusted Advisor

We are a single point of contact, committed to consistently delivering the solution and services that are the best fit for your business.

- 30-year Value-Added Reseller
- Long history with Systems & Storage
- Strategic focus on SAP, and other innovative solutions
- Extraordinary Net Promotor Score
- Cognitive Leadership Program
- 3 IBM Champions

