

# VisionSoft



March 25, 2022

Capabilities



## Visionsoft - Company Profile

**Visionsoft is an SAP Products and Services company. It is exemplified by its SAP strength with complimentary services in Master Data, Salesforce, e-Commerce, Microsoft, GRC & Digitization**

- ✓ Visionsoft has been in business for over 13+ years. Company has SAP certified Products for migrations / upgrades from ECC (X) to S/4 HANA or HANA (X) to S/4 HANA and Non-SAP to S/4 HANA.
- ✓ Visionsoft executes S/4 HANA Projects, AMS & related services in the SAP, Salesforce and Ecommerce space. Focus is on SAP, BI/ BOBJ, Vistex, Salesforce, e-Commerce, Digitization, S/4 HANA, GRC, Managed Services, and Management Consulting.
- ✓ Private Company with offices in Princeton, NJ, Dover, NH, Ashburn, VA, Toronto, CA and globally in India ( Hyderabad, Pune and Bangalore) , UK, Latin America, and Dubai
- ✓ Company Size : 200 + Strong Team
- ✓ SAP Gold Partner in Service, Build and Re-Sell, Salesforce Implementation Partner, Microsoft Powerapps Partner, and Oracle Gold Partner.
- ✓ Ranked among top 50 most admired companies in 2018 by Silicon Review
- ✓ Top 10 SAP Solution Providers by CIO Outlook
- ✓ Top100 Tech Companies by Silicon India



## Visionsoft - Delivery Centers

### Visionsoft Competency (COE) & Offshore Delivery Centers

**Provide technical solution support for various Applications, Technology/ Solutions Development, Offshore and Onsite client delivery**

#### Toronto, Canada



Area	Role of the CoE & Delivery Center
Enablement	<ul style="list-style-type: none"> <li>Deliver the client projects</li> <li>Provide technical content for client enablement</li> <li>Adapt and promote Visionsoft technology in SAP, Salesforce &amp; Oracle environments</li> <li>Develop, implement and promote Visionsoft technology solutions with Salesforce, SAP and Oracle</li> </ul>
Technology	<ul style="list-style-type: none"> <li>Influence Salesforce, SAP and Oracle development to adopt new Visionsoft technologies</li> <li>Assess new SAP, Salesforce, and Oracle technologies and the impact on Visionsoft platforms</li> <li>Lead Visionsoft/SAP/Salesforce Co-Innovation projects</li> </ul>
Solution sizing	<ul style="list-style-type: none"> <li>Perform and support sizing tests and benchmarks</li> <li>Develop and update solution sizing guidelines</li> <li>Train &amp; support our team in various technologies solution sizing</li> <li>Develop and maintain sizing tools</li> </ul>
Customer focus	<ul style="list-style-type: none"> <li>Organize and participate in customer briefings and presentations</li> <li>Consult Visionsoft competency teams in solution selling</li> <li>Support complex configurations (first-of-a-kind, pilot, ramp-up)</li> <li>Participate in key SAP and Salesforce events such as FKOM, TechEd &amp; Dreamforce with technical demos and presentations</li> </ul>
Training	<ul style="list-style-type: none"> <li>Develop solution education for client teams</li> <li>Support Project team through Q&amp;A: Wiki &amp; Others</li> <li>Help with escalations</li> </ul>

#### Princeton, Ashburn & Dover, USA

#### UK, Dubai & Latin America



#### Hyderabad, Pune, BLR & AHD, India



## Visionsoft – Capabilities Portfolio

We are an authorized SAP® S/4 HANA, Data Management, Analytics, GRC & SuccessFactors Services Implementer



*“Automates S/4 HANA Migration, Cutting Migrations Costs In Half!”*

DMAG

4 Highest Data Quality

High Quality Data Management, Data Archiving/Carve Outs & Data Governance @ 1/3 of the Cost



Global Trade Services (GTS)  
Integrated business planning (IBP)



Leading provider of Salesforce solution delivery, Managed Services and Support @ 1/3 of the Cost



SPEED TO DELIVERY @ 1/3 OF THE COST

HANELytics®

Big Data Computing and Drives Predictive Insights of your Business in Real Time @ 50% Storage Costs

SAP SuccessFactors 

Visionsoft is an authorized SAP Success Factors Service and Implementation provide at 1/3<sup>rd</sup> cost




Digitization of an Enterprise, Mobile computing, PowerApps and shifting people from sheer transactions to building Intelligent Enterprise with our Microsoft Solutions

VCommerce™

Powered by SAP Hybris & Digital Commerce for web ordering & omni channel solutions



### SAP Certified products

 <b>Products</b>	<b>Product Description</b>
1 HANEYA®	HANEYA is a key Robot that automates process, code remediation, and migration from ECC (x) to S/4 & S4(x) to S4 1809 HANA migration – Cuts the effort by HALF (40-50%) & S/4 Migration cost in HALF!
2 DMAG™	DMAG tool automates the data cleansing, data dialysis and data migration solution and make the data business ready. It also will help with the Data Audits, Data Transformation, mapping, verification, auto validations, data retention & archiving..
3 HANELYTICS®	HANELYTICS captures data from various sources and drives action through insights to improve your business operations: Revenue, Margins & Operating Expenses. HANElytics brings blend of HADOOP and HANA that will provide real time analytics @1/2 storage cost
4 VSoft Hybris™	VSoft Hybris is a rapid deployment solution which is designed for Web commerce for various customer types. An eCommerce platform for Web Ordering, Channel Mgmt., Pricing, ASNs, Quotes and Payments.
5 Curatum™	VSoft Curatum Software is a pre- packaged solution which is designed to provide comprehensive IT Governance, Risk and Compliance framework for clients to automate and accelerate the SAP GRC 10.1 implementation and migration projects.

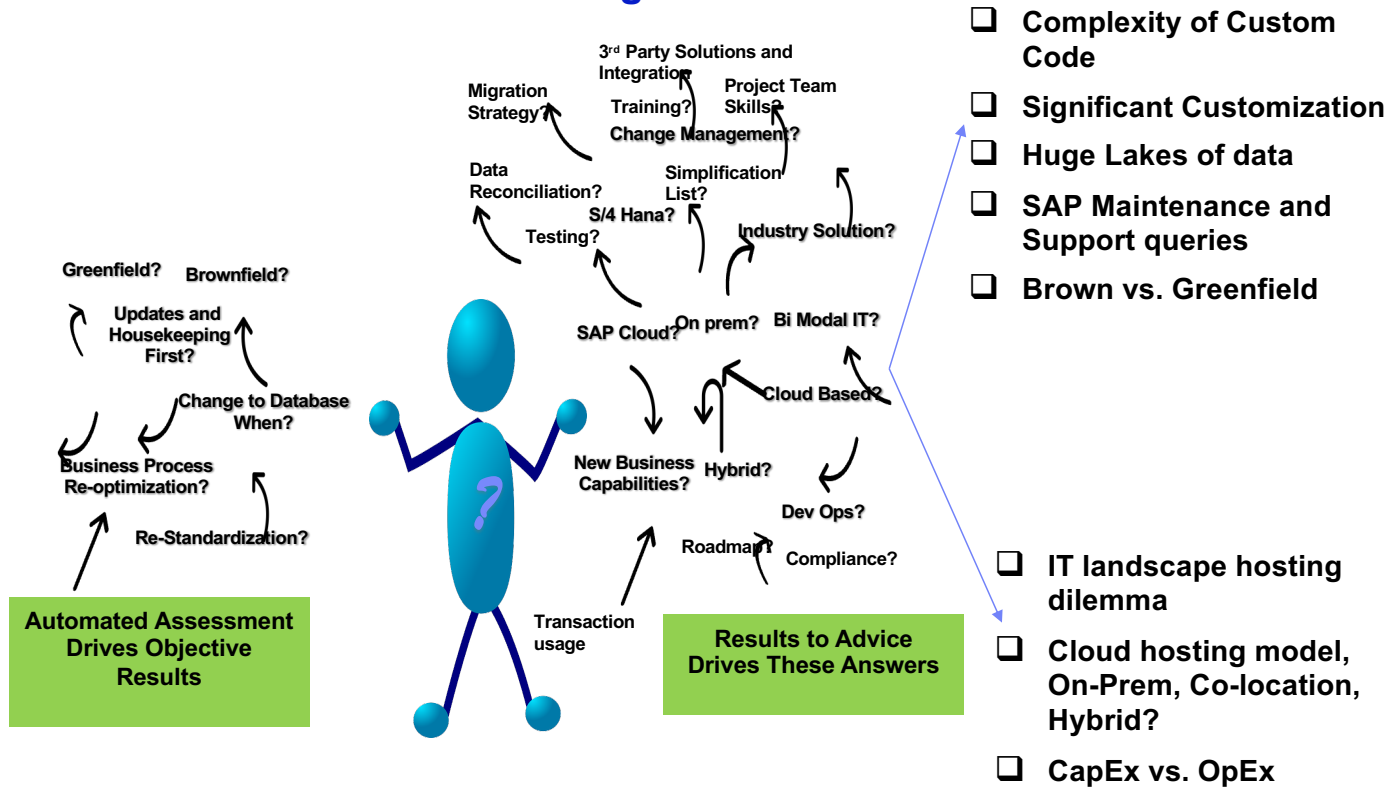


*'Cut S/4 HANA Migration Cost by HALF  
with 100% Hanification!'*

**SAP**<sup>®</sup> Certified  
Integration with SAP HANA<sup>®</sup>



## Move to SAP S/4 HANA Challenges



### HANEYA Solution highlights:

- • Custom Code Remediation – taking ABAP code to Steampunk!
- • Security Roles Cleansing & Update
- • Data Cleansing, Carve out, Remediation, Replication and Mapping
- • Configuration Workbench / Cockpit
- • Zero Down Time ( ZDT ) Conversion
- • Testing Automation



## VALUE PROPOSITION &amp; MERITS



Speed

Accelerates upgrades and migration by  
40-50%



Saving

Saves 40 cents to a Dollar, with ZDT



Quality

100% accuracy with 80% automation



Safety

Product Governance framework enables  
review prior to remediation

DMAG

4 Highest Data Quality

*Data Refresh, Data Cleansing,  
Data Masking, Data Migration*

**SAP**<sup>®</sup> Certified  
Integration with SAP HANA<sup>®</sup>

	DMAG Features	Functionalities
1	<b>Data Dialysis, Cleansing, Audit and ongoing Enrichment &amp; Corrections</b>	An audit report for all the master data inconsistencies is generated based on custom client specific business & SAP Standard rules. Business Rules are maintained and executed to govern the master data on-going. The inconsistencies are cleansed and corrected automatically.
2	<b>Data Migration, Transformation, and Conversion for Greenfield S/4 HANA implementation</b>	Data is migrated and converted from various source legacy systems such as Quick Books, Spreadsheets, Oracle, Microsoft, Great Plains, ECC & R/3 and transformed, mapped and converted into S/4 HANA format and load it rapidly into S/4 HANA target system for faster, business ready, and smooth go-live
3	<b>Data Carve Outs / Data Extractions for Mergers/ Divestitures/Acquisitions</b>	Data is carved out and sectioned into multiple SAP landscapes incase of divestures, and merged/consolidated from multiple ECC or S/4 HANA instances incase of mergers and acquisitions
4	<b>Data Archiving &amp; Restore</b>	Allows huge lakes of unproductive data to be extracted and archived in a separate server for easy retrieval and display as needed including storage on DB2/ ZOS systems. It will provide compelling value of optimizing expensive HANA SAP resources. Data is archived using a patented technology and displayed as needed.
5	<b>Master Data Management (MDM) &amp; Governance</b>	Allows external parties or internal team to maintain Customer / Vendor / Material/ other masters captured through web forms and populating SAP or S/4 HANA database including validations, duplication checks, & workflow and approvals for creation, maintenance and changes.
6	<b>System Refresh &amp; Masking</b>	Automates client refresh and designated data copies from Production to Quality, Sandbox and Dev systems and Vice versa with Zero Down Time. SAP client and system refresh solution with zero down time during the system refresh process vs. 2-3 days for down time using the SAP standard functionality. Mask sensitive Data Elements post refresh such as Employee, BP, Material & Vendor

## DMAG™ Value is demonstrated beyond MDM and Cleansing

Functionality	Value
<ol style="list-style-type: none"> <li>1. System Refresh</li> <li>2. Data Archiving</li> <li>3. Data Cleansing</li> <li>4. <i>Data Audits and Diagnosis</i></li> <li>5. <i>Web Interface for Data Capture (Customer, Vendor, Material, etc)</i></li> <li>6. Proactive Data Validations &amp; WorkFlow Approvals</li> <li>7. Supports mapping, transformation &amp; conversion while migrating from ECC or Non-SAP systems to S/4 HANA</li> <li>8. Data Inconsistencies report during migration between source and target S/4 HANA systems</li> <li>9. Ongoing Data Quality Metrics &amp; Data Governance Framework</li> </ol>	<ul style="list-style-type: none"> <li>▪ Scalable Data Archiving solution with 1/ 2 of the storage cost</li> <li>▪ On-Demand Data Archiving Solution</li> <li>▪ Zero DOWN time during the system refresh</li> <li>▪ 1/3 of the implementation cost with speed to delivery and high quality</li> <li>▪ Data retained outside of SAP on an offline server and retrieved as needed – 50% reduction in data</li> <li>▪ Data Carve outs for Non-Productive data</li> <li>▪ 100% Error Free Data and Secure Capture</li> <li>▪ Reliable and Scalable solution for additional Scenarios</li> <li>▪ High quality Product Information Management (PIM)</li> <li>▪ The effort and timeline reduced by HALF – Upto 50% overall effort reduction</li> <li>▪ Speed to Master Data Implementation by 50 - 60%</li> <li>▪ Optimizes Master Data Stewards FTE – ON GOING - 60% FTE Synergy Savings</li> </ul>

# Q & A

**SAP® Certified**  
Integration with SAP HANA®

