Accelerate and De-risk Enterprise Transformation with SAP Signavio Process Optimization

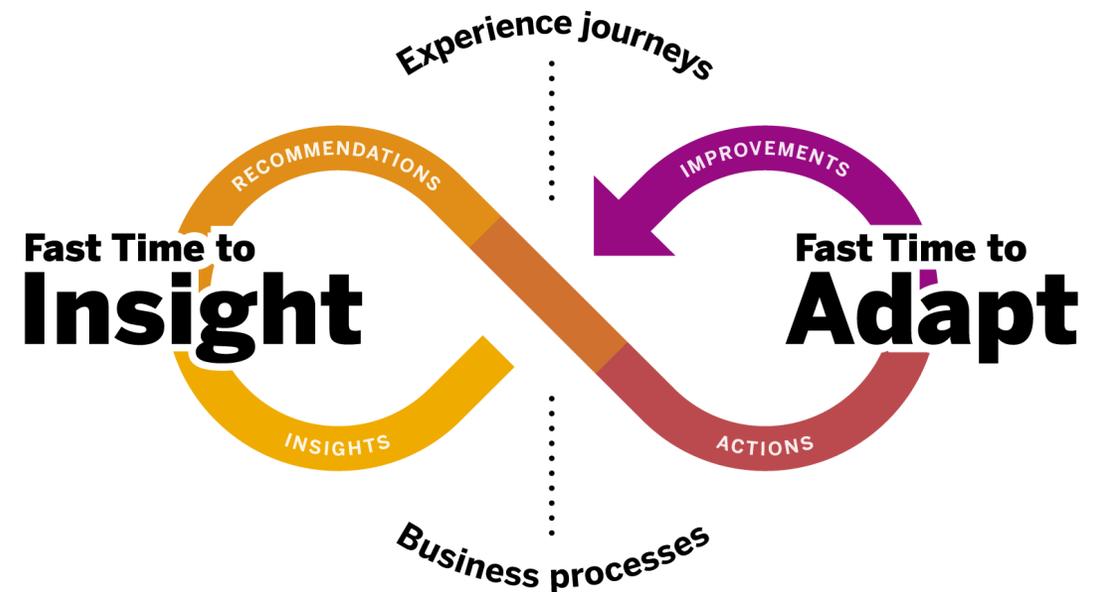**Lane Leskela -** Senior Director, NA Business Development
ASUG NYC, March 31 2023

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Our Agenda

- An overview of business process management

- The SAP Signavio Business Process Transformation Suite

- Just a few of our SAP Signavio Customers

- Final Thoughts

- Three Prize Questions!
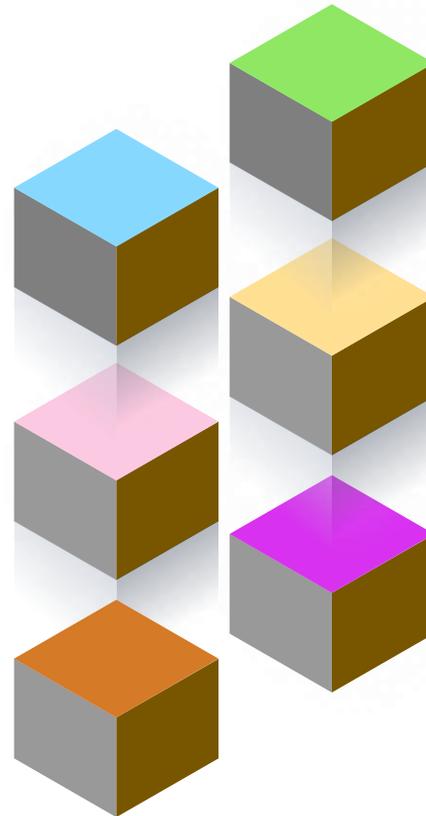
An Overview of Business Process Management

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Given the volume of rich data, why is deriving business value so difficult?

Well, it may be due to the lack of…

…clear goals and objectives
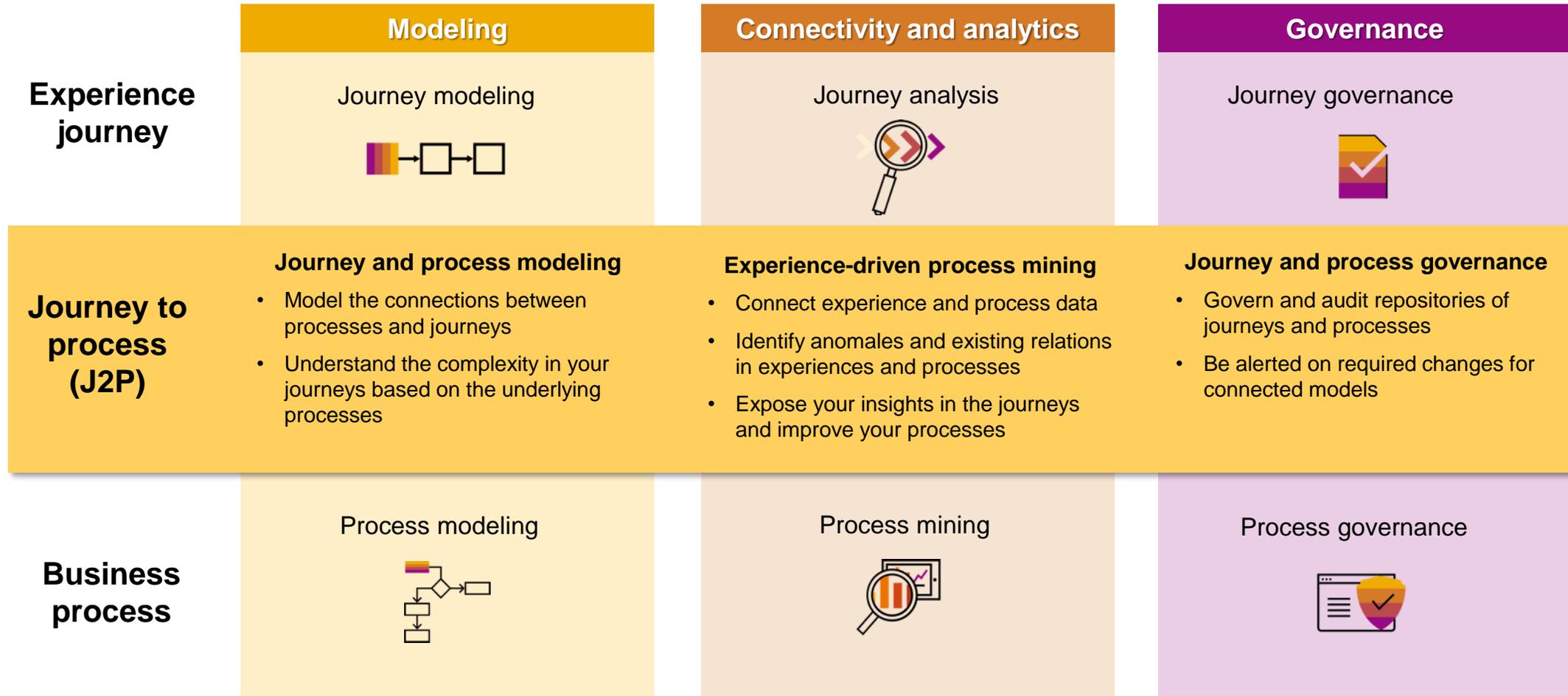
…strategic alignment

…organizational buy-in

… communication

…data visibility

…people focus (abstractly technology-driven)

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ASUG, Oct. 27 2022: Why do customers take on business transformations, and where do they get off track?

Experience-driven modeling and analysis is key to delivering results

Journey to Process

	Modeling	Connectivity and analytics	Governance
Experience journey	Journey modeling	Journey analysis	Journey governance
Journey to process (J2P)	**Journey and process modeling** • Model the connections between processes and journeys • Understand the complexity in your journeys based on the underlying processes	**Experience-driven process mining** • Connect experience and process data • Identify anomales and existing relations in experiences and processes • Expose your insights in the journeys and improve your processes	**Journey and process governance** • Govern and audit repositories of journeys and processes • Be alerted on required changes for connected models
Business process	Process modeling	Process mining	Process governance

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The SAP Signavio Business Process Transformation Suite

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SAP Signavio Business Process Transformation Suite

End-to-End Optimization

1. **Process analysis and mining**
   Complete process analysis for enterprise transformation and operational excellence programs
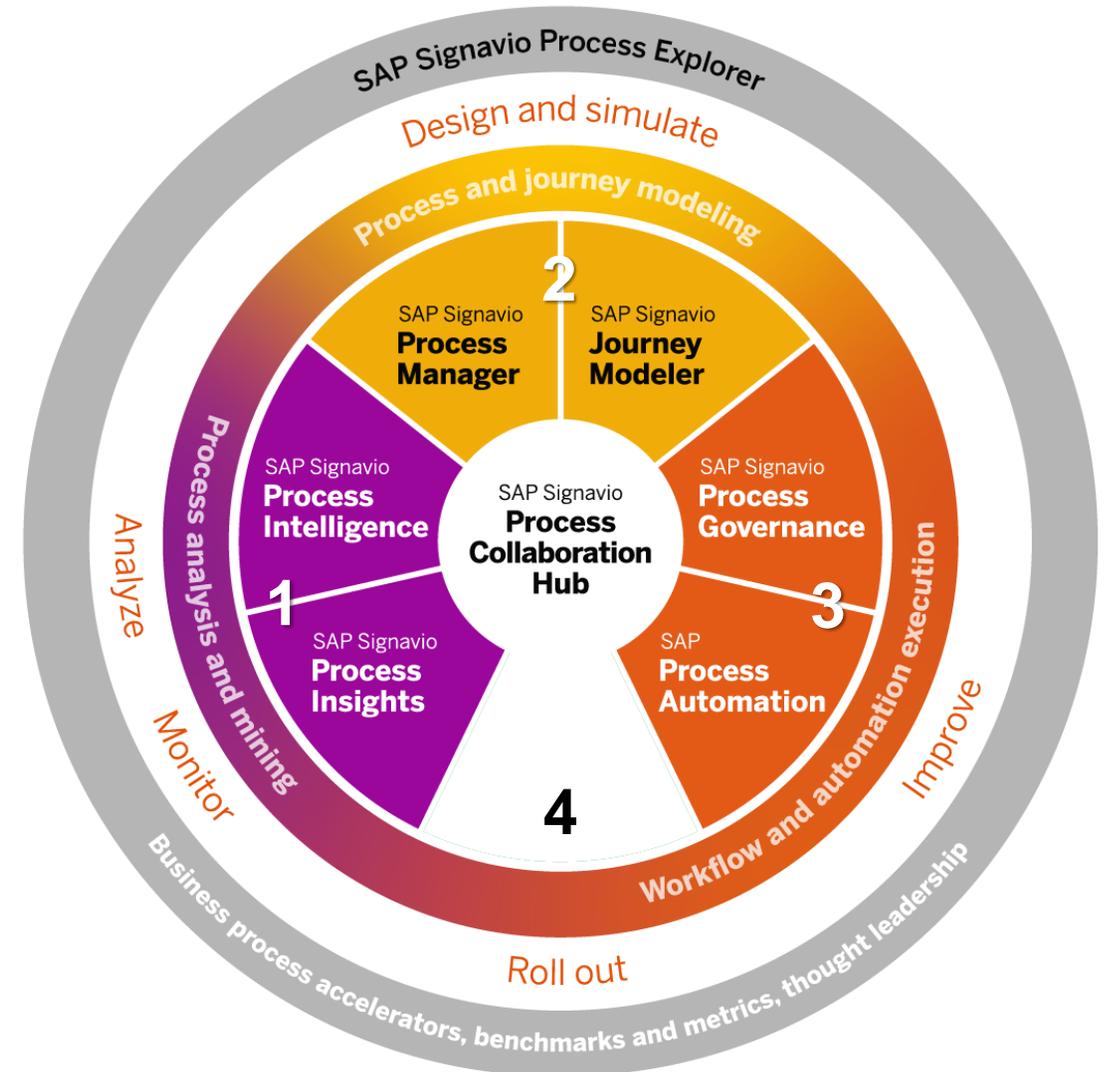
2. **Process and journey modeling**
   Standardized process and journey management, simulation, and modeling

3. **Process governance and automated execution**
   Maintaining organizational and regulatory compliance for all documented processes

4. **Process Collaboration**
   Stakeholder alignment and active collaboration across departments

Process analysis and mining

Benefits

- Gain visibility into actual process execution bottlenecks and process inefficiencies
- Get recommendations for improvements
- Pinpoint improvement potential to drive transformative changes
- Gain visibility into process paths that lead to problematic experiences

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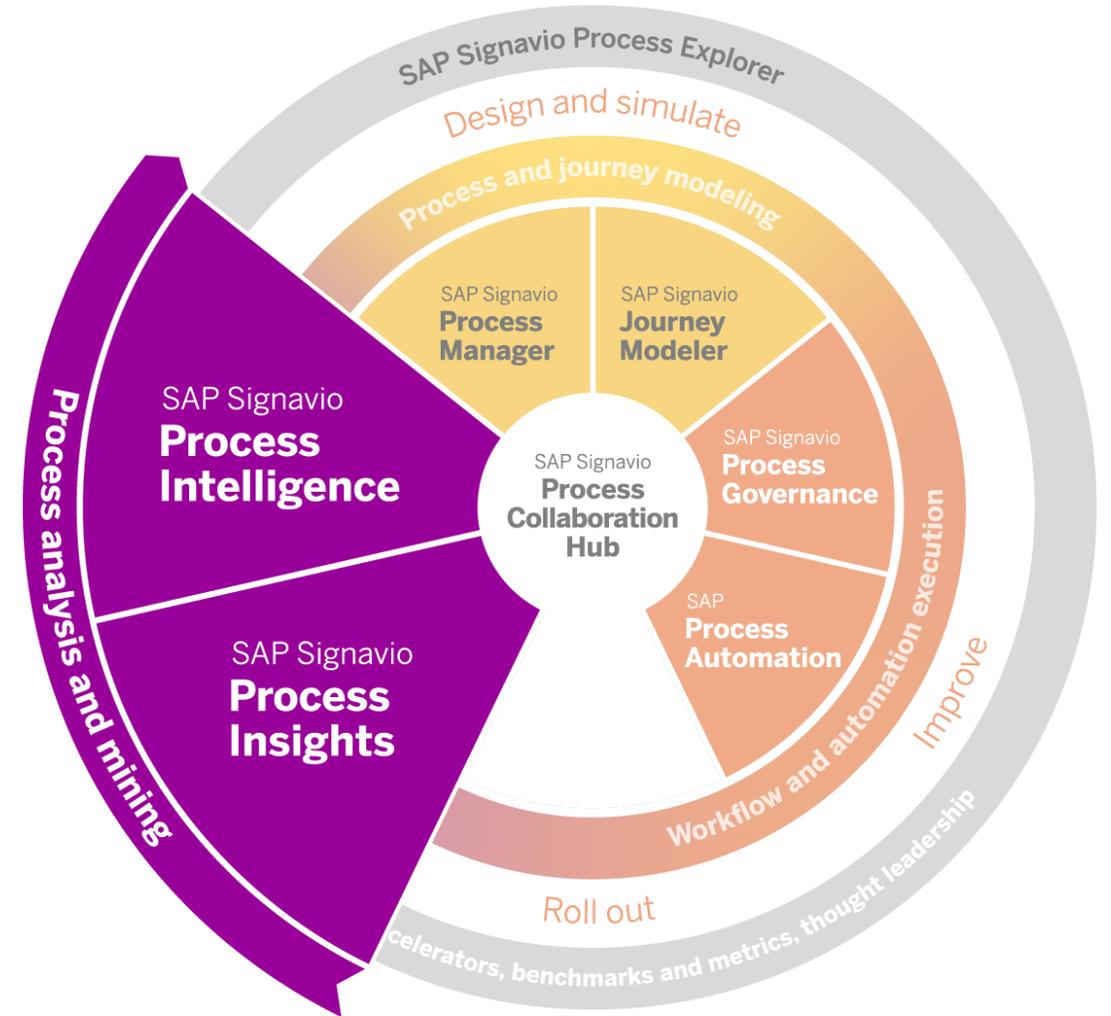
SAP Process Insights*

Understand your process performance
Using 50+ delivered process flows and 1000+ typical issues and inefficiencies
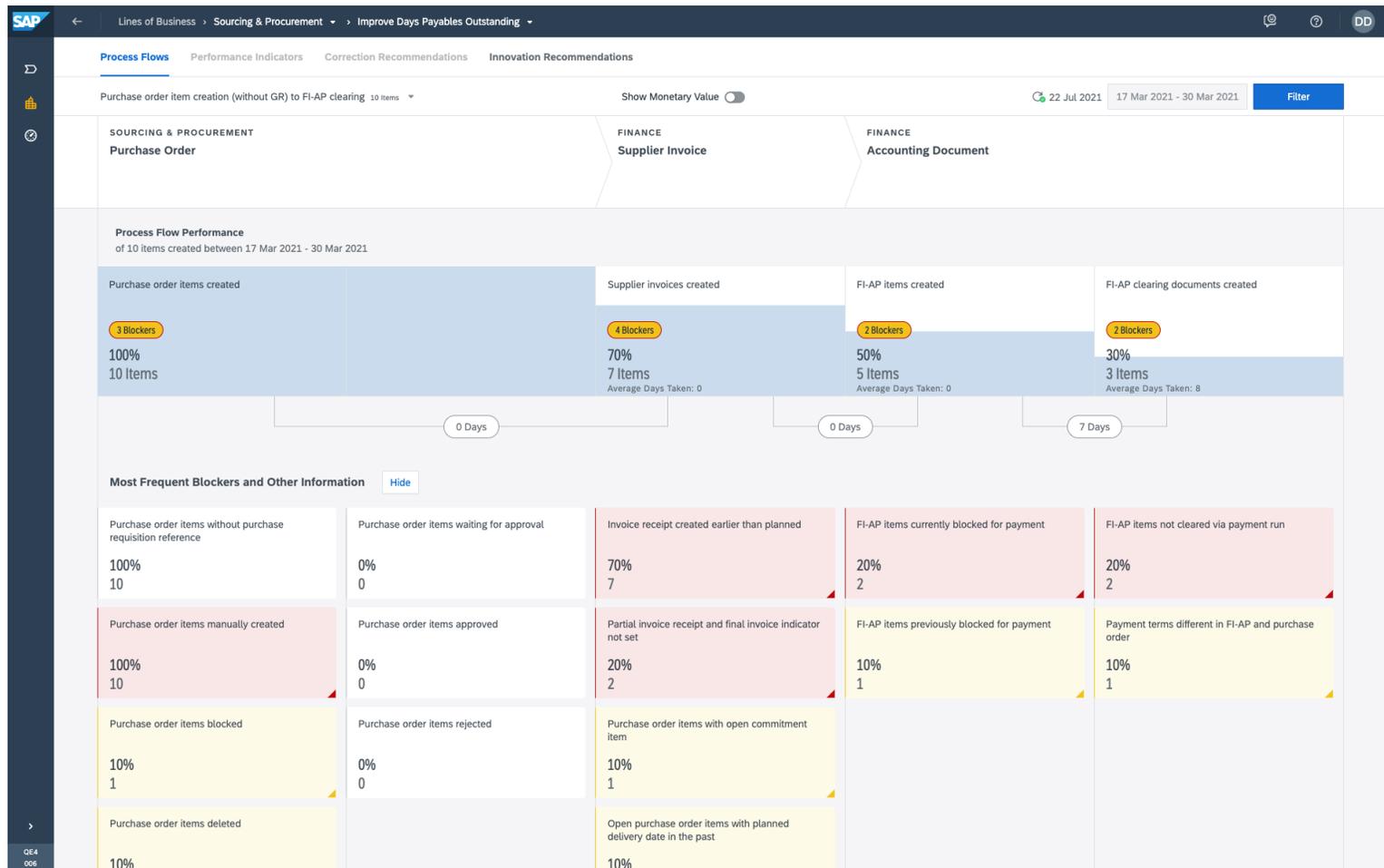
Leverage data
Make data-driven decisions about which business areas to prioritize for improvement.

Get insights fast
Recommendations to SAP best practices and solutions.

Constantly evolve
The number of process flows increases with every release.

SAP Signavio Process Insights

How does it work?

Get an end-to-end view of your company's performance with **1000+ Process Performance Indicators**, **recommendations** for improvement and **live data** for continuous monitoring.

Operational

Buyer

Supplier

Accountant

Robot

Accountant

Data Storage

SAP

100101110

SAP ECC or
SAP S/4HANA

Reading the data

Plug & Play

SAP SAP Process Insights

Business Analyst
& Data Analyst
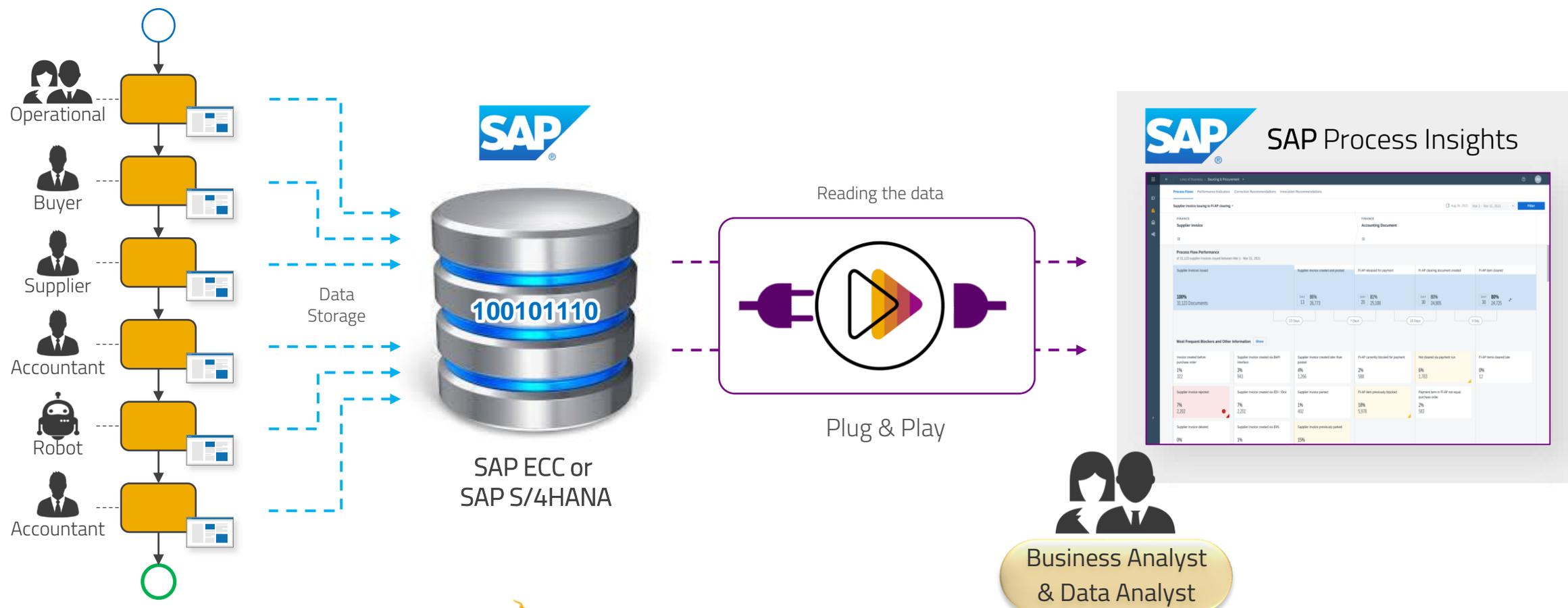
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SAP Signavio Process Intelligence

Unleash the potential of your process data

Reduce time to insights and identify levers to improve outcomes

Get full visibility into your process reality
Support internal efficiency programs. Improve the way you operate.

Uncover opportunities with process mining
Leverage ready-to-use insights, metrics, and powerful data querying capabilities to **uncover process inefficiencies, reducing your time to insights.**

Blend process and experience analytics
Spot inefficiencies and problems hitting top and bottom lines by **blending process and experience analytics** in one single framework.

SAP Signavio Process Intelligence

How does it work?

Discover your real business processes, employee, customer and partner behaviors to deploy best practices throughout your organization.
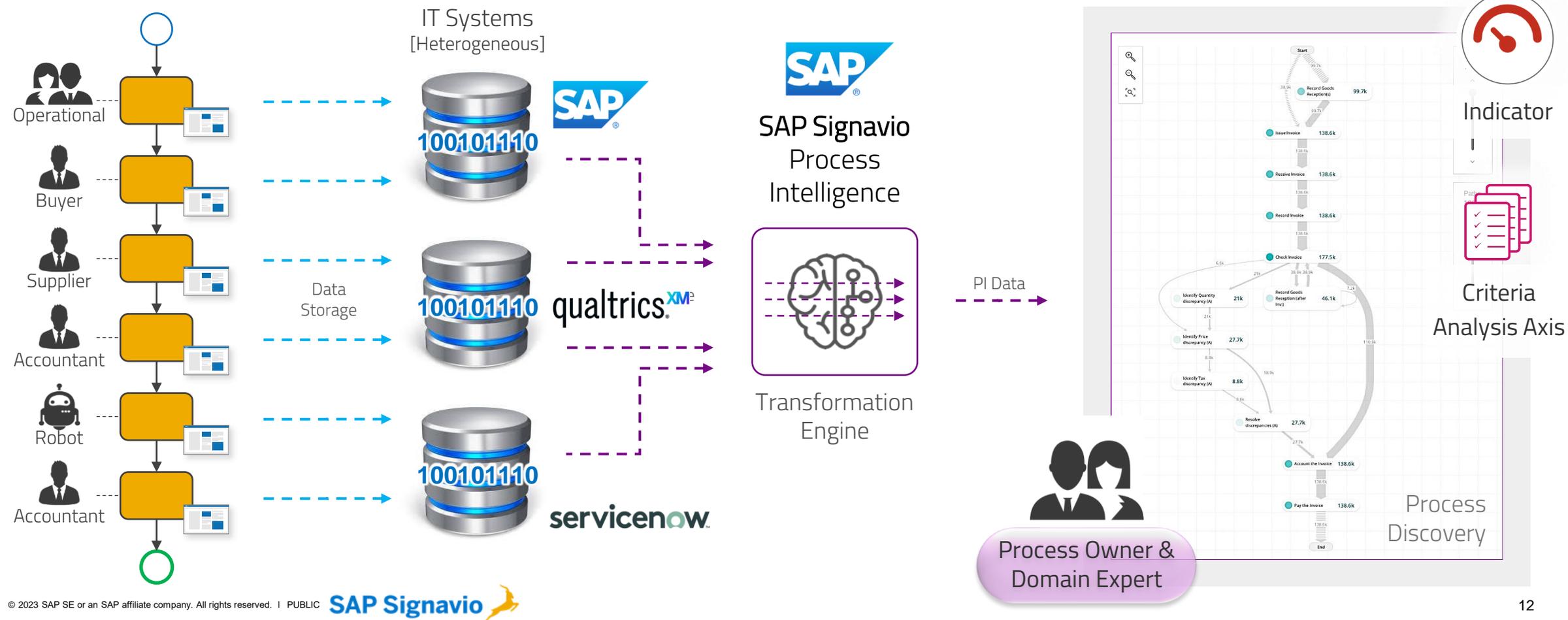
Process and journey modeling

Benefits

- Understand who does what, when and how within a process
- Identify the inputs and outputs of individual processes
- Standardize process practice, help ensure high quality modeling standards, and educate your organization
- Leverage the knowledge of key stakeholders in the transformation process
- Conform to your standards with process approval workflows
- Visualize the journeys your customers, suppliers, and employees take and the impact your business processes have on their experience
- Understand how changes will impact process outcomes using process simulation
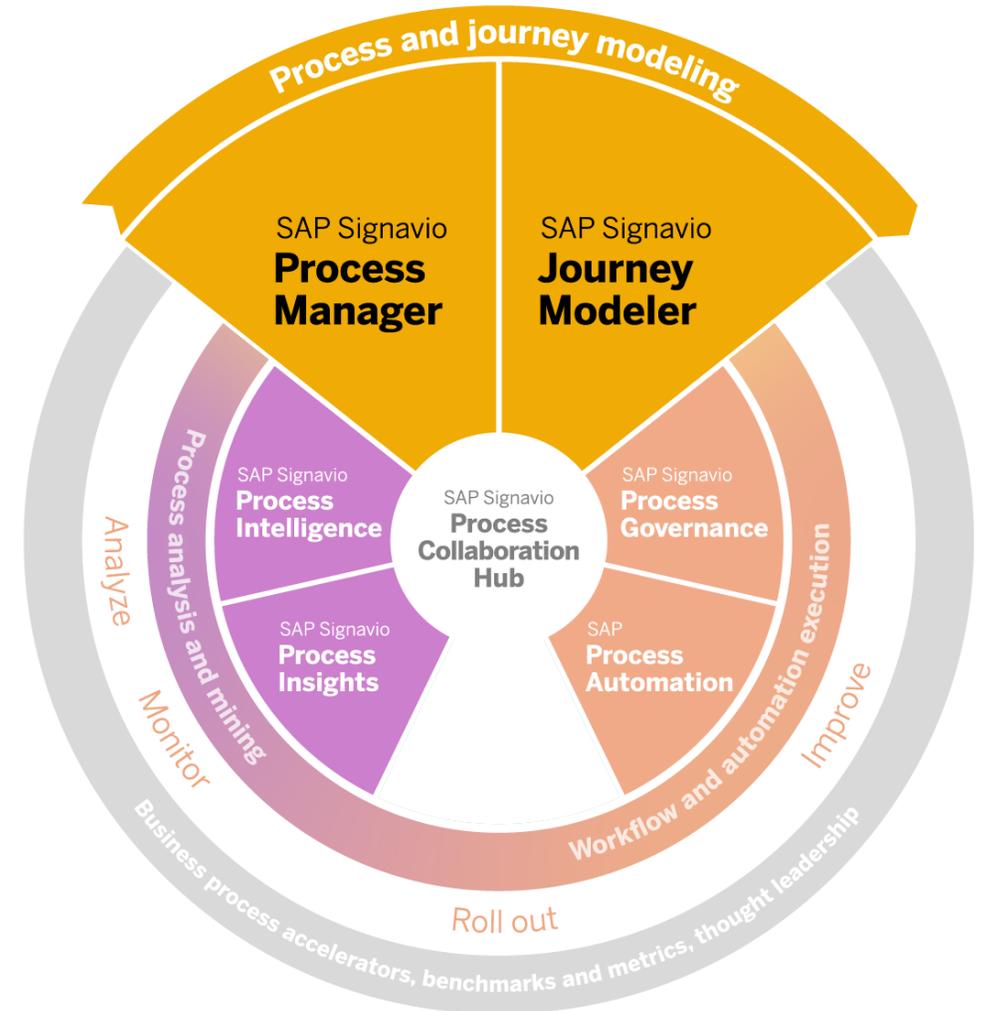
SAP Signavio Process Manager

Visualize, standardize, and optimize your processes

Using a cloud-based modeling repository and analytics tool
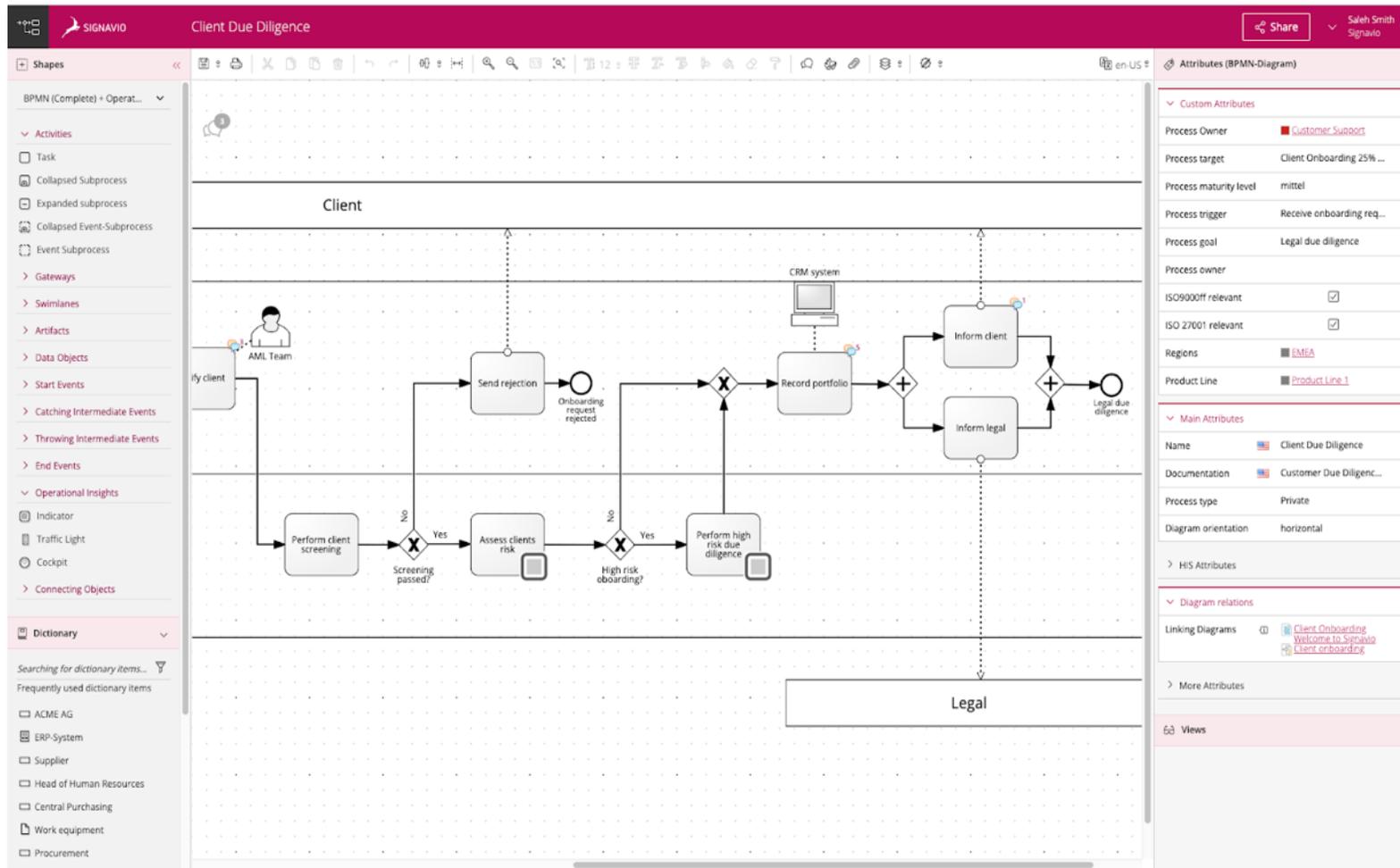
Process modeling
Design and model your business processes collaboratively.

Analysis and simulation
Analyze your processes and mitigate business risks using reports. Simulate the impact of changes prior to implementation.

Transparency
Provide a transparent overview of the process landscape

SAP Signavio Journey Modeler

Operationalize customer experiences

Connect journeys with processes, metrics, systems, and roles

Connect processes with journeys
Integrate operational and experience data with journeys.

Design journey models
Benefit from an intuitive journey modeling environment.

Comment and collaborate
Collaborate on modeling journeys with direct feedback on a single step, a stage, or the whole journey.

Process governance and automated execution

Benefits

- Maintain organizational and regulatory compliance of all documented processes
- Get approvals from key stakeholders on all documented processes
- Maintain process relevance and maturity with regular and ad hoc reviews
- Reduce error-prone and repetitive manual processes
- Evaluate the overall impact of manual vs. robotic process changes
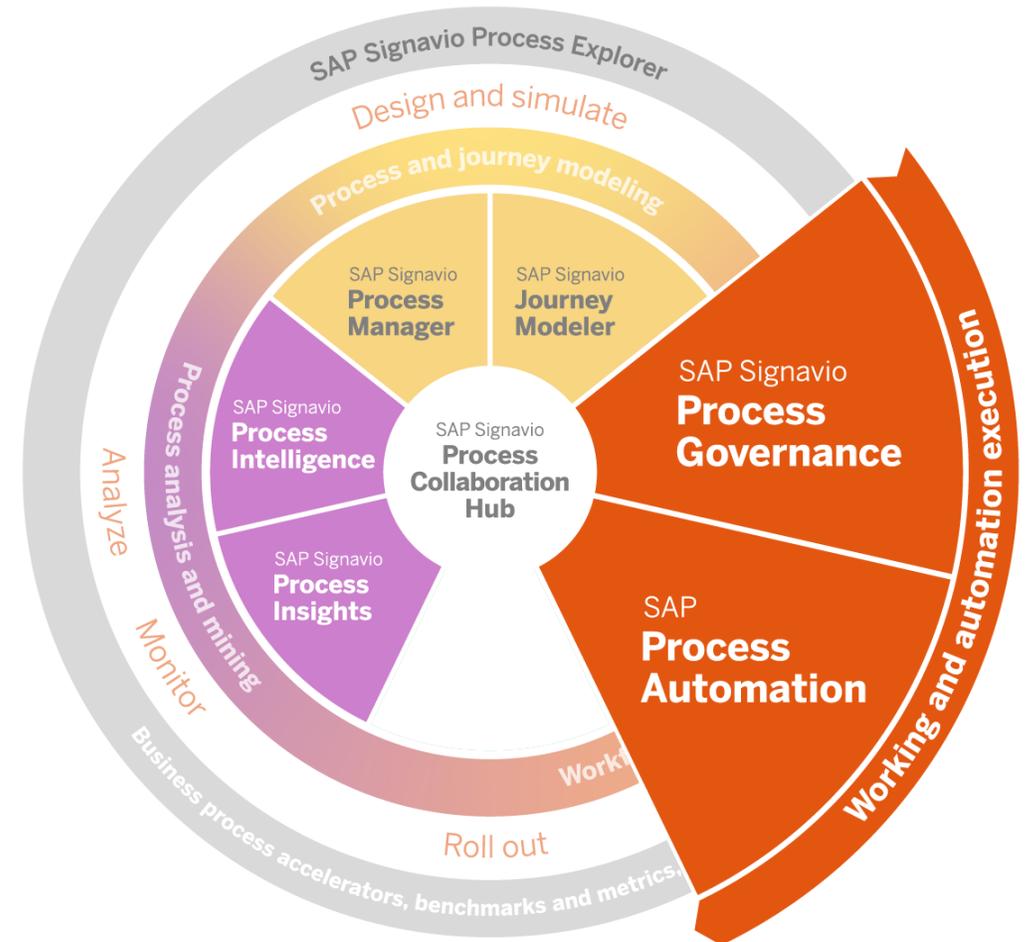
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SAP Signavio Process Governance

Lower the cost of change for regulatory requirements

Manage and govern the processes and associated content
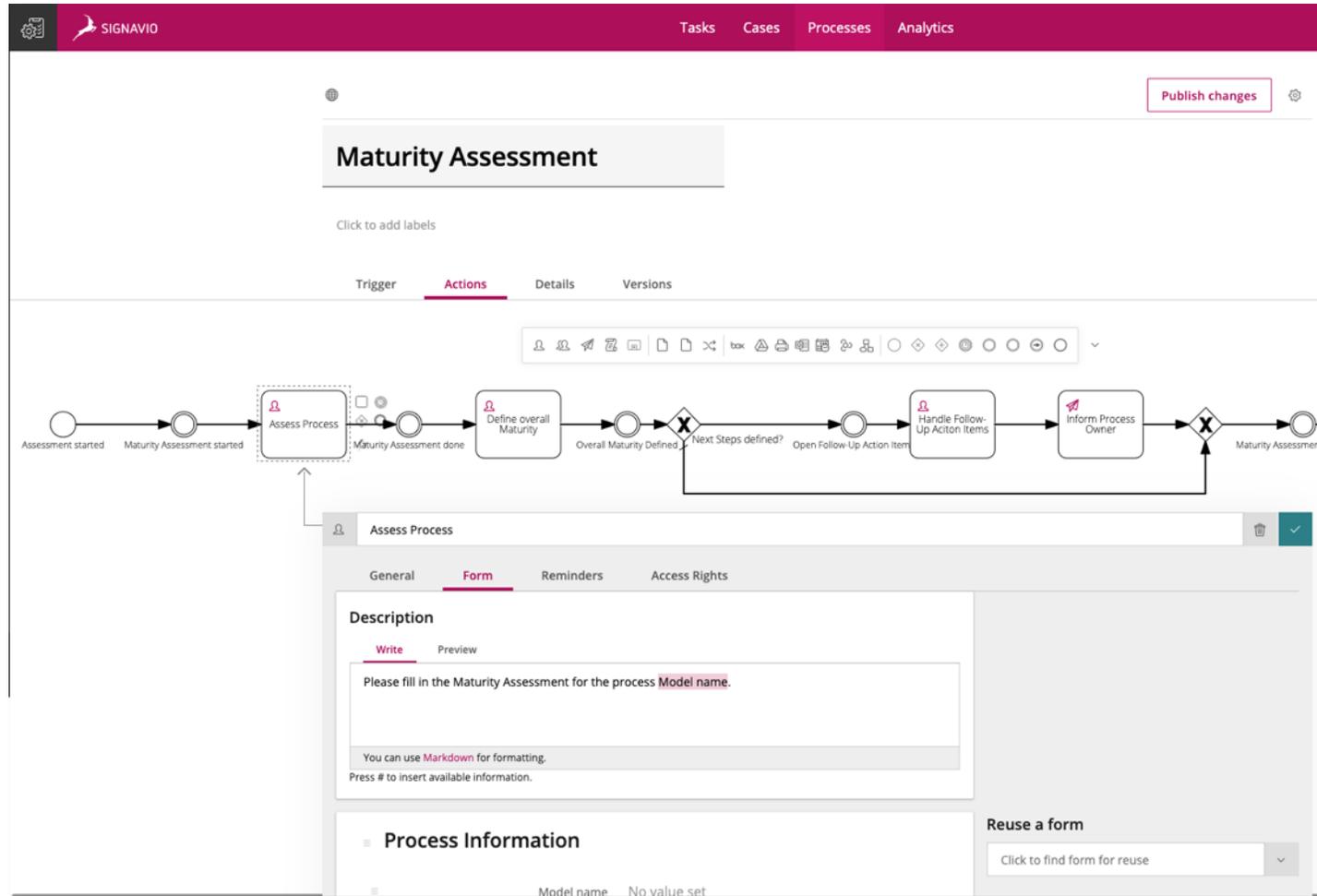
Process review

Review the critical processes for auditing and compliance.

Maturity assessment

Assess the maturity of processes to find potential for improvement and prepare for auditing.

Process release management

Maintain a compliant and approved process content repository.

Process collaboration

Benefits

- Utilize published processes to inform and train employees on process execution

- Align with key stakeholders by sharing process changes and improvements

- Curate process-related content for specific audiences by functions and departments

- Gain full visibility on your entire process landscape

- Single source of truth for organizational process knowledge
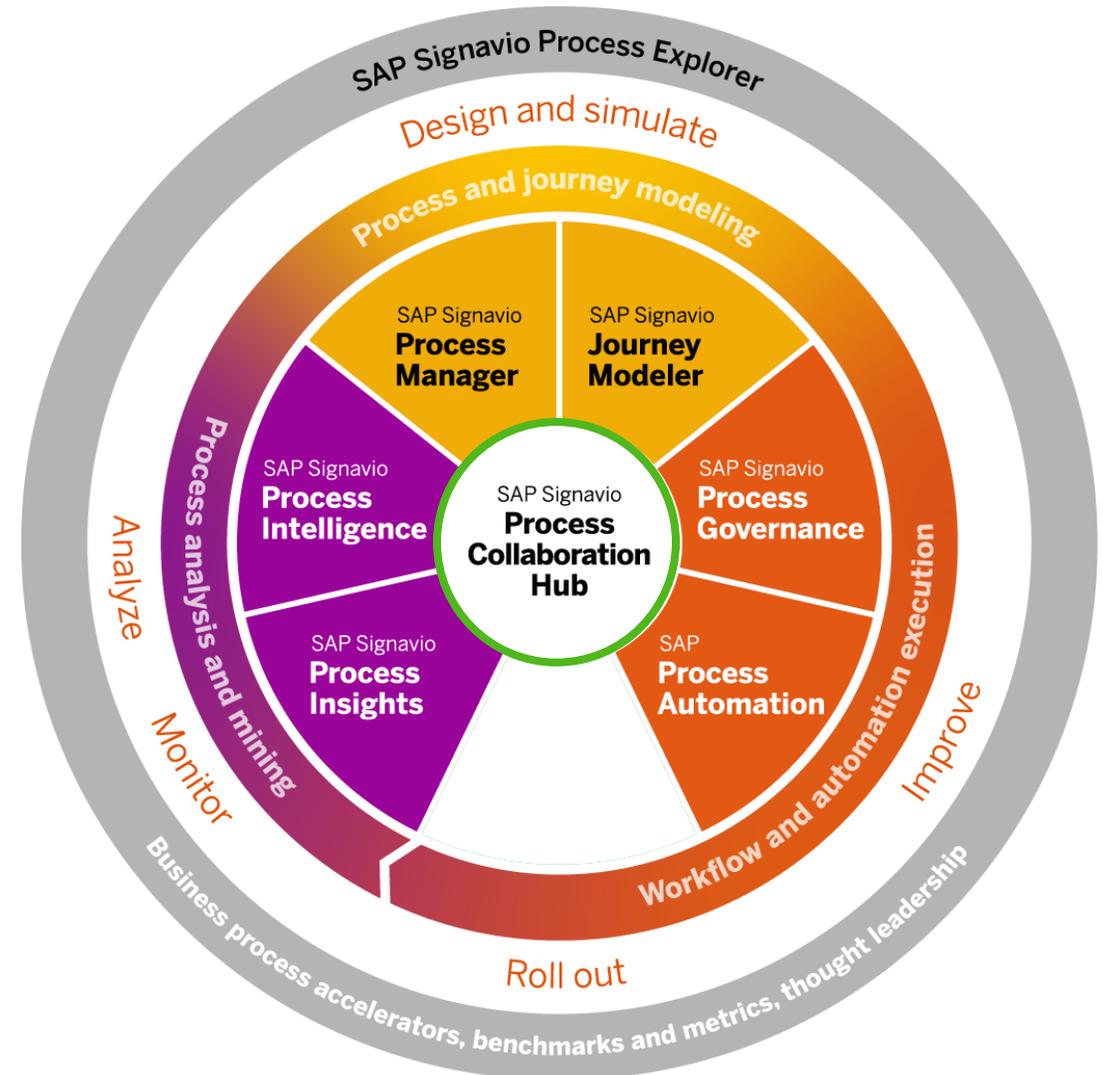
SAP Signavio Process Collaboration Hub

Involve your entire organization in transformation and process excellence initiatives

Harness a cloud-native collaboration environment

Collaboartion
Get a 360 degree view of your process landscape, related analysis and key metrics

Sharing & communication
Review, publish, and share your process documentation with key stakeholders

Monitoring
Provide feedback and propose improvements to relevant processes

Process Transformation with SAP Signavio Process Explorer

SAP Value Discovery is confirmed with SAP Signavio

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Discover → **Prepare** → **Design** → **Realize** → **Deploy** → **Run**
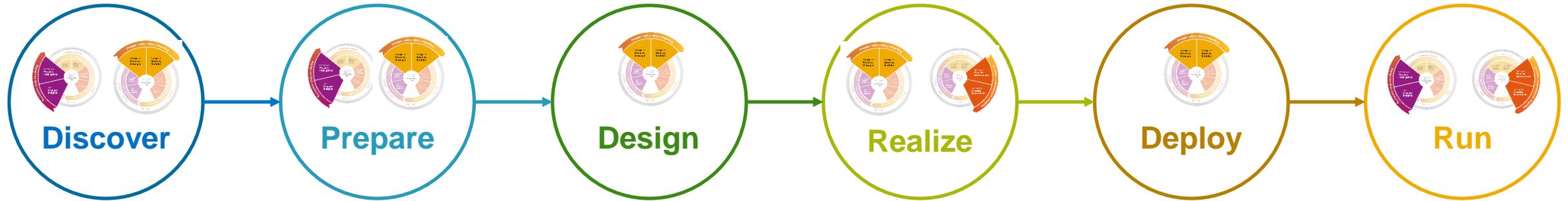
Discover
Discover process status & identify areas for improvement

Prepare
Prepare the process improvement initiative

Design
Model and Collaborate on the future state

Realize
Implement process improvements

Deploy
Govern Compliant Processes

Run
Monitor and continuously improve

Use Process Insights to get tailored recommendations for value drivers and explore your As-Is Processes with Process Intelligence

Use Signavio Collaboration Hub to create your transformation journey with defined scope, timeline and milestones

Use Signavio Process Manager to define your future processes and simulate their impact on your business

Handover your process definitions to Solution Manager to start the implementation and testing processes

Use Signavio Collaboration Hub to provide the single source of truth for your processes to the end-users

Use Process Insights and Process Intelligence to monitor your process performance and process conformance

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Just a few of our SAP Signavio Customers

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DHL

- Driving process knowledge dissemination throughout the organization

- Developing a process-first culture and ensuring operational excellence

Seagate

- Establishing operational excellence and achieving straightforward onboarding and job rotation

- Keeping business excellence as strategic focus for the CEO

Customer Success Story
Enabling Transformation and Creating a Foundation for Continuous Improvement with SAP® Signavio®

Before: Challenges and Opportunities
- Decades of evolving processes in eight business units, resulting in a heterogeneous process landscape
- Lack of visibility and transparency in the execution of most process areas, including procure-to-pay and opportunity-to-cash processes

Why SAP
- SAP® Signavio® solutions, part of the business process intelligence portfolio, providing real-time information for strategic decision-making to enhance behavior, efficiency, and performance
- **SAP Signavio Process Manager and SAP Signavio Process Collaboration Hub** solutions to document, model, and simulate business processes and improve collaboration across those processes
- Visualization capabilities of the **SAP Signavio Process Intelligence** solution when connected to **SAP S/4HANA®**

After: Value-Driven Results
- Enabled process visualization that allows a fact-based conversion on the gradually evolving maturity of procure-to-pay processes and encourages faster business-user buy-in
- Helped business units adhere to defined procurement processes, decreasing late payments and missed procurement discounts
- Increased cash forecasting accuracy after reducing invoices received without purchase orders
- Harmonized processes to allow "apples-to-apples" comparisons and drive efficiency and performance of internal and external service partners
- Increased visibility into warehouse stock levels, material aging, and sales and delivery performance
- Gained a more accurate view of reorder points, improving cash-flow position

"In the past, improvements to business processes often relied on gut feel and perceptions of individual stakeholders. We had to make a lot of assumptions before deciding on changes*. SAP Signavio solutions enable more meaningful discussion on business processes with less ambiguity, because we have the process visualized and backed by system data*."

Stefan Szupper, GFGWay Program Director, GFG Alliance Australia

50
Legacy systems and 8 ERP systems integrated and transitioned to SAP S/4HANA

>50%
Faster period-end close (from 8 days down to just 3)

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|					
GFG Alliance Australia Sydney, Australia www.gfgalliance.com	**Industry** Mill products	**Products and Services** Steel, aluminum, energy, and manufacturing products	**Employees** 8,000	**Revenue** A$6 billion (US$4.2 billion)	**Featured Solutions and Services** SAP Signavio Process Manager, SAP Signavio Process Collaboration Hub, and SAP Signavio Process Intelligence

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Final Thoughts

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Achieving fast business insights that optimize action at the desired scale

For a truly Intelligent Enterprise
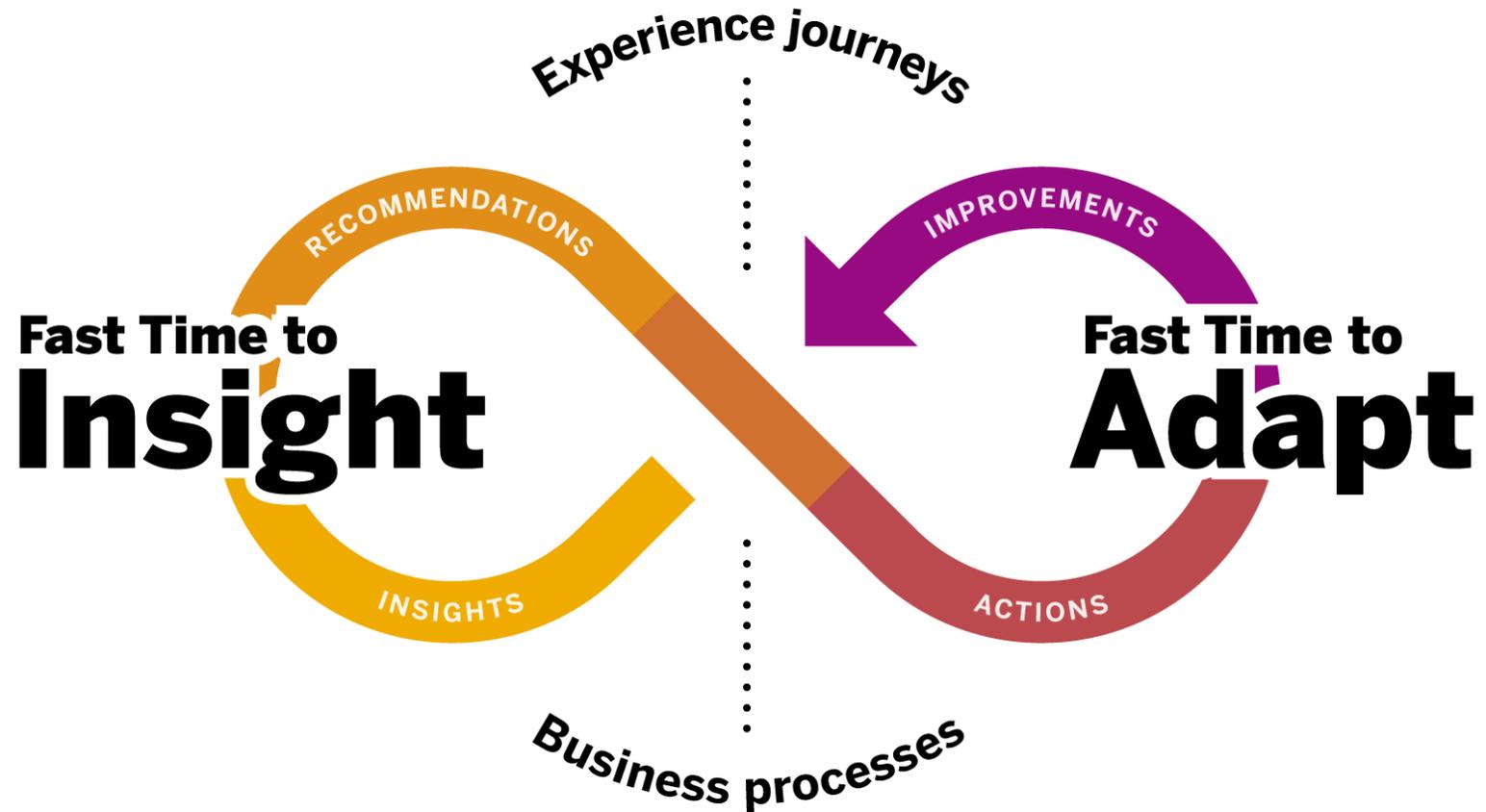
Continuous process transformation becomes a source of sustained competitive advantage.

Time to insight and time to adapt are key to becoming an intelligent enterprise

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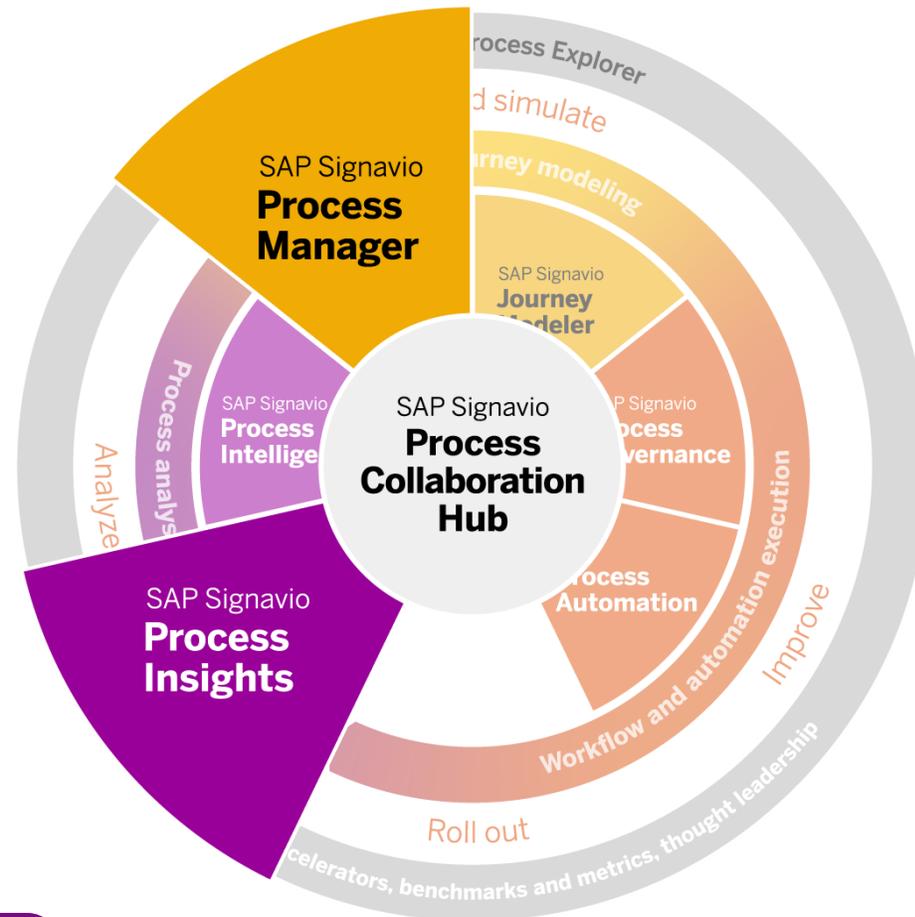# SAP Signavio Business Process Transformation Starter Pack
included in your RISE with SAP Subscription

Identify and implement business process improvements through process analysis!

SAP Signavio Process Insights

- **Instant insights** into your current process performance[1] to understand where to transform
- **Individual recommendations** to understand how to improve

50 GB data volume for one-time data load

SAP Signavio Process Manager

Single source of truth to **model, redesign, store and collaborate** on your future business processes

3 users

SAP Signavio Process Collaboration Hub

Provide transparency and engage all stakeholders to continuously improve processes together

10 users

[1] Managed ERP System Requirements, see here

Thank you!

For more information

Business Process Transformation * **SAP Signavio** * **SAP Signavio Community**

Upcoming SAP Signavio ASUG Virtual Sessions

April 4: **SAP Signavio Foundations #3: Move from Strategy to Execution by Aligning Enterprise Architecture with Business Process Management**

April 11: **SAP Signavio Foundations #4: Gain Visibility into Your Transformation: Drive Value, Uncover Opportunities and Improve Continuously with Process Data-Driven Insights**

June 1: **SAP Signavio Foundations #5: Why Does Every Organization Need a Business Process Center of Excellence?**

ASUG News + Views

SAP Signavio Data & Insights: It's All About Getting There Faster

Qorvo Counts on SAP Signavio for Thousands of Process Improvements

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Three Prize Questions!

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