### precisely

# The Precisely Automate Platform

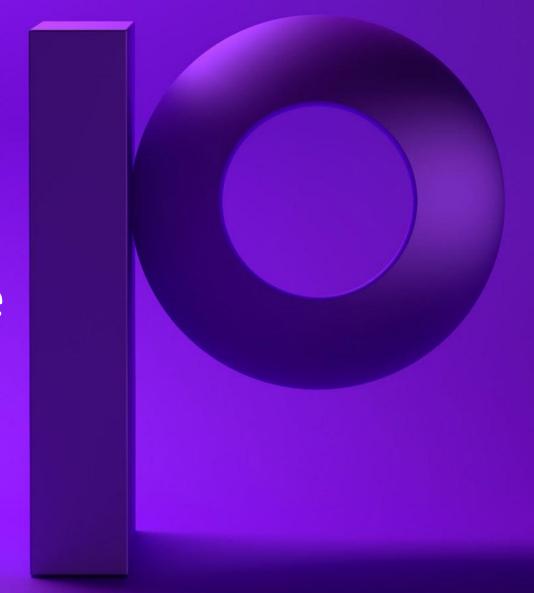
Hyperautomation for complex, data-intensive SAP® processes



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# Applying Hyperautomation to drive business success

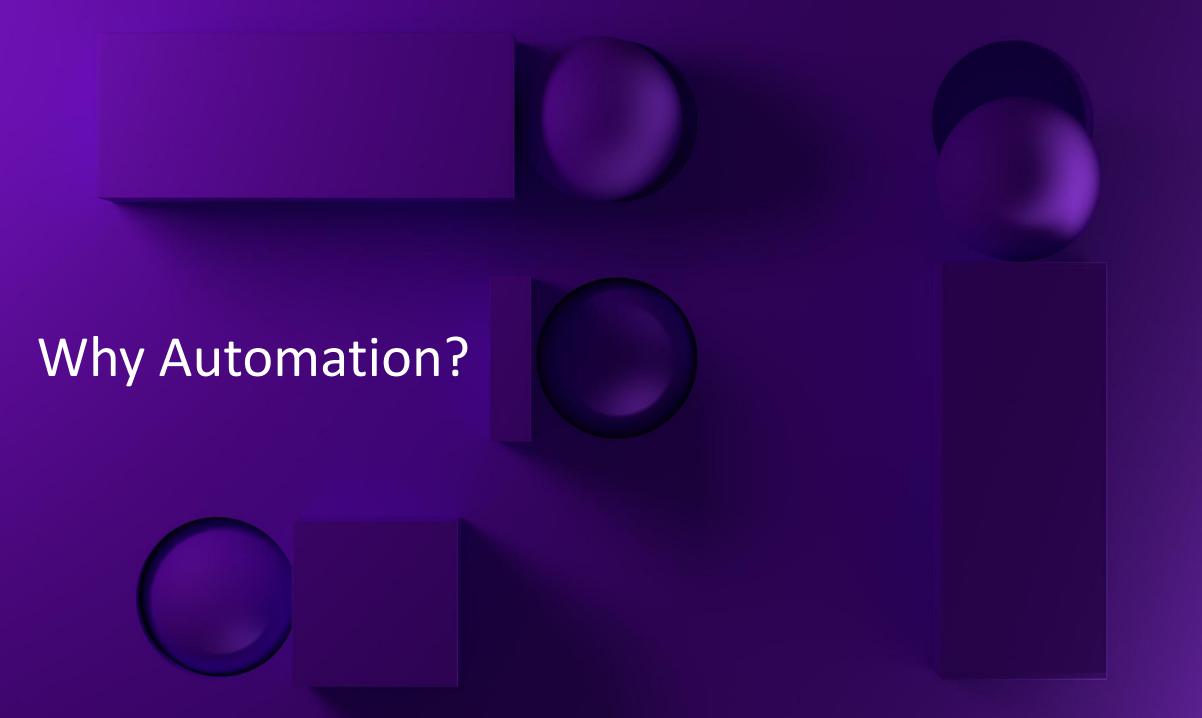
Hyperautomation for complex, data-intensive SAP® processes



Andrew Hayden | Precisely

### Agenda: 2023 Automate platform

- Why Automation?
- Hyperautomation?
- Why Precisely Automate?
- Key Takeaways
- Questions



### Customer needs:



Be more agile



Go faster



Improve the quality and integrity of your most important data



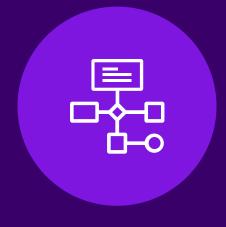
### Customer wants:



Optimize staff



Reach ROI faster



Realize Digital Transformation dream



### Accelerating digital transformation

### Data is the fuel for decision-making today



\$1.04 trillion spent on Hyperautomation by 2026



80% of CEOs accelerating digital transformation



67% spending more on technology than people

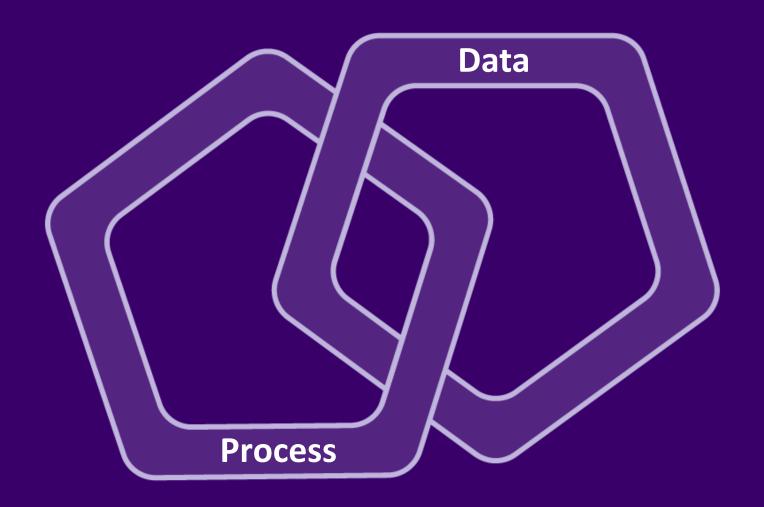


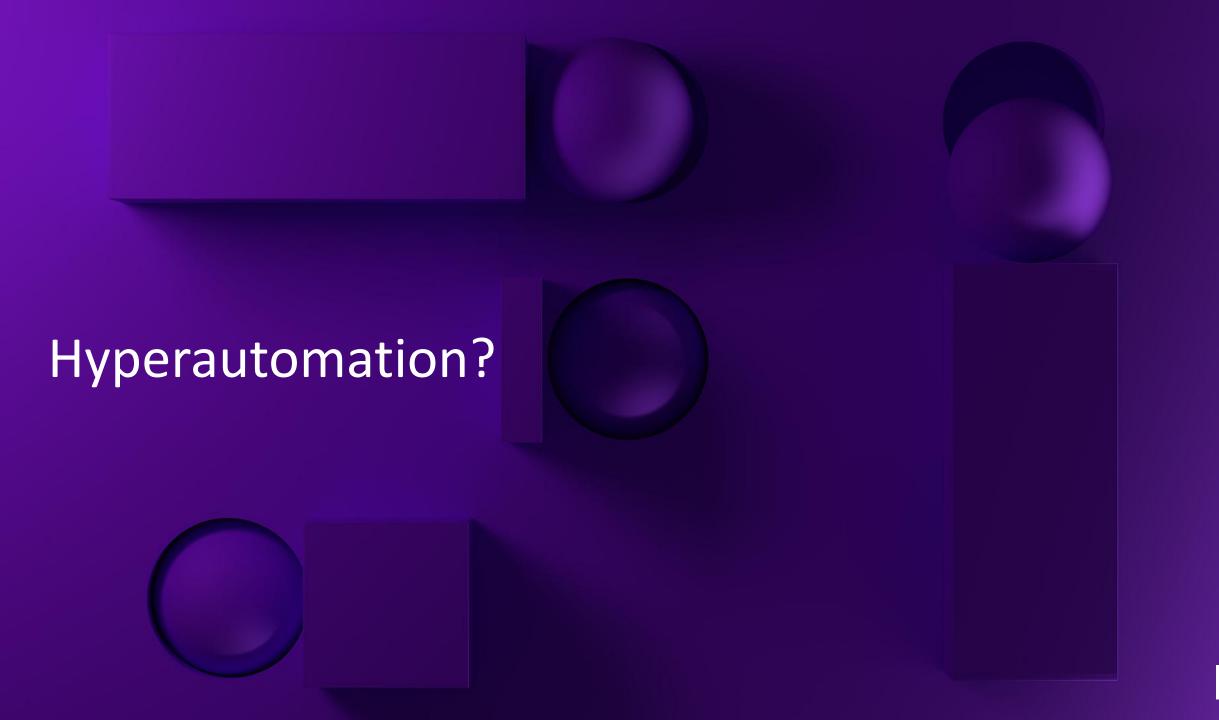
45% of enterprises using SAP are leveraging automation

Market is growing at 12% per year

# Technology is a means to an end: Data is the currency of digital transformation

## Interdependence of process and data





Hyperautomation is a business-driven, disciplined approach that organizations use to rapidly identify, vet and automate as many business and IT processes as possible. It involves the orchestrated use of multiple technologies, tools or platforms

Gartner

Do not try and make one tool answer all your organizations automation needs.

Gartner

We have Blue Prism and Precisely Automate and we choose the best tool on a case-by-case basis.

**Robotics Program Director** – Global beverage and spirits company



### Precisely Automate Platform

#### **Automate Evolve**

WORKFLOW-ENABLED PROCESS AUTOMATION

Automate and streamline SAP processes using workflows

- Advanced form and workflow capabilities
- Advanced data stewardship capabilities via web forms
- Data automaton and management (Excel SAP)
- Extensive Audit and ROI reporting
- Detailed process analytics
- Process governance
- Centralized management
- Server-side file management and execution
- Attended or unattended automation
- Business-focused, low-code environment

Business users work in Excel or web forms





#### **Automate Studio**

STANDALONE DESKTOP

Exchange data with SAP quickly and easily using Excel

- Data creation and maintenance
- Data migration
- Operational reporting
- Data stewardship

Business users work in Excel



### A complete automation platform

### **Data Automation**

### **Excel to SAP**

Exchange data with SAP quickly and easily using Excel



### Process Automation

### **Excel Workflow**

Automate and accelerate SAP business processes through Excel file management workflows

### Form & Workflow

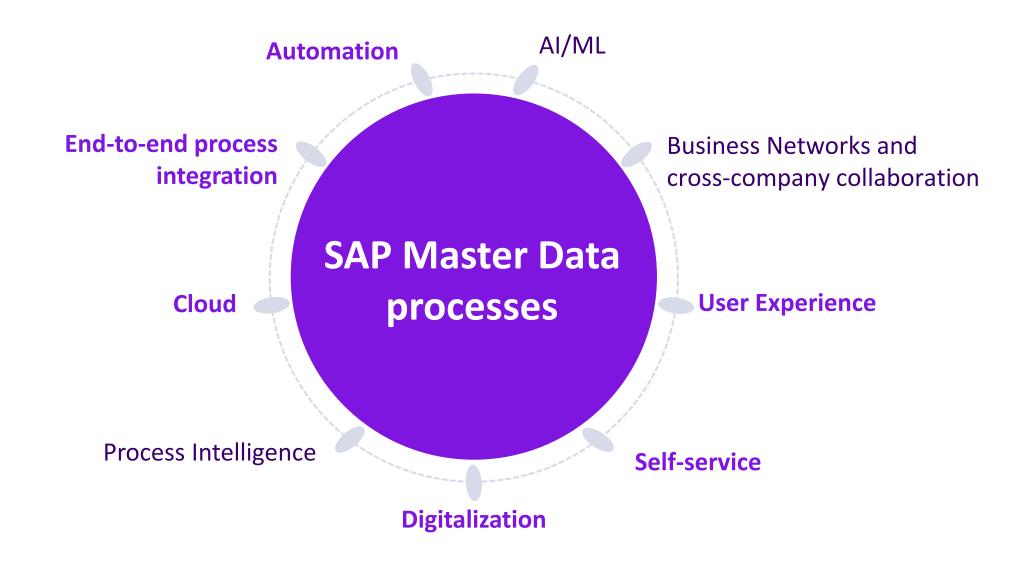
Automate and accelerate
SAP business processes with
integrated forms and
workflows

### The Automate platform delivers: Hyperautomation



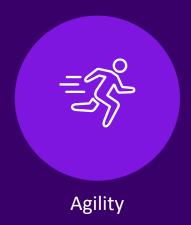
automation

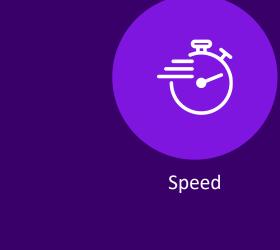
### Precisely supports the Digital Transformation journey





### Automate platform: Benefits

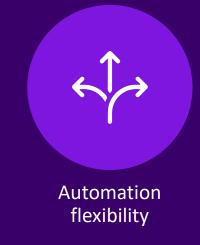




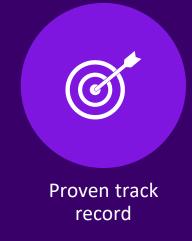












# Empowering business teams to make an impact

### Automate business-critical data processes

and any business process across your SAP landscape



Materials management & product launches



Customer onboarding & maintenance



Vendor onboarding & maintenance



Finance & accounting data and processes



Plant maintenance assets, plans & processes

### All use cases

Standard features delivering value across the Automate platform

## Eliminate

Manual data entry

- Agility and speed
- Improve team productivity

## Improve

Initial data quality

- Data quality & governance
- Eliminate manual data entry errors

# Citizen Development

No code/Low code platform

- Fewer IT resources needed
- Faster time to implement
- Develop closer to the process owners

## Stewardship

Integrated into the platform

- Process governance
- Data validation throughout

### **Materials**

Examples of the Automate Platform delivering customer value delivered through material master and related processes

50%-75%

Reduction in time to market

- Agility and speed
- Increases competitive advantage

90%

Reduction in cost to process materials changes

- Lower costs
- Maintain current staffing levels
- Faster ROI

90%

Time reduction in materials data collection

- Agility and Speed
- Increased competitive advantage

\$1.3 million

Savings in materials management productivity

- Measurable ROI
- Optimize process

# Customer & Vendor

How the Automate Platform is helping SAP enterprises optimize customer and vendor management 97%

Reduction in time to create a customer

- Agility and speed
- Increases competitive advantage

# 6 Days

Eliminated from customer create process

- Speed
- Improved employee productivity

87%

Reduction in time needed to qualify vendors and materials

- Speed
- Process visibility
- Improved productivity

75%

Reduction in SAP data entry time

- Agility and speed
- Improved process efficiency

# Other Use cases

Value delivered through the Automate platform across the SAP landscape

### 9 months

Return on investment in Automate

- Measurable ROI
- Sustainable approach to automation

### 1.4 Million

Pricing records changed with no additional headcount

- Agility
- Improved staff productivity

# Replace paper

with online Evolve forms for processing customer refunds

- Improved customer satisfaction
- Increased process visibility
- Reduced time of refund by up to three weeks

20,000

Journal entries processed during 4day close window

- Speed and improved data quality
- Auditability
- Team continued to work in Excel



### Key Takeaways

Hyperautomation success depends on adopting a best-of-breed portfolio approach

- Hyperautomation is not a single solution: "It involves the orchestrated use of multiple technologies, tools or platforms"
- Automation success depends on equal consideration of process and data
- The Precisely Automate platform has the capabilities to be the heart of a successful Hyperautomation strategy
- We have an established track record of delivering automation success for our customers
- Our focus is on complex, data-intensive, master data use cases that are centered on SAP ERP



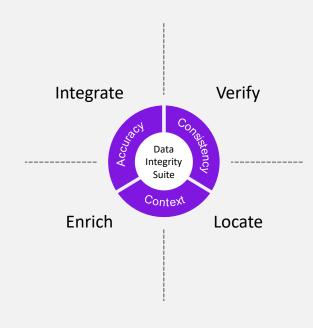
Winshuttle is now part of Precisely, the leader in data integrity



# precisely

### The global leader in data integrity software

Our data integrity software, data enrichment products, and strategic services deliver accuracy, consistency, and context to power confident business decisions.



12,000

customers

Customers in more than

**100** countries

99

of the Fortune 100

2,500 employees

#### Brands you trust, trust us









































#### Data leaders partner with us































