

P I M C O

Case Study: PIMCO's Flawless SAP Cloud Modernization Plan

Vivek Samudram

Vice President, SAP Manager

PIMCO

Doug Gilkey

Senior Vice President Sales

Protera



Protera

A photograph of a modern, multi-story office building with a light-colored facade and large windows. A tall palm tree stands in front of the building. The PIMCO logo is visible on the building's facade. A white arrow-shaped graphic points from the building towards the text on the right.

PIMCO is a global leader in active fixed income

Established in 1971; proven track record with 50+ years of core bond investing

PIMCO is one of the largest fixed income managers in the world with \$2.2 trillion under Assets Under Management (AUM)¹

Nearly 100,000 retirement plans include a PIMCO strategy including Total Return, Income and Real Return

Global presence: 22 offices around the world

3,120+ employees, 930+ investment professionals around the world²

¹ PIMCO manages \$2.2 trillion in assets, including \$1.71 trillion in third-party client assets as of 31 December 2021. Assets include \$19.8 billion in assets of clients contracted with Gurtin Fixed Income Management, LLC and \$81.9 billion in assets of clients (as of 30 September 2021) contracted with Allianz Real Estate, affiliates and wholly-owned subsidiaries of PIMCO and PIMCO Europe GmbH.

² Employee data excludes Allianz Real Estate employees.

For professional and qualified investor use only – not for public distribution. Cover disclosure

SAP @ PIMCO

Over a decade on SAP

We are primarily a SAP Financials shop

1

SAP landscape

- SAP ECC – FICO, AR, AP, GL, SL.
- SAP BW+BCS – real-time reporting & consolidations
- SAP BO – dashboards and scheduler.
- SAP Gateway/Fiori - POC

2

3rd party products

- Invoice Management
- Transport Management
- SharePoint
- File systems
- FTP/PGP

3

SAP team

- Development/ABAP
- Functional
- BW / BI
- Security
- FTP Admin

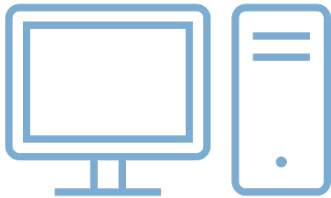
4

Managed Services

- SAP Basis
- SAP Infra
- 7+ years

Compelling Events

Why PIMCO adopted cloud



No option to modernize



Lacking agility & scalability



Sought stronger, more modern cybersecurity



Six Months After Go Live

Business benefits achieved

- 30% above cost savings target
- Operational efficiencies
- Scalable & Secure
- Enhanced DR – improved RPO and RTO
- Focused on transformation to SAP S/4HANA



“ If you are looking for **scale & agility**, **cloud** should be on your radar.

Engage with a **trusted reliable** partner who has **expertise in both** SAP and cloud technologies.

- **Vivek Samudram** Vice President, Technology
PIMCO

Have team members in other states?

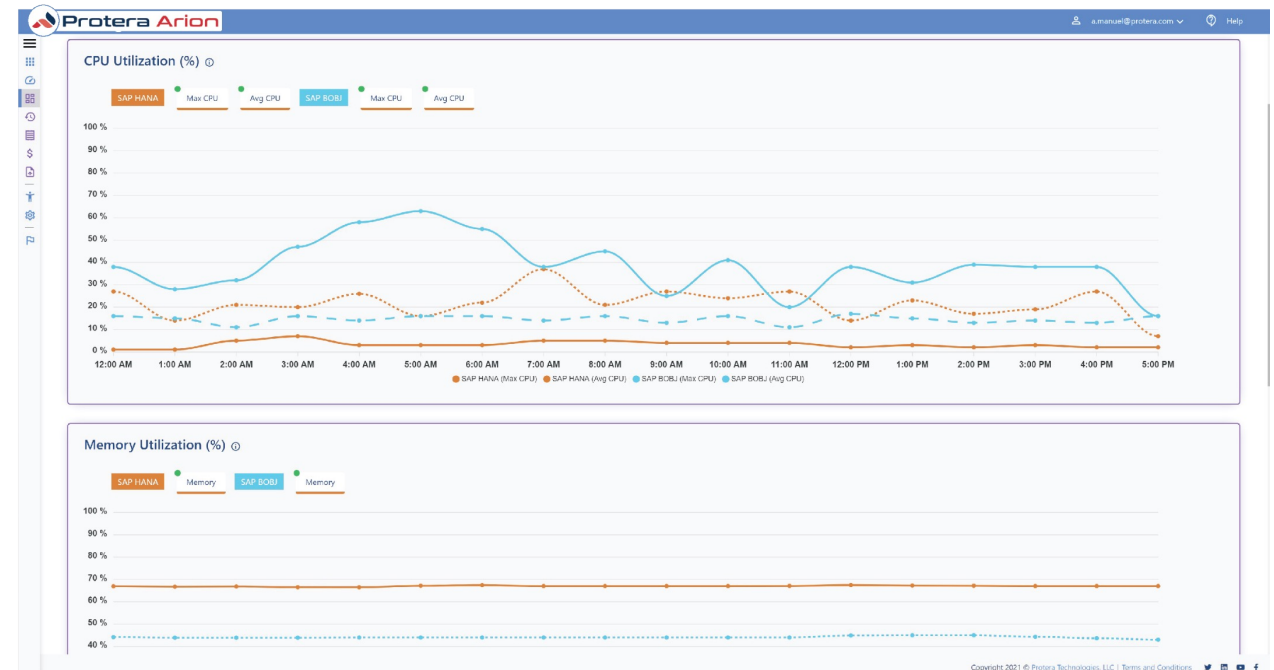
Chapter Mtg
Pittsburgh, PA
March 24

Chapter Mtg
New York, NY
April 7

ASUG S/4HANA
Chicago, IL
April 20

Hit the ground running in 2022.

In two weeks, you could have a cloud modernization roadmap in hand.



Stop by the Protera table to learn more.

**Enter to win a pair
of Sony wireless
Bluetooth
earbuds**



Stop by the Protera table to learn more.

P I M C O

Q&A

Vivek Samudram

Vice President, SAP Manager

PIMCO

Doug Gilkey

Senior Vice President Sales

Protera



Protera