

Florida Crystals Cloud Journey

ASUG Florida Chapter Meeting – February 23, 2024

Florida Crystals & American Sugar Refining



Vertically-Integrated From Farm to Table

Sugarcane Farming & Milling



- One of largest sugarcane farming groups globally
- 2 sugar mills + 4 affiliate-owned mills
- Sugarcane crushing capacity p.a. 2.5 MMT
 + 12.65 MMT by affiliates
- Energy from biomass p.a. 240,000 MWhr + 500,000 by affiliates

Sugar Refining



- #1 global cane sugar refiner
- 9 refineries + 2 affiliate-owned refineries
- Sugar refining capacity p.a. 5.7 MMT + 570,000 MMT by affiliates

Packaging & Distribution

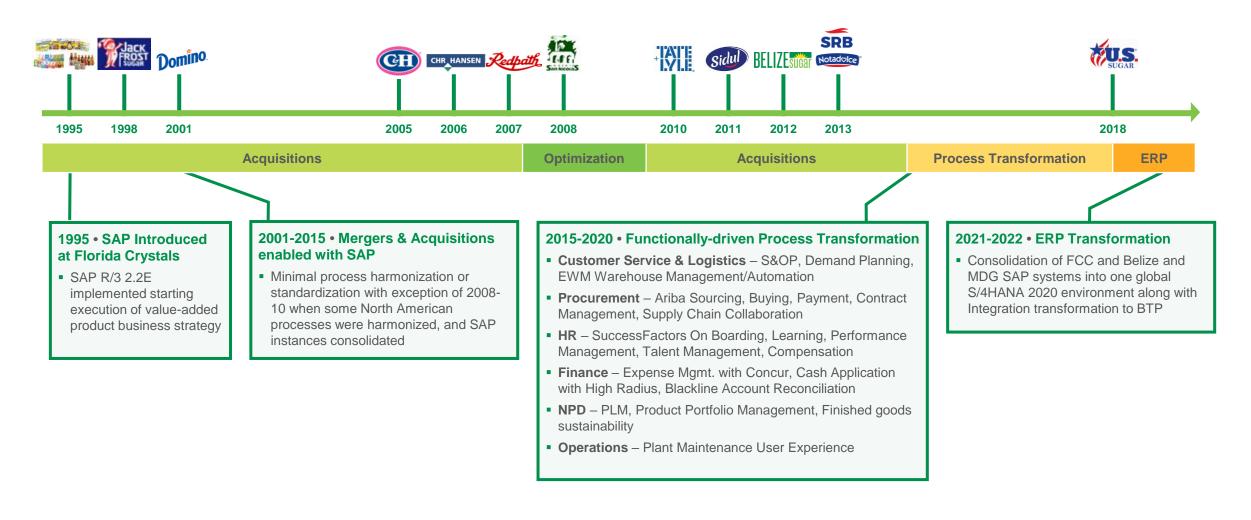


- Leading marketer and distributor of packaged sweeteners globally
- Manage 50+ facilities throughout the Americas and Europe



Florida Crystals & SAP: 25-Year Partnership of Growth

After many years of M&A and technical upgrades, recent focus and investment has been on transformation









Movement to cloud for Enterprise systems to drive simplicity, efficiency, and adoption



Business Case – Need to Transform the Digital Core



SAP environments & business processes had challenges

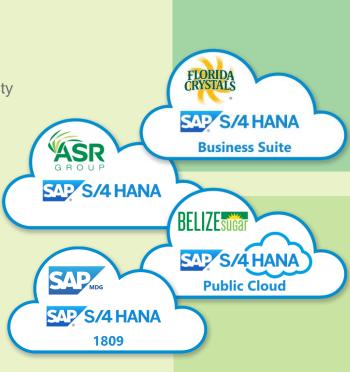
Inefficiency, Cost, & Complexity

Inefficient Multiple Systems

- Processing inefficiencies & errors
- Project, support, & data maintenance complexity
- Shared service functions operating in multiple environments

Complexity

 Functionality transitioned to SaaS platforms has highlighted inefficient processes and integration complexity



End of Life

Outdated Processes

- Designed in late 90s, early 2000s
- Last focused optimization 2009-2010
- New end of life dates are approaching

Limitations

SAP Public Cloud Limitations

- Key requirements not supported and some functionality not on roadmap
- Process expansion in Belize slowed by technical challenges

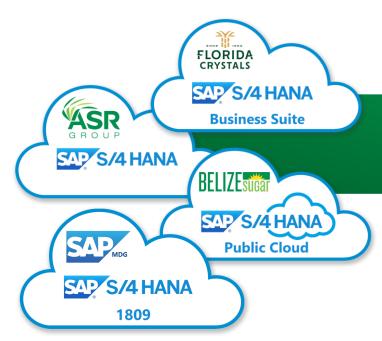
What is the ERP Transformation Vision?



Deliver financial value and process simplification through ERP Transformation

Baseline

Separate SAP Environments



Transformation

- Reduction of processing inefficiencies & errors
- Simplified project, support, & data complexity
- Upgrade to latest SAP release enabling ability to adopt innovation
- Migration to Cloud allowing agility and cost reduction

Target

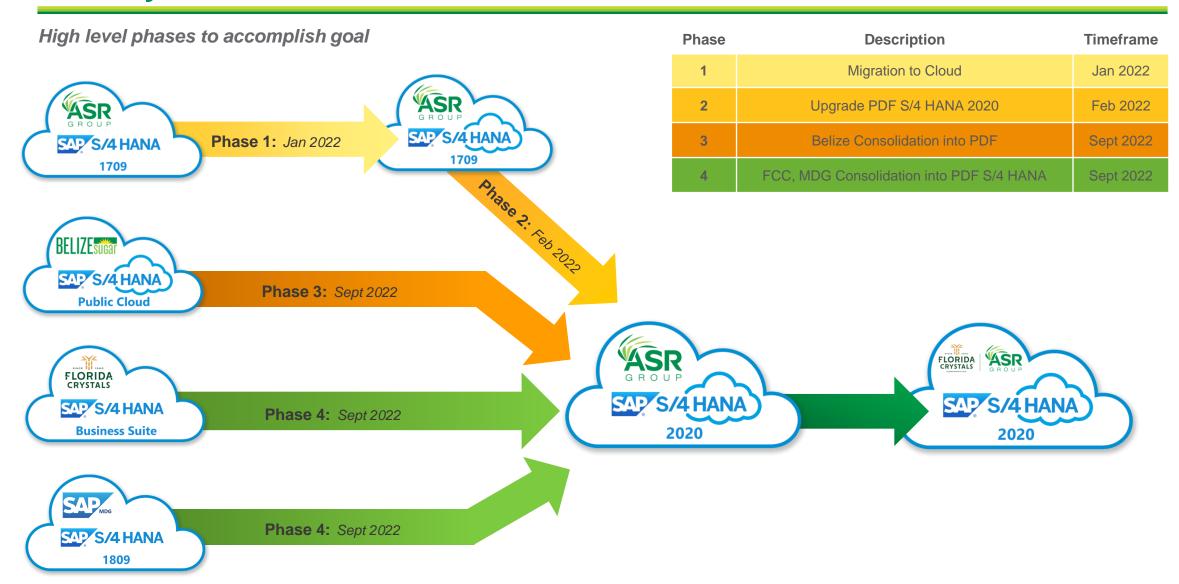
Consolidated Global SAP environment



Financial value and simplification



Journey Overview: How Do We Make This Transition?



Key Takeaways



Improve testing

- Lack of project landscape to test all processes led to inability to identify downstream issues
- Ensure testers properly trained on test process and tools ahead of testing cycle

Improve program planning

- Multiple parallel workstreams led to competing priorities for resources
- SAP Upgrade combined with Migration to AWS led to gap between design and build for consolidation and loss of focus on consolidation
- Cutover plans created too late to be effective and have thorough review

Improve continuous feedback

- Surveying only at program completion does not allow for taking action

Improve training

- Train the trainer not sufficient for areas with new functionality (Belize)

Improve stakeholder identification and alignment

- Communication of key decisions down did not always occur

Benefits Realized



IT Cost to Run

- Cost reduction in infrastructure
- Software rationalization
- Simplified project, support, & data complexity

Process Efficiency

- Greater Inventory visibility
- Order processing advantages
- Reduction of processing inefficiencies & errors

Cost Avoidance

 No further upgrades for retired on-premise applications (MDG, PI, MII, Business Objects, Enterprise Portal, Business Suite on HANA)

Consolidated Global SAP on AWS

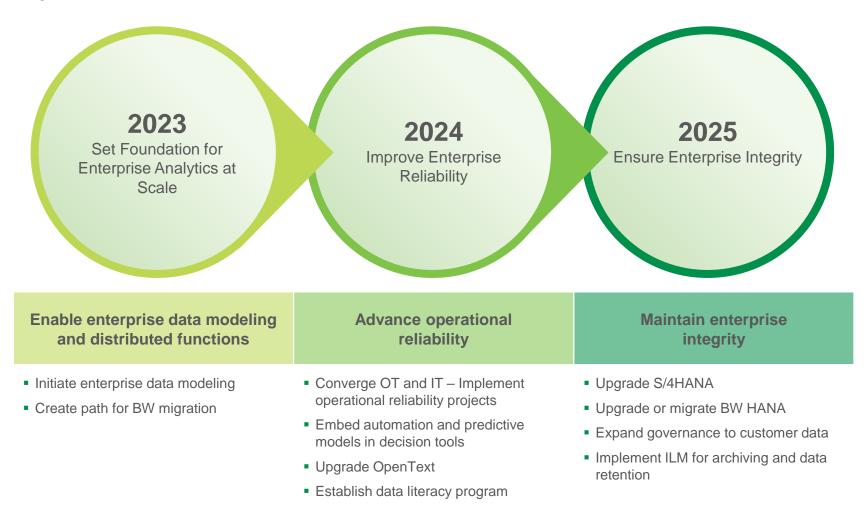


Financial value and simplification

Enterprise Systems & Analytics Roadmap



Focus over next 3 years



Integration Strategy



Integration strategy is aligned with overall IT strategy to rationalize, simplify, and move to a cloud-based, IPaaS model

Integration Strategic Vision

 Simplify, rationalize, and move integration solutions to the cloud creating an efficient, standards-based, extensible enterprise integration architecture

Objectives

Simplicity

- Rationalize and simplify integration architecture
- Employ a standards-based integration simplifying implementation and support
- Reliable alerting and monitoring framework

Agility

- Increase agility in sharing data across enterprise ecosystems in a secure and scalable method
- Adopt out of the box and open integrations
- Rapidly integration with new application solutions

Enterprise Integration Previous-Outlook vs. Future-Outlook





Legacy State

- Largely On-Premise Technology stack
- Increasing non-SAP & cloud footprint
- No standards for interface development
- Behind technology trends
- Lack of monitoring and alerting technologies

Current State

- Cloud-based Integration platform
- Integration Strategy and Standards
- Ability to stay closer to technology advancement
- Automated monitoring & alerting technologies

Future State

- Single Cloud-based Integration platform
- API First Strategy
- Adopt Event Based Integration Architecture
- Automated monitoring & alerting technologies

Scalable & Efficient

- Reliable alerting & monitoring framework
- Streamline technology upgrades

Agile

- Increased data sharing ability
- Adopt out-of-the box open integrations
- Rapid integration with new application solutions





Our Integration strategy aligns solutions with the best features to meet different objectives

Strategy / Style	Business Process	Data	User	loT
Integration Pattern	A2AB2BBusiness Network	Master Data SyncData ReplicationData Quality Mgmt.Data Virtualization	Fiori AppsMobile AppsDesktop AppsWeb Apps	Operation TechnologySensors
Current Toolset	 Integration Suite, CPI DS Webmethods, IS Manual * 	 ALE/IDOC, PI SDI MDG-DQM SDA (DS agent, JDBC) Manual * 	 SAP cloud connector, SAP GW IIS 	NoneManual *
Target Toolset	Integration Suite, CPI DSIntegration SuiteCIG	 ALE/IDOC, AIF, Integration Suite Integration Suite (DS,SDI) MDG-DQM, DQaaS Integration Suite, Data Lake tools 	SAP Cloud Connector, SAP GWAPIAPIAPI	Integration Suite & APIIntegration Suite & API
Business Value Example	Banks & business partners integrationNear zero integration efforts	SaaS modelPay per use	ControlledSecure / scalableNo redundant development	 Simplified IT/OT integration with standards Technology

Italics = Primary

Cloud Platform Architecture



