



SAP Signavio Business Process Transformation 101

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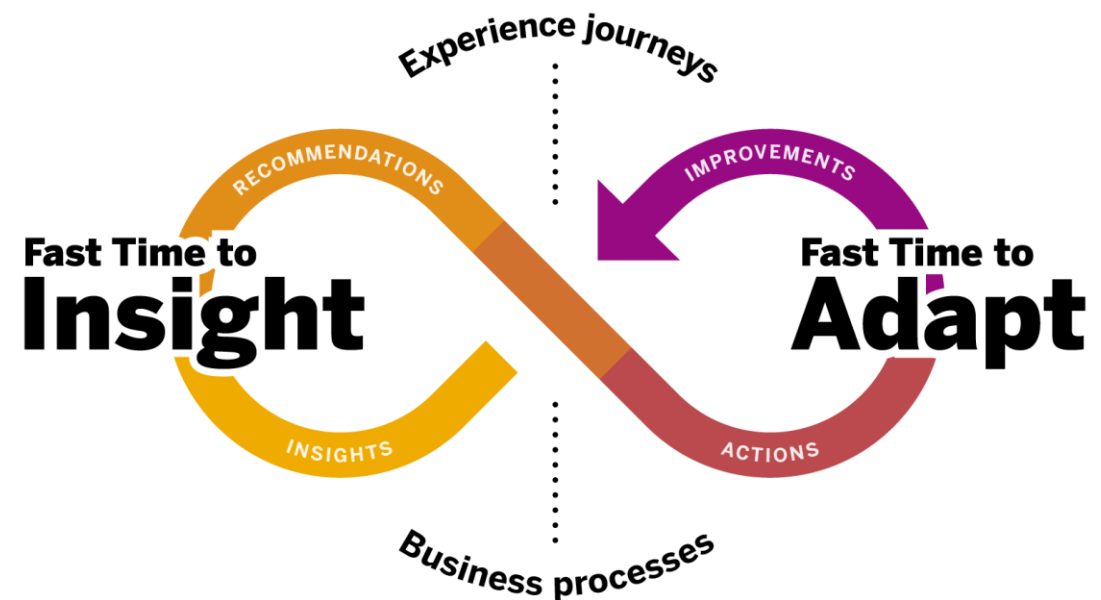
ASUG Midwest Central, April 13 2023

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Our Agenda

- An Overview of Business Process Transformation
- The SAP Signavio Business Process Transformation Suite
- Some SAP Signavio Customers
- Some Final Thoughts
- Three Prize Questions!





An Overview of Business Process Transformation

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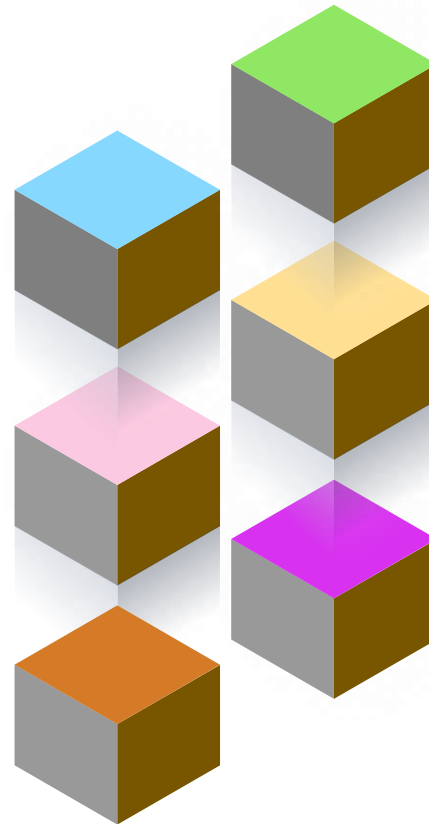
Given all our rich data, why is actual business transformation so difficult?

This may be due to the lack of...

...clear goals and objectives

...strategic alignment

...organizational buy-in



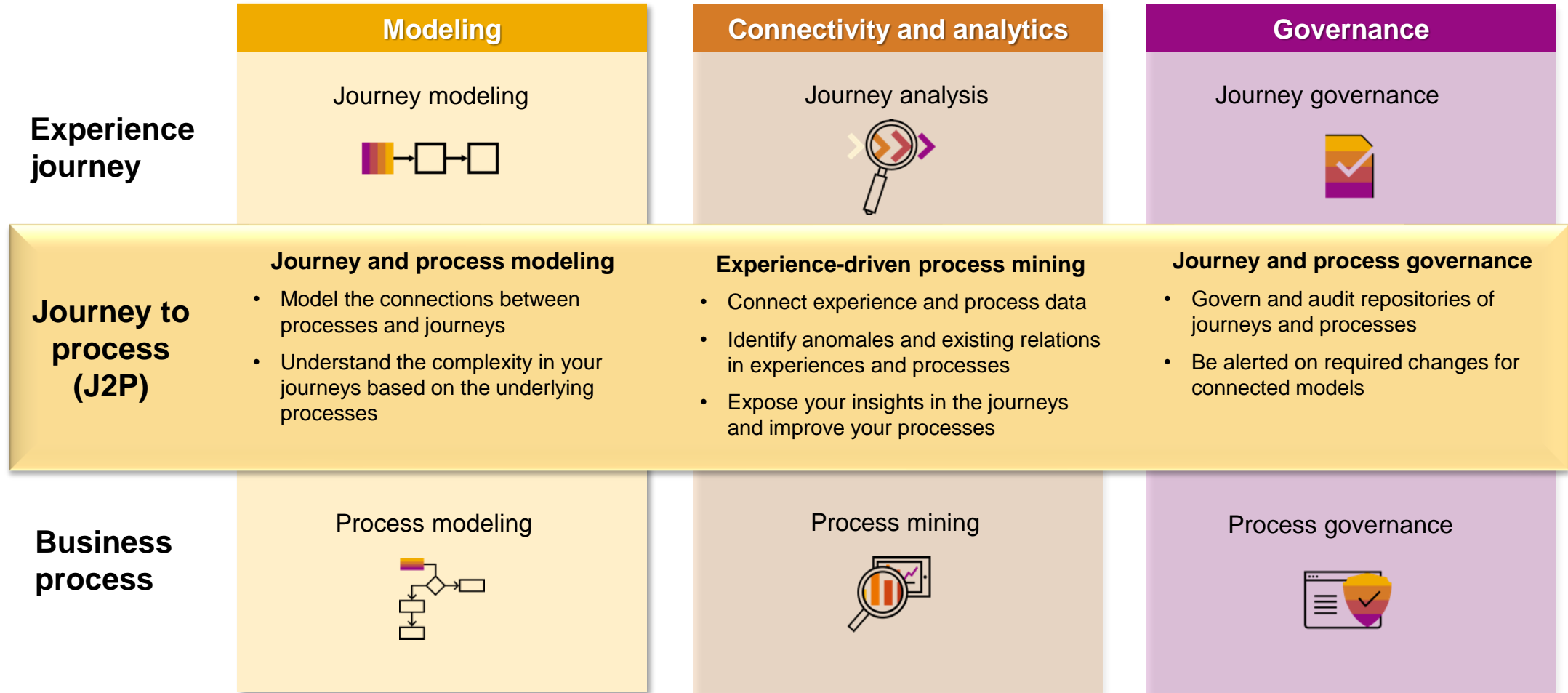
... communication

...data visibility

...people focus (abstractly
technology-driven)

Experience-driven modeling and analysis is key to delivering results

In the *Journey to Process*

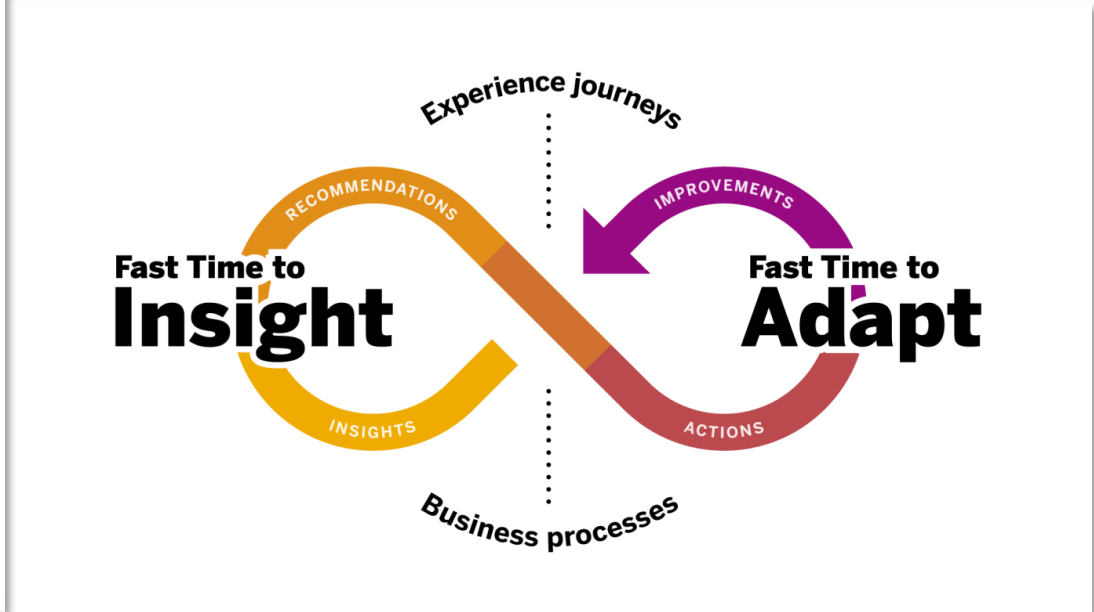


Achieving fast business insights that optimize action at the desired scale

For an Intelligent Enterprise

Our vision

Enable every organization and every industry to become a network of intelligent, sustainable enterprises



Continuous process transformation becomes a source of sustained competitive advantage.

In this context, **time to insight** and **time to adapt** are key to becoming an intelligent enterprise.



The SAP Signavio Business Process Transformation Suite

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SAP Signavio Business Process Transformation Suite

End-to-End Optimization

1. Process analysis and mining

Complete process analysis for enterprise transformation and operational excellence programs

2. Process and journey modeling

Standardized process and journey management, simulation, and modeling

3. Process governance & automated execution

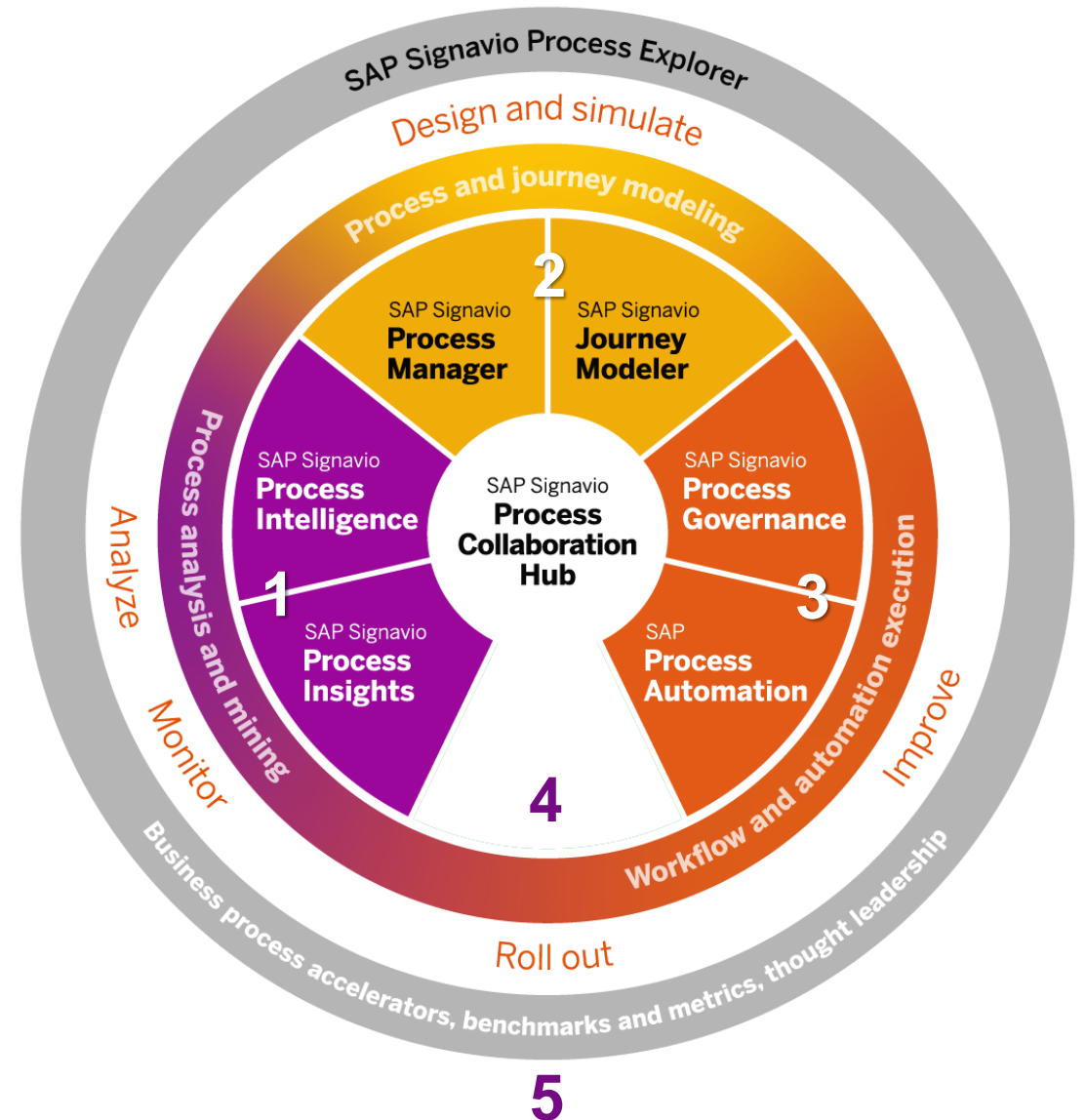
Maintaining organizational and regulatory compliance for all documented processes

4. Process Collaboration

Stakeholder alignment and active collaboration across departments

5. Value Acceleration

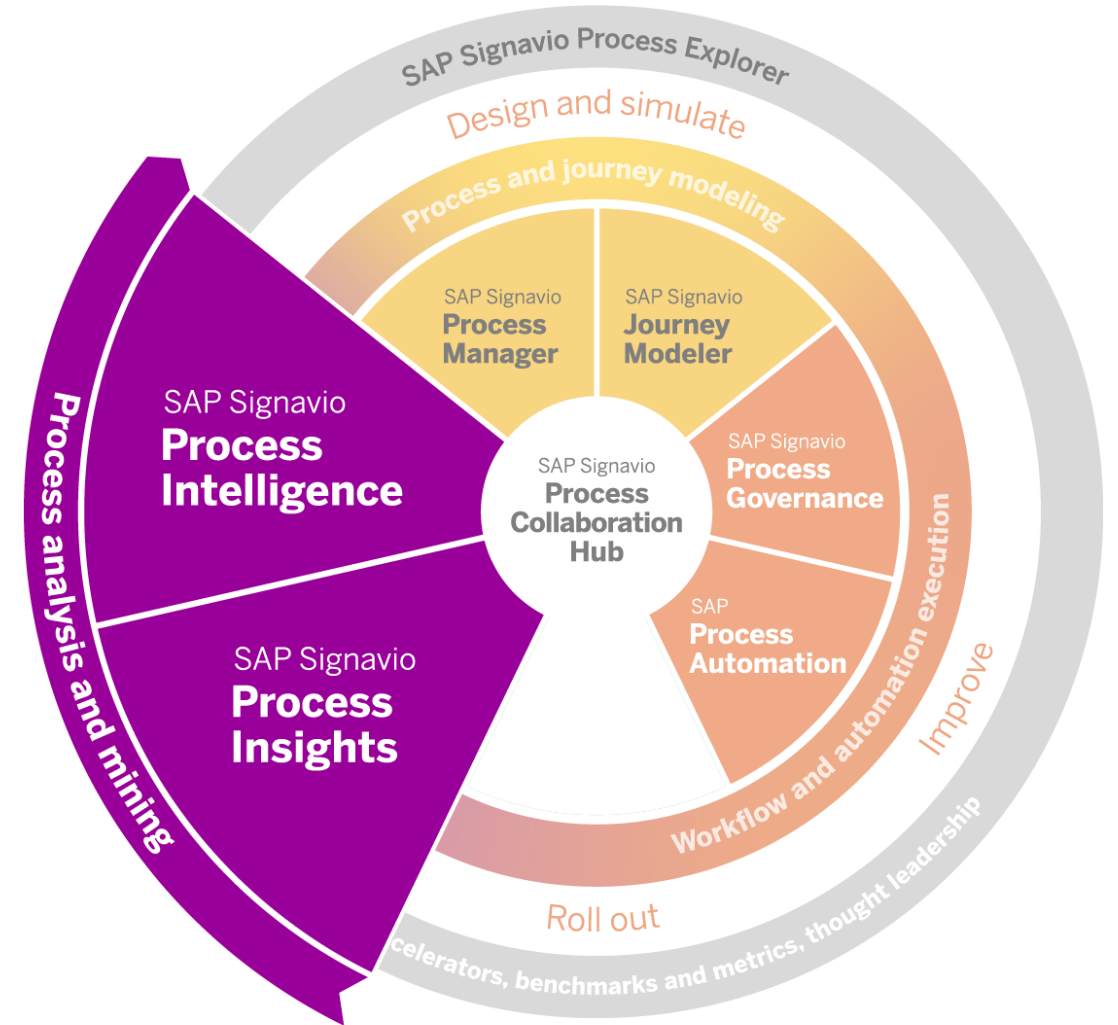
Speeding up time-to-value with preconfigured accelerators by industry, best practice & process area



Process analysis and mining

Benefits

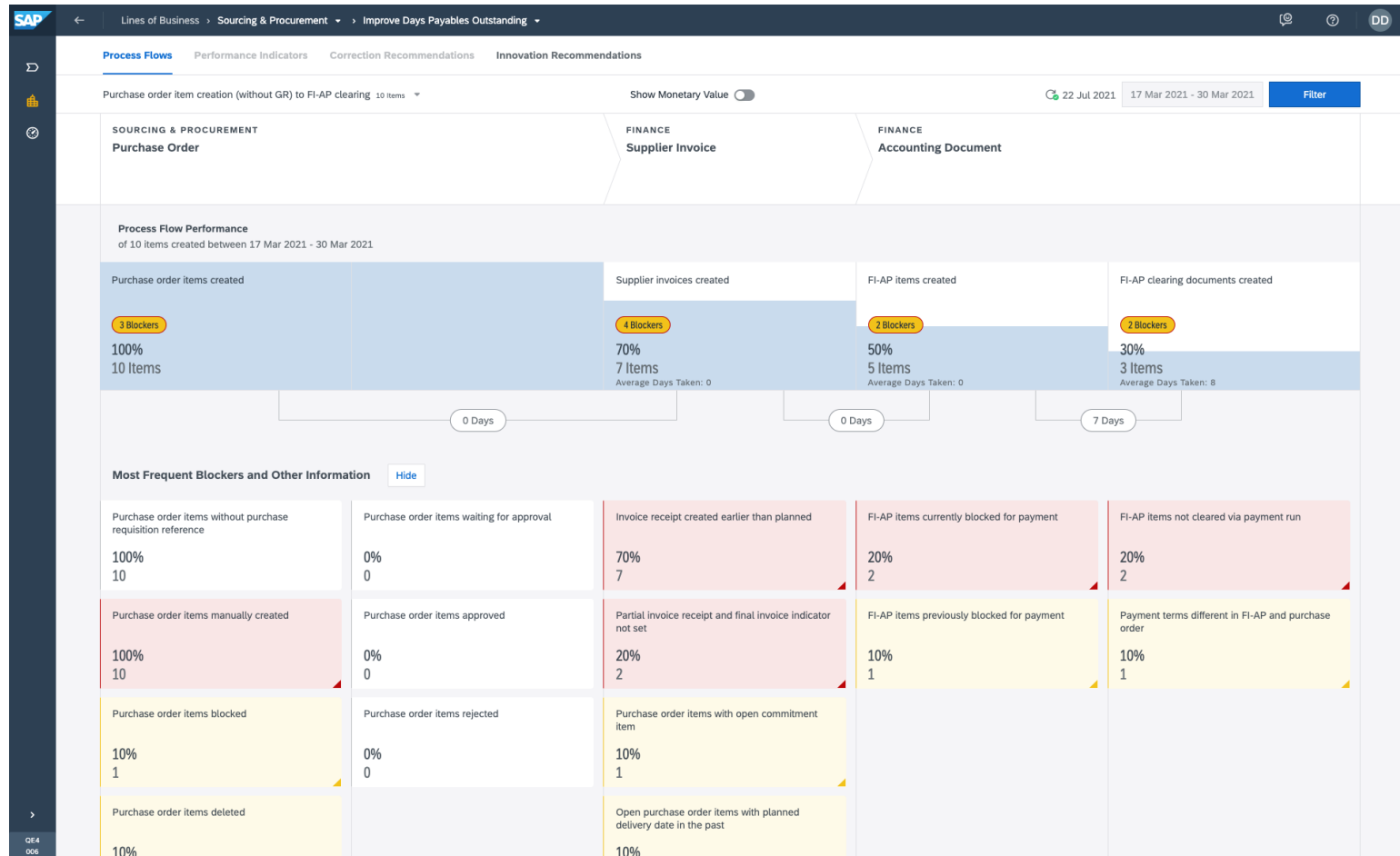
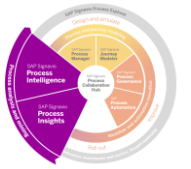
- Gain visibility into actual process execution bottlenecks and process inefficiencies
- Get recommendations for improvements
- Pinpoint improvement potential to drive transformative changes
- Gain visibility into process paths that lead to problematic experiences



SAP Process Insights*

Understand your process performance

Using 50+ delivered process flows and 1000+ typical issues and inefficiencies



Leverage data

Make data-driven decisions about which business areas to prioritize for improvement.



Get insights fast

Recommendations to SAP best practices and solutions.



Constantly evolve

The number of process flows increases with every release.

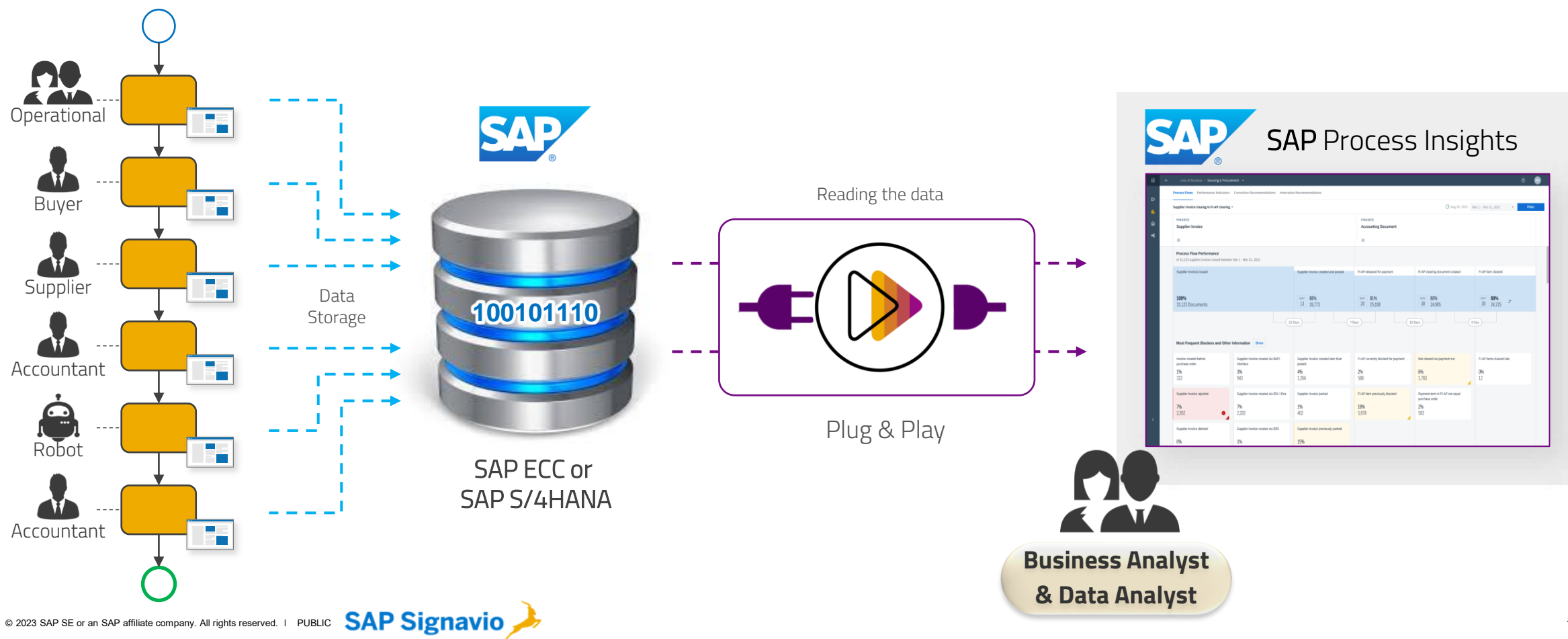
* Available for SAP customers only



SAP Signavio Process Insights

How does it work?

Get an end-to-end view of your company's performance with **1000+ Process Performance Indicators, recommendations for improvement and live data** for continuous monitoring.

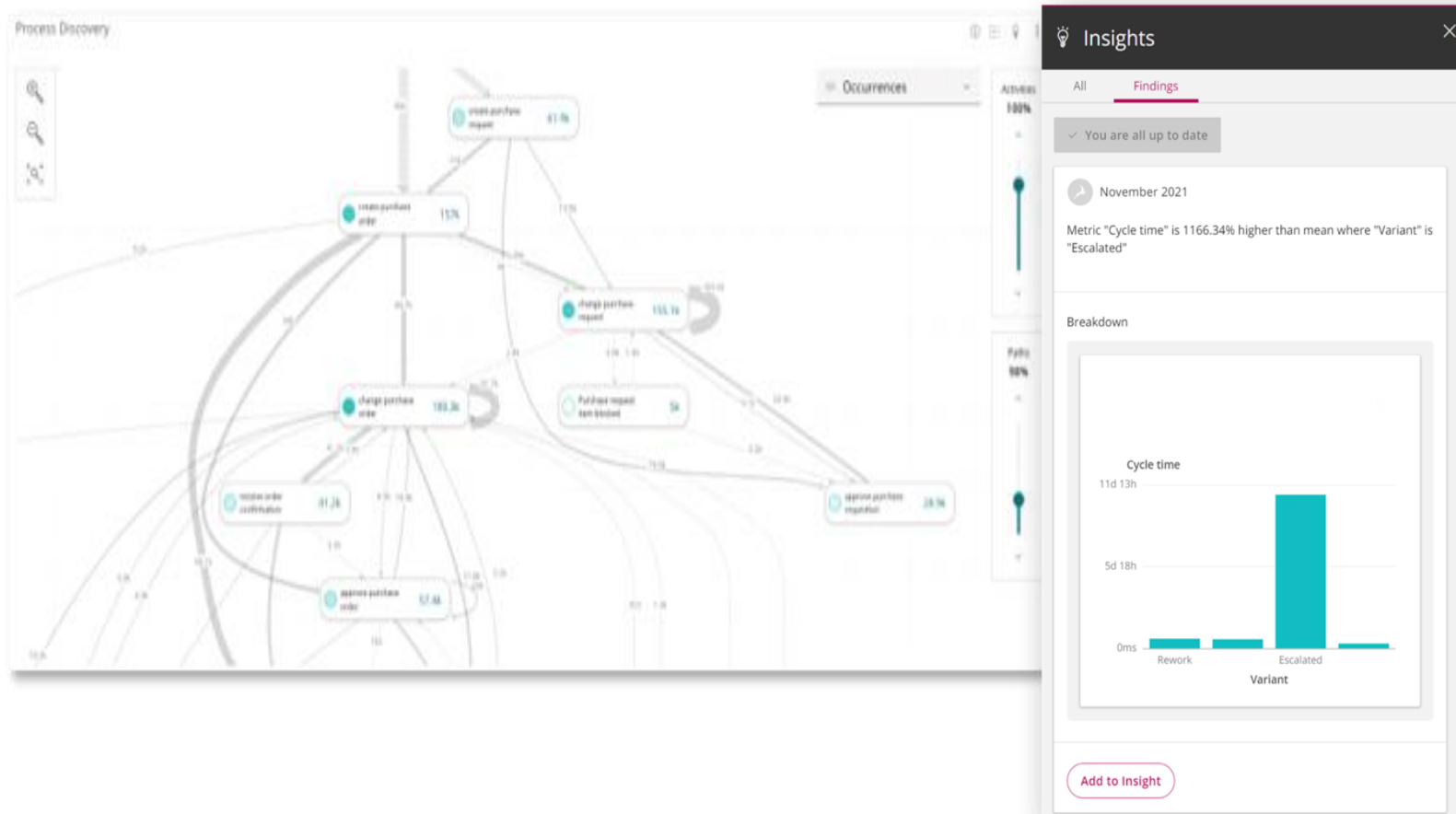




SAP Signavio Process Intelligence

Unleash the potential of your process data

Reduce time to insights and identify levers to improve outcomes



Get full visibility into your process reality

Support internal efficiency programs. Improve the way you operate.



Uncover opportunities with process mining

Leverage ready-to-use insights, metrics, and powerful data querying capabilities to **uncover process inefficiencies, reducing your time to insights.**



Blend process and experience analytics

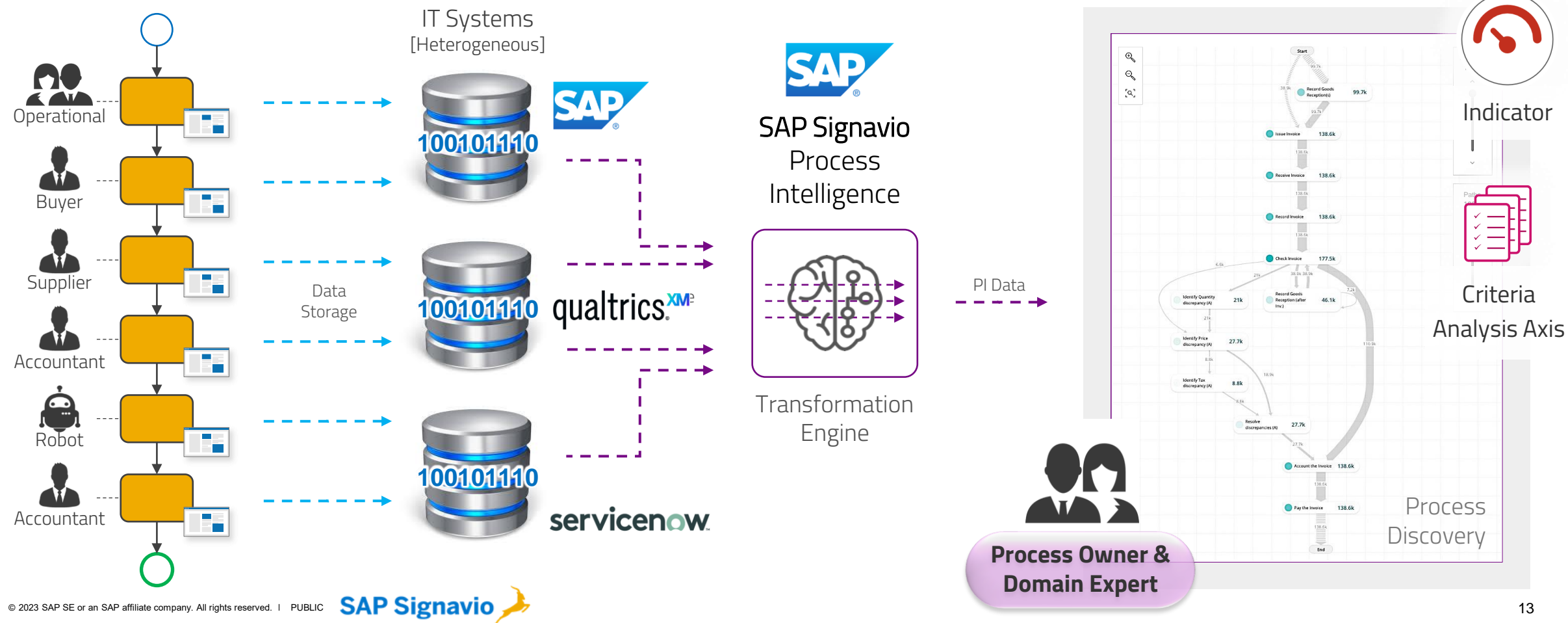
Spot inefficiencies and problems hitting top and bottom lines by **blending process and experience analytics** in one single framework.



SAP Signavio Process Intelligence

How does it work?

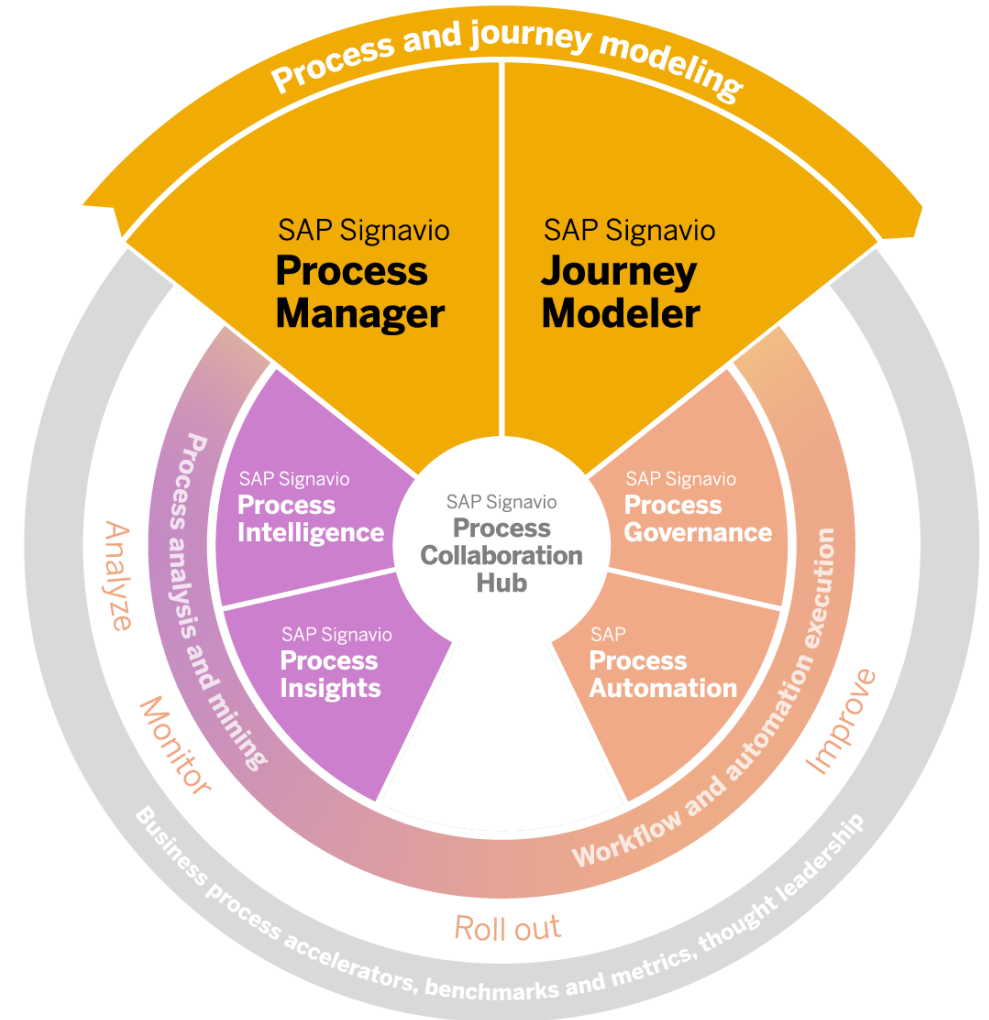
Discover your real business processes, employee, customer and partner behaviors to deploy best practices throughout your organization.

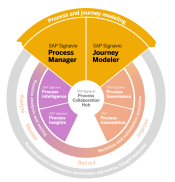


Process and journey modeling

Benefits

- Understand who does what, when and how within a process
- Identify the inputs and outputs of individual processes
- Standardize process practice, help ensure high quality modeling standards, and educate your organization
- Leverage the knowledge of key stakeholders in the transformation process
- Conform to your standards with process approval workflows
- Visualize the journeys your customers, suppliers, and employees take and the impact your business processes have on their experience
- Understand how changes will impact process outcomes using process simulation

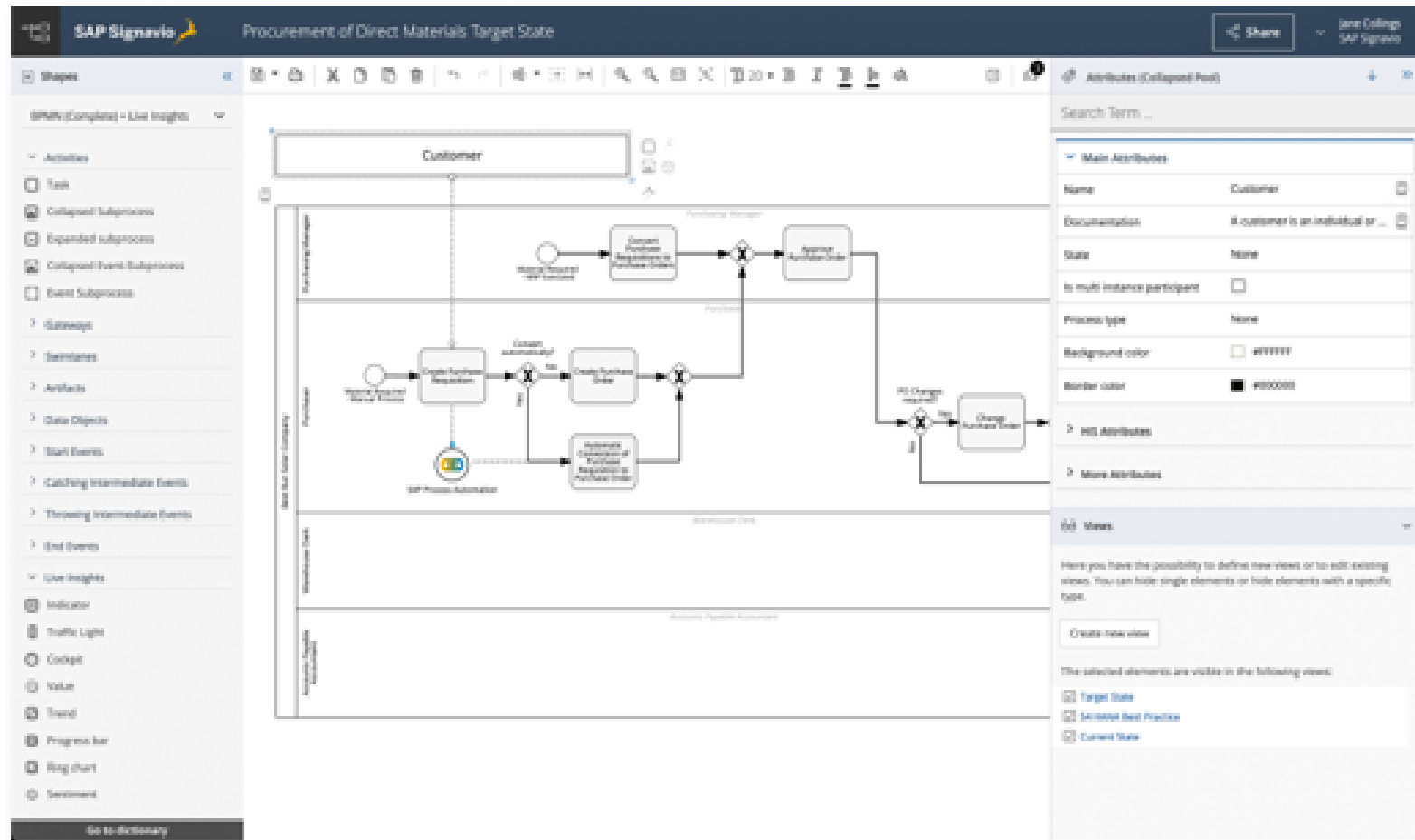




SAP Signavio Process Manager

Visualize, standardize, and optimize your processes

Using a cloud-based modeling repository and analytics tool



Process modeling

Design and model your business processes collaboratively.



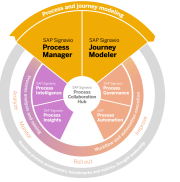
Analysis and simulation

Analyze your processes and mitigate business risks using reports. Simulate the impact of changes prior to implementation.



Transparency

Provide a transparent overview of the process landscape



SAP Signavio Journey Modeler

Operationalize customer experiences

Connect journeys with processes, metrics, systems, and roles



Connect processes with journeys

Integrate operational and experience data with journeys.



Design journey models

Benefit from an intuitive journey modeling environment.



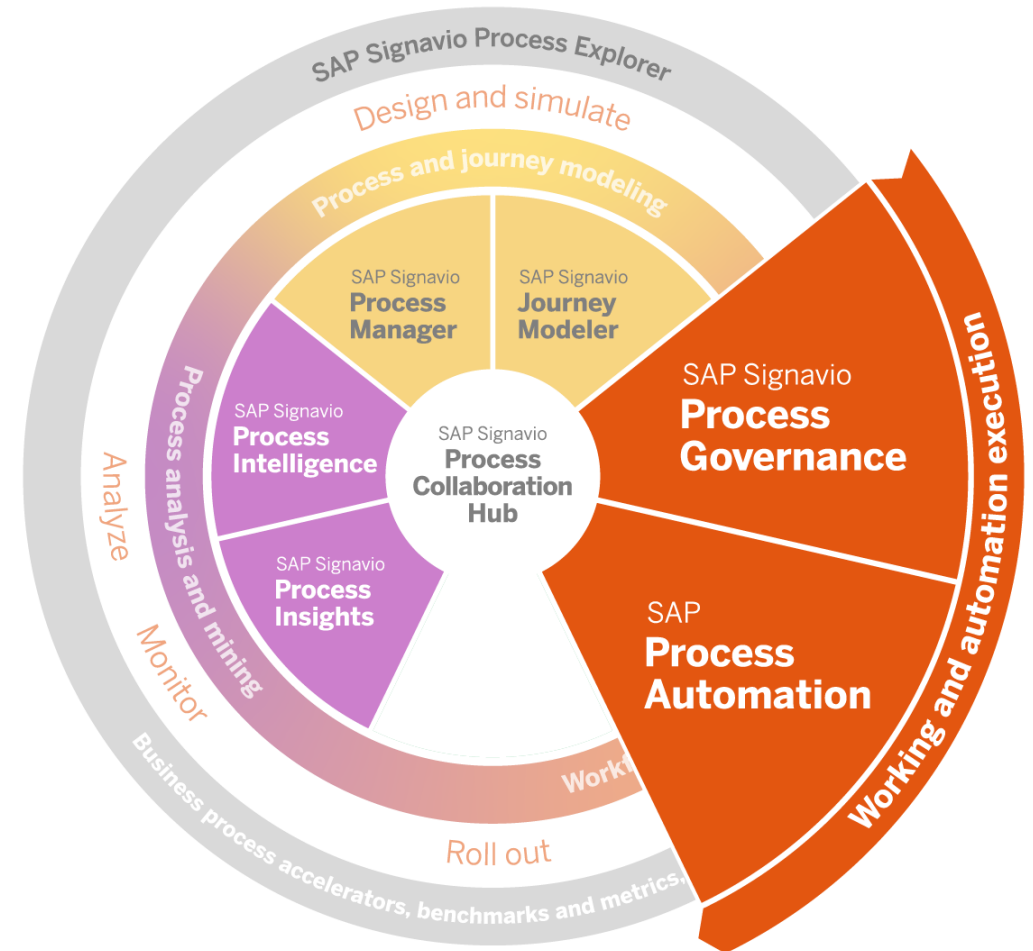
Comment and collaborate

Collaborate on modeling journeys with direct feedback on a single step, a stage, or the whole journey.

Process governance and automated execution

Benefits

- Maintain organizational and regulatory compliance of all documented processes
- Get approvals from key stakeholders on all documented processes
- Maintain process relevance and maturity with regular and ad hoc reviews
- Reduce error-prone and repetitive manual processes
- Evaluate the overall impact of manual vs. robotic process changes





SAP Signavio Process Governance

Lower the cost of change for regulatory requirements

Manage and govern the processes and associated content



Process review

Review the critical processes for auditing and compliance.



Maturity assessment

Assess the maturity of processes to find potential for improvement and prepare for auditing.



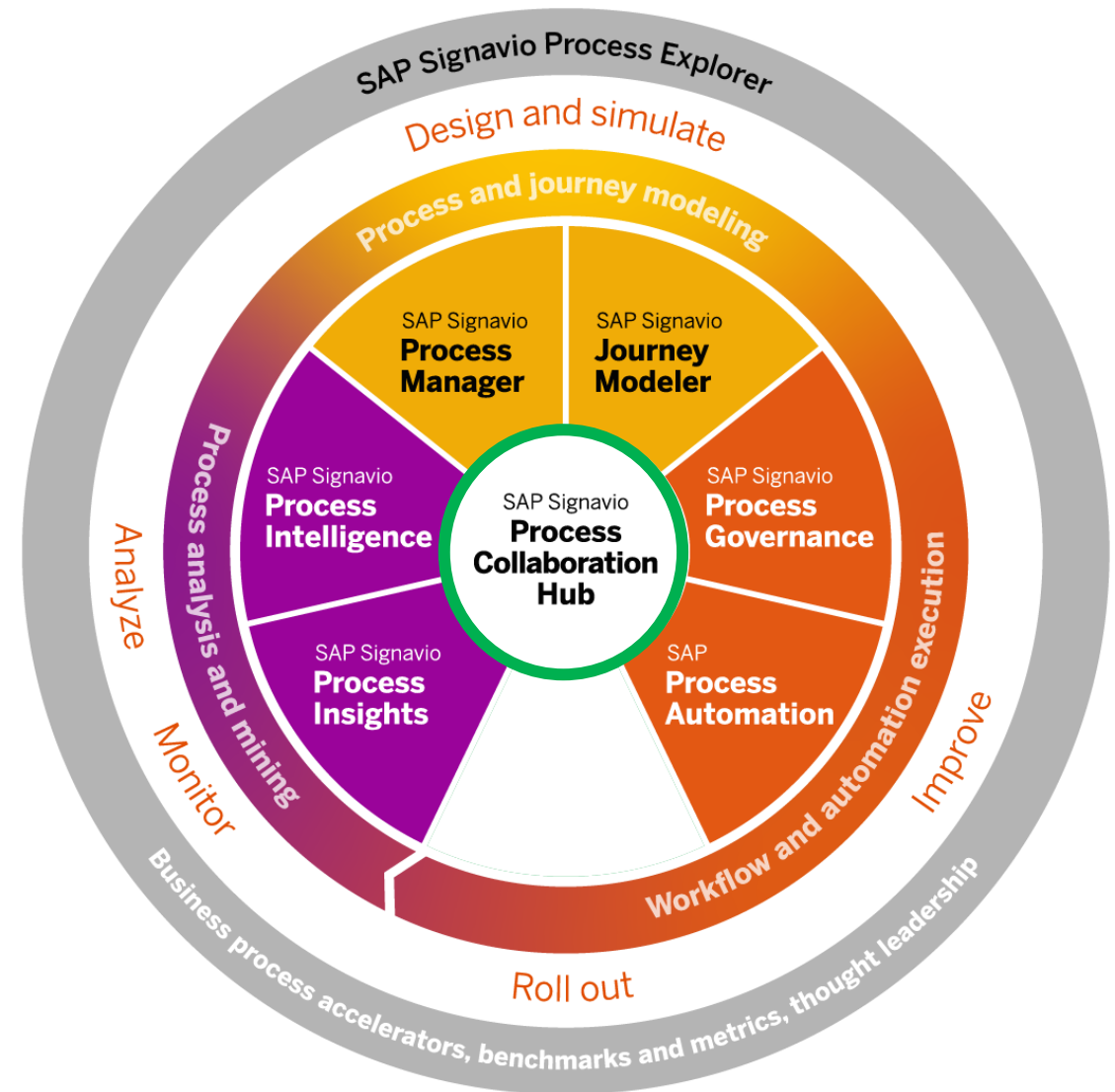
Process release management

Maintain a compliant and approved process content repository.

Process collaboration

Benefits

- Utilize published processes to inform and train employees on process execution
- Align with key stakeholders by sharing process changes and improvements
- Curate process-related content for specific audiences by functions and departments
- Gain full visibility on your entire process landscape
- Single source of truth for organizational process knowledge

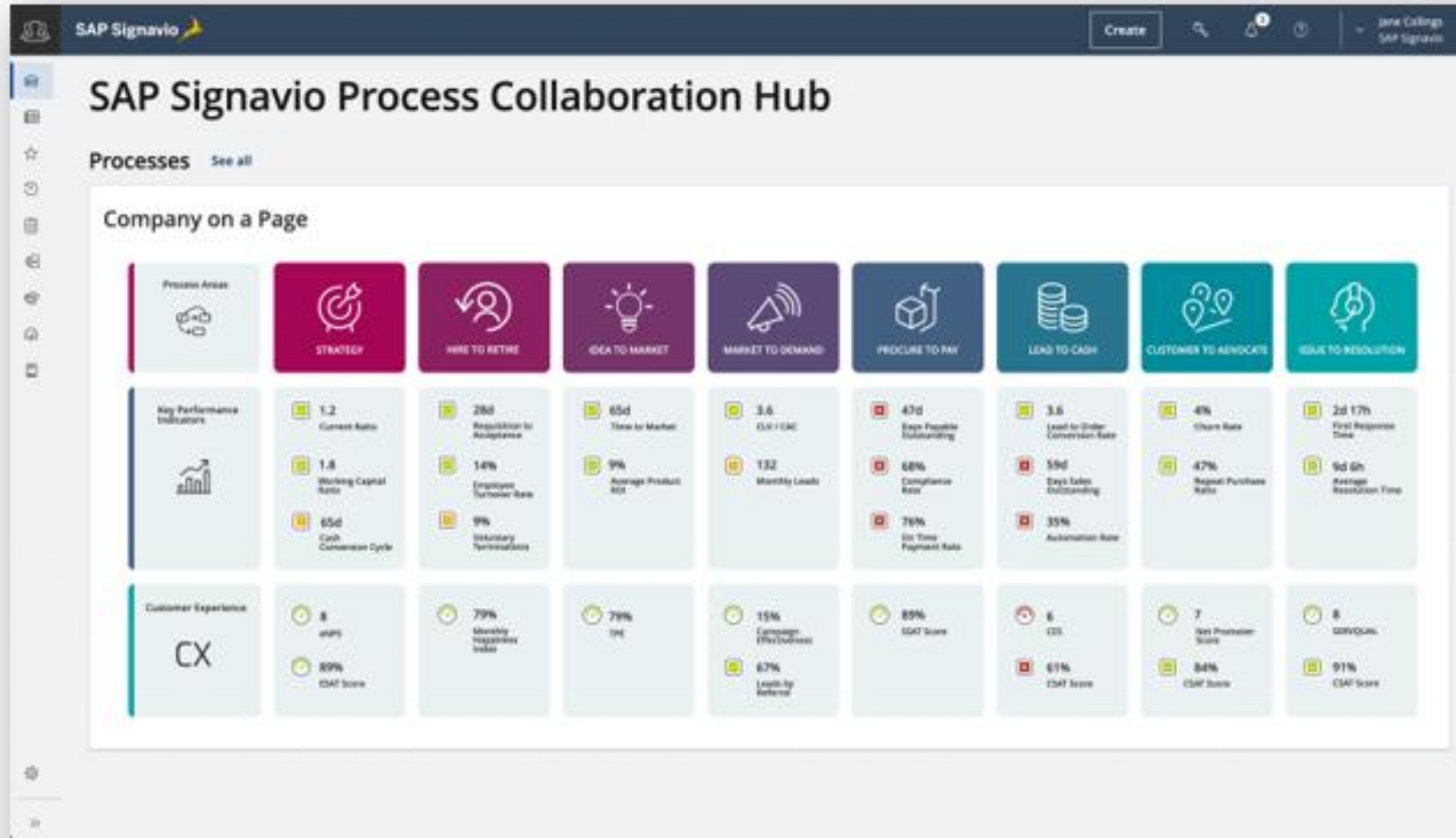




SAP Signavio Process Collaboration Hub

Involve your entire organization in transformation and process excellence initiatives

Harness a cloud-native collaboration environment



Collaboartion

Get a 360 degree view of your process landscape, related analysis and key metrics



Sharing & communication

Review, publish, and share your process documentation with key stakeholders



Monitoring

Provide feedback and propose improvements to relevant processes

Process Transformation with SAP Signavio Process Explorer



SAP Signavio Process Explorer

Diagram

Key goals of an enterprise, for example, Reduce Days Sales Outstanding (DSO)

Quick Start

Strategic Objectives

Industries

Functional building blocks of an enterprise, for example, Sales, Marketing

Capabilities

Processes

End-to-end view of processes, for example, Lead to Cash

Operations

Design

Implementation

Strategy

FASTER TIME-TO-VALUE

Metrics

Analyzing performance of processes, for example, Average Time-Sheet Approval Time

SAP Product Portfolio

Realization of processes with a specific SAP product, for example, Order and Contract Management with SAP S/4HANA

Overlays (1/3 visible)

Legend

Featured Partner Value Accelerators

- The Sustain... (+2)
- Future model of ...(+4)
- Employee Lifecy...
- Scheer perf...
- SCOR Digma...
- Best Practic...
- Visual Enterprise Architecture
- AdaPro
- TCS Crystall...
- TCS TATA CONSULTANCY SERVICES

66%



SAP Signavio offers guidance and recommendations across the SAP solution and services ecosystem.



Process Explorer is a repository for collective knowledge from thousands of customer projects delivered across thousands of organizations throughout the world.



This knowledge includes industry-specific and LoB best practice models from SAP and partners.



Some SAP Signavio Customers

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DHL

- Driving process knowledge dissemination throughout the organization
- Developing a process-first culture and ensuring operational excellence



Seagate

- Establishing operational excellence and achieving straightforward onboarding and job rotation
- Demonstrating business excellence as a strategic focus for the CEO



Customer Success Story

Enabling Transformation and Creating a Foundation for Continuous Improvement with SAP® Signavio®



Before: Challenges and Opportunities

- Decades of evolving processes in eight business units, resulting in a heterogeneous process landscape
- Lack of visibility and transparency in the execution of most process areas, including procure-to-pay and opportunity-to-cash processes

Why SAP

- SAP® Signavio® solutions, part of the business process intelligence portfolio, providing real-time information for strategic decision-making to enhance behavior, efficiency, and performance
- **SAP Signavio Process Manager and SAP Signavio Process Collaboration Hub** solutions to document, model, and simulate business processes and improve collaboration across those processes
- Visualization capabilities of the **SAP Signavio Process Intelligence** solution when connected to **SAP S/4HANA®**

After: Value-Driven Results

- Enabled process visualization that allows a fact-based conversion on the gradually evolving maturity of procure-to-pay processes and encourages faster business-user buy-in
- Helped business units adhere to defined procurement processes, decreasing late payments and missed procurement discounts
- Increased cash forecasting accuracy after reducing invoices received without purchase orders
- Harmonized processes to allow “apples-to-apples” comparisons and drive efficiency and performance of internal and external service partners
- Increased visibility into warehouse stock levels, material aging, and sales and delivery performance
- Gained a more accurate view of reorder points, improving cash-flow position

“In the past, improvements to business processes often relied on gut feel and perceptions of individual stakeholders. We had to make a lot of assumptions before deciding on changes. **SAP Signavio solutions enable more meaningful discussion on business processes with less ambiguity, because we have the process visualized and backed by system data.**”

Stefan Szupper, GFGWay Program Director, GFG Alliance Australia

50

Legacy systems and 8 ERP systems integrated and transitioned to SAP S/4HANA

>50%

Faster period-end close (from 8 days down to just 3)

SAP Signavio

GFG Alliance Australia
Sydney, Australia
www.gfgalliance.com

Industry
Mill products

Products and Services
Steel, aluminum, energy, and manufacturing products

Employees
8,000

Revenue
A\$6 billion
(US\$4.2 billion)

Featured Solutions and Services
SAP Signavio Process Manager, SAP Signavio Process Collaboration Hub, and SAP Signavio Process Intelligence

THE BEST RUN

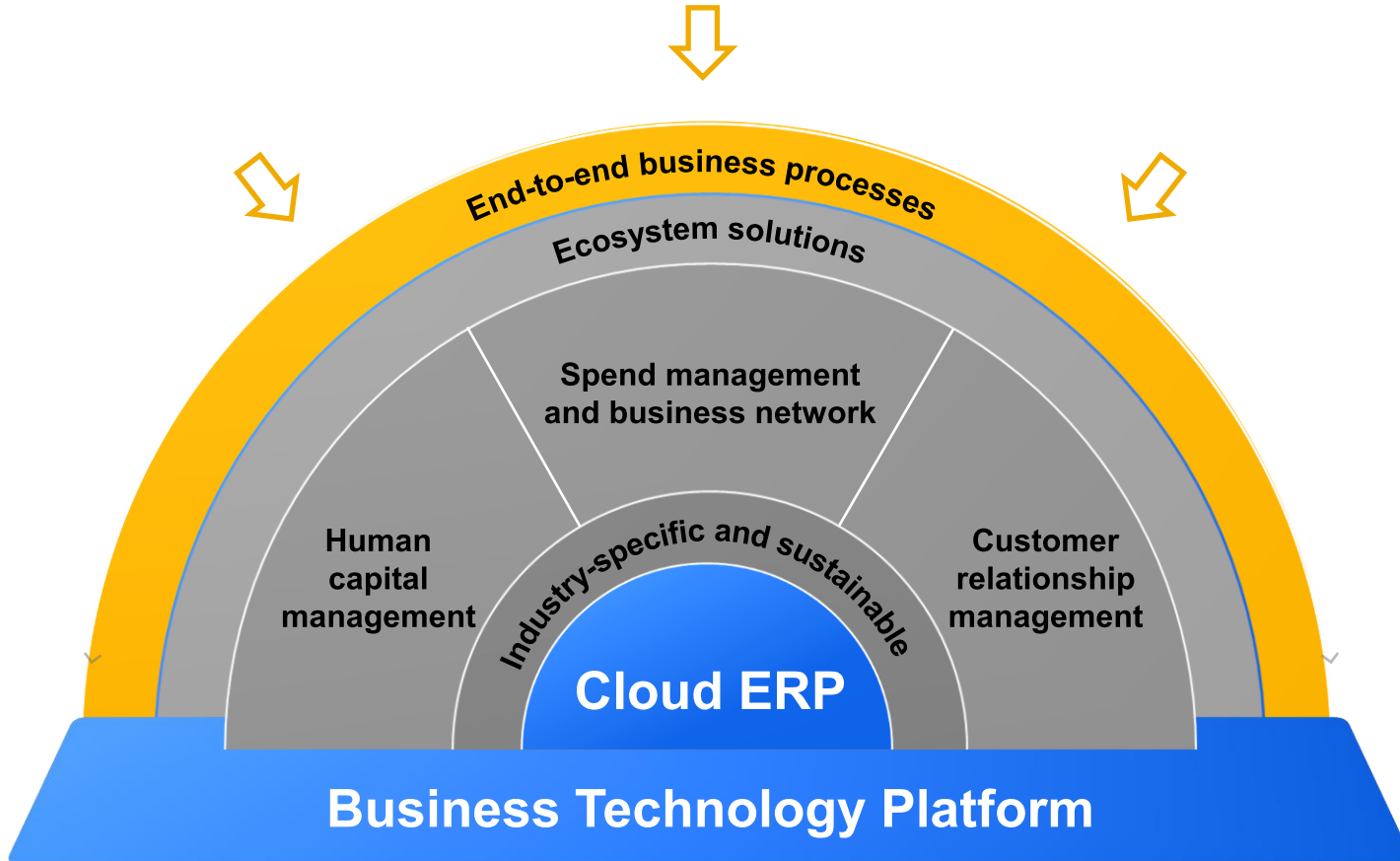


Some Final Thoughts

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SAP Signavio helps you optimize your SAP investment

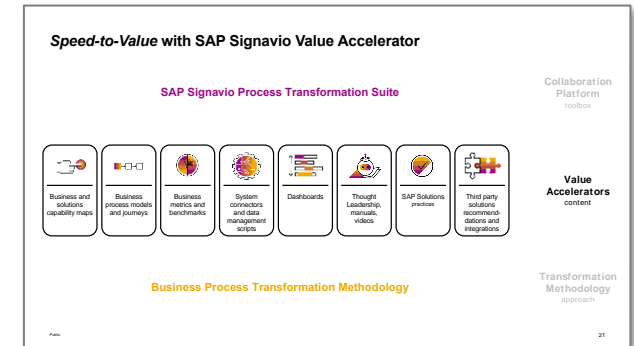
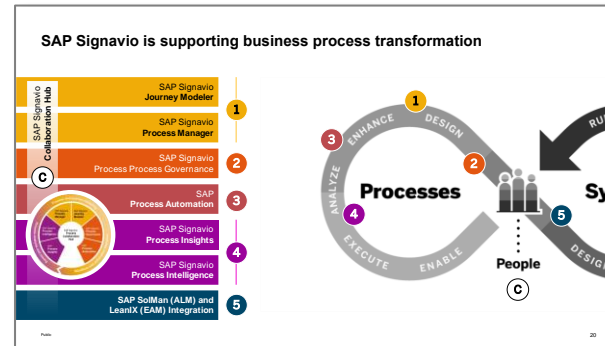
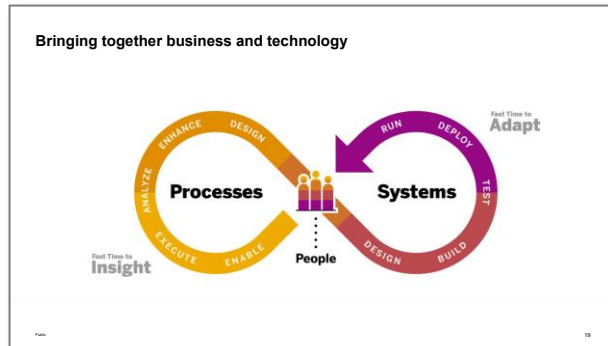
Enabling every organization to become a network of intelligent, sustainable enterprises



SAP Signavio

The cloud-based process transformation suite that gives organizations the ability to understand, improve, and transform all their business processes – across SAP and non-SAP solutions - fast and at scale.

SAP Signavio on One Page



Transformation Methodology
approach



Process Transformation Suite
toolbox



Value Accelerators
content





SAP Signavio Business Process Transformation Starter Pack

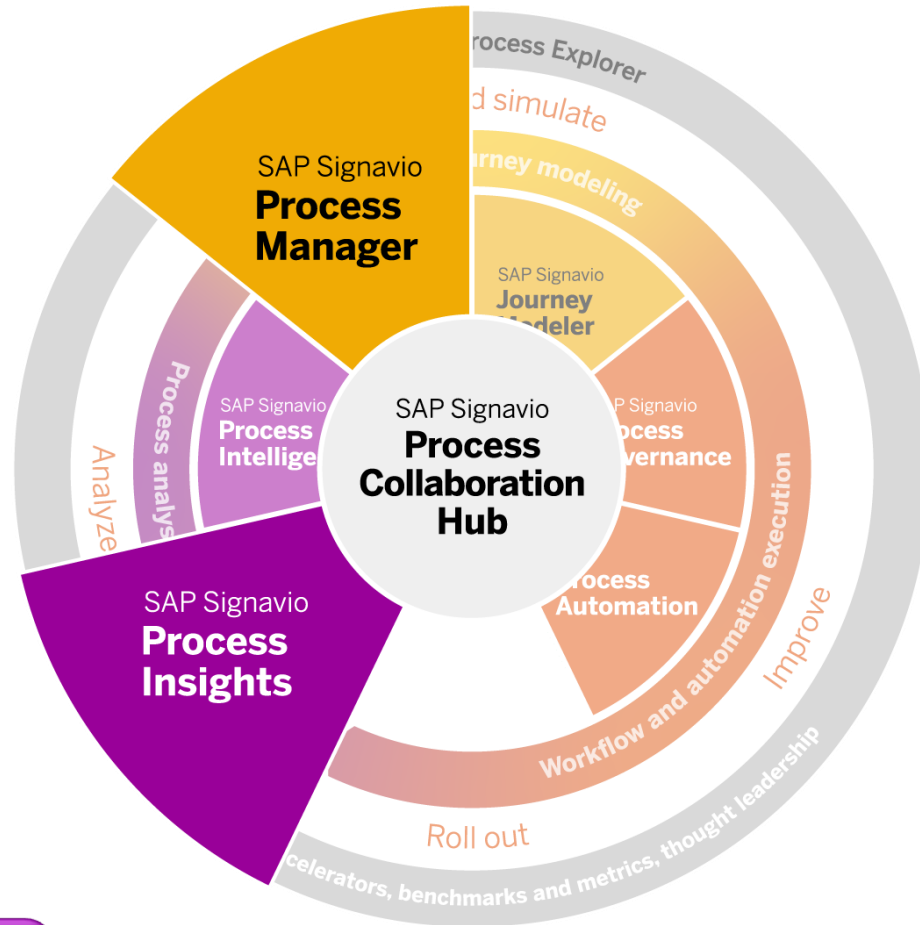
included in your RISE with SAP Subscription

Identify and implement business process improvements through process analysis!

SAP Signavio Process Insights

- **Instant insights** into your current process performance¹ to understand where to transform
- **Individual recommendations** to understand how to improve

50 GB data volume for one-time data load



SAP Signavio Process Manager

Single source of truth to **model, redesign, store and collaborate** on your future business processes

3 users

SAP Signavio Process Collaboration Hub

Provide transparency and engage all stakeholders to continuously improve processes together

10 users

¹ Managed ERP System Requirements, [see here](#)

Thank you!

For more information

[Business Process Transformation](#) * [SAP Signavio](#) * [SAP Signavio Community](#)

ASUG SAP Signavio Virtual Sessions

April 4: [SAP Signavio Foundations #3: Move from Strategy to Execution by Aligning Enterprise Architecture with Business Process Management](#)

April 11: [SAP Signavio Foundations #4: Gain Visibility into Your Transformation: Drive Value, Uncover Opportunities and Improve Continuously with Process Data-Driven Insights](#)

June 1: [SAP Signavio Foundations #5: Why Does Every Organization Need a Business Process Center of Excellence?](#)

ASUG News + Views

[SAP Signavio Data & Insights: It's All About Getting There Faster](#)

[Qorvo Counts on SAP Signavio for Thousands of Process Improvements](#)

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THE BEST RUN 



Three Prize Questions!

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