



Go Global Confidently with SAP Localization

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PUBLIC



SAP Globalization Services

Local Solutions. Global Success.

THE BEST RUN 

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Content

Global Dynamics & Digital Transformation

Software Localization at SAP & Regulatory

Relief as a Service

Local Solutions for Global Success

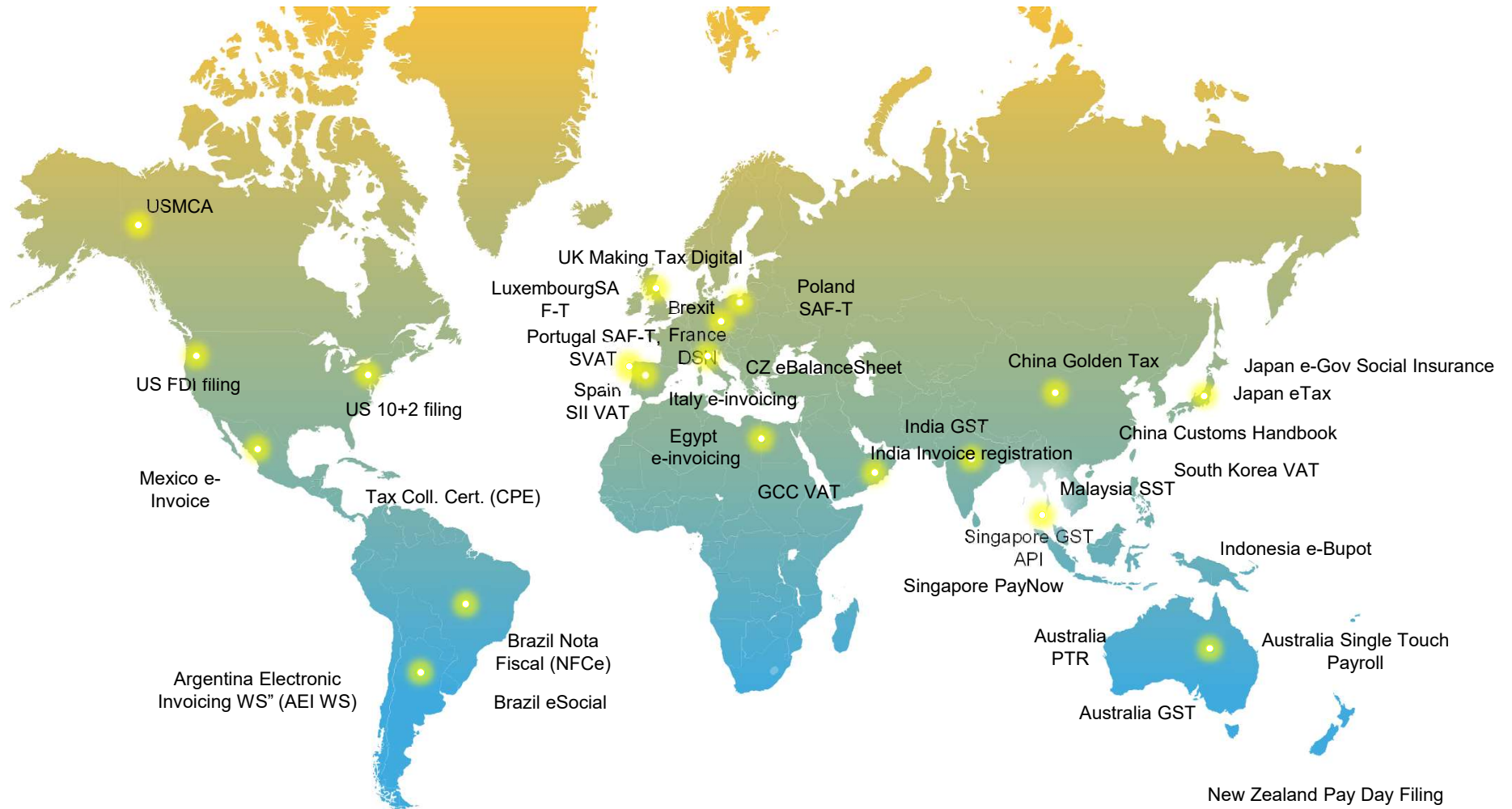
Engage with Us



We are Surrounded by Drivers of Transformation



Evolving Regulations Require Constant Attention



Common Regulatory Pain Points For an Enterprise

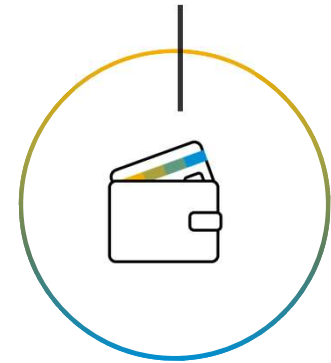
Payroll Processing



Order Invoicing



Payments



Transaction Tax
Calculation and Reporting



Regulatory Audits



Content

Global Dynamics & Digital Transformation

Software Localization at SAP & Regulatory

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What Is Software Localization?



SAPs Localization portfolio consists of several capabilities...

- Finance
- Document and Reporting Compliance
- Spend Management
- Internationalization Standard I18N
- Human Resources
- Customer Experience
- Languages

...is delivered to customers and partners in different ways...

- Built-in and 'Off-the-Shelf'
- Configuration
- Extensibility

...touches core E2E processes worldwide

- Lead-to-Cash
- Source-to-Pay
- Recruit-to-Retire
- Design-to-Operate
- Sustainability Reporting

SAP Offers a Compelling Portfolio of Localized Versions Across Products



64 SAP S/4HANA
Cloud, private edition

51 SAP S/4HANA
Cloud, public edition

65 SAP ERP

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Reporting Compliance

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Spend Management

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Employee Central

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Employee Central Payroll

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Resources

16 SAP Billing and Revenue
Innovation Management

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and Production

70 SAP Business ByDesign

Regulatory Relief as a Service

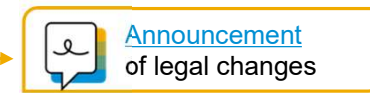
Always up-to-date with latest legal changes



Collaborate with local legislatures



Analyze legal requirements



Announcement of legal changes

1243 Regulatory changes delivered in 2022 (+8% YoY)

Indirect Taxes

Direct Taxes

Sustainability Taxes

New regulations:

- E-invoices for Poland (KSeF)
- SAF-T (3 files) and e-invoices for Romania
- E-invoices for Japan
- E-invoices for KSA

Strengthening localization:

- E-invoices for Egypt
- E-Tax Integration for e-invoices for Thailand
- Modelo M390 for Spain
- Cashflow statement and WHT Form 02 for Qatar
- Uniform Files for Israel
- Withholding tax reports for CO, CL and DE (50A)

BEPS 2.0 content / Global Minimum Tax (SAP PaPM)

Entity	Country	Adjusted Current Tax	Effective Tax Rate (%)	Top-up Percentage (%)
Entity A	Country X	100,000,000	15.00	20.00
Entity B	Country Y	200,000,000	20.00	10.00
Entity C	Country Z	300,000,000	25.00	5.00

Plastic Packaging Taxes for United Kingdom and Spain

Category	Value	Unit
Manufactured (Total)	2000	KG
Imported (Total)	10000	KG
Primary Medicinal Packaging	100	KG
Packaging with at Least 30% Recycled Content	100	KG
Exported in the Accounting Period of Import or Manufacture	100	KG
Total not Subject to Tax	1000	KG
Packaging for which Tax Credit can be Claimed	0	KG
Chargeable Packaging after Deductions (Total)	11000	KG
Tax Due	2,200.75	GBP

Announcement of Legal Changes

Starting Q2/2023, the [SAP ONE Support Launchpad](#) will transition to [SAP for Me](#), your future single-entry point for support. Try it out today and find more information in [My Support](#).

Filter and Variant to focus monitoring and notification

The screenshot shows the SAP for Me interface with a search bar at the top. Below the search bar, there are several filter fields: Country/Region (set to Japan (JP)), Product (SAP S/4HANA Cloud), Component (FI-LOC-FI-JP), Keywords, My Completion Status, SAP Solution Status, and Planned Delivery Date. There is also a 'Publication Date' field and a 'Customer System' dropdown. A 'Go' button is present next to the filters. Below the filters, a table lists 25 items. The table has columns for Country/Region, Product, Component, Legal Information, My Completion Status, SAP Solution Status, SAP Note, Planned Delivery Date, and Publication Date. The third item is highlighted in blue.

Country/Region	Product	Component	Legal Information	My Completion Status	SAP Solution Status	SAP Note	Planned Delivery Date	Publication Date
Japan (JP)	SAP S/4HANA Cloud	FI-LOC-FI-JP	Transition to ISO 20022 Format for Foreign Bank Transfer	New	In Analysis		08.07.2022	
Japan (JP)	SAP S/4HANA Cloud	FI-LOC-FI-JP	Introduction of Invoice Method and Invoice Layout in 2023 (HEISEI 35) (i) - Rounding of Tax in SD Billing Document, MM Invoice, FI Customer Invoice, and FI Supplier Invoice	New	Out of Scope	1 Note	08.03.2022	
Japan (JP)	SAP S/4HANA Cloud	FI-LOC-FI-JP	Introduction of Invoice Method and Invoice Layout in 2023 (HEISEI 35) (ii) - (Transitional Measure) When the seller is not registered for Japan Consumption Tax	Relevant	Available 2302	1 Note	25.01.2023	08.03.2022
Japan (JP)	SAP S/4HANA Cloud	FI-LOC-FI-JP	Introduction of Invoice Method and Invoice Layout in 2023 (HEISEI 35) (ii) - Japan VAT Return should cover the Transitional Measure case (When the seller is not registered for Japan Consumption Tax)	New	Available 2302		25.01.2023	08.03.2022
Japan (JP)	SAP S/4HANA Cloud	CA-GTF-CSC-EDO	Introduction of e-invoice - Phase 1 "Prepop BIS Standard Invoice JP PINT"	New	Available 2302		25.01.2023	05.01.2021
Japan (JP)	SAP S/4HANA Cloud	CA-GTF-CSC-EDO	Introduction of e-invoice - Phase 1 "Prepop BIS Standard Invoice JP PINT": Incoming Invoices from Suppliers without Automated Posting	New	Available 2302		25.01.2023	05.01.2021
Japan (JP)	SAP S/4HANA Cloud	XX-CSC-JP	National holidays in 2021 based on the Act on Special Measures for Tokyo Olympic Games and Tokyo Paralympics Games	New	Available	1 Note	31.12.2020	01.12.2020
Japan (JP)	SAP S/4HANA Cloud	FI-LOC-FI-JP	Revision of Foreign Exchange Inspection Guideline by Ministry of Finance	New	Out of Scope	1 Note		26.06.2020

Overview with key information

Customer status management

Detailed view with business impact and actionable insights

The screenshot shows the detailed view of a legal change item. The title is "Introduction of Invoice Method and Invoice Layout in 2023 (HEISEI 35) (ii) - (Transitional Measure) When the seller is not registered for Japan Consumption Tax". Below the title, there are fields for Country/Region (Japan (JP)), Component (FI-LOC-FI-JP), Planned Delivery Date (25.01.2023), and Note (3223860). There are also fields for My Completion Status (New) and Manual Activity (Yes). Below this, there is a "BASIC" section with an "Introduction" subsection. The introduction text states: "This contains information about the recent legal changes on Consumption Tax Law. This information is based on legislations and regulations which are subject to change at any time by the respective authorities and is therefore not legally binding. The information will be updated if necessary. (Note) Due to system issue, this new entry is created. This legal change is as same as "Introduction of invoice method and invoice layout in 2023 (HEISEI 35)". Below this, there is a "Business Background/Impact" subsection. At the bottom right, there are links for Feedback, Legal Disclaimer, Versions, Status Log, and Change Status.

User feedback driven continuous improvements

Content

Global Dynamics & Digital Transformation

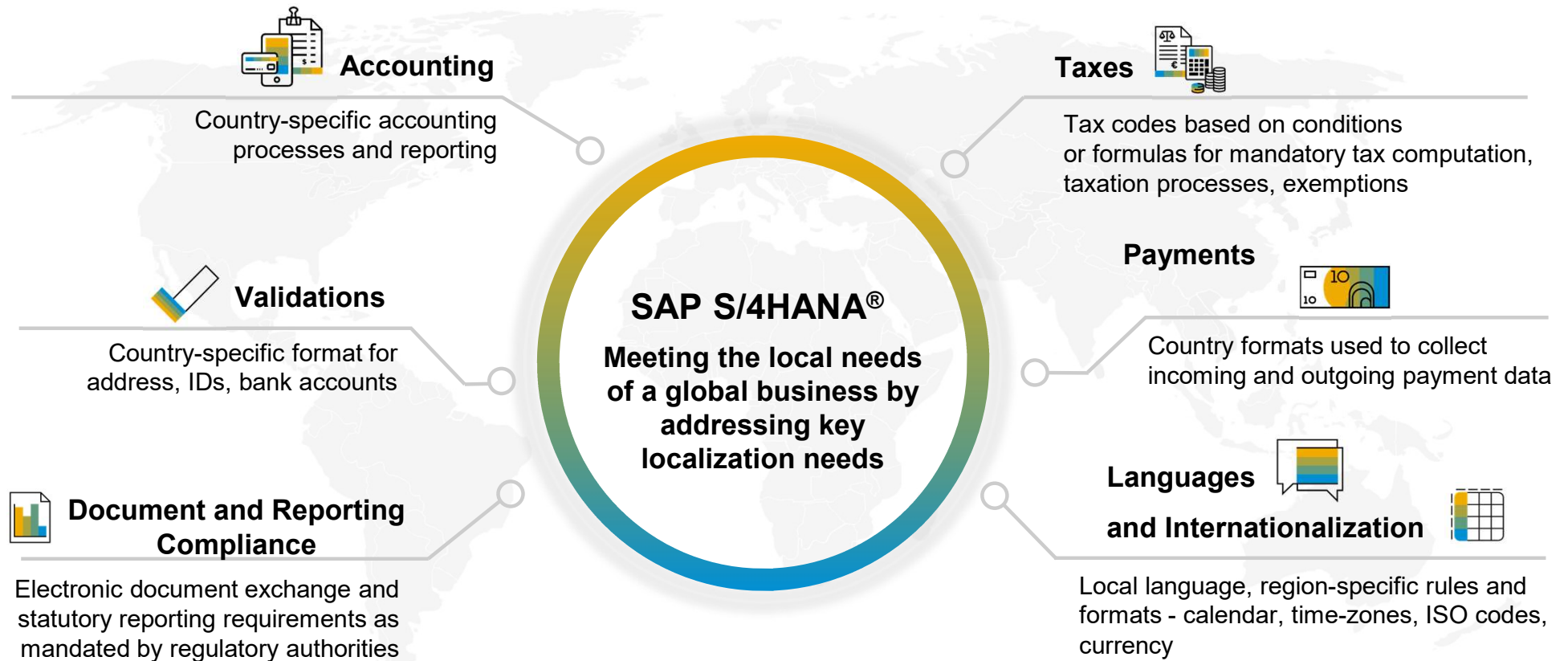
Software Localization at SAP & Regulatory Relief
as a Service

Local Solutions for Global Success

Engage with Us



SAP S/4HANA – Building Blocks of Localization



Localization is a Key Strength of SAP S/4HANA Cloud



Run Globally

Steer business operations globally with ease utilizing SAP delivered localizations and extensibility



Keep Up with the Legal Mandates

Address increasing legal changes and compliance requirements on time



Benefit from Standard Local Versions

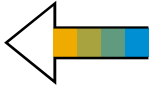
Leverage standard processes and automation to address regulatory requirements worldwide like taxes, e-Invoicing, statutory reporting and payments

IDC, Gartner: Globalization / localization is recognized as a **key strength and differentiating factor for SAP**

[2020 ERP Vendor Assessment Reports](#), IDC MarketScape, Sept 2020
[2021 Magic Quadrant for Cloud Core Financial Management Suites](#), Gartner, May 2021

SAP S/4HANA Cloud, public edition: Localization Coverage

2302 Release



51 local versions delivered by SAP

Currently available

Argentina ^{4,5}	Egypt ⁴	Greece ^{4,5}	Australia	Austria
Belgium	Brazil	Bulgaria ^{3,4}	Canada	China
Czechia	Chile ⁴	Colombia ⁴	Croatia ^{3,4}	Denmark
Finland	France	Germany	Hong Kong (China)	Hungary
India	Indonesia	Ireland	Italy	Japan
Luxembourg	Malaysia	Mexico	Netherlands	New Zealand
Norway	Philippines	Poland	Portugal	Qatar ⁴
Romania	Russia	Saudi Arabia	Singapore	South Africa
South Korea	Slovakia	Spain	Sweden	Switzerland
Taiwan (China)	Thailand	Turkey	United Arab Emirates	United Kingdom
United States				

Planned^{1,4}

Israel	Kazakhstan	Kuwait	Oman	Peru
Serbia	Slovenia	Ukraine		

Supporting 32 languages

Currently available

Arabic	Bahasa (Malaysia)	Bulgarian	Chinese (simplified)	Chinese (traditional)
Croatian	Czech	Danish	Dutch	English
Finnish	French	German	Greek	Hebrew
Hungarian	Italian	Japanese	Kazakh	Korean
Norwegian	Polish	Portuguese	Romanian	Russian
Serbian	Slovak	Slovenian	Spanish	Swedish
Thai	Turkish			

Planned¹

Ukrainian

Customer Local versions via localization as a self-service for SAP S/4HANA Cloud

Currently available

Rest of World²

¹ As per current planning, subject to change.

² Current S/4HANA Cloud customers using SAP Central Business Configuration (CBC) with 3-system landscape environment can participate in [Customer Local Version early adoption program](#). Belarus, Venezuela, [embargo countries](#) and SAP delivered/planned Local Versions are excluded.

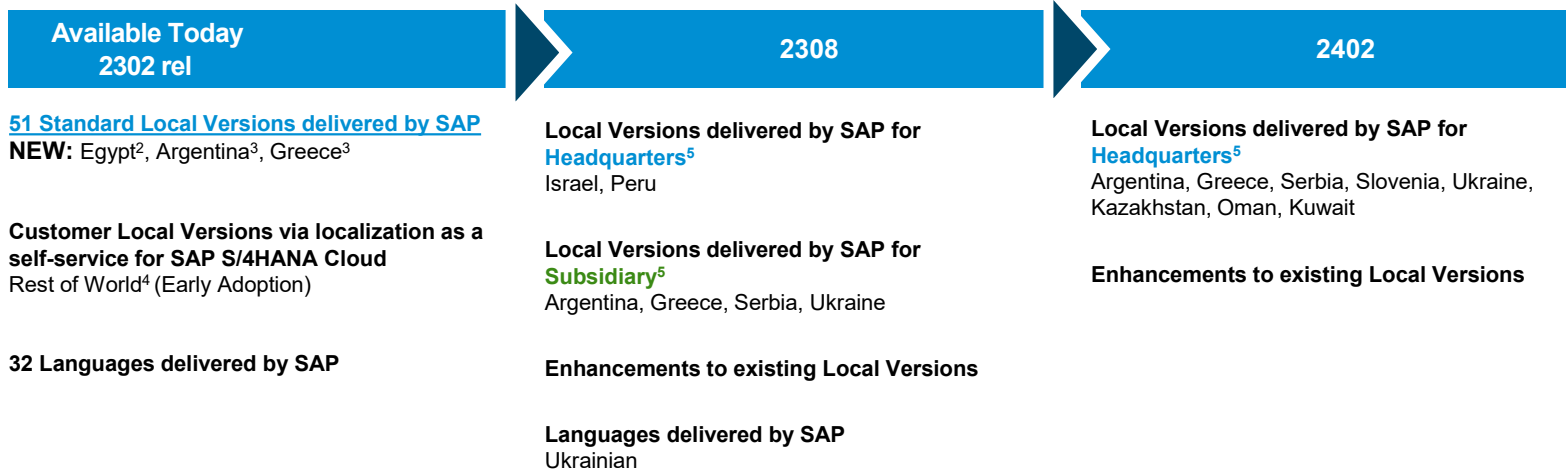
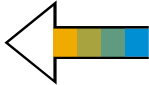
³ [Additional consideration](#) needed for go-lives planned before EURO switchover.

⁴ Focuses on finance-led ERP and service-centric industries scope. Refer to [solution scope in Best Practice Explorer](#) for available local versions or [scope items list](#) for planned local versions

⁵ In early adoption program. Refer to [influence program](#) to participate

SAP S/4HANA Cloud Localization Road Map¹

Available and Planned Local Versions



¹ As per current planning. subject to change.

² Focuses on finance-led ERP and service-centric industries scope. Refer to [solution scope in Best Practice Explorer](#)

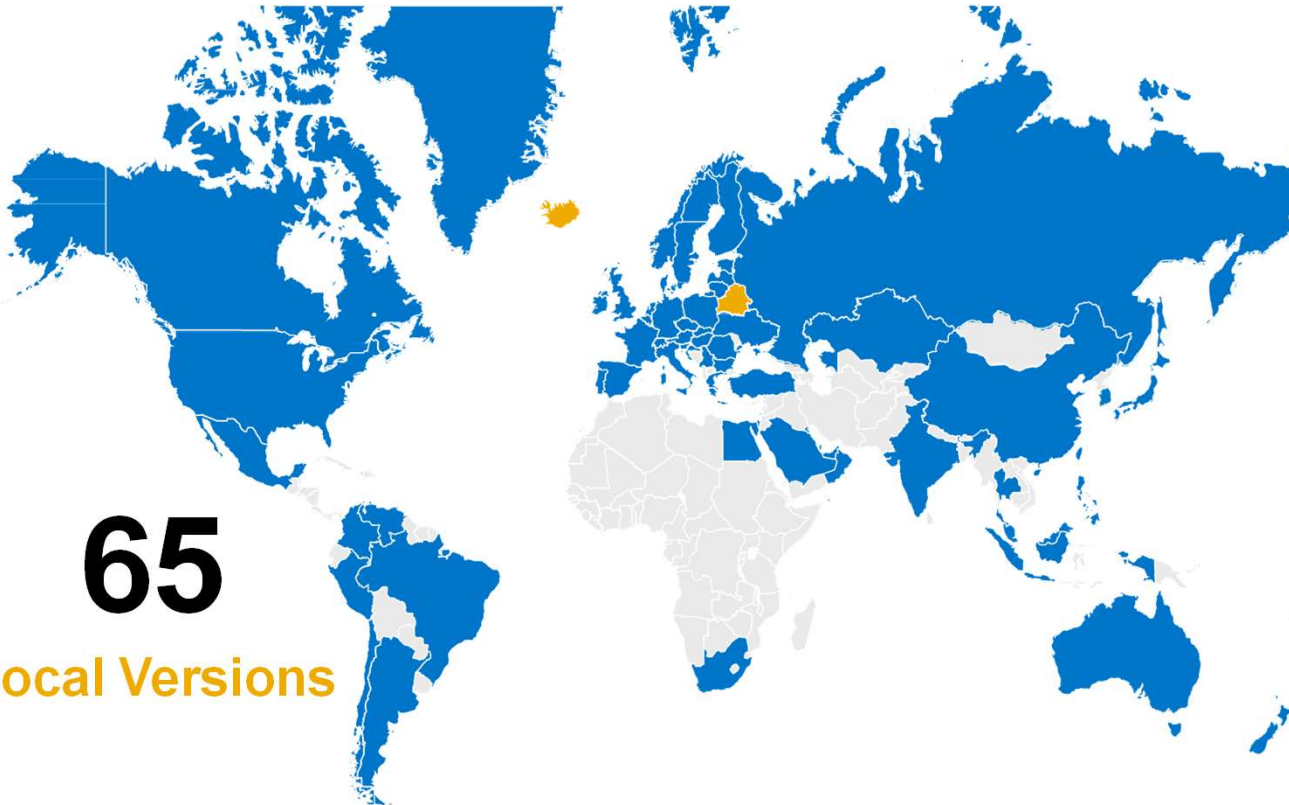
³ In early adoption program. Refer to [influence program](#) to participate

⁴ Current S/4HANA Cloud customers with 3-system landscape environment can participate in [Customer Local Version Early Adoption Program](#). Belarus, Venezuela, [embargo countries](#) and SAP delivered/planned Local Versions are excluded.

⁵ [Scope](#) includes mandatory localizations to go-live for a Headquarter/subsidiary in the country/region – focuses on finance-led ERP and service-centric industries scope

SAP ERP Central Component (ECC)

Including SAP and Partner Local Versions



- | | | |
|------------------|-------------|----------------------|
| Argentina | India | Qatar |
| Australia | Indonesia | Romania |
| Austria | Ireland | Russia |
| Belgium | Israel (*) | Saudi Arabia |
| Brazil | Italy | Serbia |
| Bulgaria | Japan | Singapore |
| Canada | Kazakhstan | Slovakia |
| Chile | Kuwait | Slovenia |
| China | Latvia | South Africa |
| Colombia | Lithuania | South Korea |
| Croatia | Luxembourg | Spain |
| Czech Republic | Malaysia | Sweden |
| Denmark | Mexico | Switzerland |
| Egypt | Netherlands | Taiwan, China |
| Estonia | New Zealand | Thailand |
| Finland | Norway | Turkey |
| France | Oman | Ukraine |
| Germany | Peru | United Arab Emirates |
| Greece | Philippines | United Kingdom |
| Hong Kong, China | Poland | United States |
| Hungary | Portugal | Venezuela |

SAP Partner Solutions:

- Belarus (EPAM)
- Iceland (Nyherjhf)

Remark:

(*) Functionality fully covered in SAP ERP Standard. For specific category details please contact Globalization@sap.com.

SAP Document and Reporting Compliance in a Nutshell

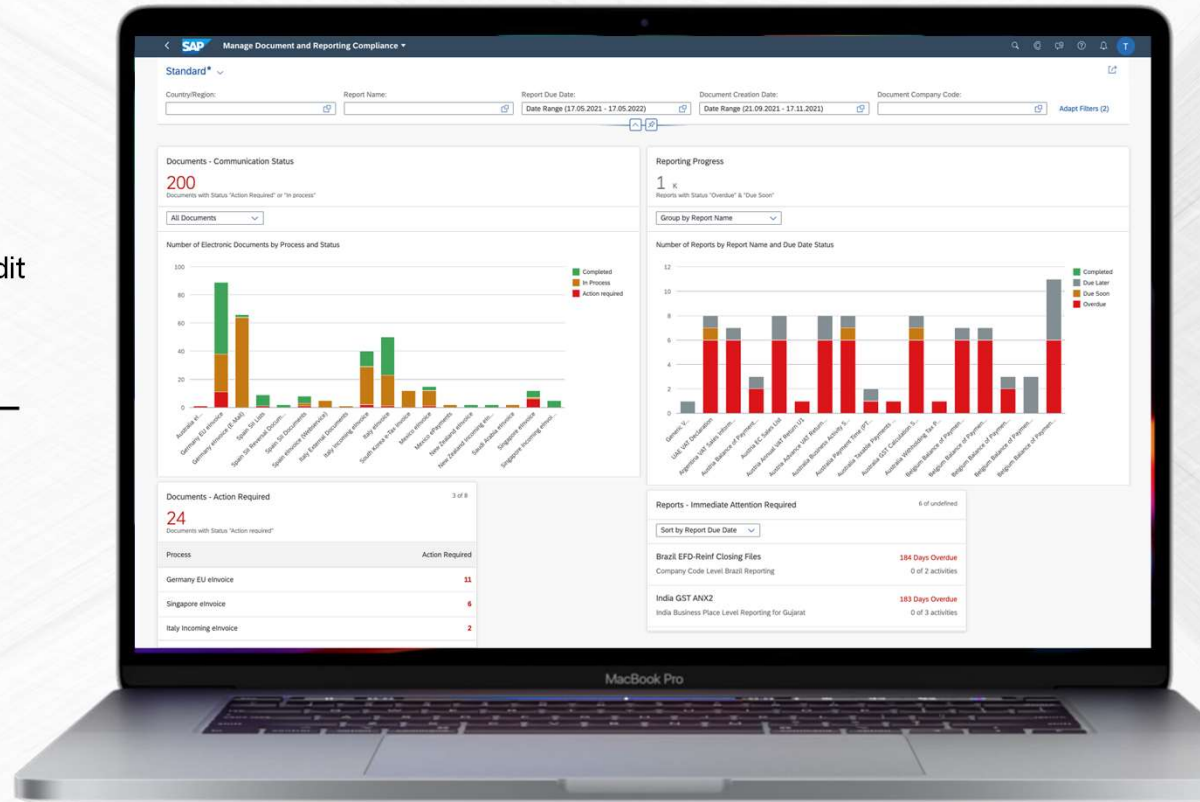


is SAP's solution to manage e-invoicing, real-time reporting and statutory reporting worldwide. **One solution globally applicable, locally compliant.**

- Transform and digitalize the end-to-end process
- Enable standardization, efficiency and automation
- Provide transparency on compliance status and fulfill audit trail requirements
- Reduce ongoing compliance costs

One solution to:

- ✓ Support the transition from periodic statutory reporting to continuous transaction controls
- ✓ Ensure consistency between real-time, business document submissions and statutory reports
- ✓ Facilitate reconciliation between internal records and records available on tax authorities' platforms

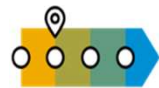


SAP Document and Reporting Compliance

Global Coverage for SAP S/4HANA

Compliance obligations

- **Statutory reporting**
 - VAT, GST & Withholding Tax Reports
 - Audit files (SAF-T)
 - Electronic accounting reports
 - Financial Statements
 - Fixed Assets Reports
 - Payments Reports
 - Ledgers & Sales Lists
 - Cashflow Reports
 - Sustainability Reports
- **E-Invoicing scenarios**
 - Customer Invoices
 - Supplier Invoices
 - Consumer Invoices
 - Credit Invoices
 - E-Reporting scenarios
 - Delivery Notes
 - Payment Receipts
 - Tax Certificates
 - Tax Register Books
 - Electronic Payroll



416

Reports and scenarios
enabled in 57 countries

Localization coverage

- **Americas**
 - Brazil, Chile, Colombia, Mexico, Peru, Argentina, Canada, US, Venezuela
- **APJ**
 - Australia, India, New Zealand, Singapore, South Korea, Taiwan, Thailand, China, Indonesia, Japan, Malaysia, Philippines
- **Europe**
 - Austria, Belgium, Denmark, France, Germany, Greece, Hungary, Ireland, Luxembourg, The Netherlands, Norway, Poland, Portugal, Spain, Sweden, Turkey, Czech Republic, Finland, Israel, Kazakhstan, Romania, Russia, Serbia, Slovakia, Switzerland, Ukraine, United Kingdom, Italy
- **Middle East & Africa**
 - Saudi Arabia, Egypt, Qatar, South Africa, United Arab Emirates, Oman, Angola

Business Payment Coalition (“BPC”): Overview

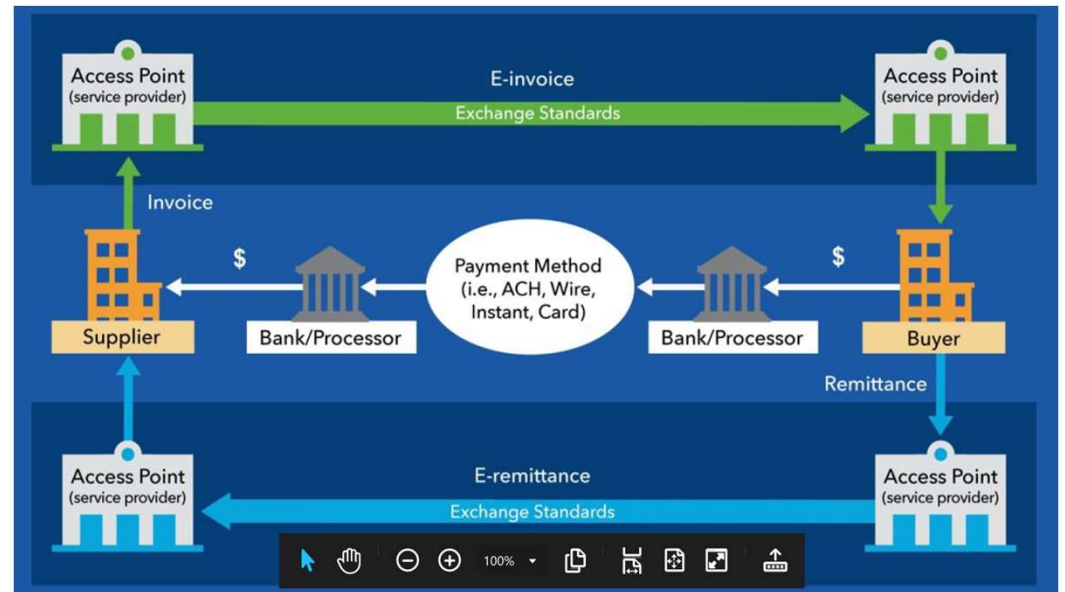
In August 2021 the Business Payment Coalition along with the Federal Reserve Bank of Minneapolis/St. Paul launched an **e-Invoice Exchange Market Pilot Program** with voluntary participants to create a B2B electronic E-Invoicing Platform for the United States.

[Participating companies](#) in the program include national and international e-Invoicing service providers, private companies and subject matter individuals on a voluntary basis as well as SAP. This is an endeavor NOT tied to governmental mandatory requirements today, but rather a process automation, cost efficiency and interoperability driven private initiative.



Goals and Value Proposition:

- Addressing barriers that make difficult the digital adoption in B2B transactions
- Developing and promoting the adoption of electronic standards for invoices, remittances and payments
- Make a straight-through automation process of invoices and payments



[BPC Video Presentation](#)

SAP Document and Reporting Compliance – Customer Story

A US Based Chemical Manufacturer with multiple subsidiaries abroad

Before: Challenges

- Increase in mandatory e-invoicing legislation worldwide
- Multiple disparate solutions for document compliance management in different countries
- Use of manual processes, third-party services, and custom software created in-house

Why SAP

- Standardized framework offered by the SAP Document & Reporting Compliance solution supporting operations in multiple countries with a wide array of compliance management capabilities through a single solution
- Ability to create legal XML files that are directly based on transactional system data from SAP solutions
- Single communication layer with content that users can submit directly to authorities or local partners when required
- Regular updates on new legal mandates and mandate changes

After: Value-Driven Results

- Improved control through the ability to communicate information directly to authorities, without relying on third parties
- Reduced compliance risk and significant time and cost savings as a result of more-efficient management of global document compliance processes
- Streamlined IT landscape, with document compliance activities supported by a single solution
- Improved user experience, with country-specific scenarios managed in an e-cockpit within SAP Document and Reporting Compliance

“We saw SAP DRC as an opportunity to optimize operational performance and resource management. The solution exceeds expectations by **streamlining our response to an increasing number of regulations** that differ by country.”

30%

Faster document processing for the accounts payable department

10%

Reduction in the invoice processing cycle

24,000

Low-value activities eliminated

SAP Localization: High-level roadmap for 2023



SAP S/4HANA

- Scale localization coverage for in-market local versions and delivery of 3 new local versions in H1/2023 (and 5 new local versions in H2/2023)
- Enable customers and partners to create and extend local versions with Localization as a Self-Service for SAP S/4HANA Cloud, public edition
- Support automation for revenue management with SAP Billing Revenue & Innovation Management localization for SAP S/4HANA with 3 new local versions in H1/2023 (and 4 new local versions in H2/2023)



SAP Document and Reporting Compliance

- Enable electronic document processing and reporting for new local versions in SAP S/4HANA Cloud, public edition (Argentina, Chile, Colombia, Egypt and Peru)
- Poland: Support of the new B2B e-Invoicing mandate for SAP S/4HANA and SAP Business Network
- Japan: Support of the B2B e-invoicing process via Peppol for SAP S/4HANA, SAP Business Network and SAP Concur



Spend Management

- Japan: Concur Invoice will be integrated with SAP Document and Reporting Compliance to receive invoices through the Peppol Network
- Mexico: Improved user experience enabling E-Mail capture, validation, automatic creation of expenses based on CFDI document in Concur Expense
- Poland: Provide the e-Invoice solution for the new Polish mandate (inbound process)
- Germany: Provide the Central Invoice Management integration with SAP Document and Reporting Compliance for the Peppol Network



Human Experience Management

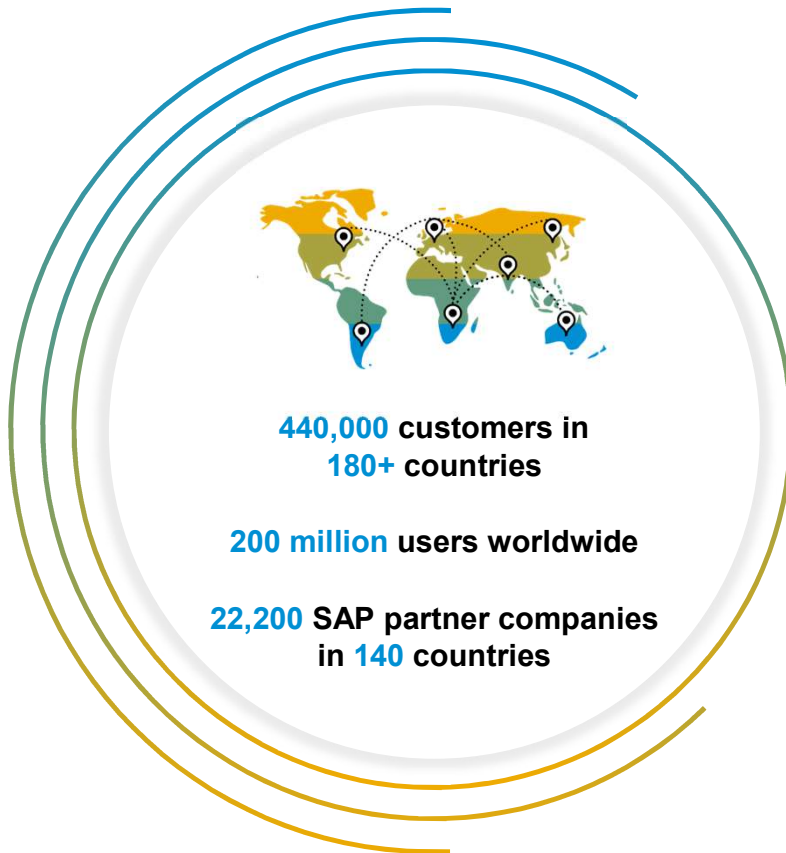
- USA and Canada: SAP SuccessFactors Employee Central Time will cover requirements related with Short Term Disability policy configuration
- USA: legal changes for annual compliance forms as part of SAP SuccessFactors Onboarding
- UK: a new feature for Seniority calculation for SAP SuccessFactors Employee Central



Sustainability

- Release of the next Phase of Plastic Taxes for Spain in SAP Responsible Design and Production
- SAP Responsible Design and Production EPR (Extend Production Responsibility) Declaration for Italy (CONAI)
- SAP Responsible Design and Production EPR (Extend Production Responsibility) Declaration for Spain (ECOEMBES)
- Release of Plastic Taxes for Italy in SAP Responsible Design and Production

Go Global Confidently with SAP



Scale with Confidence
with efficient and integrated business processes locally and globally – and increase resilience and sustainability of your business practices



Comply with Legal Regulations
for the entire lifespan of SAP solutions – and gain peace of mind



Boost Efficiency Globally
by adapting best practices and automating repetitive tasks frees resources to focus on value-adding tasks

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Where to Find Us

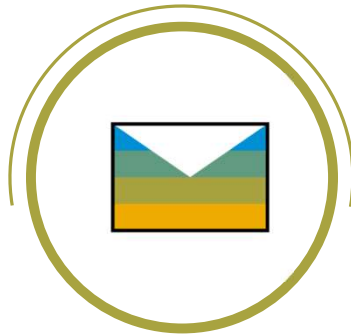
[SAP Globalization Services Support Portal](#)

Access all localization focused information e-books, service offerings & products in one place



[Legal Change Notification](#)

Get hold of updated information on legal changes & maintenance across SAP's solutions



[SAP Localization and Country-Specific Collaboration Groups](#)

Tap into the full list of Country/Region specific collaboration groups and connect with your peers and SAP experts

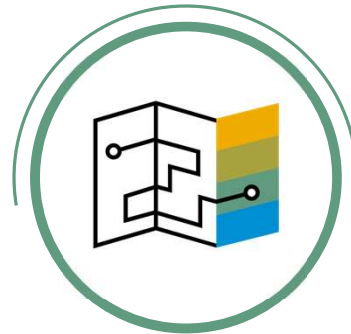


[SAP S/4HANA Cloud Localization Community](#)

One-stop for all localization relevant resources and an interactive space to address your questions anytime

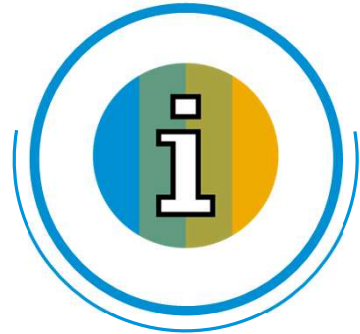
[Influence SAP Software Development](#)

Adopt new innovations early on and influence SAP software development



[SAP Roadmap Explorer](#)

Find the latest Innovations and outlook on planned innovations



Thank you.

Contact information:

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