



S/4HANA Public Cloud

Cloud mindset and deployment

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AGENDA

- S/4HANA Public Cloud now
- Cloud mindset and deployment
- S/4HANA Cloud Best Practices
- Activate methodology and SAP Cloud ALM



S/4HANA Public Cloud

Why now?



SAP S/4HANA Cloud Approach

Shift from On Premise

Traditional ERP

“Design to blueprint”

- Consultative approach
- Waterfall project methodology
- Customized solution
- Development, not configuration
- Historically time consuming and costly



Transformative

“Fit-to-standard”

- Business **owns** the solution
- Lead with ‘**standard**’ best practices
- **Agile, Modular, Scalable**
- Rapid, **repeatable** delivery steps
- **Accelerators:** tools, templates, and content
- **Quicker and higher ROI**

Modern **SAP Cloud ERP** benefits

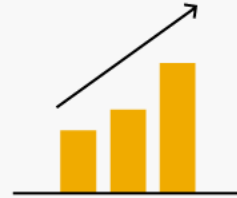
The **strategic choice** to embrace the future of ERP



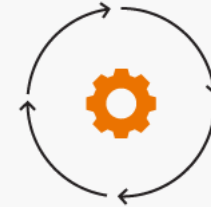
Lower Cost



Fast, Flexible
Implementation



Business
Improvements



Simplicity
and Automation



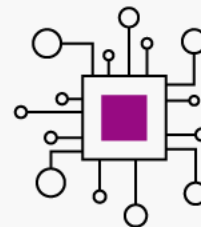
New
Functionality



Better
Insights



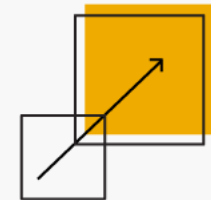
Support for
Mobile ERP



Access to New
Technologies



Deeper
Security



Scalability

Driving innovation with SAP S/4HANA Cloud

Why now and what has changed?

Increased scope and localization coverage

Accelerated localization roadmap and configuration localization tool

Increased functional scope with focused roadmap on target segments for line-of-business and industry processes

Agile modular cloud approach with increased out of the box integrations to LOB and industry cloud solutions

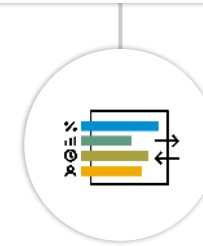
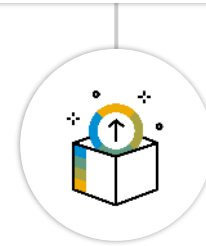
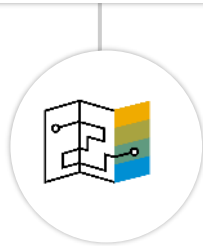
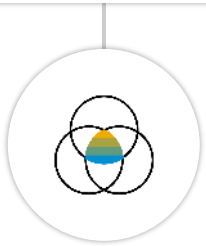
Enhanced enterprise features

Continuous feature delivering new capabilities in a non-disruptive manner every month

Three-system landscape to support large scale and parallel projects

Embedded Extensibility (ABAP development platform) and accelerated API delivery for enhanced extensibility

Next generation UX with embedded intelligent scenarios



Increased functional and industry scope

Holistic localization strategy

Agile Modular Cloud

Continuous feature delivery

Three system landscape

Enhanced extensibility and openness

Next gen UX and embedded intelligence

SAP S/4HANA Public Cloud Momentum

1,000+

SAP S/4HANA
Cloud Customers

600+

Live
Customers*

44%

Faster
order lead
times

50%

Reduction in
billing process
time

75-80%

Increase in
employee
productivity

85%

Accelerated
calculation
time for MRP

88%

Data reduction
resulting in leaner
data footprint

90%

Reduction in
the duration of
report execution

99%

Inventory
accuracy
achieved

100%

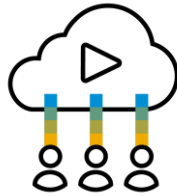
Traceability for
all goods at
warehouses



Cloud mindset and S/4HANA Cloud deployment

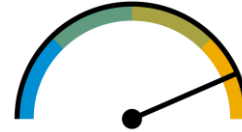


SAP S/4HANA Cloud Mindset **Building Blocks**



Fit-to-Standard

Awareness and understanding of the key features of S/4HANA Cloud, i.e. Fit-to-Standard with minimal configuration



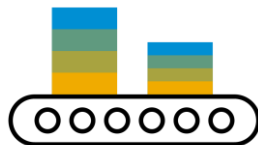
Agile

Follow the SAP Activate methodology and fully embrace an agile way of working



Innovation Adoption

Readiness to adopt continual innovation in sync with periodic cloud product updates



Extension & Integration

Custom fields, business objects, business logic, and integration or EDI via SAP BTP services; Intelligent Enterprise Suite



Digital Transformation

Users are aligned with the corporate purpose, identity, respective business needs, and fully engage in digital transformation



Collaboration

Users embrace collaborative, self-organizing ways of working

Cloud deployment: fundamentally different

Methodology

For the Partner



- Fit to Standard not Blueprint
- Configuration sprints
- Activate to guide success
- No IMG access

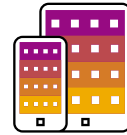
The Customer



- MUST Change Processes
- Consumes Continuous Innovation
- Adopts agile ways of working
- Leverages self-enablement

Tools

Impact of Digital Tooling



- Digital Discovery Assessment
- BTP and API Hub
- Release Assessment
Dependency tool (RASD)

Testing / Data Migration



- Built-in Test Automation Tools
- Data Migration cockpit
- Post Upgrade Test

Business Readiness



- Importance of Cutover plan
- Operational Acceptance Tests
- Business Verification Testing

Cloud Mindset: Some Key Differentiators



Configure vs. Customize



Rapid vs. Lengthy **Implementations**



Immediate vs. Delayed **Time-to-Value**



Multi-Tenancy vs. Company-Owned Data Center



Higher vs. Lower **Security Standards**



By-annual vs. Multi-Year **Cycles of Innovation**

SAP S/4HANA Public Cloud deployment accelerators and tools

Powered by SAP ACTIVATE and SAP Cloud ALM for Project Management

Prepare

Best Practices Explorer

What we need to consider:



What constraints need to be incorporated?

Explore



Starter-System
Fit-To-Standard Workshops – Cloud Mindset



Do we have commitment from business?

Central Business Configuration
Automated Testing Tool
Data Migration Cockpit

Realize



SIT

UAT

Process Automation
Three-System Landscape with Embedded Extensibility
Embedded SAP Analytics Cloud

Deploy

Cutover
Innovation dashboard
Built in Application Support



How will this change impact the users?



Are we ready to adopt Fit to Standard approach and have Cloud mindset?

Run



Underpinned by User Enablement

SAP S/4HANA Cloud

Best Practices Explorer



SAP Best Practices for SAP S/4HANA Cloud

Collection of best practice business processes maintained by SAP for faster time to value



Value Proposition

- **Preconfigured content for core business processes** in Finance, HR, Procurement, Professional Services, and more
- Processes **supported by SAP Fiori** for a role-specific and intuitive UX
- Built-in **context-sensitive** digital assistant for daily tasks
- Embedded analytics and for **real-time insight into data**
- **BPs for integration** to other SAP Cloud solutions (SFSF, Concur, etc.)
- **BPs for Data Migration** complements a nondisruptive transition
- **Guided configuration** enables agile adoption of continuous innovation



Business Benefits


- Powers your project with ready to run business processes
- Gets updated with every new SAP S/4HANA Cloud release
- Browse SAP Best Practice Content including:
 - **Scope-item fact sheets** - scope description of each SID
 - **Process diagrams** - graphical process diagram with roles
 - **Test scripts** - step by step process documentation with data
 - Links to **Cloud Integration Automation service**

Solution Packages	Useful Links
Complete Portfolio	What's New
36 Stages	3 Solution Packages
SAP S/4HANA	
12 Solution Packages	
With SAP Solution Manager 7.2	
6 Solution Packages	
SAP Model Company	
1 Solution Packages	

SAP Best Practices – Documentation

Browse Packages / SAP S/4HANA / Cloud / Download

SAP SAP Best Practices for SAP S/4HANA Cloud USA

 Description: Accelerate and simplify the adoption of SAP S/4HANA Cloud for faster time to value, using best practice business processes.

Version: USA
Language: English

Direct link to package: https://rapid.sap.com/bp/BP_CLD_ENTPR

Filter Scope Items by Name and Description [Search] [Menu]

Overview **Solution Scope** Accelerators Find Out More

Scope Item Groups

Line of Business [Menu]

Name	Description
▼ Finance	Achieve excellence in financial management & accounting with regulatory compliance and improved margins. Achieve instantaneous financial insight at any time, from anywhere using best practices and machine learning automation, in place of excel.
▼ Accounting	receivables and accounts payables in real-

SAP Accounting and Financial Close (J58)

This scope item provides a comprehensive overview of external accounting and accounts.

You can display the full list of all available Scope Items per country by switching to 'Show Scope Item List'

Filter Scope Items by Name and Description

Select your country and the right version


You will find the individual Scope Items under 'Solution Scope'

In the default view all Scope Items are grouped by Line of Business, e.g. Finance -> Accounting

SAP Best Practices – Accelerators

Browse Packages / SAP S/4HANA / Cloud / Download

SAP SAP Best Practices for SAP S/4HANA Cloud USA

 Description: Accelerate and simplify the adoption of SAP S/4HANA Cloud for faster time to value, using best practice business processes.

Version: USA

Language: English

Direct link to package: https://rapid.sap.com/bp/BP_CLD_ENTPR







Solution highlights **Scope item availability by country**

Overview Solution Scope Accelerators Find Out






Under Accelerators you find valuable, generic information, such as:

- List of organizational data
- Lists of master data, e.g. chart of accounts and account determination
- Financial Statement versions
- Preconfigured taxes
- The Best Practices Content Library lets you search directly for the documentation for each scope item.

Delivery and Positioning

-  [Scope presentation](#)
An overview of the solution scope including one-pagers for the business processes covered.
-  [Highlights of SAP S/4HANA Cloud](#)
A collection of blogs about the highlights of SAP S/4HANA Cloud
-  [Highlights of professional services](#)
A collection of blogs about the highlights of professional services
-  [Highlights of finance](#)
A collection of blogs about finance
-  [Highlights of manufacturing and supply chain](#)
A collection of blogs about the highlights of manufacturing and supply chain
-  [Highlights of enterprise portfolio and project management](#)
A collection of blogs about the highlights of enterprise portfolio and project management

General Documents

-  [SAP Best Practices content library](#)
A page providing access to the accelerators of the package and its scope items
-  [Availability and dependencies of scope items](#)
A table showing the country availability of scope items, the recommended test sequence and the application support components
-  [What's new](#)
A document with summaries of the new or changed features in the edition. It includes delta information about SAP Best Practices scope items.
-  [Latest document updates](#)
This document lists documents that have been updated after the initial release of the documentation package in SAP Software Download Center.
-  [Task tutorials](#)
A set of recorded tutorials demonstrating the processes of this package

SAP Best Practices – Scope items

SAP Best Practices for SAP S/4HANA Cloud /

Accounting and Financial Close (J58)



Description:

This scope item provides a comprehensive overview of external accounting and accounts.

Version:

USA, SAP S/4HANA Cloud

Language:

English

Direct link to scope item:

<https://rapid.sap.com/bp/scopeitems/J58>

Editable process flow for Custom process flows

Overview Country/Region Relevance Details Used In

Overview Country/Region Relevance Details Used In



Process flow

A representation of the business process to show how the software works as standard.



Test script

A procedure for testing the activated system according to the defined business process.



Process flow (BPMN2)

A representation of the business process to show how the software works as standard, for displaying and editing in process modeling applications.



Set-up instructions

A guide to the steps you need to carry out to set up this scope item.

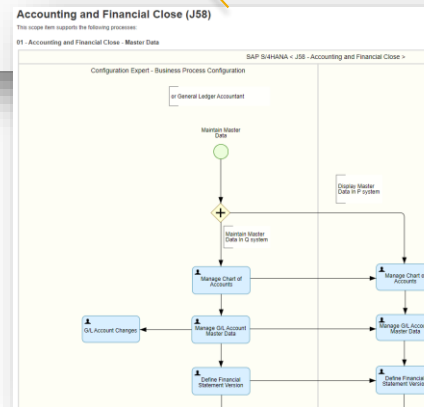


Task tutorials

Recorded tutorials demonstrating the process

List of countries the Scope item is applicable to

You will find the description, processes, and benefits under 'Overview'



Procedure

Depending on your configuration environment for SAP S/4HANA Cloud, choose one of the following options:

Configure Your Solution:

- Log on to the SAP Fiori launchpad as a Configuration Expert - Business Process Configuration.
- Open Manage Your Solution (12.14.1).
- If necessary, change the country or region by choosing Set Local Version.
- Choose Configure Your Solution.
- Make the following entries:
 - Application Area: #1season
 - Sub-Application Area: 00000001, 10000000
- For the row with Item Name of Ledgers and Valuation, choose Details (->).
- For the Define Rules for B/S Reclassification row, choose Configure.

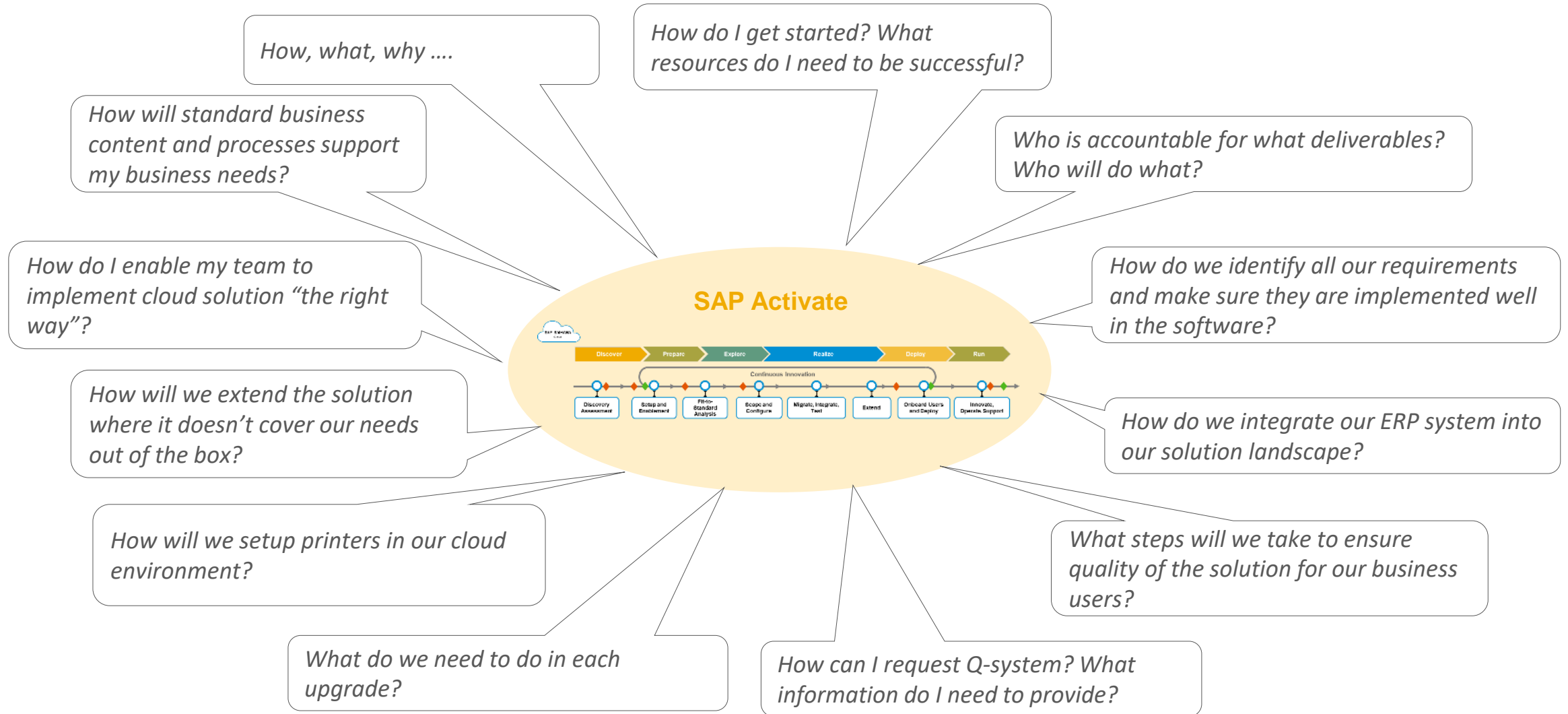
Process Step#	Test Step Name	Instructions
1	Define Rules for Reclassification	Select one of the following entries: <ul style="list-style-type: none"> SSSR (B/S Reclassification (Global AP)) SLBS (B/S Reclassification (3 increments)) Choose Copy as: Choose Copy. There's also an option to create a reclassification rule as a new entry.
2	Define Reclassification Rule Steps	Copy an existing valuation rule step or create an entry. If you copied an existing rule in the prior step, select the checkbox for the rule as Structure pane, double-click Define Steps of a Reclassification Rule. Make the following entries: <ul style="list-style-type: none"> Aging for Liabilities: <math>+</math>ag1000; see following note You can assign a different aging (Aging for Assets and Aging for Liabilities) SGL or one created as a customer entry.
4	Assign G/L Accounts for Discounting	Define the G/L accounts and reclassification method to run the Reclassification. See the test data in the Prerequisite section in this step above.

SAP S/4HANA Cloud

Activate Methodology and **Cloud ALM**

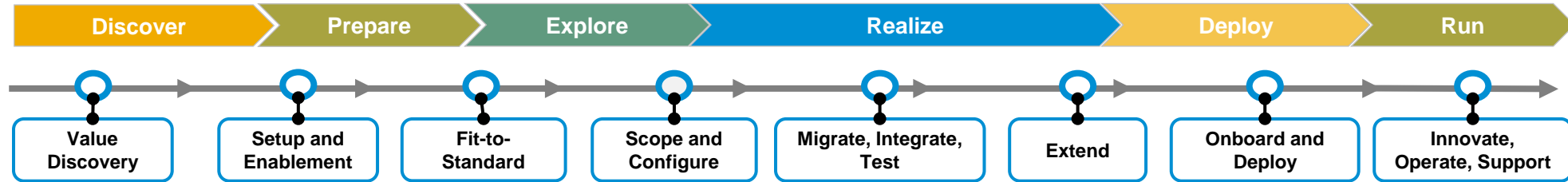


Customers have questions about S/4HANA Cloud deployment



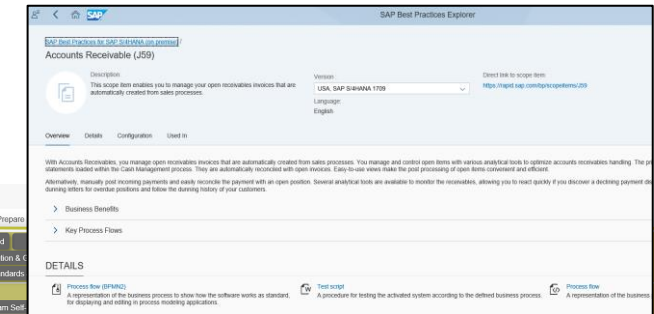
SAP Activate Methodology

Guides SAP S/4HANA Cloud customers during their Cloud transformation



Key Characteristics

- Cloud mindset with Solution Standardization Board and use of SAP Best Practices - [Access SAP Best Practices Explorer](#)
- Supports transition scenarios of a **New implementation**
- Agile implementation techniques as part of the deployment approach, proven in thousands of SAP S/4HANA projects
- **Structured quality approach with clear sign-offs** to ensure transparency and risk management
- Use of SAP Cloud ALM for **solution documentation**, including deviations from standard functionality
- Easy to use and access in [SAP Activate Roadmap Viewer](#)



	Discover	Prepare	Explore	Realize	Deploy	Run
Project Mgmt.		Getting Started Project Initiation & C Project Standards				
Customer Team Enablement		Customer Team Self				
Technical Architecture & Infrastructure	Cloud Trial	Receive Development System System Preparation Implementation Tools Access	Sizing Verification	Receive Quality System Cutover Preparation	System Go-Live	Ongoing Operations Improve & Innovate
Application Design and Configuration	Strategic Planning Application Value & Scoping	Fit-to-Standard Preparation Transition Planning & Preparation Team Self Enablement	Fit-to-Standard Analysis Fit-to-Standard Documentation & Validation User Interface Design User Access and Security	Reports Security Solution Configuration	Output Management Solution Walkthrough	Application Value & Scoping Continuous Learning
Extensibility		Fit-to-Standard Preparation	Extension Planning & Design	Solution Extension Development & Development Integration Implementation Integration & AI Intelligence Set-up		
Integration		Prepare Integration Set-up	Integration & AI Planning and Design	Test Preparation Test Execution		
Testing			Test Planning			
Data Management		Data Migration Planning	Data Load Preparation	Legacy Data Migration Cutover Plan	Production Cutover	
Operations & Support		Operations Planning	Operations Impact Evaluation	Operations Implementation Cutover Preparation	Operations Readiness	Operate Solution
Solution Adoption	Stakeholder Identification Value Map Value Discovery	Deploy Tools Enable Strategy OCM Roadmap	Stakeholder Analysis OCM Impact Analysis Value Realization	OCM Alignment End User Learning	Value Realization UX Deployment	Continuous Learning Value Management
Analytics		Fit-to-Standard Preparation	Analytics Design and Documentation	Configure in Q System Configure in P-System		



Roadmap Home Page (Overview and Content)

Browse a brief description of the roadmap and its different phases

Content
Click on the Content tab to access the structure of the selected roadmap

Accelerators
Click on the Accelerators option to view all accelerators relevant to roadmap. The Accelerators will automatically be grouped by Phase. Use filtering to select accelerators assigned to specific workstreams or services.

SAP Activate for SAP S/4HANA Cloud 3-system landscape

Overview

This Roadmap is intended to guide the implementation team through the SAP S/4HANA Cloud implementation. It is comprised of Phases, Deliverables, and Tasks in accordance with the SAP Activate methodology. In addition, accelerators are linked to the relevant deliverables and tasks making them easy to consume when they are needed.

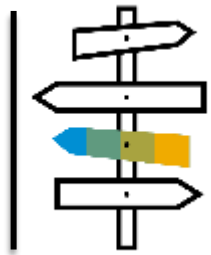
The Deliverables and Tasks are listed in sequential order based on the activity starting time. However, parallelization might be necessary to expedite the implementation.

The Roadmap covers the implementation of the core SAP S/4HANA Cloud solution. Projects that include SAP or third party integrations may alter the procedures.

SAP S/4HANA Cloud

- See the **Content** tab for the structure breakdown of this implementation roadmap.
- View the [Getting Started with SAP Roadmap Viewer](#) presentation for roadmap assistance.
- Read the latest **release notes** on the [SAP Activate Content Updates for SAP S/4HANA Cloud 3-system landscape blog](#).
- Learn more about SAP S/4HANA Cloud Implementation Projects in the [SAP S/4HANA Cloud 3-system landscape Onboarding Presentation](#).
- Release Date: April 11, 2022

	Discover	Prepare	Explore	Realize	Deploy	Run
Project Mgmt.		Getting Started & Onboarding Project Initiation & Governance Project Standards & Kick-off		Execution / Monitoring of Project		
Customer Team Enablement		Team Self-Enablement	Customer Execution of Standard Scenarios			
Technical Architecture & Infrastructure		Receive Starter System SAP Cloud ALM Onboarding Initial System Access for CBC Implementation Tools Access	Request Development System / Initial Setup	Initial Access to Development System Request/Receive Test System	Request/Receive Production System Release Cycles System Go-Live	New User Setup Ongoing Operations
Application Design		Business Driven	Fit-to-Standard Analysis and Documentation	Required Configuration Solution Configuration	Activate New Scope	Continuous Improvements



Navigation to Deliverables and Tasks

Navigate back to the upper level of the content structure

Navigate to the previous / next deliverable within the same phase

The image displays three overlapping screenshots of the SAP Roadmap Viewer interface, illustrating navigation capabilities. The top screenshot shows the 'SAP Activate Methodology for SAP S/4HANA Cloud' page with navigation icons. The middle screenshot shows the 'Customer Team Self-Enablement' page with a list of deliverables, including 'Self-Enable on SAP S/4HANA Cloud'. The bottom screenshot shows the 'Task(s)' section for 'Self-Enable on SAP S/4HANA Cloud', detailing the purpose, procedure, and steps for registering for the SAP Learning Hub.

Navigation Controls:

- Back arrow icon: Navigate back to the upper level of the content structure.
- Forward arrow icon: Navigate to the previous / next deliverable within the same phase.

Content Structure:

- Phase: 2. Prepare
- Deliverable: Self-Enable on SAP S/4HANA Cloud
- Task(s): Self-Enable on SAP S/4HANA Cloud

Task Details:

Task(s)

- Review Getting Started Tutorials in S/4HANA Cloud
- Self-Enable on SAP S/4HANA Cloud
- Self-Enable on SAP Central Business Cor
- Self-Enable on SAP Business Technology

Task(s) Details:

Review Getting Started Tutorials in S/4HANA Cloud

The purpose of this deliverable is for the customer to ensure that the project team members are intended to be completed in a shorter time frame to maximize the time for learning and create e...

Self-Enable on SAP S/4HANA Cloud

The purpose of this task is to ensure that the project team can access the SAP Learning Hub and the related SAP S/4HANA Cloud learning rooms.

The SAP Learning Hub is the central location that allows access to different learning offerings and SAP Learning Rooms. SAP Learning Rooms are interactive social learning environments. Available online 24/7, they facilitate informal learning and knowledge sharing as well as expert-hosted live sessions, videos, quizzes, and postings on a wide range of SAP topics.

There are different editions of the SAP Learning Hub. By default, SAP S/4HANA Cloud customers are eligible to use the SAP Enterprise Support Edition. This edition provides access to the SAP Enterprise Support relevant learning contents and the S/4HANA Cloud Implementation Learning Room.

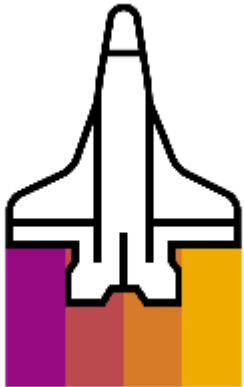
Procedure:

Register for the SAP Learning Hub, edition for SAP Enterprise Support

To access the SAP Learning Hub, edition for SAP Enterprise Support, a one-time registration is required. You need an s-user ID to authenticate yourself. The registration triggers an automatic eligibility check.

1. Go to the **SAP Enterprise Support Academy Landing Page** (see accelerator link below). The SAP Enterprise Support Academy is the empowerment pillar of SAP Enterprise Support.
2. Click on the Sign-up button.
3. The SAP Learning Hub, edition for SAP Enterprise Support page displays. Click Sign up.
4. Register with your s-user ID and password. See task **Ensure Project Team Members Access to the SAP Support Portal and SAP Best Practices Explorer** for more details.
5. Upon first access to the SAP Learning Hub, edition for SAP Enterprise Support, the system will check eligibility, create an SAP Learning Hub user ID, and update the catalog. After confirming the message popup, a registration confirmation via e-mail will be sent. Allow two hours for processing.
6. Once the confirmation e-mail has been received, use the link provided to login.

If you have questions or feedback, please contact SAP_ES_Academy@sap.com.



Shortcut – Accelerators

Click on the **Accelerators** option to view all accelerators relevant to roadmap.

The Accelerators will automatically be grouped by **Phase**.

Use filtering to select accelerators assigned to specific workstreams or services.

When a roadmap has a project plan you can download, click here **Download Project Plan**, to download it. The project zip file, containing an XLM and XLS file, can be saved locally. The XML can be uploaded into SAP Solution Manager or the XLS file can be used at the project team's discretion.

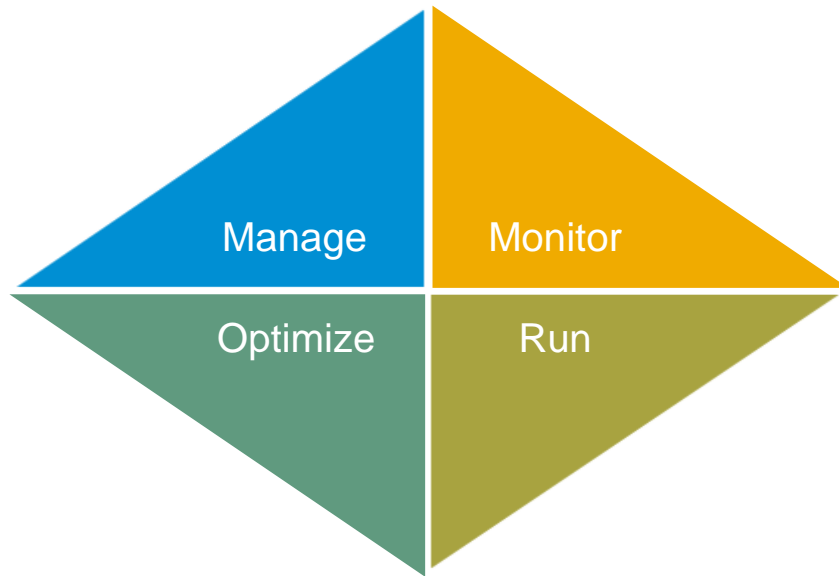
The image displays two screenshots of the SAP Roadmap Viewer interface. The left screenshot shows the 'Accelerators' tab selected in the navigation menu. The right screenshot shows the 'Discover' phase selected in the 'Phases' filter, displaying a list of files for download.

Left Screenshot: The 'Accelerators' tab is selected in the navigation menu. The main content area shows the 'Execute the Cloud Mindset' task. The 'Phases' filter is set to 'Discover(24)'. The 'Workstreams' filter is set to 'Solution Adoption(5)'. The 'Procedure' section lists five steps: 1. Learn the OCM Customer Readiness Whitepaper accelerator. 2. Watch the Cloud Mindset Video accelerator. 3. Read the Cloud Mindset Now Blog accelerator. 4. Review, distribute, and complete the Cloud Mindset Assessment accelerator(s). 5. Review risk level determination value and recommendation for action. The 'Procedure Note(s)' section includes a note: 'Engage with SAP or the implementation partner prior to starting a project to assess...'. The 'Attributes' section shows 'Products: SAP S/4HANA Cloud'.

Right Screenshot: The 'Discover' phase is selected in the 'Phases' filter. The 'Files' section lists the following files for download: Backup and Disaster Recovery for S/4HANA Cloud.pdf (SAP Customer), Cloud Mindset Assessment.xlsx (SAP Customer), Cloud Mindset Assessment_ External.pptx (SAP Customer), Customer CoE Strategy Governance and Organization.pdf (Public), Customer Maturity Map Template.pptx (SAP Customer), Customer Score Board Template.pptx (SAP Customer), Innovation Map Template.pptx (SAP Customer), OCM Customer Readiness Whitepaper.pdf (SAP Customer), SAP S/4HANA Cloud Benchmarking Assessment - Overview.pdf (SAP Customer), SAP S/4HANA Cloud Benchmarking Assessment - Sample.pdf (SAP Customer), SAP S/4HANA Virtual Discovery Card Game One Pager.pdf (SAP Customer), and Value Map Template.pptx (SAP Customer).

SAP Cloud ALM, **Application Lifecycle Management**

SAP Cloud ALM is our application lifecycle management offering for cloud customers, providing extensive **implementation** and **operations** capabilities:



- Follow and document SAP Activate Methodology
- Include all team members to the project
- Document processes and best practices implemented
- Correctly scope, execute fit-to-standard workshops
- Manage requirements, tests and Go-Live
- Monitor operational issues in business process monitoring

Main focus:

- **Business requirements and IT requirements:** central storage of requirements along the SAP S/4HANA implementation lifecycle.
- **Project management:** plan and manage the schedule and resources for your implementation.
- **Test management:** test and deploy your SAP S/4HANA solution keeping track of all test scripts, test cases and test results

SAP Cloud ALM for implementation – Customer Benefits

Fast time-to-value through guidance and task-driven implementation

Harmonized implementation experience across SAP Cloud solutions

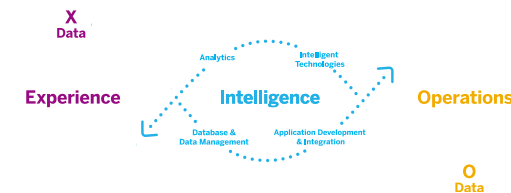
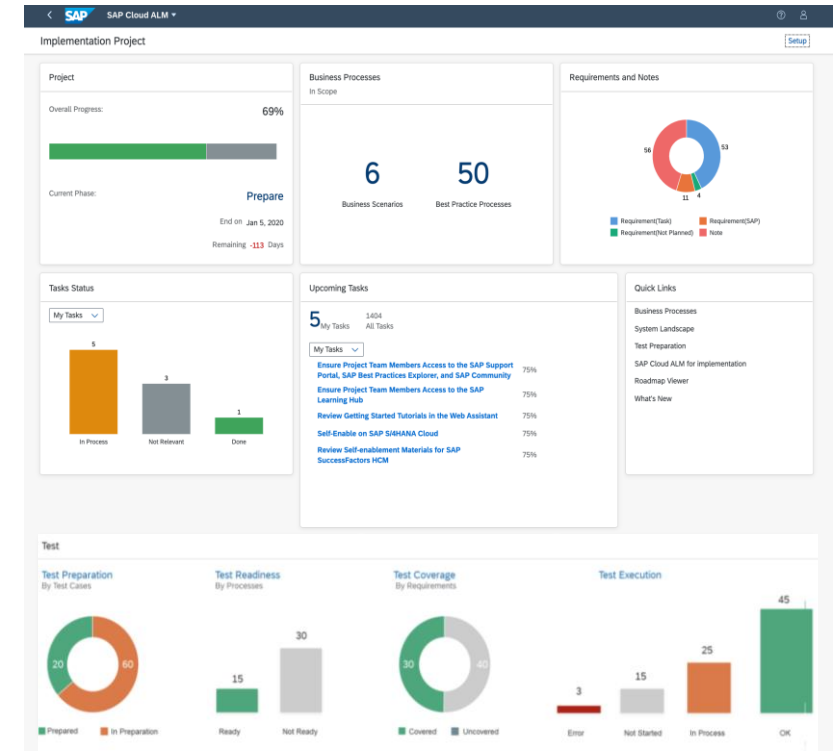
Instantaneously available, no deployment or configuration activities

Fast onboarding of your project team

Automated collection and assignment of tasks to the project team

Comprehensive workspace for fit-to-standard workshops

Built-in transparency about implementation progress



SAP Cloud ALM, In practice Implementation

Design

Start from SAP Best Practices, model BPMN processes, manage fit-to-standard workshops, capture and manage requirements

Build

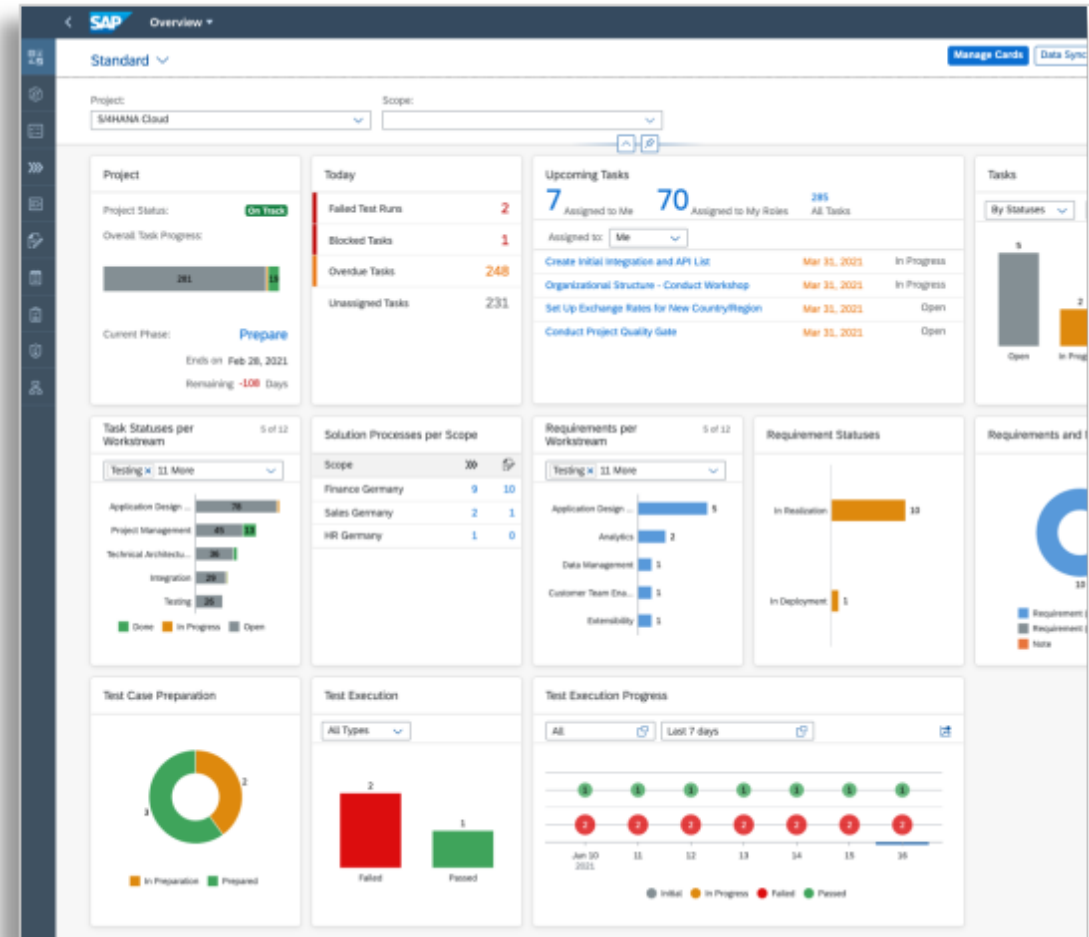
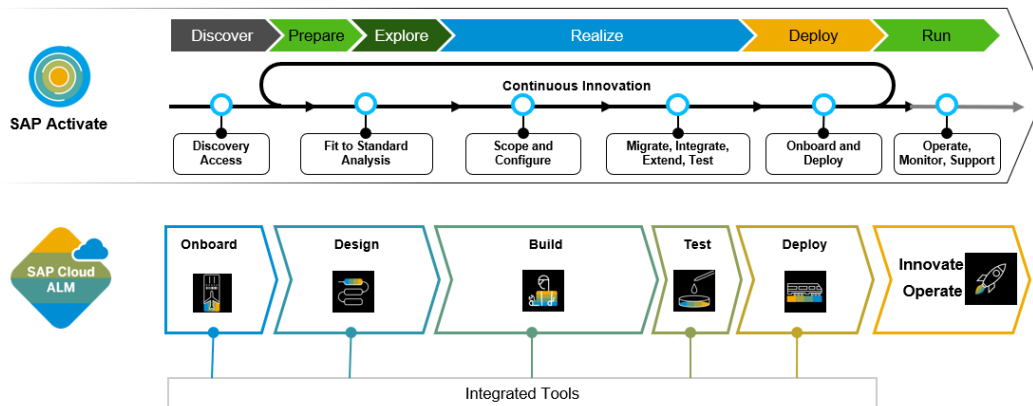
Start from SAP Activate Methodology, breakdown requirements into user stories and tasks, Gantt for dependencies

Test

Manage acceptance/integration tests, integrate with S/4HANA test automation tool, test preparation and execution analytics

Deploy

Ensure consistency deployment to productive environments, traceability support for process and new requirements

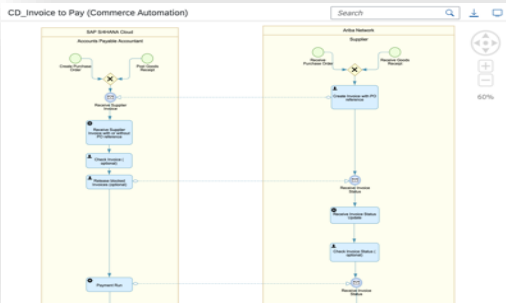


SAP Cloud ALM for Implementation – Core Capabilities



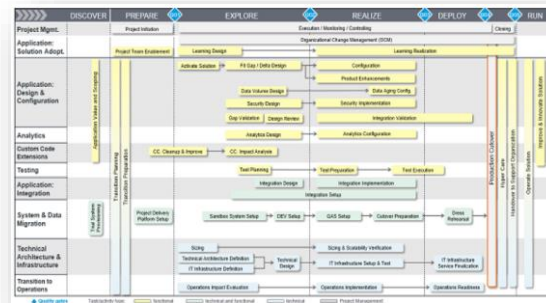
Process

Consume Intelligent Enterprise scenarios, SAP best practice content and manage fit-to-standard workshops



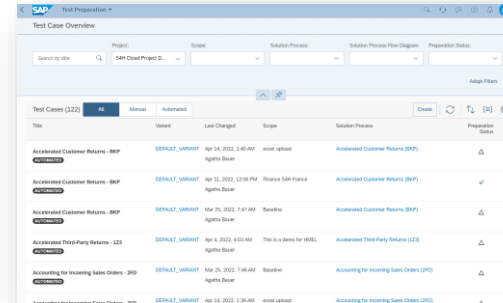
Task

Perform implementation activities based on SAP Activate, integrated in SAP toolchain



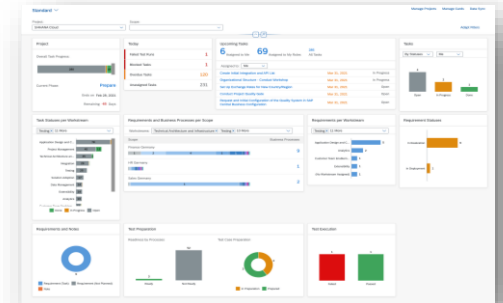
Test

Prepare and execute tests based on SAP content for manual testing and integration of automated testing tools



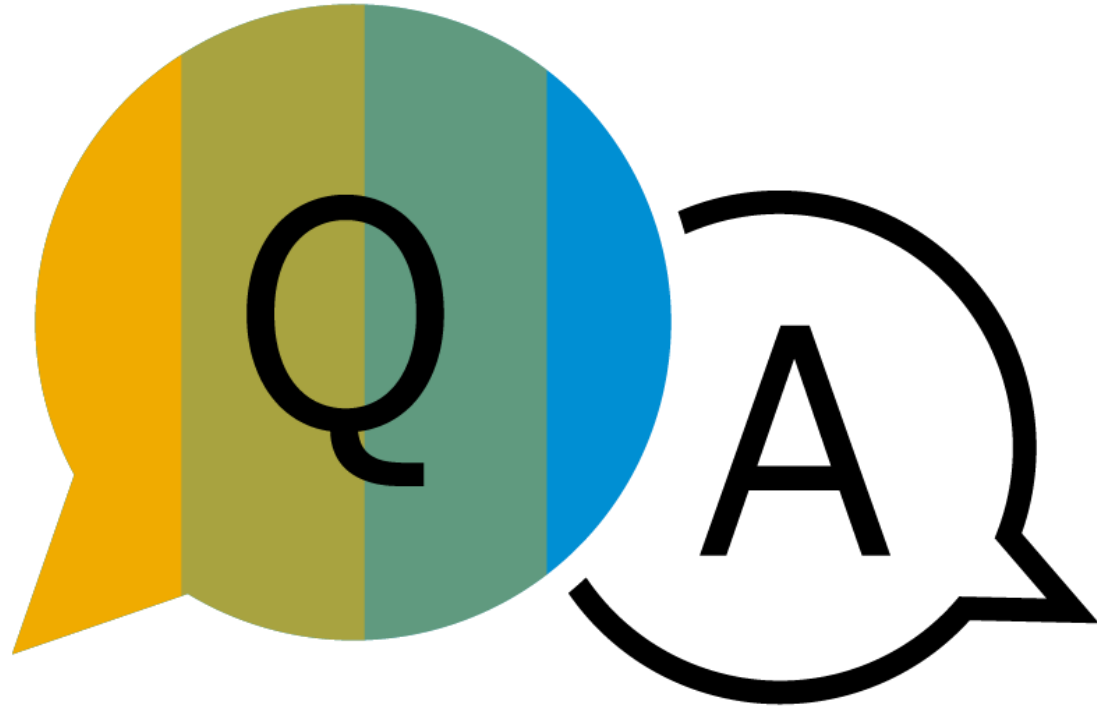
Change & Deploy

Manage your requirements lifecycle by utilizing the change management workflow and deployment orchestration



Your best companion for the transition to the cloud

Thank you.



Angel Cruz Parrilla
Vice President, S/4HANA Cloud Solution Management
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