

ERPsim S/4HANA Business Experience

Distribution Short Simulation

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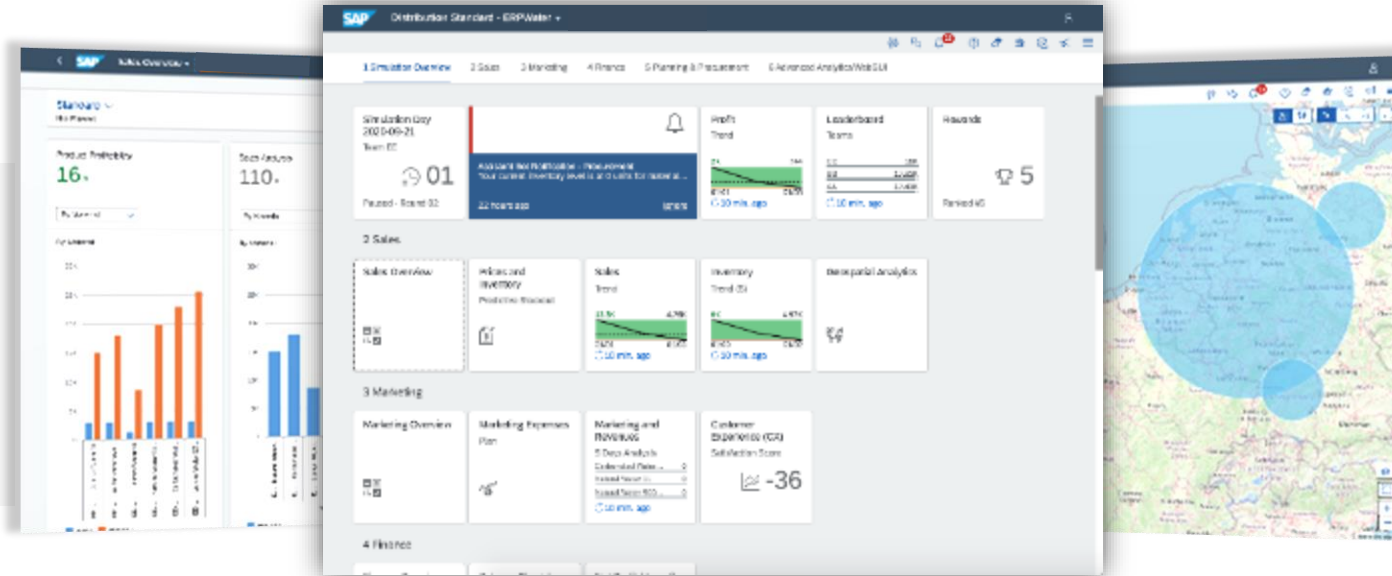
A FLIGHT SIMULATOR FOR SAP

ERPsim acts like a flight simulator... but using a real plane in a virtual sky!



WHAT IS ERPSIM?

ERPsim™



SIMULATION ENGINE

- Demand & supply market algorithms
- Automation of transactions & user roles (iRPA)
- Time acceleration

SAP S/4 HANA

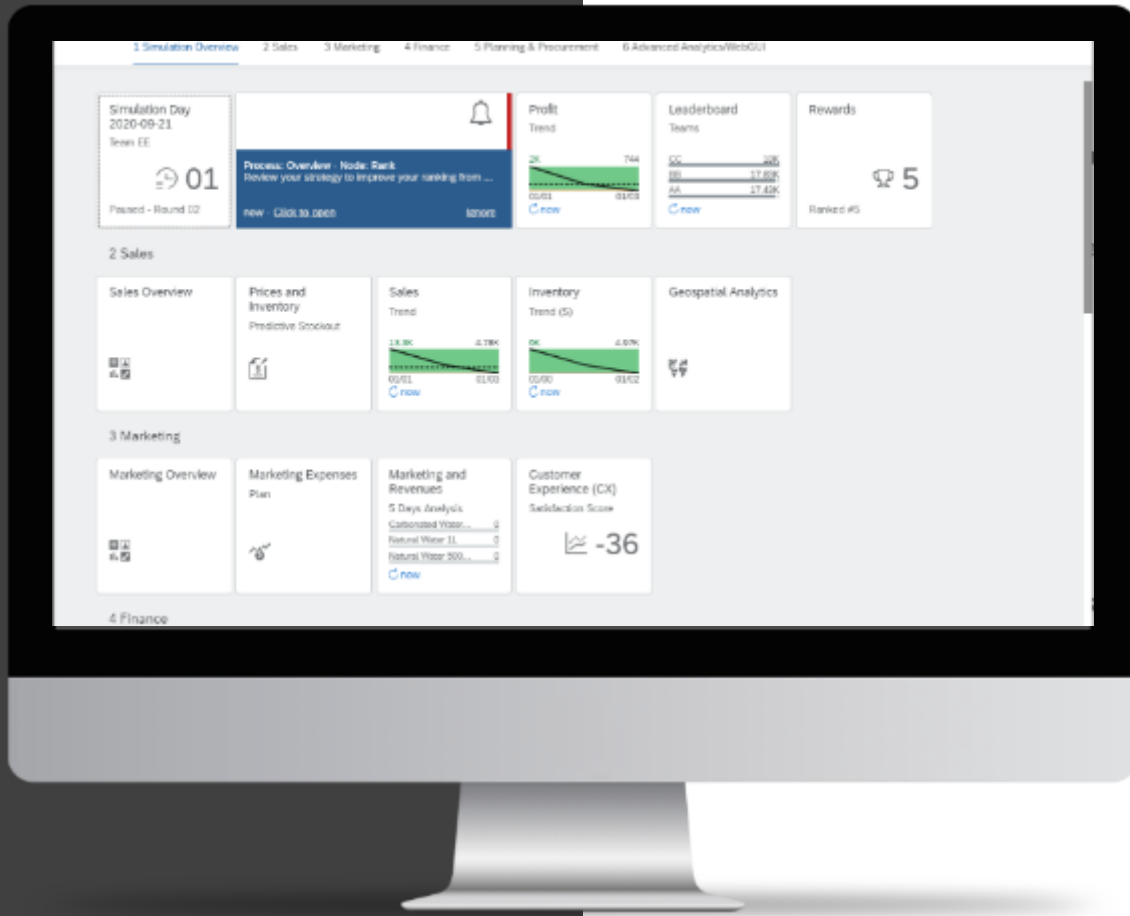
SAP Cloud Platform

PARTICIPANTS

- ← Business strategy
- ← React to changes in marketplace
- ← End-to-end process collaboration

A DYNAMIC MARKET PLACE,

with real-time business data.



Each participant will



Interact with suppliers and customers

by sending and receiving purchase and sales orders



Deliver products

and complete the full cash-to-cash cycle



Use SAP reports and transactions

to make business decisions that ensure profitability



React to the changes in the marketplace

to beat the competition

From a standard approach...



... to a competency approach



Building
business and
SAP mastery

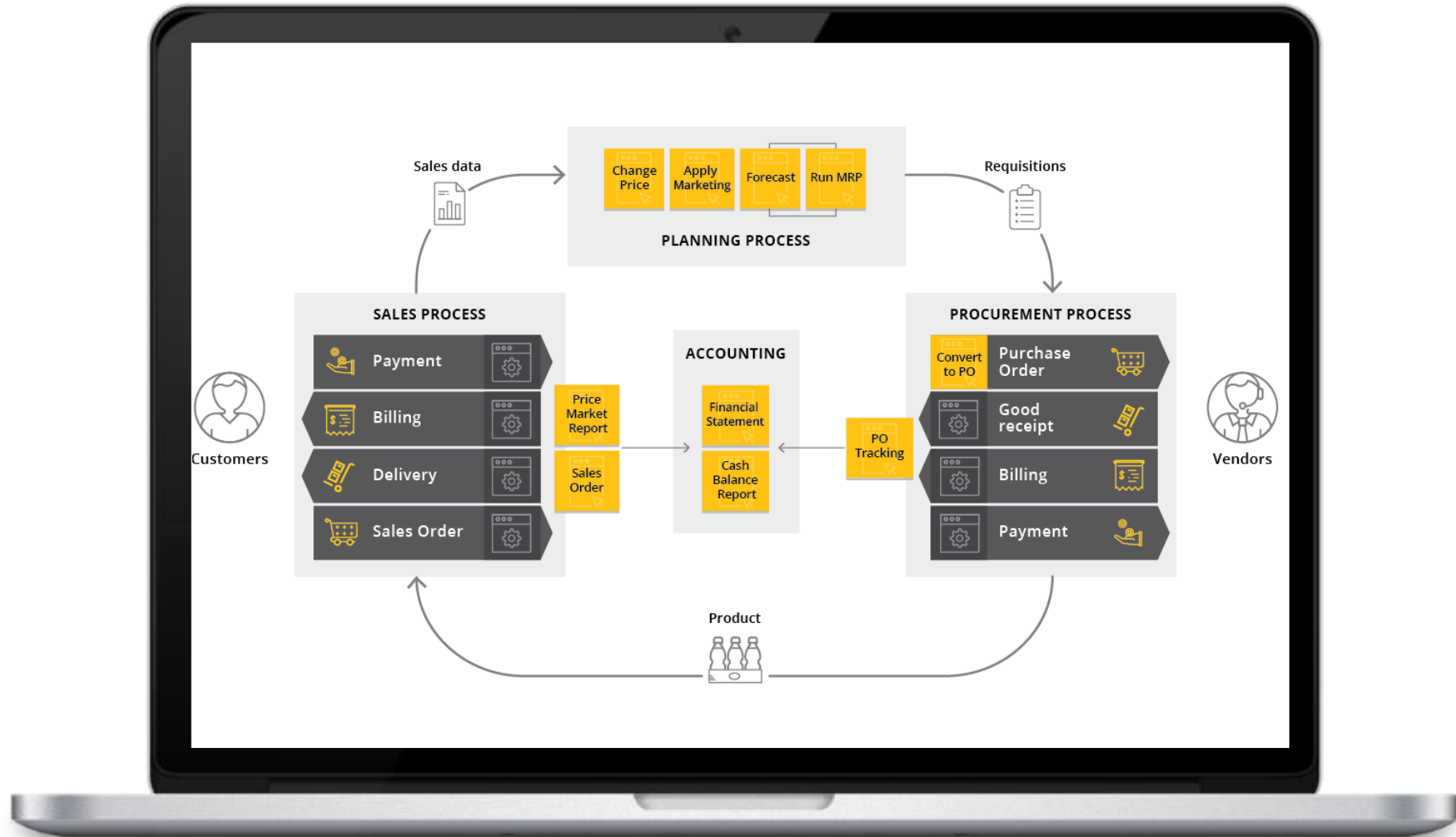


ERPsim agenda

Distribution Short Scenario

- 10 min - Introductions and set-up
- 15 min - Simulation overview (login, navigation)
- 10 min - Play Round 1
- 15 min - Debrief R1, Strategy for R2
- 10 min - Play R2
- 15 min - Debrief R2, Strategy for R3
- 10 min - Play R3
- 20 min - Final Debrief and Q&A

Business processes in Distribution



WELCOME TO YOUR NEW JOB!

3

ROUNDS

per game

10

DAYS

per round

1

MINUTE

per virtual day

3

REGIONS

north / south / west

1

MARKET REVENUES

of approximately 6,000€ per team, per day

1

DISTRIBUTION CHANNEL

DC18 : corner stores



Your products



Product Code	Product Description	Units in box	Cost of boxes
\$\$-B01	Big Cereal Bars	12 bars	11.99
\$\$-B02	Big Almond Bars	12 bars	14.99
\$\$-B03	Big Nutrition Bars	12 bars	16.99
\$\$-B04	Small Cereal Bars	24 bars	16.99
\$\$-B05	Small Almond Bars	24 bars	19.99
\$\$-B06	Small Nutrition Bars	24 bars	22.99

THE RULES



1

Each round will be 10 virtual days (1 minute/day)

2

End-of-round inventory is carried over to the next round

3

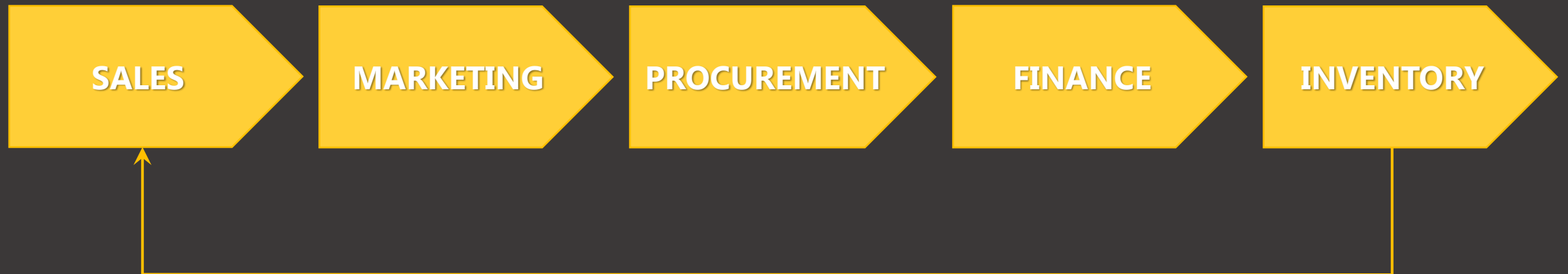
You can only sell a product if you have it in stock

4

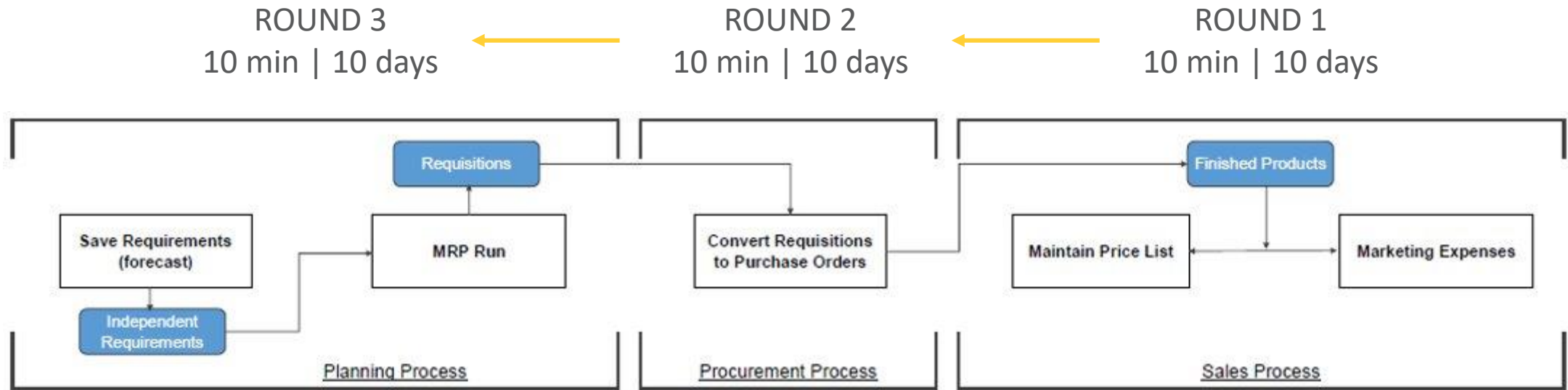
Your primary objective is to **maximize profit**

The roles

Each participant plays one or more roles so all business activities are covered



GAME LAYOUT



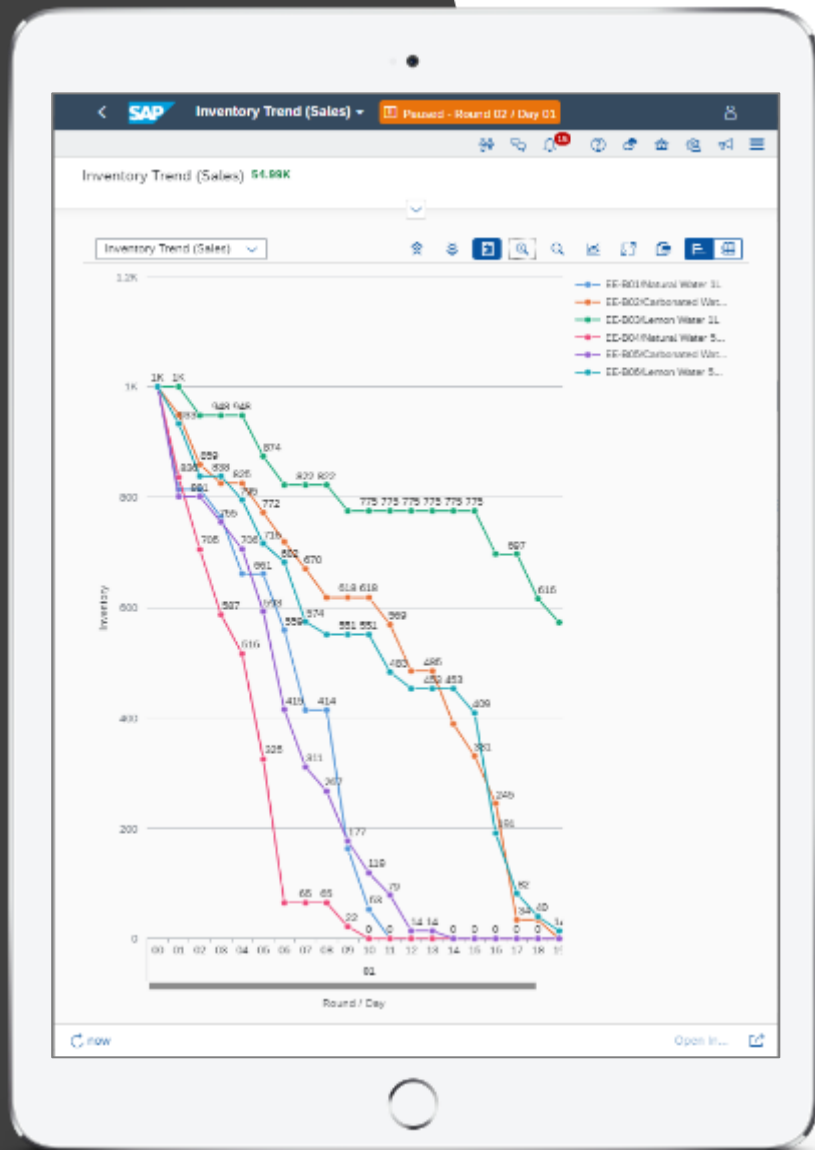
Browser navigation tips

If clicking on a tile does not launch the transaction, pop-up blocking needs to be deactivated

F11 enables full screen in all browsers

« Ctrl + » or « Ctrl – » will change the browser screen resolution

Refreshing your browser window can sometimes help load a tile faster



Browsing with a **tablet** or **hybrid PC**

- Some reports with lots of data can take more time to process
- To make reports appear faster, try to limit the amount of data displayed by using filters
- For example, apply a filter for only the current round
- If the page is taking too long to load, try refreshing your browser window

ACCESSING FIORI

Link : **XXX**.[batonsimulations.com](https://xxx.batonsimulations.com)

User : a1, a2, a3, b1, b2, ...

Password :erpsim

Client : **XXX**



Debriefing the session

1. What were your individual key learning moments?
2. How does decision-making and collaboration with real-time analytics differ from the way you currently operate?
3. What skills/competencies become critical in an integrated process environment?
4. What behaviours must management encourage/discourage to maximize value realization?
5. What kind of benefits would we gain by adopting a similar integrated end-to-end process?

ERPsim S/4HANA Business Experience

THANK YOU



BONUS SLIDES



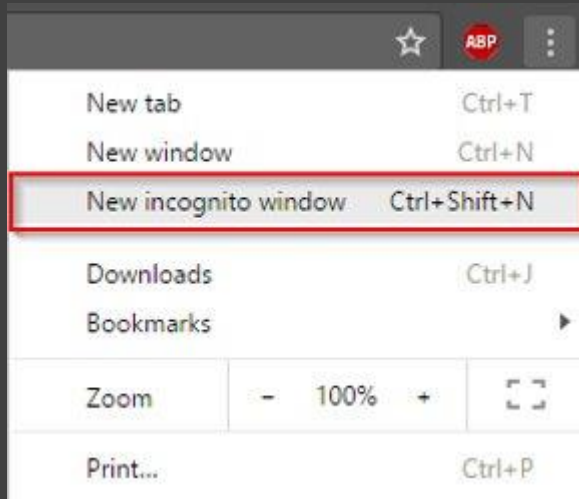
LET'S PLAY!



How to browse in private mode



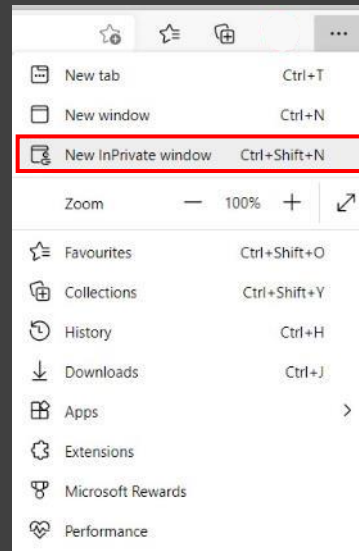
Chrome



Ctrl + Shift + N



Edge



Ctrl + Shift + N



Safari



↑ + ⌘ + N

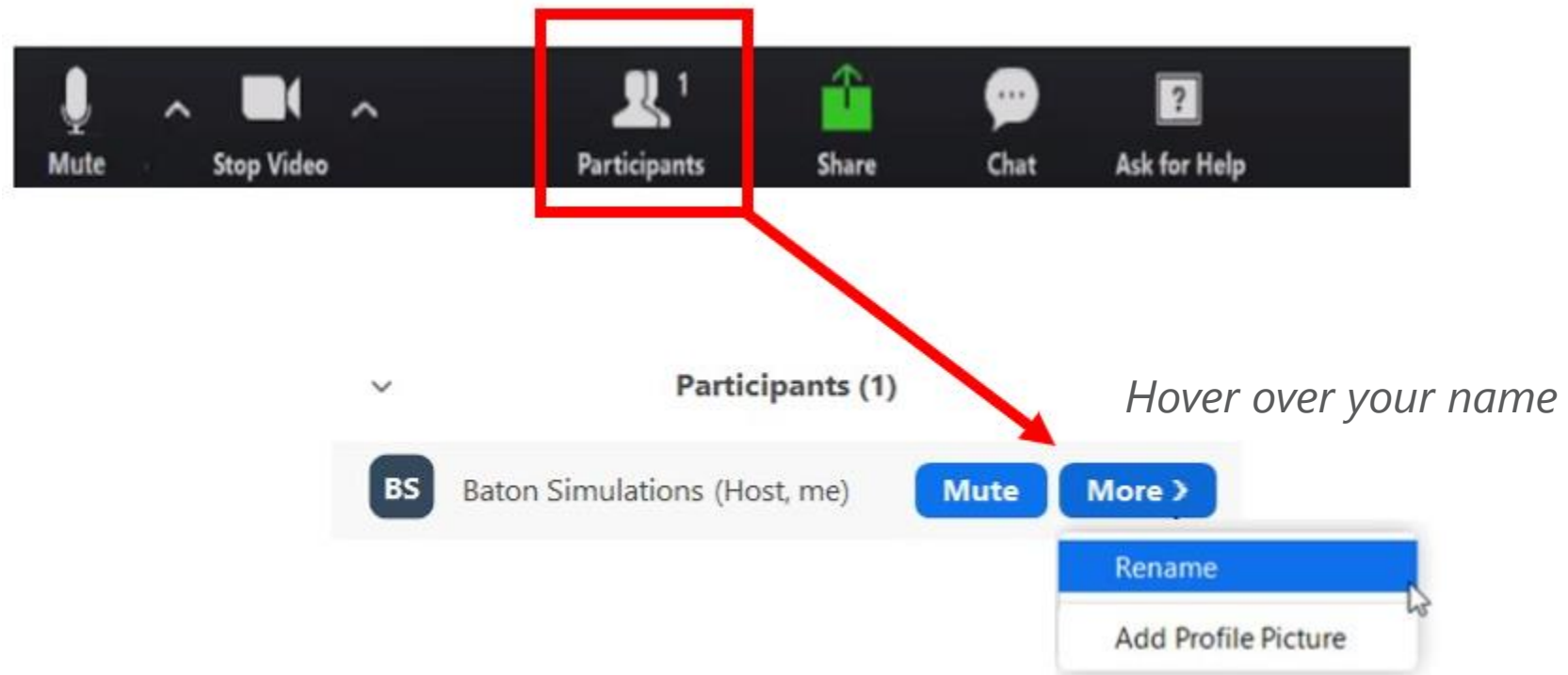


ERPsim virtual: HOW TO ZOOM

Virtual ERPsim

Before getting started

Make sure your name is correctly displayed and if not, please use the **rename** feature to modify it!



Virtual ERPsim

Using ZOOM

To view the Zoom toolbar, **mouse over** the bottom of your screen

Mute/unmute
your microphone

Show participants



Start/stop your
webcam

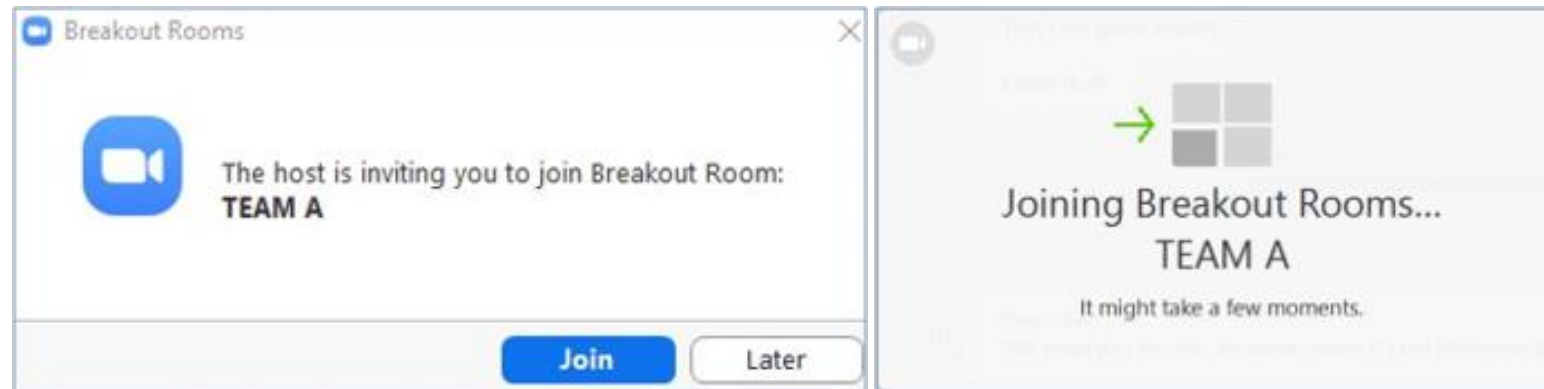
Share your screens (to be
used in breakout rooms)

We encourage you to start your video/webcam during the virtual session

Virtual ERPsim

Joining breakout rooms

- Once assigned to a breakout room in Zoom, you will see one of the following pop-ups
- **Click Join** or sit back and **wait**



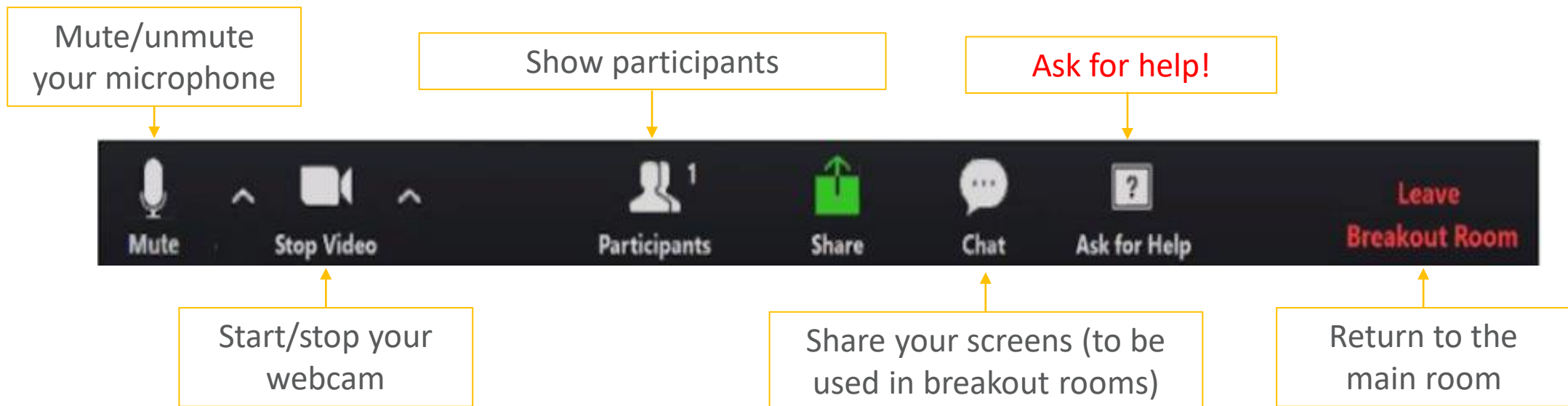
If you do not see the **Join** pop-up, try clicking the Breakout Rooms button on the Zoom toolbar



Virtual ERPsim

Breakout rooms toolbar

In your breakout room, you will see the following toolbar:



The **ASK FOR HELP** button will invite the instructor to your Breakout Room.