

# LUMEN

## THE PLATFORM FOR AMAZING THINGS

Captain's Log: Three different S/4 HANA *Journeys*:  
Same destination; very different course headings



22 April 2022

ASUG - Denver



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# Agenda

- Introduction of Panel (3:1:1)
- Who is Lumen and what field are we? (in 5 slides)
- We are all on the **same journey** to S/4 HANA RISE
- We come from **very different** courses
  - Greenfield Journey to the Island (**Future Legends**)
  - Brownfield Journey to the Island (**Century Casinos**)
  
- Q&A



# Introduction of Panel



**Chris Weaver**

**Director of Corporate IT**

**Century Casinos**



**Daniel Banta**

**CIO**

**Future Legends**



**Gavin Kaszynski**

**CFO**

**Future Legends**



**Gavin Kaszynski**

**Senior Account Executive**

**SAP**

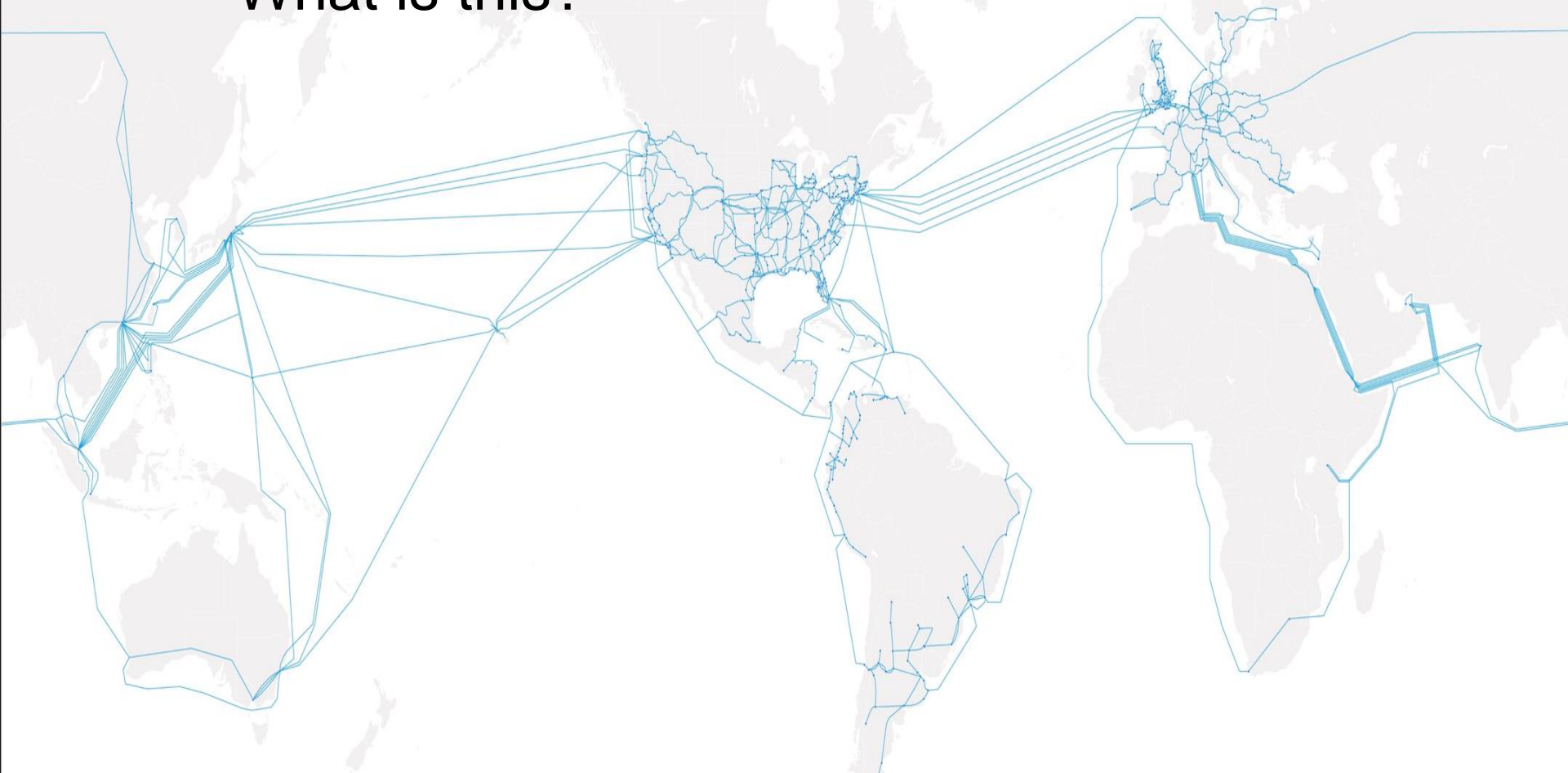


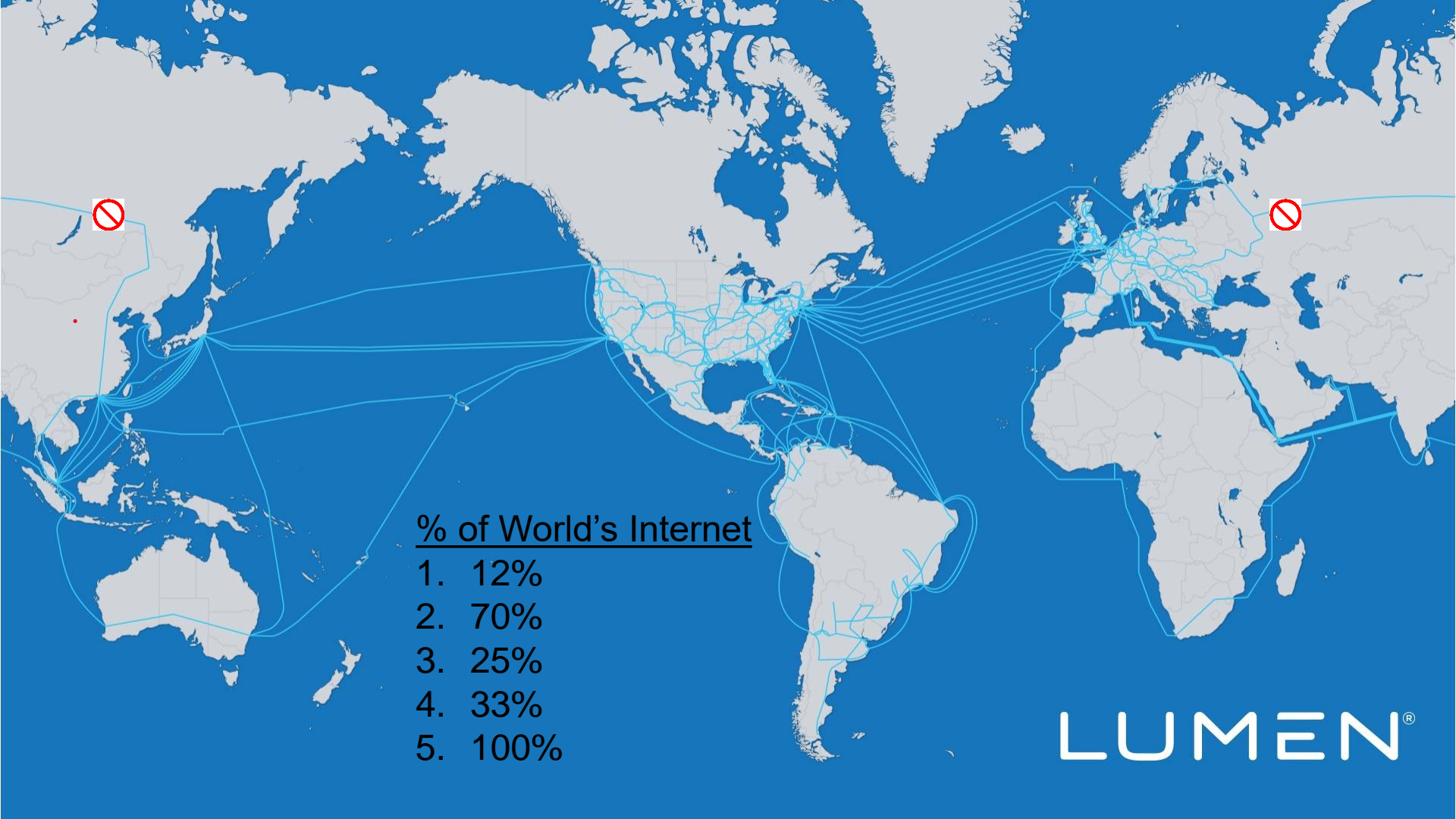
**Jamison Chochrek**

**Senior Director SAP & Cloud**

**Lumen**

What is this?





% of World's Internet

- 1. 12%
- 2. 70%
- 3. 25%
- 4. 33%
- 5. 100%

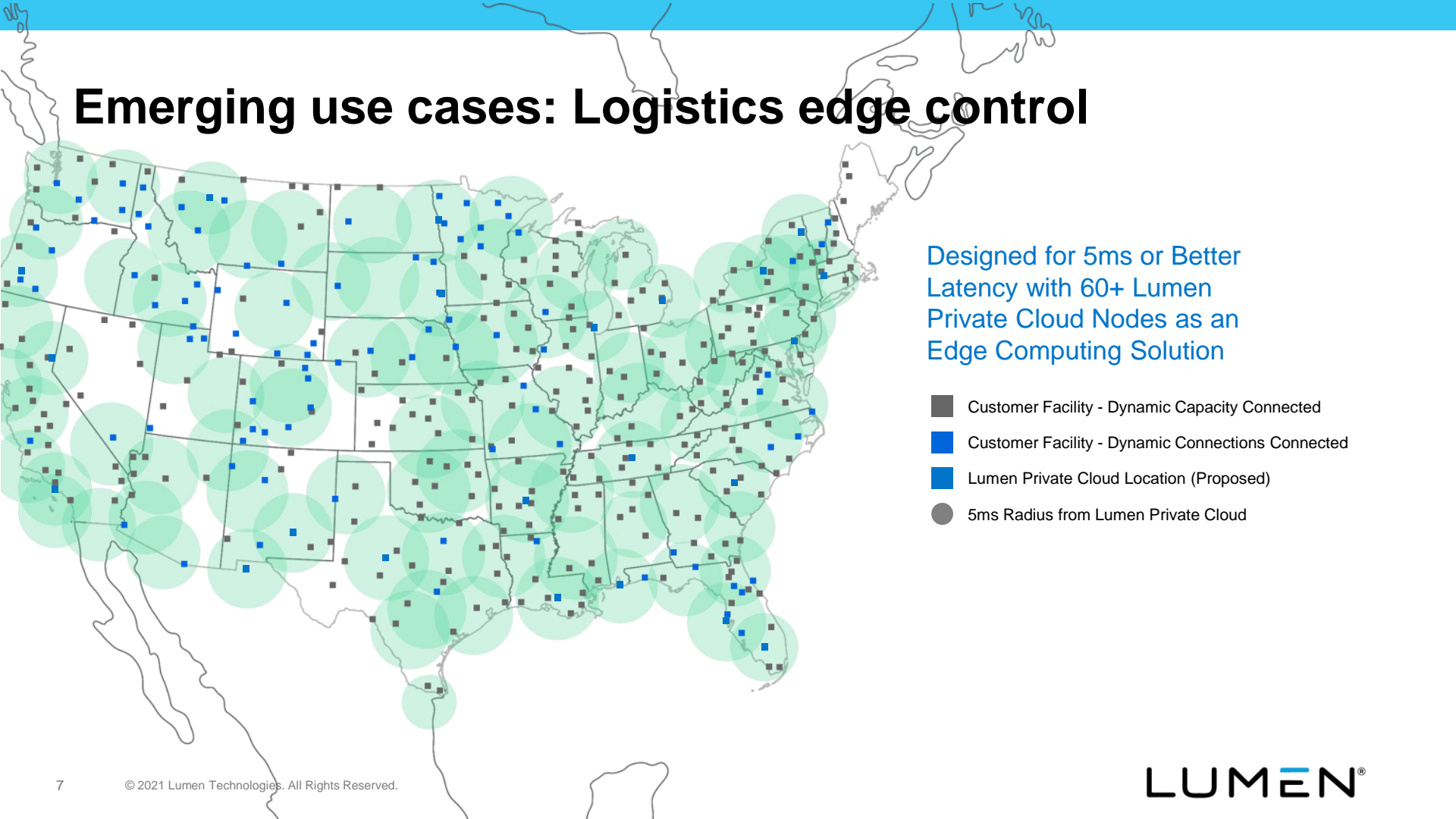
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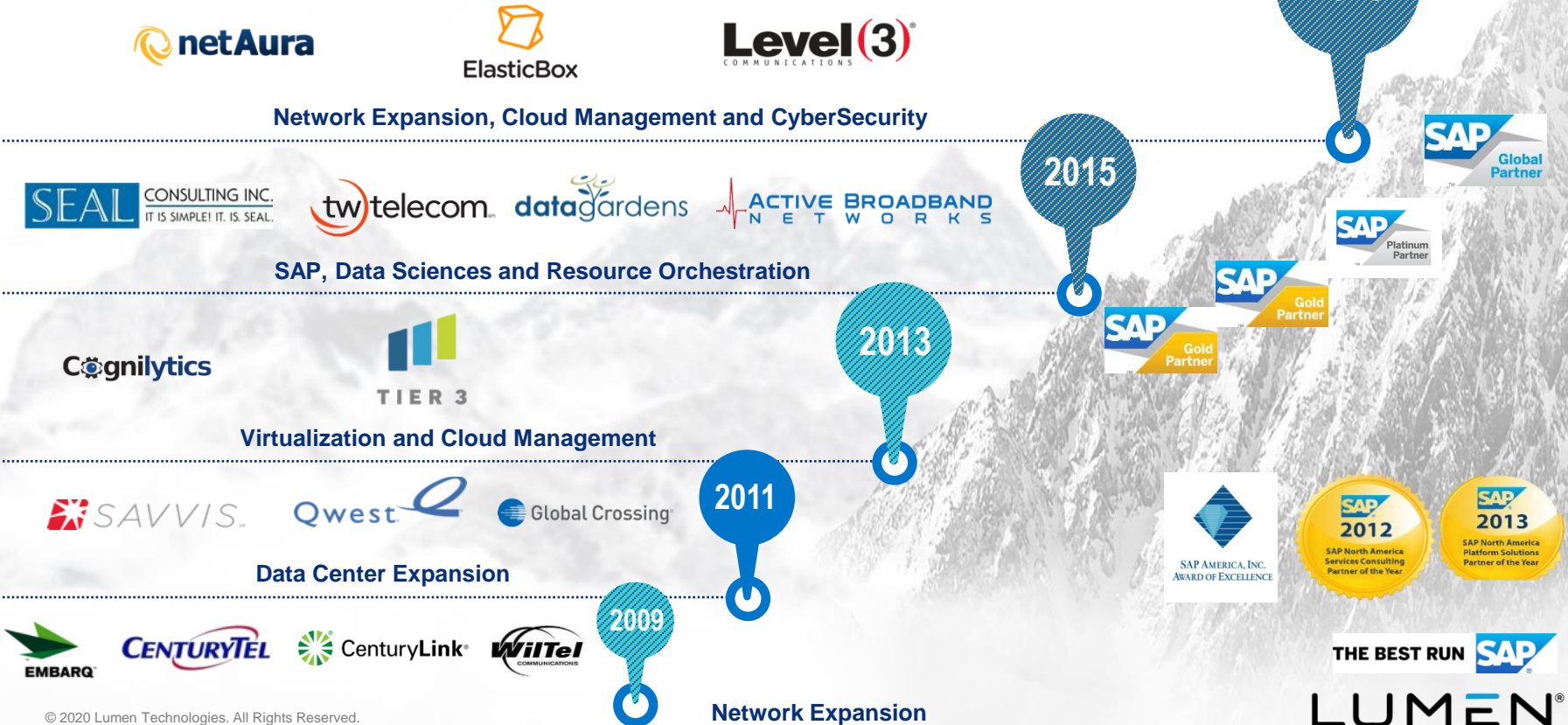
- On-net Market
- Lumen Network

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# Emerging use cases: Logistics edge control



# REVOLUTIONARY EVOLUTION – OUR TIMELINE



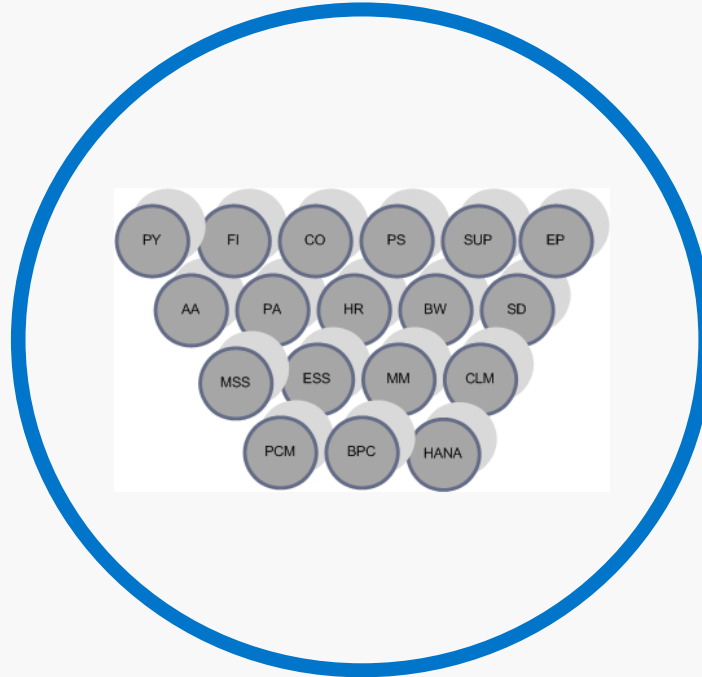


# Our SAP Footprint – We are one of the largest SAP customers.. and SAP Reference!

CenturyLink implemented SAP in 1999, we too are on the S/4 HANA RISE Journey

## Modules

Payroll (PY)  
Finance (FI)  
Controlling (CO)  
Project Systems (PS)  
Supplier Portal (SUS)  
Enterprise Portal (EP)  
Asset Accounting (AA)  
Profitability Analysis (PA)  
Human Resources (HR)  
Business Warehouse (BW)  
Sales and Distribution (SD)  
Manager Self Service (MSS)  
Employee Self Service (ESS)  
Materials Management (MM)  
Contract Lifecycle Management (CLM)  
Profitability Cost Management (PCM)  
Business Planning and Consolidation (BPC)  
HANA (ECC Sidecar)  
SAP Success Factors  
SAP Concur



## Past Projects

- Upgrades in 2004 and 2009
- Integration of Embarq (from PeopleSoft)
- Integration of Qwest (from PeopleSoft)
- Integration of Savvis (from SAP)
- Federal CPE (from Oracle ERP to SAP)

## Current Projects

SAP Qualtrics  
EWM and APO  
SAP Fieldglass  
SAP RAR  
L3 Oracle migration to CTL SAP  
SAP Hybris Billing  
SuccessFactors (Recruiting Marketing, Recruiting Management and Onboarding)  
SAP Mobility

## 2018 Projects

S/4HANA Public Cloud / CPM

## Internal Support Team

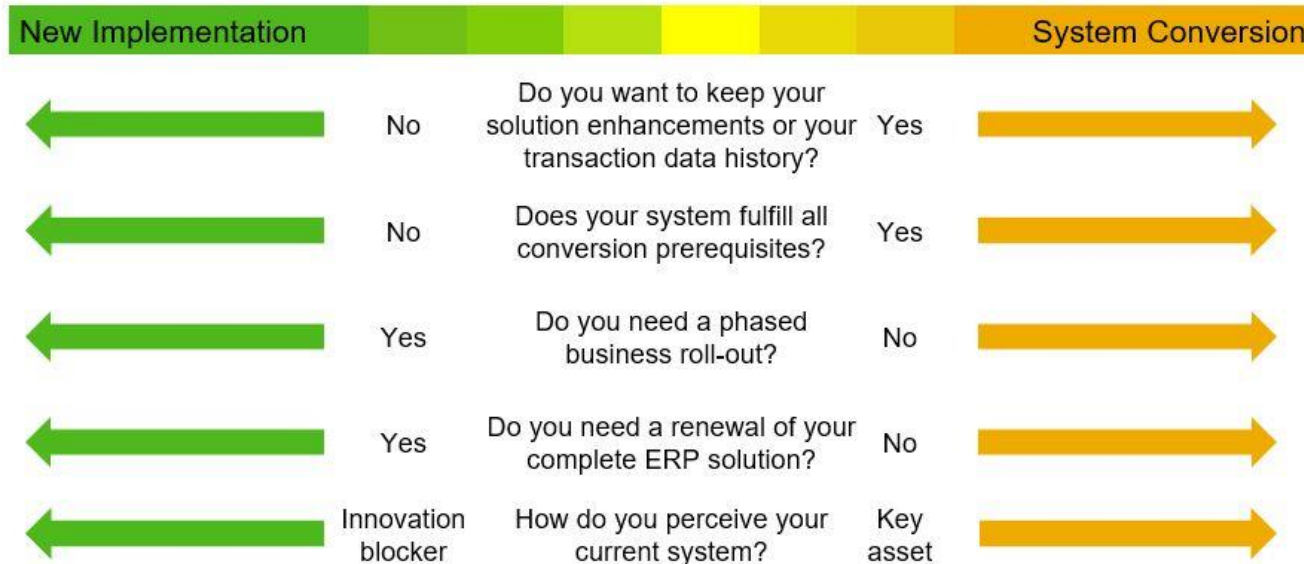
~100 employees with various SAP experience (onshore and offshore)



# Blue, Green, Brown and now there is a black field?

## Comparing the Paths to SAP S/4HANA

### Key Questions influencing the Choice of the Transition Scenario



# We are all on the same journey but which way?



**Question:** Which way is the buoy? Who is right? Who is wrong?

- 2 miles South
- 4.2 miles West
- .5 mile straight up
- 5.4 miles southwest
- 2000 meters south and 500 feet down
- 2 miles each way, up hill and in the snow...

**Answer:** All are correct. **Their destination is the same.** *How big they are and the direction & distance (cost & time) they require depends on their unique situation.*

# SAP Client Panel



**Chris Weaver**

**Director of Corporate IT**

**Century Casinos**



**Daniel Banta**

**CIO**

**Future Legends**



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**CFO**

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**SAP**



**Jamison Chochrek**

**Senior Director SAP & Cloud**

**Lumen**

# Century Casinos

## CNTY facts and figures

- Century Casinos, Inc. is a North American casino entertainment company.
- Century Casinos, Inc., founded in 1992, has been listed on the Nasdaq Capital Market® under the symbol CNTY since 1994
- S/4 Hana 2020 with a hosted in a private datacenter.
- Looking at S/4 Rise
- Global Operations
- New Acquisitions



# Century Casinos

## SAP Project Profile:

- Existing S/4 HANA 2020
- Rolling out Fiori
- Finance, Controlling, Procurement
- SAP Rise on AWS with DR (x-Small)
- **ERP as-a-Service (EaaS)**

## Business Challenges:

1. Service Challenges from previous AMS Vendor
2. Business wanted to unlock Fiori
3. Needed partner who could enable SAC drill to detail and understands all the functionality to help us see what is the art of the possible with what we currently own
4. Looking to move to S/4 RISE



Implementation Strategy Selection matrix

Implementation Strategy / Decision Factor	Business Transformation needed	Limited Budget	Highly complex SAP system/ High Business Risk	Very bespoke SAP system (s)	Need for Data clean up	Non-SAP
Greenfield	😊	😞	😞	😊	😊	😊
Brownfield	😞	😊	😞	😞	😞	😞
Bluefield	😊	😊	😞	😊	😊	😞
By Business Process	😞	😞	😊	😊	😊	😞



**RISE  
WITH  
SAP**

Business  
Transformation  
as a Service

### Client Profile

- Windsor, Colorado
- Pre-Revenue, Private Equity, Start-up
- Sports & Entertainment

### Facts & Figures

- ~10 people on staff last year in 2021
- >50 in 2022
- Rapid growth of personnel to manage
- Immediate finance needs (checks coming in)
- Now facilities
- FICO, Procurement
- Q4-2021 Decision, Q1-2022 Kickoff





# ERP Options - 4 choices



- ✓ Fastest = 18 weeks
- ✓ Cost = \$22K per month
- ✓ DC Choice = Yes
- ✓ FedRamp = Yes/Medium
- ✓ Features = Rich for Retail/Service/Entertainment

- Time = ~ 1 year
- Cost = \$1.7-\$2.1M
- DC = Forced to Oracle
- FedRamp = No
- Features = Rich for Insurance/Aerospace

- Time = 6 months
- Cost = \$1.1-1.3M
- DC = Forced to Azure
- FedRamp = Extra \$
- Features = Moderate for General Business

- Time = 7-9 months
- Cost = ~\$1.2M
- DC Choice = No
- FedRamp = partial
- Features = Evolving for Private/Public Sectors

# Future Legends

## SAP Project Profile:

- Greenfields. No data to convert
- Finance, Controlling, Procurement
- SAP Rise on AWS with DR (x-Small)
- **ERP as-a-Service (EaaS)**

## Business Challenges:

1. Needed System of Record (ledger)
2. Income and Expense management needed pre-revenue
3. Ability to start small & simple. We're really, really busy
4. ERP must have ability to grow easily, predictable Cost



# Q&A

A futuristic, brightly lit white corridor with glowing blue lines and cylindrical objects on the floor. The scene is clean and modern, with a sense of depth and perspective. The floor is highly reflective, mirroring the light and the objects above. The walls are composed of large, white rectangular panels, and the ceiling features a grid of glowing blue lines. In the foreground, several cylindrical objects with black and white bands are arranged in a line, receding into the distance. The overall atmosphere is one of high-tech and innovation.

# Thank you

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