# Go Global Confidently with SAP Localization

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PUBLIC

**SAP Globalization Services**
Local Solutions. Global Success.

THE BEST RUN **SAP**

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# Content

**Global Dynamics & Digital Transformation**

Software Localization at SAP & Regulatory

Relief as a Service

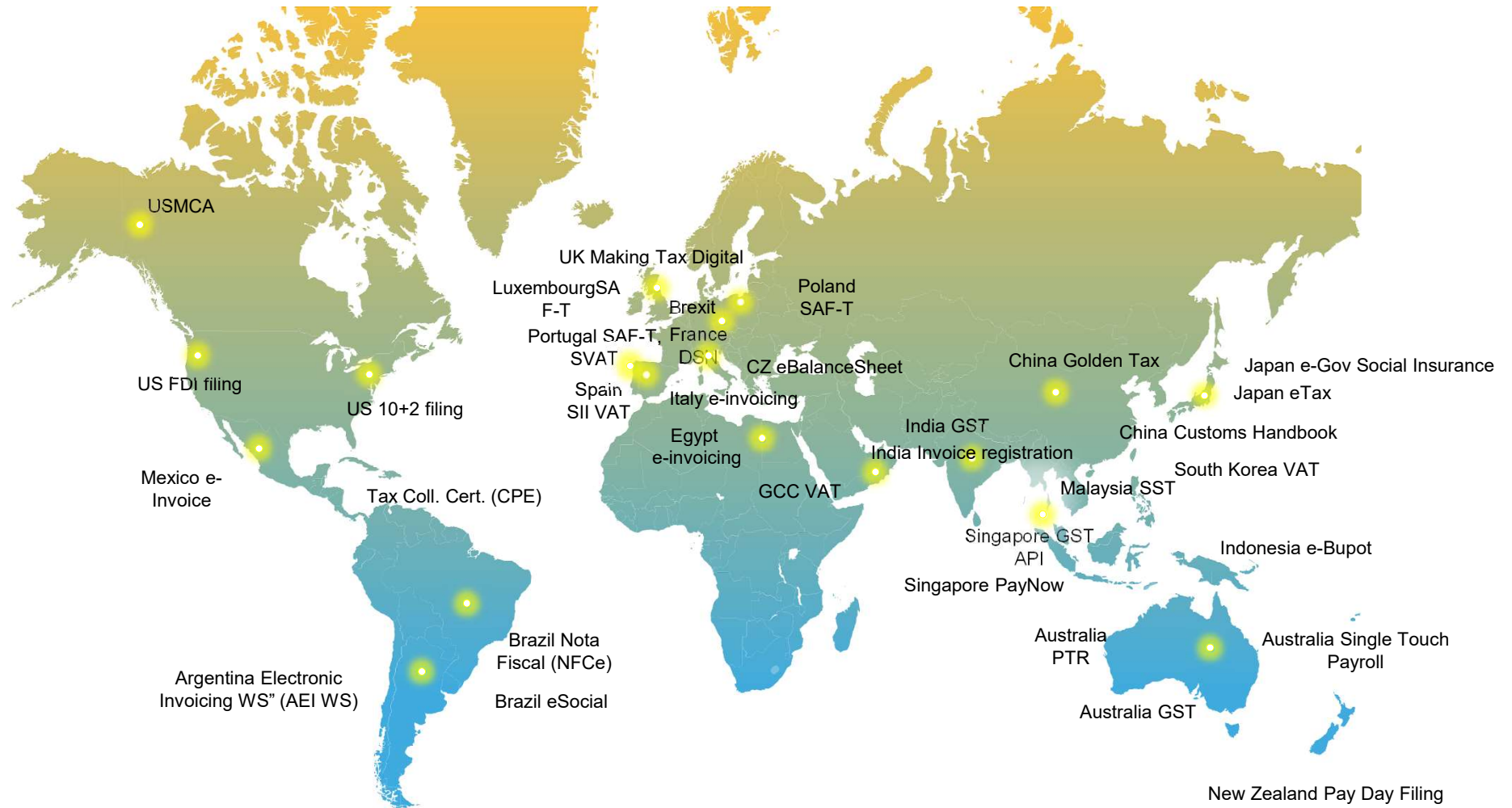Local Solutions for Global Success

Engage with Us

# We are Surrounded by Drivers of Transformation

Digitalization of Businesses & Governments

Sustainability & Climate Change

Trade and Policy Reforms

Global Economic Disruptions

Emerging Technological Trends

# Evolving Regulations Require Constant Attention



- USMCA
- UK Making Tax Digital
- LuxembourgSA F-T
- Brexit
- Poland SAF-T
- Portugal SAF-T, SVAT
- France DSN
- US FDI filing
- CZ eBalanceSheet
- China Golden Tax
- Japan e-Gov Social Insurance
- Spain SII VAT
- Italy e-invoicing
- Japan eTax
- US 10+2 filing
- India GST
- China Customs Handbook
- Egypt e-invoicing
- India Invoice registration
- South Korea VAT
- Mexico e-Invoice
- GCC VAT
- Malaysia SST
- Tax Coll. Cert. (CPE)
- Singapore GST API
- Indonesia e-Bupot
- Singapore PayNow
- Brazil Nota Fiscal (NFCe)
- Australia PTR
- Australia Single Touch Payroll
- Argentina Electronic Invoicing WS" (AEI WS)
- Brazil eSocial
- Australia GST
- New Zealand Pay Day Filing

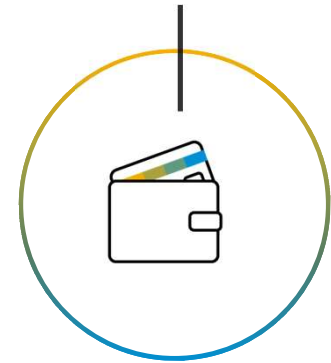# Common Regulatory Pain Points For an Enterprise

**Payroll Processing**
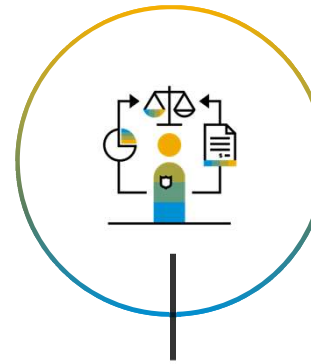
**Order Invoicing**

**Payments**

**Transaction Tax
Calculation and Reporting**

**Regulatory Audits**

# Content

Global Dynamics & Digital Transformation

**Software Localization at SAP & Regulatory**

**Relief as a Service**

Local Solutions for Global Success

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# What Is Software Localization?

Enabling customers to get value from their core business applications across geographies

**SAPs Localization portfolio consists of several capabilities…**

- Finance
- Document and Reporting Compliance
- Spend Management
- Internationalization Standard I18N

- Human Resources
- Customer Experience
- Languages

**…is delivered to customers and partners in different ways…**

- Built-in and 'Off-the-Shelf'
- Configuration
- Extensibility

**…touches core E2E processes worldwide**

- Lead-to-Cash
- Source-to-Pay

- Recruit-to-Retire
- Design-to-Operate

- Sustainability Reporting

# SAP Offers a Compelling Portfolio of Localized Versions Across Products

**654**
**Total Local Versions**

**64** SAP S/4HANA Cloud, private edition

**51** SAP S/4HANA Cloud, public edition

**65** SAP ERP

**58** SAP Document and Reporting Compliance

**40** SAP Business Network

**24** SAP Concur Spend Management

**104** SAP SuccessFactors Employee Central

**52** SAP SuccessFactors Employee Central Payroll

**105** SAP ECC Human Resources

**16** SAP Billing and Revenue Innovation Management

**5** SAP Responsible Design and Production

**70** SAP Business ByDesign

# Regulatory Relief as a Service



**Collaborate** with local legislatures and monitor for regulatory changes

**Notify** of relevant regulatory changes

**Deliver** software updates to enable compliance with legal changes

**1243** Regulatory changes delivered in 2022 (+8% YoY)

## Content

Global Dynamics & Digital Transformation

Software Localization at SAP & Regulatory Relief

as a Service

**Local Solutions for Global Success**

Engage with Us

# Localization is a Key Strength of SAP S/4HANA Cloud

## Run Globally

Steer business operations globally with ease utilizing SAP delivered localizations and extensibility

## Keep Up with the Legal Mandates

Address increasing legal changes and compliance requirements on time

## Gain flexibility

Via localization as a self service to address your specific local business needs

IDC, Gartner: Globalization / localization is recognized as a **key strength and differentiating factor for SAP**

2020 ERP Vendor Assessment Reports, IDC MarketScape, Sept 2020

2021 Magic Quadrant for Cloud Core Financial Management Suites ,Gartner, May 2021

# SAP S/4HANA Cloud, public edition: Localization Coverage
## 2302 Release
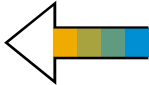
## 51 local versions delivered by SAP

**Currently available**

| | | | | |
|---|---|---|---|---|
| Argentina[4,5] | Egypt[4] | Greece[4,5] | Australia | Austria |
| Belgium | Brazil | Bulgaria[3,4] | Canada | China |
| Czechia | Chile[4] | Colombia[4] | Croatia[3,4] | Denmark |
| Finland | France | Germany | Hong Kong (China) | Hungary |
| India | Indonesia | Ireland | Italy | Japan |
| Luxembourg | Malaysia | Mexico | Netherlands | New Zealand |
| Norway | Philippines | Poland | Portugal | Qatar[4] |
| Romania | Russia | Saudi Arabia | Singapore | South Africa |
| South Korea | Slovakia | Spain | Sweden | Switzerland |
| Taiwan (China) | Thailand | Turkey | United Arab Emirates | United Kingdom |
| United States | | | | |

**Planned[1, 4]**

| | | | | |
|---|---|---|---|---|
| Israel | Kazakhstan | Kuwait | Oman | Peru |
| Serbia | Slovenia | Ukraine | | |

## Supporting 32 languages

**Currently available**

| | | | | |
|---|---|---|---|---|
| Arabic | Bahasa (Malaysia) | Bulgarian | Chinese (simplified) | Chinese (traditional) |
| Croatian | Czech | Danish | Dutch | English |
| Finnish | French | German | Greek | Hebrew |
| Hungarian | Italian | Japanese | Kazakh | Korean |
| Norwegian | Polish | Portuguese | Romanian | Russian |
| Serbian | Slovak | Slovenian | Spanish | Swedish |
| Thai | Turkish | | | |

**Planned[1]**

Ukrainian

## Customer Local versions
## via localization as a self-service for SAP S/4HANA Cloud

**Currently available**

Rest of World[2]

[1] As per current planning. subject to change.
[2] Current S/4HANA Cloud customers using SAP Central Business Configuration (CBC) with 3-system landscape environment can participate in Customer Local Version early adoption program.. Belarus, Venezuela, embargo countries and SAP delivered/planned Local Versions are excluded.
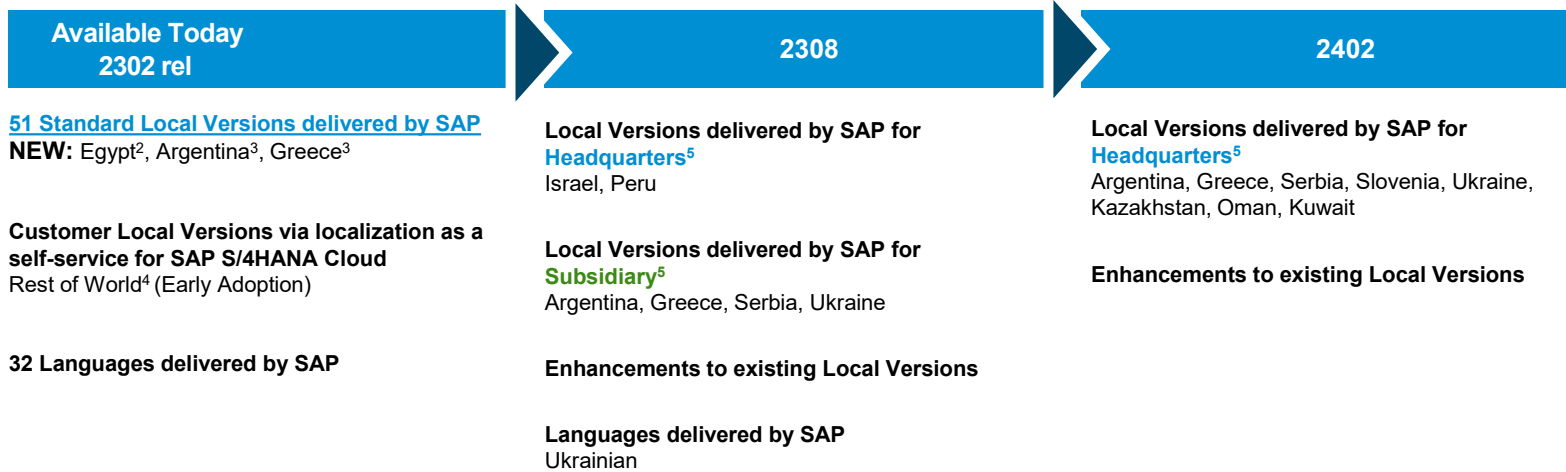[3] Additional consideration needed for go-lives planned before EURO switchover.
[4] Focuses on finance-led ERP and service-centric industries scope. Refer to solution scope in Best Practice Explorer for available local versions or scope items list for planned local versions
[5] In early adoption program. Refer to influence program to participate

# SAP S/4HANA Cloud Localization Road Map[1]
## Available and Planned Local Versions

| Available Today 2302 rel | 2308 | 2402 |
|---|---|---|

**51 Standard Local Versions delivered by SAP**
**NEW:** Egypt[2], Argentina[3], Greece[3]

**Customer Local Versions via localization as a self-service for SAP S/4HANA Cloud**
Rest of World[4] (Early Adoption)

**32 Languages delivered by SAP**

**Local Versions delivered by SAP for Headquarters[5]**
Israel, Peru

**Local Versions delivered by SAP for Subsidiary[5]**
Argentina, Greece, Serbia, Ukraine

**Enhancements to existing Local Versions**

**Languages delivered by SAP**
Ukrainian

**Local Versions delivered by SAP for Headquarters[5]**
Argentina, Greece, Serbia, Slovenia, Ukraine, Kazakhstan, Oman, Kuwait

**Enhancements to existing Local Versions**

[1] As per current planning. subject to change.
[2] Focuses on finance-led ERP and service-centric industries scope. Refer to solution scope in Best Practice Explorer
[3] In early adoption program. Refer to influence program to participate
[4] Current S/4HANA Cloud customers with 3-system landscape environment can participate in Customer Local Version Early Adoption Program.. Belarus, Venezuela, embargo countries and SAP delivered/planned Local Versions are excluded.
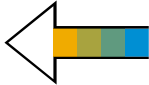[5] Scope includes mandatory localizations to go-live for a Headquarter/subsidiary in the country/region – focuses on finance-led ERP and service-centric industries scope

# SAP ERP Central Component (ECC)

Including SAP and Partner Local Versions

**65**

**Local Versions**

| | | |
|---|---|---|
| Argentina | India | Qatar |
| Australia | Indonesia | Romania |
| Austria | Ireland | Russia |
| Belgium | Israel (*) | Saudi Arabia |
| Brazil | Italy | Serbia |
| Bulgaria | Japan | Singapore |
| Canada | Kazakhstan | Slovakia |
| Chile | Kuwait | Slovenia |
| China | Latvia | South Africa |
| Colombia | Lithuania | South Korea |
| Croatia | Luxembourg | Spain |
| Czech Republic | Malaysia | Sweden |
| Denmark | Mexico | Switzerland |
| Egypt | Netherlands | Taiwan, China |
| Estonia | New Zealand | Thailand |
| Finland | Norway | Turkey |
| France | Oman | Ukraine |
| Germany | Peru | United Arab Emirates |
| Greece | Philippines | United Kingdom |
| Hong Kong, China | Poland | United States |
| Hungary | Portugal | Venezuela |

**SAP Partner Solutions:**

**Belarus (EPAM)**
**Iceland (Nyherjihf)**

Remark:
(*) Functionality fully covered in SAP ERP Standard. For specific category details please contact Globalization@sap.com.

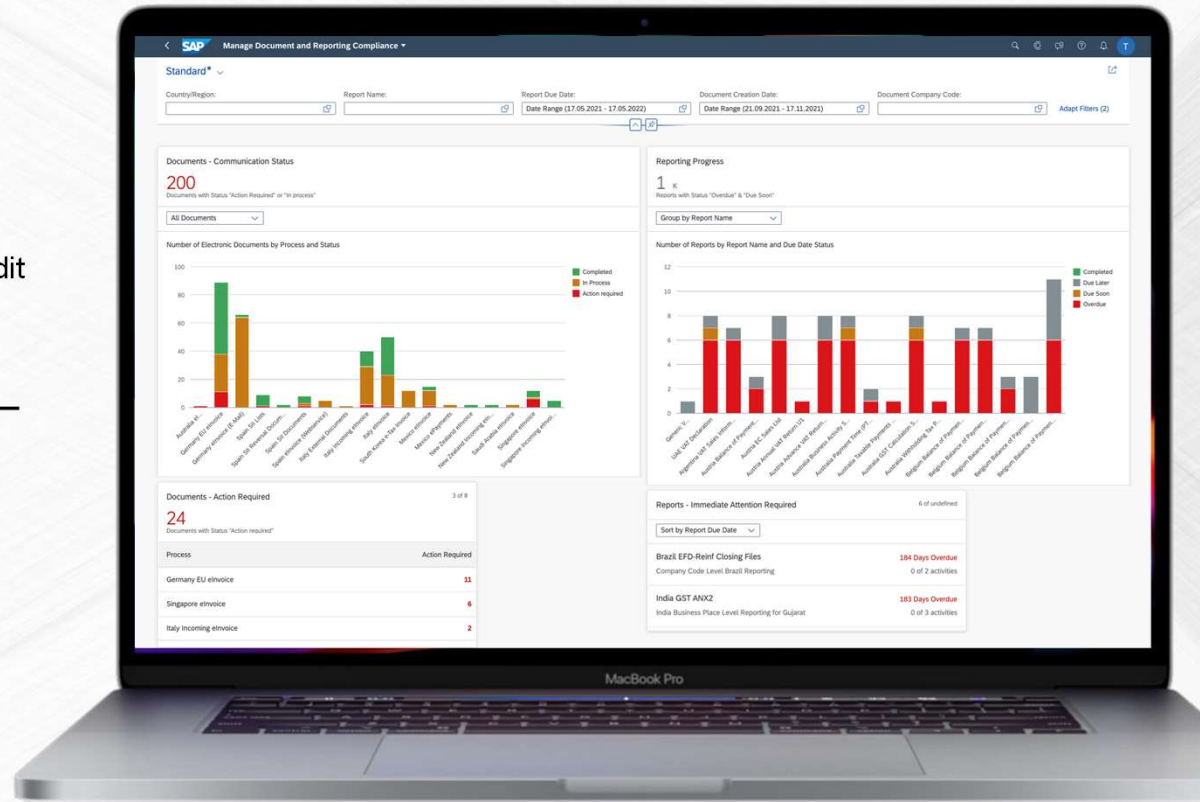# SAP Document and Reporting Compliance for S/4HANA

is SAP's solution to manage e-invoicing, real-time reporting and statutory reporting worldwide. **One solution globally applicable, locally compliant.**

- Transform and digitalize the end-to-end process
- Enable standardization, efficiency and automation
- Provide transparency on compliance status and fulfill audit trail requirements
- Reduce ongoing compliance costs

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## One solution to:

✓ Support the transition from periodic statutory reporting to continuous transaction controls

✓ Ensure consistency between real-time, business document submissions and statutory reports

✓ Facilitate reconciliation between internal records and records available on tax authorities' platforms

# SAP Document and Reporting Compliance
## Global Coverage for SAP S/4HANA

## Compliance obligations

- **Statutory reporting**
  - VAT, GST & Withholding Tax Reports
  - Audit files (SAF-T)
  - Electronic accounting reports
  - Financial Statements
  - Fixed Assets Reports
  - Payments Reports
  - Ledgers & Sales Lists
  - Cashflow Reports
  - Sustainability Reports
- **E-Invoicing scenarios**
  - Customer Invoices
  - Supplier Invoices
  - Consumer Invoices
  - Credit Invoices
  - E-Reporting scenarios
  - Delivery Notes
  - Payment Receipts
  - Tax Certificates
  - Tax Register Books
  - Electronic Payroll
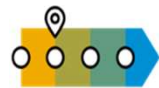
## 416
Reports and scenarios
enabled in 57 countries

## Localization coverage

- **Americas**
  - Brazil, Chile, Colombia, Mexico, Peru, Argentina, Canada, US, Venezuela

- **APJ**
  - Australia, India, New Zealand, Singapore, South Korea, Taiwan, Thailand, China, Indonesia, Japan, Malaysia, Philippines

- **Europe**
  - Austria, Belgium, Denmark, France, Germany, Greece, Hungary, Ireland, Luxembourg, The Netherlands, Norway, Poland, Portugal, Spain, Sweden, Turkey, Czech Republic, Finland, Israel, Kazakhstan, Romania, Russia, Serbia, Slovakia, Switzerland, Ukraine, United Kingdom, Italy

- **Middle East & Africa**
  - Saudi Arabia, Egypt, Qatar, South Africa, United Arab Emirates, Oman, Angola

# Business Payment Coalition ("BPC"): Overview

In August 2021 the Business Payment Coalition along with the Federal Reserve Bank of Minneapolis/St. Paul launched an **e-Invoice Exchange Market Pilot Program** with voluntary participants to create a B2B electronic E-Invoicing Platform for the United States.

Participating companies in the program include national and international e-Invoicing service providers, private companies and subject matter individuals on a voluntary basis as well as SAP. This is an endeavor NOT tied to governmental mandatory requirements today, but rather a process automation, cost efficiency and interoperability driven private initiative.



**Goals and Value Proposition:**

❑ Addressing barriers that make difficult the digital adoption in B2B transactions

❑ Developing and promoting the adoption of electronic standards for invoices, remittances and payments

❑ Make a straight-through automation process of invoices and payments
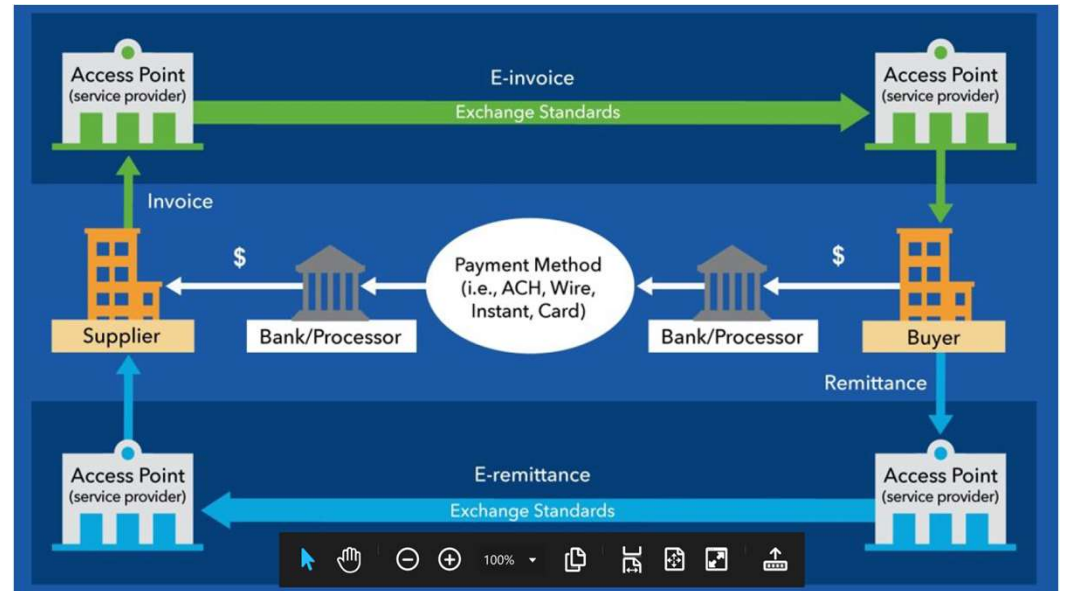
BPC Video Presentation

# SAP Document and Reporting Compliance – Customer Story
## A US Based Chemical Manufacturer with multiple subsidiaries abroad

**Before: Challenges**
- Increase in mandatory e-invoicing legislation worldwide
- Multiple disparate solutions for document compliance management in different countries
- Use of manual processes, third-party services, and custom software created in-house

**Why SAP**
- Standardized framework offered by the SAP Document & Reporting Compliance solution supporting operations in multiple countries with a wide array of compliance management capabilities through a single solution
- Ability to create legal XML files that are directly based on transactional system data from SAP solutions
- Single communication layer with content that users can submit directly to authorities or local partners when required
- Regular updates on new legal mandates and mandate changes

**After: Value-Driven Results**
- Improved control through the ability to communicate information directly to authorities, without relying on third parties
- Reduced compliance risk and significant time and cost savings as a result of more-efficient management of global document compliance processes
- Streamlined IT landscape, with document compliance activities supported by a single solution
- Improved user experience, with country-specific scenarios managed in an e-cockpit within
- SAP Document and Reporting Compliance

"We saw SAP DRC as an opportunity to optimize operational performance and resource management. The solution exceeds expectations by **streamlining our response to an increasing number of regulations** that differ by country."

**30%**
Faster document processing for the accounts payable department

**10%**
Reduction in the invoice processing cycle

**24,000**
Low-value activities eliminated

# SAP Localization: High-level roadmap for 2023

**SAP S/4HANA**
- Scale localization coverage for in-market local versions and delivery of 3 new local versions in H1/2023 (and 5 new local versions in H2/2023)
- Enable customers and partners to create and extend local versions with Localization as a Self-Service for SAP S/4HANA Cloud, public edition
- Support automation for revenue management with SAP Billing Revenue & Innovation Management localization for SAP S/4HANA with 3 new local versions in H1/2023 (and 4 new local versions in H2/2023)

**SAP Document and Reporting Compliance**
- Enable electronic document processing and reporting for new local versions in SAP S/4HANA Cloud, public edition (Argentina, Chile, Colombia, Egypt and Peru)
- Poland: Support of the new B2B e-Invoicing mandate for SAP S/4HANA and SAP Business Network
- Japan: Support of the B2B e-invoicing process via Peppol for SAP S/4HANA, SAP Business Network and SAP Concur

**Spend Management**
- Japan: Concur Invoice will be integrated with SAP Document and Reporting Compliance to receive invoices through the Peppol Network
- Mexico: Improved user experience enabling E-Mail capture, validation, automatic creation of expenses based on CFDI document in Concur Expense
- Poland: Provide the e-Invoice solution for the new Polish mandate (inbound process)
- Germany: Provide the Central Invoice Management integration with SAP Document and Reporting Compliance for the Peppol Network

**Human Experience Management**
- USA and Canada: SAP SuccessFactors Employee Central Time will cover requirements related with Short Term Disability policy configuration
- USA: legal changes for annual compliance forms as part of SAP SuccessFactors Onboarding
- UK: a new feature for Seniority calculation for SAP SuccessFactors Employee Central

**Sustainability**
- Release of the next Phase of Plastic Taxes for Spain in SAP Responsible Design and Production
- SAP Responsible Design and Production EPR (Extend Production Responsibility) Declaration for Italy (CONAI)
- SAP Responsible Design and Production EPR (Extend Production Responsibility) Declaration for Spain (ECOEMBES)
- Release of Plastic Taxes for Italy in SAP Responsible Design and Production

# Go Global Confidently with SAP

**440,000** customers in **180+** countries

**200 million** users worldwide

**22,200** SAP partner companies in **140** countries
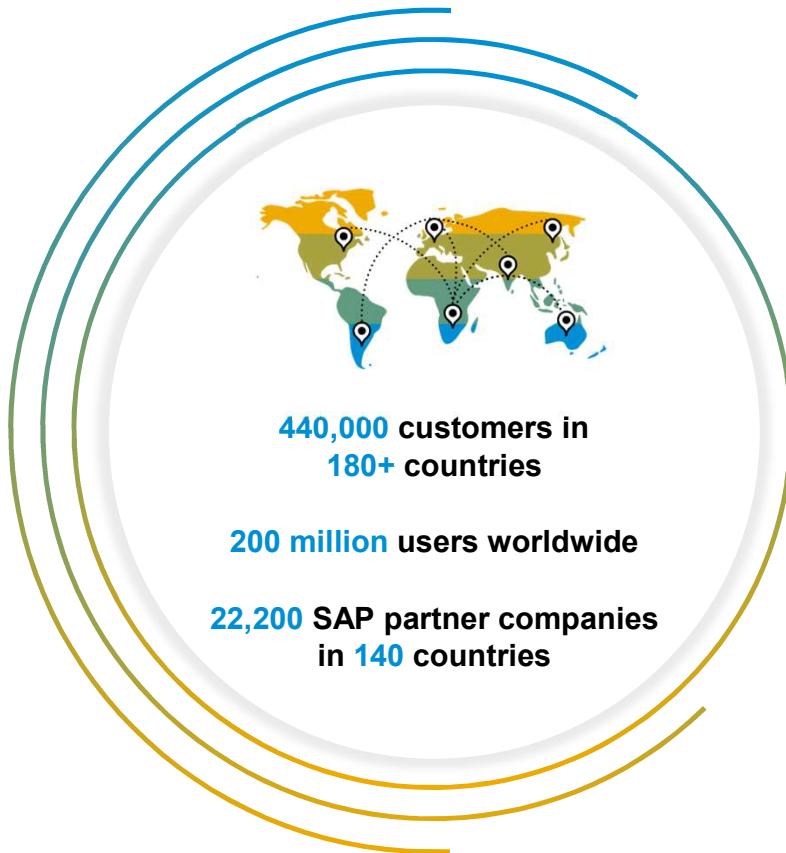
### Scale with Confidence
with efficient and integrated business processes locally and globally – and increase resilience and sustainability of your business practices

### Comply with Legal Regulations
for the entire lifespan of SAP solutions – and gain peace of mind

### Boost Efficiency Globally
by adapting best practices and automating repetitive tasks frees resources to focus on value-adding tasks

# Content

Global Dynamics & Digital Transformation

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**Engage with Us**

# Where to Find Us

**SAP Globalization Services Support Portal**

Access all localization focused information e-books, service offerings & products in one place

**Legal Change Notification**

Get hold of updated information on legal changes & maintenance across SAP's solutions

**SAP Localization and Country-Specific Collaboration Groups**

Tap into the full list of Country/Region specific collaboration groups and connect with your peers and SAP experts

**SAP S/4HANA Cloud Localization Community**

One-stop for all localization relevant resources and an interactive space to address your questions anytime

**Influence SAP Software Development**

Adopt new innovations early on and influence SAP software development
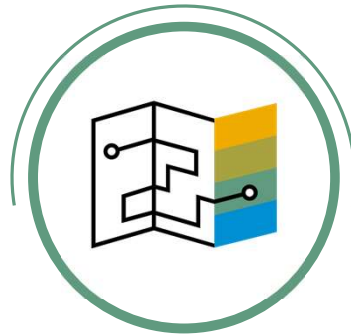
**SAP Roadmap Explorer**

Find the latest Innovations and outlook on planned innovations

# Thank you.

Contact information:

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Product Manager - Cross Product Strategy
David.Branley@sap.com

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# SAP Document and Reporting Compliance – Future Vision

Business Partners

Tax Authority

**SAP Document and Reporting Compliance**

**Harmonized communication service** for electronic submissions of both electronic invoices and statutory reporting (**existing** and **new** scenarios)

**Automated reconciliation between SAP S/4HANA / SAP ERP and Tax Authorities (consistency checks on transactional data)**

**E-invoicing**

**E-invoicing & statutory reporting**

**Sustainability reporting**

SAP Business Network

SAP S/4HANA / SAP ERP / etc.

Extended Producer Responsibility

Plastic Packaging Tax

**Centralized compliance across business systems**
- SAP Concur Expenses
- SAP Concur Invoice
- SAP Central Invoice Management

**Further automation**
- E-ordering in more countries
- Withholding adjustments for more countries
- Additional corrections (errors preview, add/remove rows)

**Additional regulations\***
- **E-invoices in 6+ countries**: Poland, Philippines, Japan, Romania, Slovakia, France
- **16+ reports across 8+** countries
- FI-CA/BRIM Localization

**Extensibility to scale to further use-cases**
- Cloud design time to expand extensibility to sources other than SAP S/4HANA

\*Complete Roadmap: link. *This is the current state of planning and may be changed by SAP at any time without notice.*

# Localization as a self-service for SAP S/4HANA Cloud

**Configuration Content**

**Accounting**    **Tax**    **Payments**    **Invoicing**    **Reporting**

Configuration Localization Tool[1] (SAP Central Business Configuration) – Create Customer Local Versions    **Early Adoption**

Extensibility Integrated in SAP S/4HANA Cloud

**SAP S/4HANA Cloud ABAP Environment**

Side-by-Side Extensibility

**SAP Business Technology Platform[4]**

**Country/Region-specific Functions**

## Key User Extensibility

- UI field layout, custom forms and templates
- Custom Business Objects
- Custom CDS views
- Custom business logic using Cloud BADIs

## Developer Extensibility[1]

- Develop custom ABAP code
- Extensions of SAP S/4HANA Cloud solutions
- Partner extensions
- Directly on SAP S/4HANA stack

## Side-by-Side Extensibility

**Integration with SAP BTP services**

- AI business services
- Data marts and analytics
- IoT and Big Data

**Develop custom code**

- Develop extensions and SaaS solutions in ABAP, Java, or Node.js

## Localization Extensibility

- **Taxes:** Tax ID format validation | Calculating indirect taxes | Determining tax code automatically in purchase orders
- **Payments:** Create, copy and extend payment medium formats
- **Invoicing[3]:** Print billing document forms with custom field | Extending Electronic Outgoing invoices
- **Statutory Reporting[3]:** Creating a new Withholding Tax report using Document and Reporting Compliance | Creating new Cash Flow Report
- *Many more*

[1] Currently in early adoption phase for 3-system landscape installations
[2] Only available for 3-system landscape installations
[3] requires additional subscription of SAP Document and Reporting Compliance
[4] may require additional subscription