

ASUG

Best Practices

SAP S/4HANA

Your Path to Success

Welcome



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SAP S/4HANA

Your Path to Success

A 5-Year Roadmap to S/4HANA? It Doesn't Need to Take That Long!

Darren Shaw

VP of Marketing/North America Cloud

Business Leader

SNP



CHALLENGES OF DIGITAL TRANSFORMATION

Each company faces its own unique challenges relating to Digital Transformation. However, there are a few that ALL companies must face.

- Agility – Speed of business response to market demands
- Enabling Business Agility without risking strategic differentiators and compliance
- Data volumes and Data Growth
- Democratizing Data across the entire company
- Organizational Change Management
- Security and Support
- Getting out of the IT platform business
- Lack of IT Talent and Digital Competencies
-

Moving to S/4HANA and transitioning IT solutions to the Cloud helps companies to:

- Provide a more ***Agile responsiveness*** to market and regulatory pressures and enable greater ***Innovation***
- Enable ***“Discovery”*** through data for insights that were previously obscure – ***Analytics, AI, ML***
- Improve ***Integration*** with systems and ***Business Partners***
- Reduce solution and infrastructure complexities and costs
- Get out of the data center business for their own solution operations
-



SNP's CrystalBridge® Software accelerates SAP Transformation

BUSINESS EVENTS

- Mergers and acquisitions



- Carve-outs



SAP S/4

SAP ECC

- Business Reorganizations and change Org Structures, Chart of Accounts



S/4HANA MIGRATION

- Selective Data Transition

SAP S/4 HANA

- Analyze ECC or S/4 HANA systems

- Harmonization and Near Zero downtime

COST OPTIMIZATION

- Landscape consolidation



- SAP Releases, DB Upgrades, OSDB

- Data Tiering - Right Data, Right Place



- Test Data Optimization – Selective Refresh

CLOUD MIGRATION

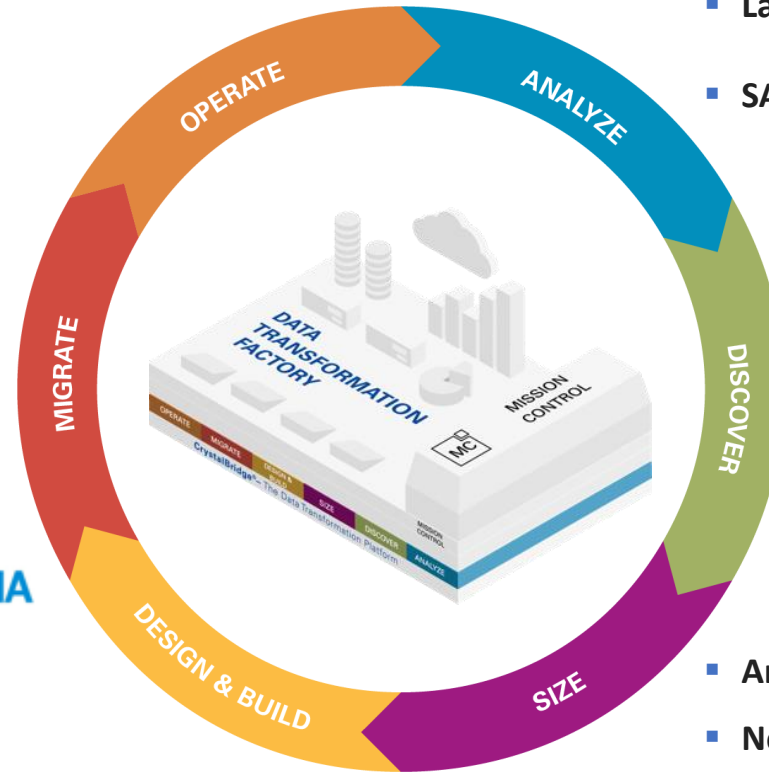
- Premium Lift & Shift with Near Zero Downtime

- Selective Migration



- Archiving and Systems Sunsetting

- Near Real Time integration with low-cost data stores



BLUEFIELD™





“Thanks to SNP, we were able to go live on AWS with a **total project time of less than six months** and in **under four hours downtime**. More than 1,600 users in five markets with near zero downtime and on an accelerated timeline were migrated.”

Salvador Millan, Vice President Infrastructure and Operations, Kellogg Company



BLUEFIELD™ Value Proposition

BLUEFIELD™ Characteristics

Downtime reduction

Selective data migration

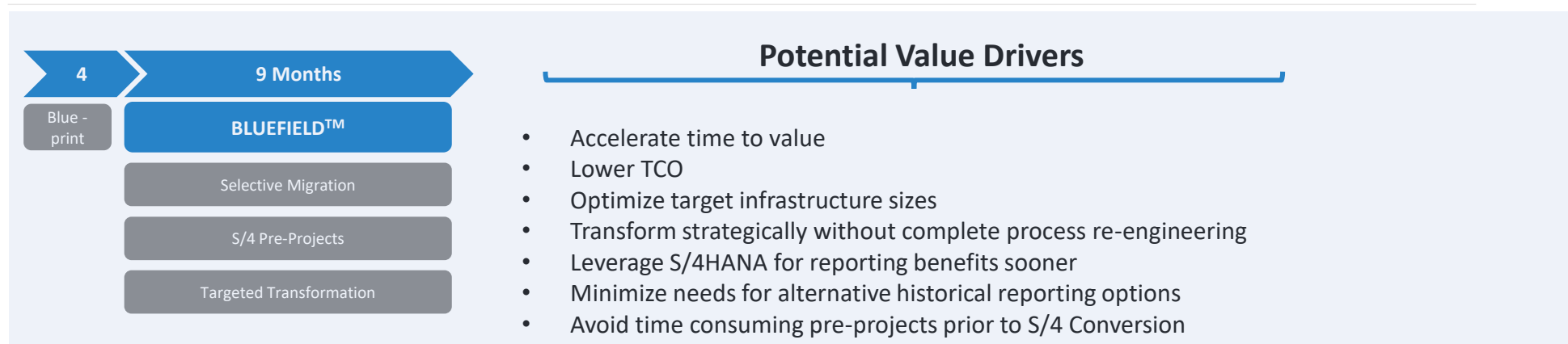
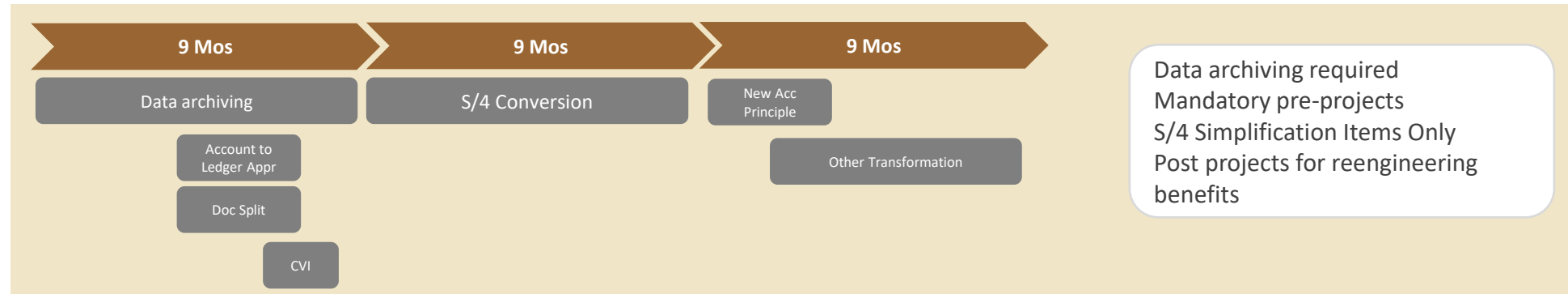
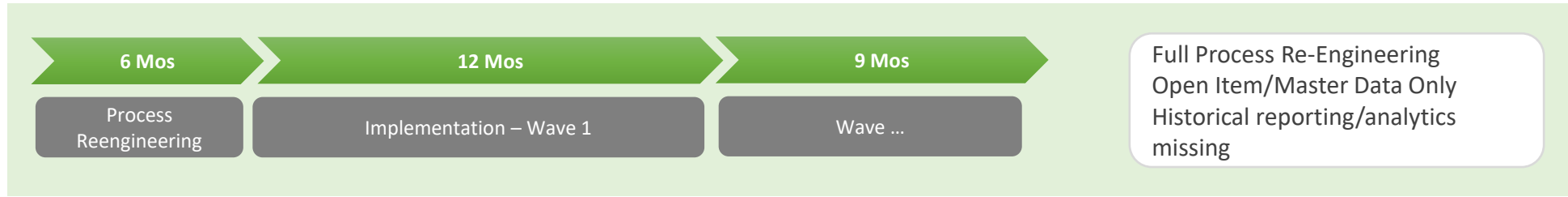
Leverage existing functionality

Historical data requirements

“Enhanced” S/4 Simplifications

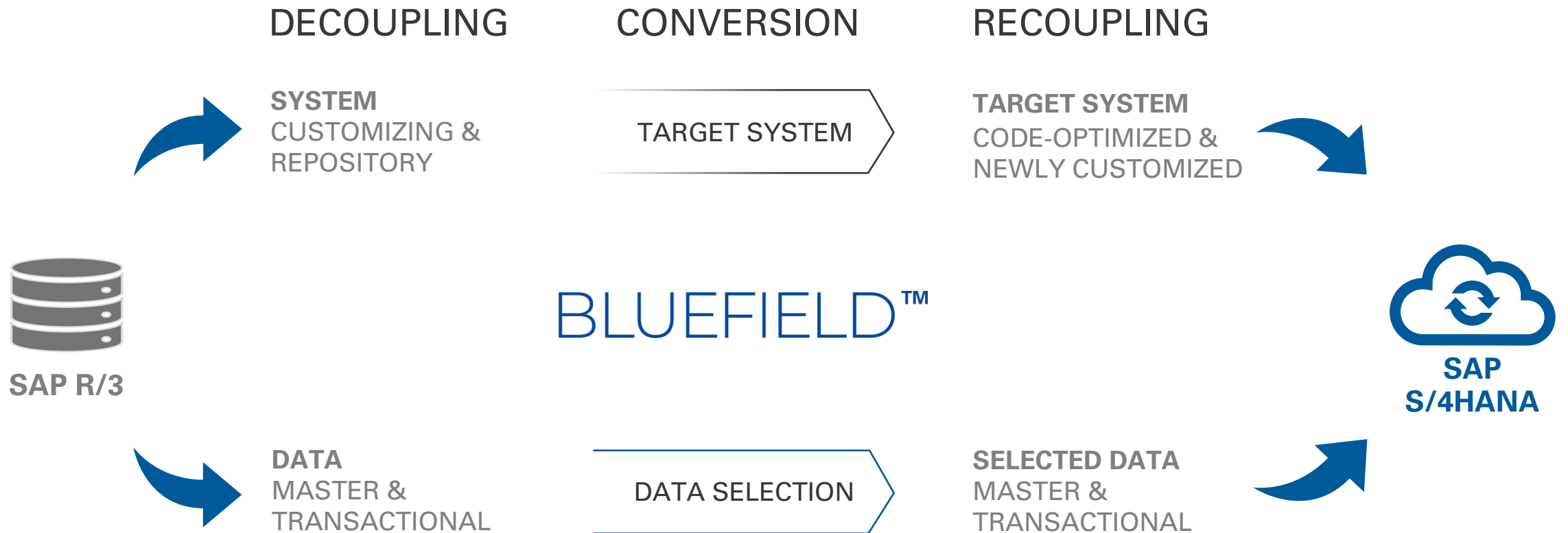
Targeted transformation

Landscape optimization



Proven Approach for S/4HANA Migrations

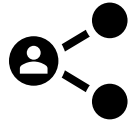
- Decoupling ensures a secure and flexible migration path for your target S/4HANA system



Key Outcomes/Objectives

1. How global market dynamics are forcing digital transformation
2. Common contributions to extended transformation timelines
3. Options available to accelerate transformation
4. How to prevent going off the rails before you even start

This isn't your parents' global economy



Technology democratization



Do everything everywhere



Networked everything



Digital security is paramount



24 X 7 sales



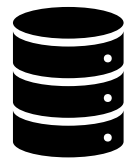
Crypto-currencies



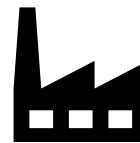
Personalization



AI / Smart everything



Data = market power



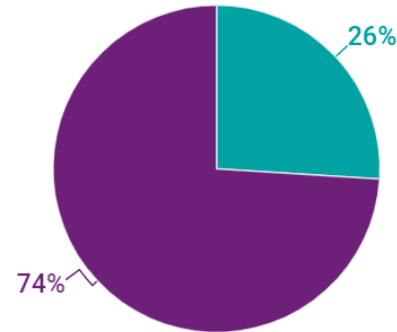
Industry 4.0

Global crises can inspire change

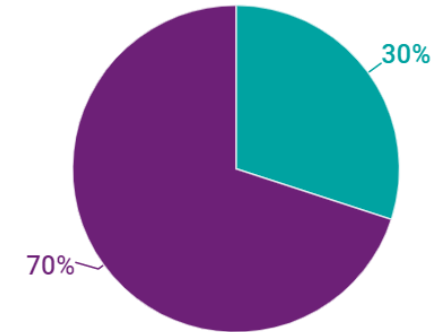
In 2021 KPMG asked a number of business leaders the following question:

Across the following areas of enterprise digital transformation, please say what impact the pandemic has had on progress.

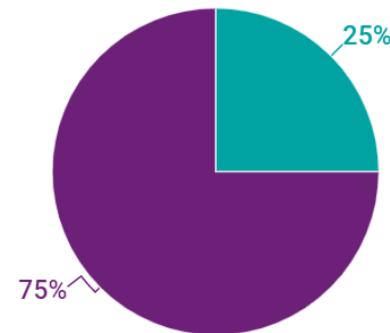
The digitization of operations and the creation of a next-generation operating model



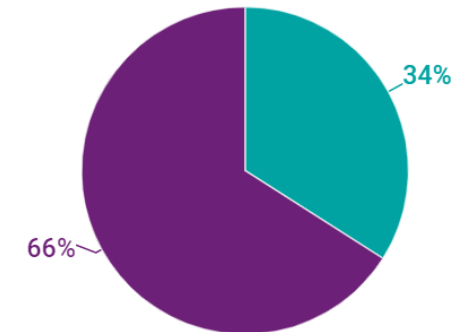
The creation of new digital business models and revenue streams



The creation of a seamless digital customer experience



The creation of a new workforce model, with human workers augmented by automation and artificial intelligence



● Progress has accelerated by a matter of months or years

● Progress stayed the same or lapsed

Roadblocks to progress

Nephophobia



Outdated Systems



Lack of Digital Talent



Terminology Confusion



Industrial-Era Management



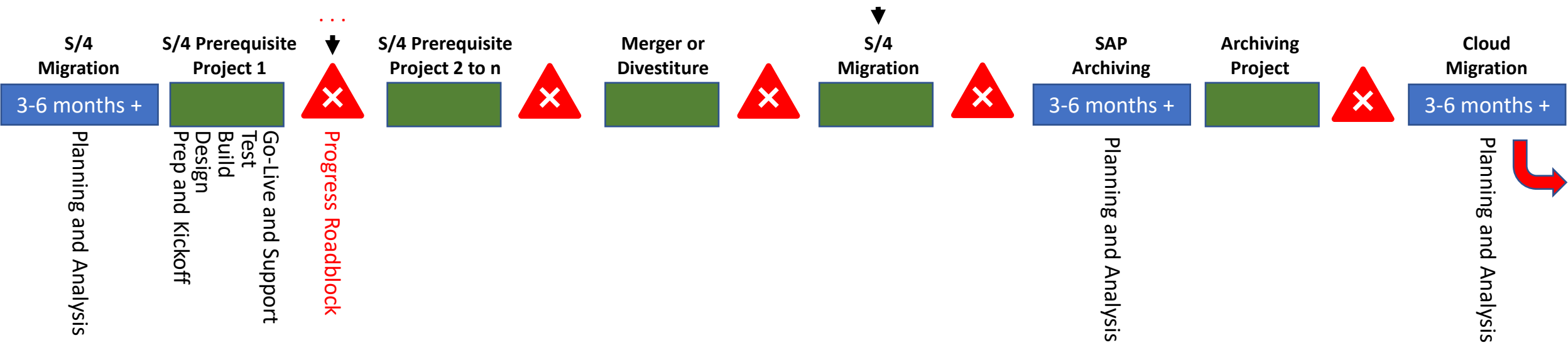
Complacency



The reality of a sequential project approach applying Greenfield

Budget Issues
Fire Drills
Business Activities
Priority Changes
Analysis Paralysis

18 months to 4+ years depending upon the complexity of the project and change readiness



ROI, Market Share, and Internal Commitment

Time and Cost

The expanded digital transformation toolkit

Companies that have made significant investments in their SAP systems over the years can now transform faster – and safer

- Reduce system analysis and cloud sizing activities from weeks or months to hours or days
- Consolidate multiple projects into a single go-live
- Leverage pre-built S/4 migration objects
- Minimize technical downtime
- Only migrate the data you need when you need it
- Embed testing and validation into automation
- Obtain OCM guidance in areas such as digitalized task support (system and semantic dependencies)

Case Study: Australian Grocery Chain

In one go-live, this company:

- Carved out its SAP system from the parent company
- Completed outstanding S/4 prerequisite projects
- Migrated from ECC to S/4HANA
- Moved to the hyperscale cloud
- Created new statutory reports
- Did all of this in 5.5 months with less than ½ of the planned budget

Let's get ready . . . to get ready!

- Get your definitions straight
- Know your culture and how change is embraced
- Know your systems - what's under the hood of your SAP car(s)
- Define your digital ambitions, the strategy to get there, and the metrics used to measure success
- Research the advanced technologies you *think* you want to deploy
- Don't over-promote the move to S/4HANA – just get it done
- Ask for help

Book your free SAP system scan today! A \$20K+ offering for free by SNP.



Know what's under the hood of your SAP system(s) – the first step in the transformation process

- KNOW – what data is generated by organization unit, by location, by year
- IDENTIFY – pre-projects that are required for SAP S/4HANA
- EVALUATE – current process deviations from SAP best practices
- ANALYZE – your SAP database size to identify current vs. historical data
- CALCULATE – the amount of data associated with unused organizational elements
- OPPORTUNITY – to work with experts to assess how to right size your ECC database in advance of a cloud or SAP S/4HANA migration

[\(Click here to get started\)](#)¹

Questions?

To ask questions after this session, contact us
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We Want to Hear from You!

Be sure to complete the session evaluation to share your thoughts on today's experience.

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Thank You

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