## Clear Technologies™



#### **Trusted Advisor**



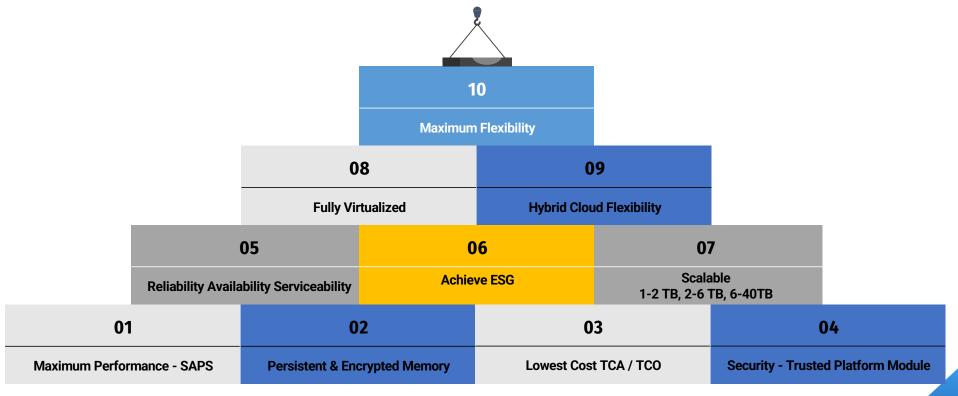
Passionate evangelist for Enterprise Compute, Storage & Software technologies. Recognized specialist in software cost reduction and competitive selling. Focus over the past 12 years has been on Architecture & Solution Design for clients running large, complex ERP environments.

https://www.linkedin.com/in/murphy-brett/



#### What is a Desirable End State

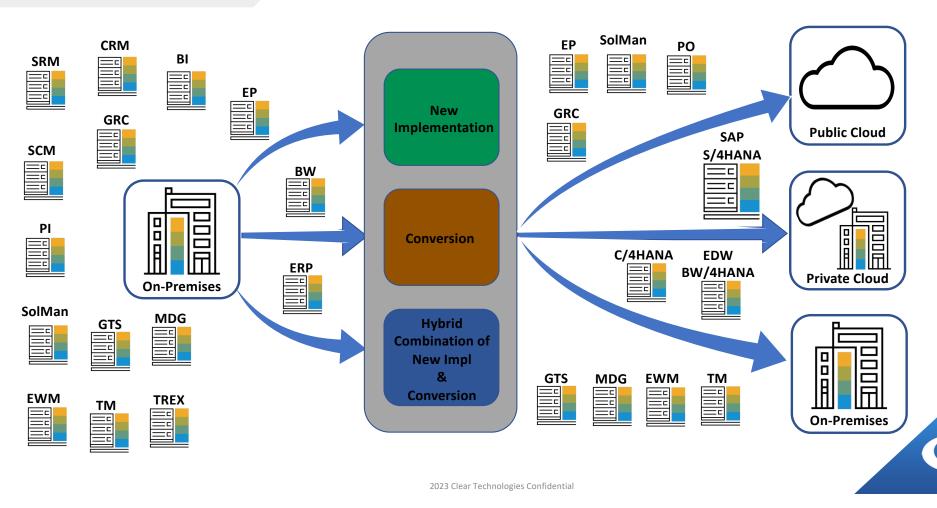




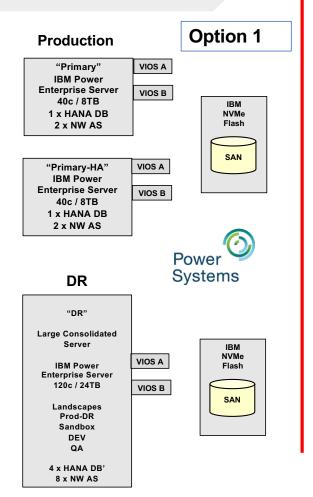


### **SAP Big Picture**





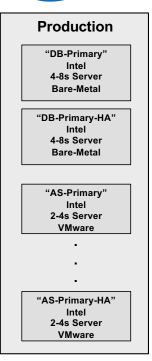
## Client Considering 2 Options

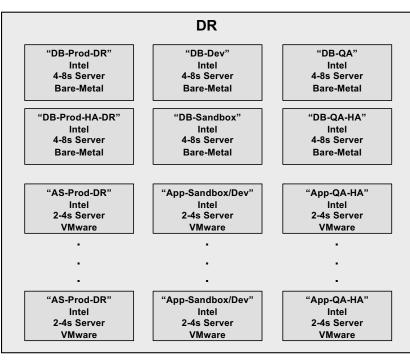


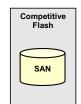
#### Option 2



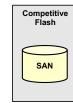
#### This Intel/Storage solution was 35% more than POWER!







2023 Clear Technologies Confidential





## IBM **Power**

Watch "The Legacy and Future of IBM POWER with IBM POWER10"

### SAP HANA EXCELLENCE





Performance 2.7 X

Per core performance of 8-socket E1080 two-tier SAP SD benchmark compared to best x86 8-socket HPE Superdome Flex



of America's top 50 largest revenue generating companies are active Power customers



Availability rating in ITIC survey of 1,200 corporations across 28 vertical markets



SAP on Power

Largest certified Memory instance



SAP on Power

>4,500 SAP HANA on Power customers



Security vulnerabilities in PowerVM hypervisor compared to VMware



16 LPARs



SAP HANA on Power Public References

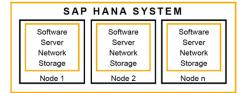
Highest # of production virtual partitions

2023 Clear Technologies Confidential

#### Scalability & Flexibility

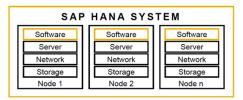
## Two deployment options to choose from

#### **Appliance**



All-in one box certified partners (1,100+ configurations – 64GB to 24TB)

#### **Tailored Data Center Integration**



Choice of components that meet SAP requirements from different vendors



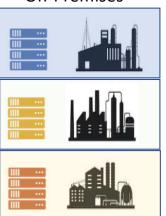
## Consistency Matter?

#### **On-Premises**

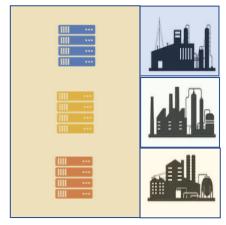
Company A

Company B

Company C



#### **Private Cloud**



Company A

Company B

Company C

#### **Public Cloud**















**Bare Metal** 

www.ware wsphere GCP KVM
Azure Mod-Hyper-V
AWS Nitro









2023 Clear Technologies Confidential





## IBM Power for SAP: Specifications for every SAP workload scenario





#### **IBM Power - TDI On-Premises**

#### **IBM Cloud – Power Virtual Machine**

IBM Power Server, certified for SAP NetWeaver HANA



IBM Power Virtual Server, certified for SAP NetWeaver HANA

**32TB** scale-up SAP S/4HANA



**22.5TB** scale-up SAP S/4HANA

**40TB** scale-up SAP BW/4HANA



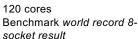
**22.5TB** scale-up SAP BW/4HANA

**512TB** scale-out SAP BW/4HANA (16 nodes)



**115.2TB** scale-out SAP BW/4HANA (8 nodes)

#### 995,050 SAPS





#### 907,820 SAPS

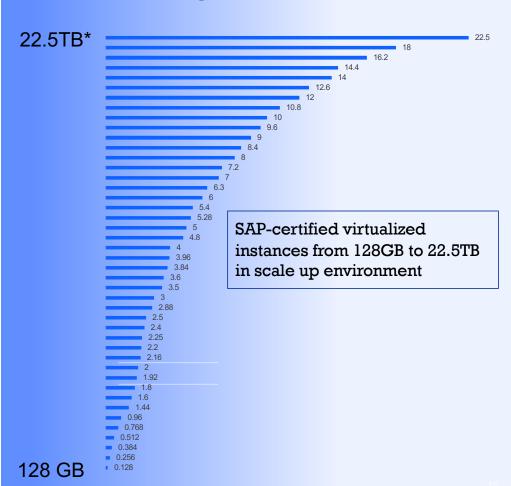
160 cores Benchmark world record across all Cloud laaS



## Flexibility with SAP-certified virtual instances on Power

- Only SAP-certified IaaS environment on Power
- Simply management and rapidly migrate from on-prem to cloud with consistent architecture
- Only cloud that offers SAP-certified virtualized instances from 128GB to 22.5TB that offers unparalleled flexibility
  - Dynamically change capacity (memory and cores) without shutting down applications
  - Scale without overprovisioning in 44 granular increments from 128GB to 22.5TB to 22.5TB
- World record SAPS performance benchmark for IaaS environment

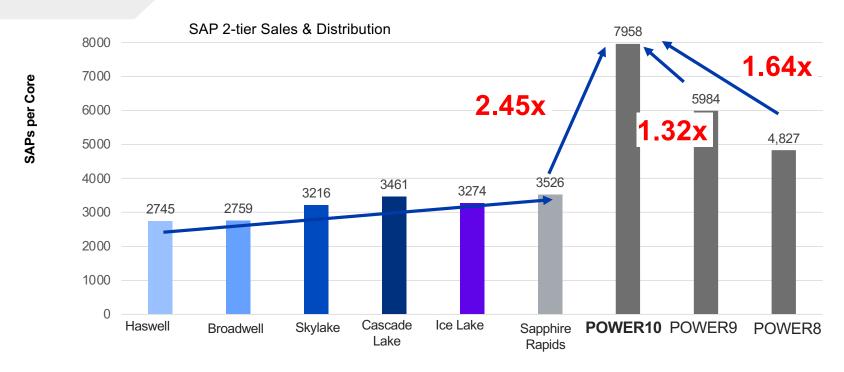
## **IBM Power Systems Virtual Server**



https://www.sap.com/dmc/exp/2014-09-02-hana-hardware/enEN/#/solutions? filters=iaas; v:cal5; v:cal2; v:cal4; v:cal2; v:cal2;

#### **SAP SD Benchmarks**

#### Power Systems continuously improves per core performance



- World record 8-socket performance
- More performance per core
  - 4X vs 16-socket Intel<sup>1</sup>
  - 2.7X vs 8-socket Intel<sup>2</sup>

#### Source: https://www.sap.com/dmc/exp/2018-benchmark-directory/#/sd

- Google Cloud Platform; two-tier SAP SD standard application benchmark running SAP ERP 6.0 EHP5 (cloud); Intel Xeon Platinum 8280L 2.7 GHz, 16p/448c/896t, 157,000 SD benchmark users (892,270 SAPS), running Windows Server 2019 and Microsoft SQL Server 2017, Certification # 2021008.
- 2. HPE Superdome Flex; two-tier SAP SD standard application benchmark running SAP ERP 6.0 EHP5; Intel Xeon Platinum 8380H 2.9 GHz, 8p/224c/448t, 122,300 SD benchmark users (670,830 SAPS), Windows Server 2016 and Microsoft SQL Server 2012, Certification # 2021006.



## Infrastructure Granularity

LPAR	LPAR Details	Memory in GB	Cores
1	HANA OLAP L	22,528	78
2	HANA OLAP S	14,336	40
3	HANA OLAP S	1,200	5.0
4	HANA OLAP M	1,440	8.0
5	HANA OLTP1 High Priority	12,288	36
6	HANA OLTP2 Low Priority	960	4.0
7	App-Server 1	320	8.0
8	App-Server 2	320	8.0
9	App-Server 3	320	8.0
10	App-Server 4	320	8.0
11	test1	128	2.0
12	test2	512	2.0
13	test3	256	4.0
14	test4	128	4.0
15	demo	256	5.0
	Total Resources Required	55,042	220

Acts the same ...

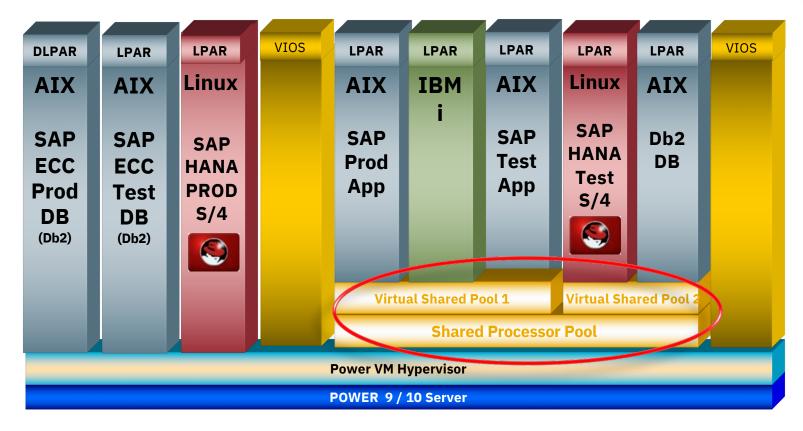
Behaves the same ...

On-premises &
Hybrid Cloud!



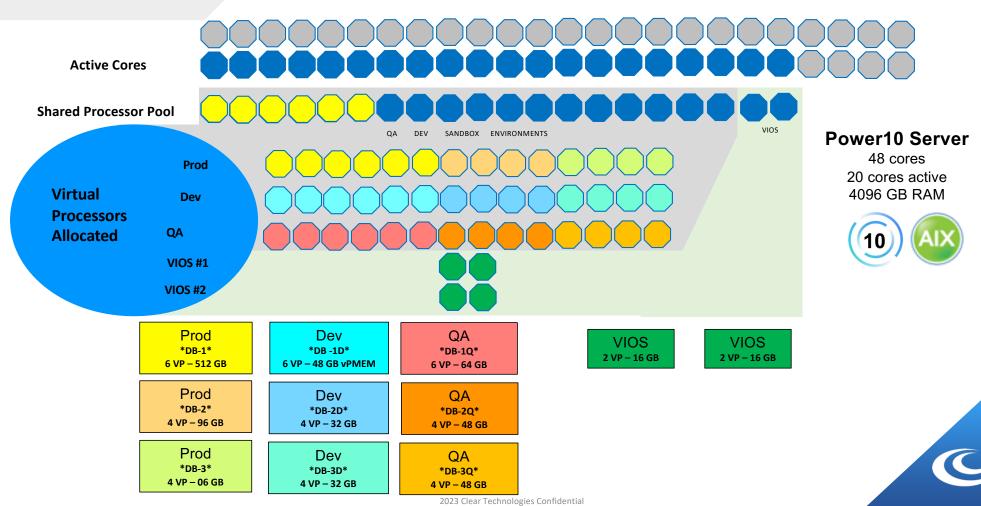
#### Secret Sauce - PowerVM







### **IBM Power Flexibility**



#### What's the 'Virtualization' Difference

#### x86

#### SAP Support for VMware is very restrictive

- Production HANA VM CPU Sizing Options:
  - Minimum ½ Socket (½ socket HANA VMs can only share the other ½ socket with other HANA VM's)
  - Next size up is 1 Full Socket
  - · Then 2 Socket
    - CPU granularity beyond one socket on x86 is in full socket increments!
  - CPU's MUST be set to Dedicated mode
- Memory allocation could result in stranded CPU capacity.
- SAP supports up to 12TB of memory in a VM, or 24TB bare metal.
- VMware Restricts Performance
  - SAP recommends 15% buffer for CPU due to VMware overhead
  - Vmware virtual network latency increases as CPU utilization increases - https://kb.vmware.com/s/article/83957

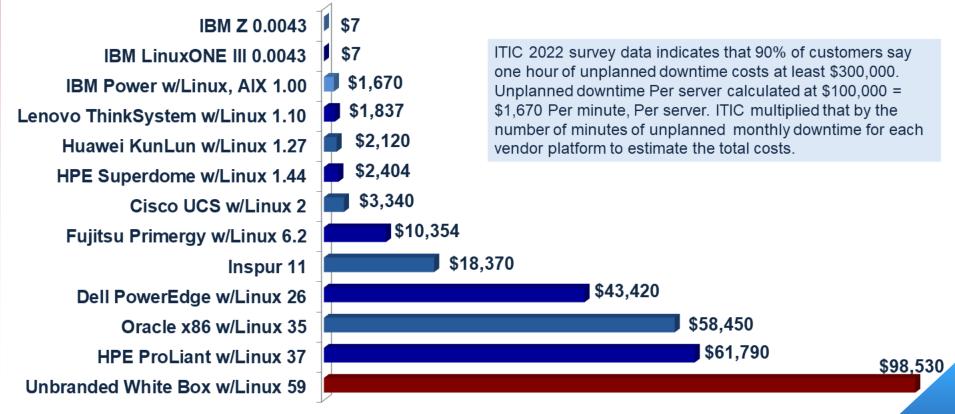
### Power

#### SAP Supports nearly every feature of PowerVM

- Production HANA VM CPU Sizing Options:
  - Minimum 4 Virtual Processors
  - Can increase Entitlement in increments of .01
  - There are no restrictions on socket boundaries
  - CPU's can be shared across all other VM's on the system over commitment is supported
  - Dynamic add/remove of CPU is supported without reboot
- Memory Size is not tied to sockets, cores, or system architecture. Any
  combination of CPU + Memory is supported as long as the
  assignments are greater than the minimum requirements of 4 Virtual
  Processors and 128GB of RAM. Memory minimum is the same as on
  x86.
- Can increase/decrease memory in 1GB increments without downtime
- SAP supports up to 40TB of memory in a VM
- PowerVM does not introduce additional CPU overhead
  - SAP does not have a buffer recommendation when using PowerVM



## Monthly Cost Unplanned Downtime Per Server/Per minute, Assuming Cost of \$100K Hourly in August 2022





#### **IBM Power RAS**

#### **Processor:**

- Processor Instruction Retry
- Dynamic deallocation of cores for predictive errors
- L2/L3 Cache ECC protection with cache line-delete
- CRC checking with retry, lane sparing, and 1/2 bandwidth mode for processor-to-processor fabric busses
- Architecture for persistent guarding of failed elements

#### Memory (Differential DIMM - DDIMM):

- Full x4 chipkill corrections, can survive 3 chipkills, leveraging memory ECC and spare DRAMs without memory bandwidth performance loss
- Dynamic row repair allows for fixing certain DRAM fails without taking the memory/system down
- Uses fewer signals than ISDIMMs which means lower chance for bus failure
- CRC protection with OMI bus retry
- Operational with up to 4 OMI lane failures
- Redundant on-board Power Management IC (PMIC) to handle single phase errors
- Redundant temperature sensor
- Hypervisor Memory Mirroring

#### Other:

- First Failure Data Capture
- Power & Cooling redundancy
- Redundant System Clocks
- Redundant Service Processors
- Trusted Platform Module (TPM) for secure Boot
- Hot Plug & Repair I/O adapters (PCIe GEN5)
- Passive node to node cabling for reliability and ease of repair



#### Power v Intel - Comparison

### What's Different

Reliability – Enhanced availability through redundancy and enterprise memory

Scalability – Support up to 40TB memory in a single instance

Flexibility – Adjust sizing on the fly with no downtime

Performance – World record benchmarks and 2X+ memory bandwidth

Virtualization – Fully supported on Power with no performance impact

Security - Built-in Security extend to Storage

### What's The Same

SAP Itself – SAP Code does not change across platforms

Operating System – RedHat or SUSE

Management Tools – Chef, Ansible, OpenStack, and more!

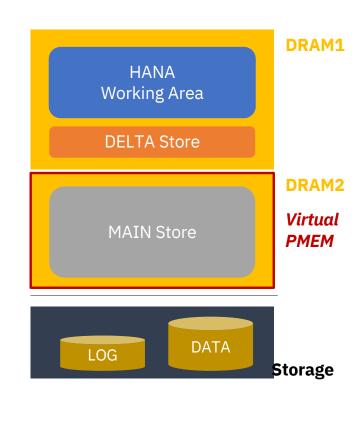
Application / Database Skills



#### **IBM Power PMEM**

#### How it will work

- DRAM is split into two regions DRAM1
   & DRAM2
- Data in DRAM2 are preserved across HANA, OS, and LPAR restarts, i.e. it is is virtually persistent.
- DRAM2 is advertised as PMEM device (standard Linux i/f exploited by HANA)
- DRAM2 region is initialized with Main region when used for the first time
- Restart of HANA or Linux do **not** require main region to be re- loaded from storage into memory
- Storage is used for data persistency; changes to database continuously logged to LOG volume



**Client Value** 

- Fast Restart of SAP HANA environment in case of planned and unplanned downtime
- Applicable to >90 % of maintenance scenarios\*
- No additional cost
- No impact on runtime performance or latency
- \* According to survey with large POWER customers.



2023 Clear Technologies Confidential

#### **PMEM Advantages**

Faster SAP HANA restart

Improves shutdown time

**Maximize uptime** 

Preserves runtime performance

**NUMA aware PMEM** 

**Continue to get faster insights** 

Virtualization enabled

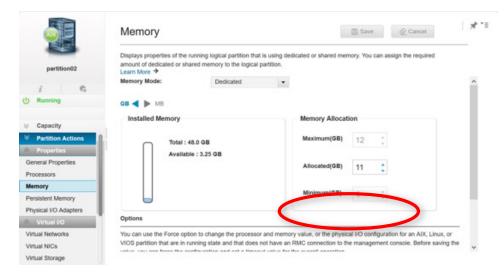
Change PMEM allocation on demand

**Improved flexibility** 

## Available at no additional cost on Power Systems servers!



#### **Memory Flexibility**



## SAP HANA now supports changing the memory size *without* restarting SAP HANA

DLPAR Memory <u>add</u> and <u>remove</u> on the HMC allows you to change the **memory** allocated to an LPAR <u>dynamically</u> in the range of Min and Max as defined in the LPAR profile without restarting the LPAR

See SAP Note 3114051 for more details

IBM "Dynamic LPAR" (DLPAR) operation to add memory to or remove memory from a running LPAR on POWER9

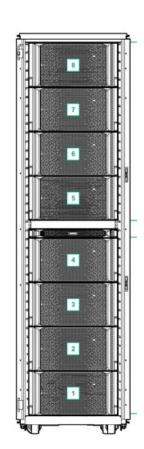
•LPARs must use HANA 2.0 SPS05 revision 52 (or newer) and SLES 15 SP2 or RHEL 8.3 •Use a DLPAR operation to adjust memory if you immediately need more memory to fulfill a critical business task, and shutting down the SAP HANA system is not possible.

•When adding or removing memory permanently to or from an LPAR it is required to verify the sizing of the target configuration to ensure it still satisfies the workload requirements for that LPAR. If the new configuration does not satisfy the workload demand, then corrective actions need to be taken.



#### HPE SuperDome Flex In-Flexibility





#### **HPE nPAR:**

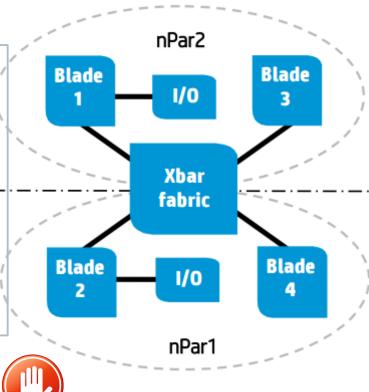
Electrical Isolation - not a hypervisor

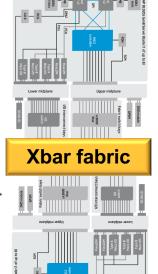
They are NOT granular: Smallest Partition: 1 Blade / 2 Sockets / 48 DIMMS

All server blades in a partition must be identical

HPE Superdome X and Superdome Flex support multiple nPartitions of 2, 3, 4, or 8 sockets

Changes require reboot of the nPAR

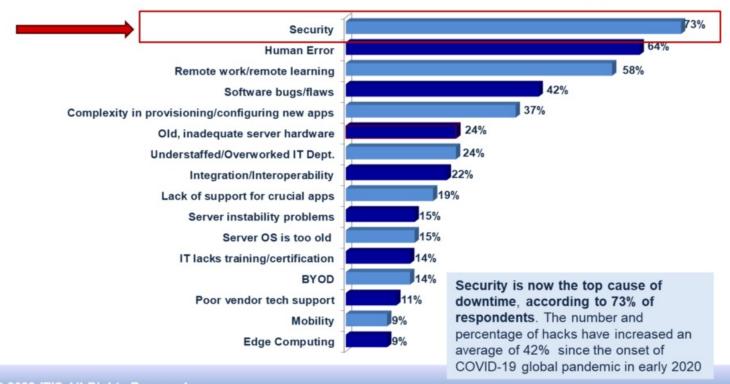






Source: HP Integrity Superdome X User Service Guide

## What Issues Most Negatively Impact Reliability & Cause Downtime for Server hardware, Server OS in 2022? (Select all that apply)



Copyright © 2022 ITIC All Rights Reserved



## Nation State Actors and their Proxies Capable of Cyber Warfare

**Your Cyber Warfare Threat** 

#### Services Conducting Cyber Warfare

GRU Main Directorate of the General Staff of



https://en.wikipedia.org/wiki/GRU

SVR Foreign Intelligence Service



https://en.wikipedia.org/wiki/Foreig n Intelligence Service (Russia)

FSB Federal Security



https://en.wikipedia.org/wiki/ Federal Security Service

The Cooming Project XakNet MUMMY SPIDER

SALTY SPIDER SCULLY SPIDER SMOKEY SPIDER **WIZARD SPIDER** 

Killnet

https://en.wikipedia.org/wiki/

https://en.wikipedia.org/wiki/

**Partial List Only** 

Sandworm

Sandworm (hacker group)

Your Cyber Warfare Threat

Bureau 121



https://en.wikipedia.org/wiki/ Bureau 121

Reconnaissance General Bureau (RGB)



https://en.wikipedia.org/wiki/Rec onnaissance General Bureau

Lazarus Group



**Partial List Only** 

https://en.wikipedia.org/wiki/Lazarus Group

### **Your Cyber Warfare Threat**

PLA Unit 61398



https://en.wikipedia.org/wiki/PLA Unit 61398

PLA Unit 61486



https://en.wikipedia.org/wiki/ PLA Unit 61486

Ministry of State Security



try of State Security (China)

**Double Dragon** 

https://en.wikipedia.org/wiki/Double Dragon (hacking group) https://en.wikipedia.org/wiki

Hafnium

Honker Union https://en.wikipedia.org/wiki/

/Hafnium (group) Honker Union

Network Crack Program Hacker Group (NCPH Group) **Partial List Only** 

https://en.wikipedia.org/wiki/Network Crack Program

#### Your Cyber Warfare Threat

Iranian Cyber Army



https://en.wikipedia.org/wiki/ Iranian Cyber Army

**Revolutionary Guard Corps** 





https://en.wikipedia.org/wiki/Islamic Revolutionary Guard Corps#Basij

Basij

**Passive Defense** Organization (NPDO)



organization

Rocket Kitten

https://en.wikipedia.org/wiki/ Rocket Kitten

Iranian Cyber Brigades



https://www.interregional.com/en/hacker-brigad

MŘ

Partial Lis

 $\Theta \triangle \square \Theta \bigcirc \Theta$ 

·) A ⊕ ⊝ 2023 Clear Technologies Confidential

#### **IBM Power Security**



- ✓ Enhanced end-to-end security, co-optimized with PowerVM
- ✓ Built-in security features at all layers in the stack (i.e., processor, memory, systems, firmware, OS, and hypervisor).
- ✓ Transparent encryption of all the memory
- ✓ Transparent encryption/compression for fast VM mobility
- ✓ Cybersecurity (Transparent memory encryption, 4x crypto engines, ready for quantum-safe cryptography)
- √ 100X fewer security vulnerabilities than VMware

Protect data from core to cloud

- Transparent memory encryption
- Support for Quantum safe cryptography and Fully Homomorphic Encryption
- 2.5X faster AES crypto performance per core vs. Power E980<sup>4</sup>
- Advanced protection for ROP attacks



#### **IBM PowerSC**

#### **Compliance and Drift Analysis**

- HIPAA, PCI, CIS, and more

#### **Security**

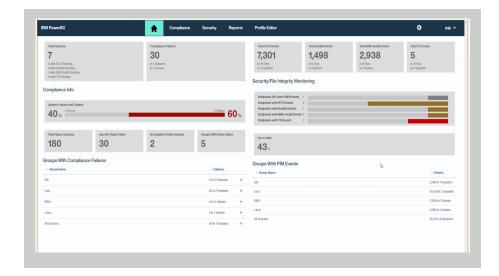
- File Integrity Monitoring (FIM)
- Allow/Block listing
- Endpoint Detection & Response

#### **Patch Management**

- Trusted Network Connect (TNC)
- Detect & alert policy issues
- Policy enforcement

#### **Multifactor Authentication**

- Policy-based and Centrally administered
- Simplified logins (Tokens and SSO)



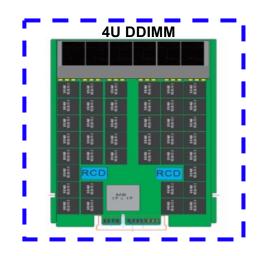
Power**SC** is a user-friendly, web-based UI to manage Security & Compliance

#### **IBM Power Memory Performance**

With SAP HANA being an in-memory database, system memory is crucially important in keeping your SAP application running 24x7

4U Enterprise DDIMM has enhanced buffer, N+1 voltage regulation, and spare DRAM technology

Providing higher bandwidth and flexibility for future memory technologies Full memory encryption for added security



- 2X better memory RAS than industry standard DIMMs<sup>1</sup>
- 2.4X higher memory bandwidth than scalable x86 processors
- DDR4 running at up to 3200 Mbps data rate provides 409 GB/s peak memory bandwidth per socket
- Transparent memory encryption with no additional management setup and no performance impact
- Chipkill technology with advanced ECC protects from memory chip failure plus spare

 Active Memory Mirroring (AMM) feature supported -Mirrors hypervisor memory to provide resiliency from uncorrectable memory errors



## Why Act Now?



#### **CYBER ATTACKS**

Ransomware attacks increased 95% in 2021



#### **RANSOMWARE**

"time to ransom" dropping to a matter of hours



#### **CYBER WARFARE**

Complete data wipe (production & backups) No ability to recover

## **INCREASING THREATS**

## Be Ready for ANYTHING

## **IBM CYBER SECURITY**

## **IBM CYBER RESILIENCE**

Predict attacks

Cyber attack prevention

Respond to Cyber Attacks

On Prem

Business Recovery

Integrated Simplified Automated

Immutable Data

Accelerated Discovery

## Protecting SAP HANA with the IBM Storage Portfolio

IBM recommends a comprehensive plan for protecting your SAP HANA databases



IBM Storage Protect

IBM Storage Protect Plus



Creates backups and stores them on flash, disk, tape, and object



IBM Storage Copy Data Management



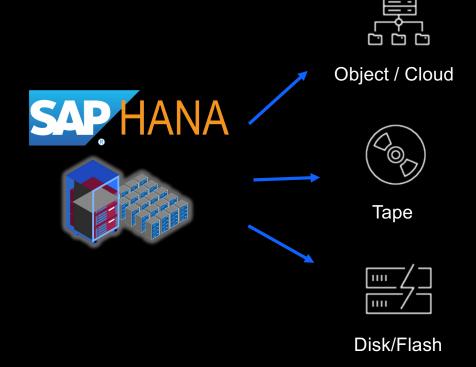
Creates and manage primary storage hardware snapshots



IBM Storage Sentinel

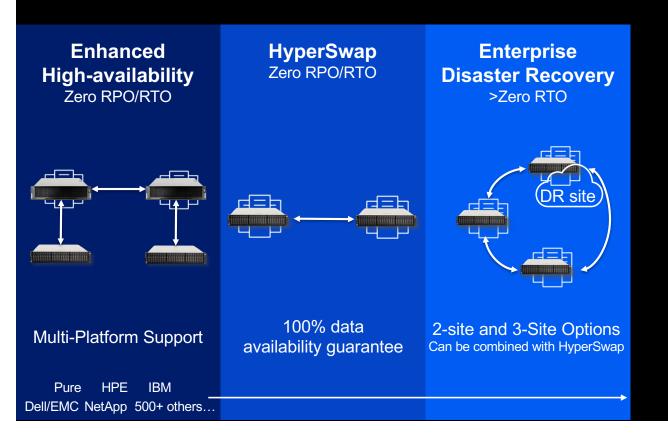


Creates immutable snapshots and scans them for Ransomware



### Increasing Security w/ Rapid Recovery





Protection from failures and disasters

### **Encrypted – Immutable – Rapid Recovery**

1

## Make Immutable Copies of Data

Safeguarded Copy

CSM/CDM/Internal Scheduler to automate creation and restore of data copies

2

### **Test Copies of Data**

Isolated infrastructure to test data copies

Ensure copies are not corrupted/infected using application tools Test infrastructure can be logically or physically isolated

Blueprint for testing and recovery process

3

#### **Automate Process**

Automation of taking copies and testing

Automation of test & restore process



## FlashSystem Cyber Vault is as simple as 1, 2, 3, 4

**Cyber Vault** 

Blueprint

Automation



## Immutable Copies of Data

Created with IBM Safeguarded Copy
Can not be changed once created

## Proactive Monitoring



Early warning signs of attack with IBM Storage Insights
Recommend integration with SIEM such as IBM QRadar

## Rapid Recovery

Restore production from validated data copies on primary storage

Recovery from point-in-time copy

## Test / Validation of Data Copies

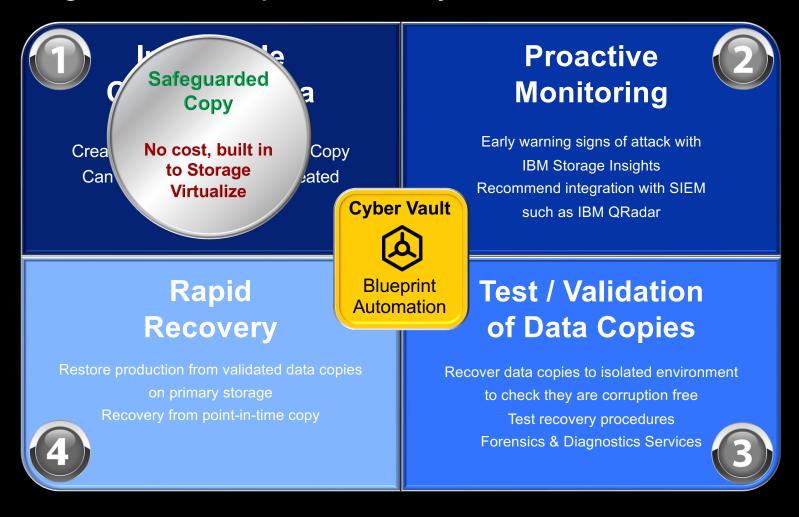
Recover data copies to isolated environment to check they are corruption free

Test recovery procedures

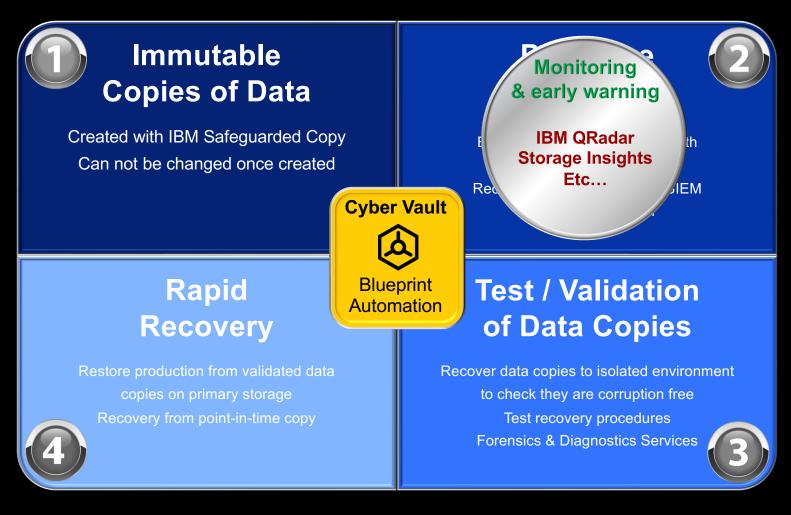
Forensics & Diagnostics Services



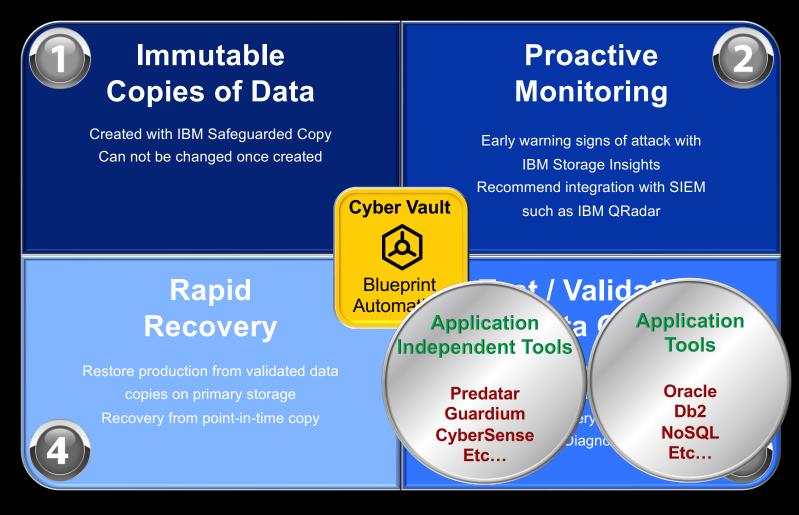
## The Safeguarded component of Cyber Vault



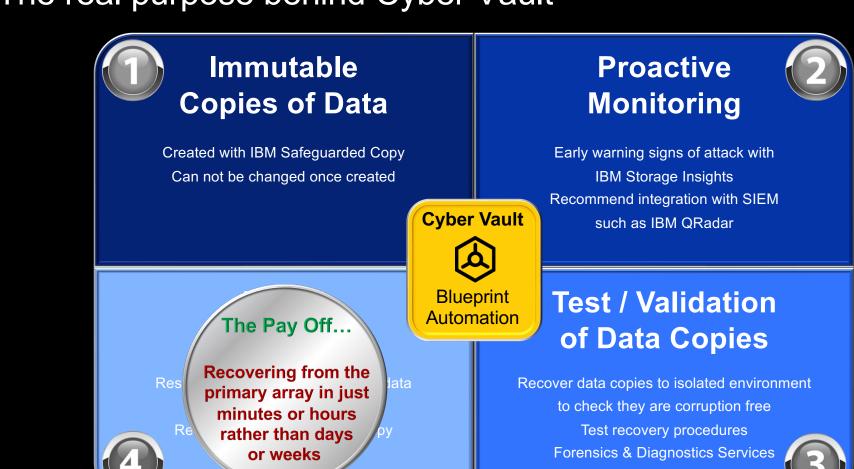
## The early detection and monitoring components of Cyber Vault



## The test and validation components of Cyber Vault



## The real purpose behind Cyber Vault



## Sign up for our no-cost Cyber Resilience Assessment today

The Cyber Resiliency Assessment Template (CRAT) provides a way to evaluate the current data resilience of the organization, identifies strengths and weaknesses and provides recommendations to **build an effective cyber resilience plan**.

**IBM Cyber Resiliency Assessment** 

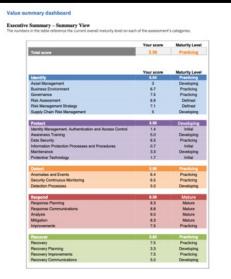


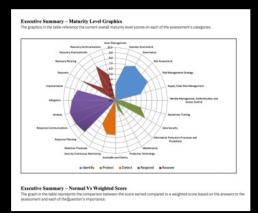
Executive Summary – Normal Vs Weighted Score
The grash in the table represents the companion between the score earned companied to a weighted score based on the antenens to the assessment and each of the questions reportance.

Normal Vs Weighted Score

Normal Vs Weighted Score

Resource
Respond
Outlet
Protect
Sanstry
Respond
Normal Score as Weighted Score





#### Assessments

**SAP HANA Readiness Assessment** 

**Cyber Security Assessment** 

**Storage & Capacity Planning Assessment** 



Resources

# SAP HANA on IBM Power Resources

SAP HANA on IBM Power brochure







IBM Power & SAP IDC Report



ITIC 2022 Reliability Survey





Power10 E1080





Power10 E1050



Power10 L1022 / L1024





## Thank you

## Q&A



## About Clear Technologies





- On-premises, Private Cloud and Public Cloud hosting & infrastructure reseller
- SAP Infrastructure Practice
- Managed services
- Hardware, Software & Services focused

- Cloud based storage reporting and analytics
- Heterogenous storage dashboard
- SaaS



### Partnership & Trusted Advisor

We are a single point of contact, committed to consistently delivering the solution and services that are the best fit for your business.

- 30-year Value-Added Reseller
- Long history with Systems & Storage
- Strategic focus on SAP, and other innovative solutions
- Extraordinary Net Promotor Score
- Cognitive Leadership Program
- 3 IBM Champions

