

SAP Pricing Made Easy for Reporting and Updating



About TotalTek

TotalTek is committed to community, people and to delivering top talent that drive extraordinary business results.

Organizations of all types and sizes are in search of new ways to apply talent and technology in order to succeed in today's rapidly changing business environment – and we are here to help.

Our industry-leading IT and engineering solutions are unmatched in their blend of quality and client-customizable talent delivery methods.

Our specialty practice areas include automation, SAP services and support, project management, and more.



Locations

Our work, specialization, and list of clients span across the entire globe.

TotalTek's headquarters are located at: **221 W. College Ave 2nd Floor, Appleton, WI 54911**

Additional offices are located in:

- Milwaukee, WI
- New Bedford, MA
- Chicago, IL
- Poland
- India
- Argentina



ASUG Team



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Ask yourself these key questions?

Key business questions

- Does the thought of applying price changes in SAP cause you physical illness?
- How is inflation affecting your business today?
- Are vendors negotiating price changes more frequently?
- How are you maintaining your profit margins?

Today's "New" business environment

- New surcharges
- Raw material changes more frequently
- Sales price changes
- Loading vendor pricing
- Reporting on pricing
- Validating pricing
- Labor intensive process for price changes

Our Solution

@totalPricing

@totalTek

Key Features

- TotalTek's SAP Pricing Utility slashes the time needed for pricing reporting.
- SAP users that rely on multiple pricing tables to update and reflect changing pricing conditions or to create pricing reports can spend scores of manhours just running pricing updates
- TotalTek's SAP Pricing Utility streamlines reporting prices across multiple condition tables/key combinations
- In practice, our utility has reduced the time needed to update pricing reports by as much as 70%

The logo for TotalPricing, featuring a blue circle with a white 'T' inside, followed by the word 'TotalPricing' in a blue, sans-serif font.The logo for TotalTek, featuring a blue circle with a white 'T' inside, followed by the word 'TotalTek' in a blue, sans-serif font.

What is the business problem?

A large iron casting company had no standard reporting to view all sales pricing in one spot. They were unable to effectively compare, and review expired and current pricing conditions. Pricing also contained 12,000 SD scaled pricing record and approximately 2800 pending price records.

How did we solve it?

Assembled the right team for the job.

Client provided us with “custom” pricing reports they had developed over the years.

TotalPricing can read across multiple pricing tables and dynamically determine which columns (fields) to display depending if data is populated. Selection criteria can be used to filter which materials are displayed on the report.

TotalPricing can do a flat pricing update (dollar amount) or a percentage-based price update across all pricing tables (key combinations)

Typical process to make one price change to one material took approximately 10 minutes since one material could have up to 10 price variations based upon key combinations, location and price conditions. TotalPricing allowed the client to do this process on one screen in a matter of minutes. Estimated time savings do price updates is approximately 70%.

Demo of TotalPricing

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What is the business problem?

A large auto manufacturer was typically doing raw material pricing updates (Procurement) on a bi-yearly or yearly basis with spreadsheets that vendors provided. Due to inflation, vendors are now requiring pricing updates on a quarterly basis.

How did we solve it?

Assembled the right team for the job.

Client provided us with pricing template spreadsheet they received from their large vendors.

TotalPricing is able to read the spreadsheet column headings and dynamically map those columns to the SAP pricing tables automatically.

The TotalPricing Import process has an up-front data edits prior to loading, that checks for any potential errors in the data. This avoids you from having to re-load and fix data errors in the backend SAP system

Typical process to load all vendor pricing updates typically took about 2 months. The client will now be able to do this in a matter of days.

Demo of TotalPricing

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Discussion/Feedback of TotalPricing

