



The Threat Landscape is Transforming: Understand The Importance of Business-Critical Application Protection

BARRY SNOW | JULY 29, 2022





ONAPSIS HIGHLIGHTS



#1

Market Category
Leader



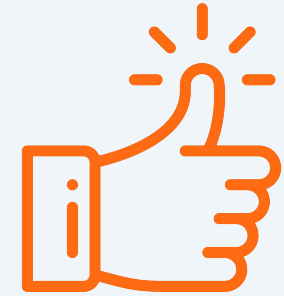
300+

Global
Employees



300+

Customers,
20% Fortune 100



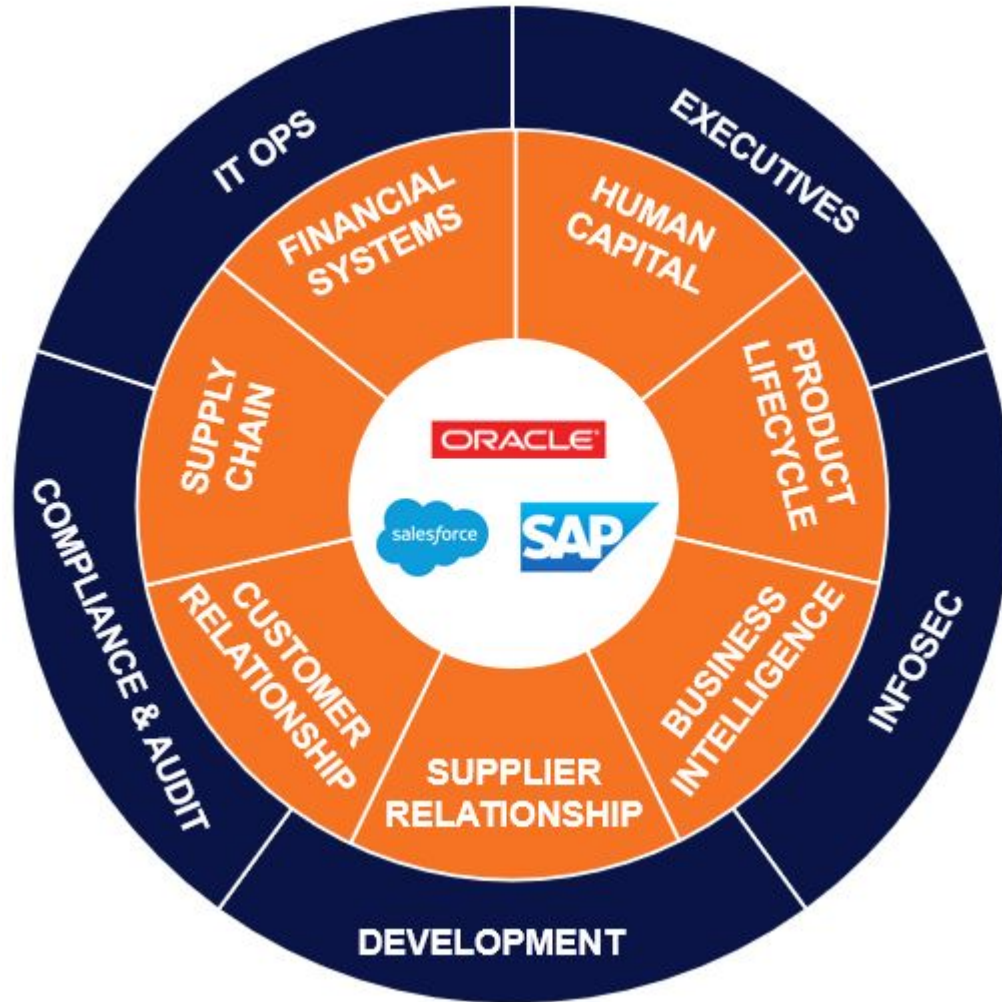
94%

Customer
Retention





BUSINESS-CRITICAL APPLICATIONS POWER YOUR BUSINESS



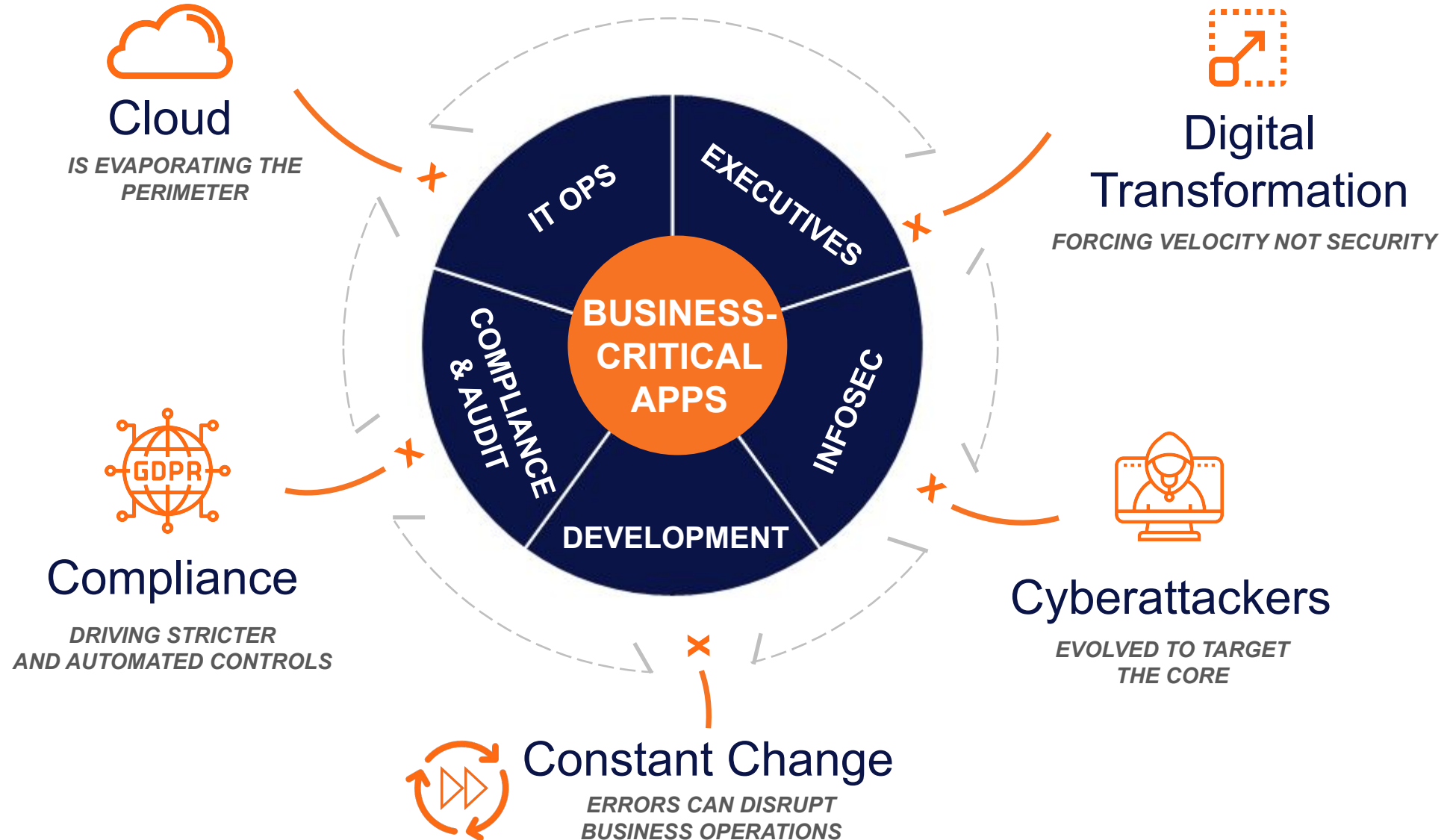
92% of the Global 2000 use SAP or Oracle¹

77% of the world's revenue touches these systems²

1 in 5 enterprise applications are SaaS-based³



BUT, WE'RE FACING A PERFECT STORM OF COMPLEXITY



AND ATTACKS ON BUSINESS-CRITICAL APPLICATIONS ARE INCREASING

64%

**OF ERP SYSTEMS HAVE BEEN
BREACHED IN THE PAST 2 YEARS**



5 ALERTS
IN **5** YEARS

**ON MALICIOUS CYBER ACTIVITY OR
VULNERABILITIES IN BUSINESS
CRITICAL APPLICATIONS**



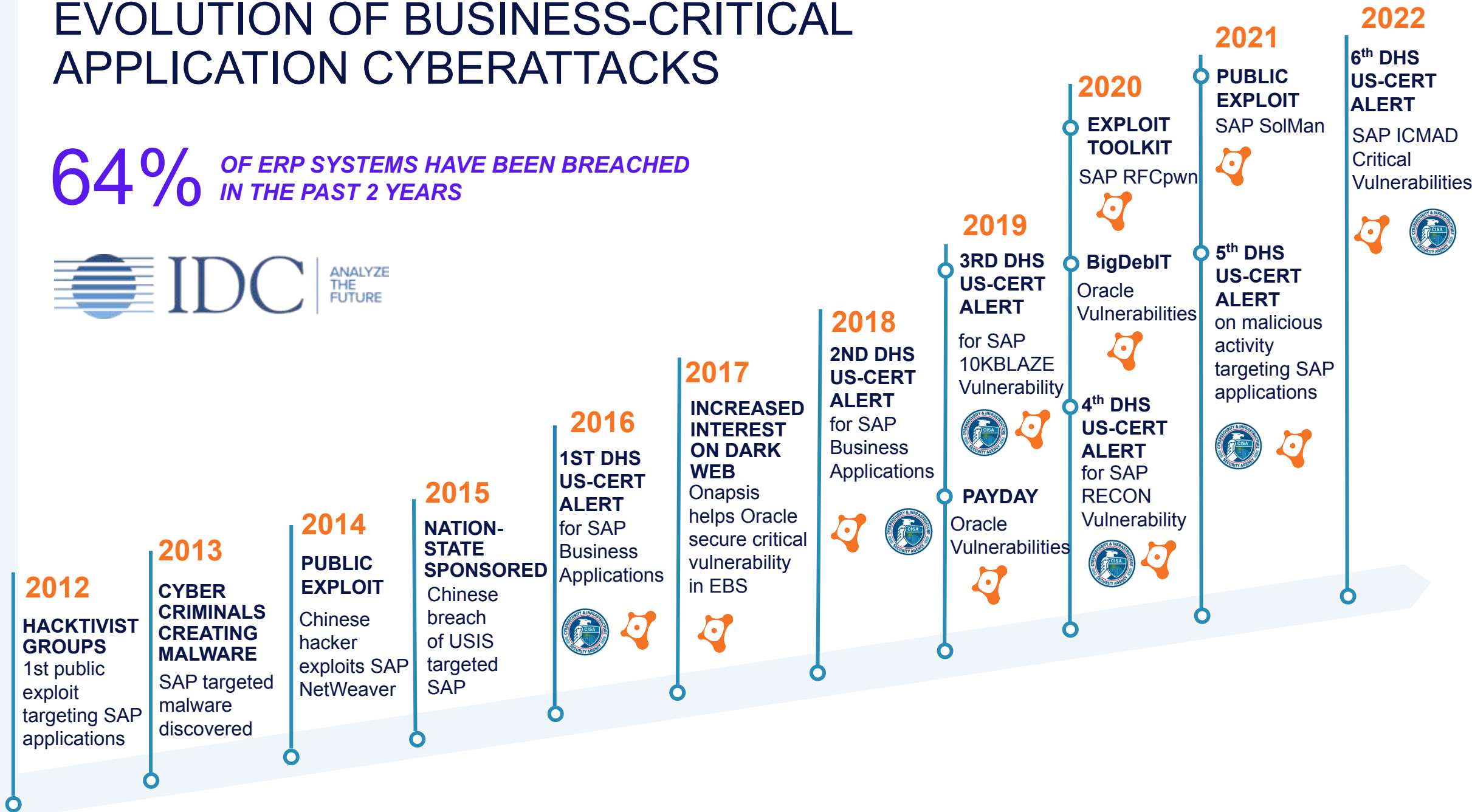
**CYBERSECURITY
& INFRASTRUCTURE
SECURITY AGENCY**





EVOLUTION OF BUSINESS-CRITICAL APPLICATION CYBERATTACKS

64% OF ERP SYSTEMS HAVE BEEN BREACHED IN THE PAST 2 YEARS





Threat Intelligence from Onapsis and SAP

THREAT ACTORS ARE MORE SOPHISTICATED...



...AND THE WINDOW TO DEFEND IS SHRINKING

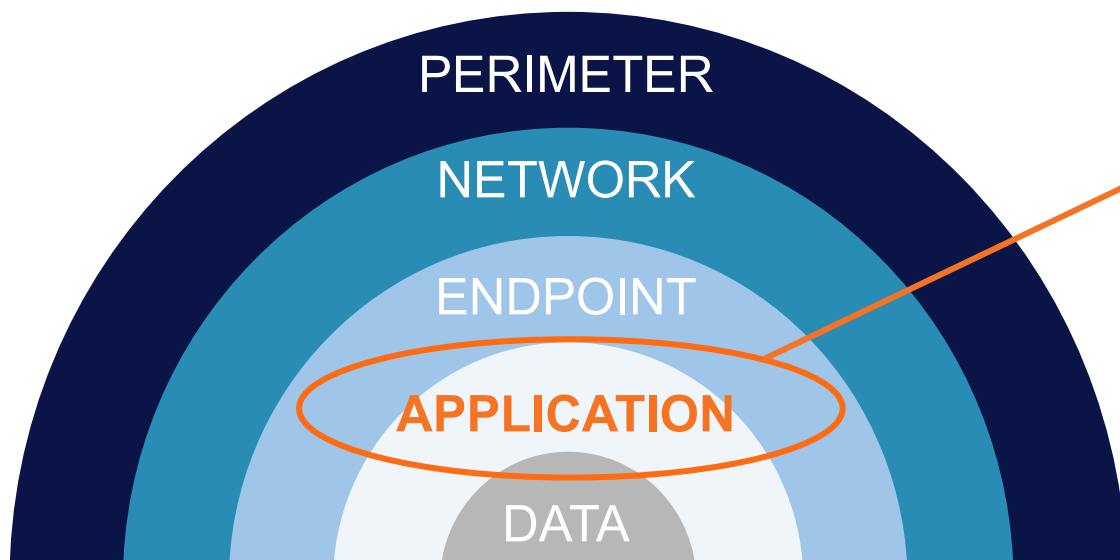


Data based on direct observation of threat activity against OTIC, upon unmarked systems becoming online. Data is not based on exploitation on SAP customers' environments.



WHY AREN'T TYPICAL SECURITY EFFORTS EFFECTIVE HERE?

Defense-in-Depth Models Surround but Ultimately Neglect That Critical Application Layer.



- **Attacks on the application layer** are the #1 concern of CIOs, which increased YoY
- **Over 70%** say their application portfolio has become **more vulnerable** in the past year
- Almost **two-thirds of organizations** have a **backlog** of application vulnerabilities



THIS MEANS BUSINESS-CRITICAL APPS ARE EXCLUDED FROM EXISTING CYBERSECURITY PROGRAMS

VULNERABILITY MANAGEMENT

- Systems managed by other teams, no visibility for InfoSec
- More processes moving to SaaS applications
- Increasing reliance on third-party developed apps

57% *Unable to quickly identify vulnerabilities at application level¹*

54% *Unable to effectively monitor privileged access²*

THREAT DETECTION & RESPONSE

- No continuous monitoring, no visibility for SOC
- Reliance on manual log reviews to identify threat activity
- No ability to establish compensating controls

63% *Unable to monitor & prevent attacks at application level¹*

APPLICATION SECURITY TESTING

- Reliance on manual code reviews
- Problems aren't identified until they hit production
- Security is a final check, not built into DevOps process

79% *Do not build security features into app development¹*

¹<https://www.cpomagazine.com/cyber-security/application-security-backsliding-over-70-of-organizations-say-their-portfolio-is-more-vulnerable/>

²<https://www.helpnetsecurity.com/2019/10/15/privileged-user-abuse/>



WHAT HAPPENS IF YOU DON'T FIX THIS?

Data Loss or Breach

74% Of breaches involved access to privileged account¹

28% Of breaches are due to missing application patches²

System Outages

52% Of security events caused operational outage that affected productivity³

over \$50k/hour Average cost of ERP application downtime⁴

Compliance Findings

\$5M Average yearly cost of business disruption due to non-compliance⁵

\$2M Average yearly cost of fines and penalties due to non-compliance⁵

Project Delays

52% Of cloud migrations are delayed due to security concerns⁶

Reputation Damage

7.3% Average decrease in stock price following a security breach⁷

¹Centrify
²DarkReading
³Fortinet
⁴Onapsis

⁵Ascent
⁶TechRepublic
⁷Forbes



THE ONAPSIS PLATFORM | PRODUCTS & FUNCTIONALITY

ASSESS

Vulnerability Management

- System misconfigurations, missing patches
- Authorization issues, default accounts/roles
- Assess if systems are configured in line with best practices

Integrations with workflow services:



DEFEND

Continuous Threat Monitoring

- Real-time attack alerts
- Monitor for exploits, user activity / transactions, privilege misuse
- Alert for dangerous program executions

Integrations with SIEMs:



CONTROL

Application Security Testing & Transport Inspection

- Identify security, compliance, and quality errors in SAP custom code
- Identify SAP transports that would cause import errors, outages, downgrades, security or compliance issues

Integrations with change management and development environments:



COMPLY

Continuous Compliance

- Evaluate compliance impact of system vulnerabilities, misconfigurations, patches, authorizations, deployed code (SAP)
- Out-of-the-box & custom policies
- Evaluate and verify IT controls

Integrations with compliance automation solutions:



MANAGEMENT FUNCTIONALITY

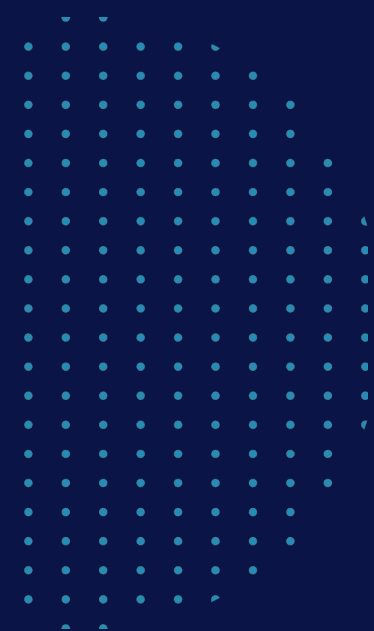
Reporting & Analysis

Ticketing/SOC Integration

Scheduling & Workflows

Asset Discovery

Users & Role Management



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[ONAPSIS.COM](https://onapsis.com)



STAY AHEAD OF EVER-EVOLVING CYBERSECURITY THREATS WITH THE WORLD'S LEADING THREAT RESEARCH ON BUSINESS-CRITICAL APPLICATIONS

ONAPSIS RESEARCH LABS

- Onapsis products automatically updated with latest threat intel and security guidance
- Receive advanced notification on critical issues and improved configurations
- Get pre-patch protection ahead of scheduled vendor updates

Discovered

800+

zero-day vulnerabilities in business-critical apps



40%

Of critical SAP Security Notes in 2020 were influenced by Onapsis Research Labs

5

US DHS critical alerts based on our research



17

Patents, 8 issued & 9 pending



Knowledgebase of

10,000+

vulnerabilities and attacks on business applications



WHY ONAPSIS?



Gain visibility into
risk and business
impact



Monitor for internal
and external
threats



Build security into
app development
lifecycle



Maintain
compliance and
enforce baselines

**PROTECT YOUR BUSINESS-CRITICAL APPS.
PROTECT YOUR BUSINESS.**



ASSESS | VULNERABILITY & SECURITY POSTURE MANAGEMENT

- **Visibility** into vulnerabilities, misconfigurations and security posture
- **Understand risk** and business impact
- **Manage issues** with built-in workflows and integrations with external ticketing systems



- **Streamline remediation** with detailed step-by-step technical solutions
- **Report** on vulnerability and security posture over time via dashboards and exportable exec summaries

60%

Decrease in remediation efforts

75%

Issue investigation time eliminated due to low false positive rate

95%

Less time identifying and investigating vs manual efforts

60%

Time saved preparing executive reports

80%

Time saved scheduling patches with built-in prioritization



DEFEND | THREAT DETECTION & RESPONSE

- **Continuous monitoring** and real-time alerts for over 3,000+ threat indicators
- **Prioritize** alerts based on stakeholder risk posture and/or systems
- **Respond** quickly to active threats via detailed alarm notifications
- **Analyze Root Cause** by sending threat information to SIEMs and correlating with other system logs

75%

Improved incident response times

50%

Reduced forensic investigation time

100%

SAP log forwarding enables correlation with other logs

splunk >

ArcSight



Azure Sentinel



exabeam



Radarscan



CONTROL FOR CODE | SAP APPLICATION SECURITY TESTING

- **Identify** security, compliance, and quality issues in “real-time” or in batches before release
- **Understand** business risk and criticality
- **Manage** issues via built-in approval workflows
- **Resolve** with detailed step-by-step remediation guidance
- **Mass correction** services available to automate the fix of bulk issues

25x

Faster than manual review processes

1
minute

Scan up to 150,000 lines of code

<5%

False positive rate

75%

Reduction in errors making it into production

50
-80%

Common findings automatically fixed with optional service



CONTROL FOR TRANSPORT | SAP TRANSPORT INSPECTION

- **Comprehensive inspection** of all SAP transports (including third-party)
- **Resolve** with detailed step-by-step remediation guidance
- **Integrate** with existing change and transport management systems
- **Prevent** import errors, business outages, downgrades, security vulnerabilities, and compliance violations
- **Protect** sensitive data from manipulation and espionage

100%

Automated transport inspection lifts the burden of a manual review process

75%

Reduction of unexpected outages

100%

Visibility into 3rd party transports without importing into SAP

462
Hours

Saved per system per year on investigating and fixing transport errors

\$35K

Saved per system per year by eliminating import errors in production



COMPLY | AUTOMATED COMPLIANCE TESTING & VERIFICATION

- **Automate evidence collection** to prepare for internal/external audits
- **Automate testing and validation** of IT controls against customizable policies
- **Prioritize** issues based upon criticality and compliance impact
- **Understand** effectiveness of IT controls and business impact of identified issues
- **Continuously assess** to proactively measure risk, stay ahead of audit cycle, and maintain compliance
- **Avoid** deficiencies and material findings

92%

Of tasks associated with controls testing can be automated

90%

Reduction in time spent testing IT controls

\$100K

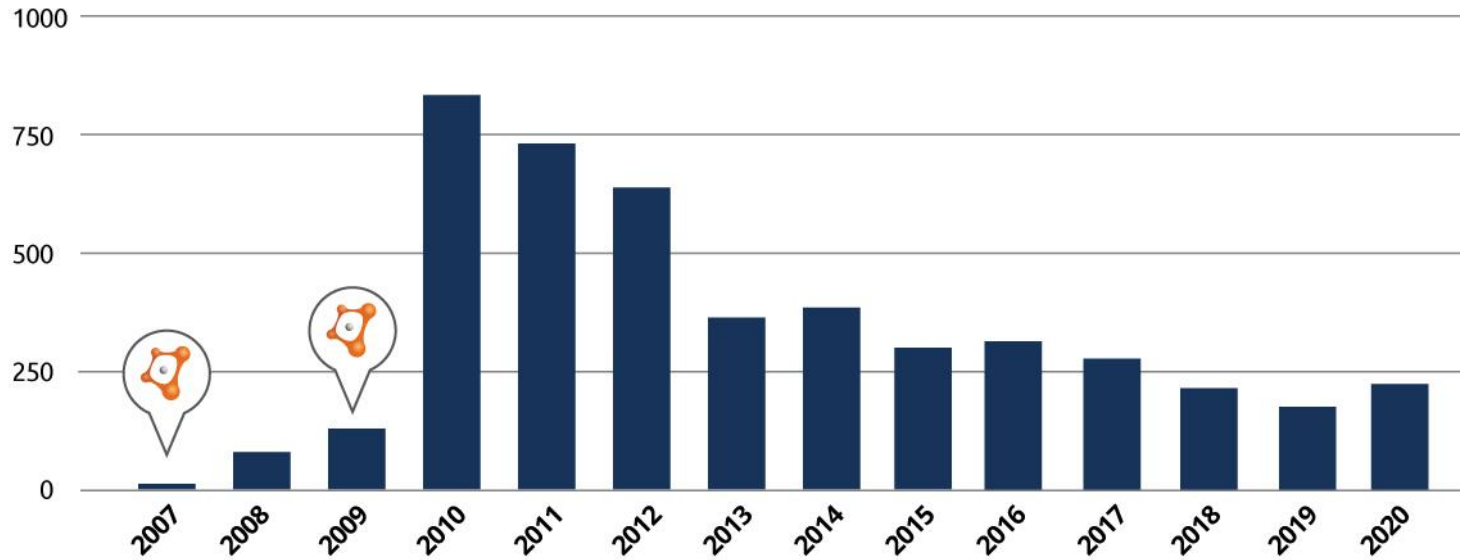
Saved per year compared to manual audit processes



ONAPSIS RESEARCH LABS

Stay ahead of ever-evolving cybersecurity threats with the world's leading threat research on mission-critical SAP applications

SAP SECURITY NOTES



Onapsis researchers 1st to present on SAP security at Black Hat

Onapsis founded

Onapsis Influence on 2020 SAP Security Notes
40% of critical notes
18% of all notes

Discovered
800+
zero-day vulnerabilities in mission-critical applications

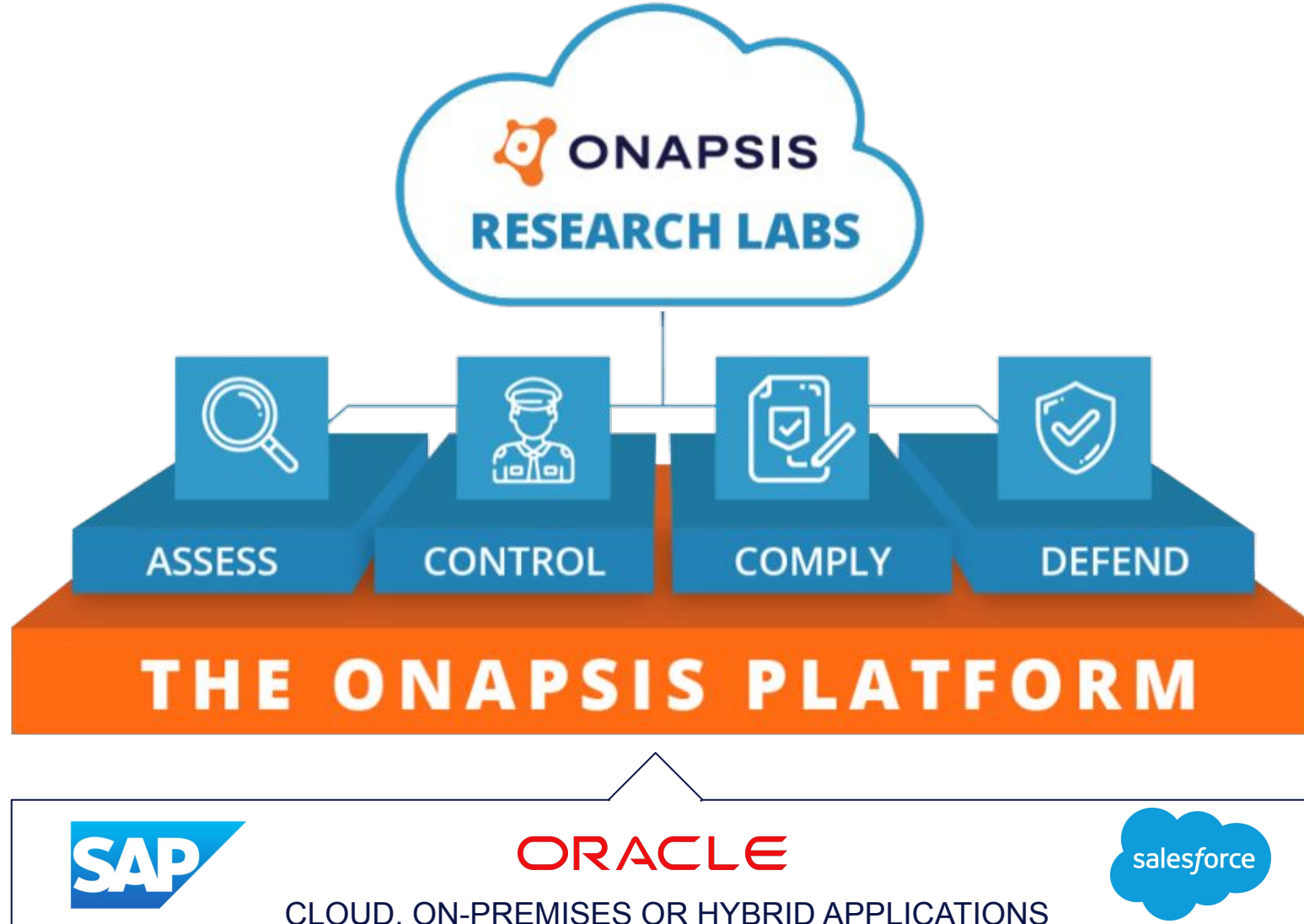
Mitigated
60%
of SAP HANA unpatched vulnerabilities

Created
14
out-of-the-box compliance policies for The Onapsis Platform, plus ability to customize

Database of
350+
test cases for performance, robustness, maintainability, security and compliance issues in SAP code and transports



ONAPSIS GIVES YOU THE VISIBILITY AND TOOLS YOU NEED TO PROTECT YOUR BUSINESS-CRITICAL APPLICATIONS





ONAP SIS PARTNERS | APPLICATION PROTECTION ECOSYSTEM

TECHNOLOGY ALLIANCES

SAP® Certified

ORACLE® Gold Partner

ArcSight™
An HP Company

servicenow

splunk>



Azure Sentinel

Q Radar®

exabeam

CLOUD PROVIDERS

Microsoft Azure

Google Cloud

amazon web services

SAP HANA

ORACLE® ERP Cloud

SYSTEM INTEGRATORS & MSSP

IBM®

Deloitte.

pwc

accenture

Infosys®
Navigate your next

verizon✓