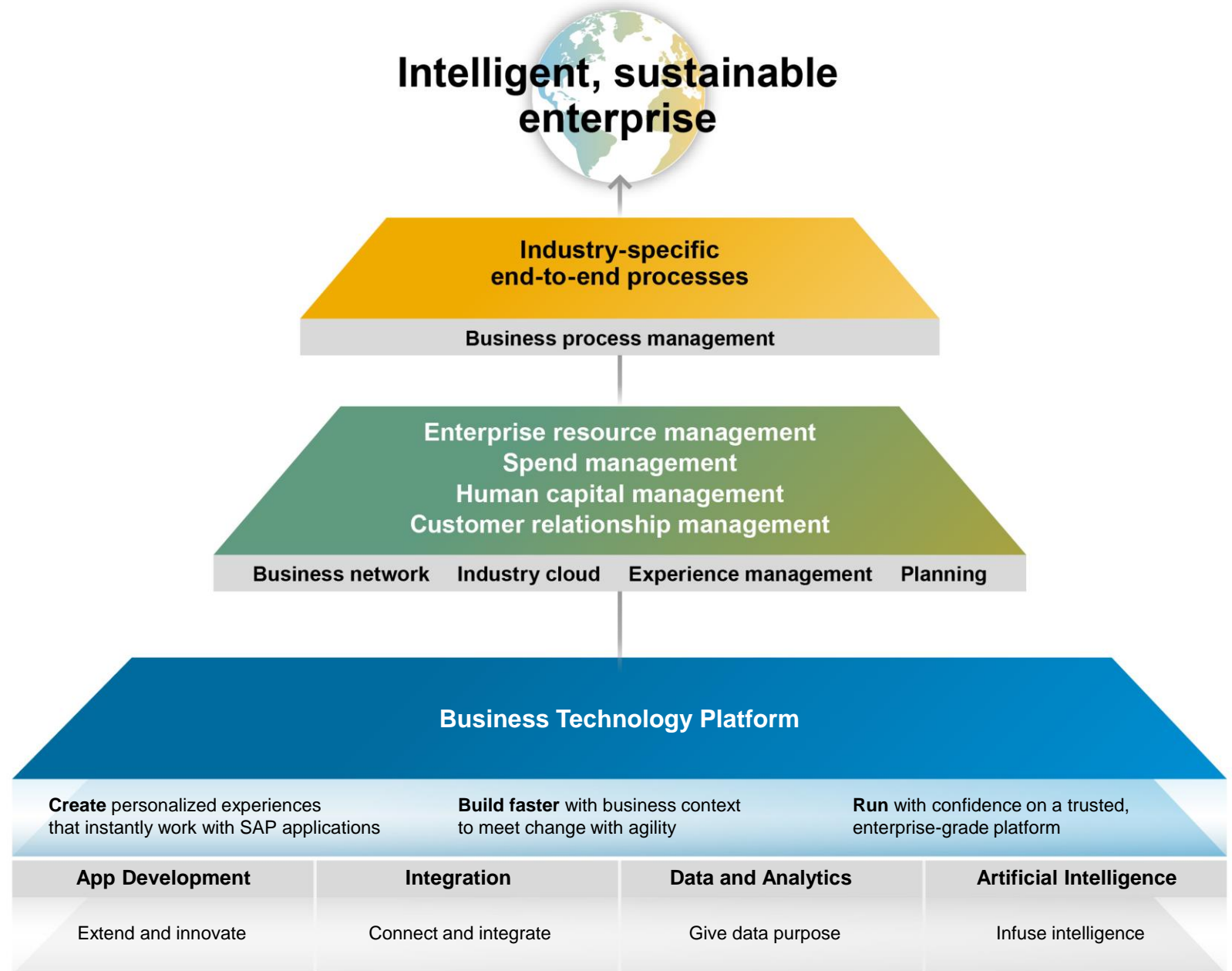
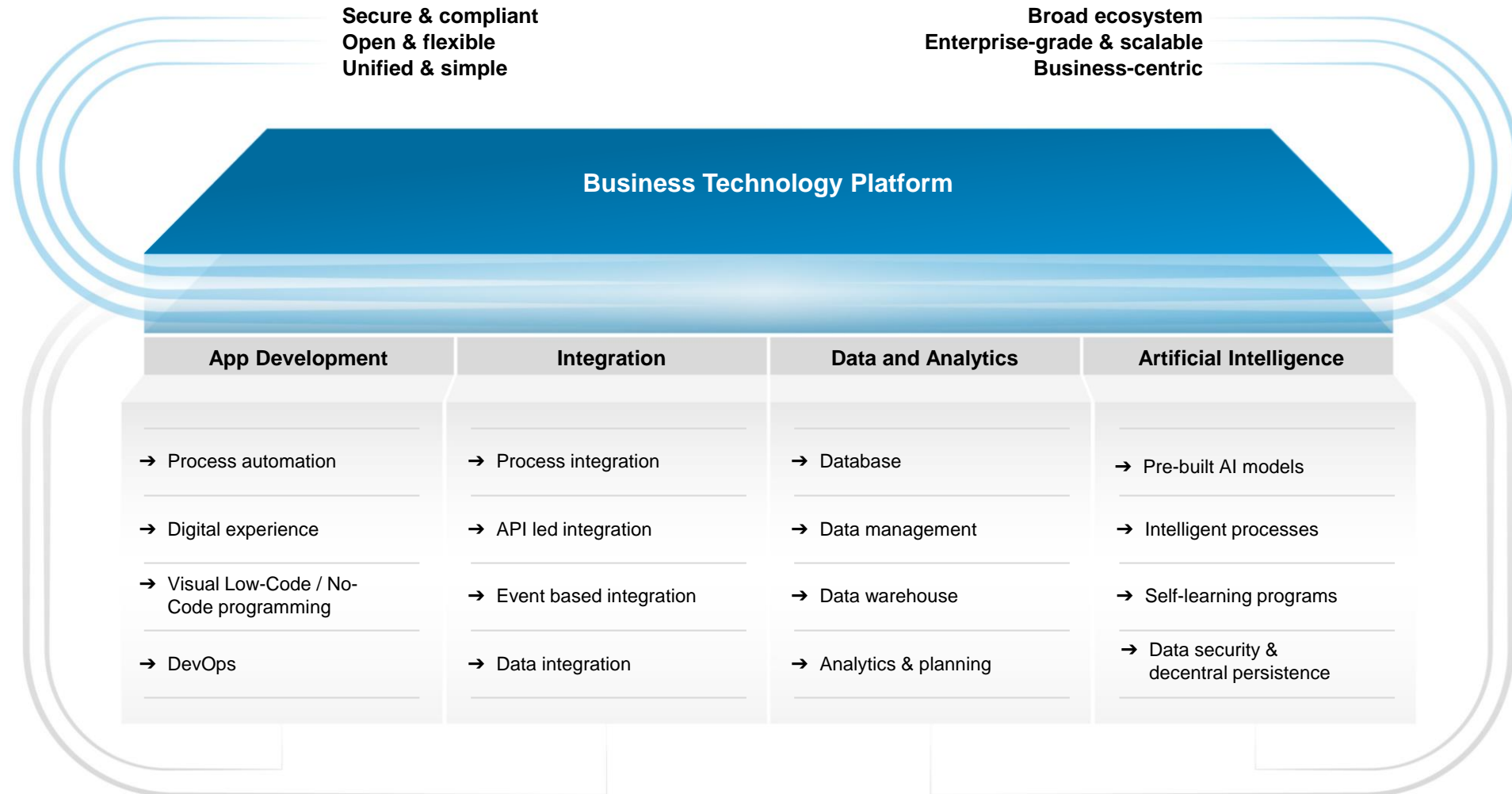


SAP BTP is the foundation of the Intelligent Sustainable Enterprise



SAP BTP Cloud Capabilities

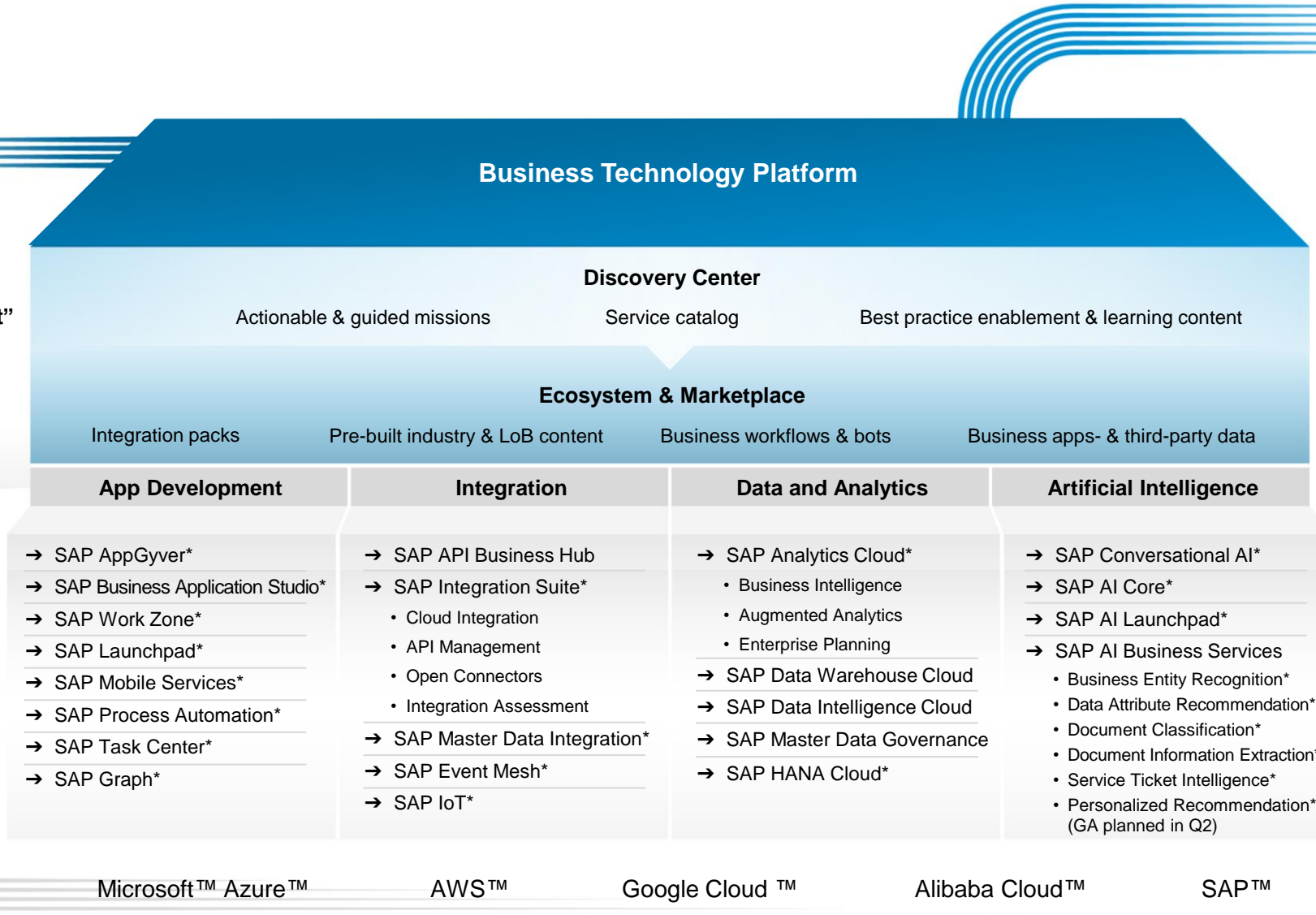


SAP BTP Services



“Enterprise readiness with holistic lifecycle management” with the sub items

- Change and deployment management
- Technical ops automation
- Alerting
- Smooth integration option into existing ALM processes



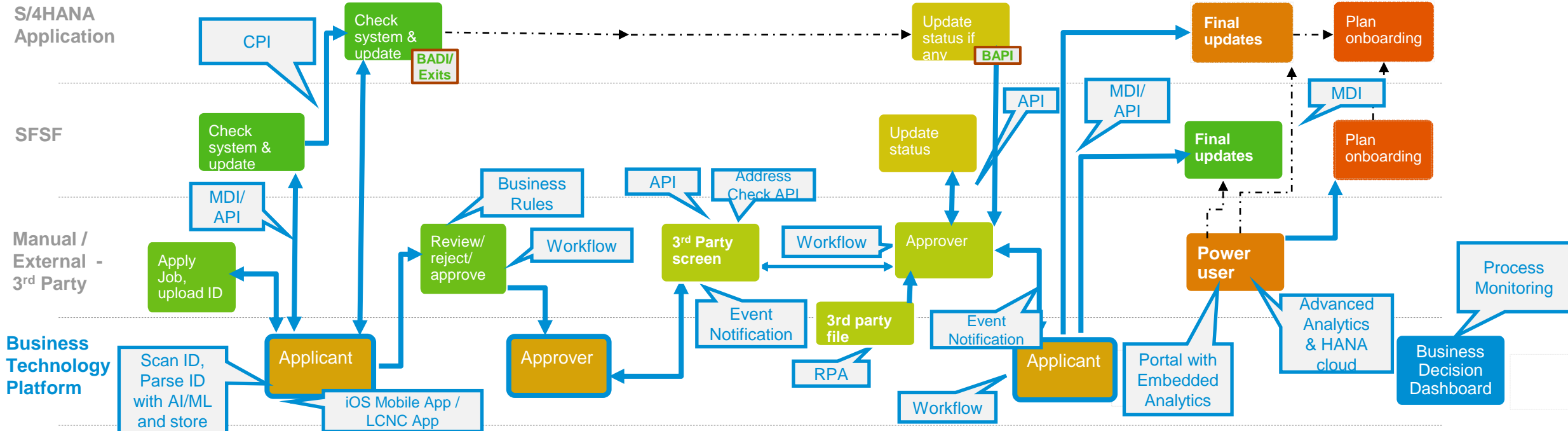
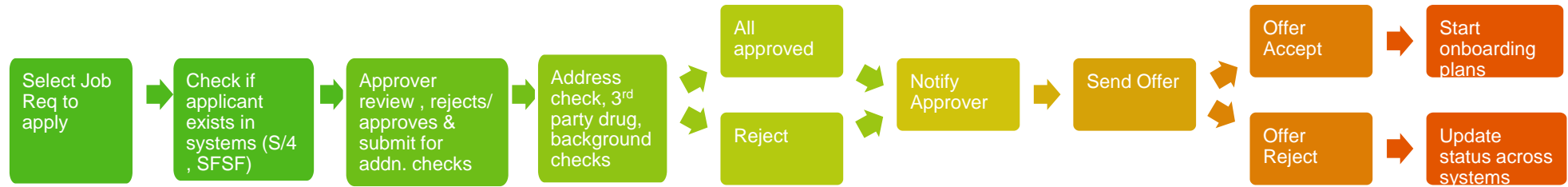
Enterprise security services and hybrid identity & access management

- Cloud identity services
- Risk & compliance
- Secure development

* Included in CPEA/PAYG

Improving Quick Hire Process with SAP Business Technology Platform

Recruit to Retire




Application, Logic in ABAP, Node js, Python or any language + CENTRAL ENTRY POINT FOR HETEROGENEOUS APPLICATIONS

Flexibility to Support Your Transformation Journey with SAP BTP

You Decide Your Optimal Entry Point

TRY-BEFORE-YOU-BUY



Free Tier model for SAP BTP

Try2Buy

What is it?

Get hands on experience at **no cost** with 30+ SAP BTP services, with direct path to productive use


When to use it?

- Try, test services (limited capacity)

Customer benefit?

- No cost; usage capped for each individual service
- Seamless path to productive use

Commercial Models



Pay-As-You-Go
MC #8007848

Zero Commit*

* Includes free tier services

Build small scale apps with access to 90+ SAP BTP services, **paying only for services used**

- Proof-of-concepts, small scale pilots

- No upfront costs, no minimum usage required, pay only for services used
- Minimize initial budget outlay, low risk



CPEA
MC #8005605

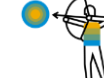
Commit to Consume*

* Includes free tier services

Integrate and extend solutions at scale with access to 90+ SAP BTP services, **paying less by committing upfront to use more**

- Multiple use cases, expanding over time with predictable usage of services

- Flexibility in using services, multiple services in single SKU
- Better commercial terms, discountable



Single Service Subscription
[Details Here](#)

Fixed Commitment

Integrate and extend solutions at scale with individual SAP BTP services, making a **fixed commitment** for **most favorable terms**

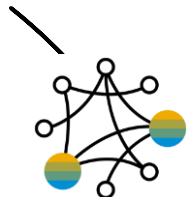
- Specific use case with known usage of individual services

- Most favorable commercial terms, discountable

What Services Are Available?

Free Tier Services

30+ services available as of May 2022; same services & functionality as in CPEA. Additional services to be added monthly.



Development Efficiency

- ABAP environment
- Alert Notification
- Automation Pilot
- Business Application Studio
- Business Entity Recognition
- Cloud Foundry Runtime
- Cloud Transport Management
- Continuous Integration & Delivery
- Credential Store
- Data Attribute Recommendation
- Data Privacy Integration
- Integration Suite
- Kyma Runtime
- Market Rates, Bring Your Own Rates
- Personal Data Manager
- PostgreSQL, hyperscaler option
- Redis, hyperscaler option
- SAP Data Quality Management
- SAP Data Retention Manager
- SAP Graph
- SAP HANA Cloud
- SAP Translation Hub



Digital Experience & Process Automation

- Conversational AI
- Document Management Service, Integration Option
- Launchpad Service
- Mobile Services
- SAP Intelligent RPA
- SAP Personalized Recommendations
- SAP Process Automation
- Service Ticket Intelligence
- UI5 Flexibility for Key Users

[Free Tier Services – Details](#)