Accelerate your S/4HANA journey with SAP RISE

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Speaker introduction

- 24 years of SAP experience in a career of 29 years in a variety of roles including SAP product development, delivery/advisory/consulting, pre-sales, & sales; currently work for the SAP S/4HANA Center of Excellence, North America

- Served nearly 50 clients globally & across multiple industry verticals including Public Sector, Utilities, Media, Manufacturing, Pharmaceuticals, Oil & Gas, & Hi-tech among others

- Areas of expertise include SAP Financials, Logistics/Supply Chain, Reporting & Analytics, Data Management & Governance, Cloud technologies, User Experience, & Project/Program Management

- Prolific thought leader: Published over 100 articles & white papers for SAP publications; written 5 SAP books; spoken at nearly 50 SAP conferences globally

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Did you know that?

- SAP is the world's #1 cloud applications vendor?

- 99 of the 100 largest companies in the world are SAP customers & that 85 of them are currently running S/4HANA?

- 77% of the world's revenue is transacted via SAP systems & this amounts to $4 Trillion?

- 80% of SAP's customers fall in the small & medium-size business category (SMB), contrary to conventional wisdom?

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Agenda

1   **SAP RISE Fundamentals**

2   **RISE: Key Components**

3   **Wrap-up**

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Key Business Trends

Market Leaders are Transforming Business
And changing the rules of business success for everyone

1

**Rapid Business
Model
Innovation**

THE NEW GROWTH

2

**Operational
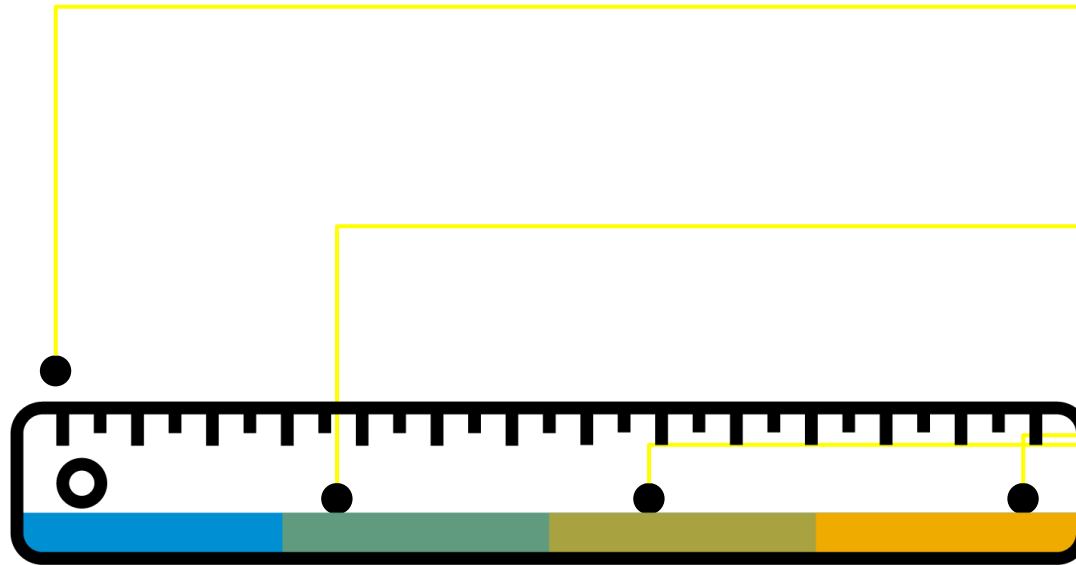Efficiencies**

THE NEW MINIMUM

3

**Sustainability and
Responsibility**

THE NEW STANDARD

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Where do you start in your transformation?

Every enterprise has
***a unique* starting point**

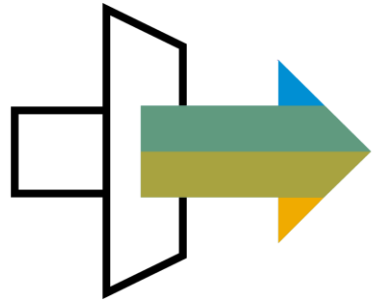Digitally driven businesses that need to scale with speed

Early adopters of cloud ERP ready to go further

Edge innovators that need to focus on their core

Established companies with complex, customized, on-premise systems

Customers need to be able to transform regardless of where they are in this journey – enter RISE with SAP

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Transformation principles

Every S/4HANA Transformation is a Business Transformation

Every Business Transformation needs to consider Processes, Systems, Data and People

Business Transformation is a path to continuous Improvement

RISE in a nutshell

RISE with SAP is a comprehensive offering with:

- Cloud ERP for every business need
- Industry next practices and extensibility
- Analytics and business process transformation
- Outcome-driven services from SAP and our partners
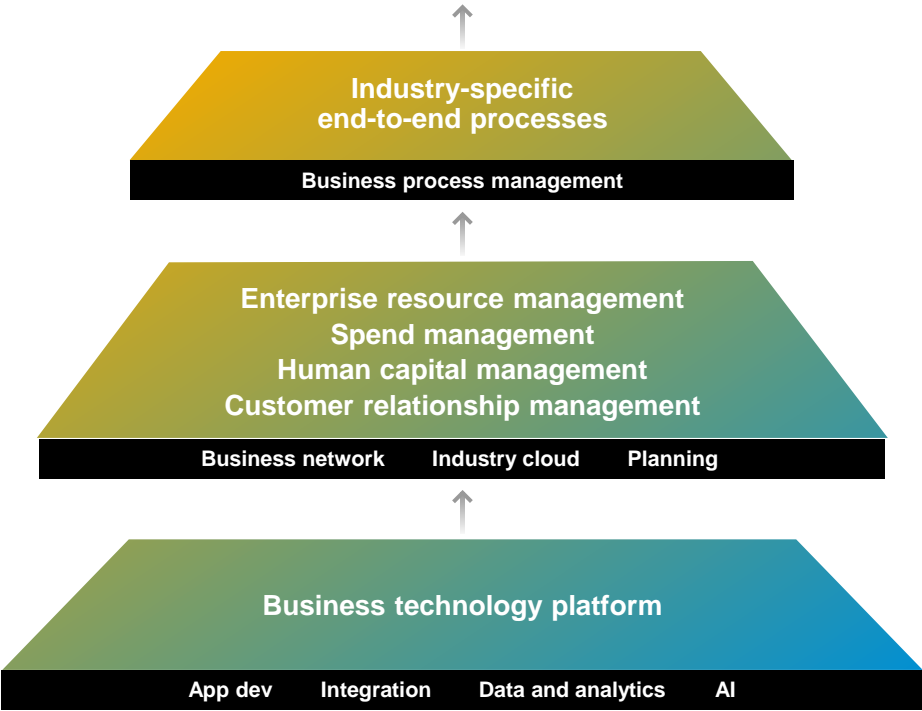
Launched in January 2021

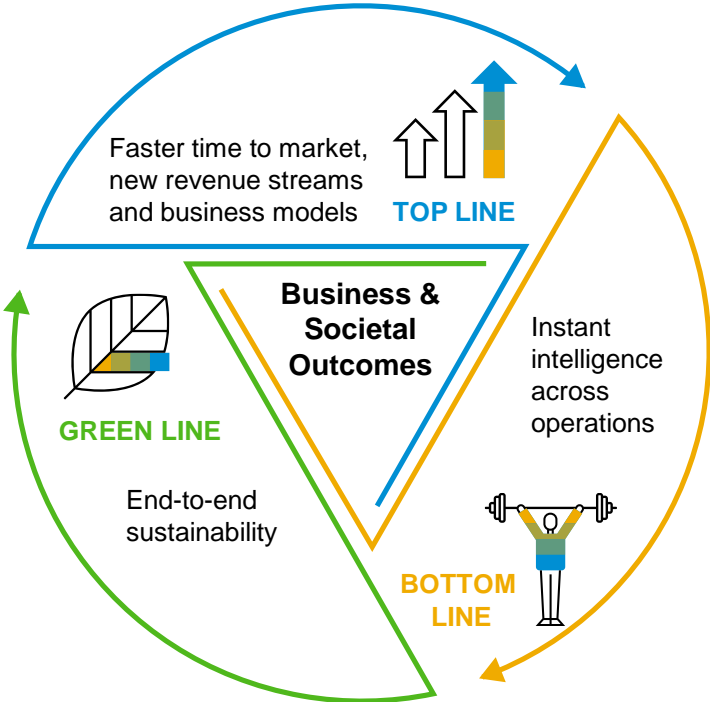THE BEST RUN **SAP**

RISE outcome: An intelligent, sustainable enterprise

Intelligent, sustainable enterprises …

Industry-specific
end-to-end processes

Business process management

Enterprise resource management
Spend management
Human capital management
Customer relationship management

Business network   Industry cloud   Planning

Business technology platform

App dev   Integration   Data and analytics   AI

… delivering business and societal outcomes

Faster time to market, new revenue streams and business models   **TOP LINE**

Business & Societal Outcomes

GREEN LINE

Instant intelligence across operations

End-to-end sustainability

BOTTOM LINE

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Customer Benefits

ONE SLA

Next-generation industry

Collaborative networks

Openness and modularity

SAP S/4HANA Cloud

RISE WITH SAP

Infrastructure options

Process insights & best practices

Transformation tools and services

Line-of-business value

Operational O and Experience X data

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RISE Foundation – 5 pillars
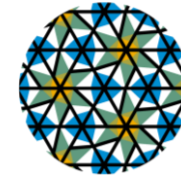
Cloud ERP

Business process intelligence

Business platform and analytics

Business networks

Outcome-driven services and tools

(CLOUD) INFRASTRUCTURE OPTIONS (IaaS) – SAP Data Center
or Hyper-scaler or Tailored Data Center options

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RISE Components – capabilities at a glance

Outcome-driven Services and Tools
- Leverage services and tools offered by SAP and Partner ecosystem to enable your business innovation journey
- Check the readiness of your processes and get technical guidance on moving to SAP S/4HANA Cloud
- Analyze custom code & add-on compatibility

Cloud ERP
- Leverage the latest and best practice business processes with SAP S/4HANA Cloud
- Innovate with industry-specific next practices using SAP and partner industry solutions
- Drive differentiation with best-in-class line-of-business solutions

Business Process intelligence
- Get tailored recommendations for tangible process improvements
- Run business profitably by removing process inefficiencies
- Reduce process variations and manual work
- Simulate processes for alternative business scenarios

Business Networks
- Collaborate between manufacturers, dealers, service providers and vehicle owners
- Build a resilient supply base with access to the world's largest supplier network
- Collaborate with logistics partners to manage freight transactions and exchange documents

Business Platform and Analytics
- Migrate and maintain relevant master data and keep the core clean
- Optimize, extend and automate processes
- Leverage intelligent technologies and predictive analytics to generate differentiated business
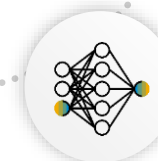
Center diagram labels:
- Cloud ERP
- Outcome-driven Services and Tools
- Business Process Intelligence
- Business Networks
- Business Platform and Analytics

RISE WITH SAP

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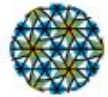
Choice of infrastructure

CLOUD ERP INFRASTRUCTURE

BUSINESS PROCESS INTELLIGENCE

BUSINESS PLATFORM AND ANALYTICS

BUSINESS NETWORKS

OUTCOME-DRIVEN SERVICES AND TOOLS

Choice of Infrastructure

- Hyperscaler or SAP data center
- Scalability option based on the growth of your business
- Technical operations excellence by ensuring:
  - Single point of contact
  - One set of SLAs

Infrastructure Resilience

- Highly resilient global hyperscale cloud and SAP application infrastructure with high availability and enhanced disaster recovery
- Leverage SAP and hyperscale skilled talent, certifications and standards for global cloud security operations and support 24 X7
- Cloud-based automation of routine, error prone tasks such as patching by both SAP and the hyperscaler

Hyperscaler Economics

- RISE with SAP based on a single FUE metric – offers benefit of lower infrastructure costs without the overhead of managing cloud operations and circumvent the learning curve
- Reduce time-to-market for new SAP applications/ modules in cloud

S/4HANA Cloud ERP options

SAP S/4HANA Cloud, public edition

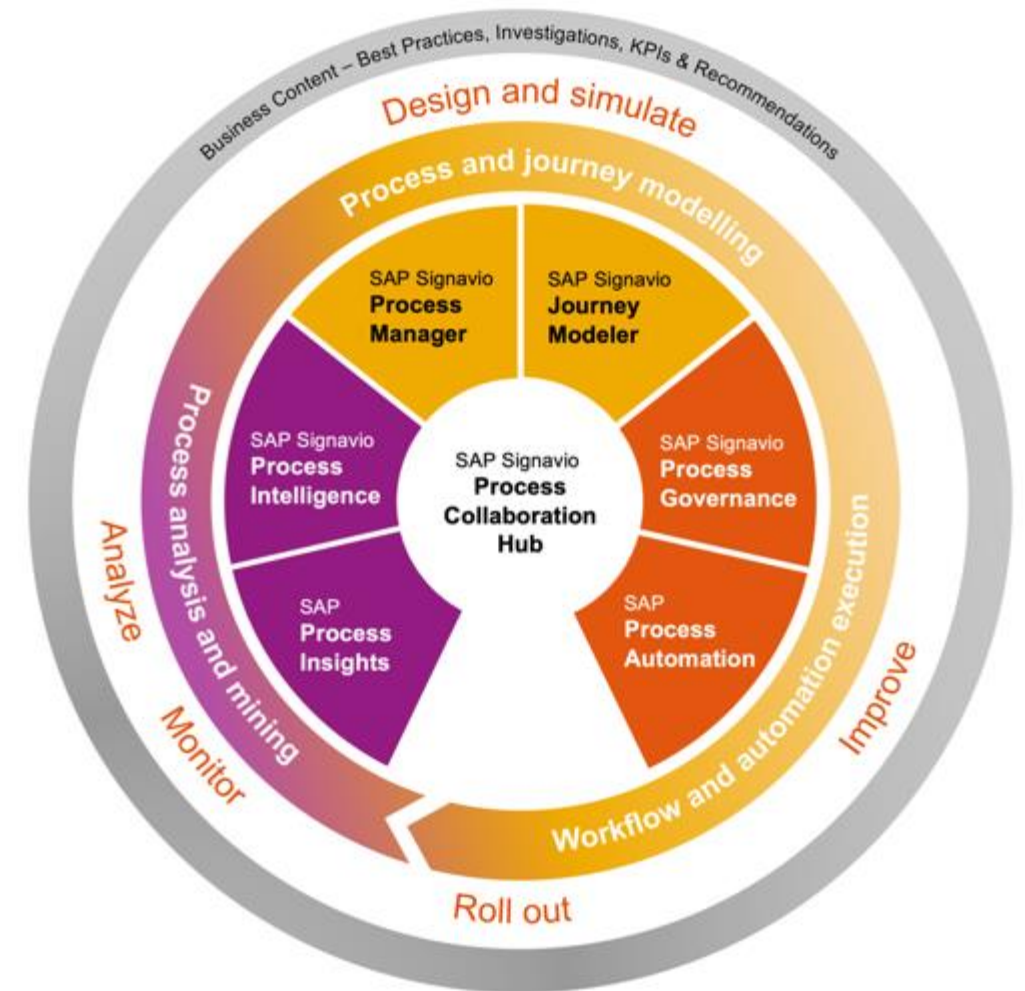Ready-to-run cloud ERP that delivers the latest industry best practices and continuous innovation.

OR

SAP S/4HANA Cloud, private edition

Tailored-to-fit cloud ERP that adapts to your organization's unique transformation.

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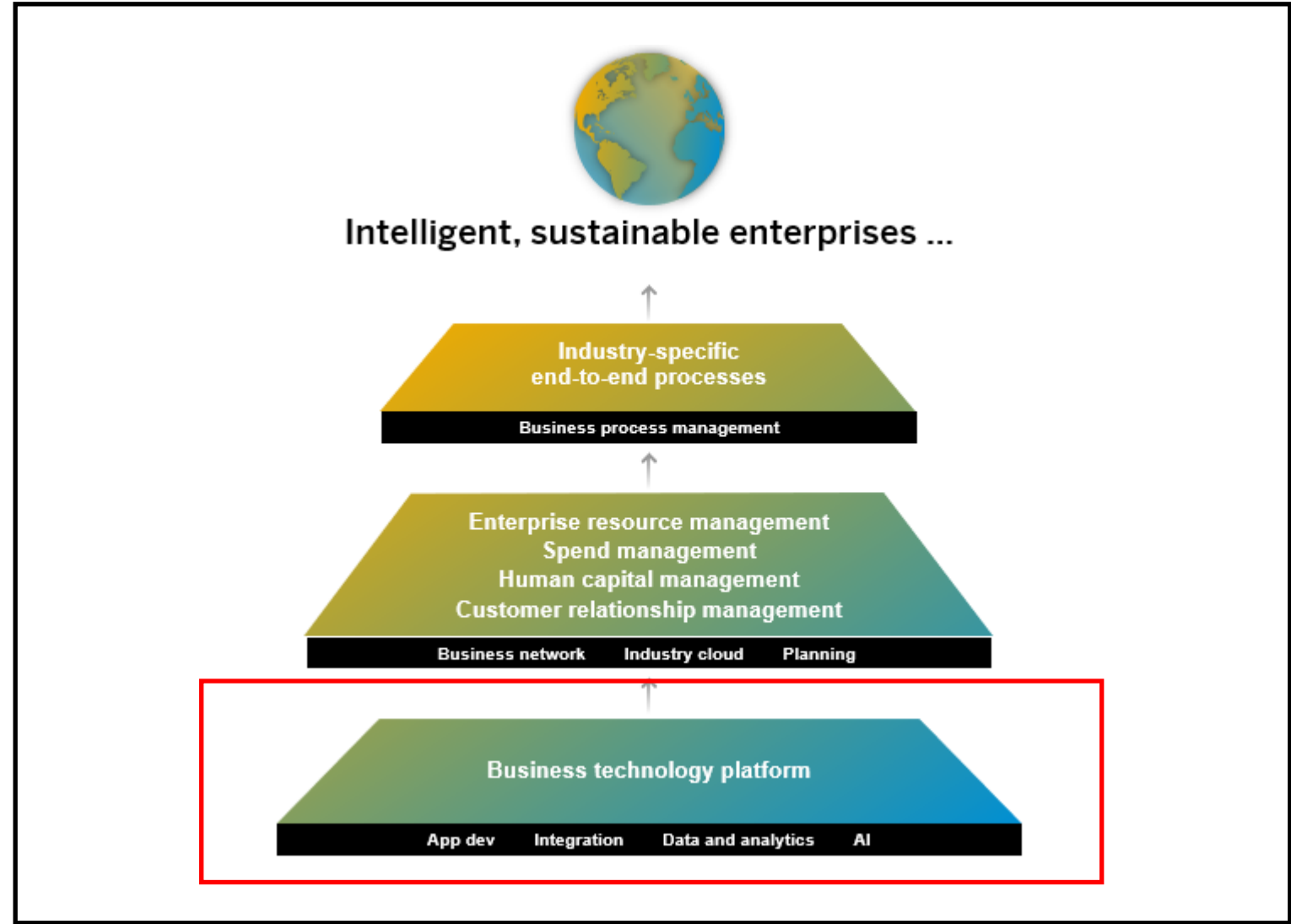
Business Process Intelligence

- SAP Signavio Process Transformation Suite is an end-to-end process management solution that gives companies the ability to understand, improve, and transform all their business processes – fast and at-scale

- SAP Signavio solutions reduce the time taken to deliver value from your intelligent process mining initiatives, allowing you to find improvement areas faster, act based on recommendations while speeding up your time to adapt to process changes with an end-to-end process orientation

- Allows you to model processes and journeys based on common standards, driving collaborative efforts, customer excellence strategies... and more!

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Business Technology Platform

SAP BTP is the platform that powers you to become an intelligent enterprise through integration, extension, and data-to-value from all SAP and third-party application and data assets while ensuring your long-term success through agility, value-creation, and continual innovation. It encompasses database & data management, analytics, application development & integration, as well as intelligent technologies

Intelligent, sustainable enterprises ...

Industry-specific end-to-end processes

Business process management

Enterprise resource management
Spend management
Human capital management
Customer relationship management

Business network   Industry cloud   Planning

Business technology platform

App dev   Integration   Data and analytics   AI

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CLOUD ERP

BUSINESS PROCESS INTELLIGENCE

BUSINESS PLATFORM AND ANALYTICS

BUSINESS NETWORKS

OUTCOME-DRIVEN SERVICES AND TOOLS

Pre-built integration between SAP S/4HANA Cloud and SAP's B2B Networks enables efficient end-to-end business processes

Asset Intelligence Network

- Collaboration between manufacturers, dealers, service providers and vehicle owners
- Unify vehicle repository with Digital vehicle hub along the automotive value chain to secure insights, monetize data, create mobility scenarios, and enable an open partner network
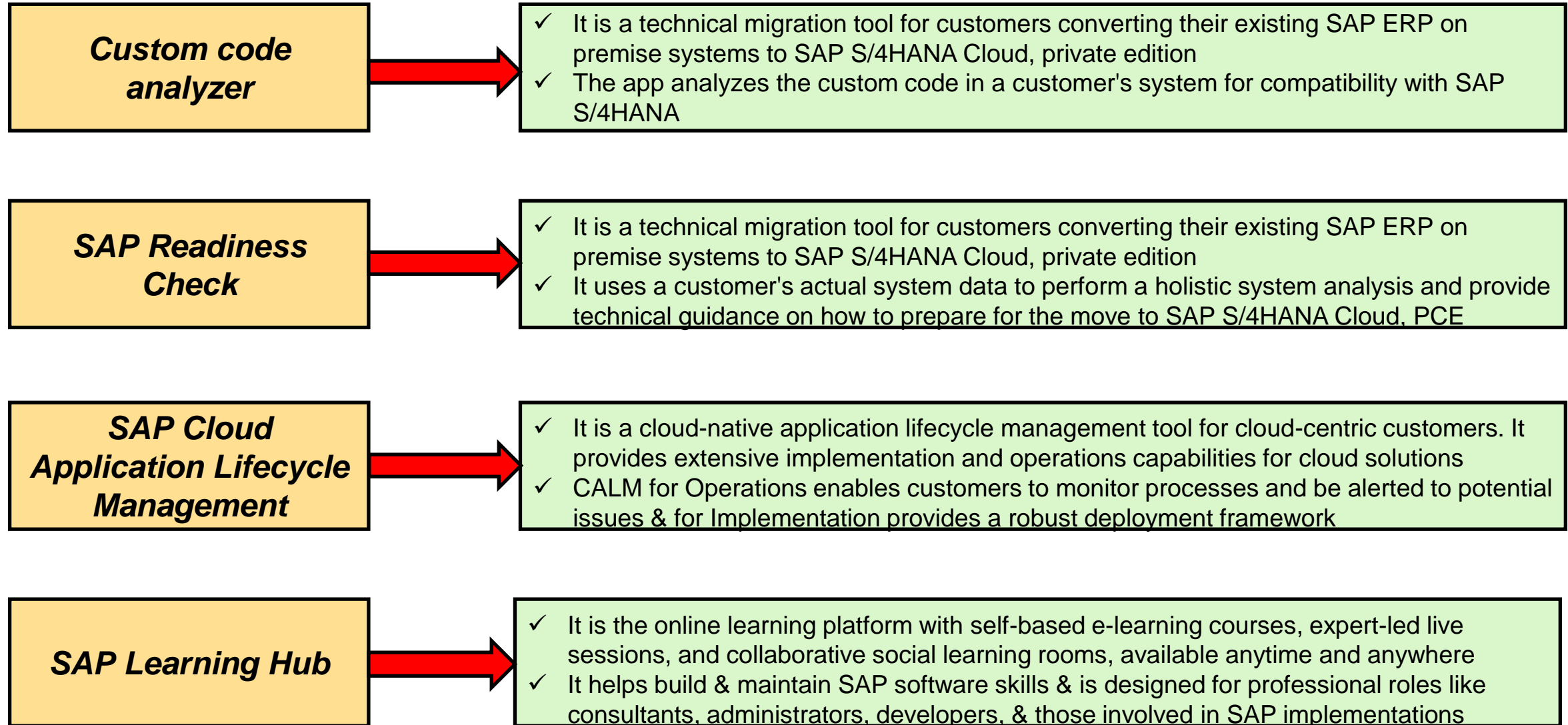
Ariba Network

- Build a resilient supply base with access to the world's largest supplier network covering 190 countries, 70 currencies, 24 languages, and 4.2 million vendors

Logistics Business Network

- Collaborate with logistics partners to manage freight transactions, exchange documents, and gain transparency across complete value chain

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Tools & Applications

Custom code analyzer	✓ It is a technical migration tool for customers converting their existing SAP ERP on premise systems to SAP S/4HANA Cloud, private edition ✓ The app analyzes the custom code in a customer's system for compatibility with SAP S/4HANA
SAP Readiness Check	✓ It is a technical migration tool for customers converting their existing SAP ERP on premise systems to SAP S/4HANA Cloud, private edition ✓ It uses a customer's actual system data to perform a holistic system analysis and provide technical guidance on how to prepare for the move to SAP S/4HANA Cloud, PCE
SAP Cloud Application Lifecycle Management	✓ It is a cloud-native application lifecycle management tool for cloud-centric customers. It provides extensive implementation and operations capabilities for cloud solutions ✓ CALM for Operations enables customers to monitor processes and be alerted to potential issues & for Implementation provides a robust deployment framework
SAP Learning Hub	✓ It is the online learning platform with self-based e-learning courses, expert-led live sessions, and collaborative social learning rooms, available anytime and anywhere ✓ It helps build & maintain SAP software skills & is designed for professional roles like consultants, administrators, developers, & those involved in SAP implementations

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Key Takeaways

- Current technology trends makes it an imperative for enterprises of all sizes to become intelligent enterprises

- SAP RISE is your vehicle for transformation & enabler of the intelligent enterprise

- RISE provides a comprehensive portfolio of tools, applications, and other building blocks that caters to all aspects of your transformation journey

- RISE accelerates your move to the cloud

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Thank you.

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