Clear Technologies™



Trusted Advisor



https://www.cleartechnologies.net/sap/

Passionate evangelist for Enterprise Compute, Storage & Software infrastructure. Recognized specialist in enterprise architecture, software cost reduction and competitive selling. Focus over the past 12 years has been on Architecture & Solution Design for clients running large, complex ERP environments.

https://www.linkedin.com/in/murphy-brett/



About Clear Technologies



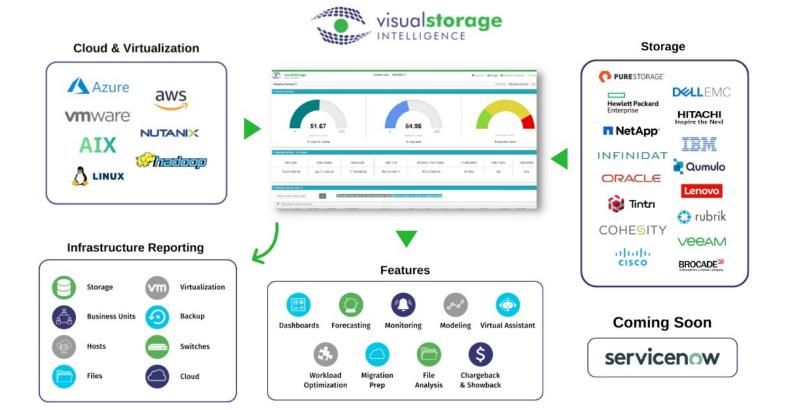


- Traditional Infrastructure VAR
 - Compute, Storage & Networking
- SAP Infrastructure Practice
- Security Practice
- Small Managed Service Practice
- Infrastructure Consulting Services
- Woman owned business (WBENC)

- Cloud based storage reporting,
 capacity planning and analytics
- VMware vSphere and SAN multiplatform storage dashboard
- Proactively audit and monitor IT infrastructure



Visual Storage Intelligence





Clear's SAP Practice





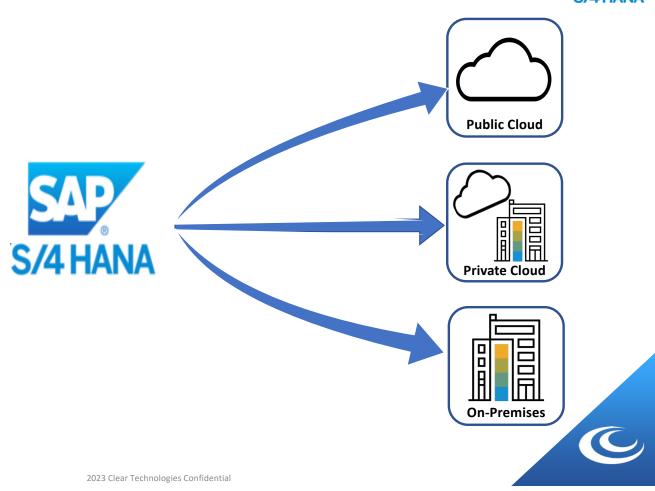
- On-premises, Private Cloud and Public Cloud hosting & infrastructure reseller
- HANA sizing
- Hardware, Software & Services focused

- SAP HANA Readiness Assessment
- Cyber Resiliency Assessment
- Affiliated with a SI Partner
- Affiliated with Migration Partner(s)
- Affiliated with Managed Service
 Partner(s)



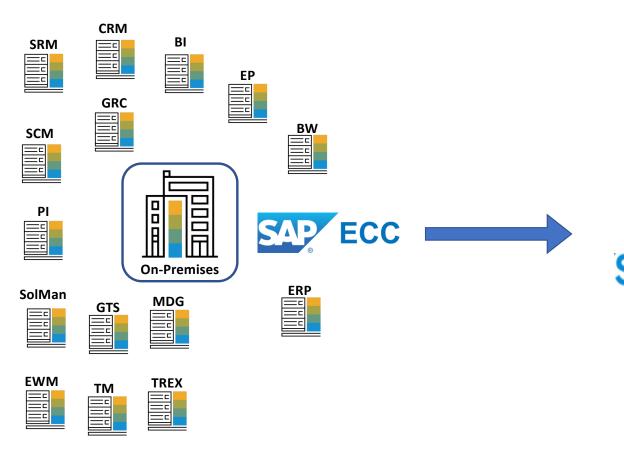
Hosting HANA





In the beginning ...







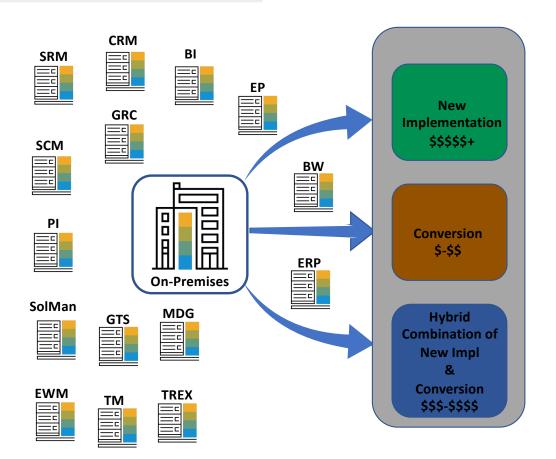






Decisions - Decisions







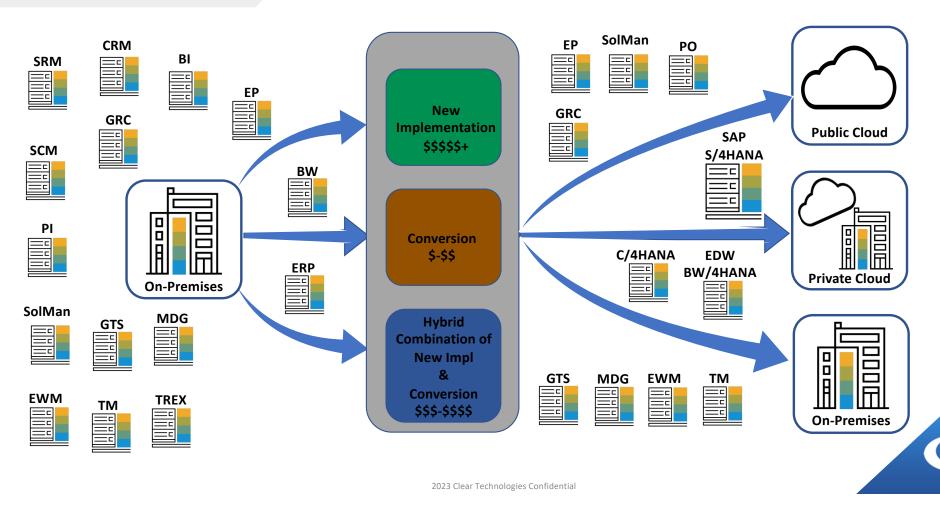






HANA Ready





Marketing ...

Be an Informed Consumer

Ford's CEO had a charging 'reality check' on his electric F-150 Lightning road trip

Nora Naughton

Updated August 14, 2023 · 2 min read

"Charging has been pretty challenging,"
Ford CEO Jim Farley hit the road in an electric F-150 Lightning last week.

Just because companies claim something is the direction everyone is going, or the next wave could also mean it is where they are driving you to vs consumers asking for it.

B. Murphy





Resources

Clear Technologies

https://www.cleartechnologies.net/sap/

ITIC Security Survey Results

https://www.ibm.com/downloads/cas/BGARGJRZ

ITIC Reliability Survey Results

https://lnkd.in/dDbwVe77

SAP Blog – SAP HANA on Power10

https://blogs.sap.com/2023/03/17/sap-hana-on-ibm-power10/

SAP Note 2100010

SAP HANA: Popular Misconceptions

RISE with SAP: Shared Security Responsibility for SAP

Cloud Services (slide 11 Security bullet)

https://blogs.sap.com/2021/09/15/rise-with-sap-shared-security-responsibility-for-sap-cloud-services/

Gartner says hold onto your wallets as SAP's cloud pitch trades control for convenience

https://www.theregister.com/2023/09/01/gartner_rise_with_sap/

No customer left behind; SAP's Klein tells users angered by cloud-only decision

https://www.theregister.com/2023/09/25/no_customer_left_behind_saps/

Users slam SAP's public cloud and S/4HANA migration strategy

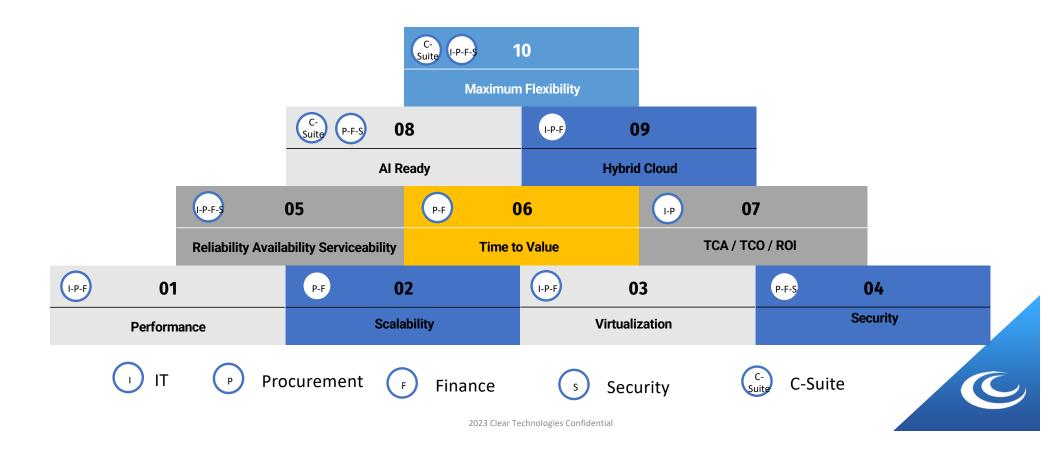
https://www.theregister.com/2023/04/05/sap_s4_hana_cloud strategy/

SAP Blog – SAP HANA on Power10

https://blogs.sap.com/2023/03/17/sap-hana-on-ibm-power10/

Obtaining the Desirable End State





IBM **Power**

SAP HANA EXCELLENCE





Watch "The Legacy and Future of IBM POWER with IBM POWER10"

Best SAP 2.7X

Per core performance of 8-socket E1080 two-tier SAP SD benchmark compared to best x86 8-socket HPE Superdome Flex

~8,000 SAPS/co



45

IBM Cloud - PowerVS
Private Cloud

of America's top 50 largest revenue generating companies are active Power customers



=99.999%

Availability rating in ITIC survey of 1,200 corporations across 28 vertical markets

SAP HANA on Power customers



Scale SAP on Power

100GB



Largest certified Memory instance



SAP on Power

>4,500



Highly Secure

Default Encrypted Memory
@ no additional cost
Trusted (Secure) Boot, Firewall & , EDR, MFA, SCAP
4X crypto engines supporting AES, SHA2, and SHA3

<0.013%

Security vulnerabilities in PowerVM hypervisor compared to VMware



16 LPAR



AI on Power

42%

<1s

4 core 64GB to 240 core 64 TB Systems

Highest # of production virtual partitions

More inferencing throughput v x86

Inferencing latency

Assessments

No-cost!

SAP HANA Readiness Assessment

Cyber Security Assessment

Storage & Capacity Planning Assessment



Thank you

Q&A



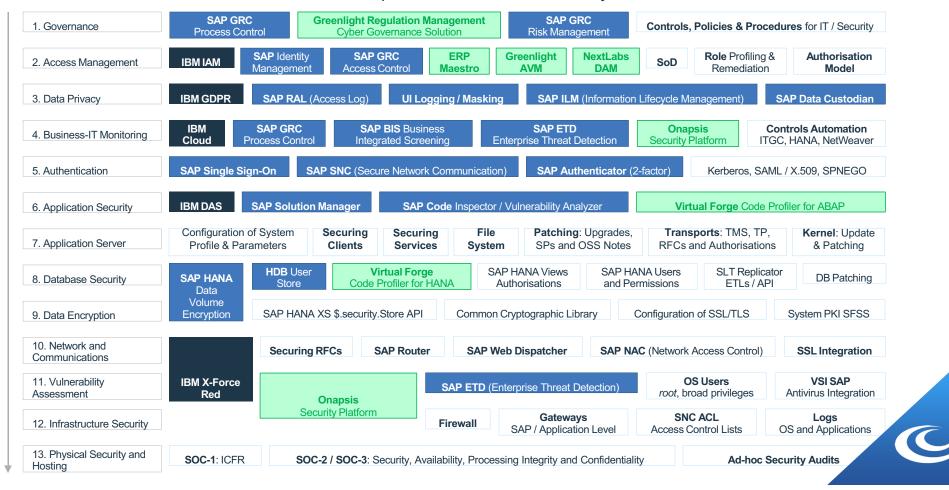
SAP product

Sub-competency

3rd Party product

13 Layers of SAP Security

IBM point of view of SAP Security



Partnership & Trusted Advisor

We are a single point of contact, committed to consistently delivering the solution and services that are the best fit for your business.

- 30-year Value-Added Reseller
- Long history with Systems & Storage
- Strategic focus on SAP, and other innovative solutions
- Extraordinary Net Promotor Score
- Cognitive Leadership Program
- 3 IBM Champions

