



# The Importance of Automating Your Accounts Receivables and How to Do it

September, 2022

# Presenter

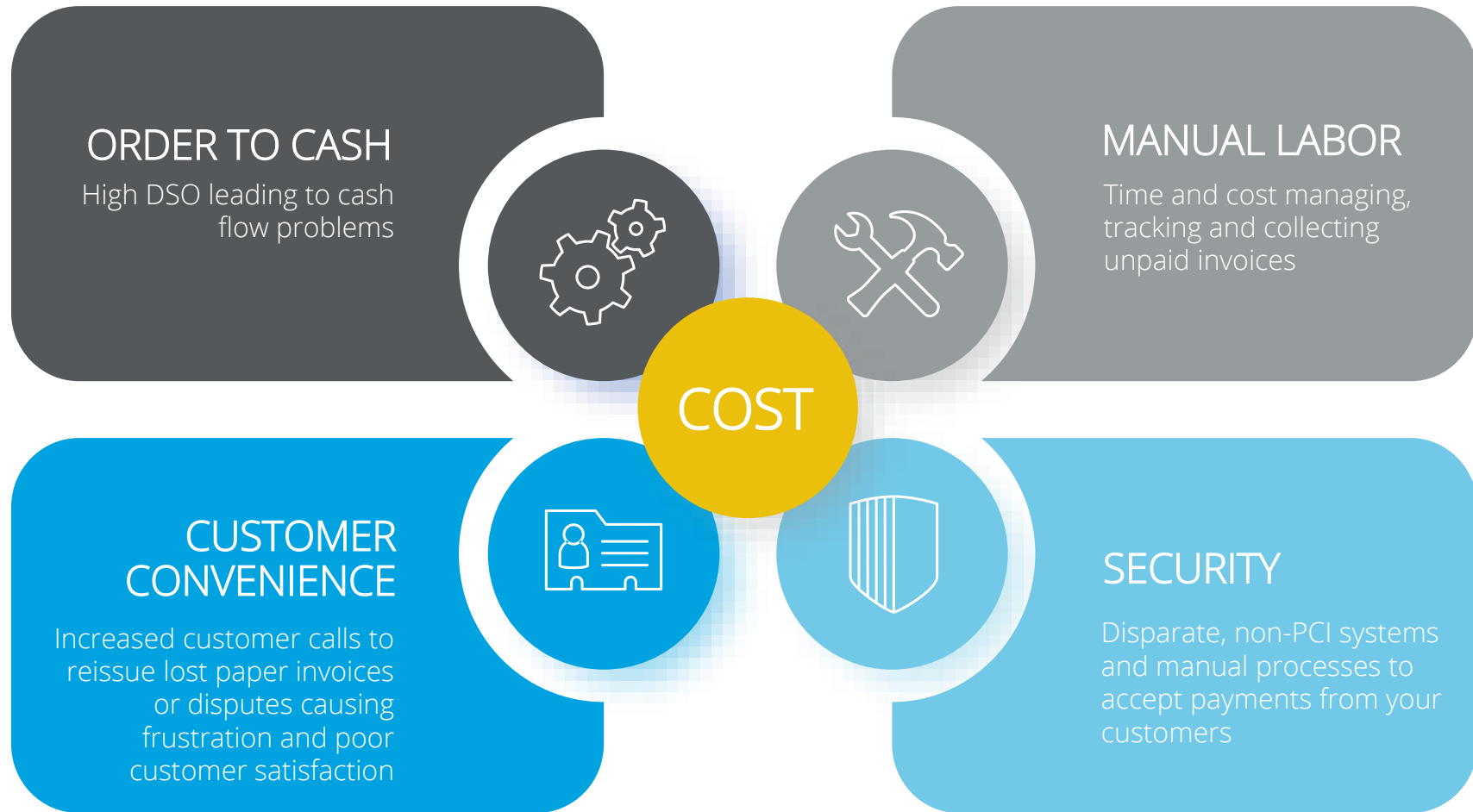


Rachael Brancich

Senior Account Executive

[rbrancich@delegopayments.com](mailto:rbrancich@delegopayments.com)

# Pain Points in Payment Collection



Businesses that rely more on manual AR processes have been found to have **30% longer** Days Sales Outstanding (DSO) averages than businesses who rely more on automated AR processes.

*(PYMNTS.com)*

# How merchants can solve these challenges



Integrating electronic invoice presentment and payments portal with your SAP software



Minimize DSO by offering customers convenient, faster ways to pay online

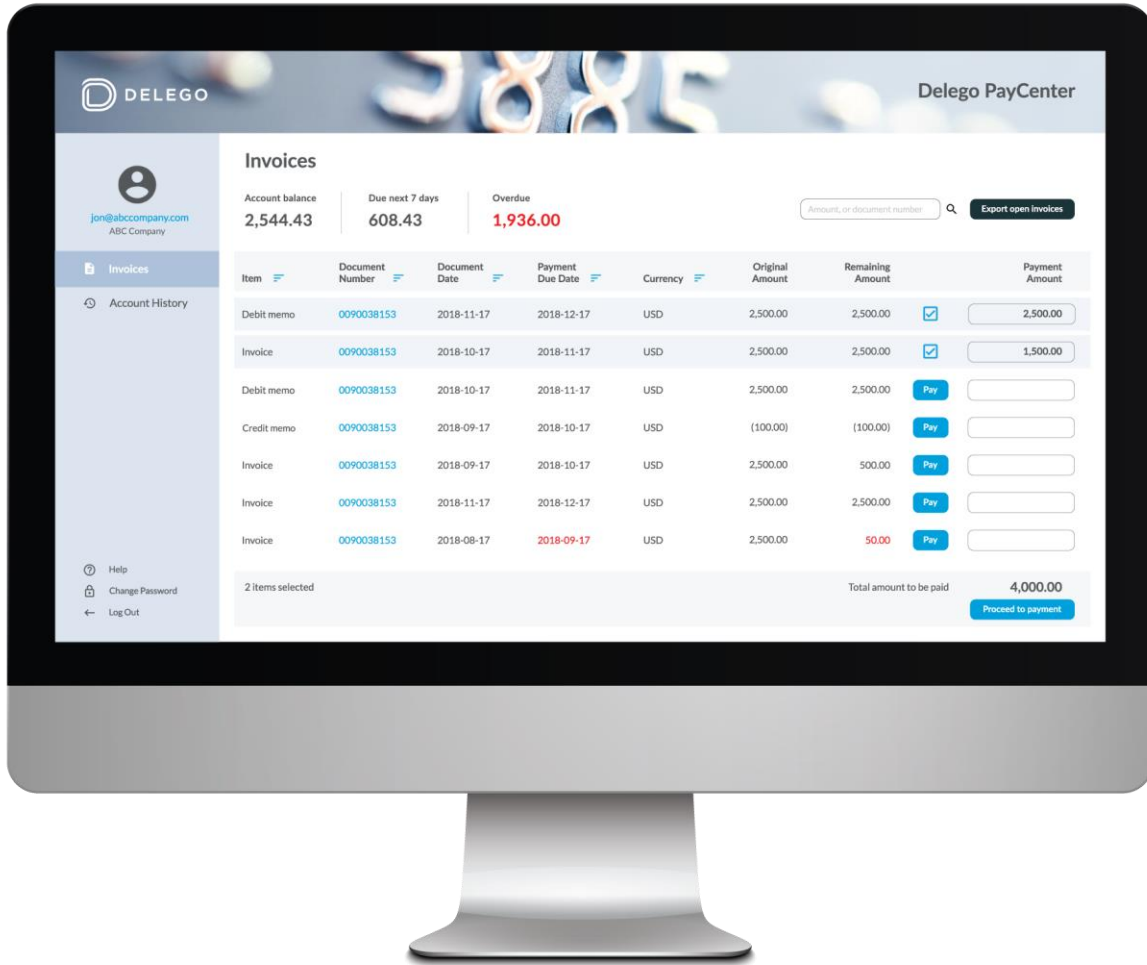


Reduce time, resources and costs by focusing on payment automation



Improve overall satisfaction by providing customers with real-time access to invoices, payment options, and transaction history

# Electronic Invoice Presentment and Payment (EIPP) benefits



Shorten and accelerate your OTC cycles



Improve cash flow management

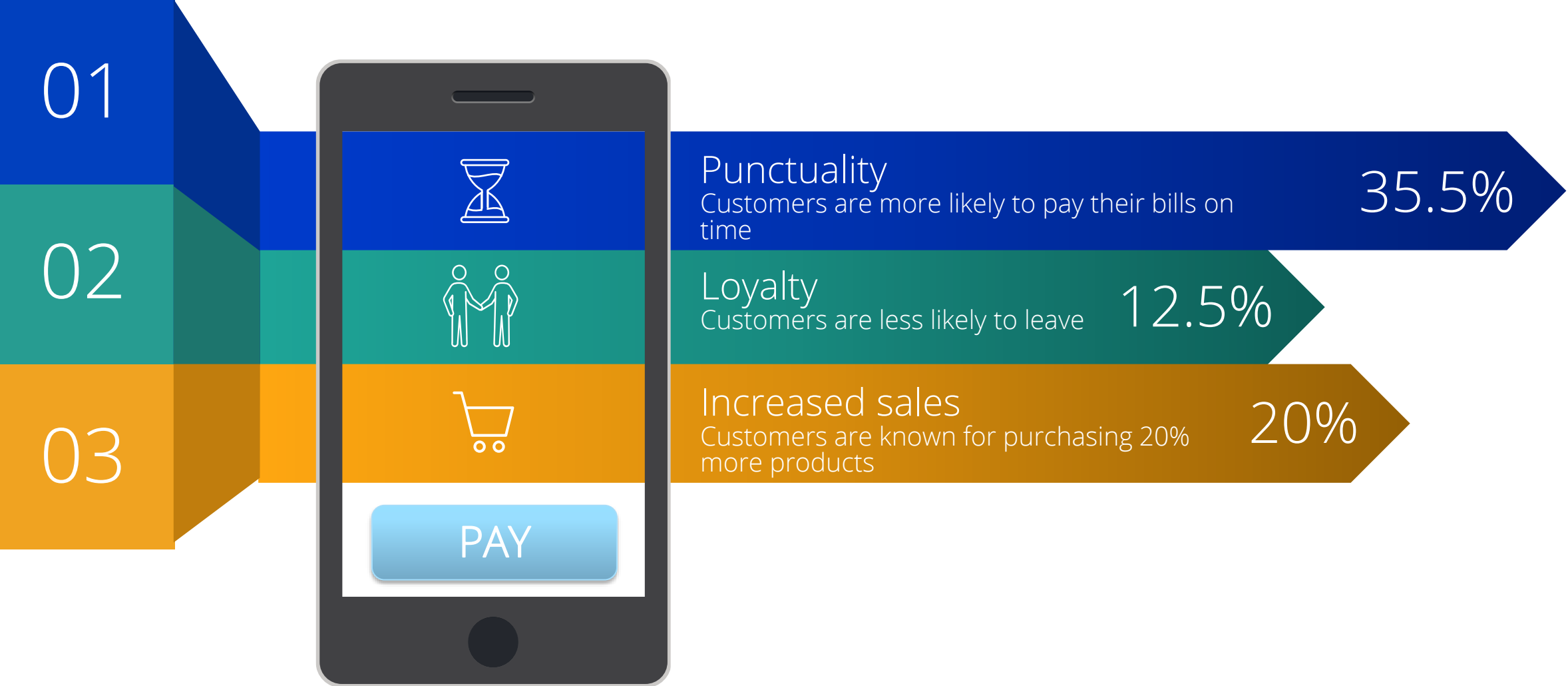


Reduce time, resources and costs managing, tracking and collecting unpaid invoices



Improve customer service providing them with quick and convenient ways to pay their invoices

# Self-service payment portals foster...



# The Integration Gap

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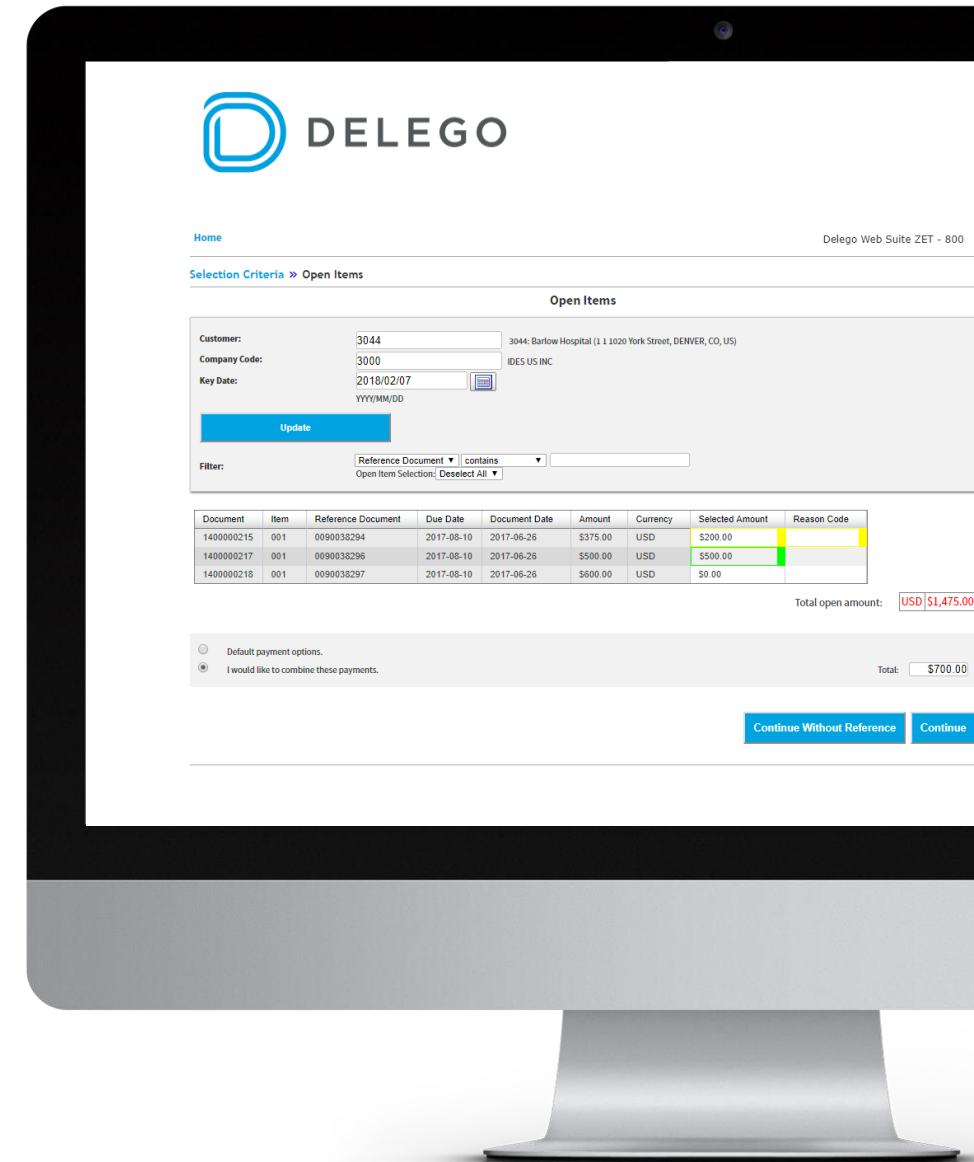
- No real-time data
- Disconnected departments
- Double entry
- Delayed reporting
- Manual reconciliation



# The Integration Investment

Integration pays for itself:

- Relieves call center demands
- Reduces scope of PCI compliance
- Saves money on processing fees





# Automation Benefits – Level 2/3 Data

01

Real-time data



Having payment transactions integrated with SAP gives you access to real-time data.

02

Reduced credit card rates



With access to Level 2/3 data, merchants can qualify for lower credit card processing rates.

03

Increased business



Some industries, like government, require vendors to provide Level 3 processing



Who We Are

# About Delego

Simple and secure payment solutions to drive your business forward



ePayment Processing  
within SAP



eCommerce



Accounts Receivable



Merchant Services



Call Center



Data Security

# EVO at a Glance

EVO Payments, Inc. (NASDAQ: EVOP) is a leading payment technology and services provider. As a fully integrated merchant acquirer and payment processor in over 50 markets and 150 currencies worldwide, EVO provides competitive solutions that promote business growth, increase customer loyalty, and enhance data security in the international markets we serve.





Thank you for joining us