

Accelerate your SAP Process Orchestration move to the SAP Integration Suite

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Agenda



- Words of Welcome
- Integration Move Introduction
- SAP Migration Factory for SAP BTP
- Overview of integration migration services from SAP Services and Support
- Resources
- Expert Q&A

We understand your challenges



**How to achieve
seamless business
processes inside
and outside the
enterprise**



**How to
modernize
and simplify
integration?**



**How to reduce
costs and
improve
efficiency?**

SAP's investment in integration

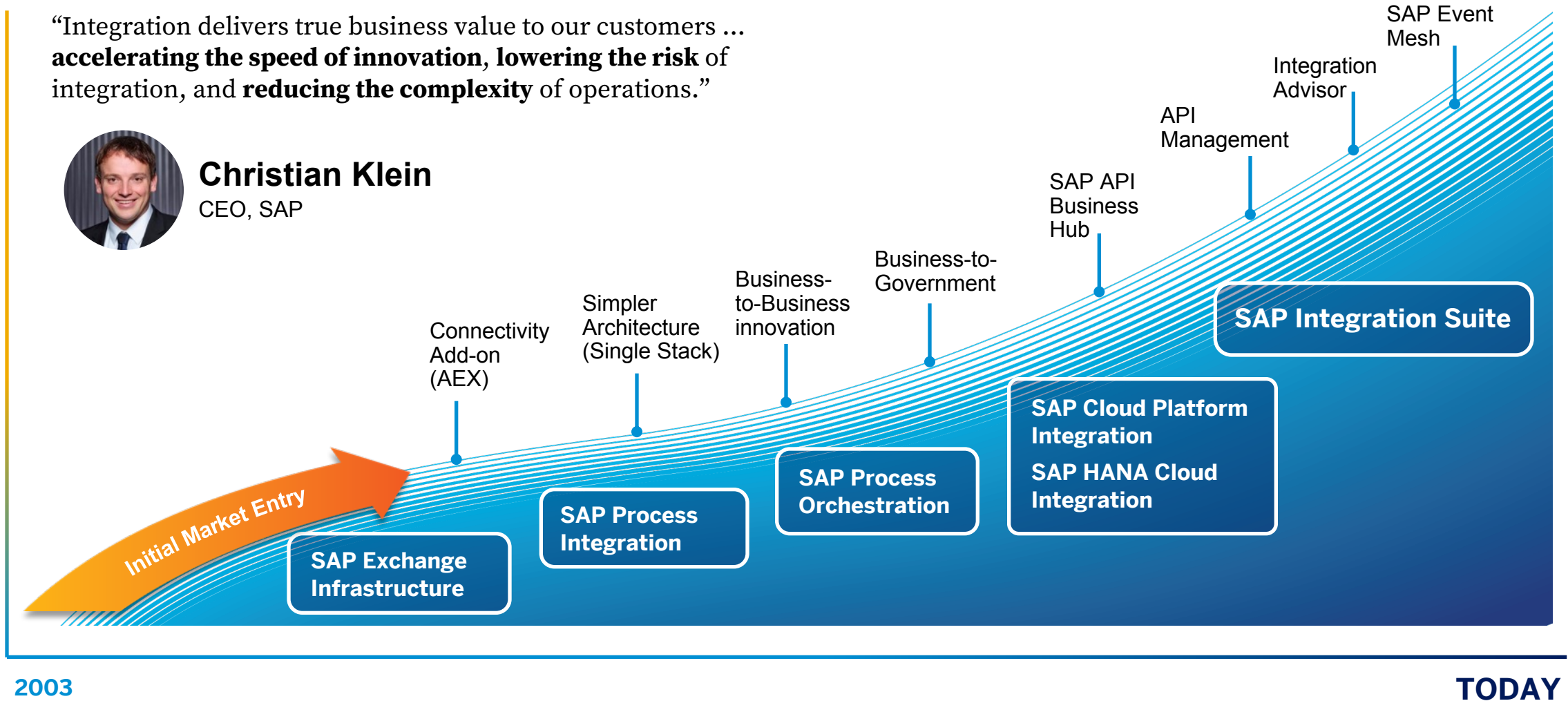
A history of continuous innovation

“Integration delivers true business value to our customers ...
accelerating the speed of innovation, lowering the risk of
integration, and **reducing the complexity** of operations.”

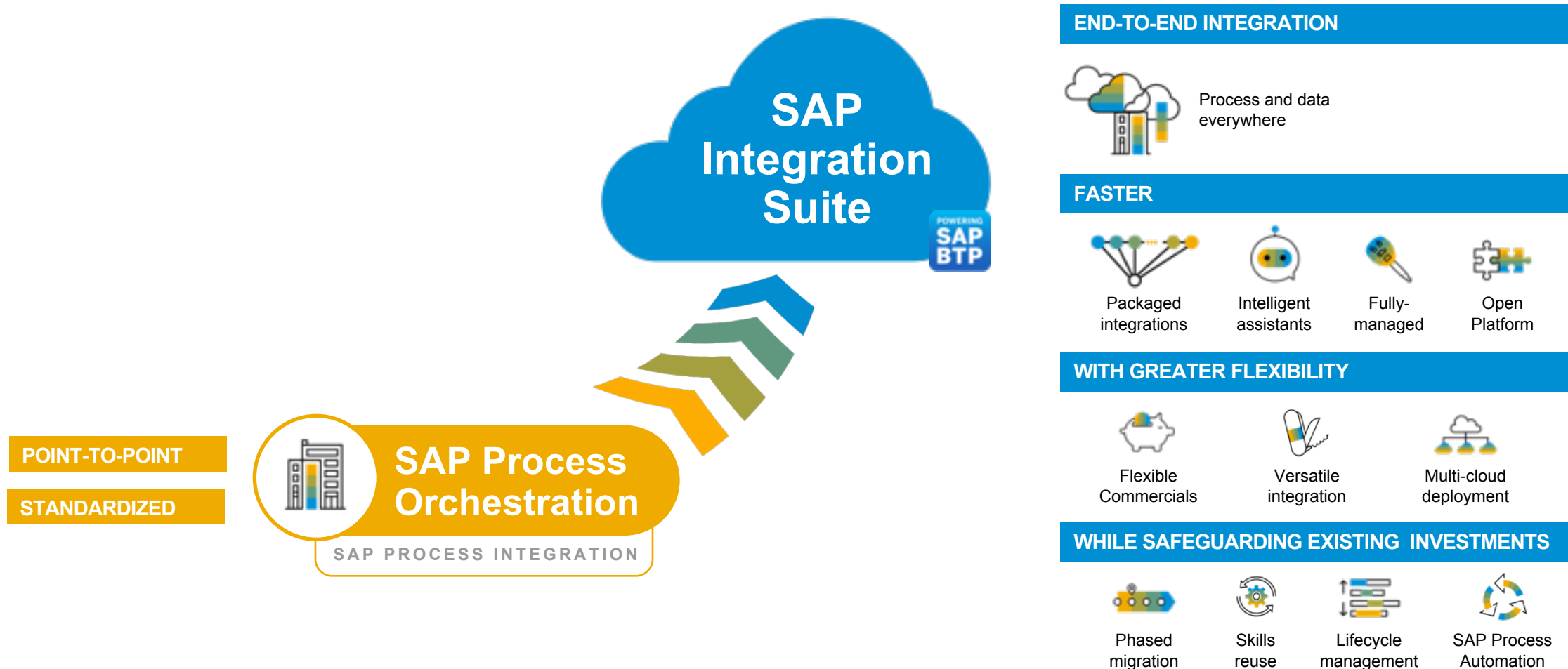


Christian Klein
CEO, SAP

CUSTOMER VALUE

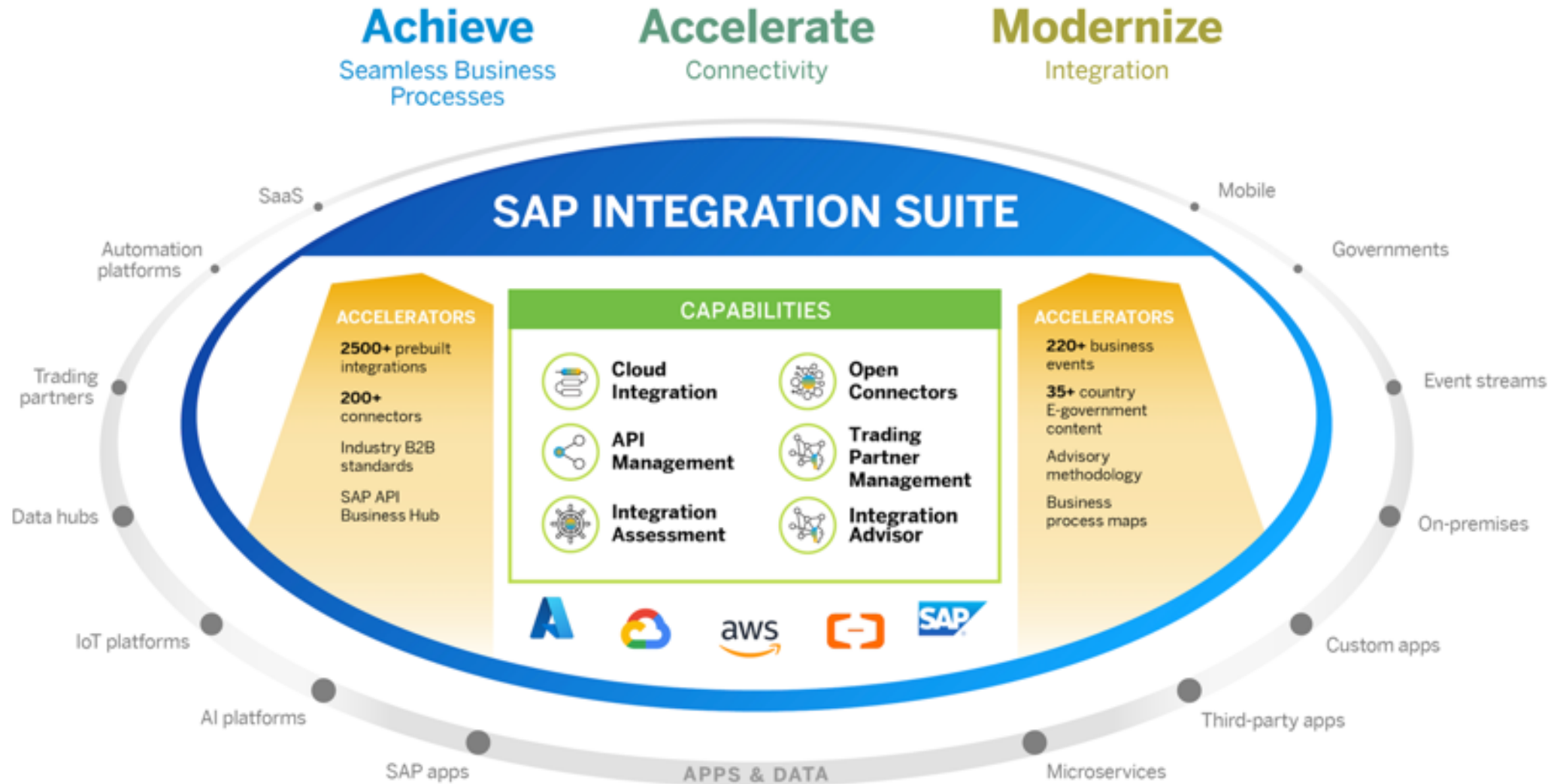


Modernize integration to power your transformation journey

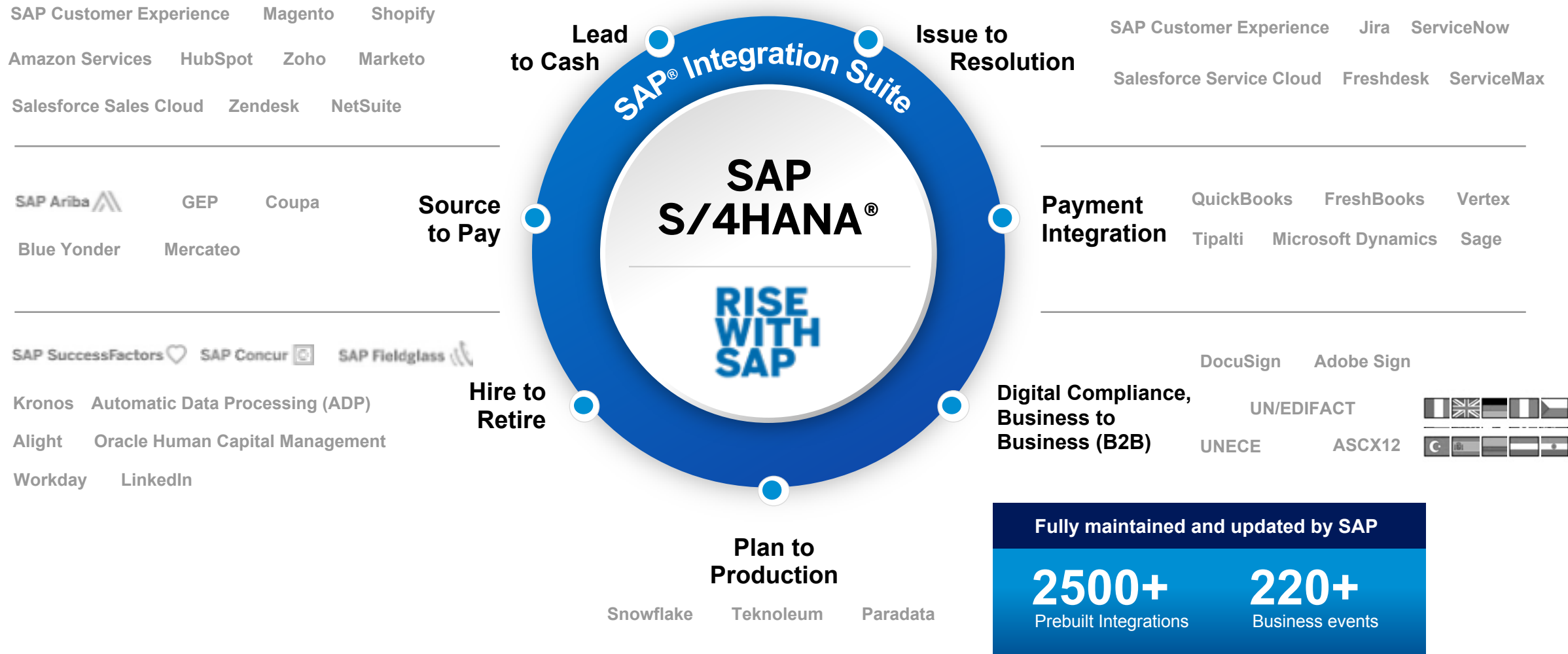


Achieve end-to-end-process integrations faster at a lower TCO

SAP Integration Suite: End-to-end integration, faster with greater flexibility



Seamlessly achieve end-to-end business processes across SAP and 3rd-party systems



Embrace cloud integration at your own pace preserving existing investments



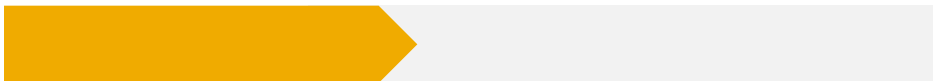
60%

Reuse of existing content in SAP Process
Orchestration Enterprise Services Repository



40%

TCO reduction across its integration landscape



[Customer Story](#)

[Video](#)



Phased migration

approach with services to
support you every step of
the way



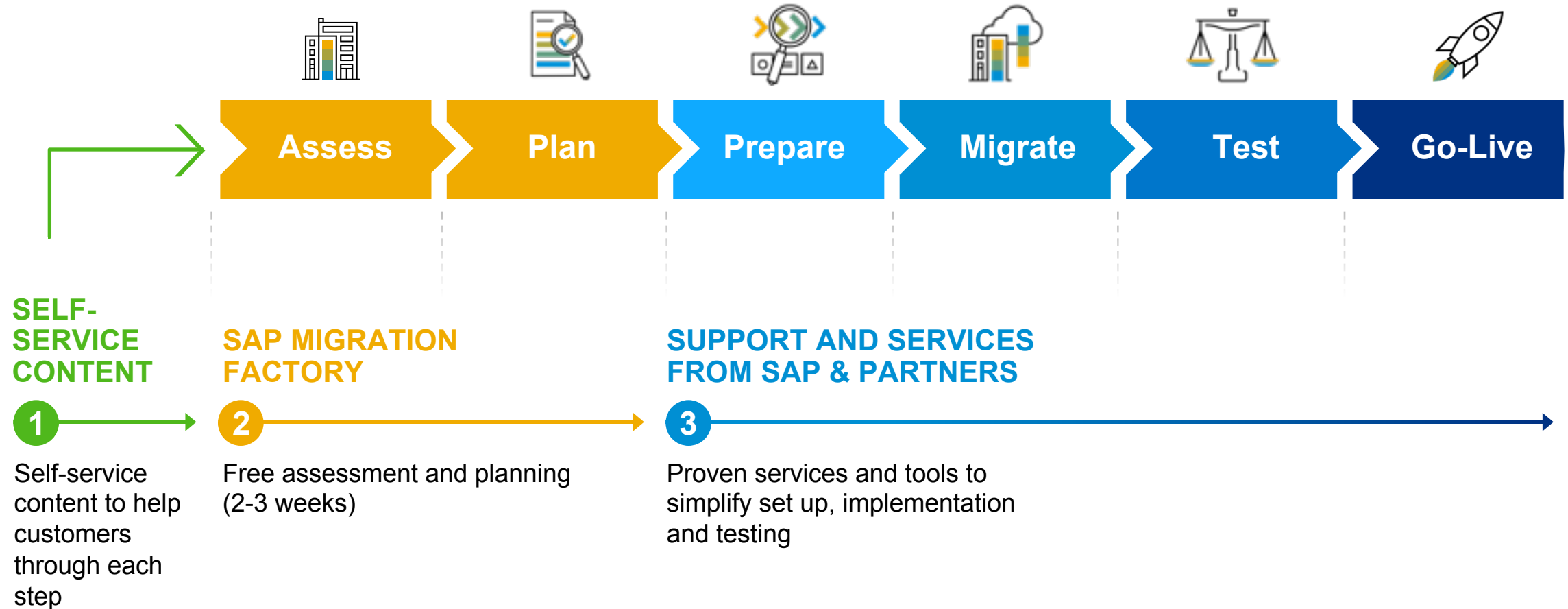
Reuse skills

you developed with SAP
Process Orchestration with
SAP Integration Suite



**Flexible lifecycle
management model** to support
any tools and processes you
already have in place today

SAP & partners help customers modernize integration each step of the way



Take a strategic approach to modernizing integration

Invest on innovation

“Lift-and-shift migrations, or the use of automated migration tools, fail to **capitalize on the rich functionalities and opportunities of a new integration platform.**”


Automate where it matters

“**Testing** is a substantial part of the migration effort and it consumes somewhere around **60% to 65% of the overall migration effort.**”

Source:

Gartner®, [How to Successfully Migrate to a New Integration Platform](#), Abhishek Singh, October 2021
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Self-Service Content and Tools

- Migration guides, blogs, videos
- Integration strategy guides
- Best practices
- Pre-built content (api.sap.com)
- Tools for assessment, automated testing and migration

2



SAP Migration Factory

Free assessment & planning

- 2-3 week engagement
- SAP Process Integration/Orchestration to SAP Integration Suite
- Cloud Integration (Neo to Cloud Foundry)
- Other SAP BTP products (E.g. SAP HANA)




SAP Services and Support

Paid SAP Consulting Services



- Planning Service
- Infrastructure Setup Service
- Implementation Service

3



Partners

Many partners available to support migration needs



[SAP Store](#)[SAP Store](#)

SAP Integration Suite helps you be more efficient

Forrester Consulting Total Economic Impact™ Study

\$327,000

Cost savings from retiring legacy on-premises integration tools

\$195,772

Efficiencies from using pre-packaged integration flows

90%

Increase in efficiency for monitoring, troubleshooting, & maintaining application interfaces

85%

Improvement in integration development efficiency

80%

Faster time to value of new business applications



[Download the Study](#)

SAP Integration Suite – Integration at Scale



4+ Billion

Messages processed per month across all SAP Integration Suite tenants



900+

Largest number of Integration Flows deployed by a single customer on a single tenant

1+ Billion

API calls per month across all SAP Integration Suite tenants

10+ Million

Largest number of messages processed by a single customer per day

380+ Million

Messages processed via SAP Ariba Cloud Integration Gateway per month

25+ Million

Largest number of API calls by a single customer per day

Fast track your integration modernization journey to the cloud

with **SAP Migration Factory for SAP Integration Suite**

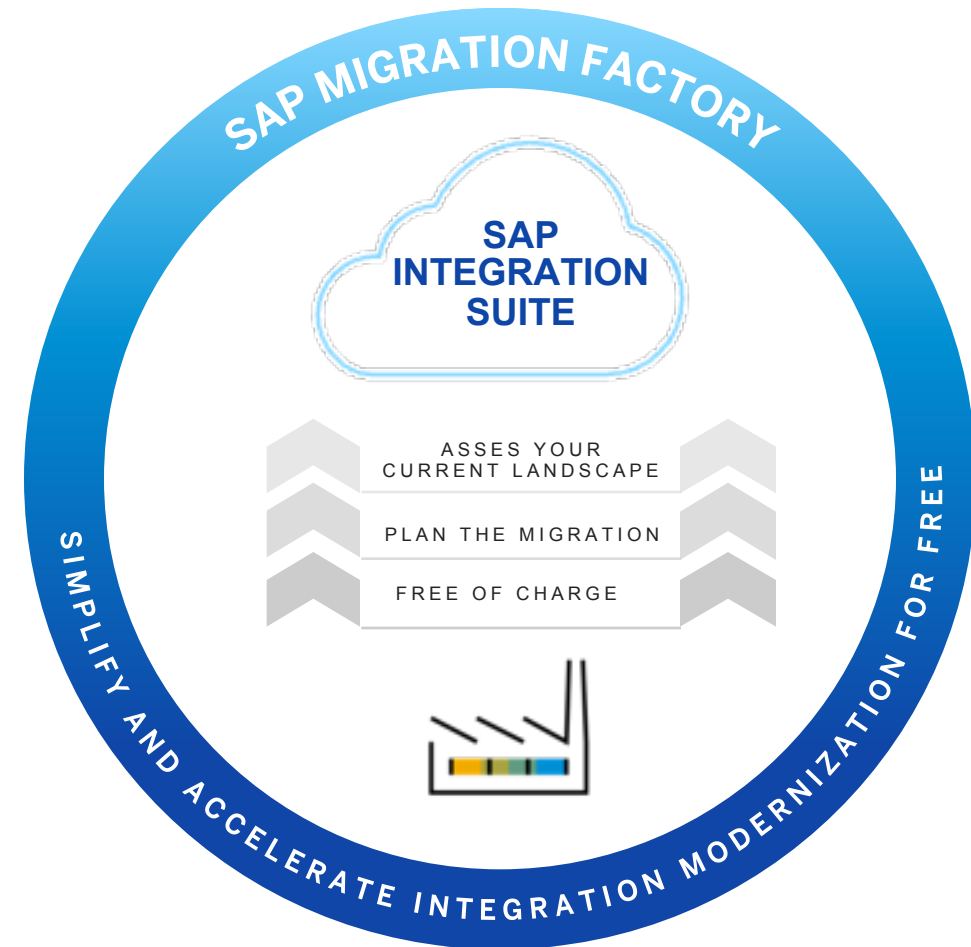
VALUE DELIVERED

Simplify and accelerate migration from SAP Process Orchestration and other legacy systems

Take advantage of FREE detailed integration assessment and planning

- Includes architecture and design review, sizing, education, and scoping

Trusted best practices and services from SAP and ecosystem partners



Maximize return while reducing business impact, complexity & risk

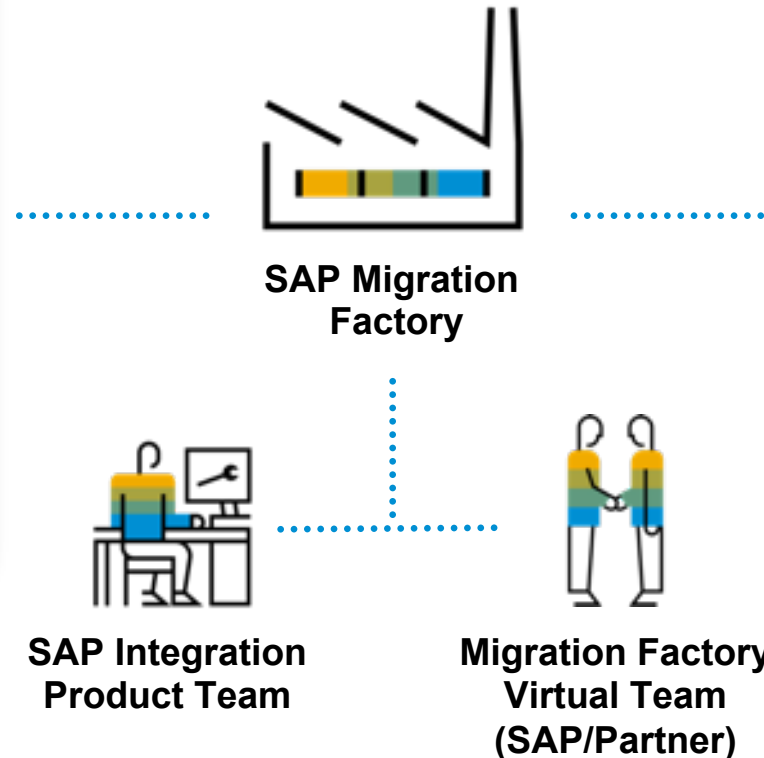
Engage: migrationfactory@sap.com to get started

SAP Migration Factory

Assessment and Planning Process

Customer Input

- Fill-out questionnaire
- Review as-is architecture
- 2-to-3 (1 hr.) technical call's with customer
- Access to current environment (ideal but optional)

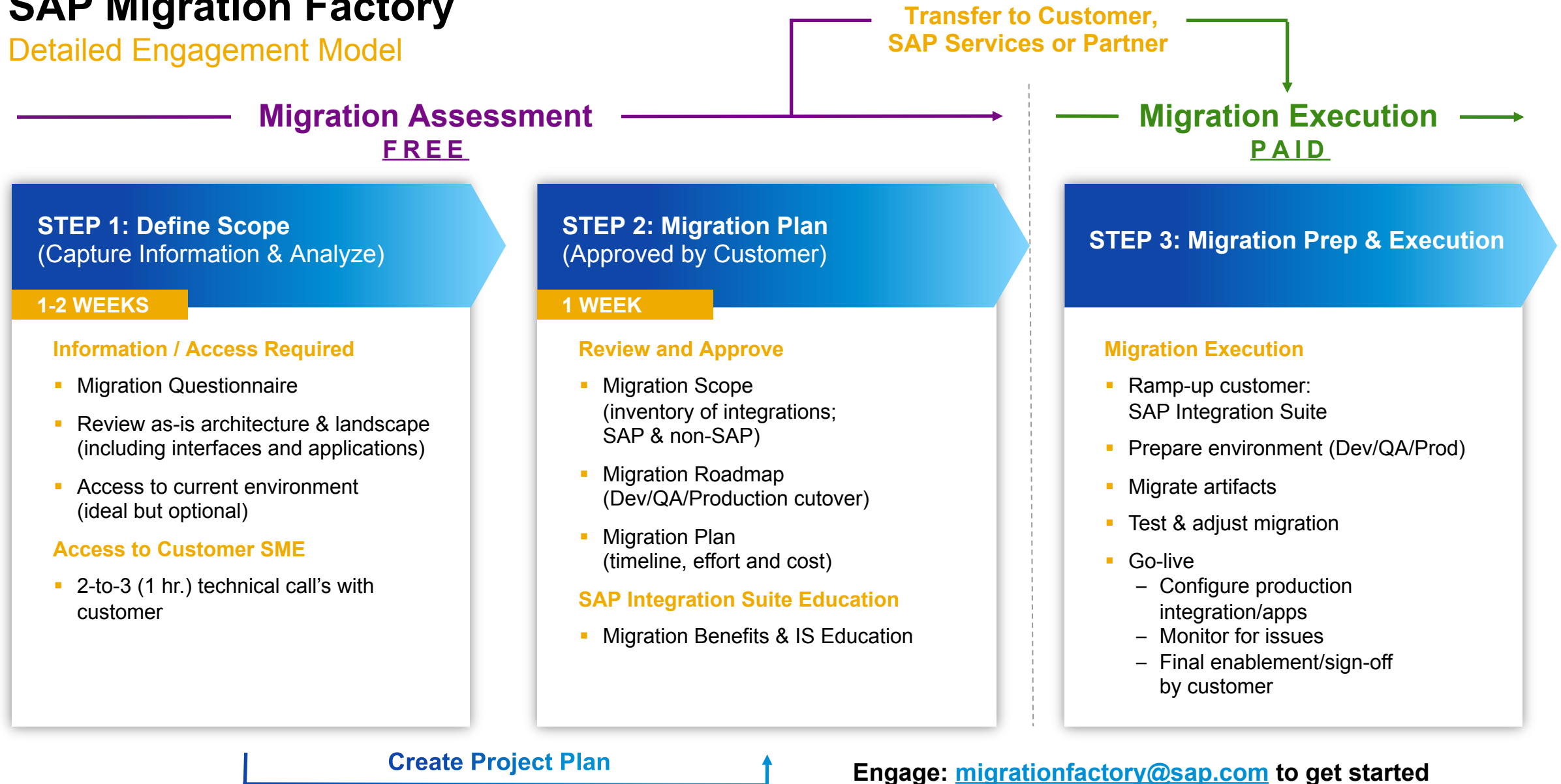


Deliverables to Customer

- Migration Scope (inventory of integrations with SAP & non-SAP applications)
- Migration Benefits, Innovation, & IS Education
- Migration Roadmap (Dev/QA/Production cutover)
- Migration Plan (timeline, effort and cost)

SAP Migration Factory

Detailed Engagement Model



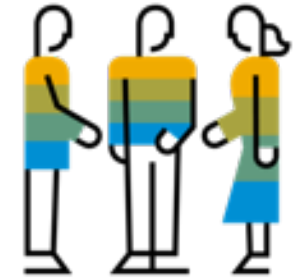
Challenges



Migration possible?
Effort to migrate?
Pre-built content available?
Hands on via proof of concept?



Future integration landscape?
Which SAP BTP integration services?
Operations and security strategy?



Best practice implementation?
Impact on future organization?
Enablement?

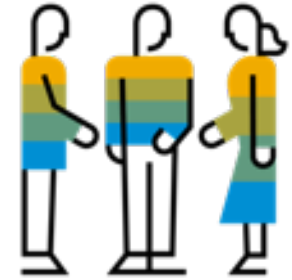
SAP Consulting Service Portfolio for Integration



Integration Planning Service

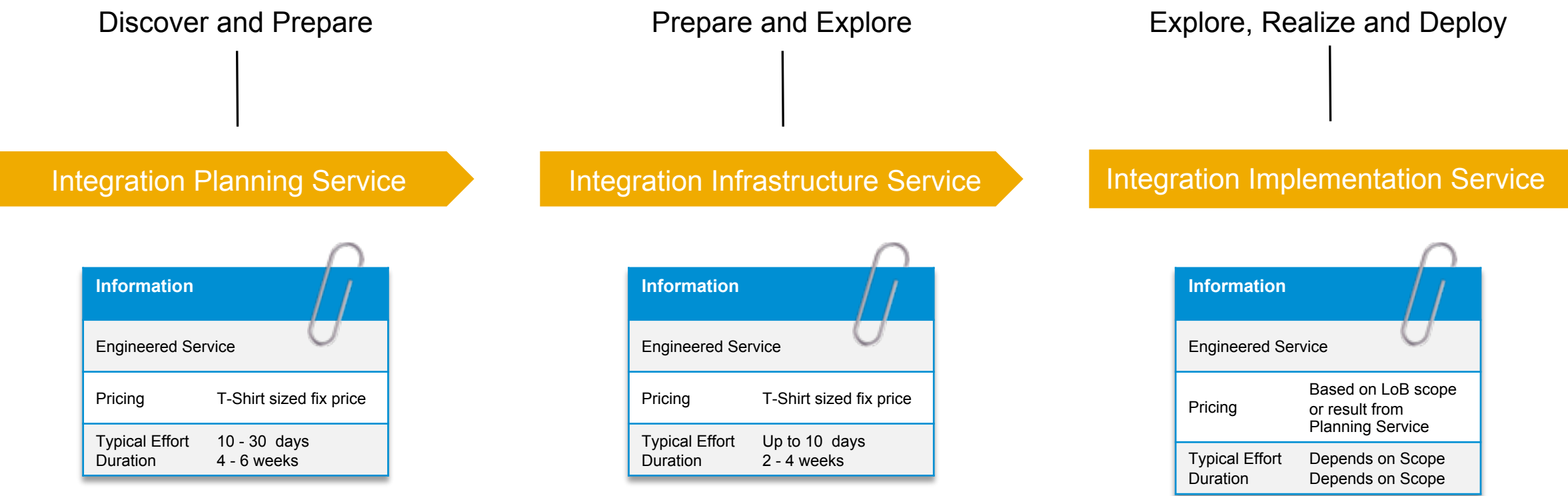


Integration Infrastructure Service



Integration Implementation Service

SAP Consulting Service Portfolio for Integration



SAP Consulting Service Portfolio for Integration

Discover - Prepare - Explore - Realize - Deploy

Integration Planning Service	Integration Infrastructure Service	Integration Implementation Service	Tools and methodologies
<p>Service scope options</p> <ul style="list-style-type: none"> Discovery integration suite Discover S/4HANA Integration Architecture of integration landscape based on ISA-M methodology Tool-based interface assessment for implementation, migration or upgrade on Integration Suite, PI/PO or AIF Effort estimation and project plan 	<p>Service scope options</p> <ul style="list-style-type: none"> Set up technical integration architecture Activation of Integration Suite Maintenance and operations strategy of integration landscape SAP Best Practice governance and security Guidance 	<p>Service scope options</p> <ul style="list-style-type: none"> Design Realization Cutover Preparation & Go-Live Technical solution design using Design Guidelines for Enterprise Integration Patterns Implementation using Best Practices Standard Content 	<ul style="list-style-type: none"> SAP Integration Assessment PI Elevation - Pilot service SAP Activate Integration Solution Advisory Methodology (ISA-M) S/4 HANA Integration Readiness Check SAP Integration Suite B2B Features
<p>Benefits and outputs</p> <ul style="list-style-type: none"> Decision enablement Solution proposal Grouping and prioritization of interfaces Project schedule Effort estimation 	<p>Benefits and outputs</p> <ul style="list-style-type: none"> Provision of a ready-to-use system Reduction of configuration and maintenance work Usage of SAP best practices to enable interoperability between systems Reliability by fixed price and predefined timeline 	<p>Benefits and outputs</p> <ul style="list-style-type: none"> Reduced costs and resource effort thanks to a preconfigured, ready-to-run solution Elimination of risk through proven reference-solution architecture Increased innovation adoption and decreased time to value through agile and lean principles Accelerated enablement and increased engagement 	
Advisory / Enablement / Review / Project management			
Expert on Demand / Technical Consultant / Integration Architect			

Who Is Involved? Project Roles*



Who is involved? SAP



Who is involved? Customer

Project Manager

Guide the customer through the implementation service process from preparation to deployment

Technology Architect

has in-depth architectural and design skills to design the solution.
has in-depth know-how of product and technologies and how to implement them.
Has a mindset to represent the consumer perspective and ensure desirability and end-to-end customer experience

Technology Consultant

has integration and connectivity knowledge to integrate the solution in the customer landscape and to connect to the selected data source

Customer Project Manager

Single point of contact for SAP. Management of resources, resolving issues, project plan, project status and decision-making process through the steering committee.

Customer Technology Lead

Responsible for working with the SAP team to finalize the architecture and internally process the provisioning of required hardware infrastructure

Customer IT Functional Lead*

SAP backend lead with understanding of the backend configuration

Customer Business Lead

Establishes the bridge between IT and the business. Owns business processes, approves the solution and is the key liaison between the project and the business.

*might be combined

Get Started Today



Learn more

- Integration Strategy
- Migration Guide
- SAP Community (blogs, videos)



Try SAP Integration Suite

- Free Tier
- Discovery Missions



Get support to accelerate migration

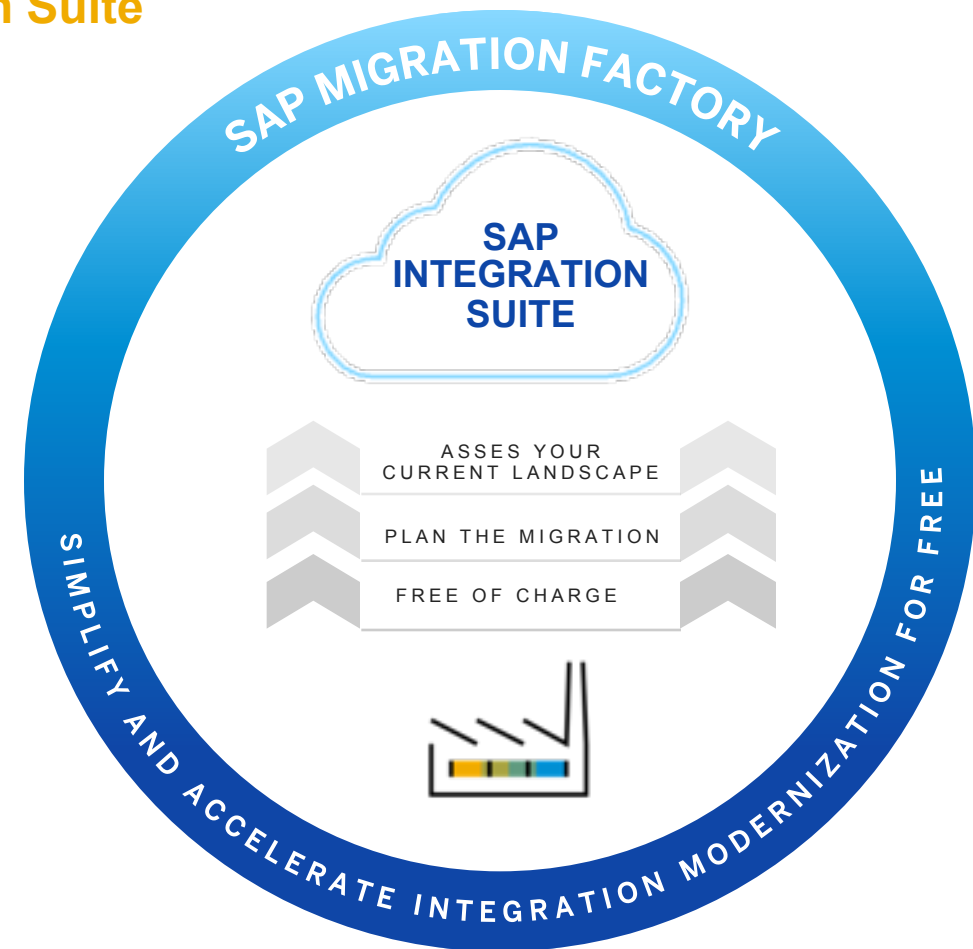
- SAP Migration Factory (Free Assessment)
- SAP Migration Services from SAP Services
- Trusted Partners

Free Assessment and Planning

Engage the SAP Migration Factory for SAP Integration Suite

E-mail:

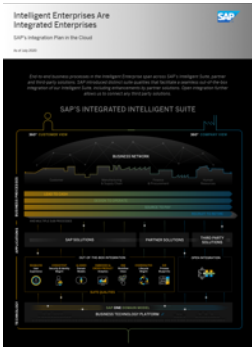
migrationfactory@sap.com



Maximize return while reducing business impact, complexity & risk

SAP Integration Strategy Guides

Lines-of-Business Focus Intelligent Suite



[SAP's integration plan in the cloud](#)

Published by SAP Board

- Integration strategy for the Intelligent Enterprise
- Intelligent Suite: end-to-end processes, suite qualities, and road maps

Technology Focus Business Technology Platform



[CIO Guide: SAP's Hybrid Integration Platform for the Intelligent Enterprise](#)

- High-level summary of Integration Architecture Guide
- Management abstract for SAP's hybrid integration platform and methodology



[Integration Architecture Guide for Cloud and Hybrid Landscapes](#)

Based on SAP Integration Solution Advisory Methodology

- Deep-dive on integration patterns including SAP recommendations
- Focus: SAP Integration Suite and SAP Data Intelligence

Best Practices for Moving Existing Integration Scenarios to SAP Integration Suite

[Migration guide](#) for SAP Process Orchestration

Asset interoperability

- Reuse of mappings, data types*, and message types*
- See [blog series](#)

Design guidelines

- See [documentation](#)
- Integration packages at api.sap.com incl. postman collections

Enterprise Integration Patterns

- See [blog series](#) comparing patterns on **SAP Process Orchestration** vs. **SAP Integration Suite**



* Roadmap item: this is the current state of planning and may be changed by SAP at any time without notice.

Start today

with SAP Integration Suite

EXPLORE

[sap.com](#) | [Video](#) | [Infographic](#) | [Solution in Detail](#) | [Service Description](#)
| [Roadmap](#)

GET STARTED

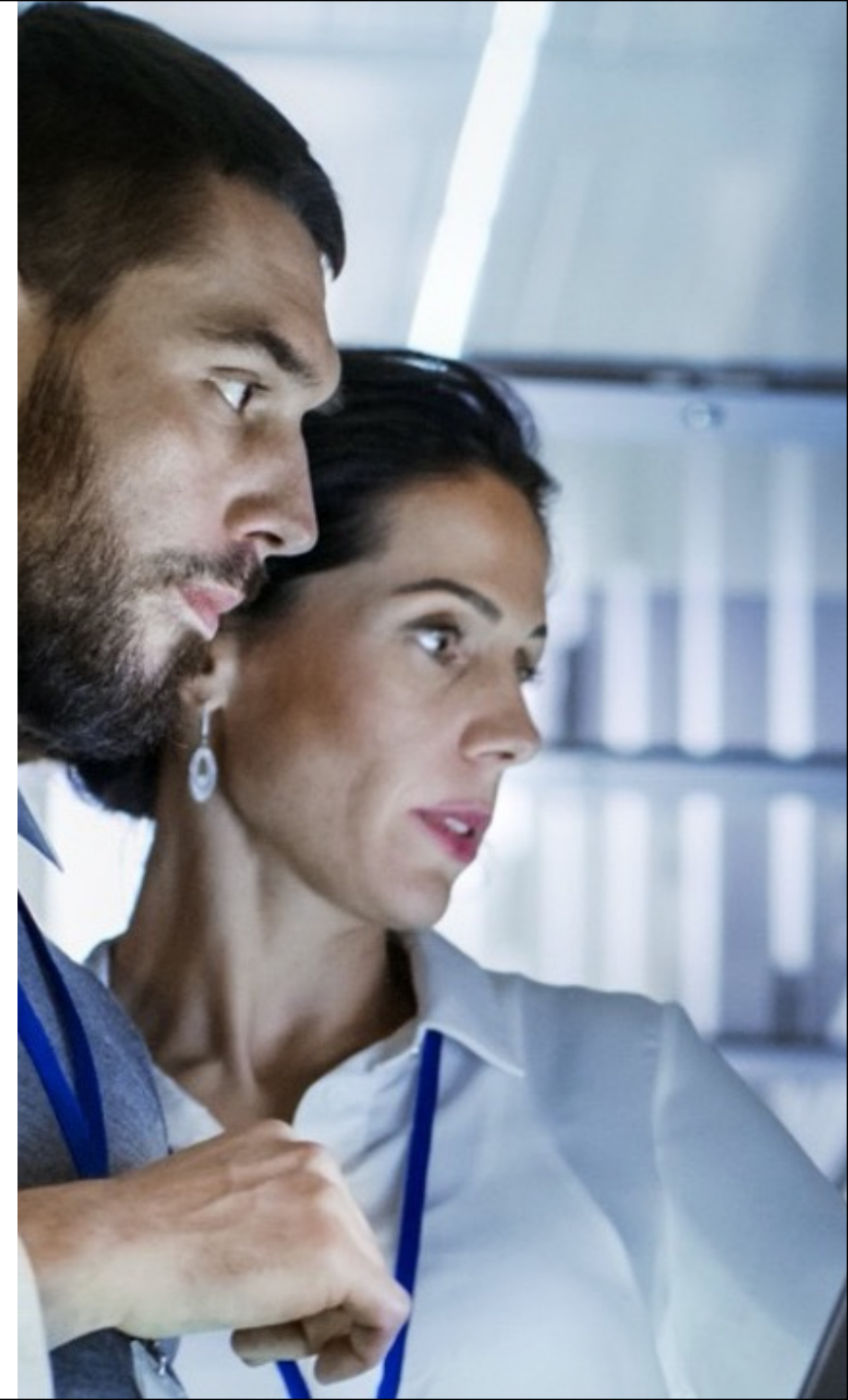
[SAP's integration strategy](#) | [ISA-M at sap.com](#) | [Discovery Center Missions](#) | [Tutorial Starter Scenario](#)

LEARN

[Webinars on key technologies](#) | [SAP Community](#) | [Blogs](#) | [SAP Help](#) | [Learning Journey](#) | [openSAP Course](#) | [Book](#)

INTEGRATION PACKS

[SAP API Business Hub @ api.sap.com](#)



Free tier service option for SAP Integration Suite

- Try and evaluate integration scenarios in a productive landscape without migration when moving from free tier to paid service plan
- Part of a free tier offering from SAP BTP to all customers* or partners** or individual users*** to do a test-drive
 - Subscription through SAP BTP cockpit
 - 1 concurrent free tier instance per global account
 - Free tier usage limited to 90 days per instance

➔ Get first-hand experience with all SAP Integration Suite capabilities without any commercial commitment

➔ Seamless tenant instance transition to production for customers and partners



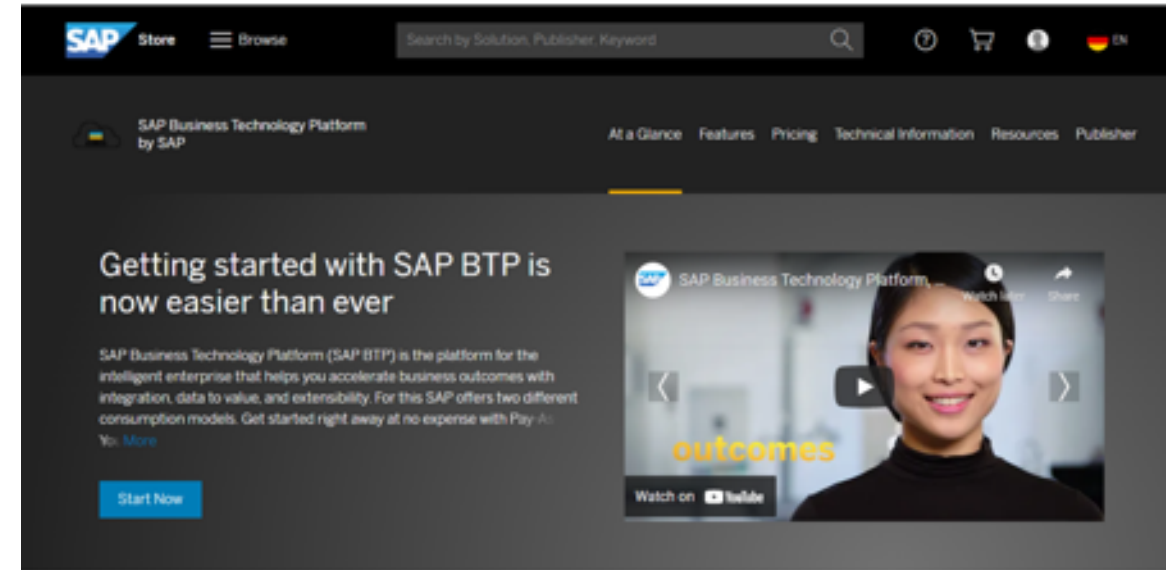
[Sign up for the free tier model for SAP BTP on the SAP Store](#)
[Documentation](#) | [Blog](#) | [Podcast](#) | [FAQ](#)

* with CPEA or PAYG for SAP BTP agreements

** with PAYG for SAP BTP agreement

*** through SAP Store

Available in all regions except Mainland China



Benefits and Features

BENEFITS

Choice of no or fixed upfront financial commitment

Pay only for services used with Pay-As-You-Go for SAP BTP or realize savings by committing upfront to CPEA. Free tier service options are included with both.

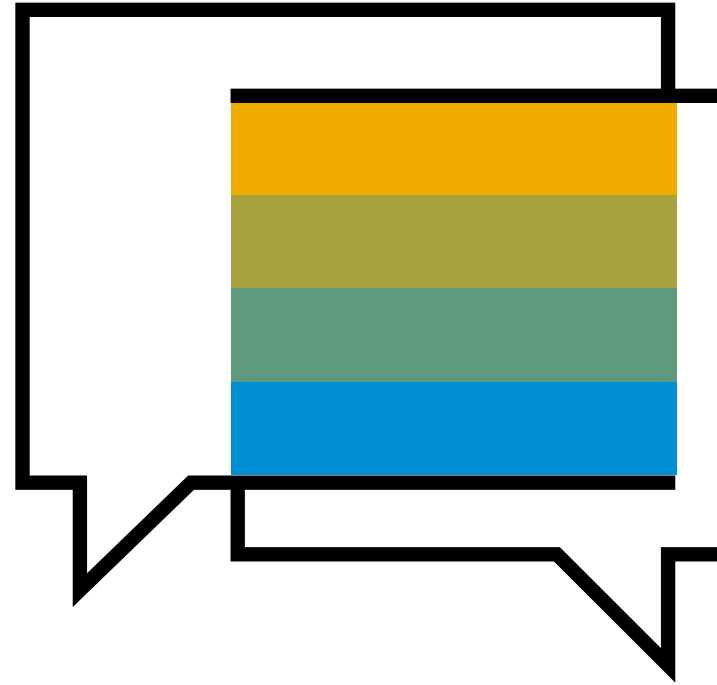
Use SAP BTP productively from day 1

Use all services, including free tier options, in production environment – no duplication of design or development.

Full flexibility & freedom

Flexibility to turn services on or off and switch between services as your business requires. Flexibility to switch from the Pay-As-You-Go for SAP BTP model to a CPEA agreement or fixed commitment for a single service at any time.

Q & A



Thank you!

