



Unlocking the Value of SAP: Modern Services for Cloud Computing



Sean Donaldson
CTO, Protera



Who am I?

Responsible for driving adoption of key services and technologies to enable the expansion of Protera's service portfolio, with a deep focus on security and cloud governance. Over 20+ years in IT Managed services, focused on utilizing technology to drive meaningful business outcomes for Protera and our clients.

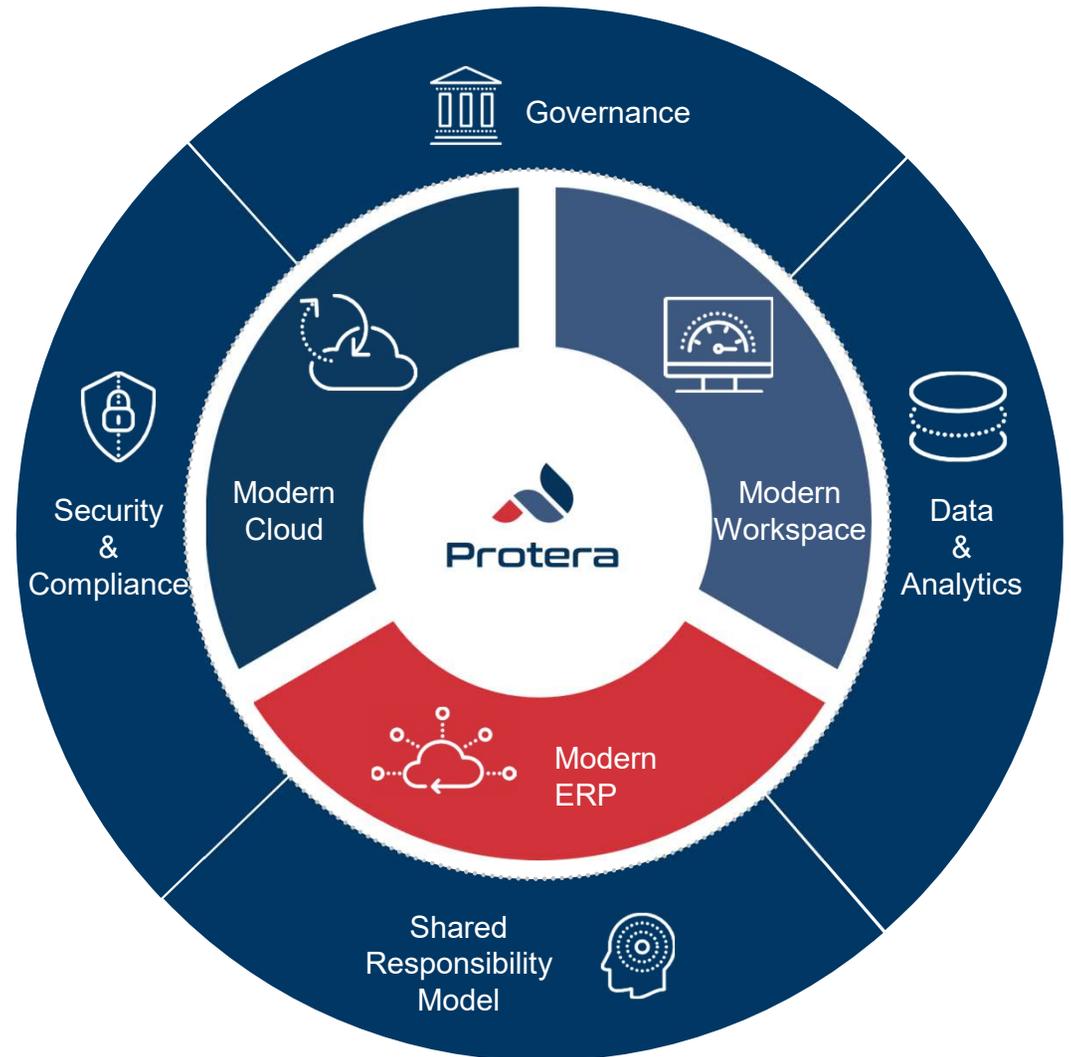


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Who is Protera?

We **modernize, optimize, and transform** enterprise workloads with a **proactive** services and support model



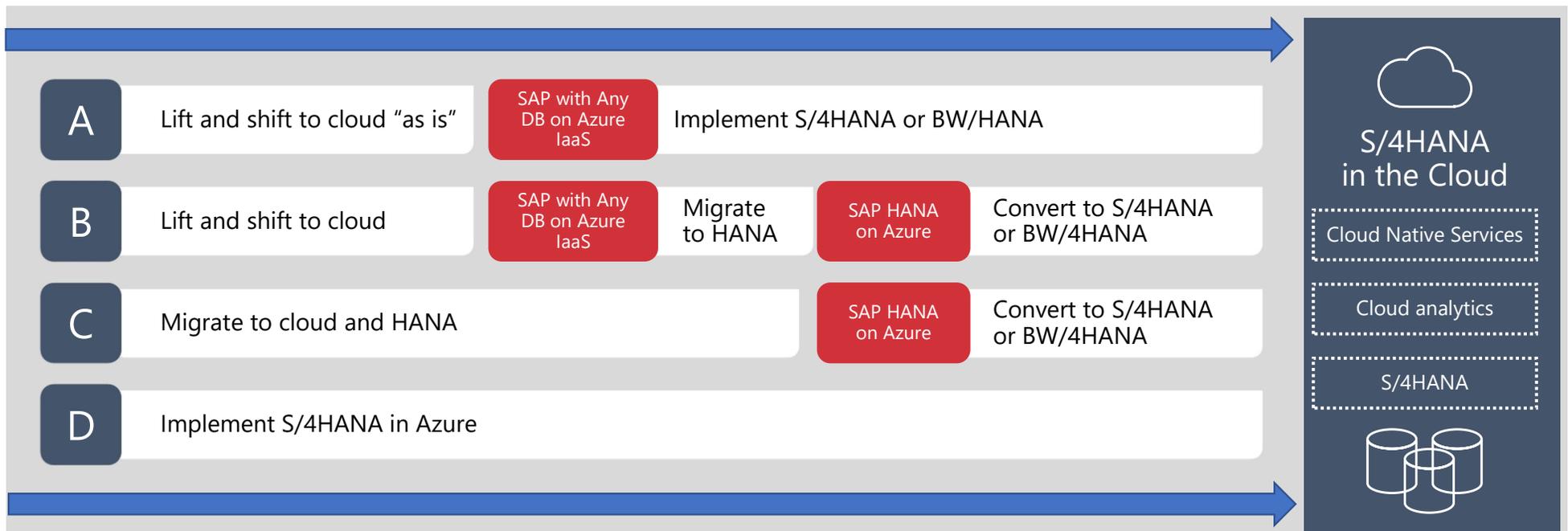
The Cloud Modernization Journey

Migration = Modernization

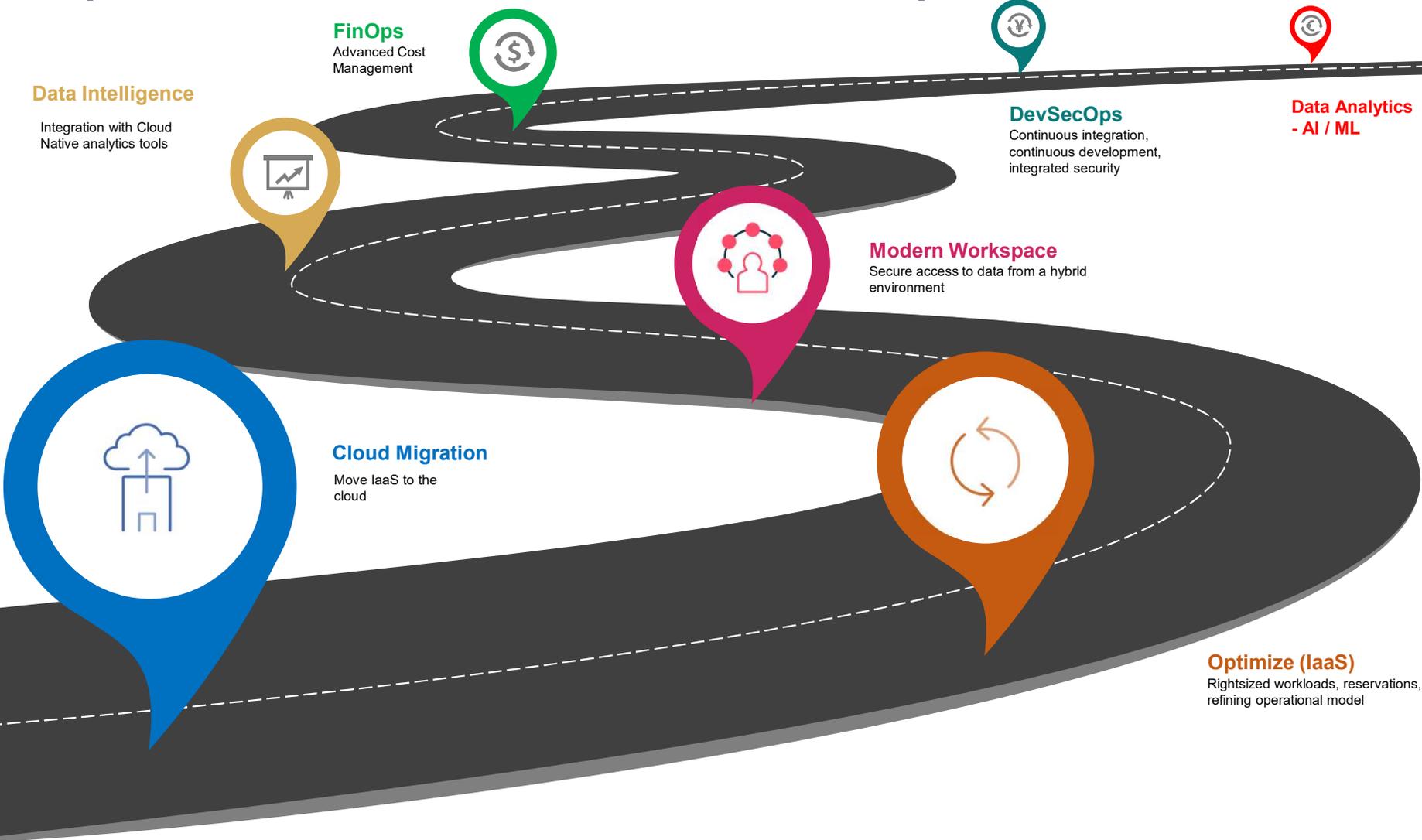
Migration is the beginning of the journey

Different paths for moving SAP to the Cloud

Moving your SAP landscape to the Cloud



Example of Cloud Modernization Roadmap



Data Intelligence

Integration with Cloud
Native analytics tools



FinOps

Advanced Cost
Management



DevSecOps

Continuous integration,
continuous development,
integrated security



Data Analytics

- AI / ML



Modern Workspace

Secure access to data from a hybrid
environment



Cloud Migration

Move IaaS to the
cloud



Optimize (IaaS)

Rightsized workloads, reservations,
refining operational model

IT and Business alignment

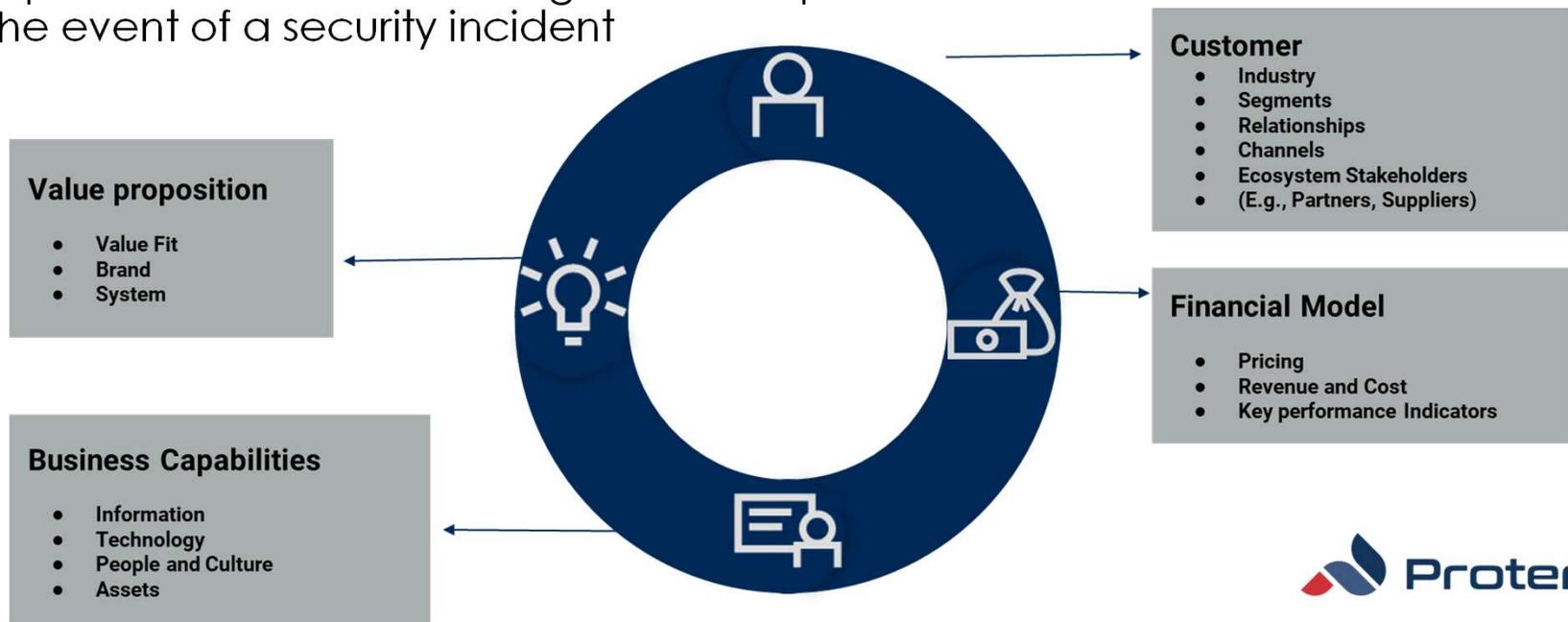
- IT Business Acumen
- FinOps
- Data Driven
- DevOps

94% of organizations say **more business acumen depth required** for IT managers to successfully navigate changing business models and technology needs.

1 in 5 organizations ranked business acumen as the No. 1 competency for developing versatile IT talent

IT Business Acumen

- IT moves from supporting the business to **being** the business
- Modern IT management becomes more aligned with driving business outcomes utilizing Cloud, SaaS, and Strategic Service Providers
- Increased importance of understanding risk and impact of business in the event of a security incident



DevOps

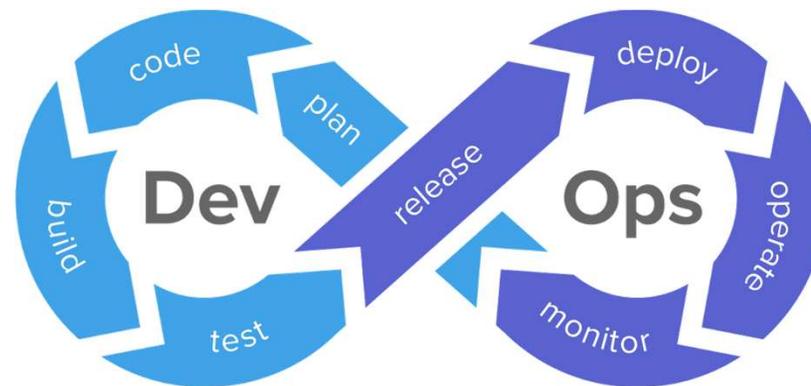
DevOps is designed to deliver a high degree of agility while maintaining a high degree of governance

Start small, pick the right projects

“DevOps emphasizes people, culture and collaboration between development, operations and other stakeholders to improve the delivery of customer value.”

DevOps Technical Outcomes

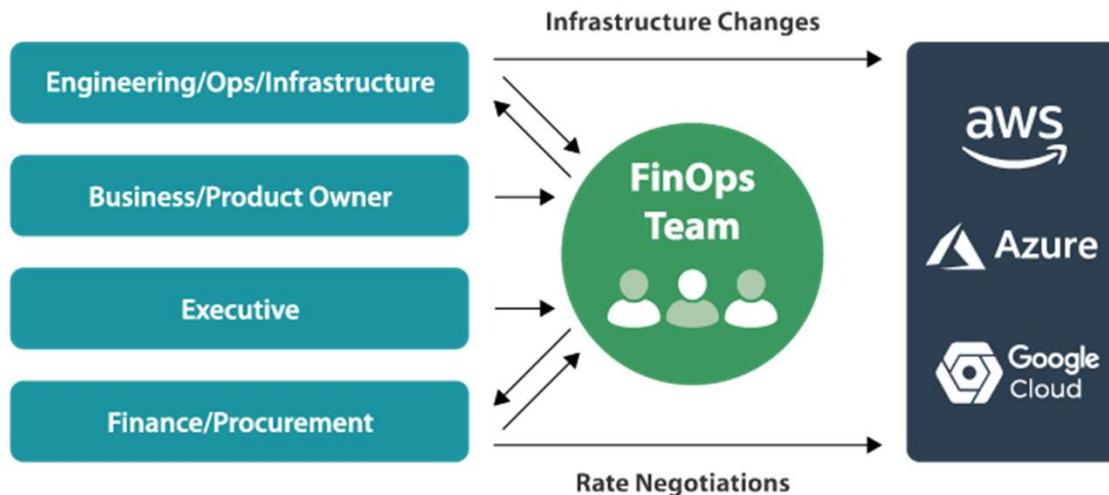
- Governance of code
- Rapid deployment cycle
- Security of platform
- High Availability
- Observability – Reduce MTTR



FinOps

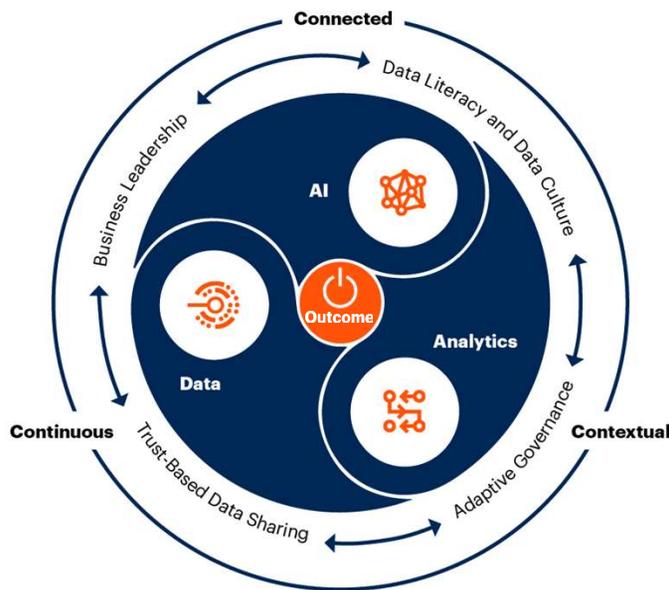
- “FinOps is a portmanteau of “Finance” and “DevOps” stressing the communications and collaboration business and engineering teams.”
- Cost and chargeback per application

FinOps is an evolving cloud financial management discipline and cultural practice that enables organizations to get maximum business value by helping engineering, finance, technology and business teams to collaborate on data-driven spending decisions.



Data is everything

- Cloud offers the ability to leverage advanced data analytics tools.
- Integrate SAP data with additional data sources to provide decision support
- Evolve data analytics strategy to include AI/ML



“Through 2025, 80% of organizations seeking to scale digital business will fail because they do not take a modern approach to data and analytics governance.” – Gartner 2022



Modern Workspace

The future of work is hybrid

“Location-Centric Design Is a Relic of the Past” – Gartner, April 2022

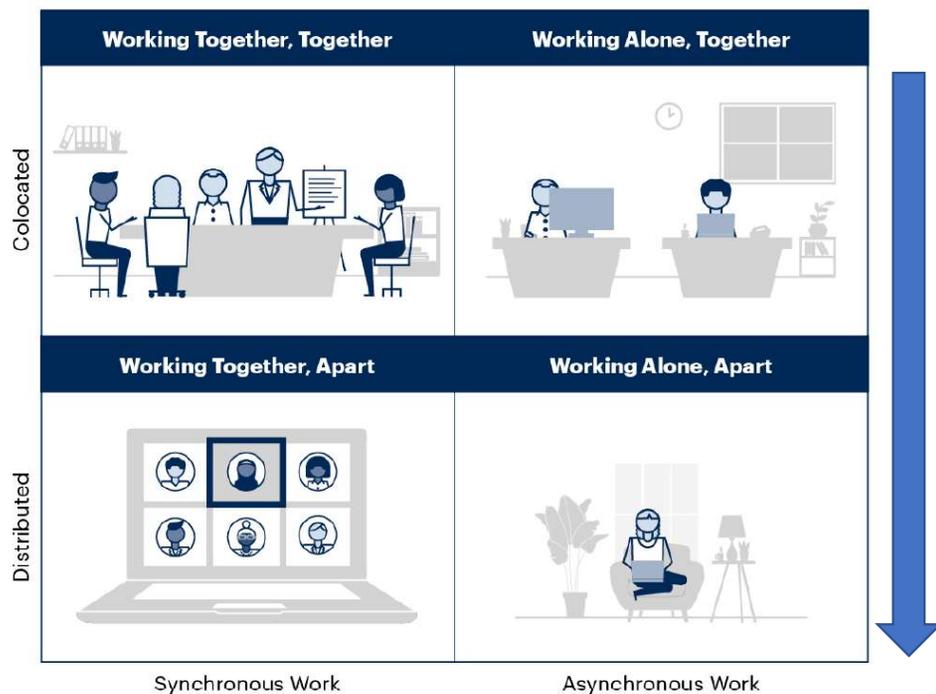
Human Centric approach

“Employers who provide a human-centric approach can see reduced workforce fatigue by up to 44%, increased intent to stay by as much as 45% and improved performance by up to 28%..” – Lorem ipsum, April 2022

Modern work in a distributed workplace

Modernization is a people conversation too.

Collaboration Modes



IT Challenges

- Facilitate collaboration and communication
- Provide secure access to corporate data
- Enable a digital workplace for employees to share in successful outcomes
- Be compliant while being flexible with how employees access data
- Create training opportunities, measure employee results and engagement



Q&A

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**Schedule a discovery
call with the
Protera team**



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