



Accelerate and De-risk Enterprise Transformation with **SAP Signavio** Process Optimization

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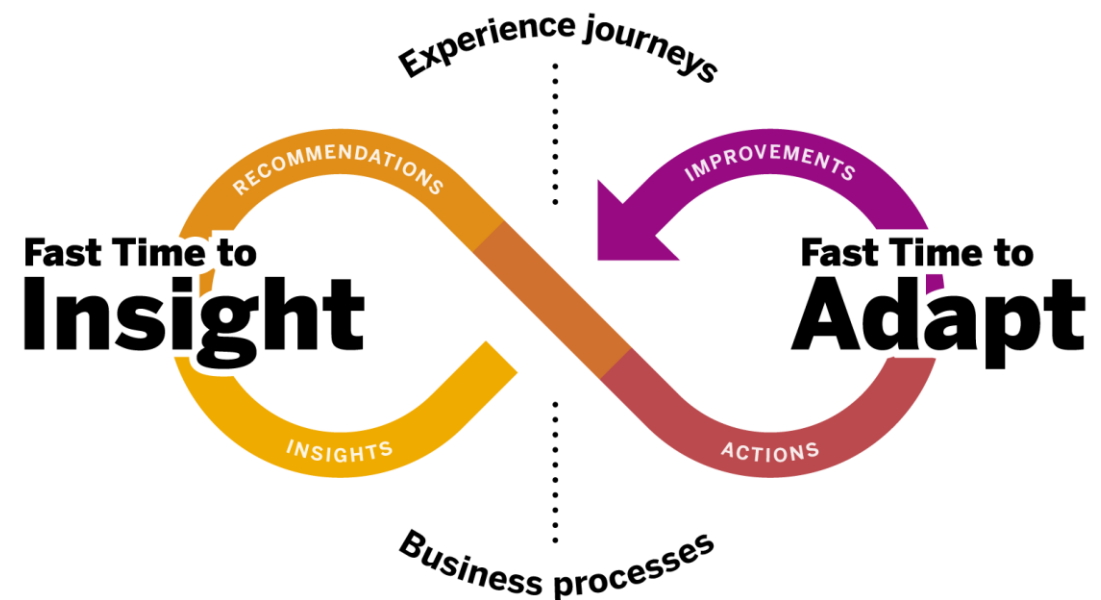
ASUG Salt Lake City, April 27 2023

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Our Agenda

- A Short Overview of Business Process Transformation
- The SAP Signavio Business Process Transformation Suite
- Some SAP Signavio Customers
- Some Final Thoughts
- Three Prize Questions!





A Short Overview of Business Process Transformation

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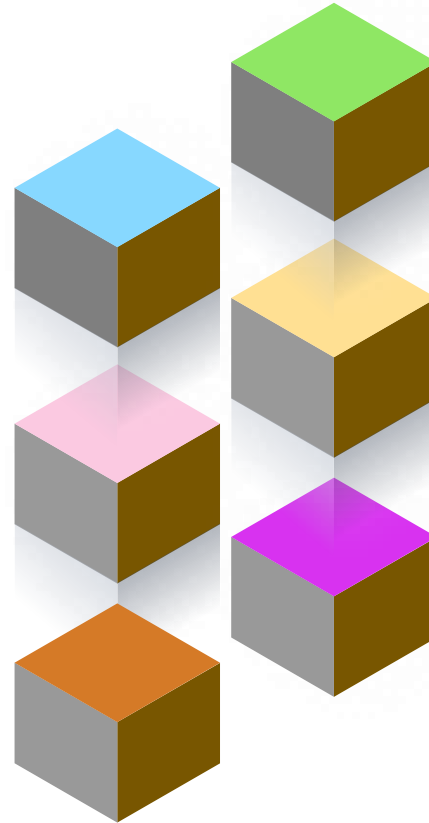
Given all our rich data, why is actual business transformation so difficult?

This may be due to the lack of...

...clear goals and objectives

...strategic alignment

...organizational buy-in



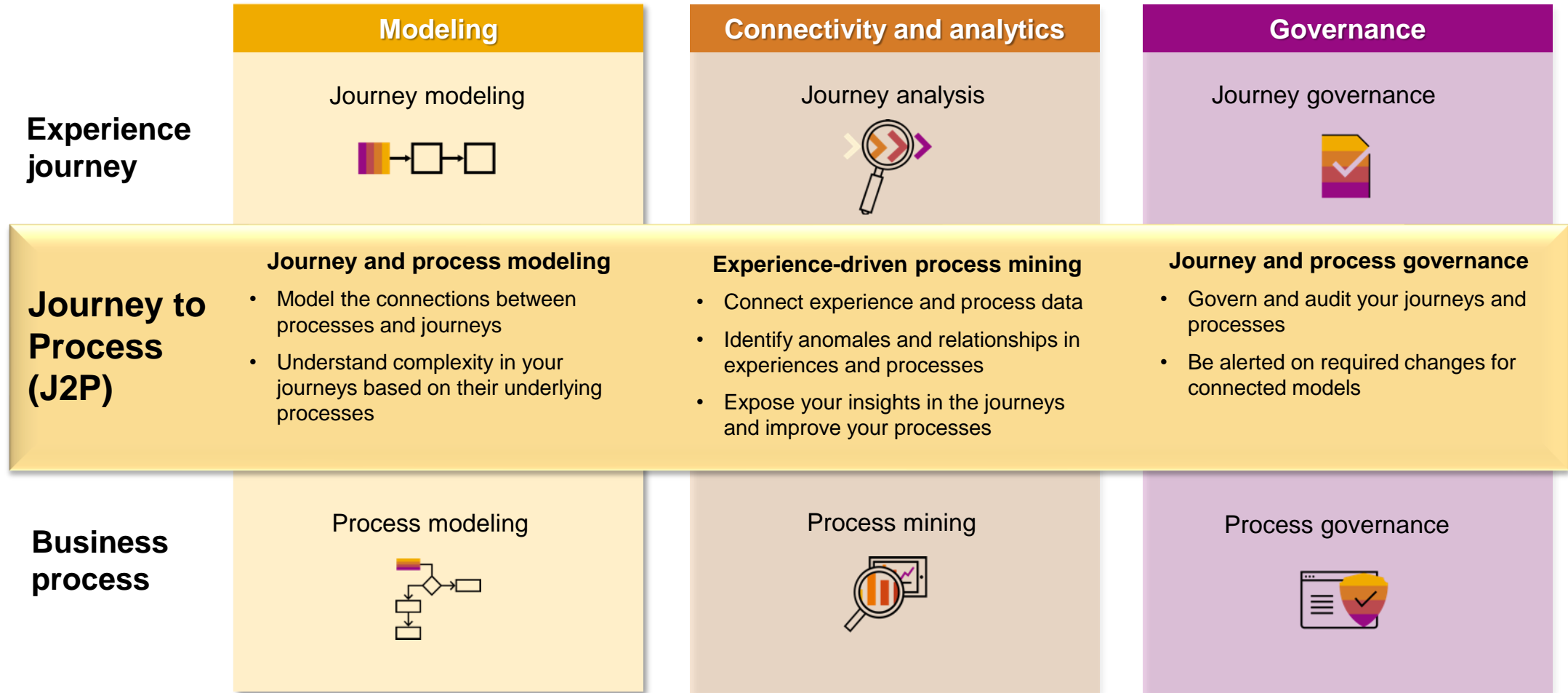
... communication

...data visibility

...people focus (abstractly
technology-driven)

Experience-driven modeling and analysis is key to delivering results

In the *Journey to Process*

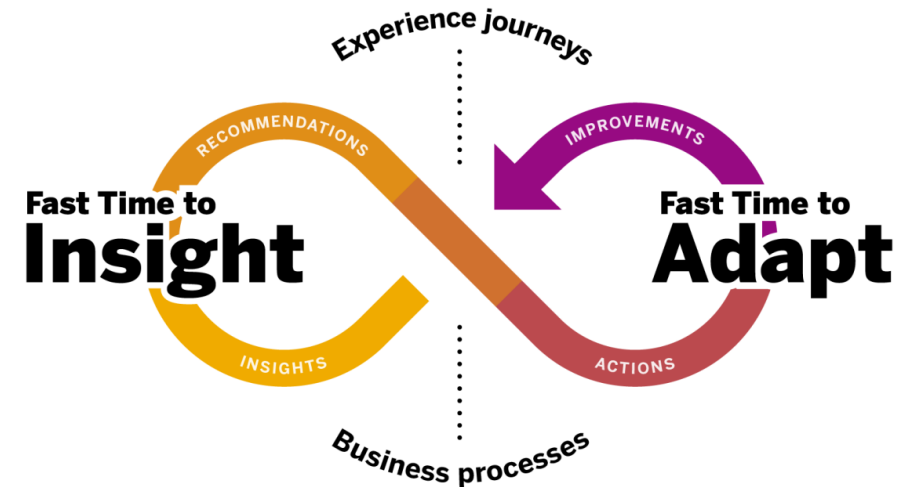


Achieving fast business insights that optimize action at the desired scale

For the realization of an Intelligent Enterprise

Our vision

Enable every organization and every industry to become a network of intelligent, sustainable enterprises



Continuous process transformation becomes a source of sustained competitive advantage.

In this context, **time to insight** and **time to adapt** are key to becoming an intelligent enterprise.



The SAP Signavio Business Process Transformation Suite

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SAP Signavio Business Process Transformation Suite

End-to-End Optimization

1. Process analysis and mining

Complete process analysis for enterprise transformation and operational excellence programs

2. Process and journey modeling

Standardized process and journey management, simulation, and modeling

3. Process governance & automated execution

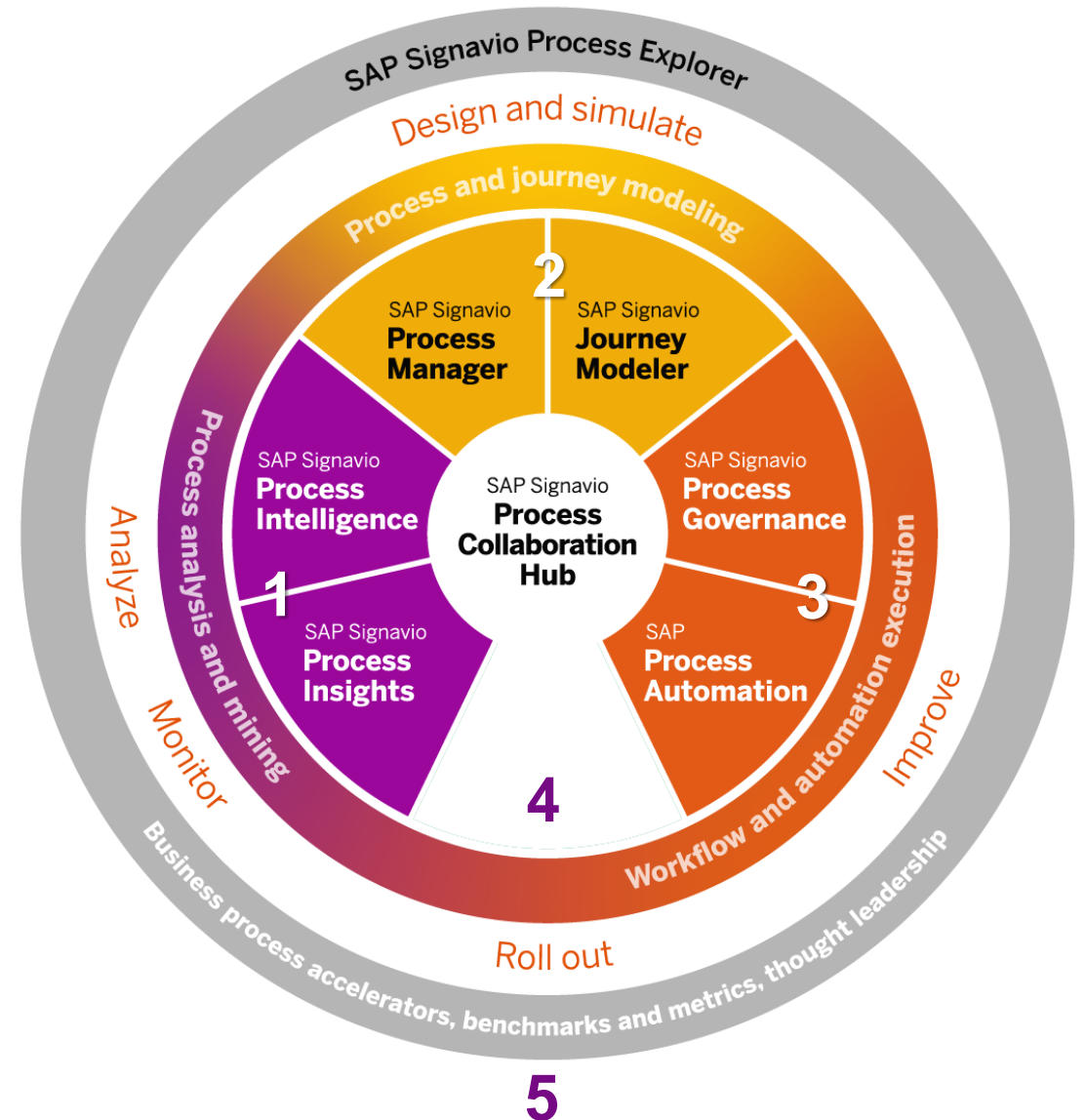
Maintaining organizational and regulatory compliance for all documented processes

4. Process Collaboration

Stakeholder alignment and active collaboration across departments

5. Value Acceleration

Speeding up time-to-value with preconfigured accelerators by industry, best practice & process area



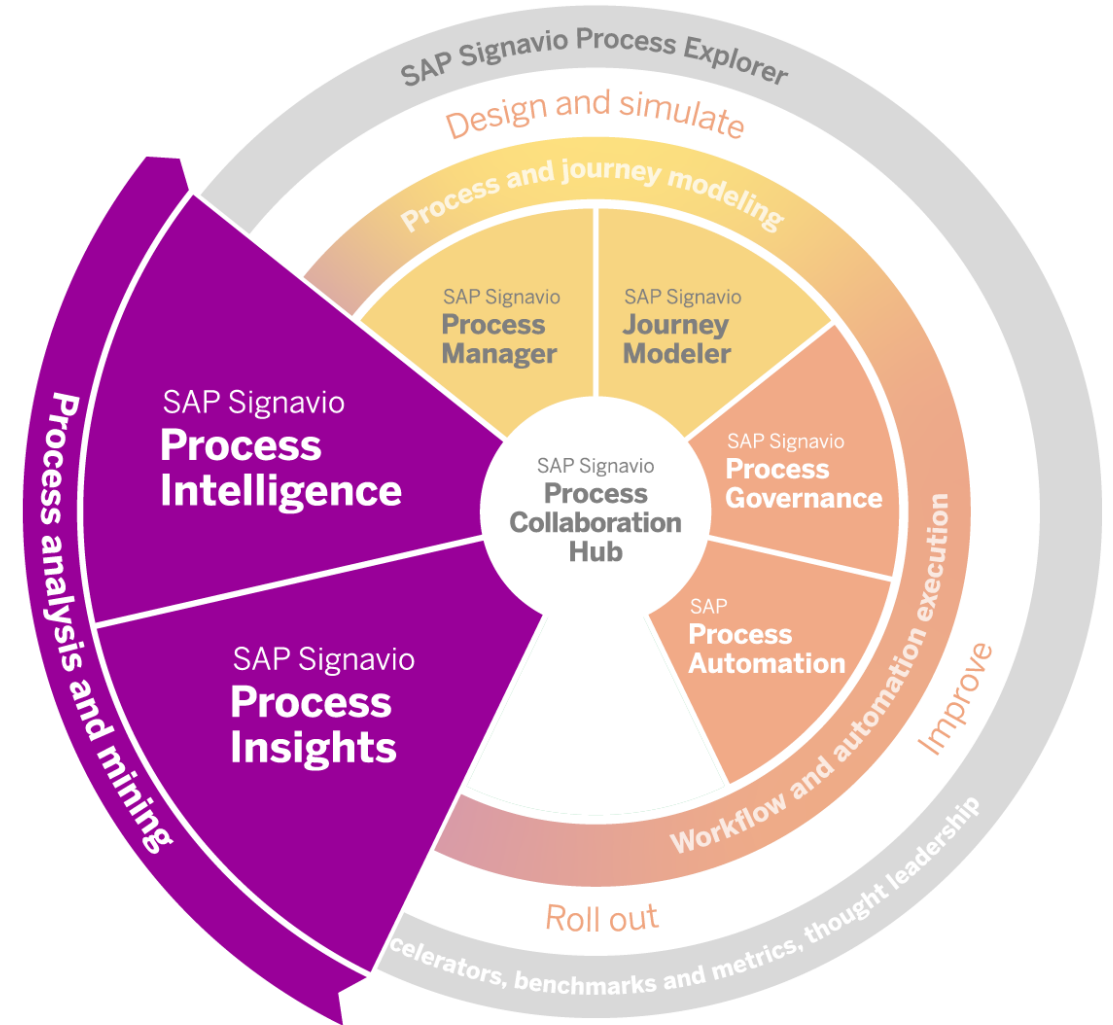
Process analysis and mining

In a cloud-native diagnostic environment

Benefits

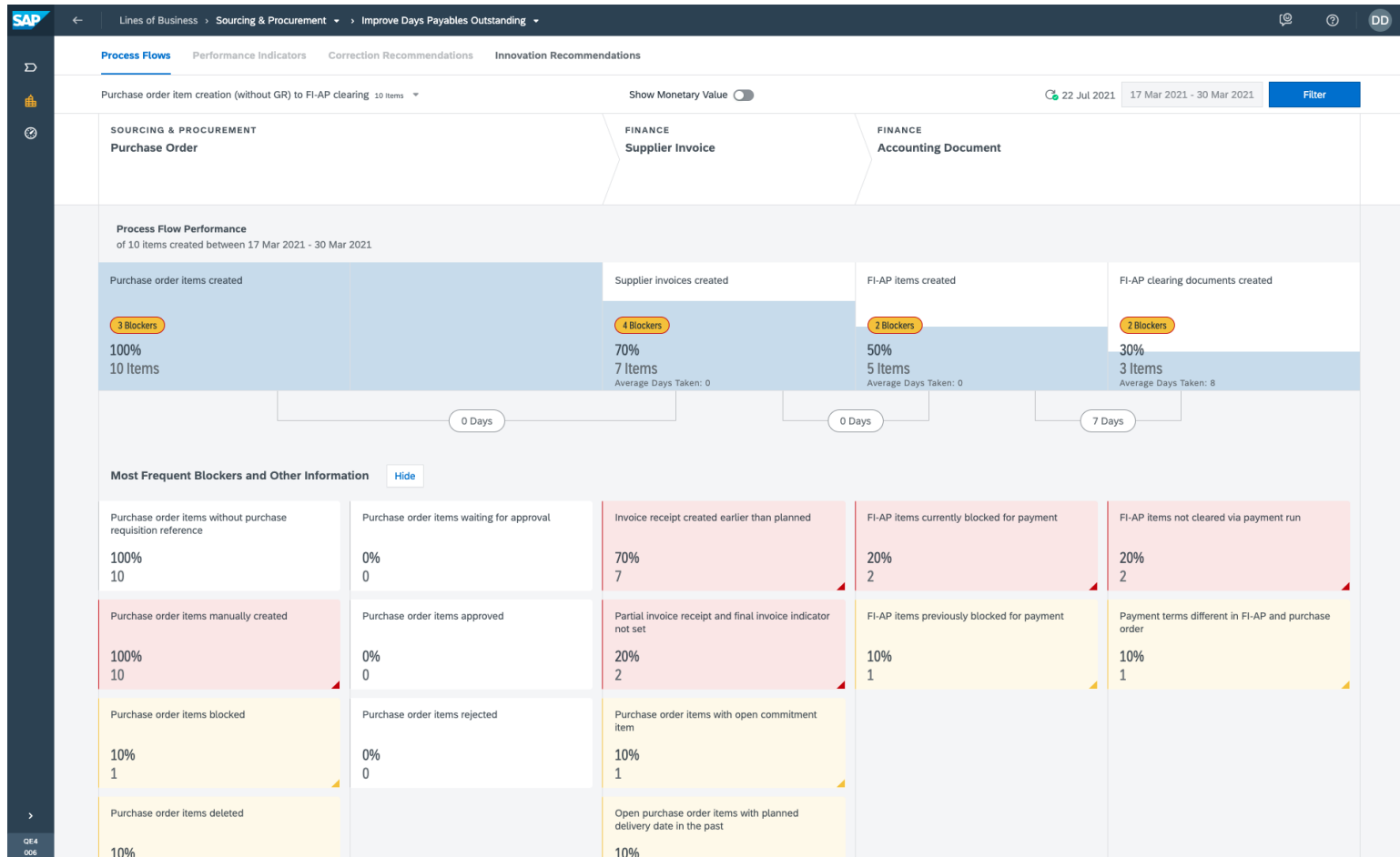
- Gain visibility into actual process execution bottlenecks and process inefficiencies
- Get recommendations for improvements
- Pinpoint improvement potential to drive transformative changes
- Gain visibility into process paths that lead to cost overruns, bottlenecks and non-compliance

[SAP Signavio: A Leader in 2023 Gartner® Magic Quadrant™ for Process Mining Tools](#)



SAP Process Insights - Understand your process performance

Using 50+ delivered process flows and 1000+ typical issues and inefficiencies



Leverage data

Make data-driven decisions about which business areas to prioritize for improvement.



Get insights fast

Recommendations to SAP best practices and solutions.



Constantly evolve

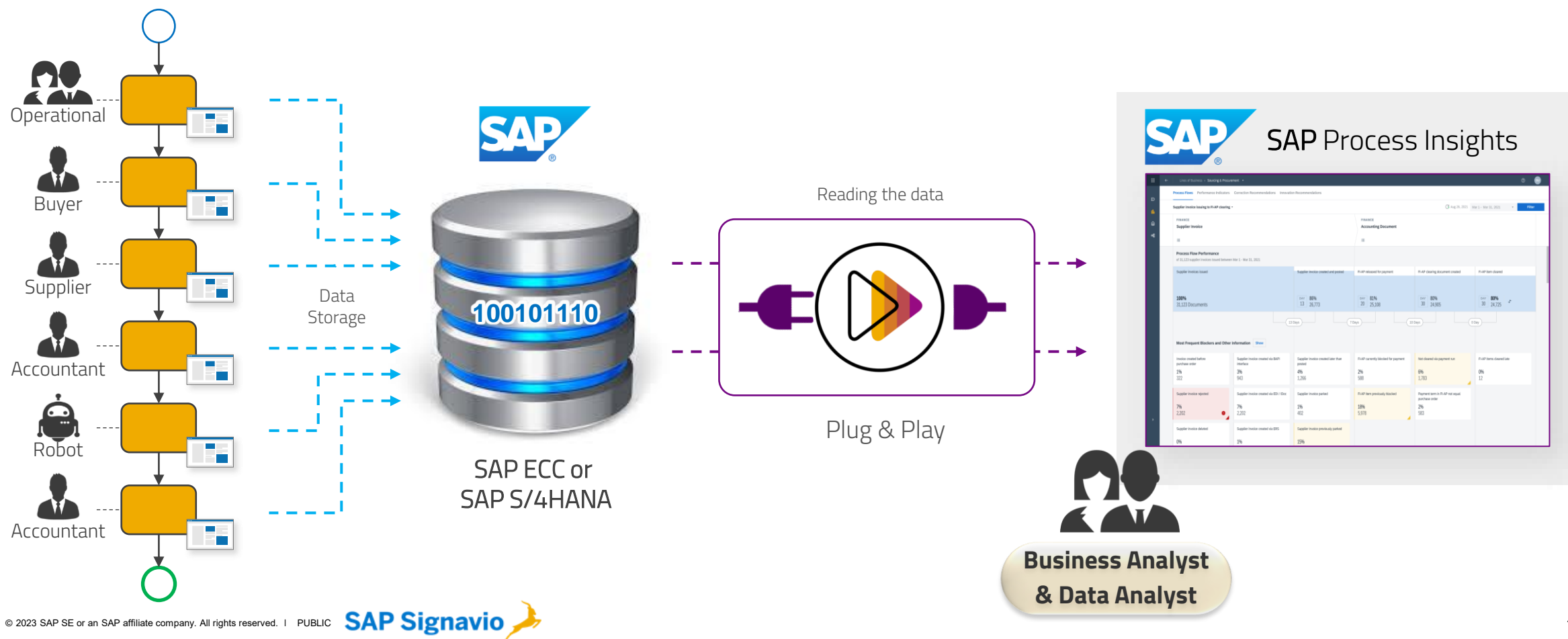
The number of process flows increases with every release.



SAP Signavio Process Insights

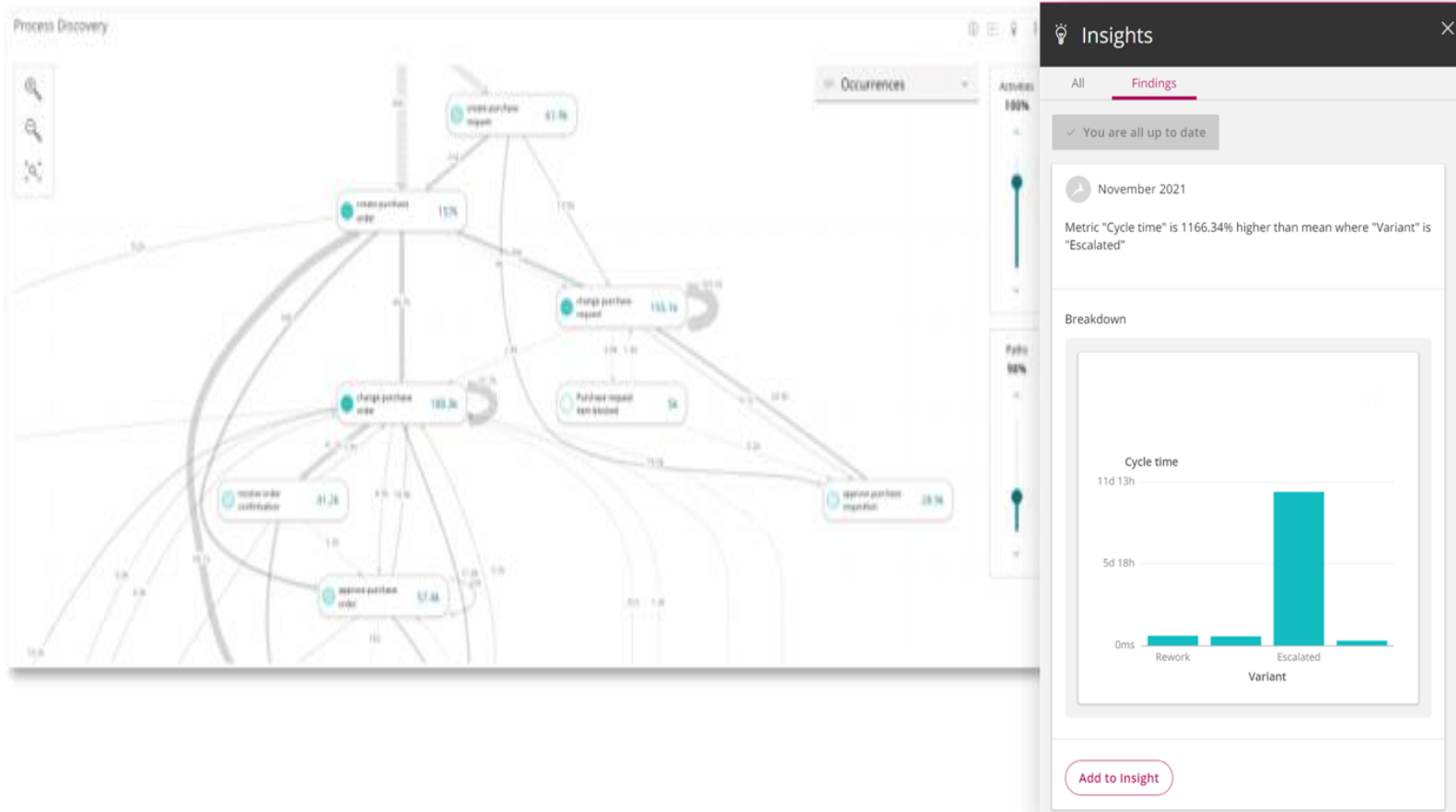
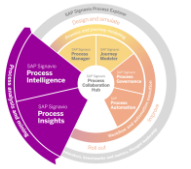
How does it work?

Get an end-to-end view of your company's performance with **1000+ Process Performance Indicators, recommendations for improvement and live data** for continuous monitoring.



SAP Signavio Process Intelligence - Unleash the potential of your process data

Reduce time to insights and identify levers to improve outcomes



Get full visibility into your process reality
Support internal efficiency programs. Improve the way you operate.



Uncover opportunities with process mining
Leverage ready-to-use insights, metrics, and powerful data querying capabilities to **uncover process inefficiencies, reducing your time to insights.**



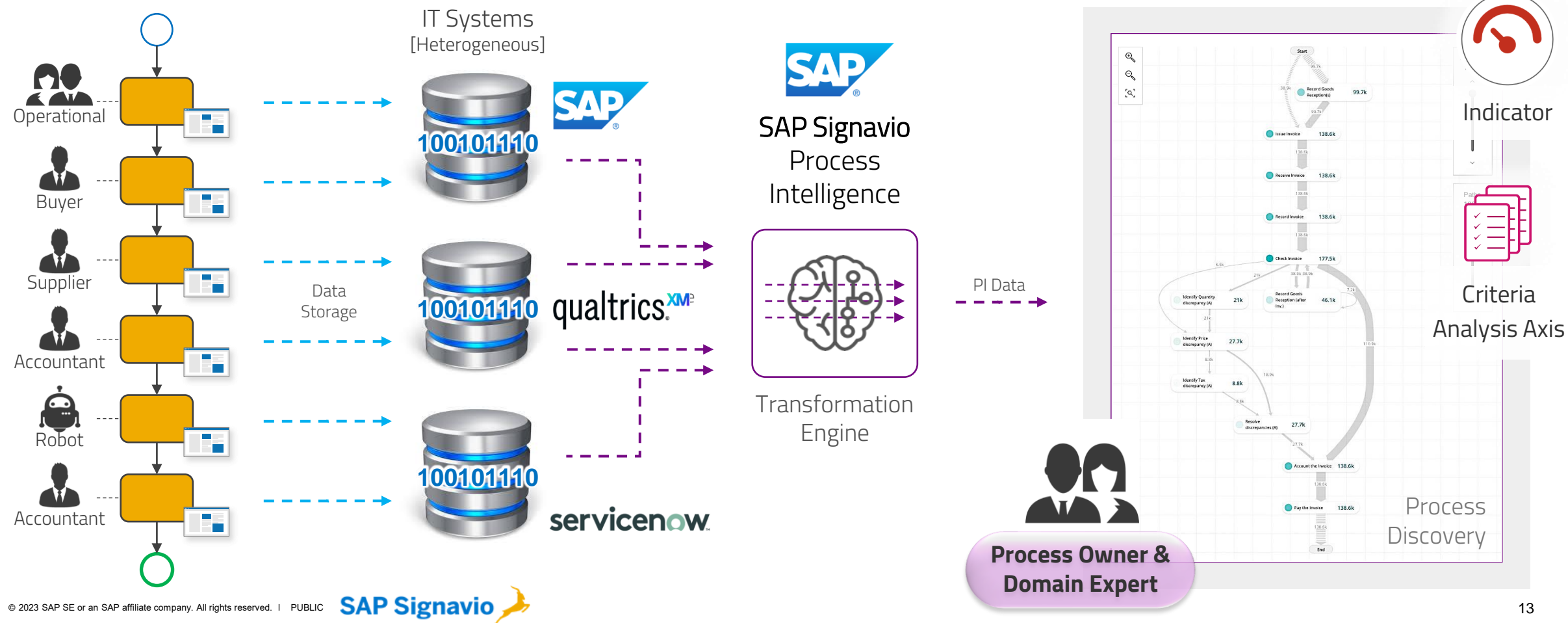
Blend process and experience analytics
Spot inefficiencies and problems hitting top and bottom lines by **blending process and experience analytics** in one single framework.



SAP Signavio Process Intelligence

How does it work?

Discover your real business processes, employee, customer and partner behaviors to deploy best practices throughout your organization.

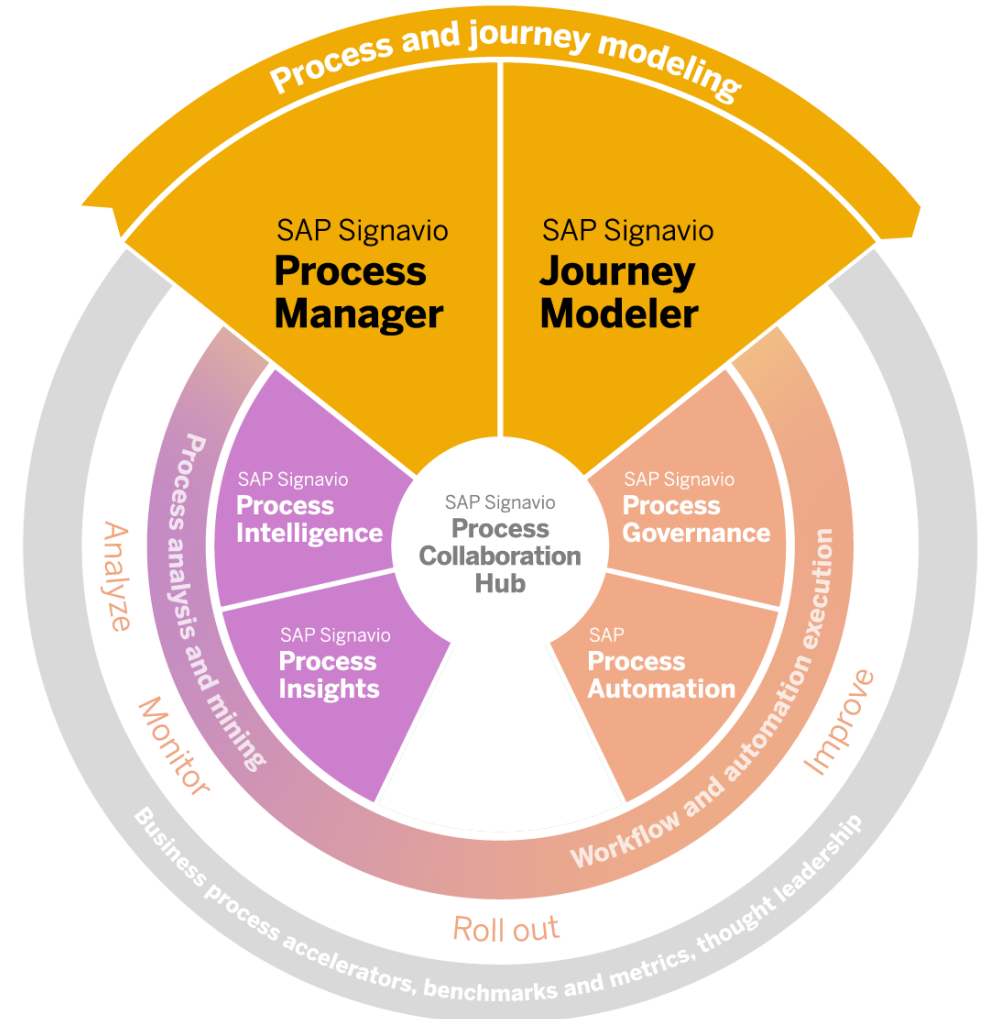


Process and journey modeling

Combining X and O data

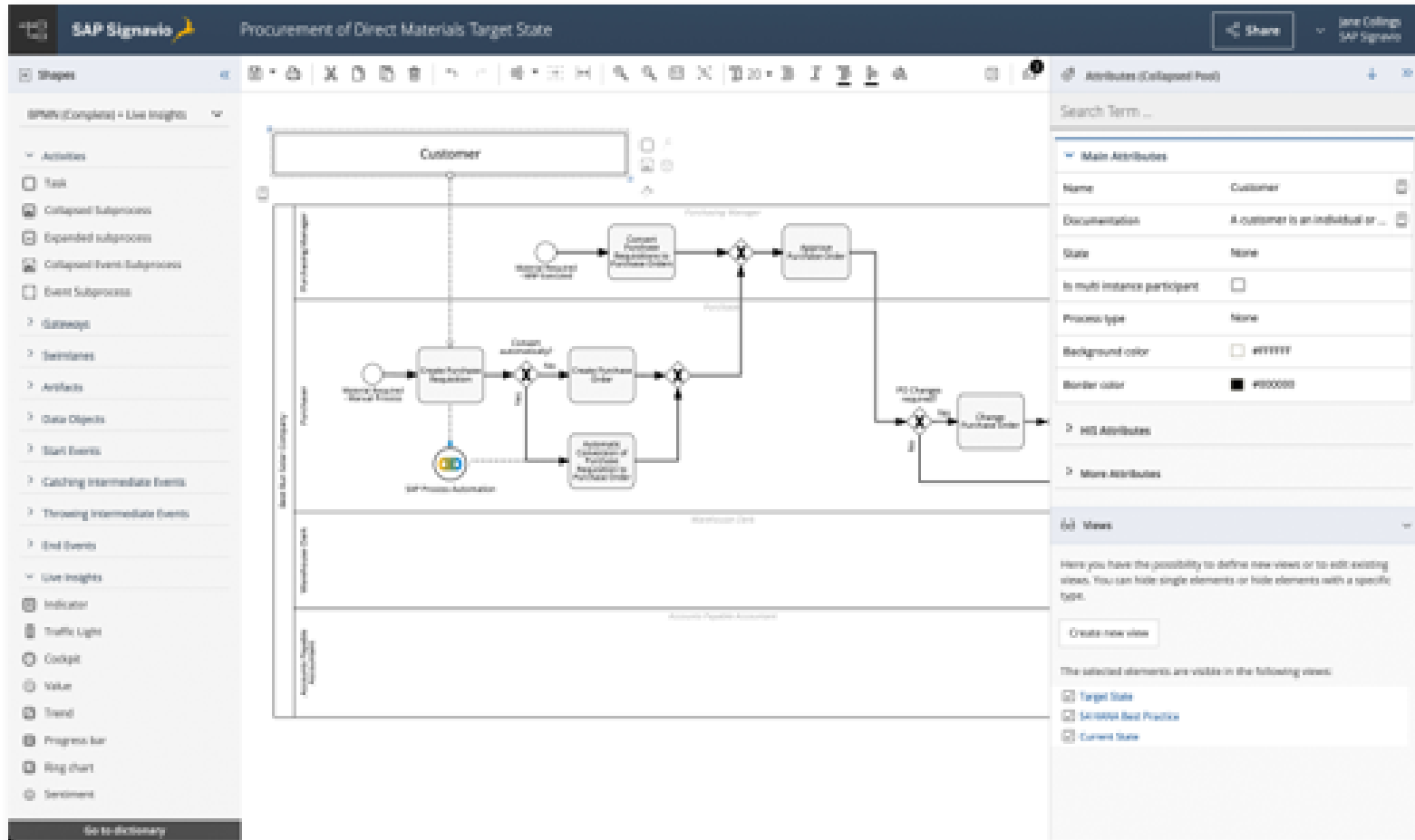
Benefits

- Understand who does what, when and how within a process
- Identify the inputs and outputs of individual processes
- Standardize process practice, help ensure high quality modeling standards, and educate your organization
- Leverage the knowledge of key stakeholders in the transformation process
- Conform to your standards with process approval workflows
- Visualize the journeys your customers, suppliers, and employees take and the impact your business processes have on their experience
- Understand how changes will impact process outcomes using process simulation



SAP Signavio Process Manager - Visualize, standardize & optimize your processes

Using a cloud-native modeling and workflow tool



Process modeling

Design and model your business processes collaboratively.



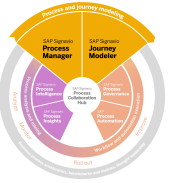
Analysis and simulation

Analyze your processes and mitigate business risks using reports. Simulate the impact of changes prior to implementation.



Transparency

Provide a transparent overview of the process landscape



SAP Signavio Journey Modeler - Operationalize human experiences

Connect journeys with processes, metrics, systems & roles



Connect processes with journeys

Integrate operational and experience data with journeys.



Design journey models

Benefit from an intuitive journey modeling environment.



Comment and collaborate

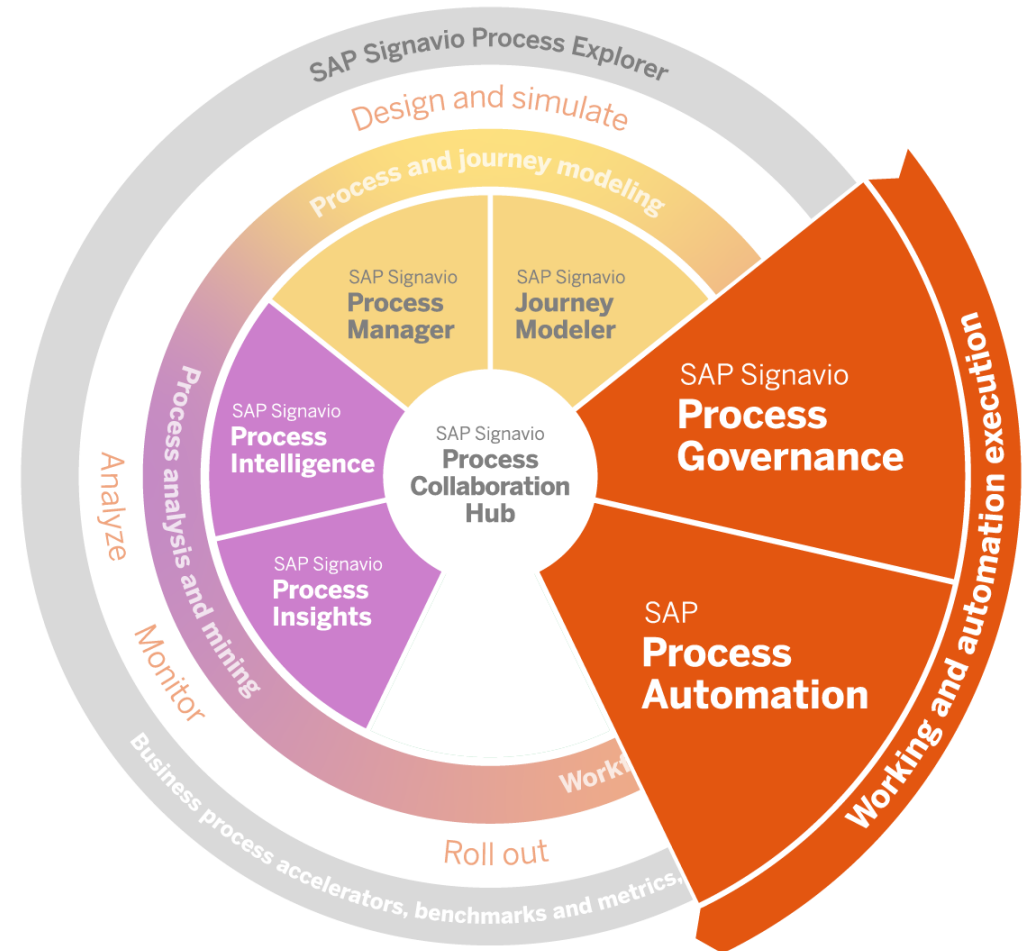
Collaborate on modeling journeys with direct feedback on a single step, a stage, or the whole journey.

Process governance and automated execution

Apply your RACI to your governance model

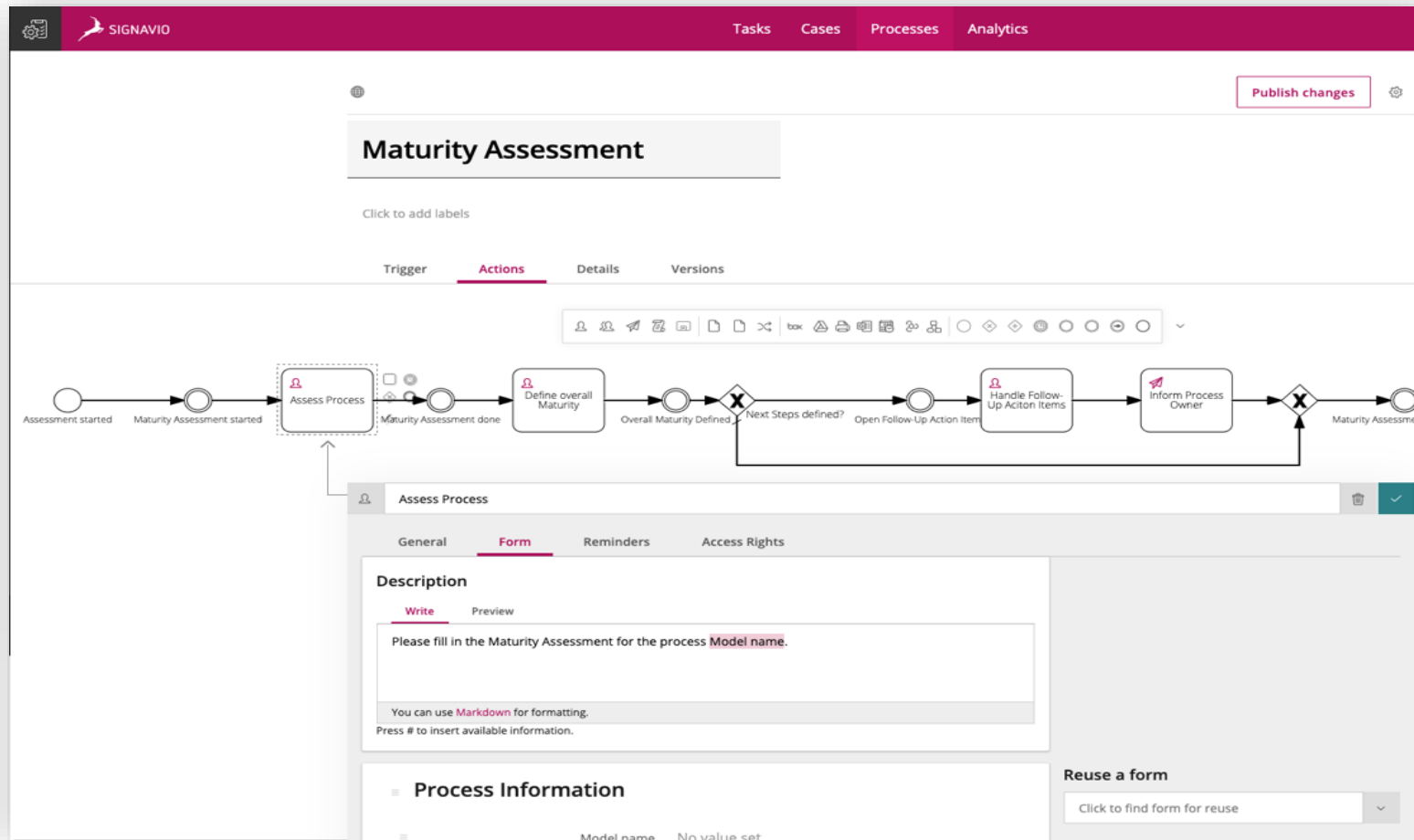
Benefits

- Maintain organizational and regulatory compliance of all documented processes
- Get approvals from key stakeholders on all documented processes
- Maintain process relevance and maturity with regular and ad hoc reviews
- Reduce error-prone and repetitive manual processes
- Evaluate the overall impact of manual vs. robotic process changes



SAP Signavio Process Governance - Lower the cost of regulatory change

Manage and govern compliant processes, approvals & associated content



Process review

Review the critical processes for auditing and compliance.



Maturity assessment

Assess the maturity of processes to find potential for improvement and prepare for auditing.



Process release management

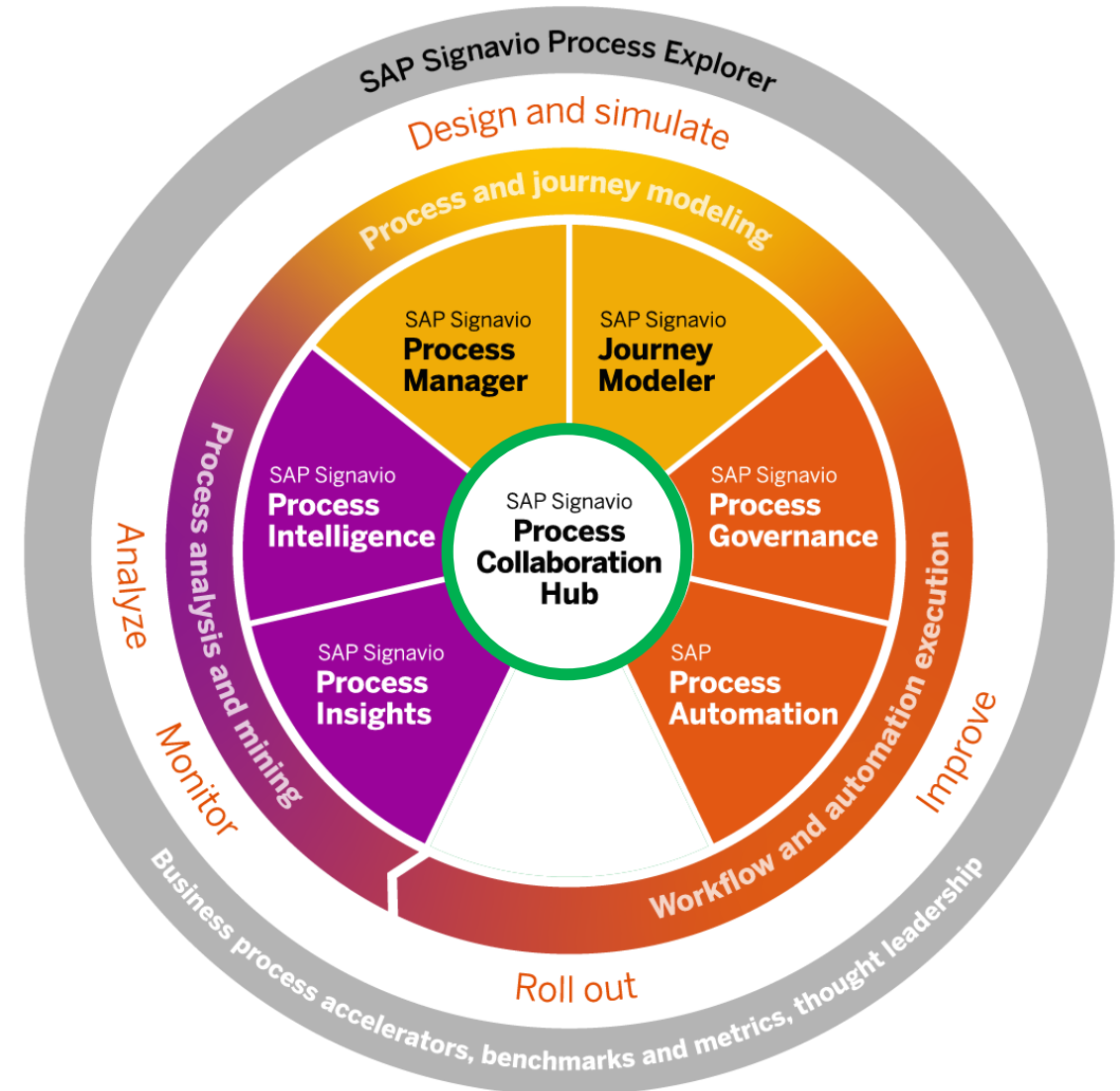
Maintain a compliant and approved process content repository.

Process collaboration

Your very own Signavio dashboard

Benefits

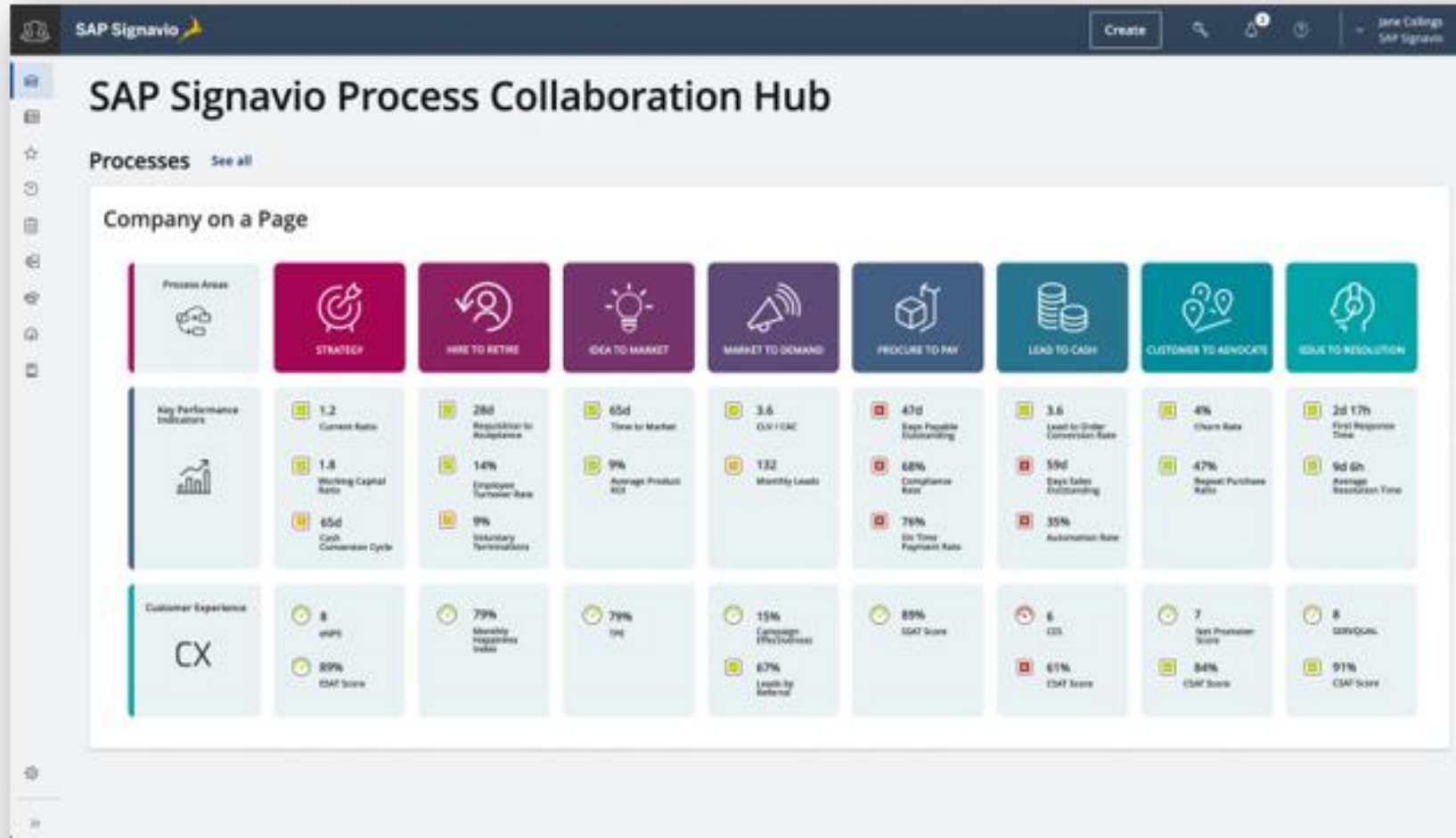
- Utilize published processes to inform and train employees on process execution
- Align with key stakeholders by sharing process changes and improvements
- Curate process-related content for specific audiences by functions and departments
- Gain full visibility on your entire process landscape
- Single source of truth for organizational process knowledge





SAP Signavio Process Collaboration Hub

Involve your entire organization in process transformation & optimization



Collaboartion

Get a 360-degree view of your process landscape, related analysis and key metrics



Sharing & communication

Review, publish, and share your process documentation with key stakeholders



Monitoring

Provide feedback and propose improvements to relevant processes

Process Transformation with SAP Signavio Process Explorer



SAP Signavio Process Explorer

Diagram

Quick Start

Strategic Objectives
Key goals of an enterprise, for example, Reduce Days Sales Outstanding (DSO)

Industries

Functional building blocks of an enterprise, for example, Sales, Marketing

Capabilities

Processes
End-to-end view of processes, for example, Lead to Cash

Metrics
Analyzing performance of processes, for example, Average Time-Sheet Approval Time

OPERATIONS

STRATEGY

DESIGN

IMPLEMENTATION

FASTER TIME-TO-VALUE

SAP Product Portfolio
Realization of processes with a specific SAP product, for example, Order and Contract Management with SAP S/4HANA

Overlays (1/3 visible) Legend

Featured Partner Value Accelerators

- The Sustain... (+2)
- Employee Lifecy...
- SCOR Digma...
- Visual Enterprise Architecture
- TCS Crystall...
- Future model of ...(+4)
- Scheer perf...
- Best Practic...
- AdaPro

66%

TCS TATA CONSULTANCY SERVICES



SAP Signavio offers guidance and recommendations across the SAP solution and services ecosystem.

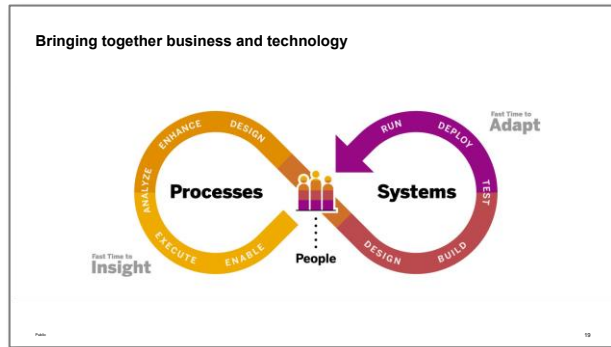


Process Explorer is a repository for collective knowledge from thousands of customer projects delivered across thousands of organizations throughout the world.

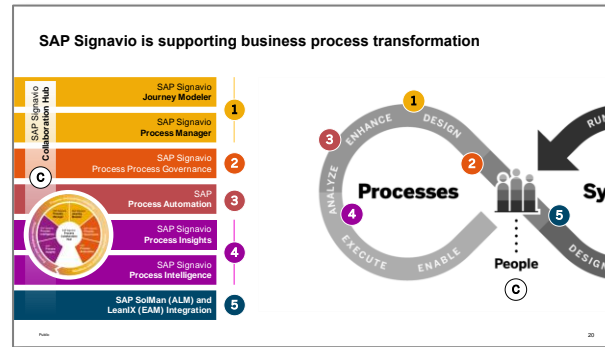


This knowledge includes industry-specific and LoB best practice models from SAP and partners.

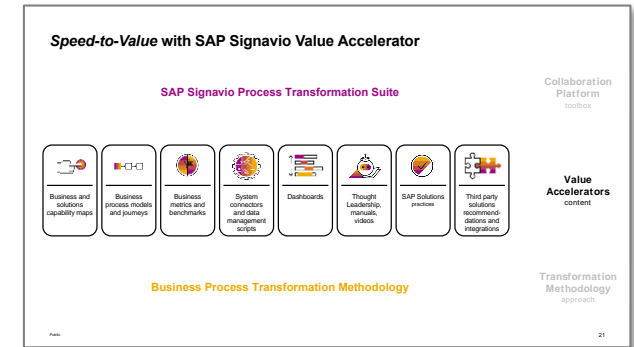
The SAP Signavio Success Formula



+



+



=

Transformation Methodology approach

+

Process Transformation Suite toolbox

+

Value Accelerators content

SAP Signavio



Some SAP Signavio Customers

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DHL

- Driving process knowledge dissemination throughout the organization
- Developing a “process-first” culture and ensuring operational excellence



Seagate

- Establishing operational excellence and achieving straightforward onboarding and job rotation
- Demonstrating business excellence as a strategic focus for the CEO



Customer Success Story

Enabling Transformation and Creating a Foundation for Continuous Improvement with SAP® Signavio®



Before: Challenges and Opportunities

- Decades of evolving processes in eight business units, resulting in a heterogeneous process landscape
- Lack of visibility and transparency in the execution of most process areas, including procure-to-pay and opportunity-to-cash processes

Why SAP

- SAP® Signavio® solutions, part of the business process intelligence portfolio, providing real-time information for strategic decision-making to enhance behavior, efficiency, and performance
- **SAP Signavio Process Manager and SAP Signavio Process Collaboration Hub** solutions to document, model, and simulate business processes and improve collaboration across those processes
- Visualization capabilities of the **SAP Signavio Process Intelligence** solution when connected to **SAP S/4HANA®**

After: Value-Driven Results

- Enabled process visualization that allows a fact-based conversion on the gradually evolving maturity of procure-to-pay processes and encourages faster business-user buy-in
- Helped business units adhere to defined procurement processes, decreasing late payments and missed procurement discounts
- Increased cash forecasting accuracy after reducing invoices received without purchase orders
- Harmonized processes to allow “apples-to-apples” comparisons and drive efficiency and performance of internal and external service partners
- Increased visibility into warehouse stock levels, material aging, and sales and delivery performance
- Gained a more accurate view of reorder points, improving cash-flow position

“In the past, improvements to business processes often relied on gut feel and perceptions of individual stakeholders. We had to make a lot of assumptions before deciding on changes. **SAP Signavio solutions enable more meaningful discussion on business processes with less ambiguity, because we have the process visualized and backed by system data.**”

Stefan Szupper, GFGWay Program Director, GFG Alliance Australia

50
Legacy systems and 8 ERP systems integrated and transitioned to SAP S/4HANA

>50%
Faster period-end close (from 8 days down to just 3)

SAP Signavio

GFG Alliance Australia
Sydney, Australia
www.gfgalliance.com

Industry
Mill products

Products and Services
Steel, aluminum, energy, and manufacturing products

Employees
8,000

Revenue
A\$6 billion (US\$4.2 billion)

Featured Solutions and Services
SAP Signavio Process Manager, SAP Signavio Process Collaboration Hub, and SAP Signavio Process Intelligence

THE BEST RUN

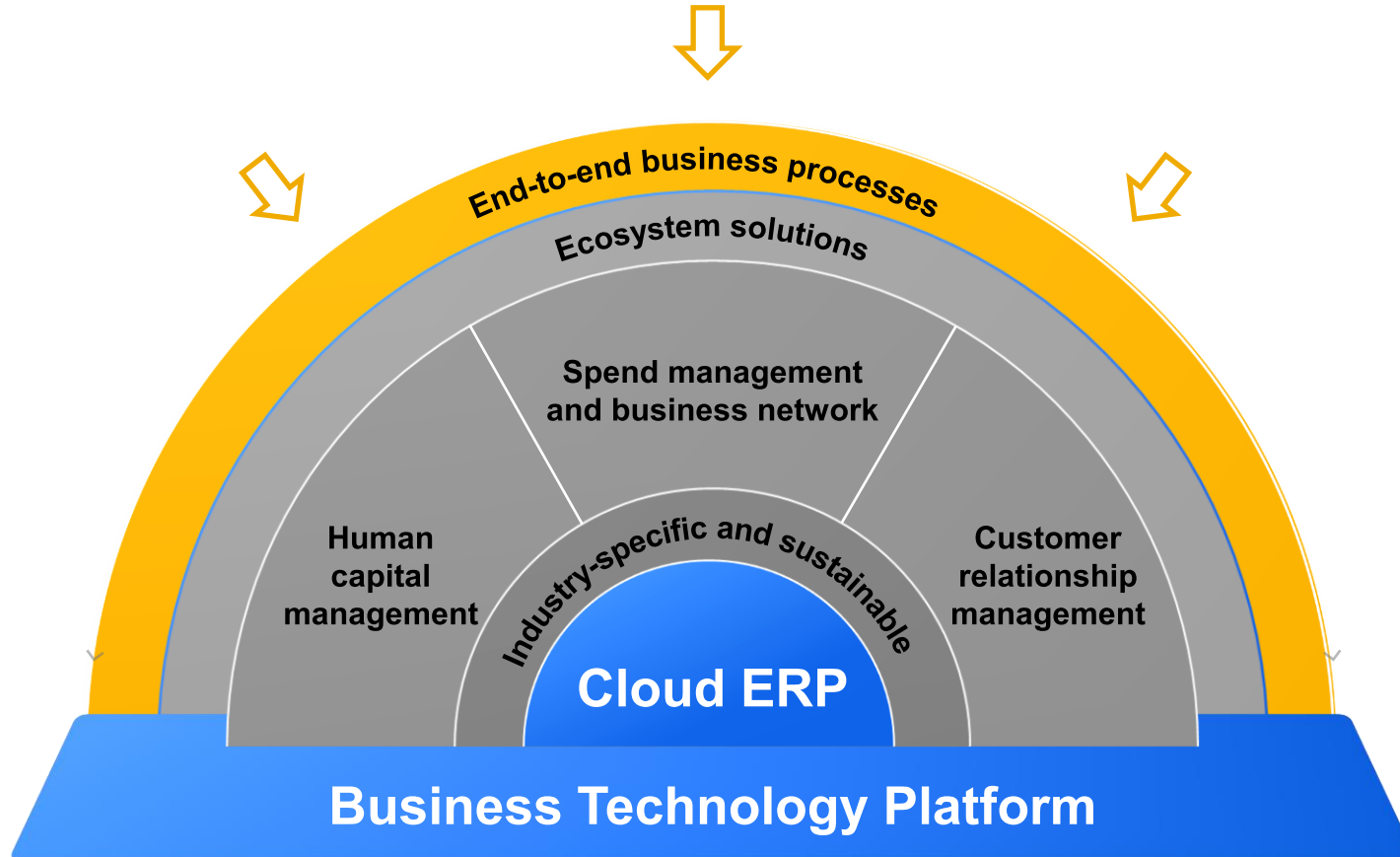


Some Final Thoughts

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SAP Signavio helps you optimize your SAP investment

Enabling every organization to become an intelligent, sustainable enterprise



SAP Signavio 

SAP's cloud-based process transformation suite that gives organizations the ability to understand, improve, and transform their business processes - across systems, solutions, and data types - *fast and at scale*

SAP Signavio Business Process Transformation Starter Pack

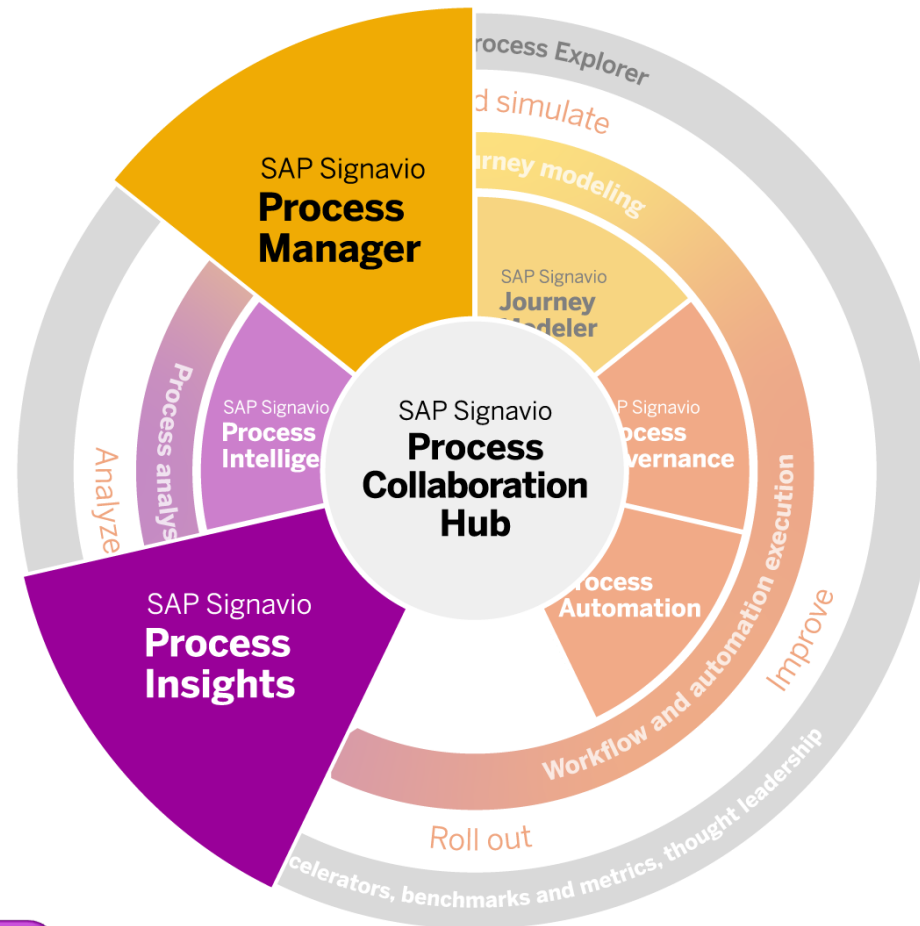
included in your RISE with SAP Subscription

Identify and implement business process improvements through process analysis!

SAP Signavio Process Insights

- **Instant insights** into your current process performance¹ to understand where to transform
- **Individual recommendations** to understand how to improve

50 GB data volume for one-time data load



SAP Signavio Process Manager

Single source of truth to **model, redesign, store and collaborate** on your future business processes

3 users

SAP Signavio Process Collaboration Hub

Provide transparency and engage all stakeholders to continuously improve processes together

10 users

¹ Managed ERP System Requirements, [see here](#)

Thank you!

For more information

[Business Process Transformation](#) * [SAP Signavio](#) * [SAP Signavio Community](#)

ASUG SAP Signavio Virtual Sessions

April 4: [SAP Signavio Foundations #3: Move from Strategy to Execution by Aligning Enterprise Architecture with Business Process Management](#)

April 11: [SAP Signavio Foundations #4: Gain Visibility into Your Transformation: Drive Value, Uncover Opportunities and Improve Continuously with Process Data-Driven Insights](#)

June 1: [SAP Signavio Foundations #5: Why Does Every Organization Need a Business Process Center of Excellence?](#)

ASUG News + Views

[SAP Signavio Data & Insights: It's All About Getting There Faster](#)

[Qorvo Counts on SAP Signavio for Thousands of Process Improvements](#)





Three Prize Questions!

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