

Modernize Your ERP and Embrace Innovation with SAP Signavio and LeanIX

Public



Agenda

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Business Transformation with SAP

02

**Accelerate with SAP Signavio
Solutions and LeanIX**

03

Customer Overview
What success looks like

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**How to Get Started
and Next Steps**

Typical questions in every transformation



Get to a decision

How can we set up our transformation objectives?

How can we transition?
What to keep, what to change?

How can we secure management buy-in?



Execute successfully

How can I prioritize my limited resources?

How can we avoid unwanted surprises?

How can we involve and convince stakeholders to change?



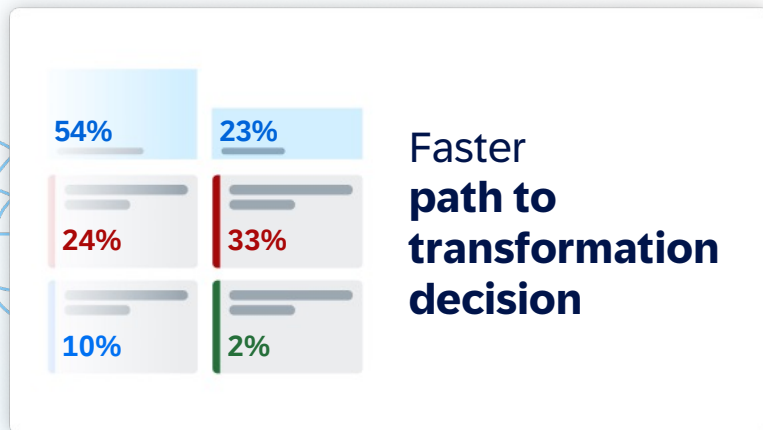
Secure agility and smooth operations

How do we ensure adoption?

How do we avoid disruptions?

How do we continuously realize incremental value?

What if you could run your transformation fast and with confidence?



Overcome uncertainty and build your transformation value case



Plan **with confidence** and implement **with less risk**



Roll-out faster and more efficiently, while tracking value realization

SAP Signavio Process Transformation

SAP Signavio offers a cloud-based suite for **business process analysis, optimization and management, so you can optimize your processes, increase efficiency and drive transformation and innovation.**

Our market-leading solutions give your organization the ability to visualize, optimize and transform every aspect of your business processes to **drive sustainable growth and resilience, fast and at scale, to achieve a more agile and resilient enterprise.**

Benefits of SAP Signavio

- ✓ **Achieve transparency**
- ✓ **Improve performance**
- ✓ **Streamline Collaboration**
- ✓ **Accelerate time to value**

Capabilities of SAP Signavio:

Process mining and recommendations

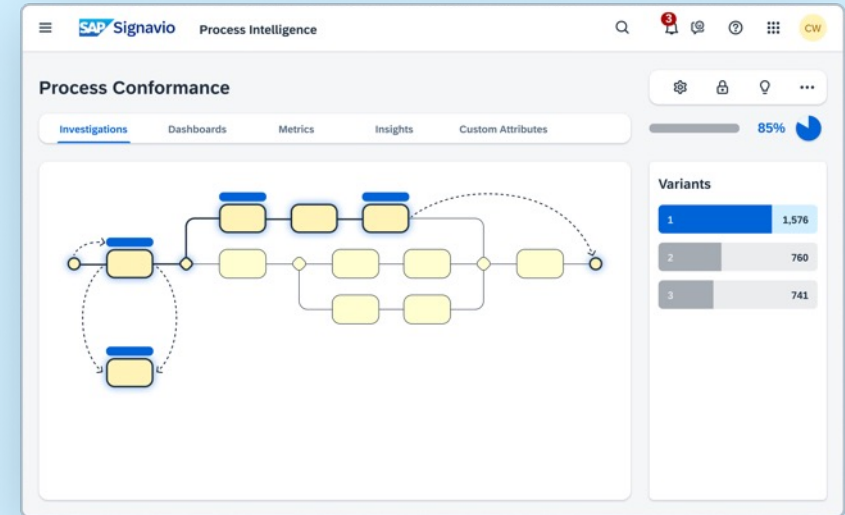
Collaborative process analysis and mining supports continuous business process monitoring, assessment, and improvement to enable operational and experience excellence at scale.

Business process management

An intuitive and comprehensive modeling platform captures, unifies, and maintains process models to centralize modeling processes and drive collaboration.

Process best practices and journey modeling

Customer-centric imperatives blended with operational excellence and process best practices connects journeys, processes, and data for ongoing experience improvements.



Facts and figures

2500+

Customers around the world

Leader

Status in multiple analyst grids

Front-runner

of SAP Business AI

1000+

best practices

LeanIX Enterprise Architecture

LeanIX is a market leader for enterprise architecture, driving the **modernization of IT landscapes and continuous business transformation**.

Its software-as-a-service solutions empower organizations to **create transparency**, enabling them to **visualize, assess and manage** the transition towards their target IT architecture.

Benefits of LeanIX

- ✓ **Optimized IT costs**
- ✓ **Increased efficiency**
- ✓ **Improved security**
- ✓ **Enhanced IT sustainability**

Capabilities of LeanIX:

Application Portfolio Management

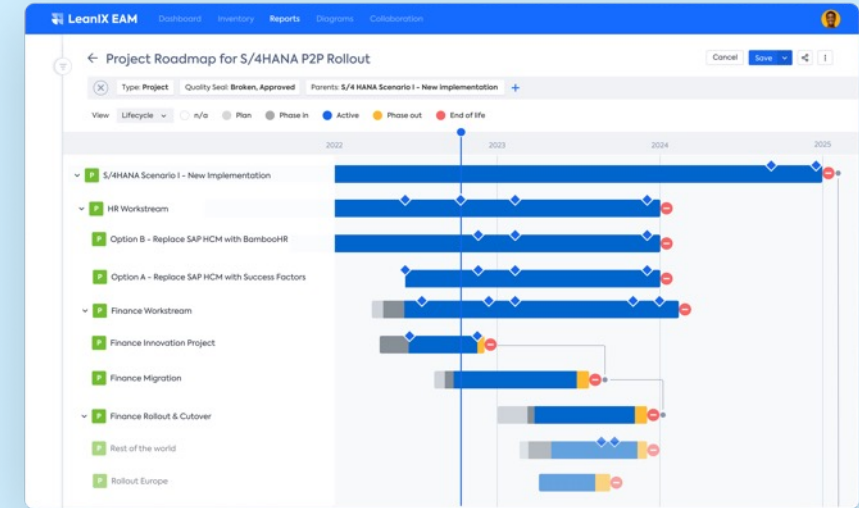
Gain transparency over the as-is application landscape and all dependencies and understand how your business capabilities are supported.

Technology Risk and Compliance

Proactively address potential vulnerabilities and threats, compliance issues and obsolescent technology.

Architecture and Road Map Planning

Design and plan the to-be application landscape and build a technology roadmap to get there faster, with less risk and greater confidence.



Facts and figures

1200+

Customers around the world

NPS 70+

Customer satisfaction score

Leader

Status in multiple analyst grids

SaaS Native

Solution available across the globe

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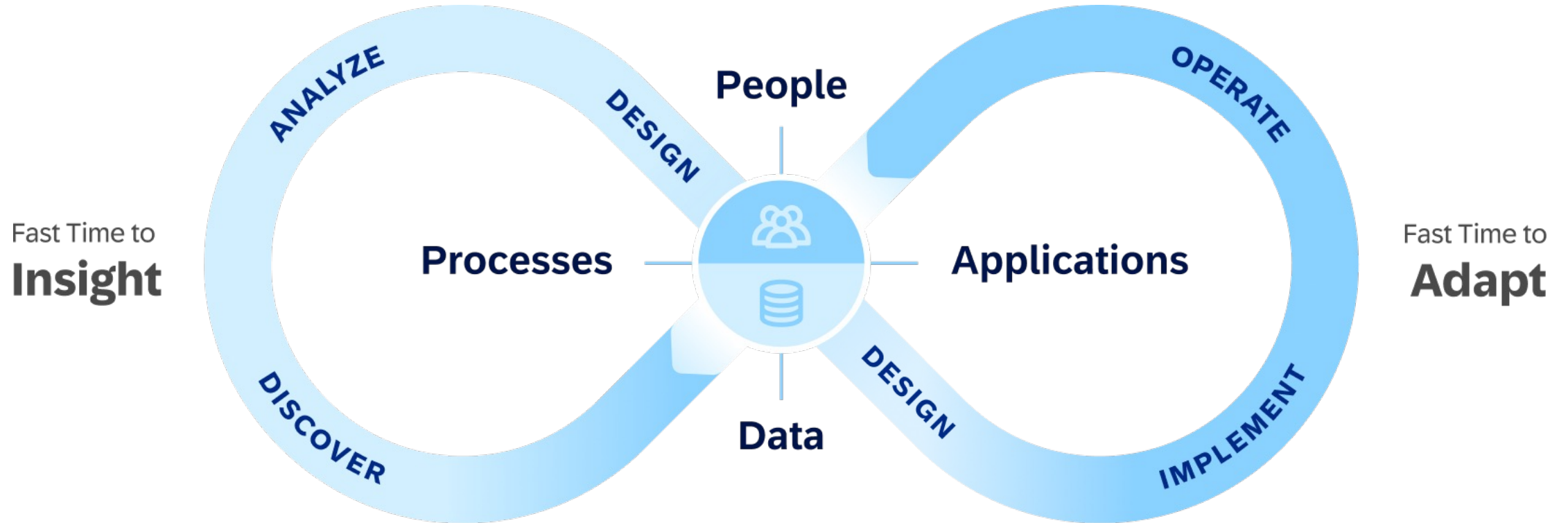
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Our offering for holistic continuous value creation with business and IT

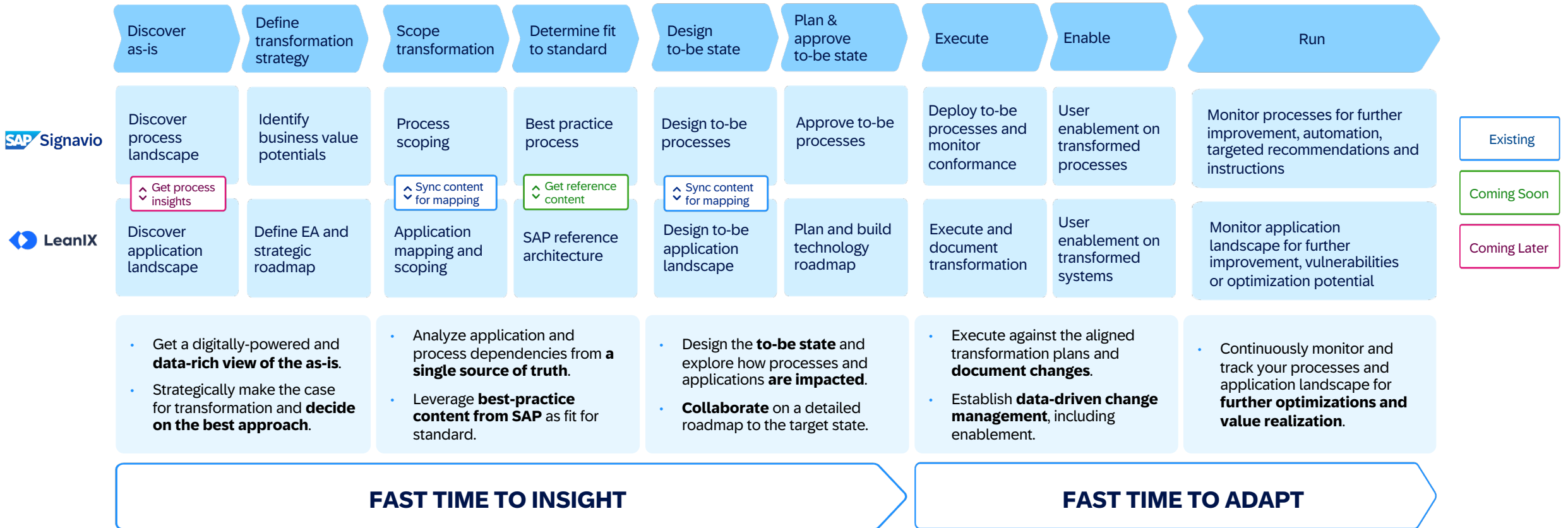


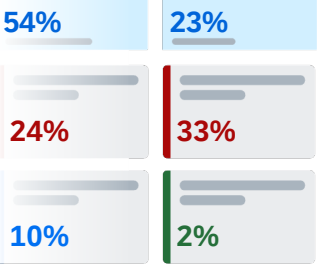
Methodology | Best-Practices | Automation | Integration

Powered by Business AI

Unlock value throughout your transformation journey

DISCOVER → ANALYZE → DESIGN → IMPLEMENT → OPERATE





Discover

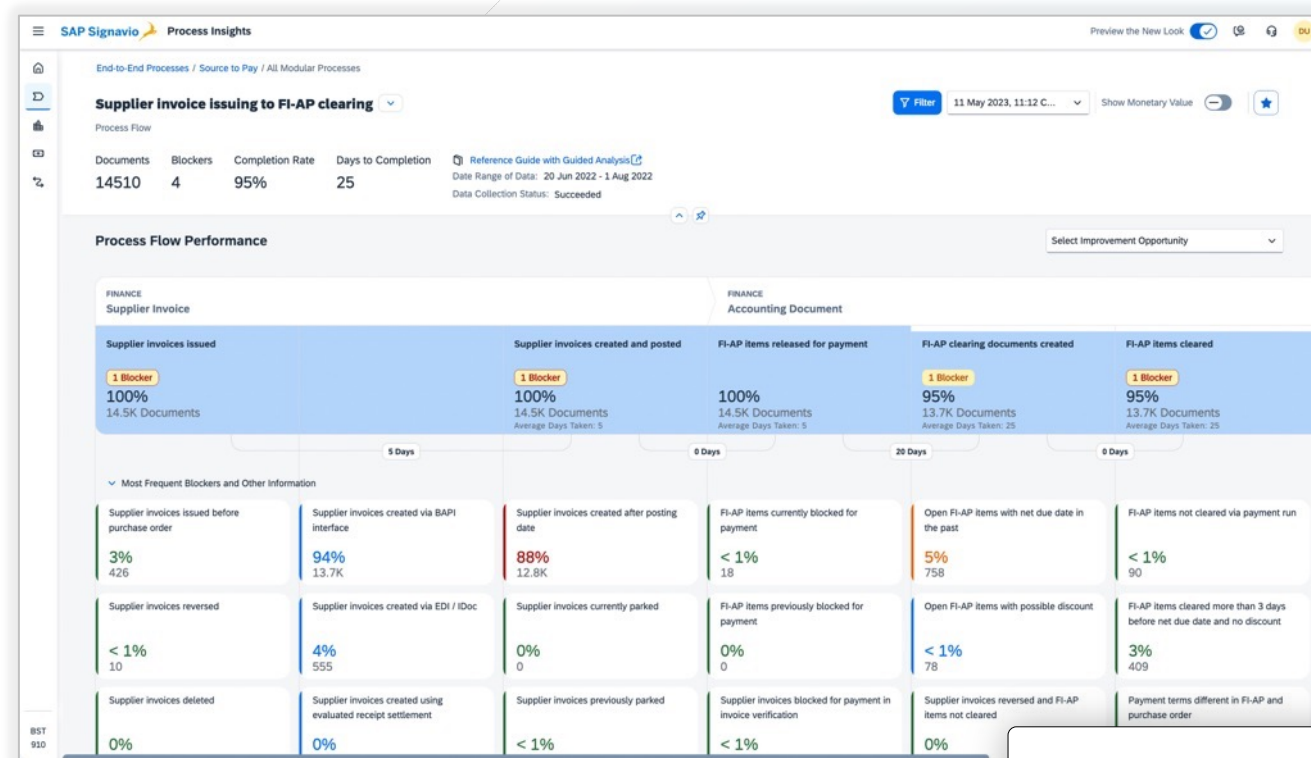
Data-driven decisions to prioritize process improvements

Make **data-driven decisions** about which business areas to **prioritize** for improvement based on **200+ process flows and 1000+ typical issues and inefficiencies**.

Benefits

- Fast understanding of today's process performance
- Fact-based prioritization of transformation needs on areas with highest impact

SAP Signavio Process Insights



200+ Process Flows

The above is applicable to SAP ECC, SAP S/4HANA on-premise, SAP S/4HANA private cloud and SAP Ariba

Analyze

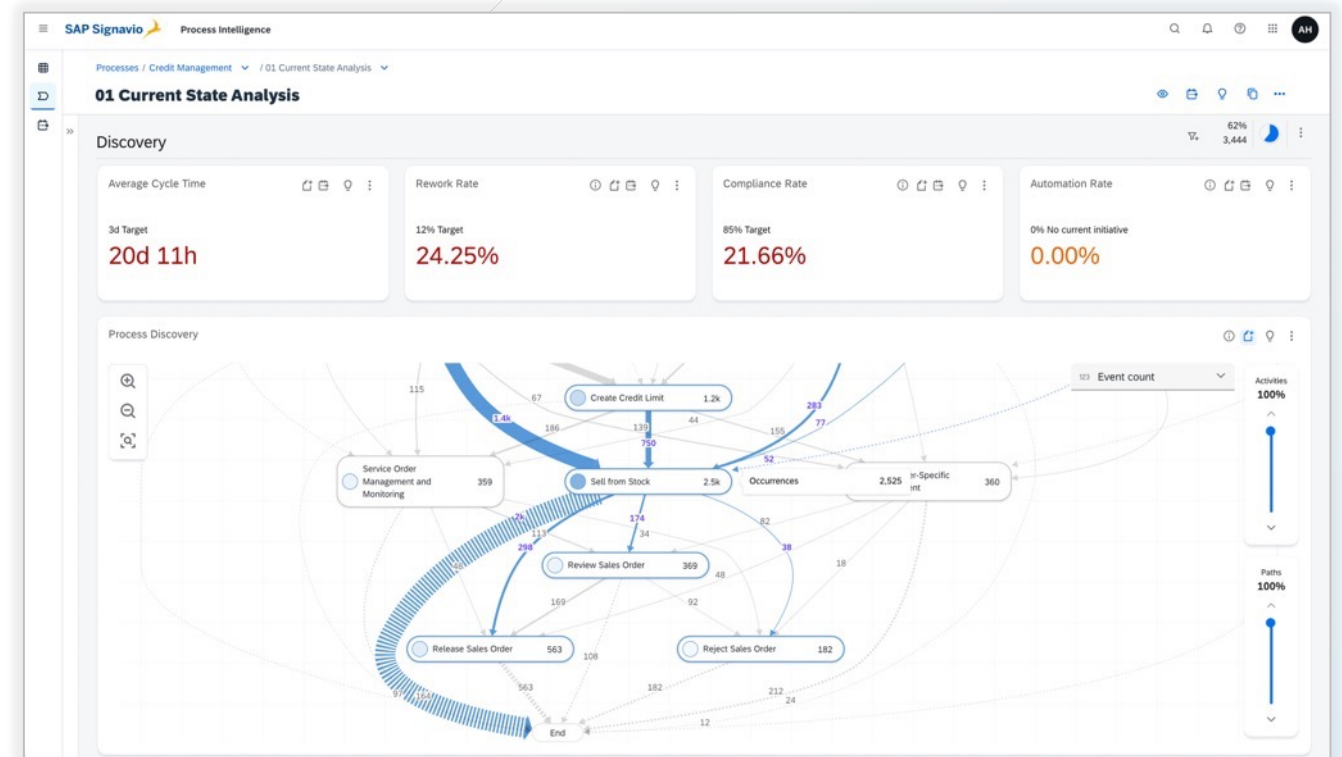
Make the transformation gap transparent

Easily compare your actual process execution against the “best possible” way to identify transformation gaps and visualize performance dependencies based on various factors, including customizations.

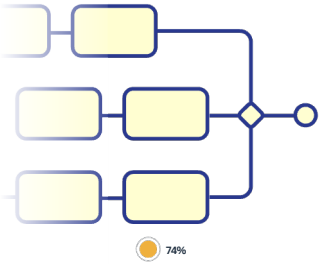
Benefits

- Accelerate understanding of correlations between process performance and influencing factors
- Prioritize transformation activities based on their improvement potential

SAP Signavio Process Intelligence



The above is applicable to SAP ECC, SAP S/4HANA on-premise, SAP S/4HANA private cloud and SAP Ariba



Design

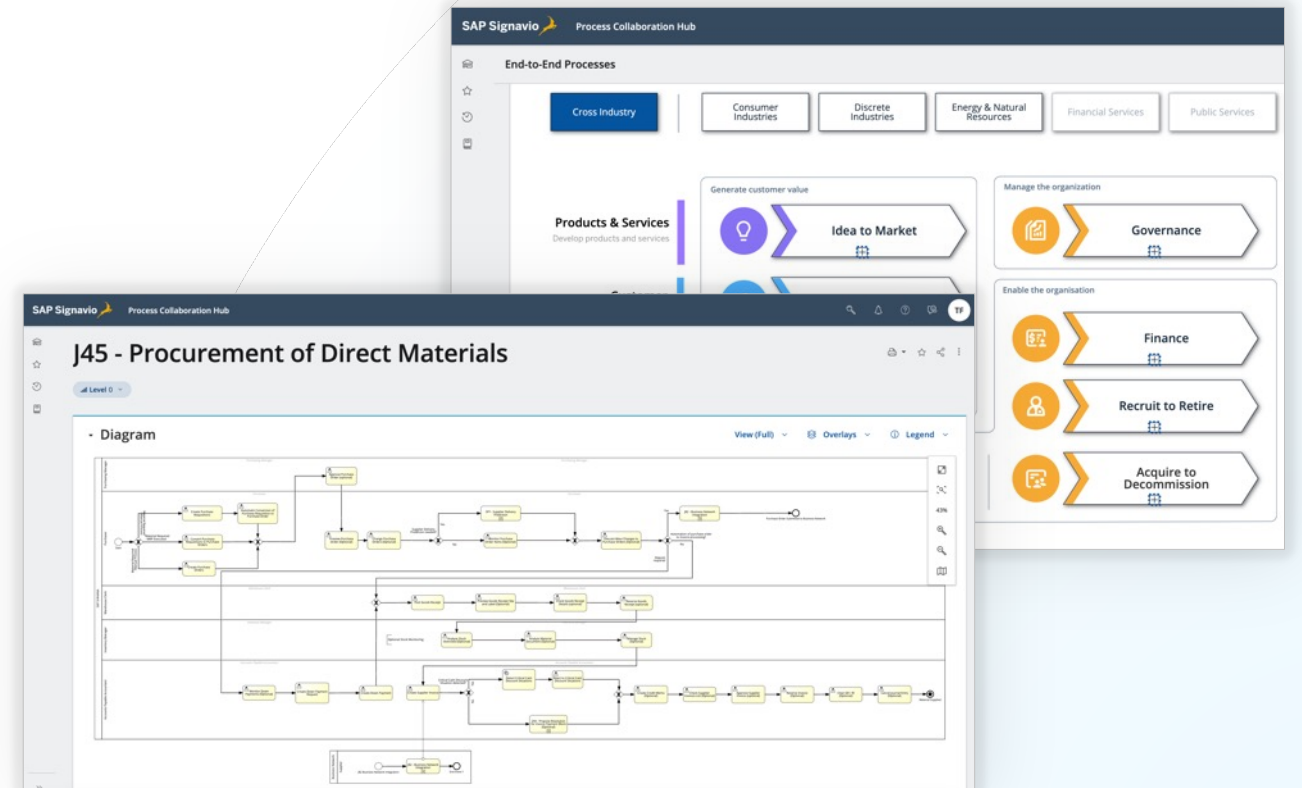
Value Accelerators for process design and modeling

Solution-independent and SAP-specific process models and best practices help you **design your to-be processes, providing you with inspiration and a clear framework to start with.**

Benefits

- Easily design your processes inspired by and aligned with best practices
- Drive process standardization and minimize errors and reworking
- Avoid the time and costs of starting from a blank slate

SAP Signavio Process Explorer



The above is applicable to SAP and non-SAP applications.

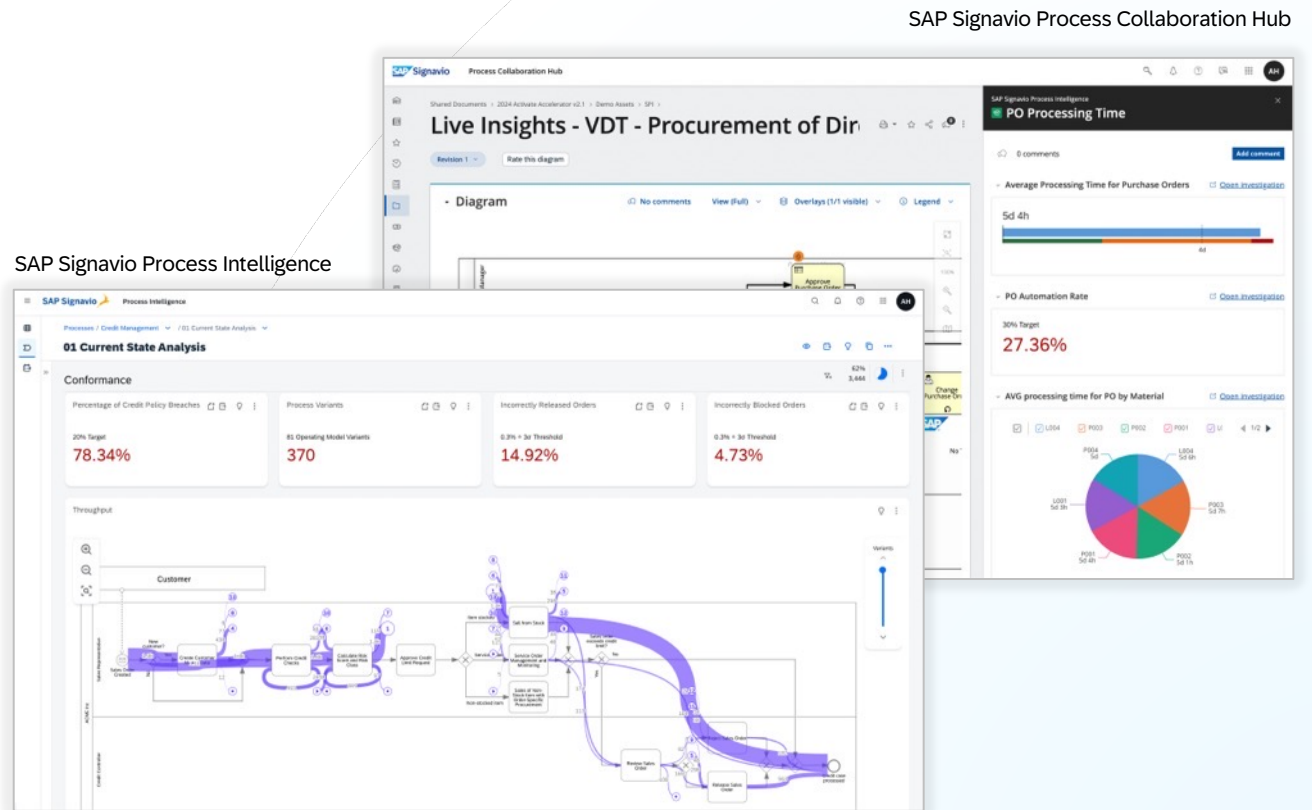
Implement

Measure conformance to new processes to identify need for (re)training or correction in a timely manner

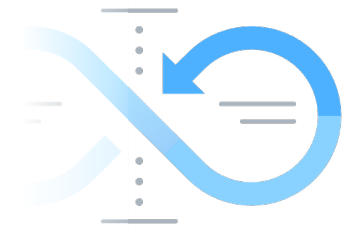
During and after the deployment of the new processes, **consistently monitor conformance and re-train or adjust where necessary.**

Benefits

- Increase process conformance, reduce process variants and deviations
- Address training needs in a targeted way
- Realize expected benefits faster



The above is applicable to SAP and non-SAP applications.



Operate

Embed your analysis results into process and journey models

Monitor your process and business performance along the experience lifecycle of your customers or employees, by embedding performance insights directly into your experience journey models.

Benefits

- Visualize clearly the connection between experience and performance impact
- Easily identify areas with need for action to improve customer / employee satisfaction

SAP Signavio Journey Modeler

SAP Signavio Process Collaboration Hub

The above is applicable to SAP and non-SAP applications.

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SAP Signavio and LeanIX are positioned as Leaders across different market categories by customers and various analysts

SAP Signavio is a market leader
in **Process Transformation**

LeanIX is a market leader
in **Enterprise Architecture**

Process Mining Tools
[Gartner](#)

Enterprise Architecture Tools
[Gartner](#)

Digital Twin of an Organization
[Spark](#)

Enterprise Architecture
[G2 Grid](#)

Customer Journey Mapping
[Spark](#)

Application Portfolio Management
[G2 Grid](#)

Leaders

SAP Signavio and LeanIX believe that placement in the various quadrants as Leaders is a testament to our continued commitment to providing customers with innovative world-class solutions.

Shared customers and impact



"We have successfully positioned LeanIX very centrally as the repository for architecture-relevant information and data."

Marco Michel

Head of Enterprise Architecture, SAP SE

- ✓ Designed end-to-end, enterprise-wide architecture to support cloud transformation and business strategy
- ✓ Ensured target architecture and roadmap are aligned globally across processes, applications, and data
- ✓ Balanced central/ de-central decision-making authority and gave more autonomy to product teams

[Further details](#)



"By establishing systems of record around process, technology, and business capabilities, Travis Perkins has laid the groundwork for true IT modernization."

David Crooks,

Enterprise Architect, Travis Perkins

- ✓ Unprecedented overview of IT and Business Process landscape
- ✓ Shared resource providing access to critical IT and process data
- ✓ Reliable insight into process ownership
- ✓ Standards in place to support innovation and transformation

[Further details](#)

Moët Hennessy

"We never enter data into our enterprise architecture system 'just because'; we must always ask 'why are we adding this data? what value will it give us?' Everything has a cost, so it needs to deliver a benefit."

Vincent Blondel

Group Enterprise Architect, Moët Hennessy

- ✓ Strong IT backbone supporting all core operations
- ✓ Significantly better documented and understood application portfolio, including dependencies
- ✓ Upskilled the organization to support all key areas of ERP transformation
- ✓ Applied a value-driven approach to implementing an EA platform

[Further details](#)

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Your path to success

1. **Understand the innovation potential** for your ERP transformation
2. **Plan towards a target** transformation state confidently
3. **Drive transformation value** and agile change management from end to end

How to get started

Start building your value case with real data:
Request your own SAP Signavio Process Insights,
Discovery Edition
<https://url.sap/discovery-edition>



Request a demo today!
www.signavio.com/demo

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