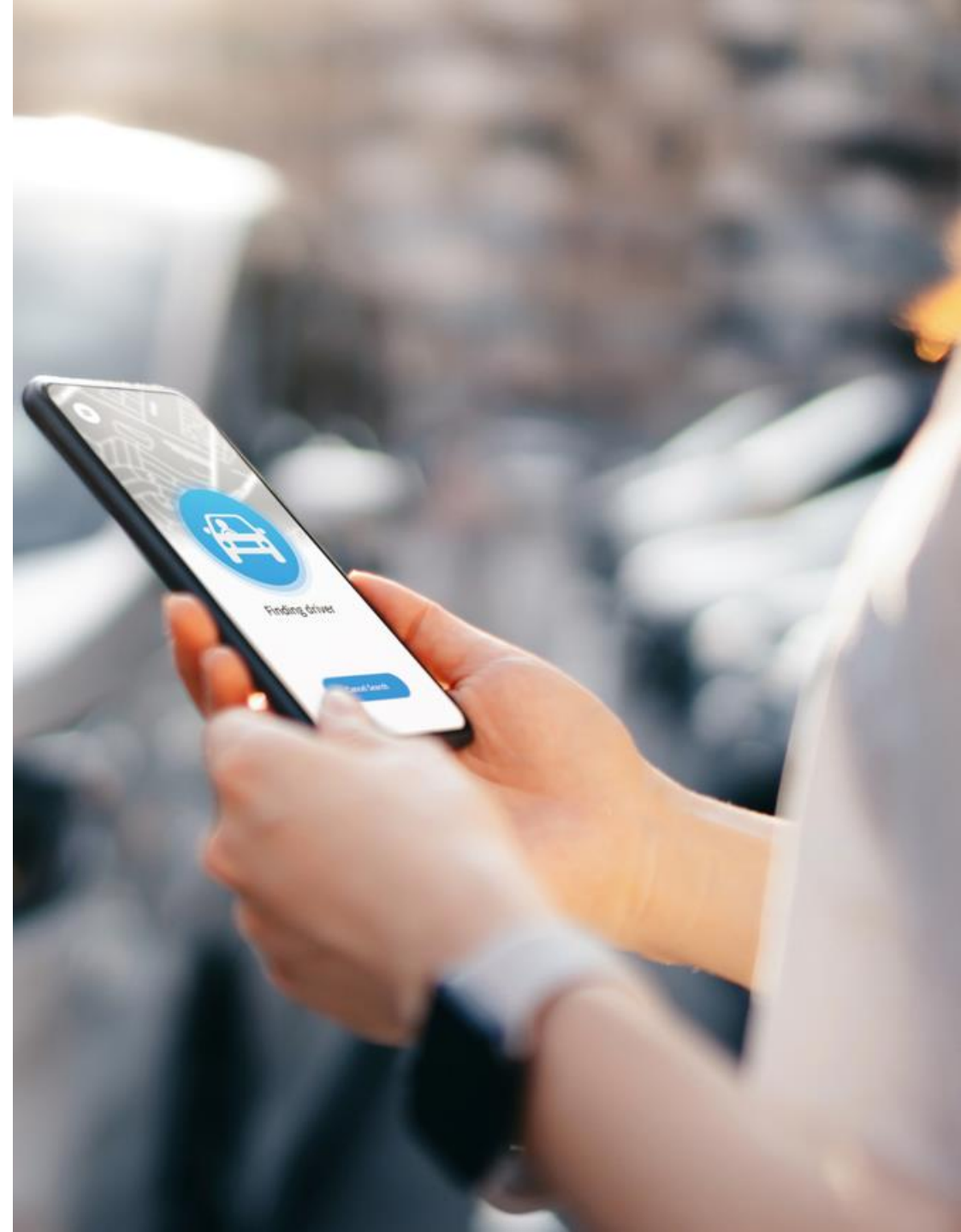




# **Business Transformation with SAP Intelligent Enterprise**

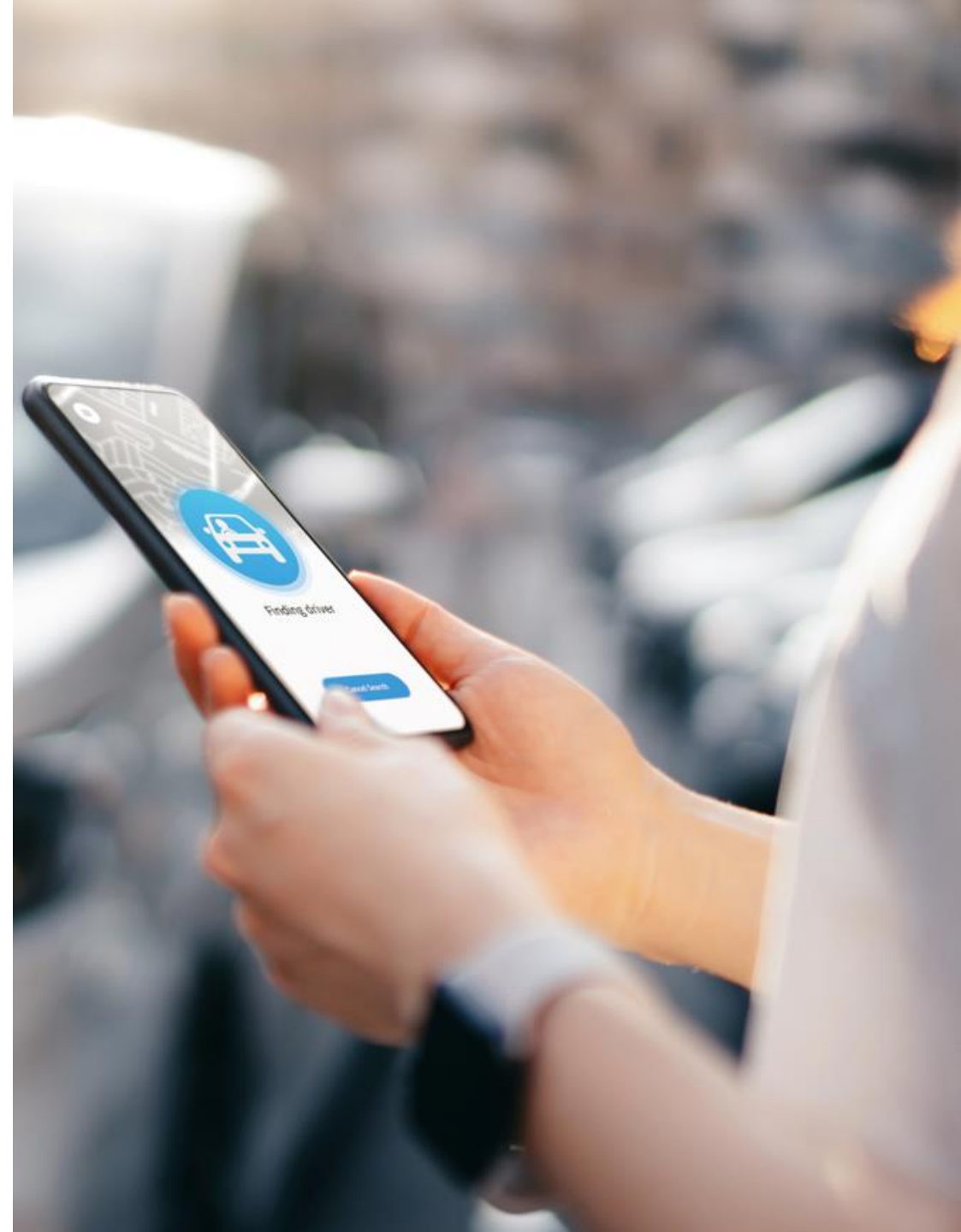
# Agenda

- **SAP S/4HANA Overview**
- **Modern Cloud ERP for every enterprise**
- **RISE Journey to S/4HANA**
- **Recommended Next Steps**



# Agenda

- **SAP S/4HANA Overview**
- Modern Cloud ERP for every enterprise
- RISE Journey to S/4HANA
- Recommended Next Steps



# History and Evolution of SAP ERP

← Before SAP S/4HANA

→ With SAP S/4HANA

SAP R/2

SAP R/3

SAP ERP

SAP HANA

ERP on HANA

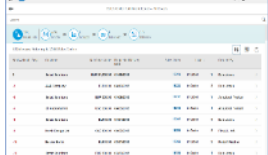
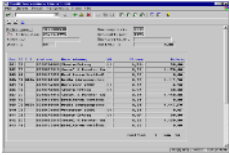
Mainframe

Client/Server

mysap.com

In Memory

Suite on Hana with Fiori UX



1972

1992

2004

2011

2013

2015

2018

2020+



SAP S/4HANA

Cloud Platform HANA Data Hub



Intelligent Suite

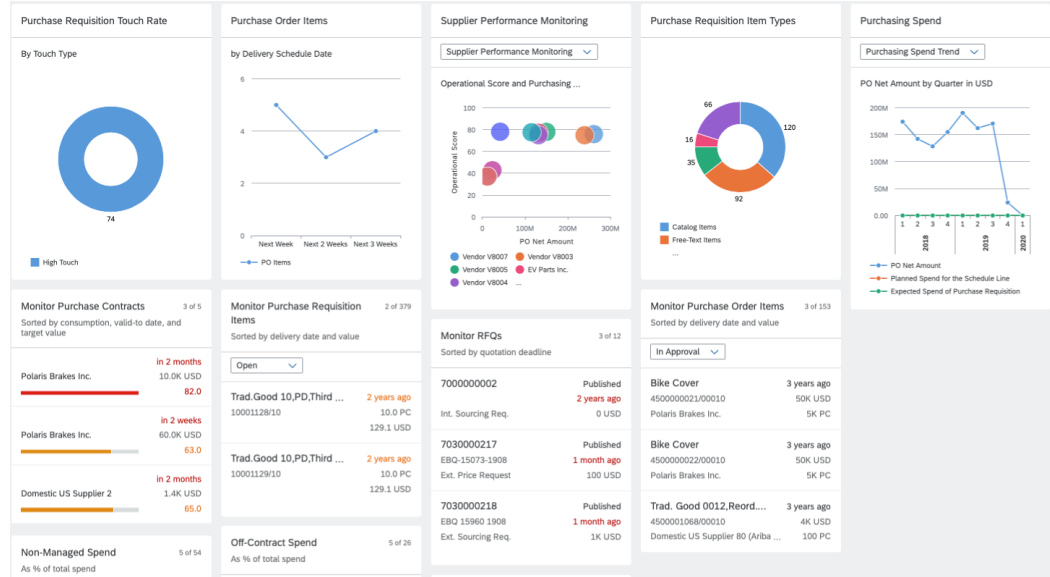


SAP S/4HANA

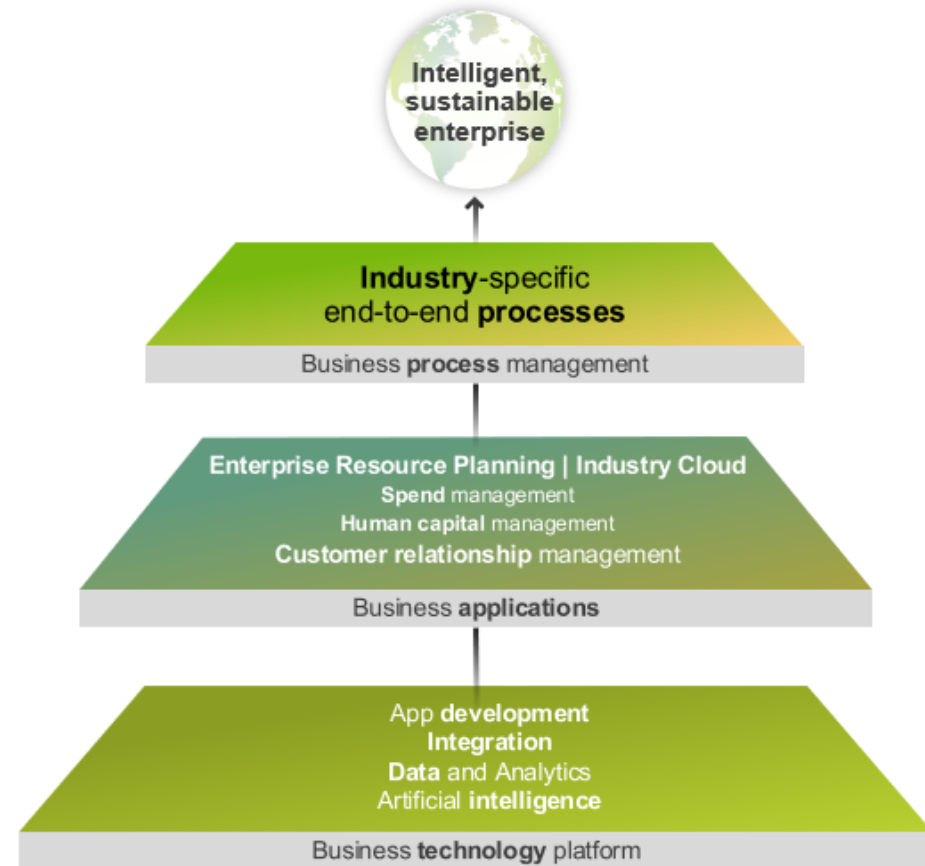
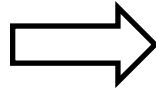
Intelligent Enterprise

Digital Core

SAP S/4HANA



# What makes S/4 different?



The **Intelligent Sustainable Enterprise** is the SAP approach to establish and manage **end to end business processes** providing efficiencies across solutions using **well-defined suite qualities** (i.e. security, workflow, UI, analytics); while leveraging the **business technology platform** for integrations, analytics and extensibility all in a well **integrated** manner.

# Why S/4HANA? ... Characteristics of a Modern ERP System



Even Higher Performance and Scalability



Consumer-grade User Experience



New Business Processes



Artificial Intelligence & Machine Learning Technologies



Simplified and Standardized Implementation



Extensible Architecture



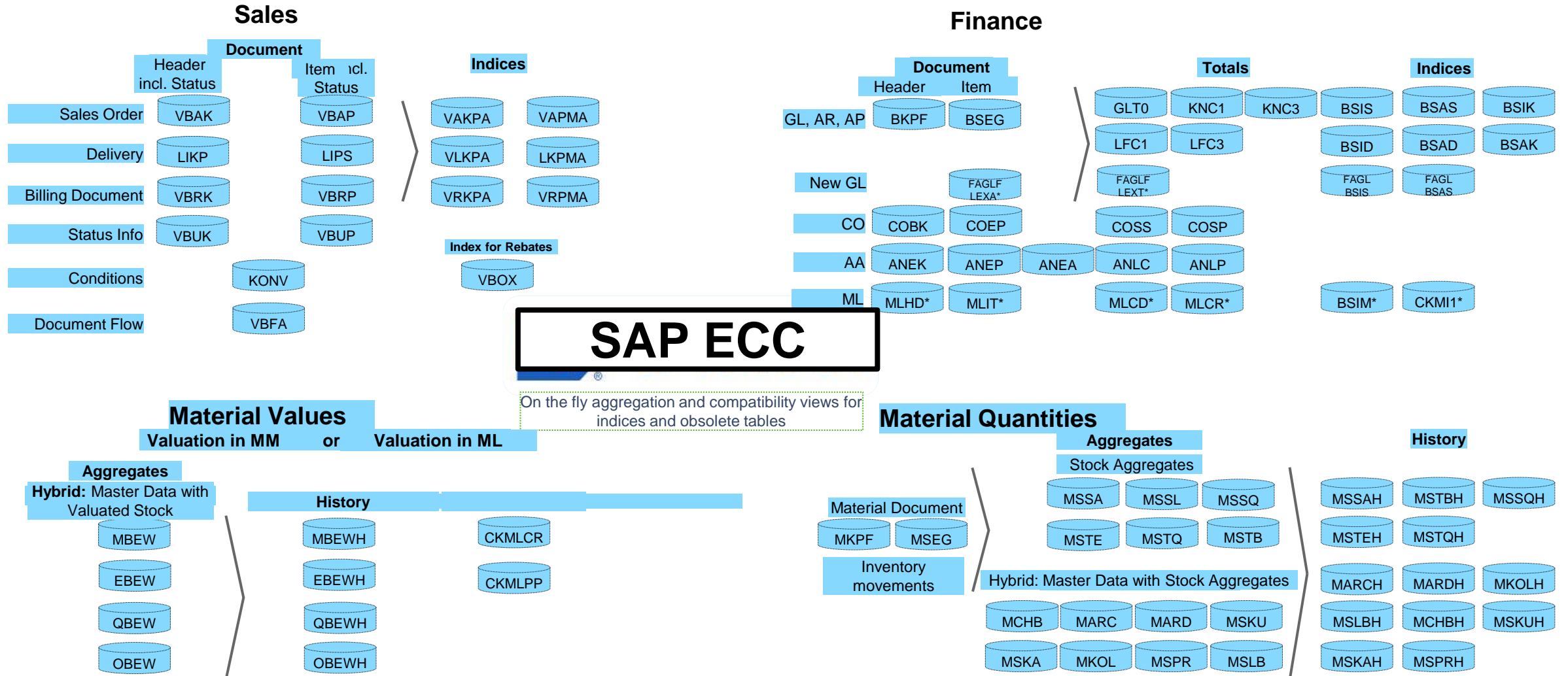
Cloud and On-Premise Deployment Models



Security, Privacy, Compliance, and Data Isolation

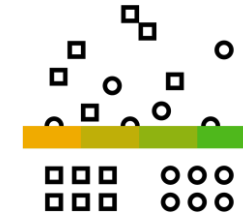
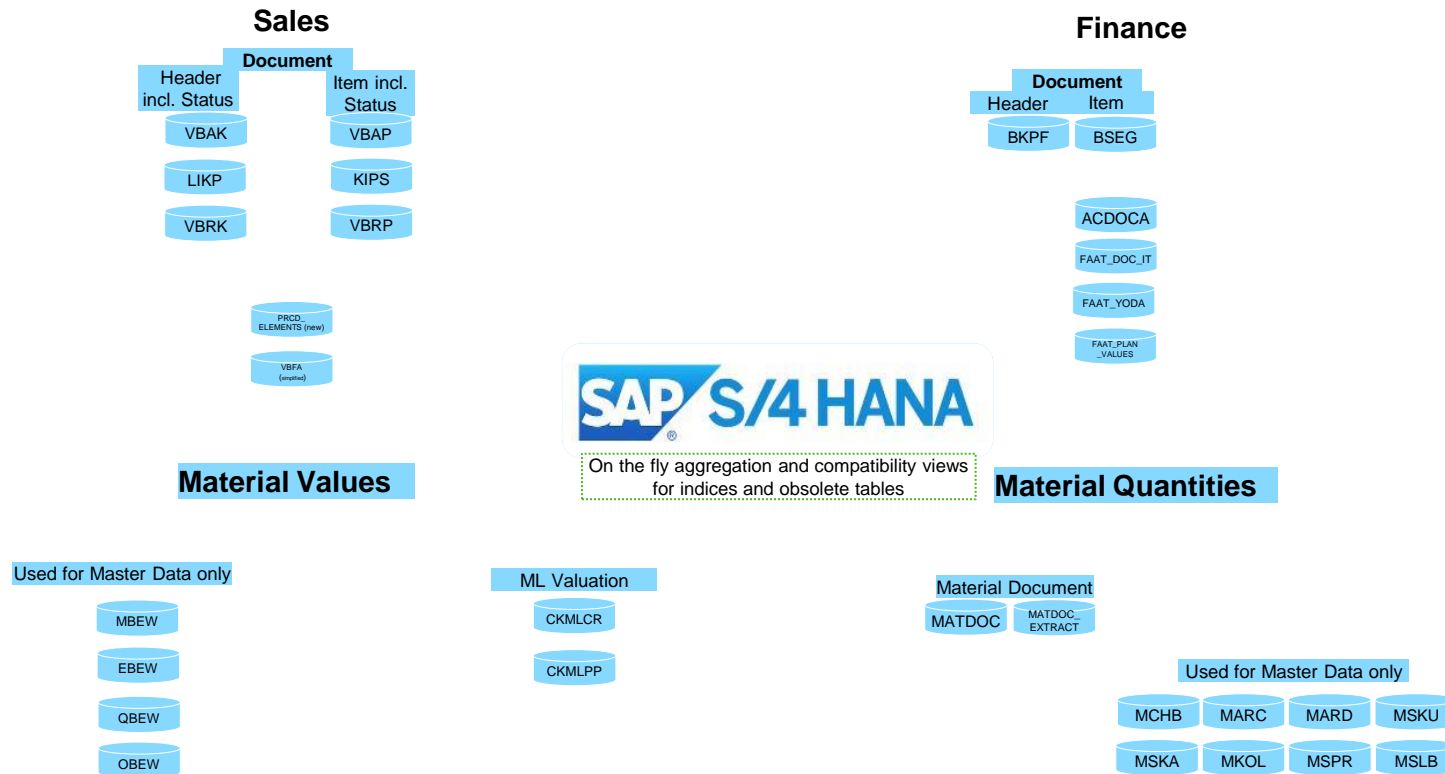
# Simplification of the Data Platform

Enables users to access information in a radically different way



# Simplification of the Data Platform

Enables users to access information in a radically different way



## SAP S/4HANA Benefits

- Simplified Data model (Real-time in-Memory database)
- Real-time ad-hoc analytics (no aggregations)
- Faster processing allowed reengineering of processes (no batch jobs required)



# Consistent User Experience



Role-based



Delightful



Coherent

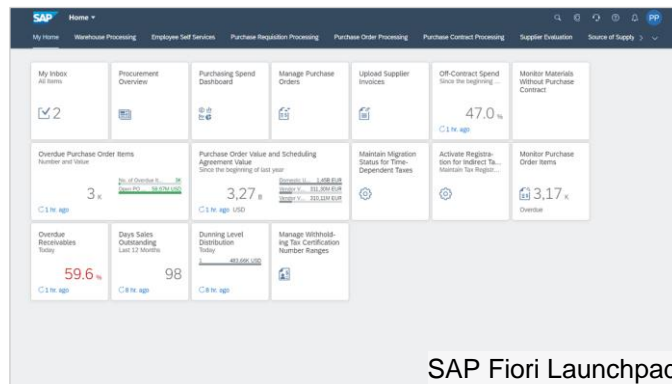


Simple



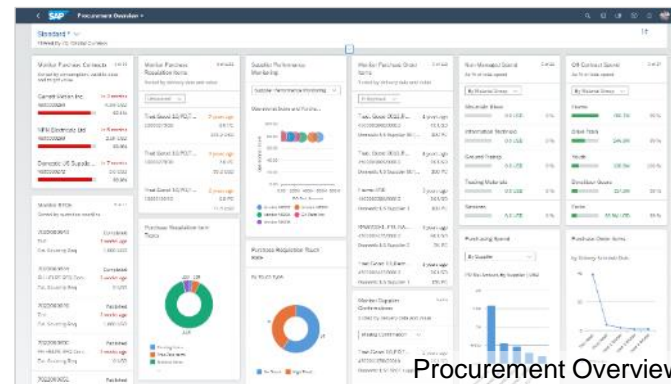
Adaptive

## SAP Fiori Launchpad



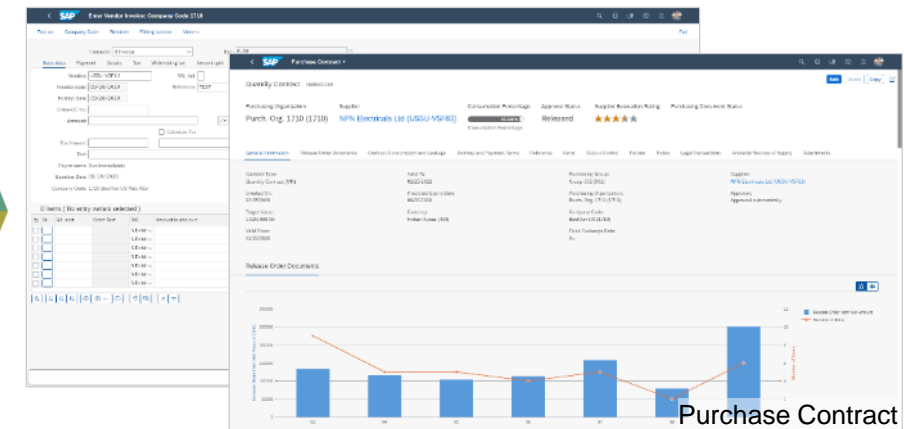
SAP Fiori Launchpad

## Live insights



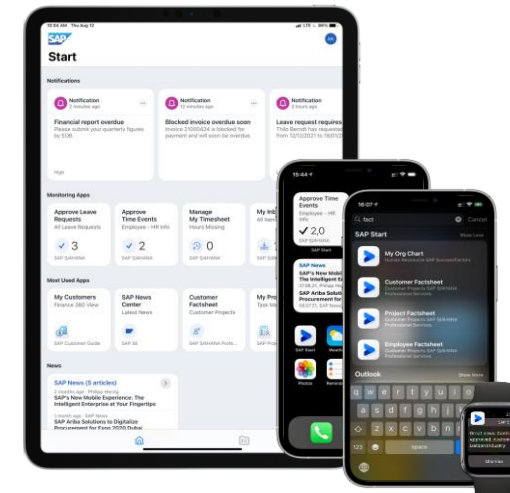
Procurement Overview

## Embedded Analytics



Purchase Contract

- Single Entry Point
- Transactions and analytics on same platform
- Run on any device
- 1700+ Fiori apps for SAP S/4HANA





CLA-19Q1-NA

Choose...

Supplier	<input type="text"/>	to	<input type="text"/>	
Purchasing Organization	<input type="text"/>	to	<input type="text"/>	
Scope of List	BEST			
Selection Parameters	<input type="text"/>	to	<input type="text"/>	
Document Type	<input type="text"/>	to	<input type="text"/>	
Purchasing Group	<input type="text"/>	to	<input type="text"/>	
Plant	<input type="text"/>	to	<input type="text"/>	
Document Incomplete	<input type="text"/>	to	<input type="text"/>	
Item Category	<input type="text"/>	to	<input type="text"/>	
Account Assignment Category	<input type="text"/>	to	<input type="text"/>	
Delivery Date	<input type="text"/>	to	<input type="text"/>	
Validity Key Date	<input type="text"/>			
Range of Coverage to	<input type="text"/>			
Season Year	<input type="text"/>	to	<input type="text"/>	
Season	<input type="text"/>	to	<input type="text"/>	
Collection	<input type="text"/>	to	<input type="text"/>	
Theme	<input type="text"/>	to	<input type="text"/>	
Document Number	<input type="text"/>	to	<input type="text"/>	
Material	<input type="text"/>	to	<input type="text"/>	
Material Group	<input type="text"/>	to	<input type="text"/>	
Document Date	<input type="text"/>	to	<input type="text"/>	
Intern. Article No. (EAN/UPC)	<input type="text"/>	to	<input type="text"/>	
Supplier's Material Number	<input type="text"/>	to	<input type="text"/>	
Supplier Subrange	<input type="text"/>	to	<input type="text"/>	
Promotion	<input type="text"/>	to	<input type="text"/>	

Standard \* ▾

Filtered By (2): Display Currency, Purchasing Organization

Purchase Order Items

Details View By [Table] [Zoom In] [Zoom Out] [Settings] [Refresh] [Print] [Grid]



Purchase Order Items (197.901)

[Settings] [Table] [Dropdown] [Refresh]

	Purchase Order	Item	Material	Supplier	Next Delivery Date	Next Delivery Quantity	Order Quan
<input type="checkbox"/>	4500355362	10	Brunswick Floor Lamp with Dimmer (MR412610)	Art Vandelay Industries (MDP100)	10.08.2020	100.000,000 EA	100.000,000 EA >
<input type="checkbox"/>	4500228868	10	Women's V-Neck Blouse (MR550050)	Midwestern Vendor (RSU300102)	01.04.2019	20.000,000 EA	20.000,000 EA >
<input type="checkbox"/>	4500352353	30	Men's Bike Blue 29 inch (RSWRT-1000)	Best Fashion (RSU3000009)	01.09.2020	2.000,000 PC	2.000,000 PC >
<input type="checkbox"/>	4500352353	40	Men's Bike Blue 29 inch (RSWRT-1000)	Best Fashion (RSU3000009)	03.08.2020	1.500,000 PC	1.500,000 PC >
<input type="checkbox"/>	4500238163	10	Women's V-Neck Blouse (MR550050)	Midwestern Vendor (RSU300102)	03.04.2019	10.000,000 EA	10.000,000 EA >
<input type="checkbox"/>	4500352353	50	Men's Bike Blue 29 inch (RSWRT-1000)	Best Fashion (RSU3000009)	31.07.2020	999,000 PC	999,000 PC >
<input type="checkbox"/>	4500062486	10	Samsung 65" Class 1080p HDTV (MR411121)	CLASSIC HARDWOODS, INC. (RSU3000010)		650,000 EA	650,000 EA >
<input type="checkbox"/>	4500352353	20	Men's Bike Blue 29 inch (RSWRT-1000)	Best Fashion (RSU3000009)	01.10.2020	900,000 PC	900,000 PC >
<input type="checkbox"/>	4500352353	10	Men's Bike Blue 29 inch (RSWRT-1000)	Best Fashion (RSU3000009)	02.11.2020	750,000 PC	750,000 PC >

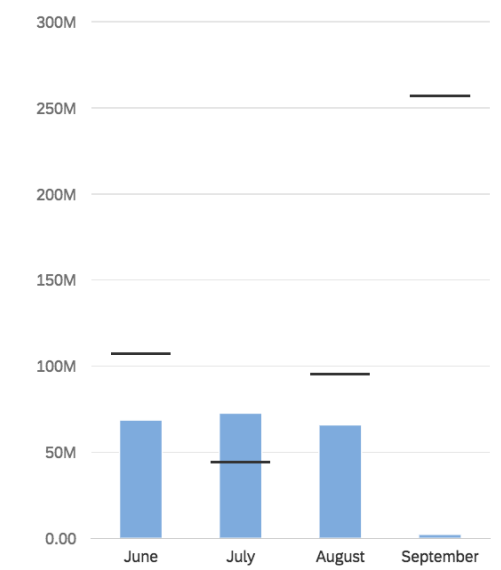
### Incoming Sales Orders

By Month in USD

↘ **207.7M** Target 507.6M Deviation -59.1%

By Net Value

Net Value in USD

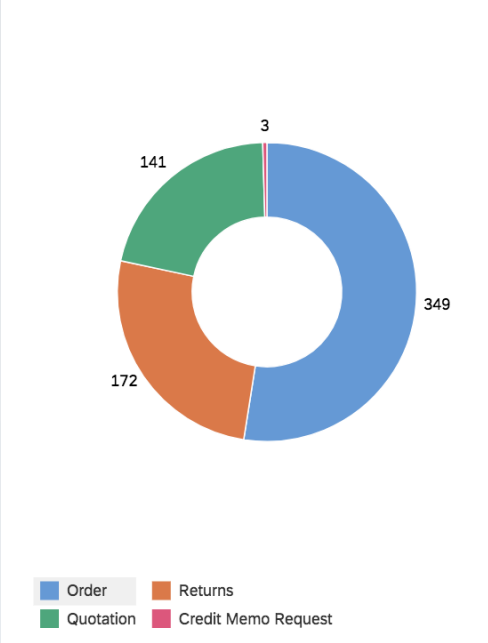


### Incomplete Sales Documents

Number of Documents

**665**

By Document Category

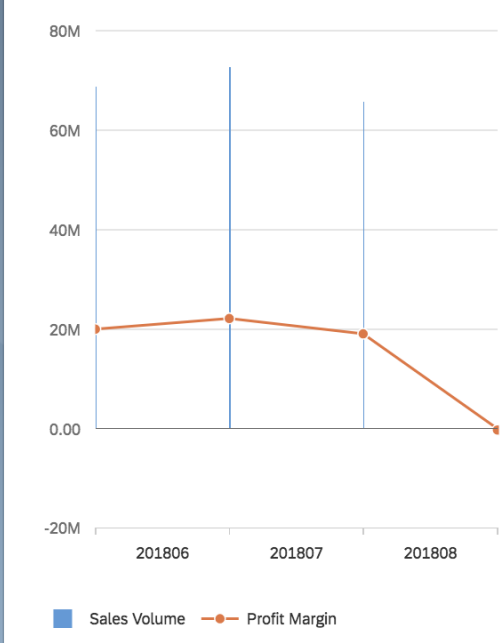


### Profit Margin

By Month

**29.6%**

Net Value in USD

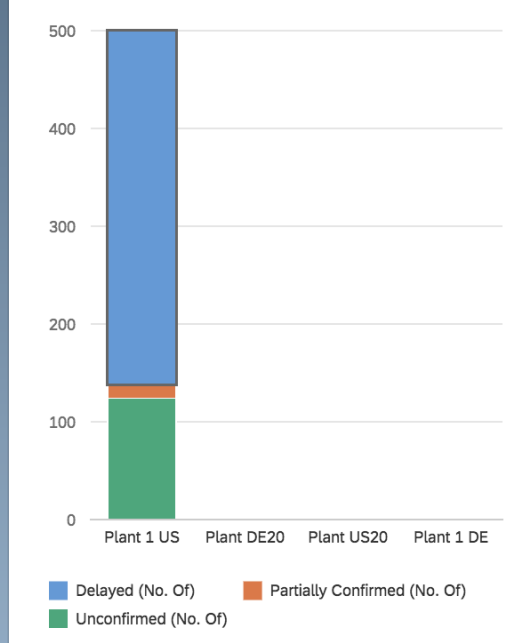


### Backorder Items

By Top 4 Critical Plants

**502**

Number of Items



### Customer Returns

By Month in USD

### Blocked Sales Orders

By Issue

### Incomplete Data in Sales Orders

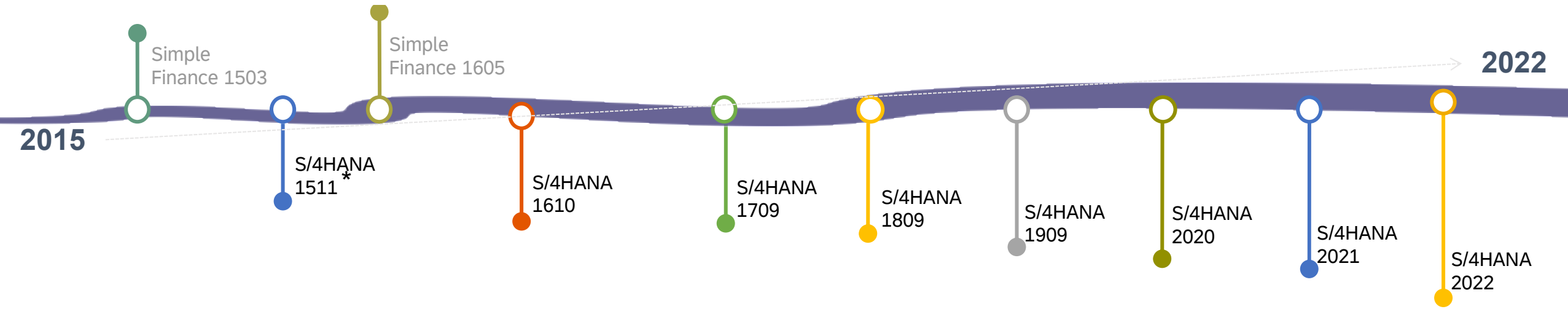
### Overdue Sales Orders

By Issue

### Delivery Issue in Sales Orders

# Journey to Date

## 8 Major Releases of SAP S/4HANA | Over 7000 Innovations



1511*	1610	1709	1809	1909	2020	2021	2022
Released to customers November 2015	Released to customers October 2016	Released to customers September 2017	Released to customers September 2018	Released to customers September 2019	Released to customers October 2020	Released to customers October 2021	Released to customers October 2022
<ul style="list-style-type: none"> <li>• First full release</li> <li>• Universal journal</li> <li>• Material ledger</li> <li>• Real-time inventory</li> </ul>	<ul style="list-style-type: none"> <li>• Advanced ATP</li> <li>• Embedded WM</li> <li>• Material Ledger</li> <li>• PP/DS</li> </ul>	<ul style="list-style-type: none"> <li>• Embedded TM</li> <li>• CPM, PPM</li> <li>• Central requisitioning</li> <li>• Adv. variant config</li> </ul>	<ul style="list-style-type: none"> <li>• Group reporting</li> <li>• Demand driven MRP</li> <li>• ML user cases</li> <li>• Product compliance</li> </ul>	<ul style="list-style-type: none"> <li>• Service management</li> <li>• Predictive MRP</li> <li>• Prod. Eng. Operations</li> </ul>	<ul style="list-style-type: none"> <li>• Ext Service Parts mgt.</li> <li>• Prod. Plng. optimizer</li> <li>• Direct delivery</li> </ul>	<ul style="list-style-type: none"> <li>• Kanban</li> <li>• Sales productivity</li> <li>• ML scenarios for assets</li> <li>• MRP &amp; supplier collaboration</li> </ul>	<ul style="list-style-type: none"> <li>• Inhouse banking</li> <li>• Advanced intercompany sales</li> <li>• Embedded HCM</li> </ul>

\* SAP S/4HANA Release numbers

**PROCUREMENT      SALES      SUPPLY CHAIN      MANUFACTURING      R&D**

- Procurement Overview**
- Central Procurement
- Service Procurement**
- Contract proposals
- Image based buying
- Int. Approval Workflow**

- Advanced interco sales**
- Sales Force Support
- Settlement Mgmt.
- International Trade**
- Intell. product proposal
- Del. insights enabl. by IoT**

- Real-time Inventory & TM Overview
- Embedded EWM & TM
- Advanced ATP**
- Ext. Service Parts Planning
- Direct Delivery
- Post Goods Movement

- MRP live/ MRP Cockpit
- PPDS with Optimizer
- Tank Management
- Demand Driven MRP
- Prod Engineering & Ops
- Predictive MRP

- Portfolio & Proj. Mgmt.
- Product Compliance
- Recipe Management
- New VC Engine w. Simul.**

**SAP IBP**

**SAP DMC**

**SAP Ent Prod Dev**

**FINANCE**

- U-GL & Prediction
- BRIM**
- Orch. Financial Close
- Group Reporting**
- Compliance Framework
- Cash App
- GR/IR Monitor

**SERVICE**

- Service Overview
- Service Management
- Multi-C. Interact. Center
- Solution portfolio
- Quot. of Product Bundles
- Service Ticket Automation

**ASSET MGMT.**

- Maintenance Overview
- Geographical Framework
- Rep. & Repair Malfunction
- Asset Mgmt. for resource scheduling

**CROSS**

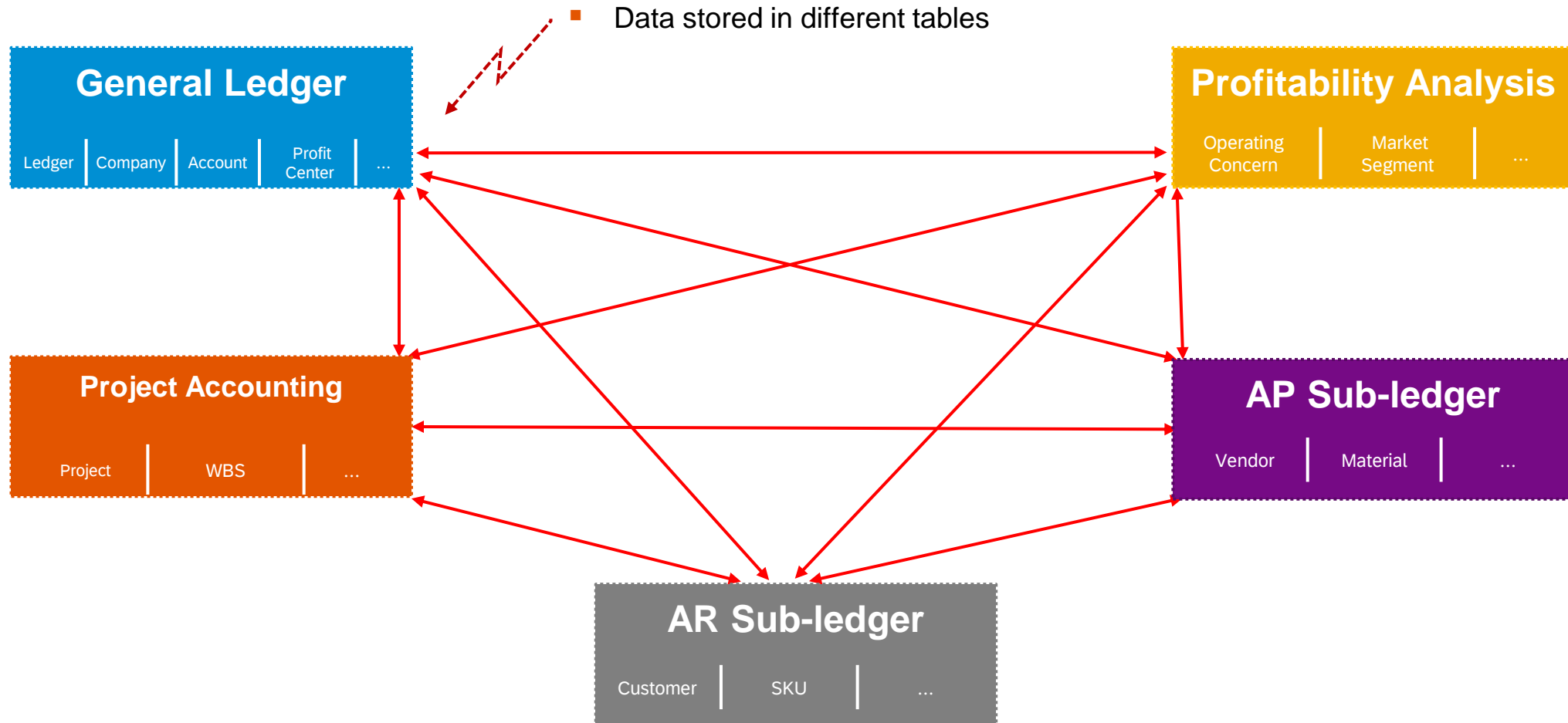
- Enterprise Contract Mgmt.
- GDPR Tools
- Responsibility Mgmt.
- IoT Integration
- RPA scenarios
- Situation Handling

**INDUSTRIES**

- Key Industry function embedded inside (e.g. Automotive, Consumer, Retail, Mill, Prof. Services: Commercial Project Mgmt....)
- Re-architecture & improved functions (e.g. Chemicals, A&D, Oil Gas, Utilities...)

*Details & restrictions...*

# Traditional ERP- Siloed Data



# S/4HANA Universal Journal for faster reporting & future proof processes

- No Sub

## General Ledger

Ledger | Company | Account | Profit Center | ...

- reconcil

- Automatic intercompany

reconciliations

- All details in one table

- Flexible

## Project Accounting

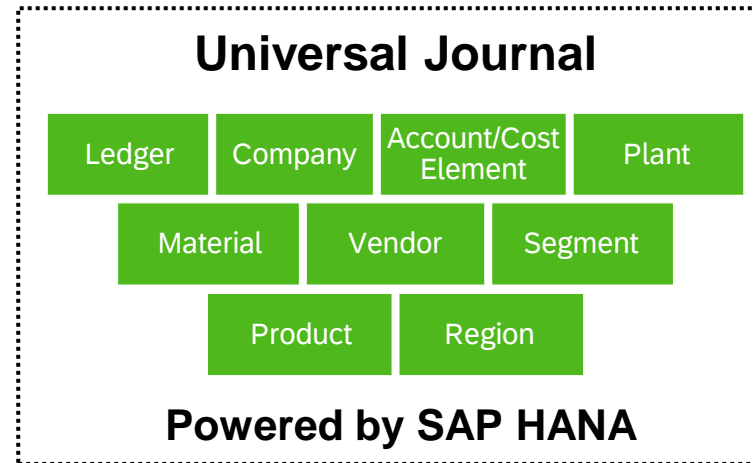
Reporti

Project | WBS | ...

- Over 100+ dimensions

- Reduce GL accounts and Master

Data by up to 90%



## Profitability Analysis

Operating Concern | Market Segment | ...

## AP Sub-ledger

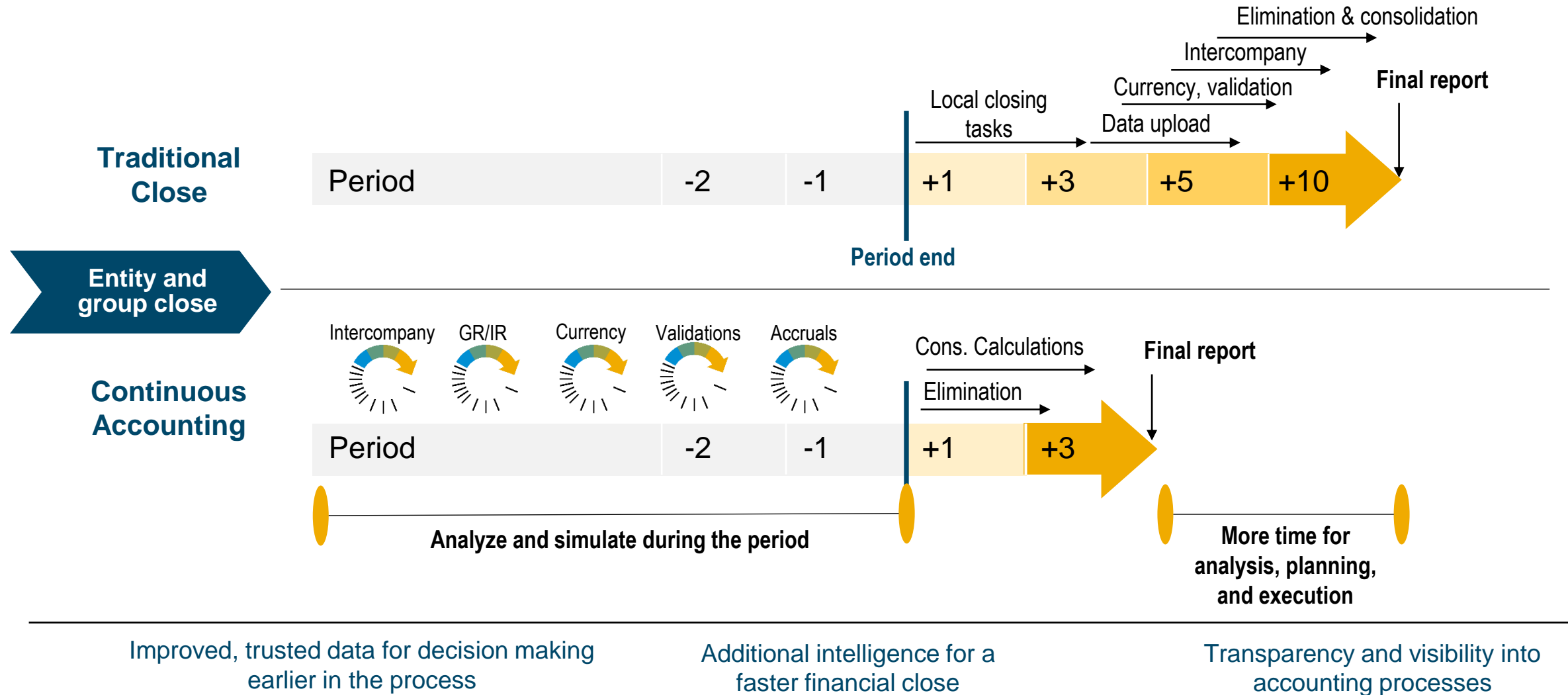
Vendor | Material | ...

## AR Sub-ledger

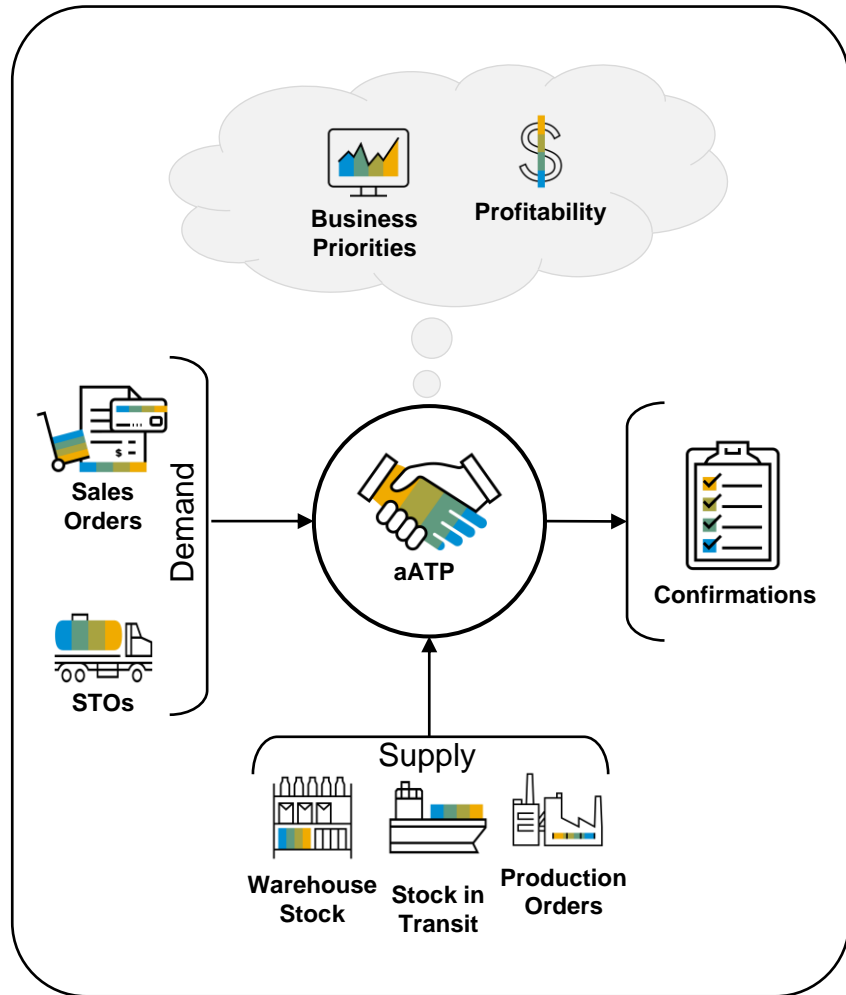
Customer | SKU | ...



# S/4HANA: Easier, faster reporting with higher quality data



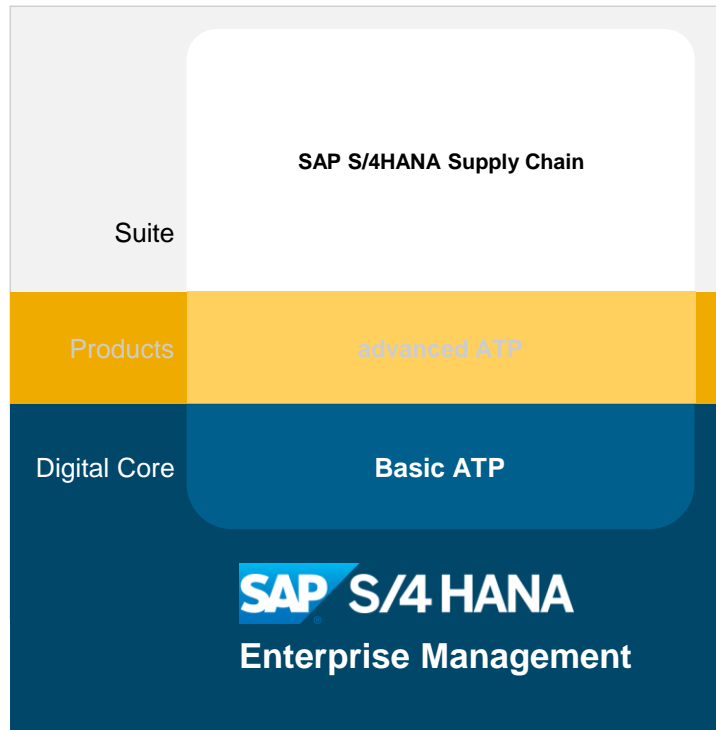
# The Intelligent order promising – S/4HANA advanced ATP



As an important and integral part of the order fulfillment process, **SAP S/4HANA advanced Available-To-Promise** provides accurate and reliable order promise dates considering the relevant stock in real-time, while protecting companies' business priorities and profitability goals.



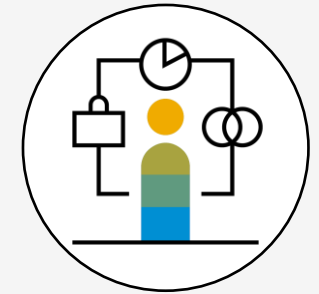
# S/4HANA (basic) ATP and SAP S/4HANA advanced ATP



## advanced Available to Promise (aATP)

- Mass enabled fast availability check
- Backorder processing with intuitive requirement classification
- Use-case-driven product allocation check
- FIORI App for Release for Delivery
- Intelligent and automated selection of best confirmation considering alternative plants and substitutable materials
- Review Availability Check Results
- Supply Assignment to ensure guaranteed delivery
- Supply Protection for key customers during short-supply
- Advanced transportation scheduling (integration with SAP TM)
- Capable to Promise functionalities (integration with Production)

Faster, Simpler and  
More Intelligent Order  
Commitment



## Available to Promise (ATP)

- Product availability check
- Basic allocation check
- Manual material determination
- Semi-manual plant substitution
- Material-/plant-based Backorder processing for sales orders (rescheduling)
- Simple transportation and shipment scheduling based on days (and hours)



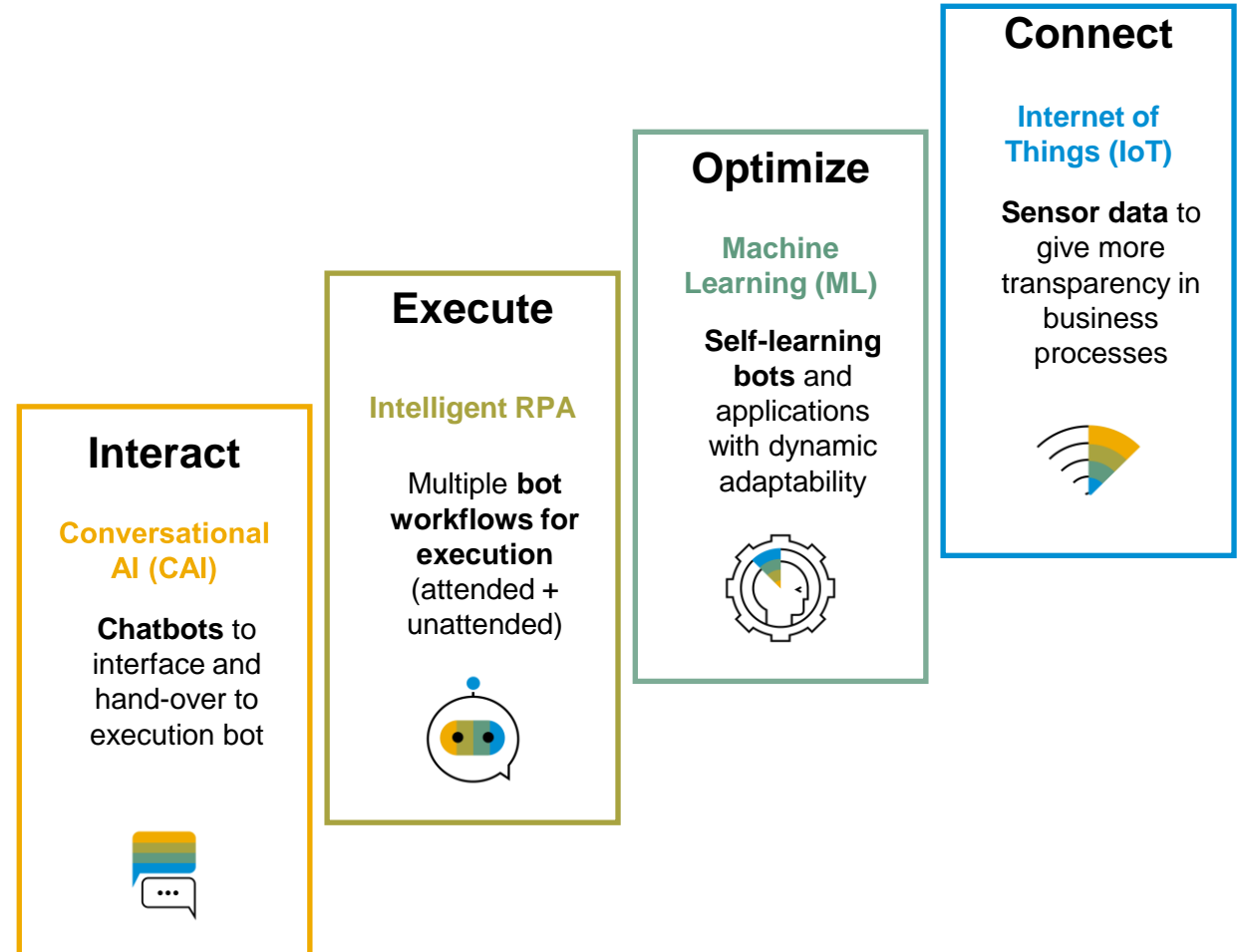
basic availability check

# Artificial Intelligence Technologies in SAP S/4HANA



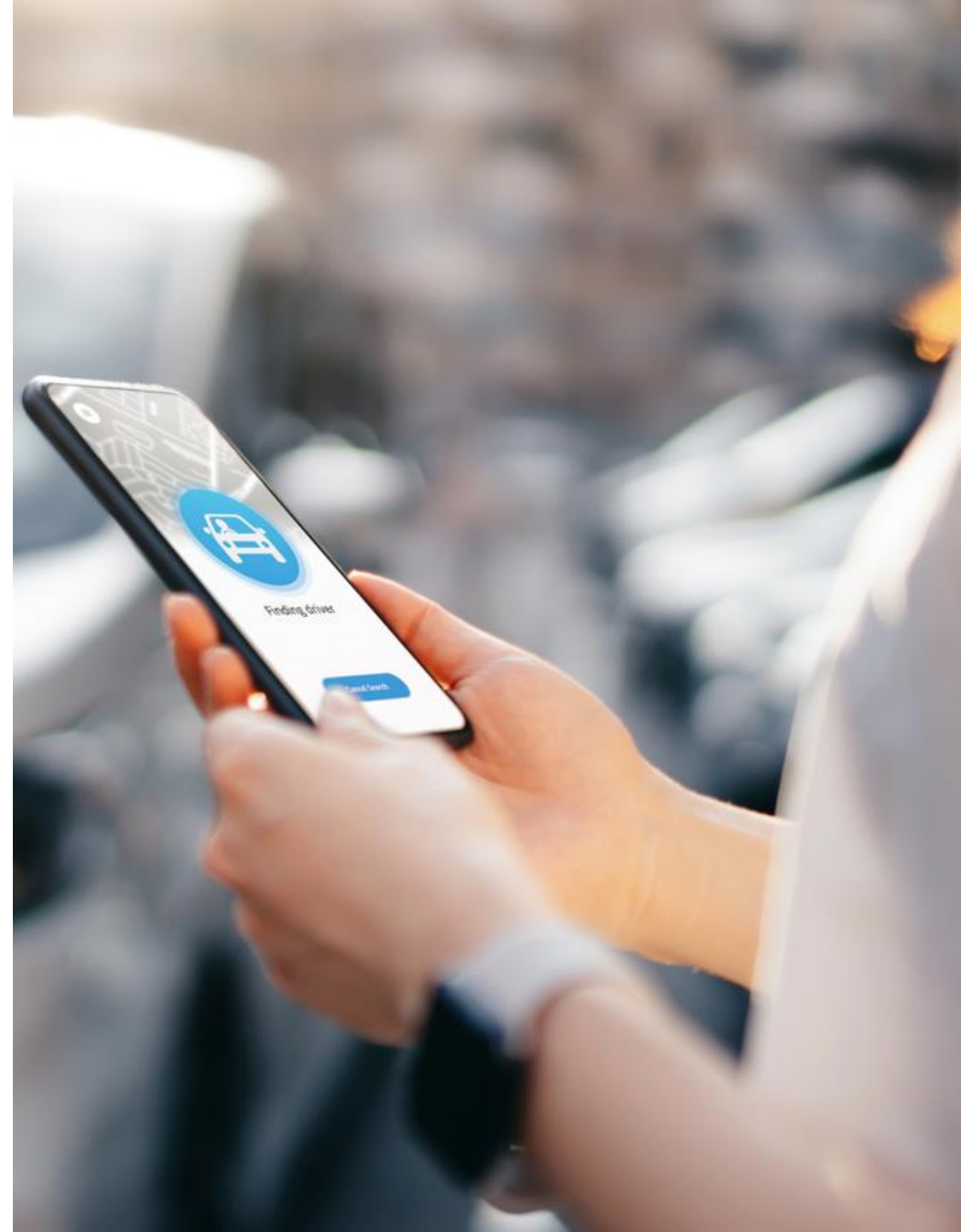
## Harnessing the **power of artificial intelligence technologies** across business processes

- assist user with access to peer for guidance and interaction or smart support with automated conversational bot
- automate standard processes via recorded transaction to execute repetitive and time consuming tasks automatically going forward
- learn from customer specific history and exceptions to predict, support steps, automate, or optimize business user decisions
- provide insights to real-time sensor data to facilitate and improve existing business processes and allow business users to take pro-active decisions



# Agenda

- SAP S/4HANA Overview
- **Modern Cloud ERP for every enterprise**
- RISE Journey to S/4HANA
- Recommended Next Steps



# Cloud ERP for Every Business Need



## SAP S/4HANA Cloud, *public edition*

Ready-to-run cloud ERP that delivers the latest industry best practices and continuous innovation.

## SAP S/4HANA Cloud, *private edition*

Tailored-to-fit cloud ERP that adapts to your organization's unique transformation.

### Run on the industry standard

Standard processes

Always on latest

Full SaaS model

### Run on your own standard

Tailored processes

At own pace

Shared control

**Business processes**

**Speed of innovation**

**Desired cloud service**

# SAP S/4HANA Cloud

## Cloud ERP for every business need

### SAP S/4HANA Cloud, public edition

<b>Rapidly run on the industry standard</b>
<b>New Implementations</b> with data migration
<b>Pre-configuration delivered</b> based on SAP Best Practices
<b>SAP manages the application lifecycle</b> and ensures public cloud standards by governing the technology layer and providing access via APIs
Offers the <b>lowest TCO</b> due to shared infrastructure model and adherence to solution and configuration standards
<b>Achieve rapid implementation times</b> by employing a prescriptive fit-to-standard approach, adopting the pre-configuration, tools and methodology delivered by SAP. *

### SAP S/4HANA Cloud, private edition

<b>Run on your own standard</b>
<b>Conversion</b> of existing ERP systems or <b>New Implementations</b> with data migration
<b>Pre-configuration optional</b> and can be applied if needed
<b>Customer controls the application lifecycle</b> and SAP provides access to the underlying code and accommodates the migration of custom code and code modifications
Offers <b>low TCO</b> based on economies of scale, but <b>dependent on customer's</b> adherence to a move (back) to standard approach
<b>Achieve rapid implementation times</b> by leveraging your existing investments in ERP and converting them to S/4HANA, building the foundation for innovation or by adopting a fit to standard approach based on SAP or partner models. *

\* SAP has a methodology called SAP Activate which supports different use case and employed by Customers and Partners to streamline implementations with assets, tools and guides.

# SAP S/4HANA Cloud

## Cloud ERP for every business need

### SAP S/4HANA Cloud, public edition

#### Keep innovation moving

Always up to date

- **Self-healing** with automated patching as required during reserved weekly maintenance window
- **Monthly CFDs** (Continuous Feature Deliveries) with choice of adoption at customer discretion (no downtime)
- System **Updates are performed twice per year** on a defined schedule

Extensibility tools ensure a “clean core”

- Key User extensibility
- Side by Side extensibility with Business Technology Platform.
- In-App developer extensibility offered with the **SAP S/4HANA Cloud ABAP Environment\*** ensures that customizations do not impede the core upgrade process.

Delivered with a 3 system landscape with tools to manage additional parallel systems\*\* for complex projects

Offered in SAP approved data centers selected by SAP for your region

### SAP S/4HANA Cloud, private edition

#### Keep the control

Updates are in customer control

- Downtimes and patch application at **customer discretion**
- **Upgrades are offered once a year** and at customer’s discretion (as long as they are running a supported release).

Fully Extensible

- Key User extensibility
- Side by Side extensibility with Business Technology Platform.
- In-App development offered with the **ABAP workbench**
- Customer can decide whether to follow the guidelines to keep the core clean, but code **modifications permitted**

Delivered with a 3 system landscape with the ability to add additional systems as needed for a flexible architecture. \*\*\*

Runs on SAP data centers or certified hyperscalers of choice \*\*\*

- \* The SAP S/4HANA Cloud ABAP Environment released with 2208 offers customers and partners the opportunity to develop applications within S/4HANA Cloud and interact with the core application/data via APIs
- \*\* roadmap item 2023
- \*\*\* base option delivered with a 2 system landscape on SAP DC



# Quick Links



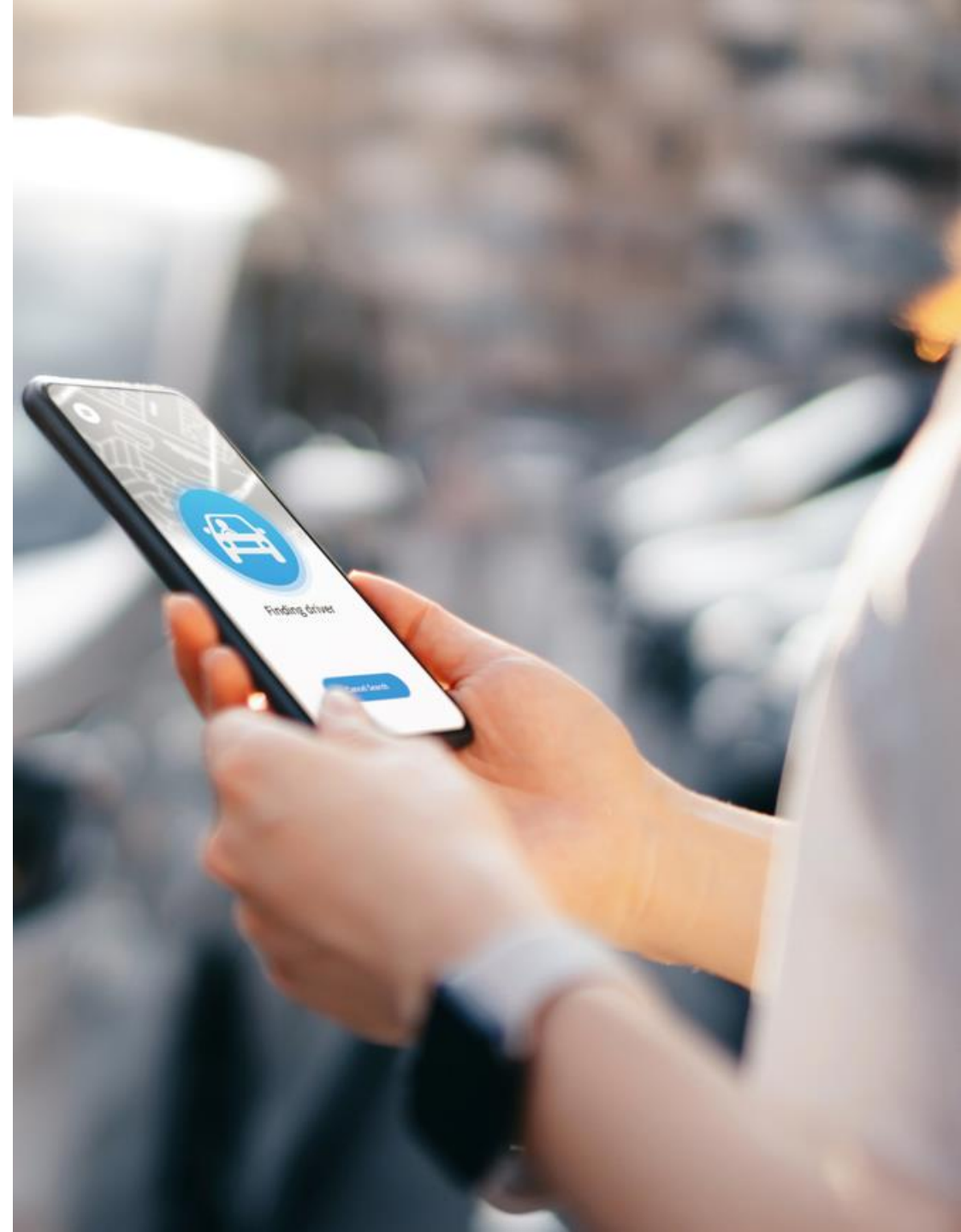
[The Future is NOW | Learn more about SAP S/4HANA Cloud \(flippingbook.com\)](https://flippingbook.com)



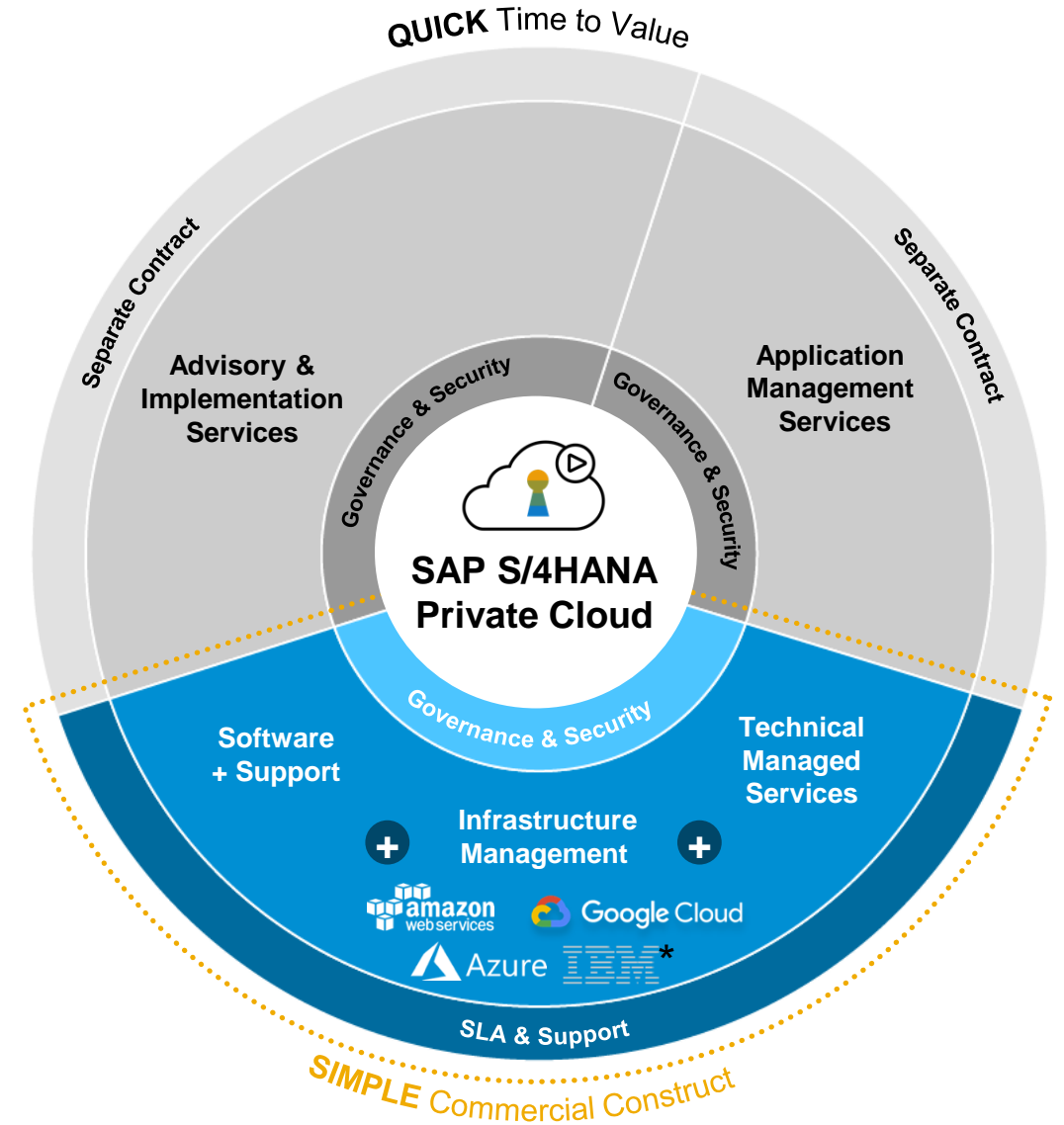
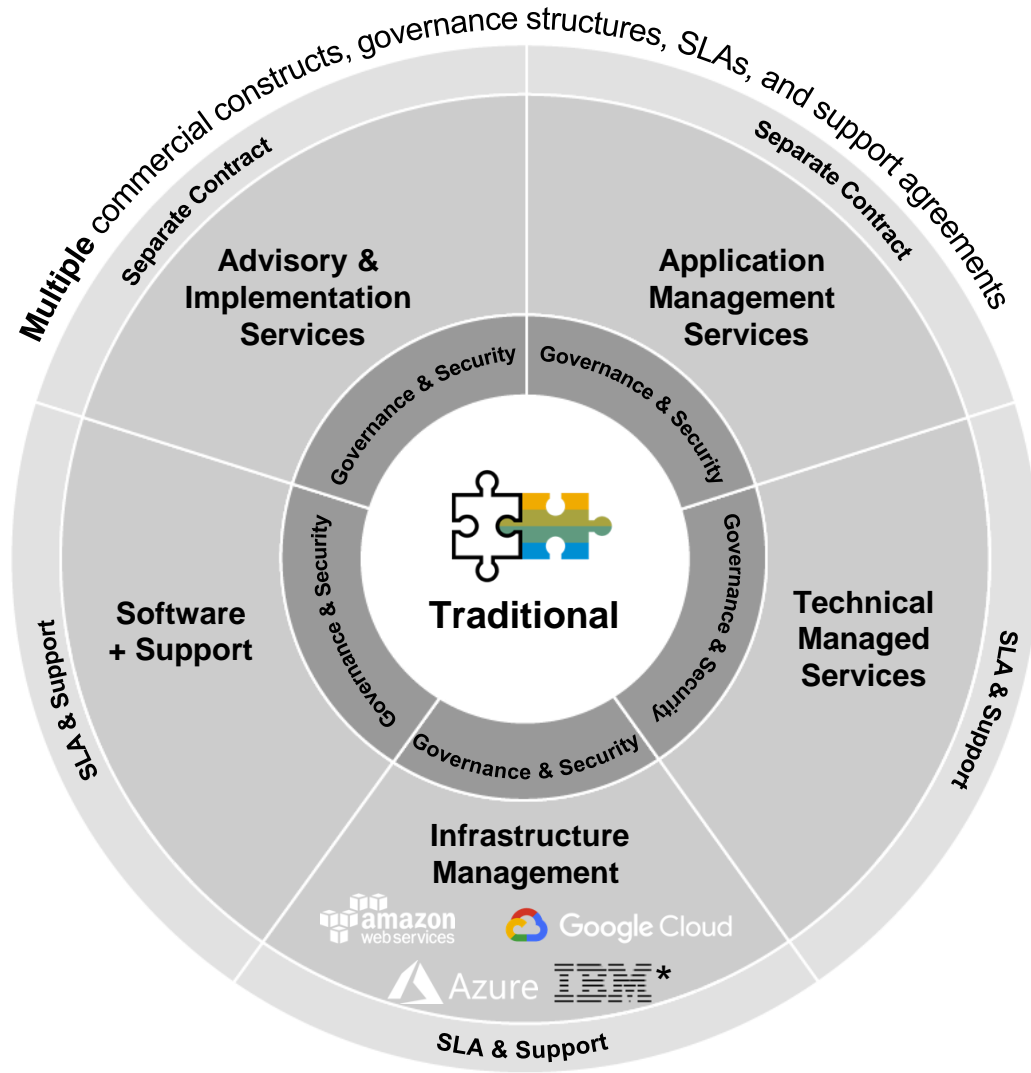
[Ready-To-Run Customer Flipping Book](#)

# Agenda

- SAP S/4HANA Overview
- Modern Cloud ERP for every enterprise
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# One Commercial Construct: ERP, Infrastructure, and Technical Services



\* On Roadmap

# Roles & Responsibilities Matrix ensuring Single Accountability

		Component	
<b>Business Process Management</b>	Business Context	Post Production Functional Application Support	Customer or SI
	Break fix / Problem Resolution	Application Break fix	Customer or SI
<b>Functional Application Management</b>	Application Functionality	Change Management, Configuration, Integration, Security, Application Monitoring, and Execution Management	Customer or SI
	Technical Layer of SAP Application	SAP Basis Services: Including DB Administration, Installation, operations, updates, patching and SAP Monitoring. Client 000 Basis Support (Alert & Ticket Based)	SAP
<b>Technical Application Management</b>	Database	SAP System transport management system set up and configuration	SAP
	Operating System	System Build & Application Deployment based on SAP HEC Reference Architecture	SAP
	Compute, Storage, and Virtualization	Technical Application Support Packages, IaaS, OS, DB for managed systems	SAP
<b>IT Infrastructure Management</b>	Internal Networking	Application Uptime SLA	SAP
	IT Infrastructure Management	Named Resources for Operational Support & Engagement Planning	SAP
		Disaster Recovery service, Backups, monitoring, capacity reporting	SAP
		Platform Services (IaaS, NFSaaS, etc.)	SAP
	Physical Security and IaaS Networking	SAP	
	Data Center, Power, Cooling, and Facilities	SAP	

Optional

✓ SAP Cloud Core Services

Completely managed by customer OR SAP

Managed by SAP

# SAP Basis Changes



**No longer needed**

No access to client 000 (If needed, request service request for access)

- No access to maintain STMS configuration
- No access to view standard 000 configuration

No operating system access to SAP instances

No SYSTEM access to HANA DB.

Backups and restores no longer managed by basis team

SAP installations and upgrades

Installations of SAP and third Party add-ons and plug-ins

SAP and Database restarts



**Still need to do**

SAP\_ALL - All available transactions codes are still available

Develop SAP Client strategy

Develop change management process and manage transports

SAP Security maintenance and support

SAP Fiori activation and support

SAP BTP administration and management

Manage SWF5 switch framework

Applying SAP notes


Performance tuning

SAP Profile maintenance

HANA DB user is created for customer HANA tenant.

# SAP S/4HANA Cloud, private edition

## Hosted Infrastructure

- 
- **No SAP Software subscription model available**
  - Many involved parties require **additional governance**
  - **Infrastructure level SLA(s) only.**  
SLA shared among multiple vendors
  - Hosting provider only manages the physical infrastructure up to the virtualization layer
  - **No SAP reference architecture** – customers must devote project time in blueprinting phase to topics such as Security, Infrastructure, Backup, HA/DR, Networking
  - No SAP engagement lead for individual communication and support
  - Longer time to problem resolution
  - Added Risk

## SAP S/4HANA Cloud, private edition

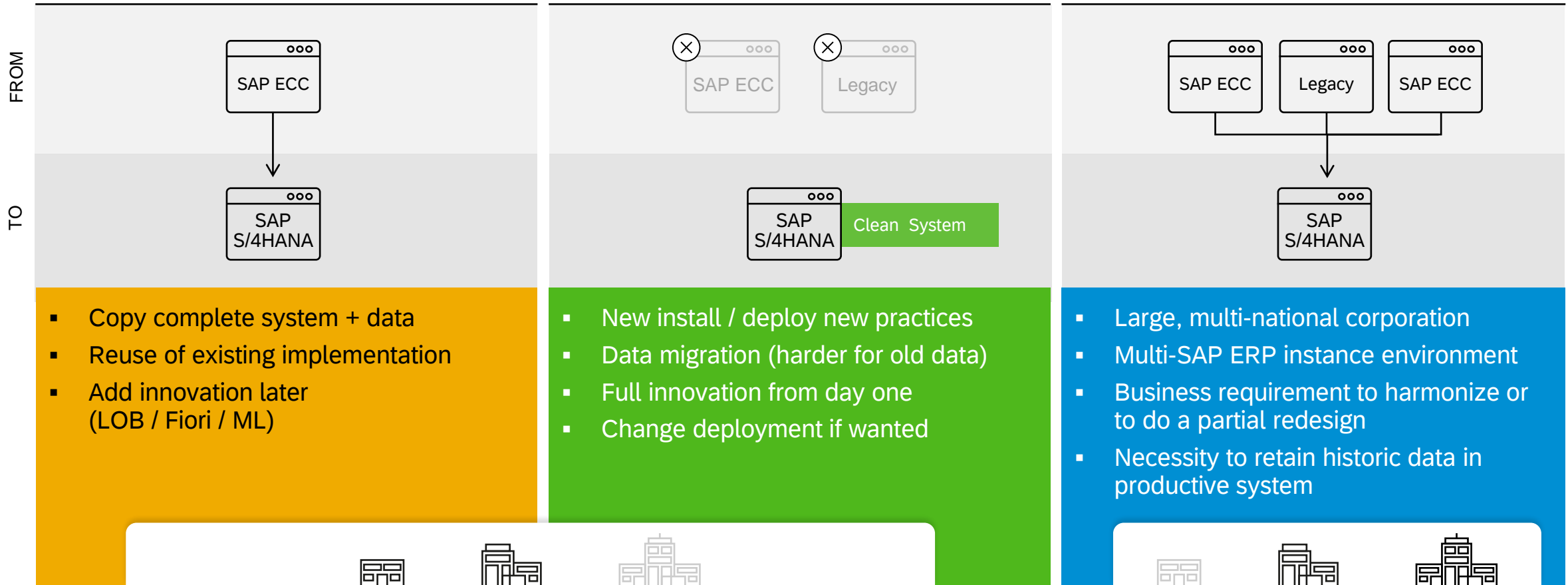
- 
- **One contract, one subscription** for SW License, Infrastructure, Technical Managed Services
  - Private SAP Managed Cloud designed for mission critical SAP enterprise solutions
  - **End to End SLA** for entire solution stack
  - Full stack cloud application services
  - **SAP reference architecture**
  - SAP engagement lead for individual communication and support
  - Faster time to problem resolution
  - Business Continuity
  - Reduced Risk

# Implementation Options

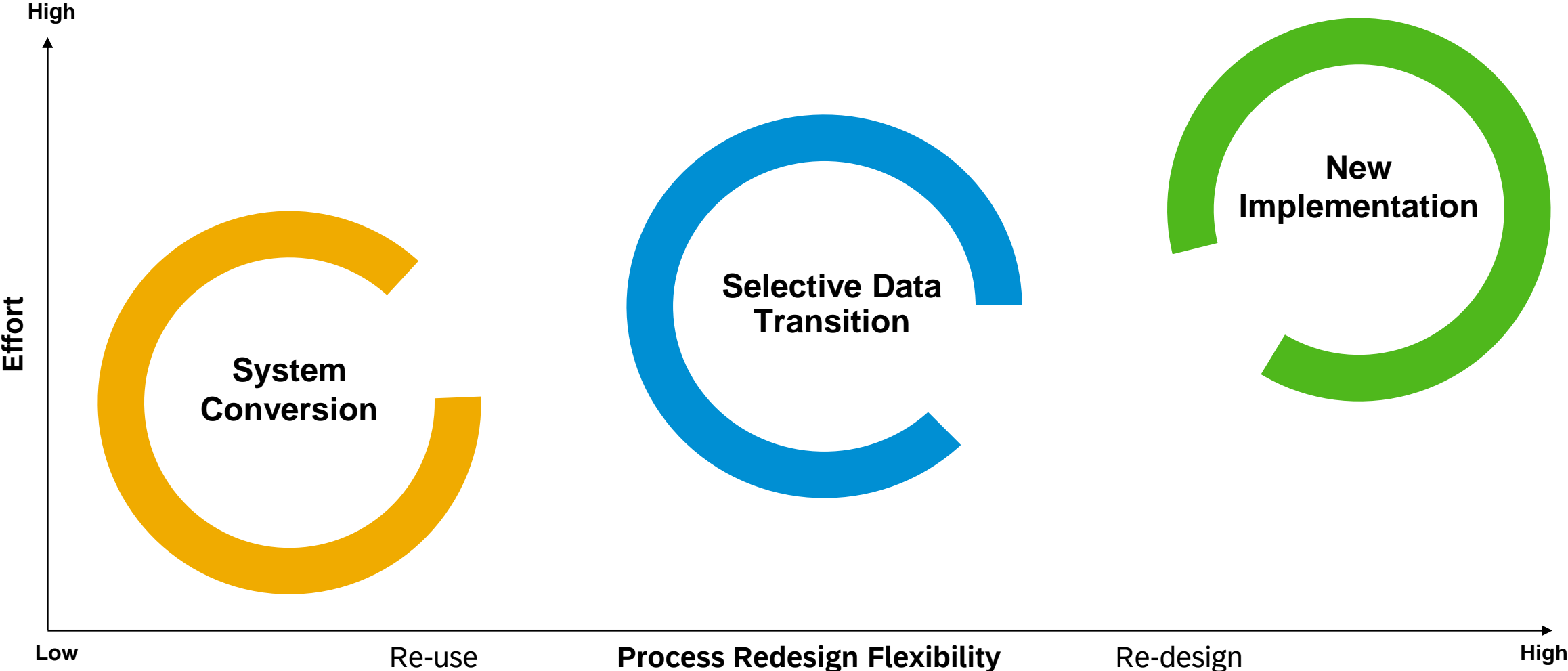
## System Conversion

## New Implementation

## Selective Data Transition



# Level of Effort





# RISE with SAP – A new Way of Working

## *Unique start*

*SAP ECC customers*

---

*SAP S/4HANA  
On-premise customers*

---

*New customers*

## *Customer Journey*

**RISE  
WITH  
SAP**

**Driving business  
innovation together**

## *Ultimate goal*

*Accelerated ROI and  
Business Outcomes*

---

*Agile, Modern and  
Modular ERP Landscape*

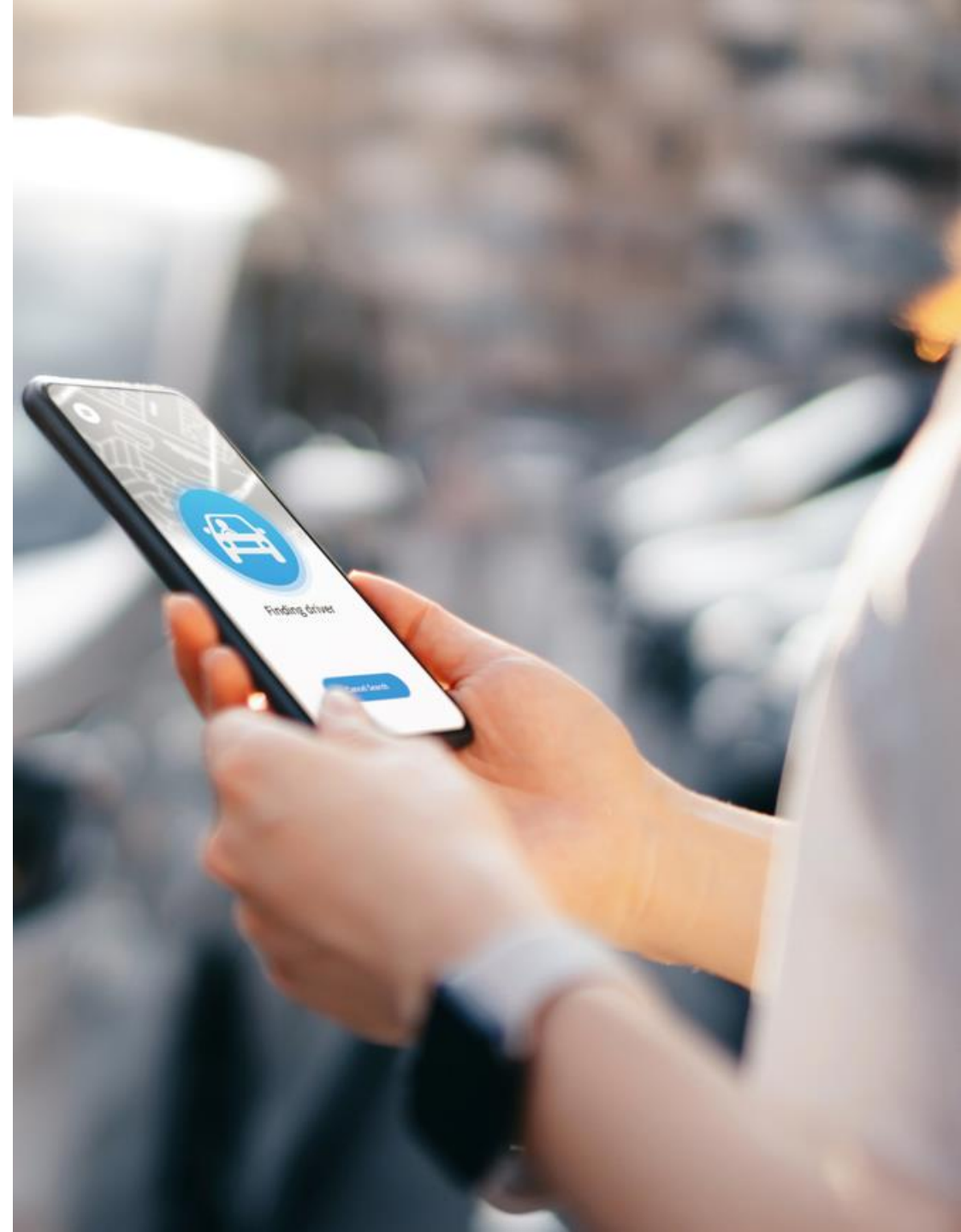
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*Continuous Innovation*

**RISE with SAP** brings together what you need to move from ECC to S/4HANA – regardless of your point of departure or how fast you want to move.

# Agenda

- SAP S/4HANA Overview
- Modern Cloud ERP for every enterprise
- RISE Journey to S/4HANA
- **Recommended Next Steps**



# Starting Your Journey

## SAP Provided Tools

- Business Process Discovery
- SAP Readiness Check 2.0
- Sizing & User Notes

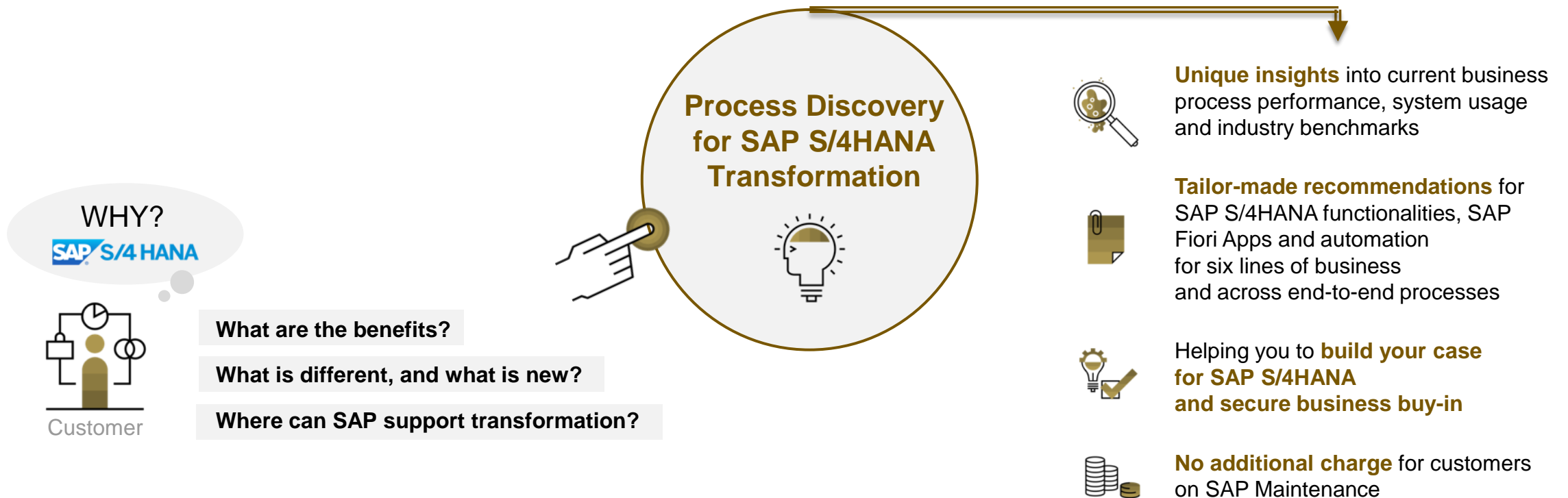
## Next Steps

- Value Exploration Workshop (ERP Simulation)
- Business Process Discovery Review



# How to build your case for SAP S/4HANA?

Business Process Discovery

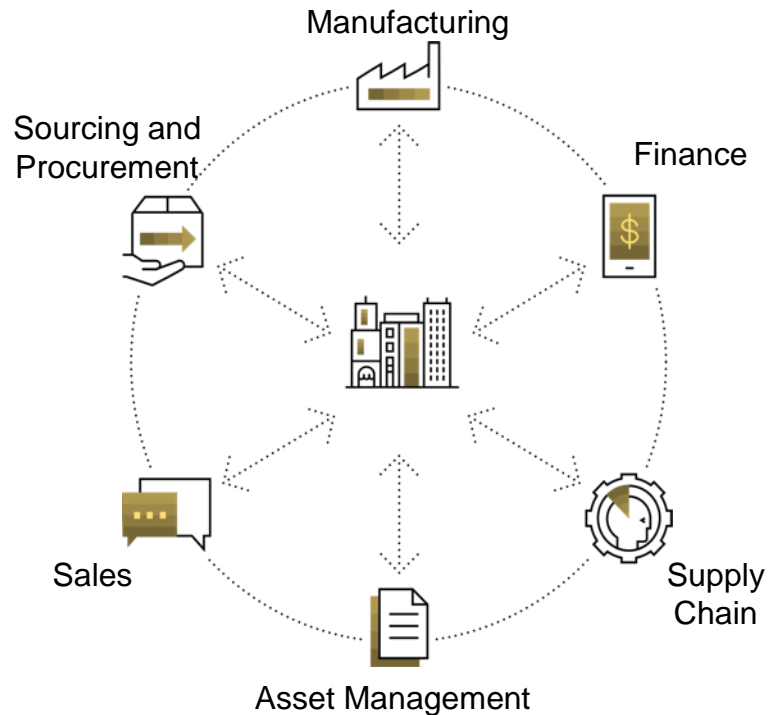


Process Discovery helps business executives understand the **value** of moving to SAP S/4HANA and intelligent technologies.

# 12 optimization goals for 6 lines of business across 7 end-to-end processes

Business Process Discovery





## 6 Lines of Business



## 7 End-to-end Processes



## 12 Optimization goals

- 
  - Reduce finance costs
  - Reduce procurement function cost
  - Reduce complaints and return costs
  - Reduce total manufacturing costs
  - Reduce asset data management cost
- 
  - Reduce G/L efforts and financial closing time
  - Reduce days sales outstanding
  - Reduce days in inventory
  - Reduce unplanned downtime or outage
- 
  - Improve on-time delivery performance
  - Accelerate manufacturing cycle time
- 
  - Increase sales force efficiency

~80 process performance metrics selected out of a [set of 1300+ readily available KPIs](#) in SAP Solution Manager, supporting the need to MOVE to SAP S/4HANA, collected from the customer's SAP ERP systems and benchmarked against peers (3000+ data sets per January 2021).

- Start
- Reports
- Activity Viewer
- Recommendations

Aug 2019 → Jan 2020

## Business Process Discovery

### Start

#### Top Opportunities to Improve

<p>Sales invoices not posted to accounting January 2020</p> <p><b>1.5K</b></p>	<p>Lead time: Prod. order creation to release January 2020 (weekly)</p> <p><b>23.6 Days</b></p>	<p>Sales order items overdue for invoicing January 2020</p> <p><b>44.5K</b></p>	<p>Manual price condition changes on sales orders January 2020 (weekly)</p> <p><b>9.9K</b></p>
------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------

#### Top Performance

<p>Work orders in phase created January 2020 (weekly)</p> <p><b>1</b></p>	<p>Lead time: Purchase requisition creation to PO January 2020 (weekly)</p> <p><b>&lt;0.1 Days</b></p>	<p>Work orders in phase released January 2020</p> <p><b>784</b></p>	<p>Work orders not settled January 2020 (monthly)</p> <p><b>51</b></p>
-------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------	----------------------------------------------------------------------------

#### Top Recommendations [View All](#)

<p>SAP S/4HANA Capabilities <b>Delivery Management</b></p> <p>●●●● Usage-Based Relevance    ●●●● Industry Popularity</p>	<p>SAP S/4HANA Capabilities <b>External Processing</b></p> <p>●●●● Usage-Based Relevance    ●●●● Industry Popularity</p>	<p>SAP S/4HANA Capabilities <b>Financial Accounting</b></p> <p>●●●● Usage-Based Relevance    ●●●● Industry Popularity</p>	<p>SAP S/4HANA Capabilities <b>Goods Movement</b></p> <p>●●●● Usage-Based Relevance    ●●●● Industry Popularity</p>
------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------

# SAP Readiness Check – Key Features

## Features

Financial Data Quality

Simplification Items

Compatibility Scope Analysis

SAP S/4HANA Sizing and Data Volume Management

Custom Code Analysis

## Insights

Asset & GL data quality and inconsistencies

Relevant simplification items for your specific ECC implementation

Will you still need any SAP ECC functions?

How much SAP HANA space needed now and future?

High-level perspective on the categories of change driving custom code remediation



## Next Steps -

Business Process Discovery – [This site](https://launchpad.support.sap.com/#/notes/2745851) provides more information and includes a step-by-step guide on how to run the report.

<https://launchpad.support.sap.com/#/notes/2745851>

SAP Readiness Check - [This site](https://launchpad.support.sap.com/#/notes/2758146) has more information and will take you through the steps involved.

<https://launchpad.support.sap.com/#/notes/2758146>

Business Process Discovery Review – a workshop to review the process discovery report and determine where additional investigation is required



# Value Exploration Workshop (ERPSim)

The Value Exploration Workshop is a business simulation that runs on a live SAP S/4HANA environment. Participants make real-time decisions by sharing information and collaborating, in a fast-paced competitive session.



Open and Customer Specific Sessions Available

Participants interacting directly with a live S/4HANA system

Virtual sessions

## ★ Customer Testimonials

“A fun way to get a first look at S/4HANA”

“Super experience”

“Great workshop to see the benefits of S/4HANA.”

📢 Registration Page [here](#).

📄 Blog post with more details [here](#).

🎬 Video [here](#).

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