



Accelerate your S/4HANA journey with SAP RISE

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Speaker introduction

- 23+ years of SAP experience in a career of 28 years in a variety of roles including SAP product development, delivery/advisory/consulting, pre-sales, & sales; currently work for the SAP S/4HANA Center of Excellence, North America
- Served nearly 50 clients globally & across multiple industry verticals; areas of expertise include SAP Financials, Logistics/Supply Chain, Reporting & Analytics, Data Management & Governance, HANA technologies, User Experience, & Project/Program Management
- Prolific thought leader: Published over 100 articles & white papers for SAP publications; written 5 SAP books; spoken at nearly 50 SAP conferences globally including TechEd, ASUG/Sapphire, SAP Insider conferences, SAP Controlling, Mastering SAP etc.

Did you know that?

- SAP is the world's #1 cloud applications vendor?
- 99 of the 100 largest companies in the world are SAP customers & that 85 of them are currently running S/4HANA?
- 77% of the world's revenue is transacted via SAP systems & this amounts to \$4 Trillion?
- 80% of SAP's customers fall in the small & medium-size business category (SMB), contrary to conventional wisdom?

Agenda

1 SAP RISE Fundamentals

2 RISE: Key Components

3 Wrap-up

RISE by the numbers



SAP RISE introduced into the market



0 customers

Number of customers

~ 2,000 customers

Market Leaders are **Transforming** Business And changing the rules of **business success** for everyone

1

**Rapid Business
Model
Innovation**

THE NEW GROWTH

2

**Operational
Efficiencies**

THE NEW MINIMUM

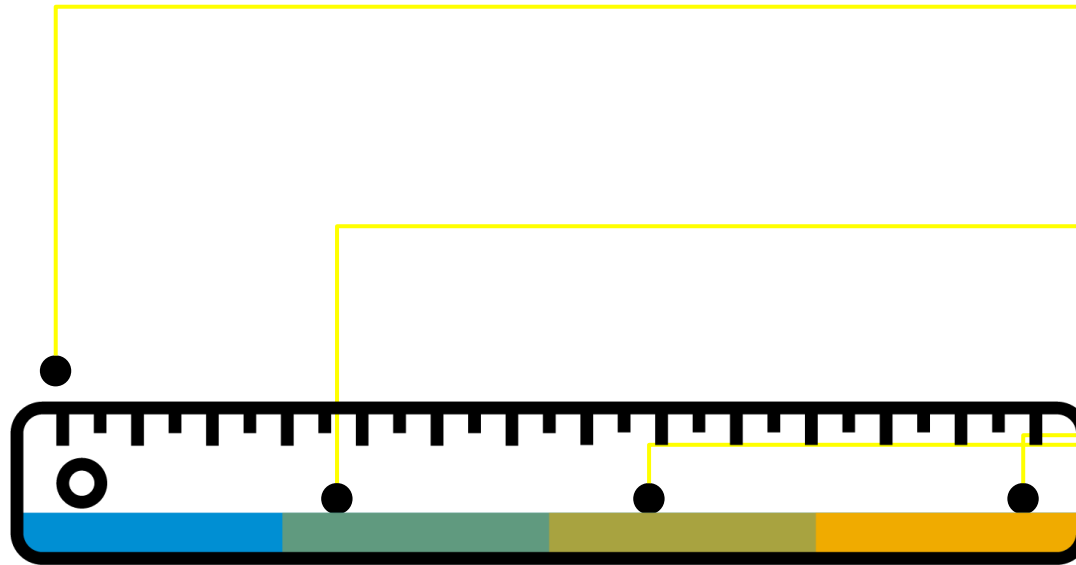
3

**Sustainability and
Responsibility**

THE NEW STANDARD

Where do you start in your transformation?

Every enterprise has
a unique starting point



Digitally driven businesses that need to scale with speed

Early adopters of cloud ERP ready to go further

Edge innovators that need to focus on their core

Established companies with complex, customized, on-premise systems

Customers need to be able to transform regardless of where they are in this journey – enter RISE with SAP

RISE with SAP – Your transformation agent

Unique start

SAP ECC customers

SAP S/4HANA
On-premise
customers

New customers

Customer Journey

**RISE
WITH
SAP**

Business
Transformation
as a Service

Ultimate goal

Accelerated ROI and
Business Outcomes

Agile, Modern and
Modular ERP
Landscape

Continuous
Innovation

RISE with SAP brings together what you need to transform your business in the way that works best for you – regardless of your point of departure or how fast you want to move.

This is *not just* another upgrade or new implementation

It is a new way of working

Today's pain points:

How RISE alleviates:

Cloud transformation benefits take longer to be realized

Predictable cost of migration, and faster ROI

Complete cloud transformation is too much to handle.

Cloud economics aligned with your current functional scope

Customized processes slow down innovation.

Side-by-side innovation and system upgrades delivered by SAP

Management and maintenance for applications landscapes.

Lower TCO as direct benefit from the move to cloud. One contact and responsible party

Complex landscapes tied to on-premise releases.

Standardized system with proven best practices architecture in the cloud

The 5 Pillars of RISE



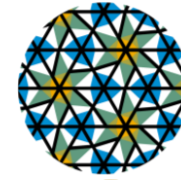
Cloud ERP



**Business
process
intelligence**



**Business
platform and
analytics**



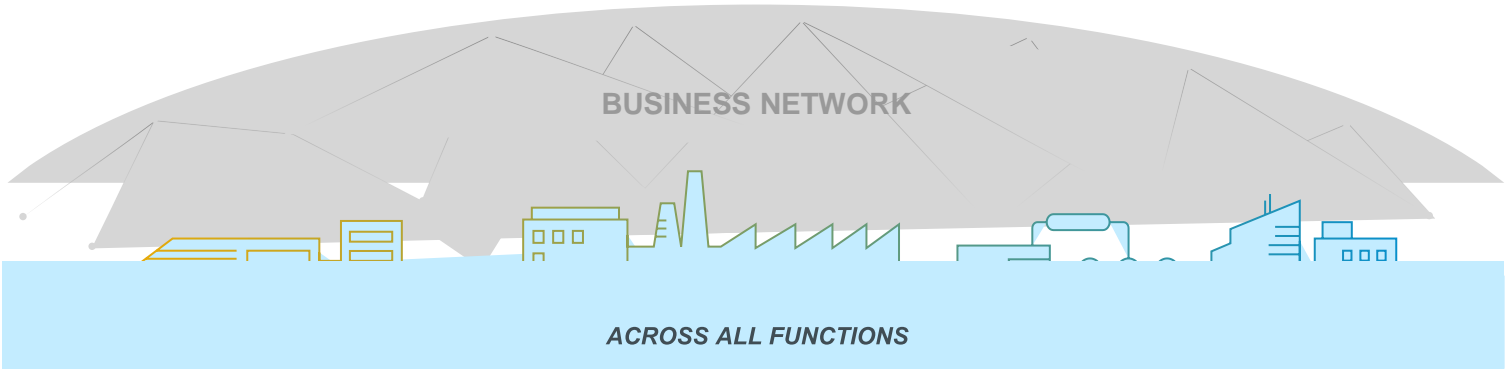
**Business
networks**



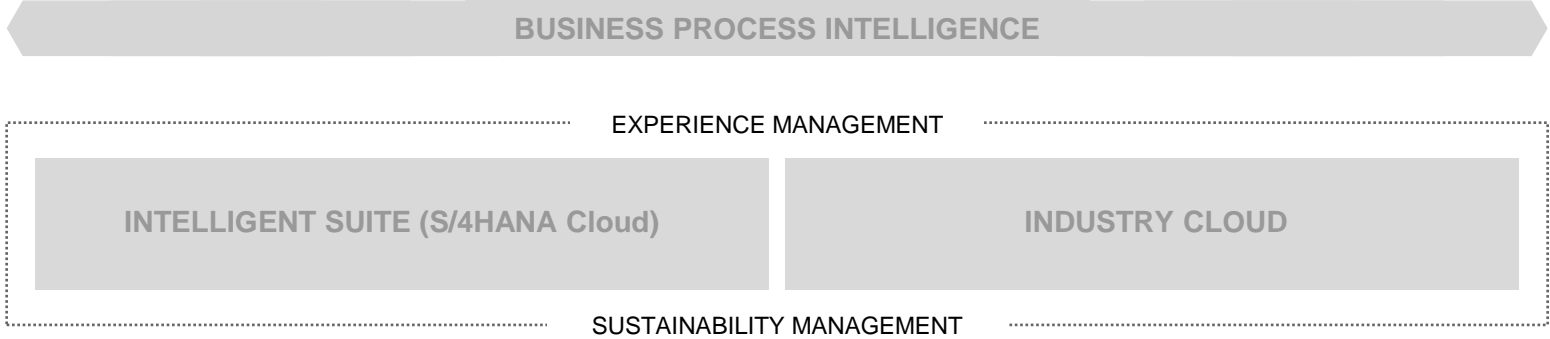
**Outcome-
driven
services and
tools**

How RISE enables the Intelligent Enterprise

BUSINESS PROCESS



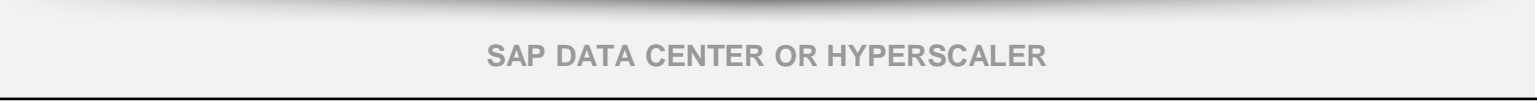
APPLICATIONS



TECHNOLOGY



INFRASTRUCTURE



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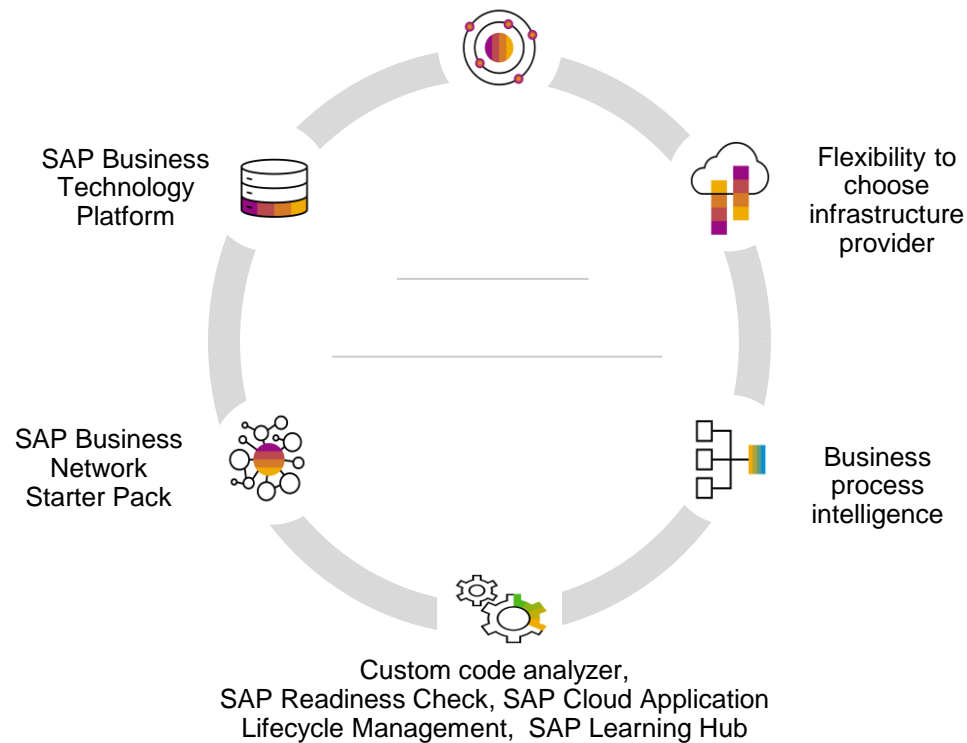
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Unwrapping RISE

RISE is designed to help our customers address such transformation challenges and realize the value the Intelligent Enterprise can deliver

**Comprehensive, intelligent,
customer-specific offering**

SAP S/4HANA Cloud



Be more agile and responsive – not only at the edges of your business but also deep into the core – with the SAP S/4HANA Cloud suite



Benefit from best-of-breed cloud infrastructure providing a native cloud landscape powered by SAP and our hyperscaler partners



Analyze processes, get tailored recommendations, and benchmark them against industry standards using the discovery edition of SAP Process Insights



Tools and services from SAP to support your whole journey that can be augmented by SAP's strong ecosystem



Connect and collaborate across your company and beyond with unified access to the world's largest business network – including SAP's supplier, logistics, and asset intelligence networks



Complement, extend, and integrate with any other solution (SAP, partner, or third party) – and use the data model and business services on SAP Business Technology Platform to connect it all

THE BEST RUN 

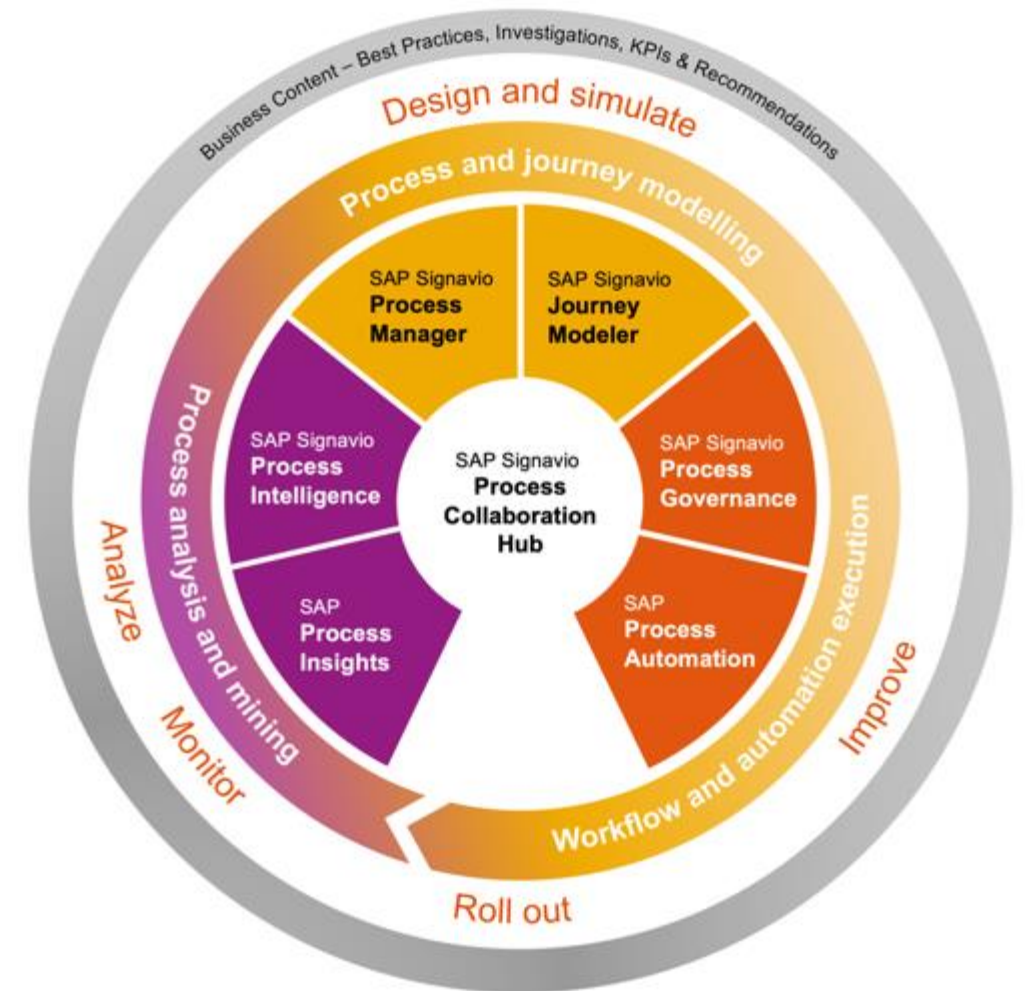
S/4HANA Cloud Core



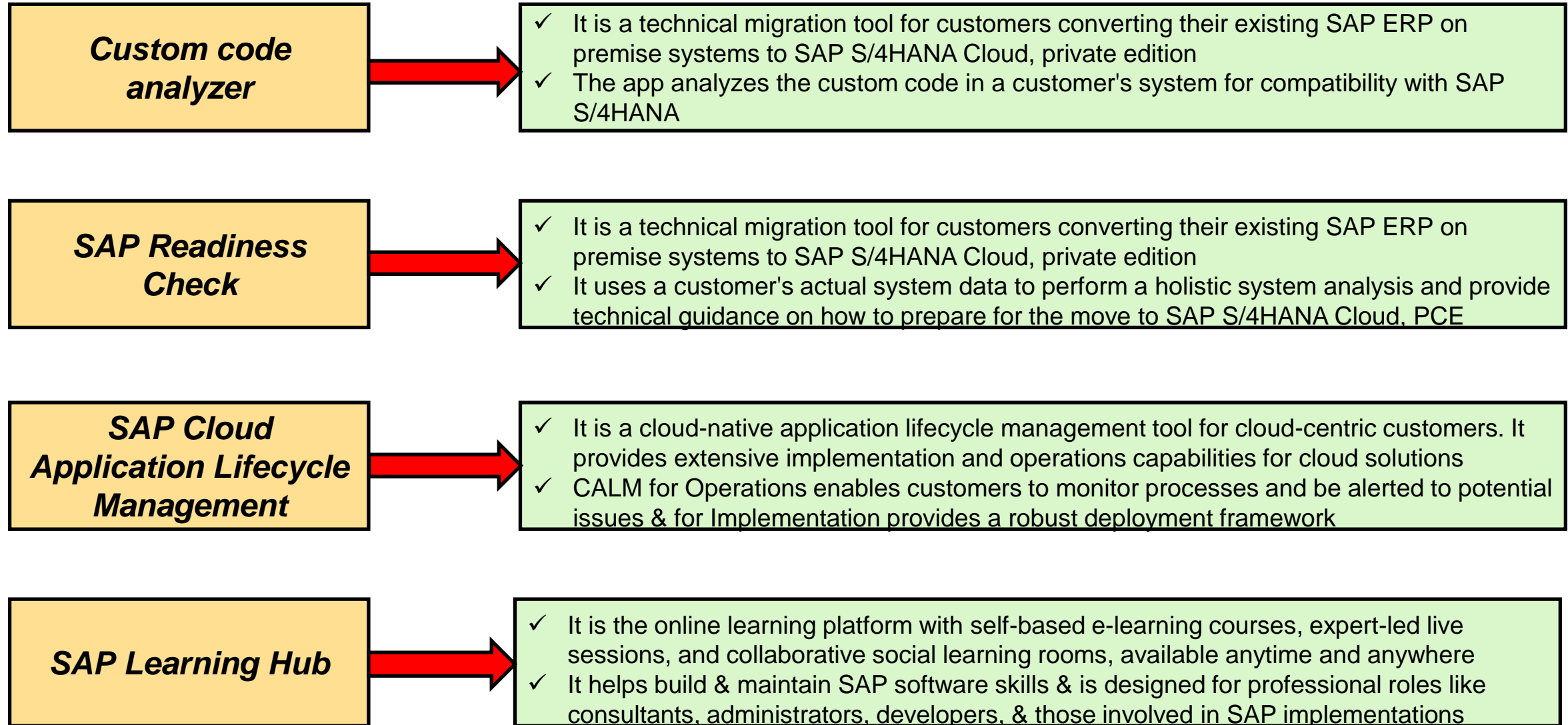
You have the option to choose from one of our hyper-scaler partners for your IaaS needs

Business Process Intelligence

- SAP Signavio Process Transformation Suite is an end-to-end process management solution that gives companies the ability to understand, improve, and transform all their business processes – fast and at-scale
- SAP Signavio solutions reduce the time taken to deliver value from your intelligent process mining initiatives, allowing you to find improvement areas faster, act based on recommendations while speeding up your time to adapt to process changes with an end-to-end process orientation
- Allows you to model processes and journeys based on common standards, driving collaborative efforts, customer excellence strategies... and more!

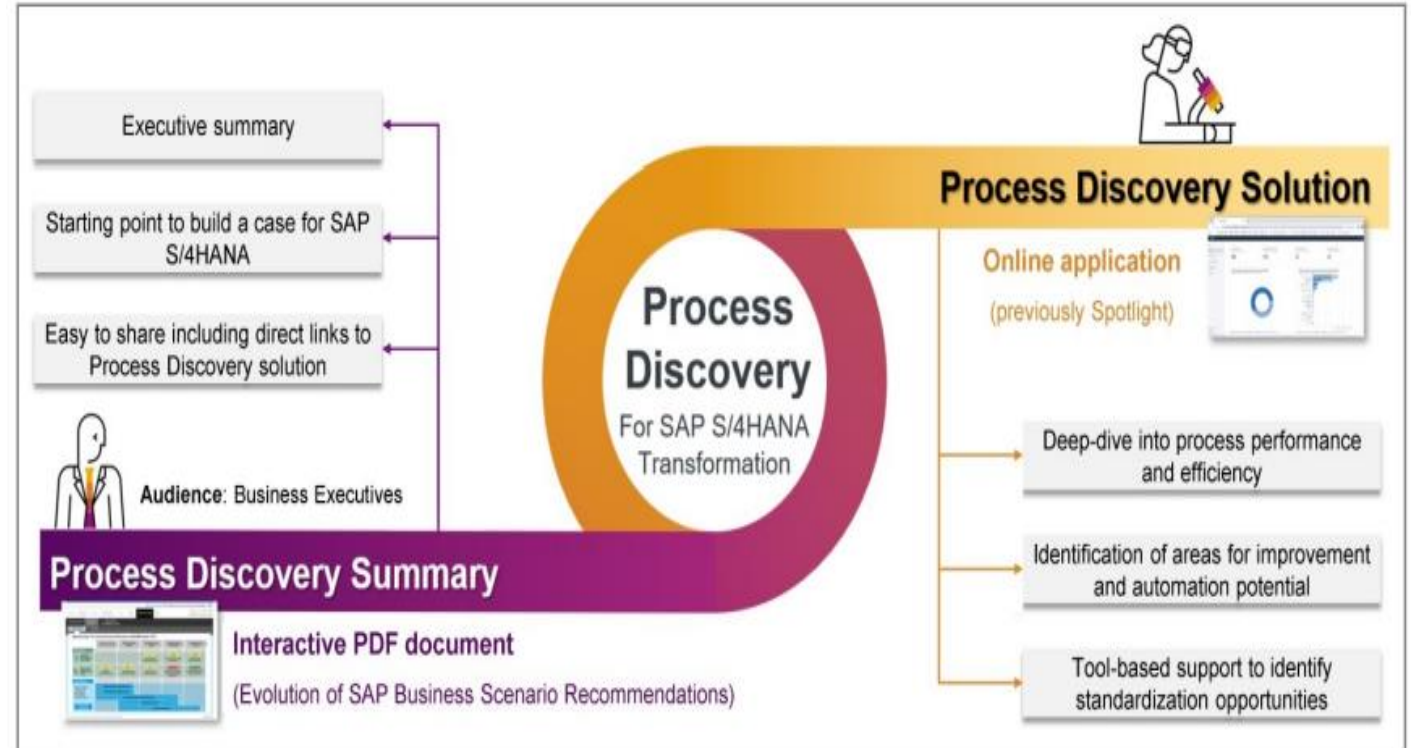


Tools & Applications



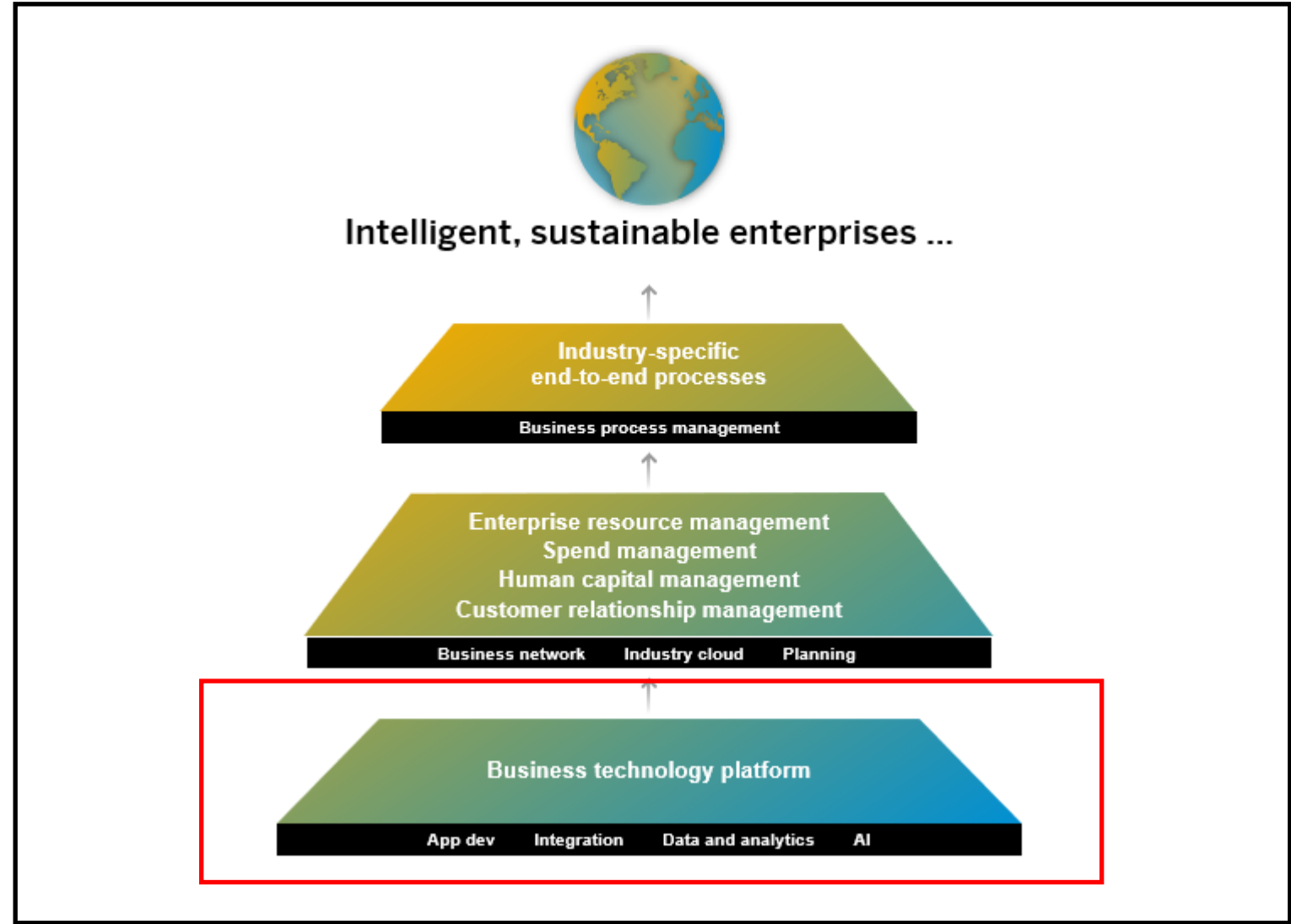
Business Process Intelligence Starter Pack

- Free process discovery report
 - Process Discovery is the evolution of SAP Business Scenario Recommendations (BSR) on Spotlight and uses a customer's actual SAP ERP system usage data to generate the reports
 - Process Discovery is designed to help customers understand their current business process performance, identify new functionalities from SAP S/4HANA, relevant SAP Fiori apps, and automation and intelligent technologies that support their business goals
 - This report is generated by SAP Process Insights which is part of our BPI portfolio



Business Technology Platform

SAP BTP is the platform that powers you to become an intelligent enterprise through integration, extension, and data-to-value from all SAP and third-party application and data assets while ensuring your long-term success through agility, value-creation, and continual innovation. It encompasses database & data management, analytics, application development & integration, as well as intelligent technologies



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Key Takeaways

- Current technology trends makes it an imperative for enterprises of all sizes to become intelligent enterprises
- SAP RISE is your vehicle for transformation & enabler of the intelligent enterprise
- RISE provides a comprehensive portfolio of tools, applications, and other building blocks that caters to all aspects of your transformation journey
- RISE accelerates your move to the cloud

Thank you.

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