

SUSE uses SAP, too

Not just a good SAP partner - like you, we're a Customer

Let's look under the hood

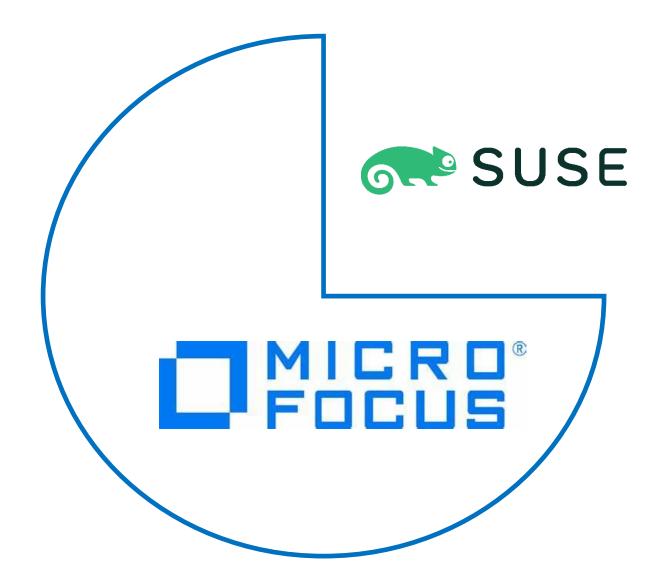
- 1. What we started with
- 2. Migrating to S/4
- 3. Partnering with Partners
- 4. Journey to S/4HANA Cloud
- 5. Other SAP solutions
- 6. Integrations with other enterprise apps



From Multiple Solutions for Finance & Procurement

Carve-out style project as SUSE split from Micro Focus in 2019

SUSE team replaced mixed Oracle and ECC solutions with S/4HANA





Partners

accenture

SAP

Accenture tackled the whole IT infrastructure setup as business application transformation.

SAP promoted S/4 HANA Cloud to support SUSE's transformation to a stand-alone enterprise.

BTP Event Mesh allows for integration with other business solutions & processes

Multi-cloud

Hyperscalers help SUSE achieve scale with flexibility; Multicloud rewards our partners and helps us avoid lock-in.



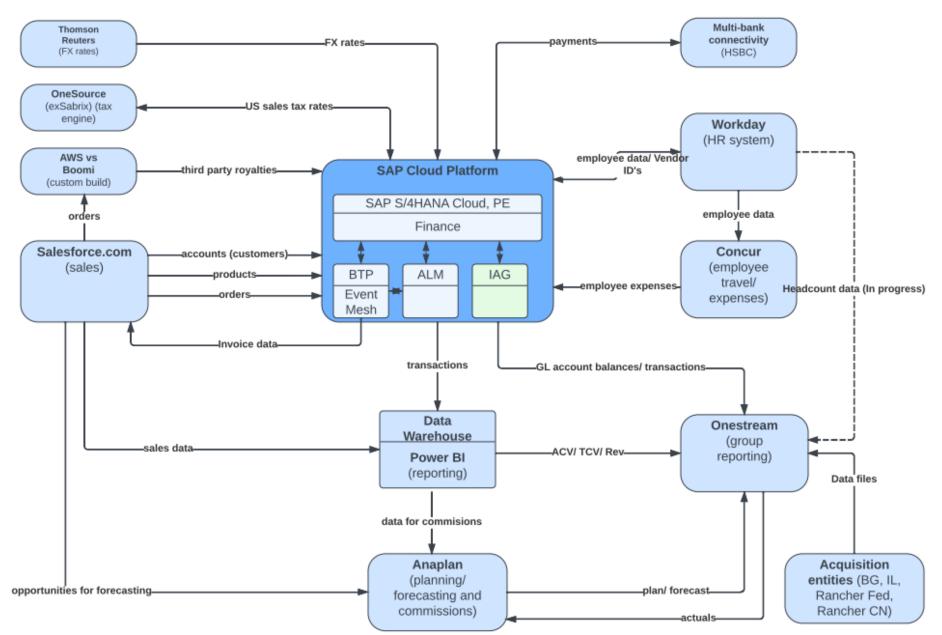




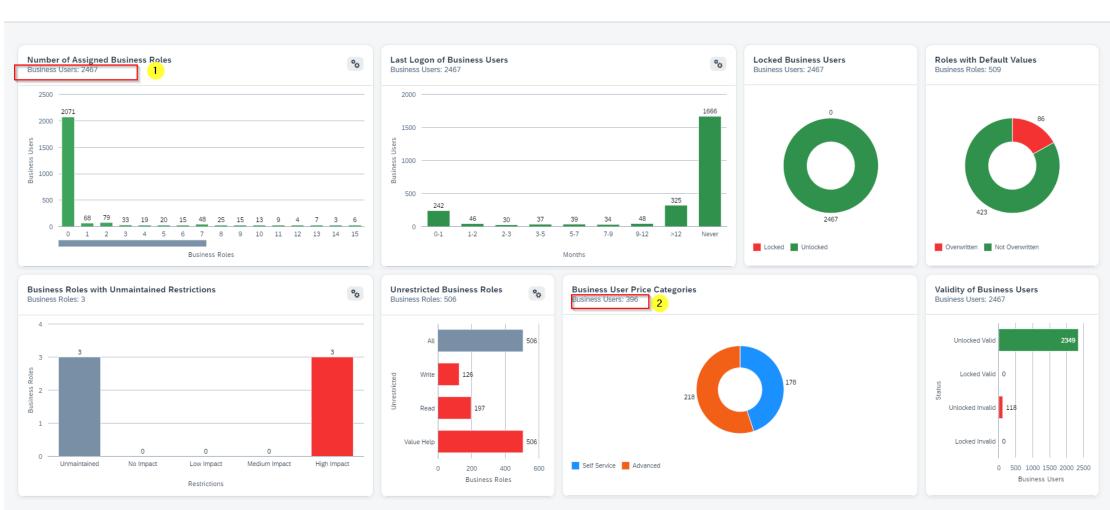
Scope

- 1. R2R Record to Report
- 2. P2P Procure to Pay
- 3. Integrations (ongoing) with:
 - Salesforce for CRM & Opportunity Management
 - Anaplan for Commissions Accounting
 - Workday for HR/HC Management
 - Concur for Travel & Expense Management
 - PowerBI for business analytics
- 4. More to come SAP solutions and others as SUSE continues to expand into new markets & categories





Usage metrics & metering



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IAM Key Figures 🗸

Learnings

Pick a Why (event? deadline?)

Build out a Team to build out a Plan

Consider many possibilities, but not all of them just for the sake of checking boxes

Be realistic about what people and teams can do – no dumb dependencies

Consider scope and order of events

Get to work & prepare to adjust & improvise

Report on & Celebrate the successes

Thank you.

