

Regal Rexnord & Esker

Unifying a Multi-ERP Landscape & Maximizing
Their SAP® Investment via Digital Transformation



Who is Regal Rexnord?



About Regal Rexnord:

- Manufacturer of motion control products. \$5B in revenue
- Comprised of 50 different brands, 36,000 global associates, and 220 sites
- Active in M&A – multi ERP landscape
 - 2 SAP environments
 - 2 main Oracle EBS environment
 - + Others

About Wyatt Warthen

- 20+ Years of experience in the SAP SD space
- Veteran and Crossfit Enthusiast

Digital Transformation – Powered by Esker

B2B Customer Service

Esker Modules: Customer Inquiry Management, Order Management, Document Delivery

Key Project Outcomes:

- Order & Inquiry routing based on work team setup
- Automated order entry
- Lower handling time, faster cycle time especially for quote requests
- Salesforce integration



Source to Pay Shared Services

Esker Modules: Accounts Payable

Key Project Outcomes:

- Global process standardization across a multi-ERP environment with cash management visibility across ERP's
- Accelerated AP process from intake, through approvals, and posting
- Omni Channel Supplier engagement enabling suppliers to invoice in any format
- AI powered invoice coding



Invoice to Cash Shared Services

Esker Modules: Credit Management, Collections Management, Claims & Deductions. Invoice Delivery

Key Project Outcomes:

- Global multi-ERP view to cash outstanding
- Ultimate project goal to reduce DSO & improve Collections Effectiveness Index with AI-prioritized collections efforts, payment reminders & online payment portal
- Predictive analytics for cash forecasting
- Root cause analysis on deductions



General Remarks

- Single pane of glass across a multi-ERP landscape
- Esker & RPA – friends or foes?



Hi, we're Esker

Founded in 1985, Esker is a global cloud platform built to unlock strategic value for Finance, Procurement and Customer Service leaders and strengthen collaboration between companies by automating Source-to-Pay (S2P) and Order-to-Cash (O2C) processes.



39

years of experience with 20+ years focused on cloud solutions



1,000+

employees serving 850K+ users & 1,700+ customers worldwide



15

global subsidiaries with headquarters in Lyon, France



€159.3

million in revenue in 2022, with 90%+ of sales via SaaS activities



Business success is best when shared

At Esker, we believe the only way to create real, meaningful change is through positive-sum growth. This means achieving business success that doesn't come at the expense of any individual, department or company — everyone wins! That's why our AI-driven technology is designed to empower every stakeholder while promoting long-term value creation.

Thank you
for your attention

