Custom Code is Differentiated, Valued, & Challenging

46%
Needed as a result of regulatory requirements

45%
Essential for innovation

35%
Essential due to localization or geographics

32%
Provides us with competitive advantage

63% **Custom code is a barrier to upgrading or migrating to a new SAP offering**

43% **Custom code is a source of excessive maintenance cost**

Custom code is a **barrier** to S/4HANA adoption - smartShift is the ONLY automated solution allowing SAP and partners to offload the code work & focus on the higher margin services on the overall implementation

Source - ASUG Market Research: Custom Code and Digital Transformation

smartShift Overview

GLOBAL LEADER IN AUTOMATED ENTERPRISE TRANSFORMATIONS

Industry
LEADER
Intelligent
Automation

EXPERTS in
legacy
transformations

PATENTED
Intelligent
Automation
Platform
20+
YEARS R&D

1000+
Cloud, SAP
Transformation and
Migration Projects

100+ successful
Suite on HANA projects
100+ successful
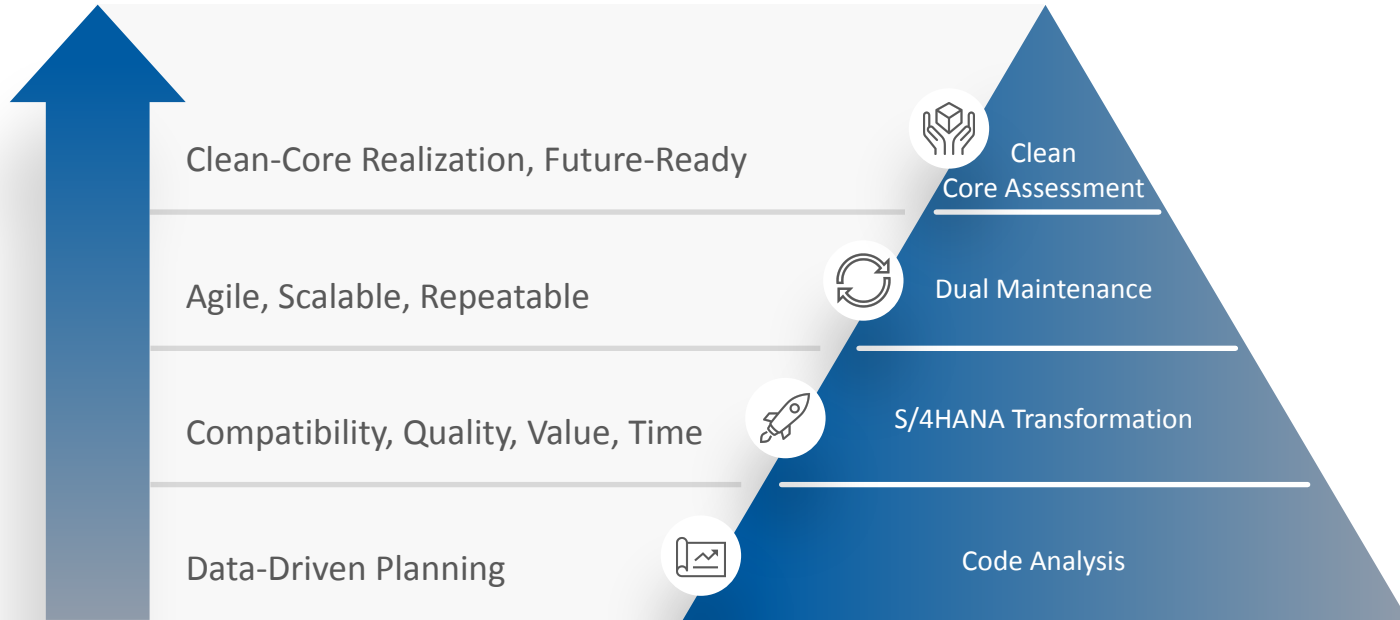S/4HANA transformations

CERTIFIED
ISO 27001, AWS MAP
& MSP
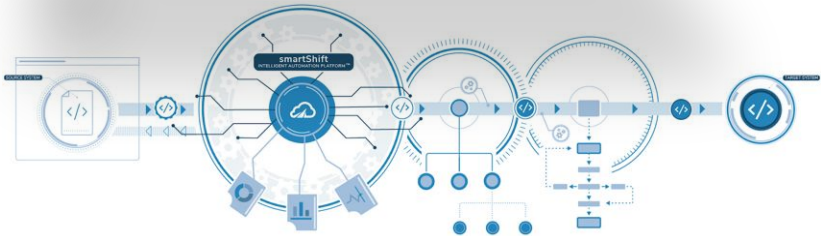
Cloud Migration,
Managed Services
partnerships with
AWS,
Azure, GCP

SAP Quality Awards

smartShift worked with 2 out of 5
S/4HANA Business
Transformation
finalists in 2021

smartShift – Custom Code Solution Continuum

Clean-Core Realization, Future-Ready

Clean Core Assessment

Agile, Scalable, Repeatable

Dual Maintenance

Compatibility, Quality, Value, Time

S/4HANA Transformation

Data-Driven Planning

Code Analysis

powered by
smartShift Intelligent Automation™

smartShift's Automated Transformation Advantage

20+ years of experience in automated SAP Transformations

	smartShift	SAP	3rd Party Analysis Tools	System Integrators
CODE REMEDIATION?	TRANSFORMATION	Limited toolset + people	Analysis	Limited scope + People
TIMELINE/COST PREDICTABILITY	Highly Predictable	Medium – still driven by manual estimates	Medium – still driven by manual estimates	Subjective estimates based on models
DEPLOYMENT	Complete offering, tool enabled	Software Only	Software Only	People based
GUARANTEED OUTCOME	Yes	No	No	No

Recent S/4HANA Customer Success

Trusted solutions for the largest SAP customers in the world - just like you

BMW

- S/4HANA migration factory for 80+ system landscape
- Automation for S/4HANA, security, standardization, and performance
- Agile, sprint methodology
- To date:
  - Over 60 projects completed
  - 10MM+ LoC, 100k+ objects remediated
  - Over 7MM EUR saved
  - MM of obsolete LoC safely decommissioned

JABIL

- ECC to S/4HANA
- 46K custom ABAP objects
- Dual Maintenance automated with smartShift Retrofit
  - Critical enabler of agile continuous development & test process

JBS

- Multi-wave ECC to S/4 rollout
- 42K custom ABAP objects / 3.5MM lines of code
- Transformation and optimization
- Selective data/carve-out approach
- Automated Dual Maintenance with smartShift Retrofit ensuring continuous alignment ECC to S/4HANA

P&G

- Automation for 200k custom ABAP objects. Manual approach not feasible.
- 9 system consolidation to 3 templates + S/4HANA conversion
- Strategic development partner
  - Automated Interface Identification
  - Dual Maintenance
  - Clean-Core Modernization

Next Steps

Test drive our analysis capabilities

FREE custom code health check and management view to gain insight into your SAP modernization roadmap!!

Presenter contact info:

Gary Aurora
Senior Account Executive

gaurora@smartshift.com
813-300-9888