

ASUG Express Ottawa Public Sector

Ryan Wires – SAP Global Account Director, Federal
Government

December 7th 2023

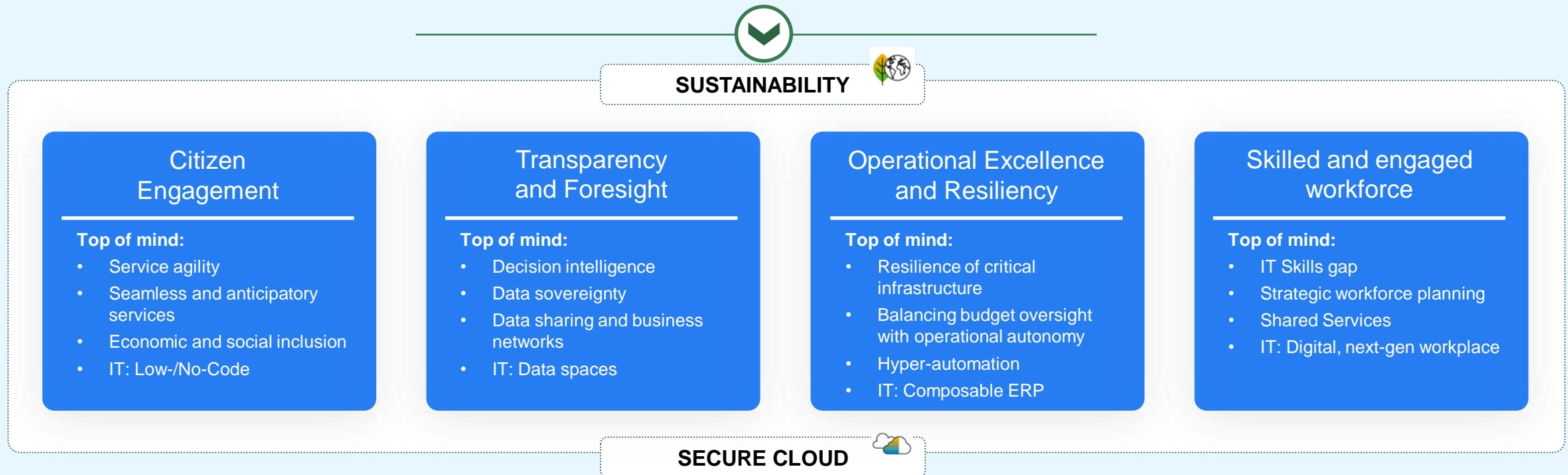


ASUG Express – Public Sector Ottawa – October 19th, 2023

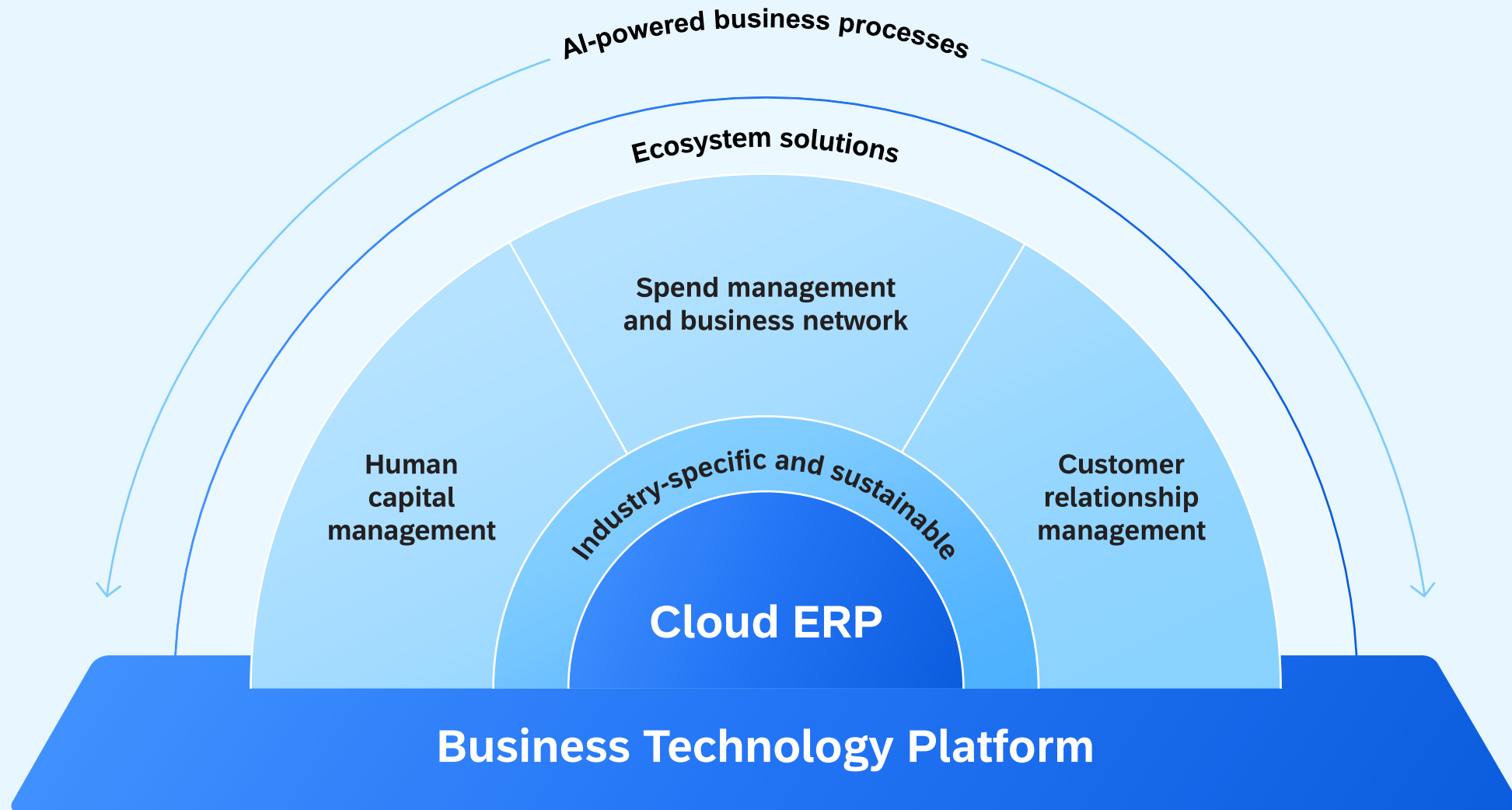
- Sponsored by IBM and Deloitte
 - 8:30-9:15 am **The Present and Future of the Canada Public Sector**
 - 9:15-10:00 **Elevated the Human Experience: Human Centered Design for the Cloud enabled by SAP (Deloitte)**
 - 10:30-11:15 **Tackling Strategic Workforce Management in the Public Sector**
 - 11:15-12:00 pm **Effectively Managing Grants & Contributions**
 - 1:00-1:45 pm **Effective Travel & Expense Governance with SAP Concur**
 - 2:15-3:00 **Ask us Anything** (all speakers)
- *Over 60 Attendees*
 - *21 Organizations*
 - *Federal departments and Crown Corporations, Municipal, Higher Education*

Trends and Digital transformation priorities in government

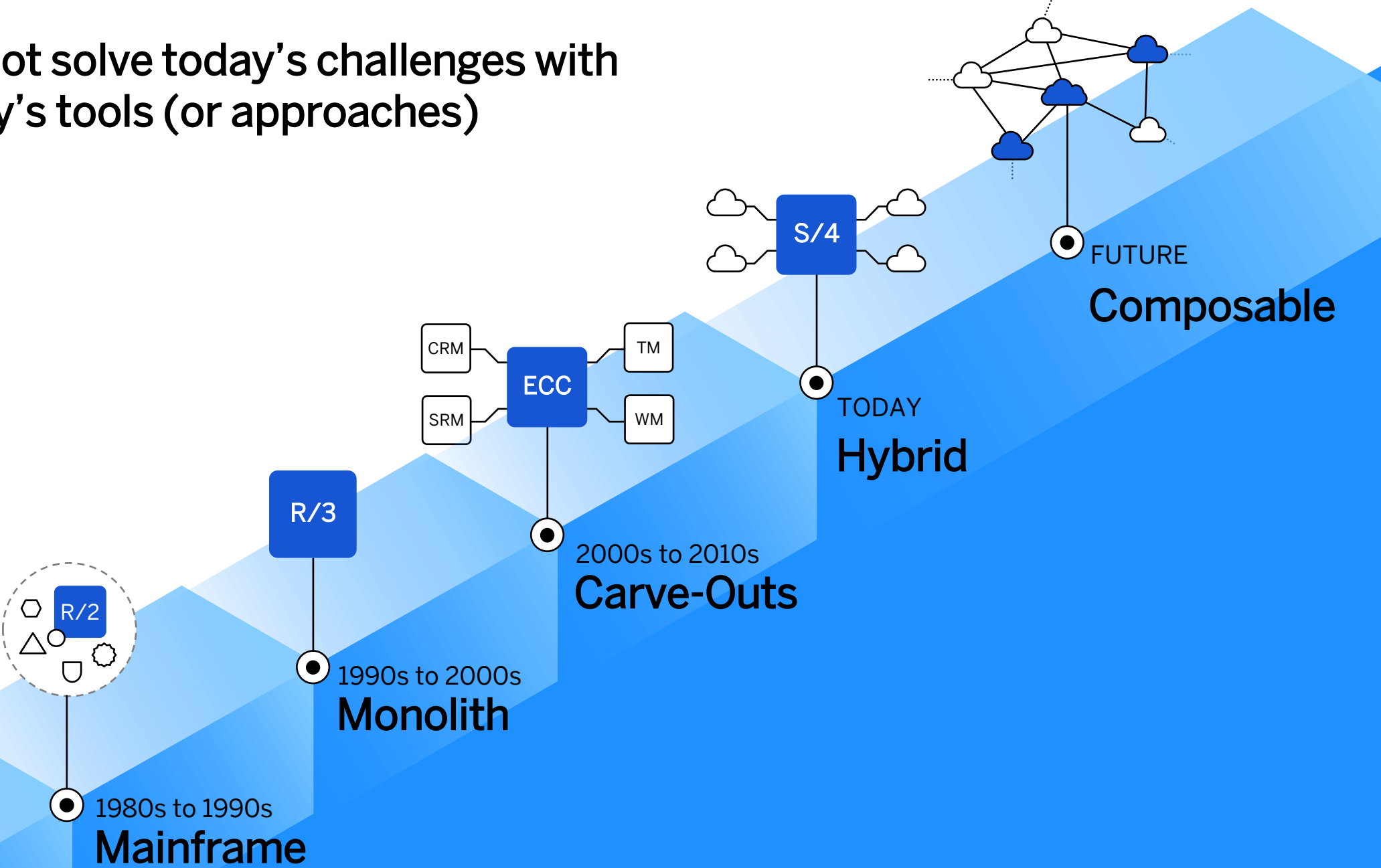
1. Trust in government is diminished by **waves of disruptive events**: social change, economic upheaval and digital disruption.
2. Governments are forced to **increase agility and optimize their resources** to drive economic recovery from the pandemic, mitigate disruptions of global supply chains, and address the ongoing energy crisis.
3. Globally, climate change and geopolitical conflicts urge the demand for **digital security and sustainability**.
4. **The proliferation of AI** as a technology holds significant potential for Government organizations to deliver greater public value – however, the profound ethical concerns of AI must be carefully considered.



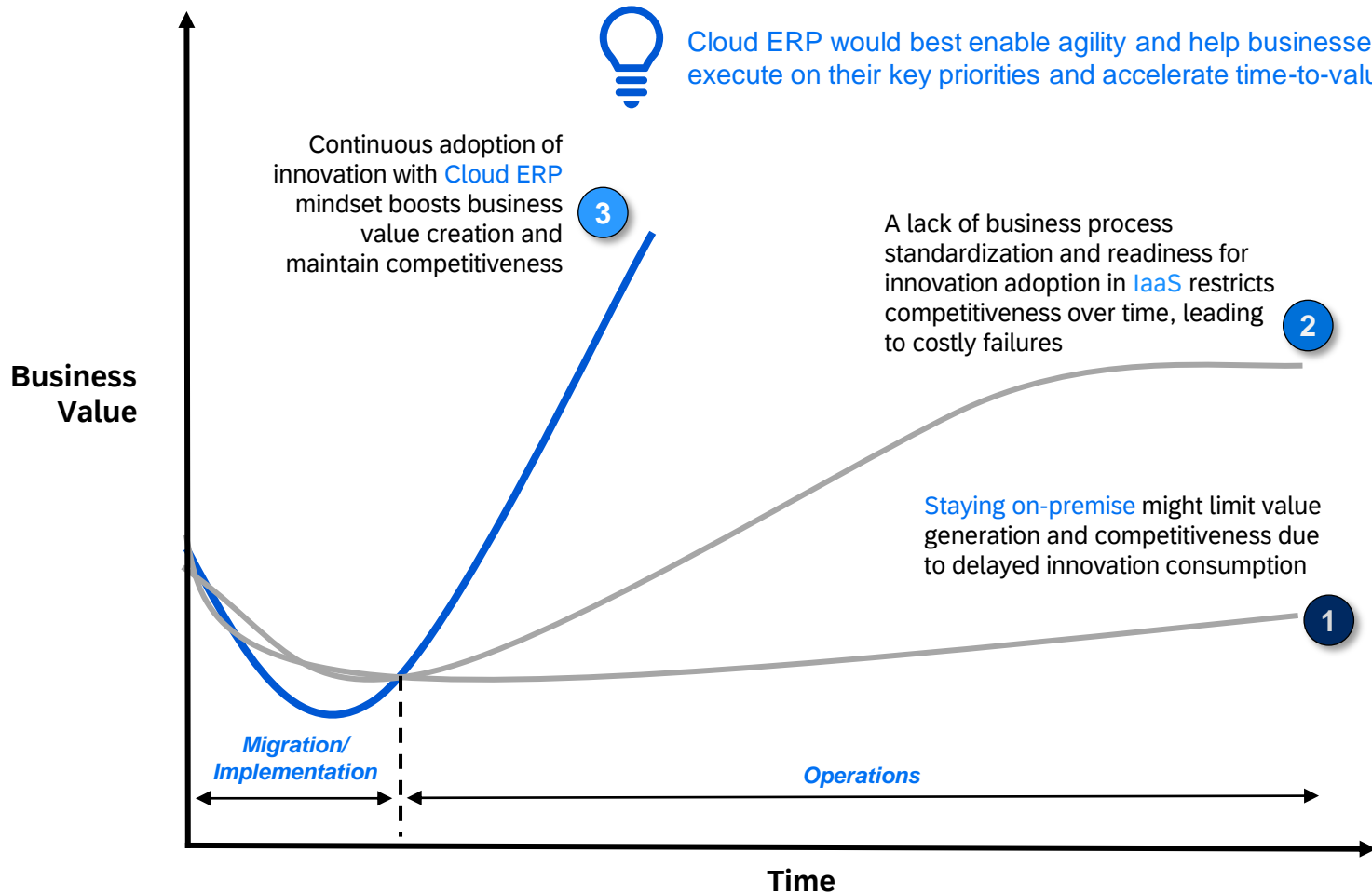
SAP Portfolio



You cannot solve today's challenges with yesterday's tools (or approaches)



Adoption of Key Competencies via Full Cloud Mindset



Traditional mindset

- migrate to the latest ERP while **staying on-premise**
- no changes to business processes and no major process improvements
- no cost optimization
- requires least effort

Advanced mindset

- migrate to latest ERP and move workloads to any cloud provider (**IaaS**)
- partial adoption of cloud principles and continuing on-prem practices in the cloud
- reduced innovation consumption
- scale up/down supports TCO reduction
- requires medium effort

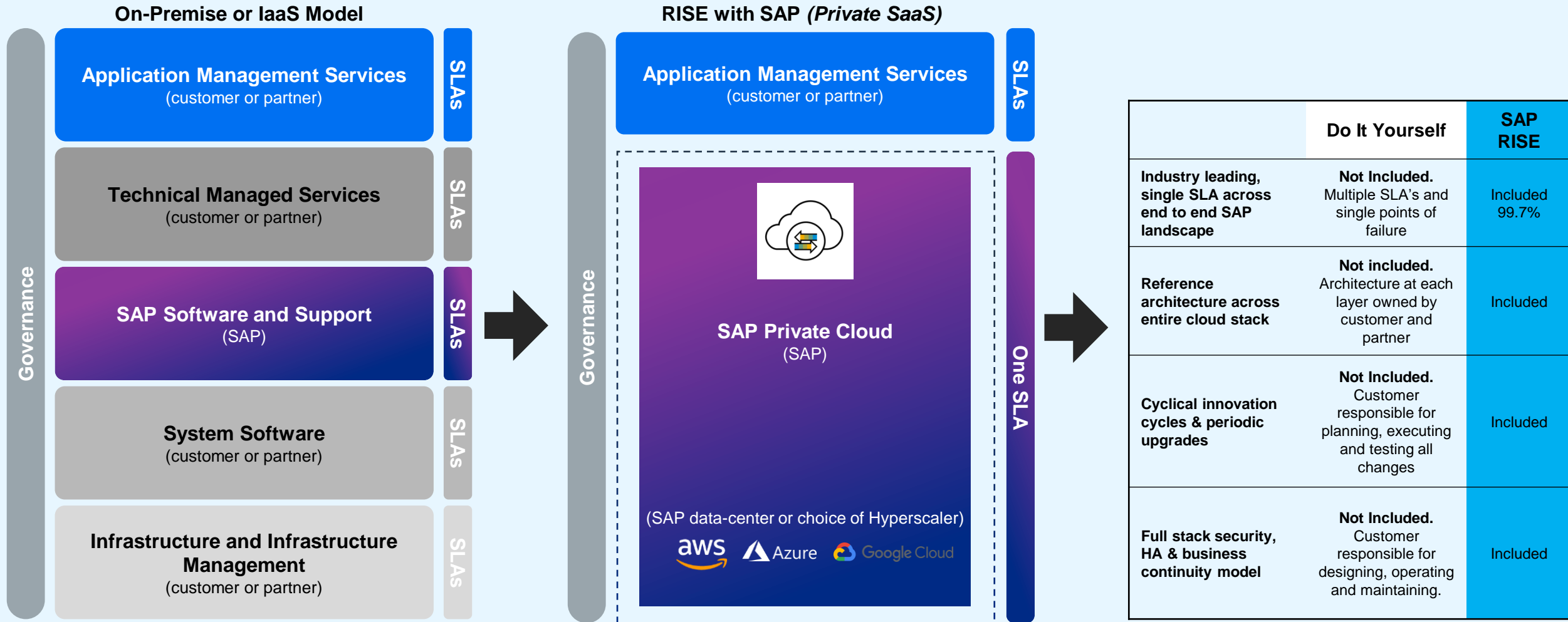
Future-built mindset

- is the full embrace of **Cloud ERP** principles across design, build, and operate
- shift from Total Cost of Ownership (TCO) to Total Cost of Innovation (TCI)
- fastest Rate of Innovation and continuous business value growth
- requires the most effort

Note: Curves are schematic and may not be representative of any or all actual implementations. Individual projects may vary.

RISE with S/4HANA Cloud ERP - Conceptual Overview

SAP takes ownership for technical delivery of its applications with one comprehensive SLA



S/4HANA Cloud ERP Reference Architecture: Scope of Security Measures



Certification of service providing organization (SA&A)



SAP will enhance S/4HANA Cloud with Cloud-Only Innovation



Christian Klein
CEO, SAP

*“We are no longer willing to trade customer success for short term margin optimization... all in on Cloud ERP” -
Christian Klein – SAP CEO*



Sustainability

Our new transactional carbon accounting capabilities in our “Green Ledger” will become a feature of RISE with SAP. As we continue to deliver richer capabilities in sustainability as part of RISE, our customers using our cloud technology will have unique access to these sustainability-focused innovations.



Artificial Intelligence

New AI capabilities, inclusive of Generative AI based functionality, will become a feature of RISE with SAP. These AI technologies only work in a cloud-based environment and SAP will continue to invest heavily in these capabilities for the benefit of our customers.

And more to come.

Build Sustainability Capabilities Today with transactional carbon accounting

Climate action solutions from SAP

SAP Sustainability Data Exchange

SAP Business Network

Carbon data sharing

Data/
components
footprints

⇔

Own product
carbon
footprints

SAP Sustainability Footprint Management

Carbon footprint management

Material-level
carbon
footprints

⇔

ERP data for
calculations

SAP S/4HANA CLOUD

GREEN LEDGER

Our green ledger initiative is integrated with SAP S/4HANA Cloud and is a feature of the RISE with SAP and GROW with SAP solutions.

SAP EHS Environment Mgmt

Transactional data foundation

SAP is in a unique position to jumpstart your climate action journey today:

- SAP Sustainability Footprint Management builds on existing data of your ERP data in SAP systems for unmatched granularity and efficiency in data handling
- SAP Sustainability Data Exchange builds on connections to 6 Million existing companies within the SAP Business Network.
- SAPs existing Lines of Business offer many highly relevant use-cases for transactional carbon accounting, for example in procurement or logistics

We believe in providing AI built for business. That is, AI that enriches all your business processes and empowers you to steer your business with agility.

Relevant

Reliable

Responsible

AI-powered insights and assistance

Embedded AI capabilities

Cloud ERP

Human capital
management

Spend management
& business network

Customer relationship
management

Business
Technology Platform

AI foundation

on Business Technology Platform

AI ecosystem partnerships and investments



ANTHROPIC



cohere

databricks

DataRobot

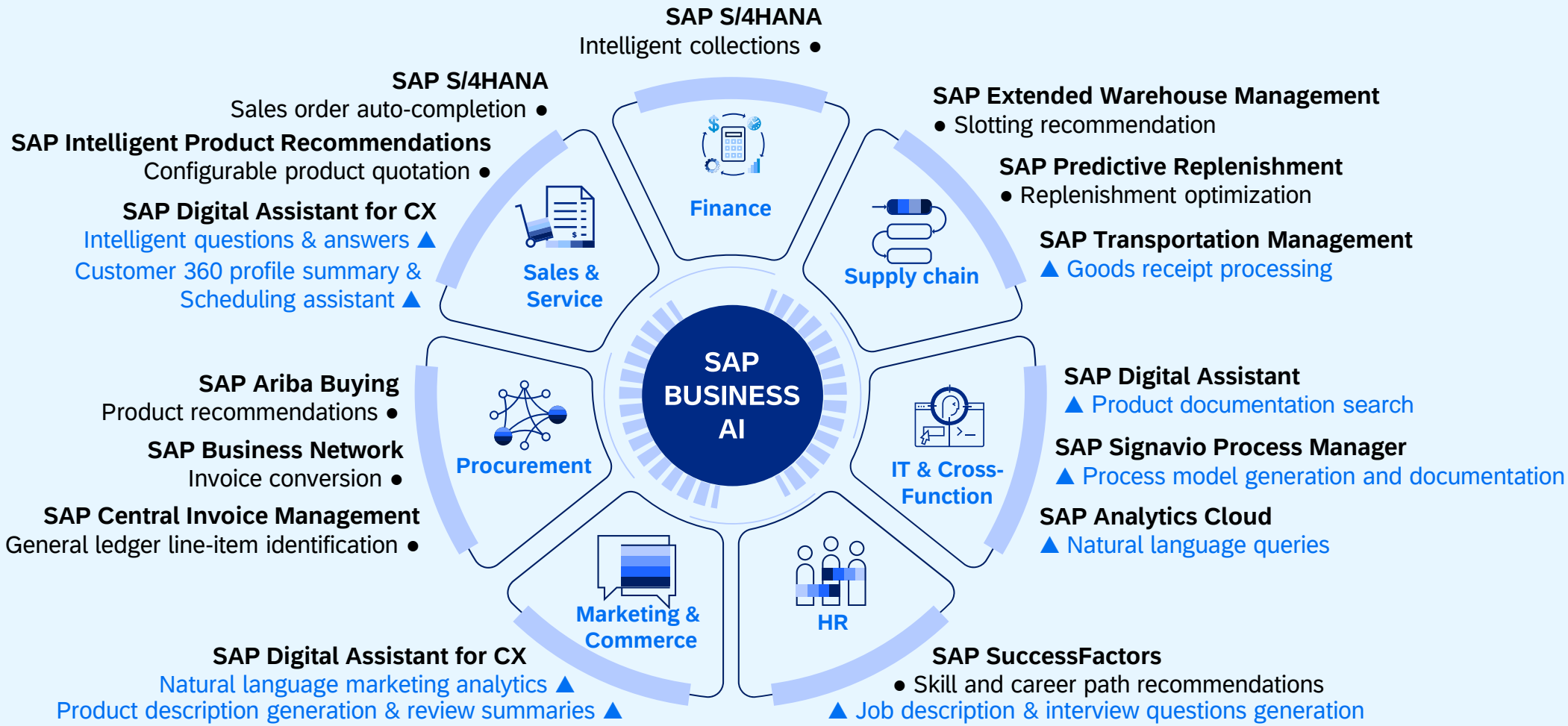
Google Cloud

Hugging Face

IBM

Microsoft

New built-in AI capabilities for your business – Cloud Only



▲ Generative AI scenario | Status: Announced at SAP Sapphire 2023

Artificial intelligence built on leading ethics and privacy standards



RESPONSIBLE

Guiding principles and policies that steer the development and avoid biases

AI designed for people to get their most valuable work done while keeping humans in the loop

Governance model with external AI ethics advisors and cross-functional operationalization

The AI Ethics Policy.

The AI Ethics Policy clarifies how SAP's Guiding Principles for Artificial Intelligence relate to AI use cases. The policy applies to SAP and all its employees worldwide. It defines intent, expectations and obligations for employees involved in development, deployment and sale of AI systems.

The Pillars of the Policy.



SAP ERP Cloud is an established service from SAP as ERP market leader

No one runs more SAP ERP in the cloud than SAP itself.



4,360+
Customers



89,731+
Managed SAP systems



99.997%+
Average availability of productive systems,
measured on application layer (rolling 12 mos.)



63,000+
Service Requests Processed per Month



98%
Degree of automated tasks



Cloud Transformation Migration Journeys

Pathways to enable your transformation with SAP Cloud

SAP supports the build of your **coherent IT / Business Transformation strategy**.

We help determine the right migration / transformation path for each solution via Business Process analysis & design

Lift & Shift to SAP Cloud, migrate to HANA.

Migration to S/4HANA at the right pace for you

Business Transformation / System Consolidation supported by SAP. Identifying the best target state and complementing migration strategy, including selective data transition and near-zero downtime.

Identify SAP Cloud successors for end-of-life solutions

Work hand-in-hand with the hyperscaler to **co-locate non-SAP solutions**

Build Innovation Extensions outside the core using SAP's **BTP**

Leverage our Industry Cloud capabilities for innovations with faster time to value



Standardize

Modularize

**Merci /
Thanks!**