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The Importance of Automating Your Accounts Receivables and How to Do it

April, 2023

Presenter



Fauwaz Hussain Sr. Director, B2B Software Fauwaz.Hussain@evopayments.com





n with SAP Application



Pain Points in Payment Collection

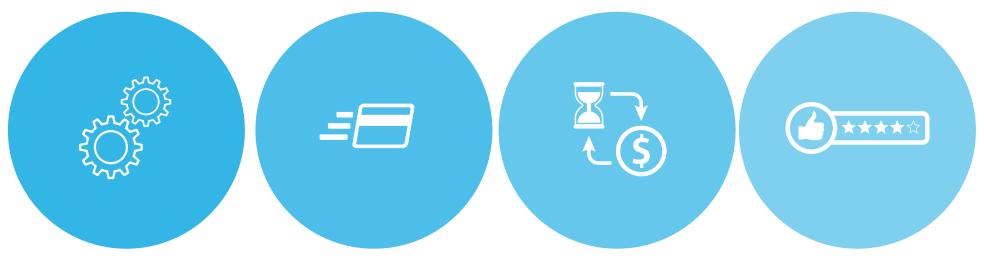


SAP Silver Partner



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How Merchants Can Solve These Challenges



Integrating electronic invoice presentment and payments portal with your SAP software

Minimize DSO by offering customers convenient, faster ways to pay online Reduce time, resources and costs by focusing on payment automation Improve overall satisfaction by providing customers with real-time access to invoices, payment options, and transaction history







Electronic Invoice Presentment and Payment (EIPP) benefits

jon@abccompany.com ABC Company	Account balance 2,544.43	Due next 7		ue 36.00		A	nount, or document number	C Export open invoices
	Item =	Document Number =	Document Date	Payment Due Date 🖃	Currency =	Original Amount	Remaining Amount	Payment Amount
Account History	Debit memo	0090038153	2018-11-17	2018-12-17	USD	2,500.00	2,500.00	2,500.00
	Invoice	0090038153	2018-10-17	2018-11-17	USD	2,500.00	2,500.00	1,500.00
	Debit memo	0090038153	2018-10-17	2018-11-17	USD	2,500.00	2,500.00 Pay	
	Credit memo	0090038153	2018-09-17	2018-10-17	USD	(100.00)	(100.00) Pay	
	Invoice	0090038153	2018-09-17	2018-10-17	USD	2,500.00	500.00 Pay	
	Invoice	0090038153	2018-11-17	2018-12-17	USD	2,500.00	2,500.00 Pay	
	Invoice	0090038153	2018-08-17	2018-09-17	USD	2,500.00	50.00 Pay	
 ⑦ Help Ĉ Change Password ← Log Out 	2 items selected						Total amount to be paid	4,000.00 Proceed to payment



Shorten and accelerate your OTC cycles



Improve cash flow management



Reduce time, resources and costs managing, tracking and collecting unpaid invoices



Improve customer service providing them with quick and convenient ways to pay their invoices

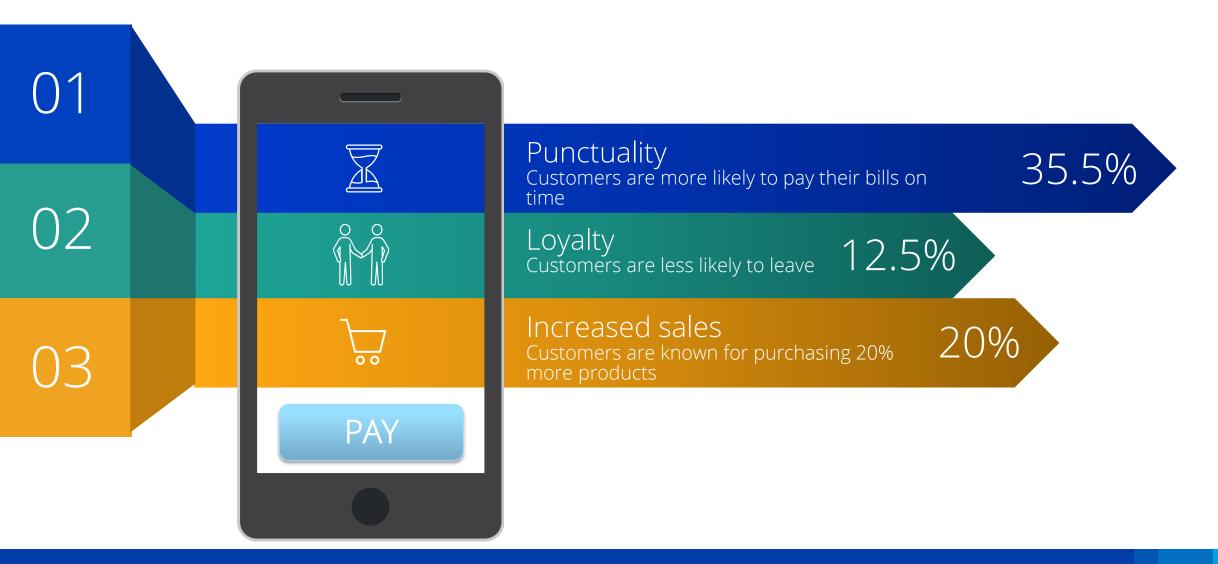




PCI



Self-service payment portals foster...











The Integration Gap

- No real-time data
- Disconnected departments
- Double entry
- Delayed reporting
- Manual reconciliation





SAP[®] Certified





The Integration Investment

Integration pays for itself:

- Relieves call center demands
- Reduces scope of PCI compliance
- Saves money on processing fees

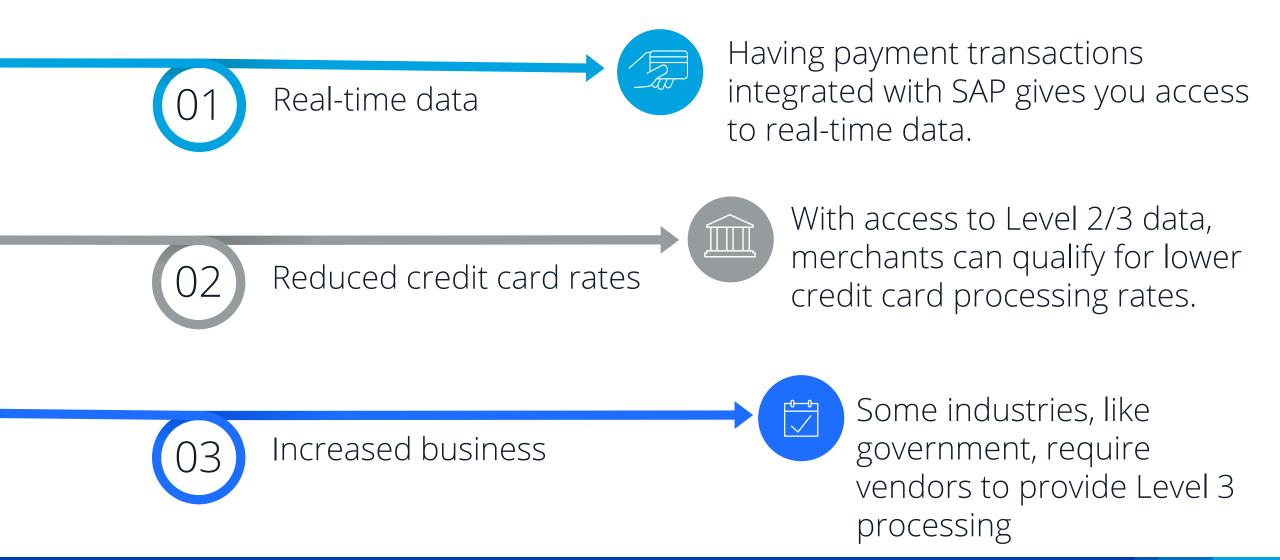
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Automation Benefits – Level 2/3 Data









Who We Are

About Delego

Simple and secure payment solutions to drive your business forward



ePayment Processing within SAP





Accounts Receivable



Merchant Services



Call Center









EVO at a Glance

EVO Payments, Inc. (NASDAQ: EVOP) is a leading payment technology and services provider. As a fully integrated merchant acquirer and payment processor in over 50 markets and 150 currencies worldwide, EVO provides competitive solutions that promote business growth, increase customer loyalty, and enhance data security in the international markets we serve.













Thank you for joining us