

One Skill, Two Skill, Upskill, New Skill!

Courses, materials, and resources for SAP training included with SAP Enterprise Support

PUBLIC



Challenges Customers are Facing in Keeping up with the Digital World Joint User Group Research

ASUG Global Research – 2022

Why SAP Customers Cannot Keep Pace

_	CISUG	DSAG	State in 1998
	Lack of resources	Lack of resources	Adverse to change
	Adverse to change	Decision-making is too long Lack of resources	
-	Too many customizations	Adverse to change	Decision-making is too long



ASUG is the world's largest SAP user group. Originally founded by a group of visionary SAP customers in 1991, its mission is to help people and organizations get the most value from their investment in SAP technology. ASUG currently serves thousands of businesses via companywide memberships, connecting more than 130,000 professionals with networking and educational resources to help them master new challenges. Through in-person and virtual events, on-demand digital resources, and ongoing advocacy for its membership, ASUG helps SAP customers make more possible.

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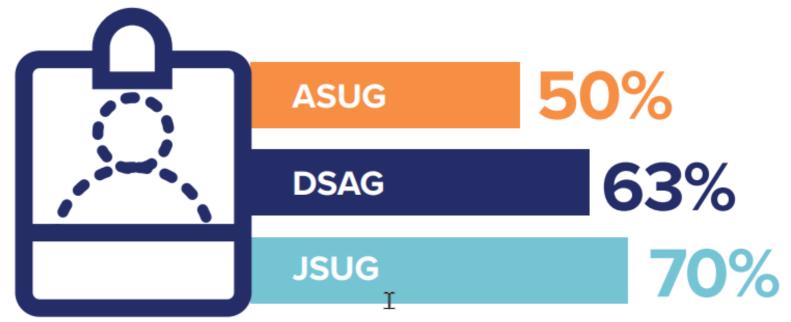
About the Research

ASUG (Americas' SAP Users' Group), DSAG (Deutschsprachige SAP-Anwendergruppe), and JSUG (Japan SAP Users' Group) worked to uncover workforce, technology, and marketplace changes among SAP customers. This research was fielded in June and July 2022; 492 ASUG, 434 DSAG, and 213 JSUG members participated.

Workforce Changes and Challenges

When asked, "What are (or were) key barriers or challenges to your organization's innovation initiatives?", below are how members responded.....

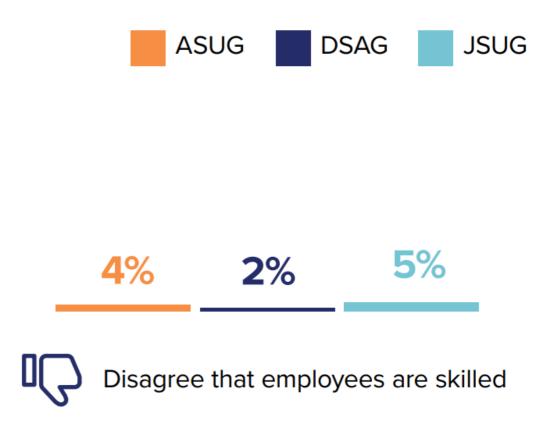
In-House Skill and Staffing Shortages



Workforce Changes and Challenges

When asked "To what extent do you agree or disagree with the following statement: I am properly skilled to do my job effectively and efficiently", below are how members responded....

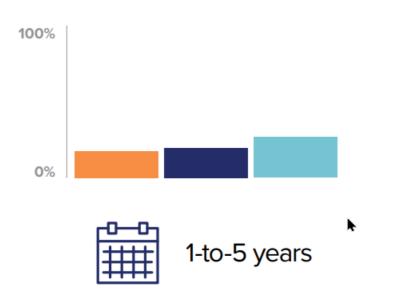


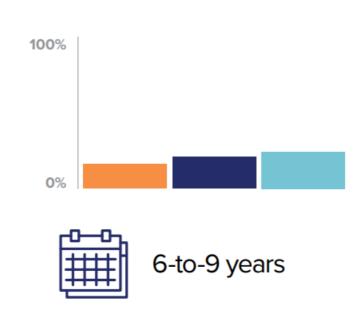


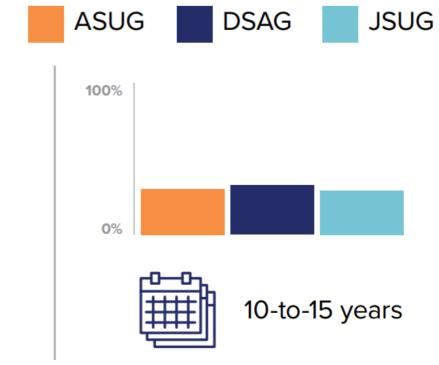
Workforce Changes and Challenges

When asked, "In how many years will you retire?", below are how members responded....

Anticipated Employee Retirement









Recap of valuable feedback from the ASUG Global Research Survey

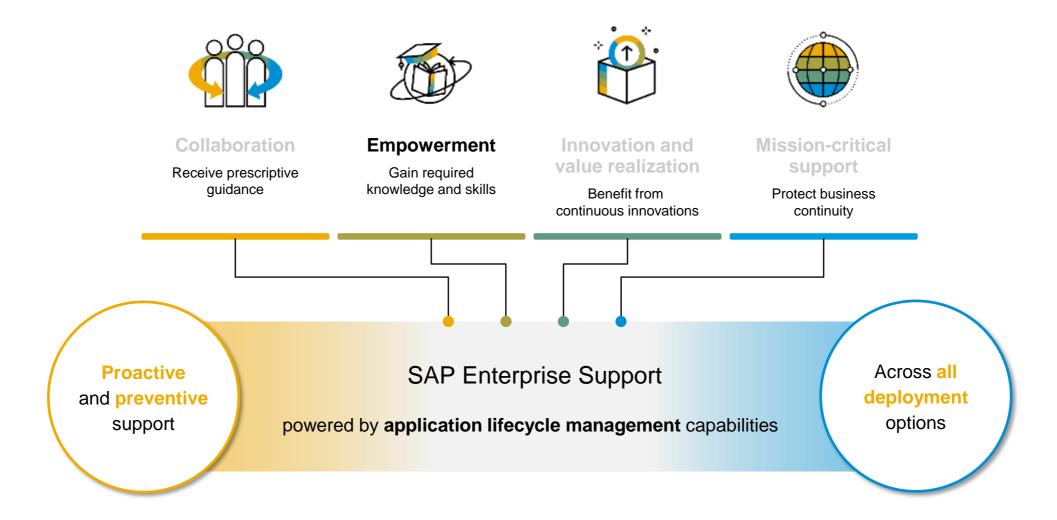


New technologies require new job roles to keep up. Proper staffing and support helps organizations overcome business transformation challenges, combat skills and staffing shortages, and overcome issues created by change management.

How can you leverage your SAP Support investment to help wi these training and skillset challenges?

SAP Enterprise Support

Establish the foundation for your success



SAP Enterprise Support

Key deliverables for SAP on-premise solutions







Innovation and value realization



Mission-critical support

- SAP support advisory services •
- **Customer Interaction Center**

Enablement for digital transformation

- SAP Enterprise Support Academy (link)
- SAP Enterprise Support value maps (link)
- Other additional enablement resources

- Remote services (link)
- Releases, updates, patches
- Intelligent tools such as SAP Innovation and Optimization Pathfinder on Spotlight (link)
- SAP Enterprise Support Advisory Council (link)

- Service level agreements
- SAP ONE Support Launchpad (link)
- Real-Time Support (link)



Application Lifecycle Management (link)

SAP Enterprise Support Academy

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No. and

- Martin Martin

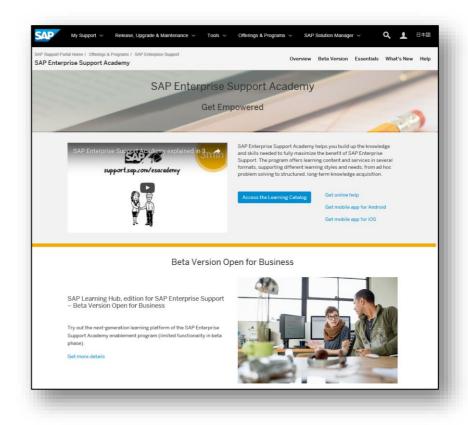
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How we interact with our customers

SAP Enterprise Support Academy

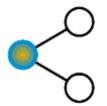
Build knowledge and skills and learn from experts.

- Helps you build up the knowledge and skills needed to fully maximize the benefit of SAP Enterprise Support
- Learning content and services in several formats, supporting different learning styles and needs, from ad hoc problem solving to structured, long-term knowledge acquisition
- Accelerated innovation enablement, best practices, expertguided implementations, guided self-services, meet the expert, quick IQs
- <u>https://support.sap.com/support-programs-</u> <u>services/offerings/enterprise-support/academy.html</u>



Knowledge - SAP Enterprise Support Academy

Enablement for digital transformation



•SAP Enterprise Support Academy offers a wide range of educational content tailored to your needs. From self-paced and guided learning to expert-led live sessions, each customer can find the right format to skill up for the future.



High-impact knowledge transfer

services on integration, deployment, and system operations tailored for you, to improve digital business processes and performance



Accelerated learning

with prescriptive and social-driven guidance through live and on-demand support offerings and a personalized learning plan



Trusted expertise

from SAP Support engineers helps to close the skills gap of key users, IT and line-of-business experts to succeed in achieving your business outcomes, while boosting proficiency and fostering continuous innovation



>> Home page & sign-up

1,400+ learning assets and services

All

deployment scenarios covered (cloud, on-premise, hybrid)

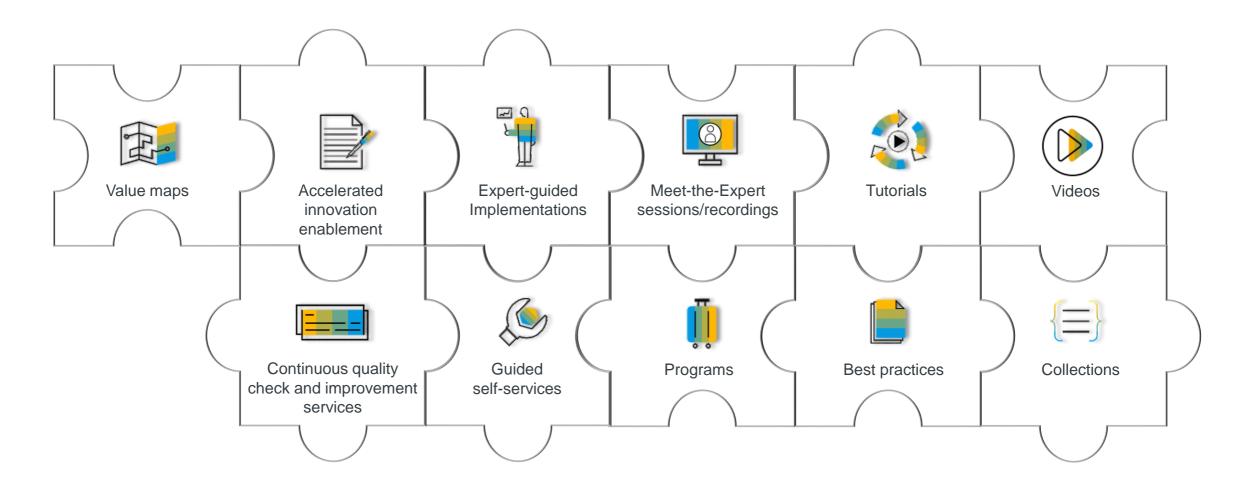
Included

in SAP Enterprise Support at no additional cost

13

SAP Enterprise Support value maps for more guidance and collaboration 13

Empowerment SAP Enterprise Support Academy – Delivery Formats



SAP Enterprise Support Value Maps

312.5 mi

LAF

32.4 MPH

Knowledge – SAP Enterprise Support Value Maps

Your fast lane to support expertise

SAP Enterprise Support value maps – a collaboration program, which leads you through the knowledge, skills, experts and services needed to address business challenges and adopt intelligent technologies. Learn more <u>here</u>.



Prescriptive guidance

Structured content enables guided journey, simplification, and accelerated consumption of content



Social Collaboration

Forums allow you to exchange ideas and best practices with SAP experts and peers



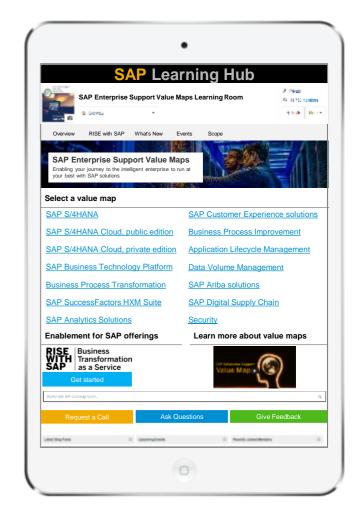
Expert access

SAP experts provide prescriptive guidance, best practices and technology insight



Enablement

Carefully curated learning content to empower you with the knowledge and skills for realizing your deployment strategy



SAP Enterprise Support Value Maps

SAP Enterprise Support value maps – an empowerment and support program, which leads you through the knowledge, skills, experts and services needed to address business challenges and adopt intelligent technologies. Learn more <u>here</u>.



Program Offerings

- **Prescriptive guidance** Structured content enables guided journey, simplification, and accelerated consumption of content
- Expert access SAP experts provide prescriptive guidance, best practices and technology insight
- Social Collaboration Forums allow you to exchange ideas and best practices with SAP experts and peers
- **Empowerment** Interactive learning formats to empower you with the knowledge and skills for realizing your deployment strategy

User Benefits

- **Advance** digital skill level with interactive learning formats
- Achieve deployment and operational goals
- Maximize the value of your SAP solutions
- Reduce training expenditures
- Get quick advice from SAP experts and peers
- Easy access to latest news and releases
- Access to virtual events with leading experts
- Record of learning accomplishments

SAP S/4HANA	SAP SuccessFactors HXM Suite	SAP Business Technology Platform	Application Lifecycle Management
SAP S/4HANA Cloud, public edition	SAP Analytics Solutions	Business Process Transformation	Business Process Improvement
SAP S/4HANA Cloud, private edition	SAP Customer Experience solutions	Data Volume Management SAP Digital Supply Chain	<u>Security</u> SAP Ariba solutions

Available value maps

Other additional enablement resources

SAP Community

Open to ALL



SAP Community is a free resource that's open to everyone. That means all visitors can search the community for the information they require.

But beyond serving as a valuable source of information about SAP offerings and related topics, by joining SAP Community and becoming active in it, you can:

- Build your personal brand by sharing your knowledge with other members
- Establish yourself as a reputable expert capable of educating peers
- Expand your understanding of SAP products and technology
- Grow your professional network by connecting with other members
- Become a trusted advisor who helps influence the development of SAP software



openSAP

Lifelong free online learning



What is **openSAP**?

openSAP delivers innovative learning for everyone with expert-led content, made for you by SAP. Learning is lifelong, and with our free online learning available globally, you can upskill wherever and whenever you need it. openSAP Massive Open Online Courses (MOOCs) leverage tried and trusted classroom concepts, with digital enhancements including gamification and discussion forums, to interact with other learners and experts in an online delivery format.

With openSAP Microlearning, you can watch self-contained videos to complement your knowledge. Whether you're an expert or just getting started, you can choose the videos that appeal most to your individual learning goals. All videos are prepared and brought to you by SAP experts.

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SAP for Me

Gain comprehensive transparency with a personalized access point



Portfolio and products

Get a 360-degree view of your products, including road maps and innovations.



Finance and legal

Review your SAP orders, licenses, invoices, consumption and balance statements.



Systems and provisioning

Manage your cloud and on-premise systems, as well as their availability and status



Knowledge and learning

Explore opportunities to enhance your product skills and oversee learning journeys and trainings.



Services and support

Review support cases and manage maintenance and support topics across your company.



Users and contacts

Access SAP contacts and manage roles in your company with self-service tools.



Product Support Accreditation

Self-enablement program for customers and partners for Product Support



Product Support Accreditation program enables you to make the best out of SAP's product support tools and Real-Time Support offerings

Overview

- Easy to consume interactive program
- Available to all SAP
 customers at no additional
 cost. It can be accessed via
 S-User login
- It consists of 3 modules and a final assessment.
- The modules cover incident prevention offerings, real-time interactions and digital support experience
- Watch the <u>video</u>

Benefits

- Informative: Gain
 empowerment and awareness to
 all the available resources from
 Product Support
- Efficient: The easy to consume enablement with SAP's Product Support Accreditation program helps users to increase their efficiency in working with Real-Time Support tools by selecting the best channel.
- **Rewarding:** A Product Support Accreditation badge is awarded once the final assessment is completed. This badge can be shared in social media.

Easy to access: simply use your S-User via SAP ONE Support Launchpad to enroll for program.

Access

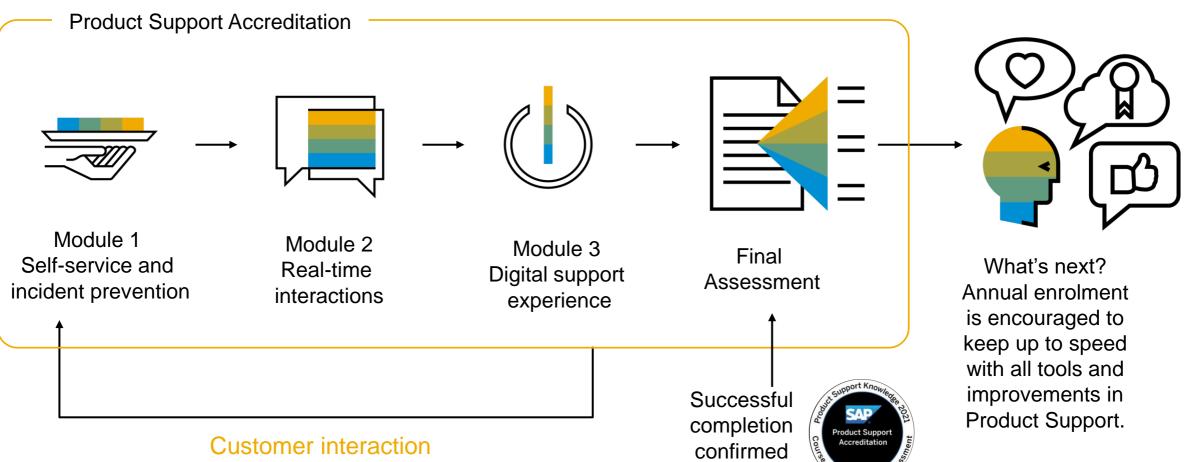
- Easy to consume: The accreditation modules can be taken at your own pace and time. Easy to consume content will be provided on demand.
- Interactive: Learnings can easily be validated in interactive quizzes supporting the user in their progress.
- Click <u>here</u> to access the accreditation and <u>here</u> to learn more.

Preview



Product Support Accreditation

Self-enablement program for customers and partners for Product Support



Self-enablement program for customers at no additional cost.

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Thank you.

For questions after this session, contact



Kristen Scheffler Vice President - Customer Engagement Customer Evolution









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